



## Summary of Consolidated Earnings Report for the Third Quarter of the Fiscal Year Ending December 31, 2024 (IFRS)

November 12, 2024

Company name: NIPPON EXPRESS HOLDINGS, INC. Listed stock exchanges: Tokyo  
 Code: 9147 URL <https://www.nipponexpress-holdings.com/en/> (English)  
<https://www.nipponexpress-holdings.com/ja/> (Japanese)  
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 Scheduled date of dividend payment: -  
 Availability of supplementary briefing material on quarterly financial results: Available  
 Schedule of annual financial results briefing session: Available (for institutional investors and analysts)  
 (Millions of yen, rounded down)

### 1. Consolidated Financial Results for the Nine Months Ended September 30, 2024 (January 1, 2024 to September 30, 2024)

#### (1) Consolidated Business Results (%: compared with the previous period)

	Revenue		Operating profit		Income before tax		Profit attributable to owners of parent		Total comprehensive income	
	¥ million	%	¥ million	%	¥ million	%	¥ million	%	¥ million	%
Nine Months Ended September 30, 2024	1,900,201	13.4	35,083	(31.8)	33,712	(35.7)	18,455	(39.5)	30,564	(55.5)
Nine Months Ended September 30, 2023	1,675,352	(14.6)	51,442	(67.3)	52,449	(67.7)	30,520	(72.7)	68,701	(56.3)

	Basic earnings per share	Diluted earnings per share
	¥	¥
Nine Months Ended September 30, 2024	211.54	—
Nine Months Ended September 30, 2023	344.07	—

#### (2) Consolidated Financial Position

	Total assets	Total equity	Equity attributable to owners of parent	Ratio of equity attributable to owners of parent to total assets
	¥ million	¥ million	¥ million	%
As of September 30, 2024	2,196,591	810,986	793,463	36.1
As of December 31, 2023	2,109,251	817,806	800,062	37.9

(Note) During the six months ended June 30, 2024, the Company finalized the provisional accounting treatment for the business combination, and figures for the fiscal year ended December 31, 2023 have been adjusted to reflect this finalized accounting treatment.

### 2. Dividends Information

	Annual dividend per share				
	First Quarter	Second Quarter	Third Quarter	Year End	Yearly
	¥	¥	¥	¥	¥
Fiscal Year Ended December 31, 2023	—	150.00	—	150.00	300.00
Fiscal Year Ending December 31, 2024	—	150.00	—		
Fiscal Year Ending December 31, 2024 (Forecast)				150.00	300.00

(Note) Revision of dividend projection from recently announced figures: No

### 3. Forecast of Consolidated Financial Results for Fiscal Year Ending December 31, 2024

(January 1, 2024 to December 31, 2024)

(%: compared with the previous period)

	Revenue		Operating profit		Income before tax		Profit attributable to owners of parent		Basic earnings per share
Full year	¥ million	%	¥ million	%	¥ million	%	¥ million	%	¥
	2,570,000	14.8	65,000	8.2	62,000	1.3	40,000	8.0	461.89

(Note) Revision of consolidated results forecast from recently announced figures: No

#### \* Notes

(1) Significant changes of subsidiaries during the period under review No

(2) Changes in accounting policies, changes in accounting estimates

1) Change in accounting policies required under IFRS: No

2) Any changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

(3) Total number of issued shares (common stock)

1) Total number of issued shares at end of period (including treasury shares)

As of September 30, 2024	87,000,000 shares	As of December 31, 2023	90,599,225 shares
As of September 30, 2024	399,966 shares	As of December 31, 2023	2,659,642 shares
Fiscal Year Ended September 30, 2024	87,244,201 shares	Fiscal Year Ended September 30, 2023	88,706,614 shares

2) Total number of treasury shares at end of period

3) Average number of shares during period

(Note) The Company introduced an Executive Compensation BIP (Board Incentive Plan) Trust. Company shares owned by the Trust were included the treasury shares at the end of the period under review.

Number of shares owned by the Executive Compensation BIP Trust:

As of September 30, 2024: 130,567 shares As of December 31, 2023: 96,519 shares

(These figures are included the total number of treasury shares at end of period, above.)

\* Review of the Japanese-language originals of the attached consolidated quarterly financial by certified accountants or an audit firm: No

\* Explanation for the appropriate use of financial forecasts and other special notes

\* The forward-looking statements and other results forecasts stated herein are based on information available at the time this report was prepared, as well as certain assumptions considered reasonable.

\* We plan to hold a briefing session online for institutional investors and analysts on November 12, 2024. The materials to be distributed at that meeting will be posted on our corporate website.

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## 1. Summary of Business Results

During the six months ended June 30, 2024, the Company finalized the provisional accounting treatment for the business combination. The Company conducted a comparison with the previous consolidated fiscal year and posted an amount to reflect the revised calculation.

### (1) Summary of Business Results

During the cumulative consolidated third quarter of the current fiscal year, the outlook of the global economy remained uncertain. While some of the major advanced and emerging economies remained solid, risks that could downturn overseas economic conditions persisted, including sustained high interest rates in the U.S. and Europe, the prolonged stagnation of China's real estate market, and the situation in the Middle East.

