

Supplemental Documents 2

Summary

The information presented in this document provides data trends for each category. However, the data used is pre-close data and may differ from figures presented in our financial reports.

Please be aware that this document has been produced to provide a better understanding of current business conditions.

Supplemental Documents 2

FYE Dec 2021 Nippon Express Co., Ltd. Financial Results

FY2022 Nippon Express Holdings Financial Results Forecast

Summary

Appendix 2-1. Financial Results for Fiscal Year Ended December 2021 (Summary)

Change in Fiscal Year End

As a result of the change in fiscal year-end, we will disclose our consolidated statements of income on a financial reporting basis (summary) and on a supplementary converted 12-month basis.

■ Financial Reporting (Summary)

Domestic Business: FY2020 Apr-Mar (12 months), FYE December 2021 Apr-Dec (9 months), FY2022 Jan-Dec (12 months)

Overseas Business: FY2020 Jan-Dec (12 months), FYE December 2021 Apr-Dec (9 months), FY2022 Jan-Dec (12 months)

*The period from January through March, 2021, for overseas subsidiaries will be included as retained earnings in the consolidated statement of changes in shareholders' equity.

	2020				2021				2022				
	Jan-Mar	Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	Jul-Sep	Oct-Dec	
Domestic Business		FY2020				FYE December 2021				FY2022			
Overseas Business					*								

■ Financial Results for FYE December 2021

*Results for FY2020 and FYE December 2021 are as follows.

Domestic Business: FY2020 April 2020-March 2021 (12 months), FYE December 2021 April 2021-December 2021 (9 months)

Overseas Business: FY2020 January 2020-December (12 months), FYE December 2021 April -December (9 months)

Appendix 2-2. Financial Results for Fiscal Year Ended December 2021 (Summary)

Overview (Consolidated)

A Fiscal Year Ended December 2021

Summary

(100 million yen, %)(rounded down to 100 million yen)

Item	Full-Year Results (Japan and overseas: Apr-Dec 2021) *Financial reporting basis	Previous Forecast (Announced November 12, 2021)	Difference	FY2020 Results	Difference
Revenues	17,632	16,800	832	20,791	—
Operating income	687	570	117	781	—
Operating income margin	3.9	3.4	—	3.8	—
Ordinary income	736	590	146	812	—
Profit attributable to owners of parent	540	450	90	561	—
Overseas sales	5,444	4,812	632	4,537	—

Item	FYE Dec 2021 Results	FY2020 Results
Operating income margin	3.9%	3.8%
Ordinary income margin	4.2%	3.9%

Item	FYE Dec 2021 Results	FY2020 Results
ROA	3.3%	3.6%
ROE	8.9%	10.0%

Appendix 2-2. Financial Results for Fiscal Year Ended December 2021 (Summary)

B Japan and Overseas Results Forecast (not including adjustments)

Summary

(100 million yen, %)(rounded down to 100 million yen)

Segment	Item	Full-Year Results	FY2020 Results	Difference YoY	Difference YoY (%)
Japan Total	Revenues	13,625	17,757	—	—
	Segment Income	508	699	—	—
Overseas Total	Revenues	5,444	4,537	—	—
	Segment Income	297	222	—	—

Overseas sales ratio (Ratio of overseas revenues to consolidated revenues)	30.9%
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Appendix 2-2. Financial Results for Fiscal Year Ended December 2021 (Summary)

C Results by Segment

Summary

(100 million yen, %) (rounded down to 100 million yen)

