

Overview of Simon Hegele Group



Company Profile

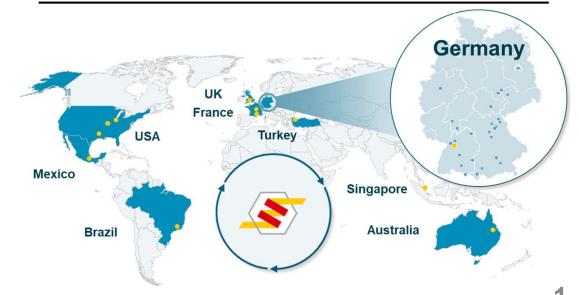
Company	SH HoldCo GmbH
Year of Incorporation	1920 ⁽¹⁾
Headquarter	Karlsruhe (Germany)
Representative	Stefan Ulrich
Business Activities	Contract logistics provider (e.g. warehousing, transportation, installation) for Medtech and industry & retail sectors. ULT ⁽²⁾ for pharma.
Major Areas of Operations	Europe, North and South America
Locations	58 (Warehouse, Office) ⁽³⁾
Revenue Trends ⁽⁴⁾	(M.EUR)

Business Overview

Healthcare

- Industry & Retail
- Logistics solutions throughout the lifecycle of large medical equipment (Medtech)
- Value-added services (e.g., project management, storage, transport & rigging)
- Pharma logistics services with major pharma customers
- Inbound to manufacturing, aftermarket solutions, packaging, QC, assembling, customs support, returns and other various services.
- Spare parts logistics, including on- and off-site technical services

Locations





Strategic Rationale



Strategic Rationale	Overview
Growth in the healthcare market	Strengthen our capabilities through the acquisition of <u>a highly</u> specialized logistics platform, expertise, and human capital for lateral expansion
Enhancement of end-to- end solutions and cross- selling	Gain opportunities to provide <u>a wide range of services from regional</u> <u>logistics to international transportation services</u> across both companies' customer supply chains
Geographical expansion of Simon Hegele's business	Build industry-specific platforms on a global basis and achieve lateral expansion for relevant key accounts





By leveraging the synergies created from both companies' expertise and strengths, we can achieve growth in the healthcare market, enhance our end-to-end solution capabilities, and increase our presence in the global market