Amid these economic conditions, the situation in the logistics industry continued to be unstable. Demand for freight forwarding in international logistics is recovering, driven by factors such as an increase in air freight forwarding due to the expansion of cross-border e-commerce originating in China. At the same time, however, in ocean cargo transportation, certain geopolitical risks have emerged that are impacting cargo transport directly, including the prolonged avoidance of navigation through the Suez Canal in response to instability in the Middle East. While there were signs of a pick-up in consumer spending and capital investment, cargo movement in domestic logistics remained flat in general, affected by the temporary suspension of operations at some manufacturers' plants due to typhoons.

Trends such as the impact of geopolitical and economic security risks on supply chains, along with rising logistics costs in Japan, including labor shortages and persistently high fuel prices, still require close monitoring.

In response to this business environment, the NX Group reported a year-on-year decrease in consolidated profits for the nine months ended September 30, 2024. Despite an increase in revenue due to the addition of the cargo-partner group to the scope of consolidation, the rising air and ocean transportation costs as well as various other costs impacted profits.

As a result, the NX Group posted revenues of ¥1,900.2 billion, up ¥224.8 billion, or 13.4%, year on year. Operating profit amounted to ¥35.0 billion, down ¥16.3 billion, or 31.8%, year on year. Income before tax amounted to ¥33.7 billion, down ¥18.7 billion, or 35.7%, year on year, while profit attributable to owners of parent amounted to ¥18.4 billion, down ¥12.0 billion, or 39.5%.

The business results for each reportable segment are as follows.

(Revenues by reportable segment)

Segment name		Nine months ended September 30, 2023 (January 1, 2023 to September 30, 2023) (Unit: Millions of yen)	Nine months ended September 30, 2024 (January 1, 2024 to September 30, 2024) (Unit: Millions of yen)	Change	
				Amount (Unit: Millions of yen)	Ratio (Unit: %)
Logistics	Japan	943,350	928,335	(15,014)	(1.6)
	The Americas	112,630	116,897	4,267	3.8
	Europe	141,145	369,842	228,697	162.0
	East Asia	115,163	126,792	11,629	10.1
	South Asia & Oceania	106,300	115,791	9,490	8.9
Security Transportation		50,795	51,488	692	1.4
Heavy Haulage & Construction		39,872	36,464	(3,407)	(8.5)
Logistics Support		310,962	304,078	(6,884)	(2.2)
Subtotal		1,820,220	2,049,690	229,469	12.6
Adjustment		(144,867)	(149,489)	(4,621)	-
Total		1,675,352	1,900,201	224,848	13.4

(Segment income (loss) by reportable segment)

Segment name		Nine months ended September 30, 2023 (January 1, 2023 to September 30, 2023) (Unit: Millions of yen)	Nine months ended September 30, 2024 (January 1, 2024 to September 30, 2024) (Unit: Millions of yen)	Change	
				Amount (Unit: Millions of yen)	Ratio (Unit: %)
Logistics	Japan	32,890	27,727	(5,162)	(15.7)
	The Americas	7,381	4,010	(3,371)	(45.7)
	Europe	7,537	9,165	1,628	21.6
	East Asia	3,203	2,886	(317)	(9.9)
	South Asia & Oceania	6,961	3,541	(3,420)	(49.1)
Security Transportation		3,107	2,128	(979)	(31.5)
Heavy Haulage & Construction		4,950	3,321	(1,629)	(32.9)
Logistics Support		9,653	7,943	(1,709)	(17.7)
Subtotal		75,686	60,724	(14,961)	(19.8)
Adjustment		(15,308)	(16,943)	(1,635)	-
Total		60,377	43,780	(16,596)	(27.5)

#### A. Japan (Logistics)

Revenue decreased ¥15.0 billion, or 1.6%, year on year, to ¥928.3 billion, due to a decline in unit sales prices for air and ocean freight, although freight volumes increased for railway, motor transportation, and warehousing. Segment income was ¥27.7 billion, a decrease of ¥5.1 billion, or 15.7%, year on year.

#### B. The Americas (Logistics)

Despite the impact of falling unit sales prices for air and ocean freight, revenue increased ¥4.2 billion, or 3.8%, year on year to ¥116.8 billion, due to a rise in the volume of warehousing freight handled. However, segment income decreased ¥3.3 billion, or 45.7%, year on year to ¥4.0 billion, due to the impact of various cost increases.

#### C. Europe (Logistics)

Despite a continued decline in unit sales prices for air and ocean freight, revenue increased ¥228.6 billion, or 162.0%, year on year to ¥369.8 billion, due to an increase in air freight volume with a shift in freight from ocean freight caused by the Red Sea crisis and other factors, as well as the addition of the cargo-partner group to the scope of consolidation. Segment income also increased ¥1.6 billion, or 21.6%, year on year to ¥9.1 billion.

#### D. East Asia (Logistics)

Revenue increased ¥11.6 billion, or 10.1%, year on year to ¥126.7 billion as air freight volumes increased due to the handling of new customers and spot deals, while ocean freight also showed strong performance in shipments to Europe and the Americas. However, segment income decreased ¥0.3 billion, or 9.9%, year on year to ¥2.8 billion due to the impact of rising air and ocean transportation costs.