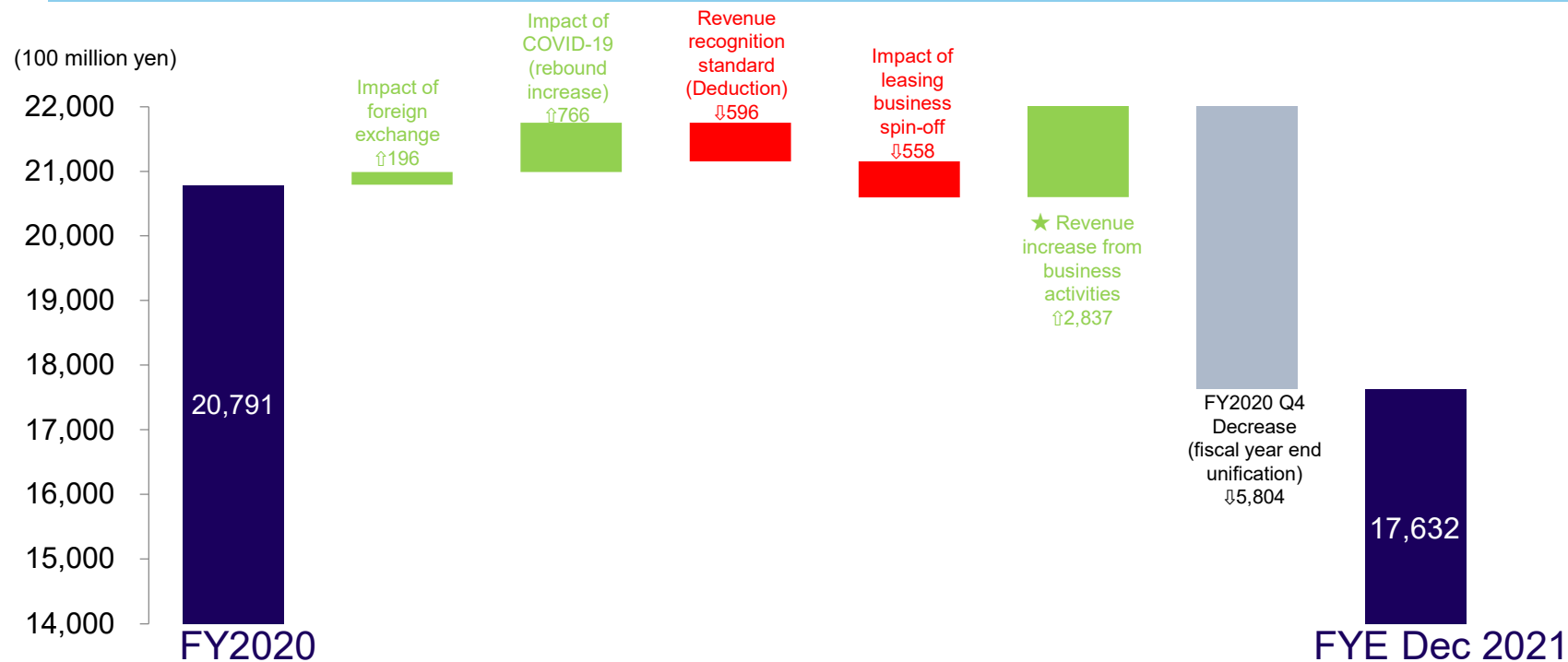
Segment	Item	Full-Year Results	FYE Dec 2021 1H Results	FYE Dec 2021 2H Results	FY2020 Results	Difference YoY	Difference YoY (%)
Japan	Revenues	10,082	6,506	3,576	12,128	—	—
	Segment Income	379	205	174	519	—	—
Americas	Revenues	866	552	314	781	—	—
	Segment Income	52	34	16	4	—	—
Europe	Revenues	1,328	793	535	1,171	—	—
	Segment Income	64	32	31	34	—	—
East Asia	Revenues	1,780	1,004	776	1,436	—	—
	Segment Income	50	22	27	84	—	—
South Asia & Oceania	Revenues	1,468	815	653	1,147	—	—
	Segment Income	130	59	70	98	—	—
Security Transportation	Revenues	513	342	171	692	—	—
	Segment Income	1	1	0	(9)	—	—
Heavy Haulage & Construction	Revenues	358	238	119	458	—	—
	Segment Income	49	30	19	52	—	—
Logistics Support	Revenues	2,671	1,628	1,043	4,478	—	—
	Segment Income	77	40	37	136	—	—

Appendix 2-2. Financial Results for Fiscal Year Ended December 2021 (Summary)

