

1. Details of Revenues of NIPPON EXPRESS CO.,LTD.

○ Railway container

(Number of containers)

	1H of FY2023	1H of FY2022	Difference	Difference (%)
Number of containers	688,437	689,459	(1,022)	(0.1)
Unit price (Yen per container)	49,610	49,953	(343)	(0.7)

*A change in revenue recognition standards not considered

○ Marine & harbor for export originating from Japan: breakdown by destination

(million yen)

	1H of FY2023	1H of FY2022	Difference	Difference (%)
North America	11,525	22,400	(10,874)	(48.5)
Europe	7,561	15,864	(8,302)	(52.3)
Asia / Oceania	21,134	24,838	(3,703)	(14.9)
Other	3,718	4,355	(637)	(14.6)
Total	43,939	67,458	(23,518)	(34.9)

*A change in revenue recognition standards not considered

○ Air transportation for export originating from Japan: breakdown by destination

(million yen)

	1H of FY2023	1H of FY2022	Difference	Difference (%)
North America	20,011	56,953	(36,942)	(64.9)
Europe	14,841	28,276	(13,434)	(47.5)
Asia / Oceania	27,525	37,863	(10,338)	(27.3)
Other	4,757	4,577	179	3.9
Total	67,136	127,671	(60,535)	(47.4)

*A change in revenue recognition standards not considered

○ Breakdown for Heavy haulage & construction

(million yen)

	1H of FY2023	1H of FY2022	Difference	Difference (%)
Work in Japan	29,475	24,736	4,739	19.2
Work overseas	1,625	1,579	45	2.9
Total	31,100	26,315	4,784	18.2

2. Details of Operating Expenses of NIPPON EXPRESS CO.,LTD.

○ Railway forwarding costs

(million yen)

	1H of FY2023	1H of FY2022	Difference	Difference (%)
Railway forwarding costs	17,479	17,694	(215)	(1.2)
(Reference) Railway utilization transportation revenue	35,341	35,655	(313)	(0.9)

○ Marine forwarding costs

(million yen)

	1H of FY2023	1H of FY2022	Difference	Difference (%)
Marine forwarding costs	25,806	47,401	(21,595)	(45.6)
(Reference) Marine transportation revenue	57,505	80,778	(23,272)	(28.8)

○ Air forwarding costs

(million yen)

	1H of FY2023	1H of FY2022	Difference	Difference (%)
Air forwarding costs	42,625	92,877	(50,251)	(54.1)
(Reference) Air transportation revenue	100,809	162,584	(61,775)	(38.0)

○ Breakdown of vehicle chartering and subcontracting costs

(million yen)

	1H of FY2023	1H of FY2022	Difference	Difference (%)
Vehicle chartering costs	90,310	92,025	(1,715)	(1.9)
Subcontracting costs	134,937	133,814	1,122	0.8
Worker dispatching costs	8,086	7,347	738	10.1
Total	233,333	233,187	145	0.1

○ Depreciation and amortization

(million yen)

	1H of FY2023	1H of FY2022	Difference	Difference (%)
Vehicles	3,338	3,390	(52)	(1.5)
Buildings/structures	6,641	7,362	(720)	(9.8)
Software	3,416	3,265	150	4.6
Other	3,447	3,856	(409)	(10.6)
Total	16,843	17,875	(1,032)	(5.8)

○ Breakdown of facility usage charges

(million yen)

	1H of FY2023	1H of FY2022	Difference	Difference (%)
Vehicles	1,888	1,869	18	1.0
Buildings/land	36,305	34,207	2,097	6.1
Other work-related	5,527	6,248	(720)	(11.5)
Other operation-related	4,392	4,077	315	7.7
Total	48,113	46,402	1,710	3.7

○ Others

	(million yen)			
	1H of FY2023	1H of FY2022	Difference	Difference (%)
Other work expenses	30,508	34,230	(3,722)	(10.9)
[Merchandise]	[105]	[218]	[(112)]	[(51.5)]
[Fuel cost]	[4,822]	[5,474]	[(652)]	[(11.9)]
Other operating expenses	28,838	28,652	185	0.6
[Administrative outsourcing expenses]	[8,505]	[7,954]	[551]	[6.9]
[Advertising expenses]	[162]	[168]	[(5)]	[(3.6)]
[Repair expenses]	[2,387]	[2,680]	[(293)]	[(10.9)]
[Fuel cost]	[129]	[146]	[(17)]	[(11.6)]
[Travel expenses]	[2,279]	[2,035]	[244]	[12.0]
[Research expenses]	[32]	[29]	[3]	[11.0]
Taxes	5,721	6,261	(539)	(8.6)
Bad debts written off	—	—	—	—
Total	65,067	69,144	(4,076)	(5.9)

(Reference) Number of Employees

○ consolidated

		June 30,2023	December 31,2022	June 30,2022	Difference (compare with June 30,2022)	
					Difference	Difference (%)
Logistics	JAPAN	41,765	41,541	42,495	(730)	(1.7)
	The Americas	3,088	3,018	3,021	67	2.2
	Europe	3,753	3,658	3,596	157	4.4
	East Asia	4,671	4,734	4,695	(24)	(0.5)
	South Asia&Oceania	8,358	8,276	8,023	335	4.2
Security Transportation		6,855	6,453	6,568	287	4.4
Heavy Haulage & Construction		976	959	986	(10)	(1.0)
Logistics Support		4,901	4,546	4,623	278	6.0
The whole company		276	297	132	144	109.1
Total		74,643	73,482	74,139	504	0.7

○ NIPPON EXPRESS CO.,LTD.

	June 30,2023	December 31,2022	June 30,2022	Difference (compare with June 30,2022)	
				Difference	Difference (%)
Comprehensive employees	10,106	10,499	10,934	(828)	(7.6)
Other employees	18,401	23,915	24,256	(5,855)	(24.1)
Total	28,507	34,414	35,190	(6,683)	(19.0)

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