#### E. South Asia & Oceania (Logistics)

Revenue increased ¥9.4 billion, or 8.9%, year on year to ¥115.7 billion, due to an increase in air freight volume, particularly in the automobile-related shipments, as well as an increase in ocean freight volume. However, segment income decreased ¥3.4 billion, or 49.1%, year on year to ¥3.5 billion, due to the impact of rising air and ocean transportation costs.

#### F. Security Transportation

Despite a reduction in the number of scheduled flights, revenue increased ¥0.6 billion, or 1.4%, year on year to ¥51.4 billion, due to factors such as handling associated with the new banknote issuance. However, segment income decreased ¥0.9 billion, or 31.5%, year on year to ¥2.1 billion, due to increases in various costs.

#### G. Heavy Haulage & Construction

Revenue decreased ¥3.4 billion, or 8.5%, year on year to ¥36.4 billion, due to lower volume in industrial machinery and wind power generation-related work. Segment income decreased ¥1.6 billion, or 32.9%, year on year to ¥3.3 billion.

#### H. Logistics Support

Due mainly to a decline in the handling in logistics products and maintenance production divisions, revenue decreased ¥6.8 billion, or 2.2%, year on year to ¥304.0 billion. Segment income decreased ¥1.7 billion, or 17.7%, year on year to ¥7.9 billion.

### (2) Summary of Financial Position

#### 1) Assets, Liabilities, and Equity

Total assets as of September 30, 2024 amounted to ¥2,196.5 billion, up ¥87.3 billion, or 4.1%, compared with the end of the previous consolidated fiscal year.

Current assets decreased ¥51.7 billion, or 5.8%, to ¥844.3 billion, while non-current assets increased ¥139.0 billion, or 11.5%, to ¥1,352.2 billion.

The decrease in current assets was mainly due to a decrease in cash and cash equivalents.

The increase in non-current assets was mainly due to an increase in goodwill and intangible assets.

Current liabilities amounted to ¥699.8 billion, up ¥108.7 billion, or 18.4%, compared with the end of the previous consolidated fiscal year. Non-current liabilities amounted to ¥685.7 billion, down ¥14.6 billion, or 2.1%.

The increase in current liabilities was mainly due to an increase in short-term redeemable bonds.

The decrease in non-current liabilities was mainly due to a decrease in bonds and long-term borrowings.

Total equity as of September 30, 2024 amounted to ¥810.9 billion, down ¥6.8 billion, or 0.8%, compared with the end of the previous consolidated fiscal year.

## 2) Cash Flows

Cash and cash equivalents as of September 30, 2024 amounted to ¥200.4 billion, down ¥114.6 billion from the end of the previous consolidated fiscal year.

Net cash provided by operating activities amounted to ¥146.2 billion, representing an increase in proceeds of ¥12.0 billion compared to the year-ago period. This result was mainly due to a decrease in income taxes.

Net cash used in investing activities amounted to ¥145.3 billion, representing an increase in outlays of ¥94.4 billion compared to the year-ago period. This result was mainly due to an increase in purchase of shares of subsidiaries resulting in change in scope of consolidation.

Net cash used in financing activities amounted to ¥119.1 billion, representing a decrease in outlays of ¥63.1 billion compared to the year-ago period. This result was mainly due to a decrease in repayments of long-term borrowings.

## 2. Condensed Quarterly Consolidated Financial Statement

### (1) Condensed Quarterly Consolidated Statement of Financial Position

	(Unit: Millions of yen)	
	FY2023 (as of December 31, 2023)	Third Quarter of FY2024 (as of September 30, 2024)
Assets		
Current assets		
Cash and cash equivalents	315,076	200,432
Trade and other receivables	424,054	505,945
Inventories	10,680	11,520
Income taxes receivable	20,771	868
Other financial assets	88,139	75,777
Other current assets	36,941	44,763
Subtotal	895,663	839,307
Assets held for sale	428	5,048
Total current assets	896,091	844,355
Non-current assets		
Property, plant and equipment	536,693	525,706
Investment property	68,529	68,656
Goodwill and intangible assets	74,586	172,958
Right-of-use assets	354,021	393,776
Investments accounted for using equity method	42,185	42,124
Other financial assets	113,273	123,952
Deferred tax assets	16,429	17,397
Other non-current assets	7,438	7,663
Total non-current assets	1,213,159	1,352,236
Total assets	2,109,251	2,196,591



(Unit: Millions of yen)