D Breakdown of Revenues and Operating Income

Summary

1) Revenues

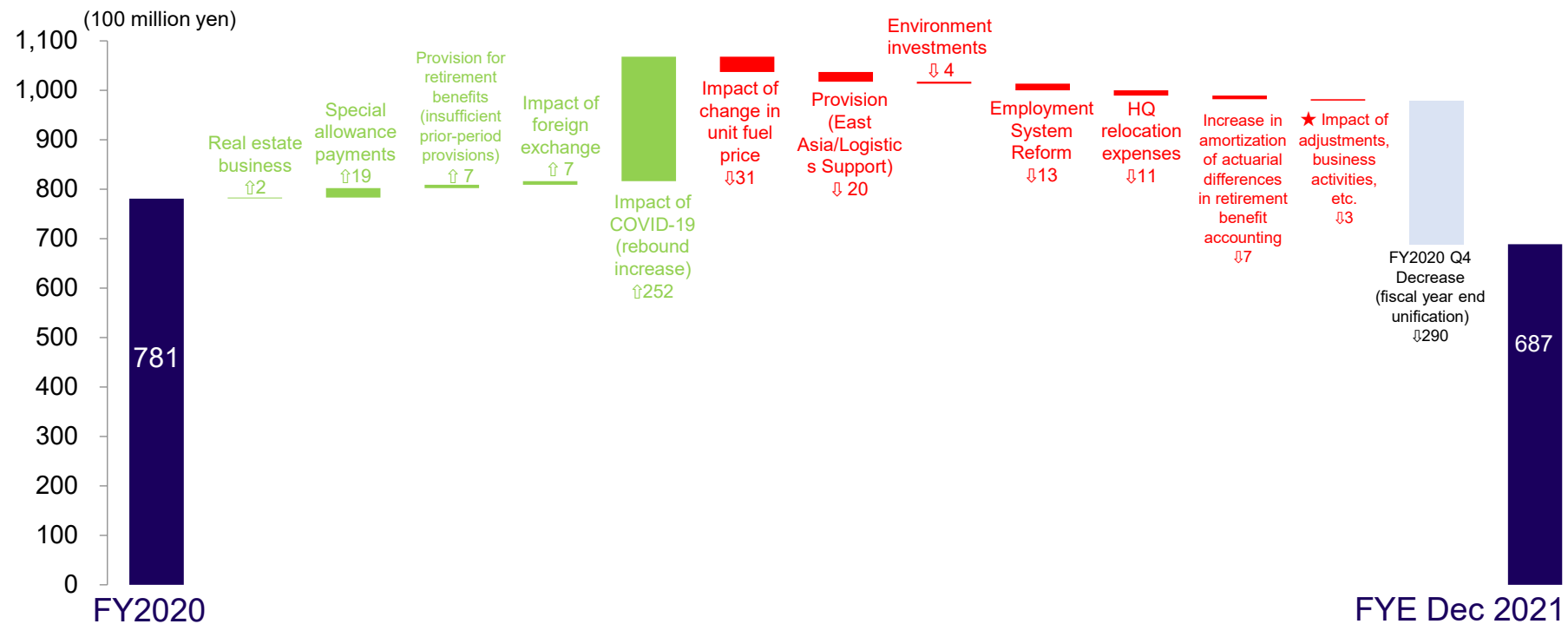


Appendix 2-2. Financial Results for Fiscal Year Ended December 2021 (Summary)

D Breakdown of Revenues and Operating Income

Summary

2) Operating income



Appendix 2-3. Financial Results Forecast for Fiscal Year Ending December 2022 (Summary)

Overview (Consolidated)

A Forecast for Fiscal Year Ending December 2022

Summary

(100 million yen, %)(rounded down to 100 million yen)

Item	Full-Year Forecast (Japan and overseas: Jan-Dec 2022) *Financial reporting basis	Full-Year Results (Japan and overseas: Jan-Dec 2021) *Financial reporting basis	Difference
Revenues	23,600	—	—
Operating income	1,000	—	—
Operating income margin	4.2	—	—
Ordinary income	1,030	—	—
Profit attributable to owners of parent	1,110	—	—
Overseas sales	7,136	—	—

Appendix 2-3. Financial Results Forecast for Fiscal Year Ending December 2022 (Summary)

B Japan and Overseas Results Forecast (not including adjustments)

Summary

(100 million yen, %)(rounded down to 100 million yen)

Segment	Item	Full-Year Forecast	FYE Dec 2021 Results	Difference (YoY)	Difference (%) (YoY)
Japan Total	Revenues	18,423	—	—	—
	Segment Income	783	—	—	—
Overseas Total	Revenues	7,136	—	—	—
	Segment Income	380	—	—	—

Overseas sales ratio
(Ratio of overseas revenues to consolidated revenues)

30.2%

Appendix 2-3. Financial Results Forecast for Fiscal Year Ending December 2022 (Summary)

(100 million yen, %)(rounded down to 100 million yen)

C Forecasts by Reportable Segment					Summary
Segment	Item	Full-Year Forecast	FYE Dec 2021 Results	Difference YoY	Difference YoY (%)
Japan	Revenues	13,490	—	—	—
	Segment Income	602	—	—	—
Americas	Revenues	1,165	—	—	—
	Segment Income	64	—	—	—
Europe	Revenues	1,857	—	—	—
	Segment Income	86	—	—	—
East Asia	Revenues	2,295	—	—	—
	Segment Income	88	—	—	—
South Asia & Oceania	Revenues	1,819	—	—	—
	Segment Income	142	—	—	—
Security Transportation	Revenues	690	—	—	—
	Segment Income	3	—	—	—
Heavy Haulage & Construction	Revenues	485	—	—	—
	Segment Income	60	—	—	—
Logistics Support	Revenues	3,758	—	—	—
	Segment Income	118	—	—	—



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Views, forecasts, and other forward-looking statements contained in this document are based on the Company's assumptions, judgments and beliefs in light of the information currently available to it. Information is not guaranteed and is subject to change without prior notice.

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