BUSINESS REPORT2024

NISSIN CORPORATION

Basic business policy

Based on the meaning of "NISSIN" and our philosophy "day and new improving daily than ever", Nissin Group is committed to a process of constant renewal. Our basic business policy is to meet the expectations of shareholders and other stakeholders by continually enhancing the corporate value, while contributing to the creation of an affluent society through the provision of safe, fast, high-quality logistics and travel-related services at a competitive cost.

To adhere to this policy, we seek to operate logistics and travel-related services globally that are essential for economic and social development, while also fulfilling our corporate social responsibility in terms of compliance with business ethics, laws and regulations and involvement in activities to protect the global environment.

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To Our Shareholders

We wish to thank all our shareholders for their continuing support and encouragement as we report on the performance of Nissin Corporation for the fiscal year ended March 31, 2024

An overseas network and international logistics expertise are two of the main strengths of Nissin Group. Leveraging these advantages, we aim to generate sustained future growth by continuing to develop new business models that make full use of the Group's resources.

The Company paid a year-end dividend of \(\frac{4}{60.00} \) per share for the fiscal year ended March 31, 2024, on June 10. Including an interim dividend, the annual dividend for the full year amounted to \(\frac{4}{110.00} \) per share.

We ask your continuing support and encouragement.



President Masahiro Tsutsui

Company Information:

Name: Nissin Corporation

Head Office: 6-81 Onoe-cho, Naka-ku, Yokohama, Japan

Tokyo Main Office: 6-4, Kojimachi 1-chome, Chiyoda-ku, Tokyo, Japan

Establishment: December 14, 1938

Capital: 6,097,263,500 yen (as of March 31, 2024)
Business Term: Commencing April 1 and closing March 31

Annual General Meeting of the following year

Annual General Meeting To be held in June

of Shareholders:

Web site: https://www.nissin-tw.com/



Business Activities and Results

During the fiscal year under review, the outlook for the global economy remained uncertain, with resource and energy prices remaining high due to the prolonged situation in Ukraine, and the slow pace of economic recovery in China. In Japan, however, the economy recovered slowly, with an increase in inbound demand and a pick-up in personal consumption.

Under these circumstances, the Nissin Group entered the final year of Phase 1 of its seventh Medium-Term Business Plan, "Nissin Next 7th," and the entire Group came together to work on strengthening its business and management foundations. In the logistics business, the volume of goods handled was sluggish due to the large impact of the reactionary decline in soaring sea and air freight rates from the previous fiscal year, but warehousing operations were steady. In the travel business, the recovery in business travel continued, and group travel was also strong.

As a result, sales for the current fiscal year decreased 12.5% year on year to 169,934 million yen, operating profit decreased 36.1% year on year to 8,073 million yen, ordinary profit decreased 30.6% year on year to 9,463 million yen, and net profit attributable to owners of parent decreased 17.9% year on year to 8,649 million yen.

Segmental Overview

I. Logistics Business

[Japan]

In Japan, the volume of cargo handled was generally sluggish for Air cargo and sluggish for sea freight, but warehousing operations were strong. Air cargo handling continued to decline for both imports and exports due to the impact of inventory adjustments, but handling of pharmaceuticals and other items was strong. For sea freight exports, handling of machinery and equipment was strong, while imports of machinery, miscellaneous goods, etc. were strong.

[Asia]

In Asia, overall, the recovery of handling of automobile-related cargo was slow, resulting in sluggish performance. Looking at the results by country, a decrease in the volume of Air cargo handled in Thailand affected profits, resulting in a large decrease compared to the previous fiscal year. On the other hand, handling of miscellaneous goods, etc. remained steady in Vietnam, and domestic delivery operations were robust in India, supporting profits in the Asian region.

[China]

In China, the delayed economic recovery led to a slump in ocean and Air cargo handling, and profitability declined due to the effects of intensified price competition, etc. By region, handling of ocean export containers in Changshu was solid, and Nissin-Sinotrans International Logistics Co., Ltd., which became a consolidated subsidiary in the fourth quarter, contributed to the bottom line.