	FY2023 (as of December 31, 2023)	Third Quarter of FY2024 (as of September 30, 2024)
Liabilities and equity		
Liabilities		
Current liabilities		
Trade and other payables	214,044	230,598
Bonds and borrowings	61,782	137,667
Lease liabilities	111,730	118,214
Other financial liabilities	84,385	60,956
Income taxes payable	7,628	9,696
Provisions	10,419	13,399
Other current liabilities	101,100	129,329
Subtotal	591,092	699,861
Liabilities directly associated with assets held for sale	—	29
Total current liabilities	591,092	699,891
Non-current liabilities		
Bonds and borrowings	255,975	197,826
Lease liabilities	304,896	348,703
Other financial liabilities	19,123	20,258
Retirement benefit liability	93,864	87,660
Provisions	10,832	14,903
Deferred tax liabilities	8,135	8,337
Other non-current liabilities	7,524	8,022
Total non-current liabilities	700,352	685,714
Total liabilities	1,291,444	1,385,605
Equity		
Share capital	70,175	70,175
Capital surplus	23,267	—
Treasury shares	(20,542)	(2,938)
Other components of equity	92,625	103,999
Retained earnings	634,536	622,227
Total equity attributable to owners of parent	800,062	793,463
Non-controlling interests	17,743	17,523
Total equity	817,806	810,986
Total liabilities and equity	2,109,251	2,196,591

(2) Condensed Quarterly Consolidated Statement of Profit or Loss and Condensed Quarterly Consolidate Statement of Comprehensive Income

Condensed quarterly consolidated statement of profit or loss

	(Unit: Millions of yen)	
	Nine months ended September 30, 2023 (January 1, 2023 to September 30, 2023)	Nine months ended September 30, 2024 (January 1, 2024 to September 30, 2024)
Revenue	1,675,352	1,900,201
Cost of sales	1,507,670	1,735,407
Gross profit	167,682	164,793
Selling, general and administrative expenses	107,304	121,013
Other income	11,143	9,646
Other expenses	21,582	19,533
Share of profit (loss) of investments accounted for using equity method	1,503	1,189
Operating profit	51,442	35,083
Finance income	5,587	6,152
Finance costs	4,580	7,523
Income before tax	52,449	33,712
Income tax expense	21,942	14,673
Net profit	30,507	19,039
Profit attributable to		
Owners of parent	30,520	18,455
Non-controlling interests	(13)	584
Net profit	30,507	19,039
Earnings per share		
Basic earnings per share (yen)	344.07	211.54

Condensed quarterly consolidated statement of comprehensive income

	(Unit: Millions of yen)	
	Nine months ended September 30, 2023 (January 1, 2023 to September 30, 2023)	Nine months ended September 30, 2024 (January 1, 2024 to September 30, 2024)
Net profit	30,507	19,039
Other comprehensive income		
Items that will not be reclassified to profit or loss		
Financial assets measured at fair value through other comprehensive income	7,784	4,394
Share of other comprehensive income of investments accounted for using equity method	21	(0)
Total of items that will not be reclassified to profit or loss	7,805	4,393
Items that may be reclassified to profit or loss		
Fair value of effective portion of cash flow hedges	(27)	60
Exchange differences on translation of foreign operations	28,449	6,891
Share of other comprehensive income of investments accounted for using equity method	1,967	179
Total of items that may be reclassified to profit or loss	30,389	7,130
Total other comprehensive income after tax	38,194	11,524
Comprehensive income:	68,701	30,564
Comprehensive income attributable to		
Owners of parent	67,748	30,043
Non-controlling interests	952	520
Comprehensive income:	68,701	30,564

(3) Condensed Quarterly Consolidated Statement of Changes in Equity  
Nine Months Ended September 30, 2023 (January 1, 2023 to September 30, 2023)

(Unit: Millions of yen)

	Equity attributable to owners of parent						
	Share capital	Capital surplus	Retained earnings	Treasury shares	Other components of equity		
					Financial assets measured at fair value through other comprehensive income	Exchange differences on translation of foreign operations	Fair value of effective portion of cash flow hedges
Balance as of January 1, 2023	70,175	22,928	598,423	(10,604)	46,676	30,480	10
Net profit (loss)			30,520				
Other comprehensive income					7,780	27,486	(27)
Comprehensive income:	—	—	30,520	—	7,780	27,486	(27)
Purchase of treasury shares				(10,011)			
Disposal of treasury shares		(0)		77			
Retirement of treasury shares		—		—			
Dividends			(26,694)				
Share-based compensation transactions		(88)					
Changes in ownership interests in subsidiaries		(0)	(1)				
Transfer to capital surplus from retained earnings		—	—				
Transfer from other components of equity to retained earnings			109		(109)		
Total transactions with owners	—	(89)	(26,586)	(9,934)	(109)	—	—
Balance as of September 30, 2023	70,175	22,839	602,357	(20,538)	54,347	57,966	(17)

	Equity attributable to owners of parent				
	Other components of equity		Total	Non-controlling interests	Total equity
	Share of other comprehensive income of investments accounted for using equity method	Total			
Balance as of January 1, 2023	(1,577)	75,590	756,513	22,636	779,150
Net profit (loss)		—	30,520	(13)	30,507
Other comprehensive income	1,988	37,227	37,227	966	38,194
Comprehensive income:	1,988	37,227	67,748	952	68,701
Purchase of treasury shares		—	(10,011)		(10,011)
Disposal of treasury shares		—	77		77
Retirement of treasury shares		—	—		—
Dividends		—	(26,694)	(1,483)	(28,177)
Share-based compensation transactions		—	(88)		(88)
Changes in ownership interests in subsidiaries		—	(2)	(13)	(15)
Transfer to capital surplus from retained earnings		—	—		—
Transfer from other components of equity to retained earnings		(109)	—		—
Total transactions with owners	—	(109)	(36,720)	(1,496)	(38,216)
Balance as of September 30, 2023	411	112,708	787,542	22,093	809,635

Nine Months Ended September 30, 2024 (January 1, 2024 to September 30, 2024)

(Unit: Millions of yen)

	Equity attributable to owners of parent						
	Share capital	Capital surplus	Retained earnings	Treasury shares	Other components of equity		
					Financial assets measured at fair value through other comprehensive income	Exchange differences on translation of foreign operations	Fair value of effective portion of cash flow hedges
Balance as of January 1, 2024	70,175	23,267	634,536	(20,542)	42,014	50,149	(3)
Net profit			18,455				
Other comprehensive income					4,396	6,952	60
Comprehensive income:	—	—	18,455	—	4,396	6,952	60
Purchase of treasury shares				(10,536)			
Disposal of treasury shares		(0)		182			
Retirement of treasury shares		(27,957)		27,957			
Dividends			(26,215)				
Share-based compensation transactions		(73)					
Changes in ownership interests in subsidiaries		—	—				
Transfer to capital surplus from retained earnings		4,764	(4,764)				
Transfer from other components of equity to retained earnings			214		(214)		
Total transactions with owners	—	(23,267)	(30,764)	17,603	(214)	—	—
Balance as of September 30, 2024	70,175	—	622,227	(2,938)	46,196	57,101	57

	Equity attributable to owners of parent				
	Other components of equity			Non-controlling interests	Total equity
	Share of other comprehensive income of investments accounted for using equity method	Total	Total		
Balance as of January 1, 2024	464	92,625	800,062	17,743	817,806
Net profit		—	18,455	584	19,039
Other comprehensive income	178	11,588	11,588	(63)	11,524
Comprehensive income:	178	11,588	30,043	520	30,564
Purchase of treasury shares		—	(10,536)		(10,536)
Disposal of treasury shares		—	181		181
Retirement of treasury shares		—	—		—
Dividends		—	(26,215)	(621)	(26,836)
Share-based compensation transactions		—	(73)		(73)
Changes in ownership interests in subsidiaries		—	—	(119)	(119)
Transfer to capital surplus from retained earnings		—	—		—
Transfer from other components of equity to retained earnings		(214)	—		—
Total transactions with owners	—	(214)	(36,643)	(740)	(37,384)
Balance as of September 30, 2024	643	103,999	793,463	17,523	810,986

(4) Condensed Quarterly Consolidated Statement of Cash Flows

(Unit: Millions of yen)

	Nine months ended September 30, 2023 (January 1, 2023 to September 30, 2023)	Nine months ended September 30, 2024 (January 1, 2024 to September 30, 2024)
Net cash provided by (used in) operating activities		
Income before tax	52,449	33,712
Depreciation and amortization	109,526	136,088
Losses (gains) on sales and valuation of investment securities	(31)	412
Loss (gain) on sale of property, plant and equipment	3,487	1,232
Impairment losses (reversal of impairment losses)	—	7,270
Increase (decrease) in provision for bonuses	14,574	13,311
Increase (decrease) in retirement benefit liability	455	(4,095)
Interest and dividend income	(3,860)	(5,126)
Interest expenses	4,283	6,551
Share of loss (profit) of investments accounted for using equity method	(1,503)	(1,189)
Decrease (increase) in trade receivables	106,513	(36,605)
Decrease (increase) in inventories	4,116	(792)
Increase (decrease) in trade payables	(60,847)	4,403
Increase (decrease) in consumption taxes payable	(28,011)	(1,978)
Other	(7,706)	(11,799)
Subtotal	193,444	141,396
Interest and dividends received	3,968	5,978
Interest paid	(4,218)	(6,030)
Income taxes (paid) refund	(59,002)	4,858
Net cash provided by (used in) operating activities	134,192	146,202
Net cash provided by (used in) investing activities		
Payments into time deposits	(13,995)	(11,861)
Proceeds from withdrawal of time deposits	6,199	17,336
Purchase of property, plant and equipment	(32,248)	(40,227)
Purchase of intangible assets	(10,037)	(10,077)
Proceeds from sale of property, plant and equipment	5,858	8,957
Purchase of equity instruments	(438)	(1,918)
Proceeds from sale and redemption of equity instruments	305	838
Purchase of shares of subsidiaries resulting in change in scope of consolidation	—	(103,922)
Collection of loans receivable	109	307
Other	(6,619)	(4,781)
Net cash provided by (used in) investing activities	(50,866)	(145,349)
Net cash provided by (used in) financing activities		
Proceeds from short-term borrowings	63,676	45,191
Repayments of short-term borrowings	(70,419)	(39,007)
Net increase (decrease) in commercial papers	—	20,000
Proceeds from long-term borrowings	25,000	—
Repayments of long-term borrowings	(52,849)	(10,574)
Repayments of lease liabilities	(79,597)	(97,385)
Redemption of bonds	(30,000)	—
Dividends paid	(26,663)	(26,200)
Payments for purchase of treasury shares	(10,011)	(10,715)
Other	(1,423)	(443)
Net cash provided by (used in) financing activities	(182,289)	(119,135)
Effect of exchange rate change on cash and cash equivalents	13,674	3,638
Net increase (decrease) in cash and cash equivalents	(85,288)	(114,644)
Cash and cash equivalents at beginning of year	276,679	315,076
Cash and cash equivalents at end of the June	191,390	200,432

(5) Notes to Consolidated Financial Statements  
(Notes Regarding Going Concern Assumption)

Not applicable.