[The Americas]

In the Americas, handling of automobile-related cargo remained strong in all countries. By country, handling of food and large battery-operated cargo contributed to profits in the United States. Handling of Finished Car also showed a recovery trend in Mexico in the second half of the fiscal year.

[Europe]

In Europe, overall, cargo movement remained sluggish, resulting in sluggish earnings. By country, the warehousing business in Poland was robust, but the handling of home appliances and automobile-related cargo in Germany was sluggish, resulting in a lack of momentum overall.

As a result, sales decreased 13.9% year on year to 161,541 million yen, and segment profit (operating profit) decreased 43.4% year on year to 6,698 million yen.

II. Travel Business

The company's core business of business travel continued to recover slowly, and group travel contributed to revenue, resulting in a full-year profit.

As a result, sales increased 34.4% year on year to 7,215 million yen, and segment profit (operating profit) was 509 million yen (segment loss (operating loss) of 14 million yen in the previous fiscal year).

III. Real Estate Business

Rental real estate in the Keihin area and other areas remained at the same level as the previous year.

As a result, sales increased 4.6% year on year to 1,590 million yen, and segment profit (operating profit) increased 4.3% year on year to 851 million yen.

Business Unit	Fiscal	2023	Fiscal 2024	
business unit	Millions of yen	% of total	Millions of yen	% of total
Logistics Business	187,688	96.7	161,541	95.1
Travel Service Business	5,366	2.8	7,215	4.2
Real Estate Business	1,519	0.8	1,590	0.9
Elimination or corporate	(409)	(0.2)	(412)	(0.2)
Total	194,165	100.0	169,934	100.0

Topics

Establishment of Nissin's Group Mark

We are pleased to announce that our company and its group subsidiaries have established a new logo mark for the group and implemented it from April 1, 2024.



Design Concept

- 1. The logo mark is alphabetized for use at overseas group companies, and to evoke familiarity and brightness, a soft and rounded font is chosen.
- 2. The color of the logo mark alphabets represents the "sea and sky," which are essential elements of global logistics that is blue (Nissin Blue) to convey a sense of cleanliness and innovation.
- 3. The gently vertically moving curves at the top and bottom symbolize the flow of logistics, innovation, and collaboration. By incorporating the Nissin colors (orange and maroon), the logo expresses a sense of unity and dynamic growth.

With the start of Phase 2 of the 7th Medium-Term Business Plan and the renewal of our company's website, we aim to create a beloved group mark as a symbol of our group's evolution, unity, and commitment to providing high corporate value to all stakeholders.

Obtained a Credit Rating of "A-"

The Company has been awarded an "A-" rating by Rating and Investment Information, Inc. (R&I).

A credit rating is an assessment by a rating agency of an issuer's overall ability to fulfill financial obligations and the creditworthiness of the issuer to fulfill individual obligations as agreed.

Key points in the rating assessment of the Company include the fact that in the logistics business, we have secured a customer base spanning a diverse range of industries, including automotive manufacturers, electrical and electronics manufacturers, and food manufacturers; we have an extensive overseas network; we handle port transportation, which has high barriers to entry, and that under our sound management policy, we have a robust equity capital and strong financial soundness. However, issues were raised regarding the need to improve earnings power and profitability, and the low volume of freight forwarding.

Going forward, we aim to maintain or upgrade our credit rating.