(Segment Information, etc.)

1) Overview of reportable segments

Reportable segments of the Group are organizational units combining area segments and business segments whose individual financial results are available separately, and serve as the basis and subject of regular review by the board of directors for the purpose of allocating management resources and evaluating business performance.

The Logistics business consists of five reportable area segments: Japan, The Americas, Europe, East Asia, and South Asia & Oceania. Reportable segments outside of the Logistics business are specialized businesses of Security Transportation, Heavy Haulage & Construction, and Logistics Support, which conducts sales and real estate business related to each business.

As a result, the main products and services and main business of each reportable segment are as follows.

Reportable segments	Main products and services	Main businesses
Japan (Logistics)	Railway utilization transportation, chartered truck services, combined delivery services, air freight forwarding, marine and harbor transportation, moving and relocation, warehousing and distribution processing, in-factory work, information asset management, real estate rental, fine arts transportation, heavy haulage and construction	Railway forwarding, motor cargo transportation, air freight forwarding, marine transportation, harbor transportation, warehousing, in-factory work, information asset management, real estate
The Americas (Logistics)	Air freight forwarding, marine and harbor transportation, warehousing and distribution processing, moving and relocation, chartered truck services	Air freight forwarding, harbor transportation, warehousing, motor cargo transportation
Europe (Logistics)	Railway utilization transportation, air freight forwarding, marine and harbor transportation, warehousing and distribution processing, moving and relocation, chartered truck services	Railway forwarding, air freight forwarding, harbor transportation, warehousing, motor cargo transportation
East Asia (Logistics)	Railway utilization transportation, air freight forwarding, marine and harbor transportation, warehousing and distribution processing, moving and relocation, chartered truck services	Railway forwarding, air freight forwarding, harbor transportation, warehousing, motor cargo transportation
South Asia & Oceania (Logistics)	Railway utilization transportation, air freight forwarding, marine and harbor transportation, warehousing and distribution processing, moving and relocation, chartered truck services, heavy haulage and construction	Railway forwarding, air freight forwarding, harbor transportation, warehousing, motor cargo transportation, heavy haulage and construction
Security Transportation	Security transportation	Security guard, motor cargo transportation
Heavy Haulage & Construction	Heavy haulage and construction	Heavy haulage and construction
Logistics Support	Sale of petroleum, etc., sale of others, real estate, finance, others	Sale of distribution equipment, wrapping and packaging materials, vehicles, petroleum, liquefied petroleum (LP) gas, etc., vehicle maintenance, insurance agency, mediation, planning, designing and management of real estate, investigation and research, logistics finance, employee dispatching

## 2) Information on reportable segments

Nine Months Ended September 30, 2023 (January 1, 2023 to September 30, 2023)

Revenues and segment income (loss) by reportable segment

(Unit: Millions of yen)

	Logistics				
	Japan	The Americas	Europe	East Asia	South Asia & Oceania
Revenue					
Revenue from external customers	925,162	96,888	133,221	105,707	95,915
Intersegment sales	18,187	15,741	7,923	9,456	10,384
Total	943,350	112,630	141,145	115,163	106,300
Segment income (business income)	32,890	7,381	7,537	3,203	6,961
Other income					
Other expenses					
Share of profit (loss) of investments accounted for using equity method					
Operating profit					
Finance income					
Finance costs					
Income before income taxes					

	Security Transportation	Heavy Haulage & Construction	Logistics Support	Total	Adjustment (Note)	Amount in condensed quarterly consolidated financial statement
Revenue						
Revenue from external customers	50,357	39,837	228,262	1,675,352	—	1,675,352
Intersegment sales	438	34	82,700	144,867	(144,867)	—
Total	50,795	39,872	310,962	1,820,220	(144,867)	1,675,352
Segment income (business income)	3,107	4,950	9,653	75,686	(15,308)	60,377
Other income						11,143
Other expenses						21,582
Share of profit (loss) of investments accounted for using equity method						1,503
Operating profit						51,442
Finance income						5,587
Finance costs						4,580
Income before income taxes						52,449

(Note) The segment income (business income) adjustment of ¥(15,308) million includes ¥(912) million for the elimination of intersegment income and ¥(14,396) million of corporate expenses that are not attributable to any individual reportable segment. The most significant portion of corporate expenses relates to Company corporate image advertising (as the pure holding company) and our administration of group companies.



Nine Months Ended September 30, 2024 (January 1, 2024 to September 30, 2024)

Revenues and segment income (loss) by reportable segment

(Unit: Millions of yen)

	Logistics				
	Japan	The Americas	Europe	East Asia	South Asia & Oceania
Revenue					
Revenue from external customers	903,692	104,142	362,229	117,360	101,698
Intersegment sales	24,642	12,754	7,613	9,432	14,093
Total	928,335	116,897	369,842	126,792	115,791
Segment income (business income)	27,727	4,010	9,165	2,886	3,541
Other income					
Other expenses					
Share of profit (loss) of investments accounted for using equity method					
Operating profit					
Finance income					
Finance costs					
Income before income taxes					

	Security Transportation	Heavy Haulage & Construction	Logistics Support	Total	Adjustment (Note)	Amount in condensed quarterly consolidated financial statement
Revenue						
Revenue from external customers	50,958	36,430	223,689	1,900,201	—	1,900,201
Intersegment sales	529	34	80,389	149,489	(149,489)	—
Total	51,488	36,464	304,078	2,049,690	(149,489)	1,900,201
Segment income (business income)	2,128	3,321	7,943	60,724	(16,943)	43,780
Other income						9,646
Other expenses						19,533
Share of profit (loss) of investments accounted for using equity method						1,189
Operating profit						35,083
Finance income						6,152
Finance costs						7,523
Income before income taxes						33,712

(Note) The segment income adjustment of ¥(16,943) million includes ¥(622) million for the elimination of intersegment income, and ¥(16,321) million of corporate expenses that are not attributable to any individual reportable segment. The most significant portion of corporate expenses relates to Company corporate image advertising (as the pure holding company) and our administration of group companies.

### 3. Reference Materials

#### Consolidated Reference Materials

##### ○ Reportable Segment Financial Results

(Unit: Millions of yen, %)

				Nine Months Ended September 30, 2024	Nine Months Ended September 30, 2023	Change	
						Amount	Ratio
R e v e n u e s	R e p o r t a b l e	L o g i s t i c s	Japan	928,335	943,350	(15,014)	( 1.6)
			The Americas	116,897	112,630	4,267	3.8
			Europe	369,842	141,145	228,697	162.0
			East Asia	126,792	115,163	11,629	10.1
			South Asia & Oceania	115,791	106,300	9,490	8.9
		Subtotal		1,657,659	1,418,589	239,069	16.9
		S e g m e n t	Security Transportation	51,488	50,795	692	1.4
			Heavy Haulage & Construction	36,464	39,872	(3,407)	( 8.5)
			Logistics Support	304,078	310,962	(6,884)	( 2.2)
			Subtotal		2,049,690	1,820,220	229,469
		Adjustment		(149,489)	(144,867)	(4,621)	—
		Total		1,900,201	1,675,352	224,848	13.4
(O p e r a t i n g I n c o m e)	S e g m e n t	L o g i s t i c s	Japan	( 3.0 ) 27,727	( 3.5 ) 32,890	(5,162)	( 15.7)
			The Americas	( 3.4 ) 4,010	( 6.6 ) 7,381	(3,371)	( 45.7)
			Europe	( 2.5 ) 9,165	( 5.3 ) 7,537	1,628	21.6
			East Asia	( 2.3 ) 2,886	( 2.8 ) 3,203	(317)	( 9.9)
			South Asia & Oceania	( 3.1 ) 3,541	( 6.5 ) 6,961	(3,420)	( 49.1)
		Subtotal		( 2.9 ) 47,331	( 4.1 ) 57,974	(10,643)	( 18.4)
		I n c o m e	Security Transportation	( 4.1 ) 2,128	( 6.1 ) 3,107	(979)	( 31.5)
			Heavy Haulage & Construction	( 9.1 ) 3,321	( 12.4 ) 4,950	(1,629)	( 32.9)
			Logistics Support	( 2.6 ) 7,943	( 3.1 ) 9,653	(1,709)	( 17.7)
			Subtotal		( 3.0 ) 60,724	( 4.2 ) 75,686	(14,961)
		Adjustment		(16,943)	(15,308)	(1,635)	—
		Total		( 2.3 ) 43,780	( 3.6 ) 60,377	(16,596)	( 27.5)

(Note) Figures in brackets indicate operating income margin.

○ Summary of Consolidated Statements of Income

(Unit: Millions of yen, %)

			Nine Months Ended September 30, 2024		Nine Months Ended September 30, 2023		Change	
				% of Sales		% of Sales	Amount	Ratio
R e v e n u e s  b y  b u s i n e s s	t r a n s p o r t a t i o n & l o g i s t i c s	Motor transportation	293,620	15.5	281,862	16.8	11,758	4.2
		Marine and harbor transportation	314,643	16.6	231,156	13.8	83,487	36.1
		Air transportation	411,180	21.6	321,517	19.2	89,662	27.9
		Warehousing & storage	296,843	15.6	265,395	15.8	31,448	11.8
		Security transportation	50,731	2.7	50,198	3.0	533	1.1
		Heavy haulage & construction	54,238	2.9	57,462	3.4	(3,224)	(5.6)
		Other	238,685	12.6	221,429	13.2	17,256	7.8
	Subtotal		1,659,943	87.4	1,429,021	85.3	230,921	16.2
	Goods sales business		211,233	11.1	218,352	13.0	(7,118)	(3.3)
	Other		29,024	1.5	27,978	1.7	1,045	3.7
Total			1,900,201	100.0	1,675,352	100.0	224,848	13.4
O p e r a t i n g  e x p e n s e s	Personnel expenses		350,996	18.5	330,204	19.7	20,791	6.3
	Forwarding costs		404,494	21.3	261,954	15.6	142,540	54.4
	Vehicle chartering and subcontracting costs		372,787	19.6	352,609	21.0	20,177	5.7
	Other		607,129	32.0	562,902	33.6	44,226	7.9
Total			1,735,407	91.3	1,507,670	90.0	227,736	15.1
Gross profit			164,793	8.7	167,682	10.0	(2,888)	(1.7)
	Personnel expenses		70,119	3.7	58,689	3.5	11,430	19.5
	Other		50,893	2.7	48,615	2.9	2,278	4.7
	Selling, general and administrative expenses		121,013	6.4	107,304	6.4	13,708	12.8
Segment profit (business profit)			43,780	2.3	60,377	3.6	(16,596)	(27.5)
	Gain on sales of non-current assets		4,913	0.3	6,787	0.4	(1,873)	(27.6)
	Other		4,732	0.2	4,356	0.3	376	8.6
	Total other income		9,646	0.5	11,143	0.7	(1,497)	(13.4)
	Loss on disposal of non-current assets		6,060	0.3	10,304	0.6	(4,243)	(41.2)
	Other		13,472	0.7	11,277	0.7	2,195	19.5
	Total other expenses		19,533	1.0	21,582	1.3	(2,048)	(9.5)
Share of profit (loss) of investments accounted for using equity method			1,189	0.1	1,503	0.1	(313)	(20.9)
Operating profit			35,083	1.8	51,442	3.1	(16,359)	(31.8)
Total finance income			6,152	0.3	5,587	0.3	565	10.1
Total finance costs			7,523	0.4	4,580	0.3	2,943	64.3
Income before tax			33,712	1.8	52,449	3.1	(18,737)	(35.7)
Income tax expense			14,673	0.8	21,942	1.3	(7,269)	(33.1)
Net profit			19,039	1.0	30,507	1.8	(11,467)	(37.6)
Profit attributable to								
Owners of parent			18,455	1.0	30,520	1.8	(12,065)	(39.5)
Non-controlling interests			584	0.0	(13)	(0.0)	597	—
Net profit			19,039	1.0	30,507	1.8	(11,467)	(37.6)
Total personnel expenses		Operating costs	350,996	18.5	330,204	19.7	20,791	6.3
		Selling, general and administrative expenses	70,119	3.7	58,689	3.5	11,430	19.5
		Total	421,116	22.2	388,893	23.2	32,222	8.3

○ Financial Results Forecast, FY2023

(Unit: Millions of yen, %)

				FY 2024		FY2023		Change	
								Amount	Ratio
R e v e n u e s	R e p o r t a b l e  S e g m e n t	L o g i s t i c s	Japan	1,252,000	1,256,571	( 4,571)	( 0.4)		
			The Americas	155,000	151,291	3,708	2.5		
			Europe	499,000	192,655	306,344	159.0		
			East Asia	181,000	157,663	23,336	14.8		
			South Asia & Oceania	163,000	140,840	22,159	15.7		
		Subtotal		2,250,000	1,899,022	350,977	18.5		
		Security Transportation		68,000	67,892	107	0.2		
		Heavy Haulage & Construction		49,000	51,111	( 2,111)	( 4.1)		
		Logistics Support		414,000	425,896	( 11,896)	( 2.8)		
		Subtotal		2,781,000	2,443,923	337,076	13.8		
		Adjustment		(211,000)	(204,906)	( 6,093)	—		
Total			2,570,000	2,239,017	330,982	14.8			
(O p e r a t i n g  I n c o m e)	S e g m e n t	L o g i s t i c s	Japan	( 3.5 ) 43,500	( 3.9 ) 48,579	( 5,079)	( 10.5)		
			The Americas	( 3.9 ) 6,000	( 6.1 ) 9,262	( 3,262)	( 35.2)		
			Europe	( 2.6 ) 13,000	( 5.1 ) 9,853	3,146	31.9		
			East Asia	( 2.8 ) 5,000	( 2.4 ) 3,763	1,236	32.9		
			South Asia & Oceania	( 3.7 ) 6,000	( 5.9 ) 8,348	( 2,348)	( 28.1)		
		Subtotal		( 3.3 ) 73,500	( 4.2 ) 79,807	( 6,307)	( 7.9)		
		Security Transportation		( 3.7 ) 2,500	( 5.0 ) 3,386	( 886)	( 26.2)		
		Heavy Haulage & Construction		( 11.2 ) 5,500	( 12.8 ) 6,520	( 1,020)	( 15.6)		
		Logistics Support		( 2.9 ) 12,000	( 3.3 ) 13,844	( 1,844)	( 13.3)		
		Subtotal		( 3.4 ) 93,500	( 4.2 ) 103,559	( 10,059)	( 9.7)		
		Adjustment		(23,500)	(22,302)	( 1,197)	—		
Total			( 2.7 ) 70,000	( 3.6 ) 81,256	( 11,256)	( 13.9)			

(Note) Figures in brackets indicate operating income margin.