Offices |

Head Office and Main Office

Yokohama Head Office

6-81 Onoe-cho, Naka-ku, Yokohama

Tokyo Main Office

6-4, Kojimachi 1-chome, Chivoda-ku, Tokyo

Osaka Main Office

1-7-7 Kawara-cho, Chuo-ku, Osaka

Domestic Rusiness Network

- Sapporo Office
- (2)Tomakomai Office (3) Hakodate Office
- Shinchitose Airport Office
- Kita-Kanto Office
- Tochigi Office Haga Office
- Haga Second Office
- Sakura Office
- 10 Takasaki Office
- (III) Ota Office
- Moriva Warehouse Office
- Ibaraki Office
- (14) Saitama Fuiimino Office
- (15) Asaka Office
- (6) Chiba Warehouse Office
- Chuoko Office
- Shinko Office
- Narashino Office
- 20 Ichihara Office
- Narita Logistics Center
- Maihama Logi-Park Office
- Narita Airport Office
 - (24) Tokyo Office
- Tokyo Logistics Center
- Oi Warehouse Office
- Tokyo Refrigerated Warehouse Office
- Aomi Warehouse Office
- Heiwajima Warehouse Office
- Heiwaiima Office
- (31) Heiwajima Refrigerated Logistics Center
- Shibaura Office
- 33) Ju-go Pier Office (34) Shinkiba Office
- East Tokyo Office
- 36) West Tokyo Office
- (37) Haneda Airport Office
- (38) Head Office (Yokohama)
- (39) Detamachi Office
- Honmoku Office
 - (Minami Honmoku Distribution Center)

- (4) Honmoku (Fast and West) Warehouse Offices (75) Nanko L-2 Terminal
- 42 Honmoku Pier C Office
- 43 Honmoku Refrigerated Warehouse Office
- 44) Minami Honmoku Terminal Office
- (45) Yokohama Heavy cargo Packing Center
- Yokohama Air Cargo Terminal Office
- Daikoku Pier Warehouse Office
- Daikoku Office (48)
- Daikoku Motor Vehicle Terminal Center
- Daikoku Multi-terminal Office
- (51)Negishi Office
- Shinko Warehouse Office
- Tsurumi Operation Center
- Tsurumi Office
- Yokohama Hazawa Office
- (56) Higashi Ogijima Office
- Kawasaki Office
- Shiohama Office
- Kawasaki Oil-Product Storage Office
- 60 Ukishima Office
- Atsugi Office
- (62) Kangawa Pier Warehouse Office
- Omi Office
- Nagaoka Office
- Kanazawa Office Komatsu Office
- Hamamatsu Office
- Nagoya Office
- Koto Office
 - Kyoto Office
 - Osaka Branch Office
- Nanko Warehouse Office
- Nanko Air Cargo Center
- (74) Nanko West Warehouse Office

- Sukematsu Terminal Office
- Sukematsu Pier Office
- Sukematsu Distribution Center
- 79 Tadaoka Office
- Shiomi Pier Office
- Kansai Airport Office
- Ittotsu Office
- Yumeshima Terminal Office
- (84) Sakai Logistics Center
- (85) Sakaihama Office
- Kobe Office
- 87 Kansai Customs Clearance Office (Kobe Office)
- (88) Maya Pier Warehouse Office
- (89) Maya Refrigerated Warehouse Office
- 90 PIL-8 Office
- PIL-13 Office
- 92 PC-13 Office 93 K-DIC Office
- 94 Hiroshima Office
- 95) Fukuoka Airport Office
- Omuta Office
- Okinawa Office



Overseas Network



Head Office Branch Representative Office Agency Office



Europe Nissin Transport GmbH Head Office Almaty Rep. Office Neuss Branch Yangon Rep. Office Asia Representative Office Duesseldorf Airport Office Frankfurt Airport Office Hamburg European Logistics Center Hamburg Parts Center Nissin Transportation & Warehousing (H.K.) LTD. Tilburg Branch Head Office Nissin (U.K.) Ltd. Head Office Airport Office Swindon Office Shenzhen Office Kwai Chung Logistics Division Office Rugby Branch Nissin Transport Ges. mbH Head Office (Vienna) Yantian Distribution Center Vienna Airport Office Nissin Logistics Shenzhen Co., Ltd. Head Office Nissin Transport GmbH Spain Branch Shanghai Gaosin International Logistics Co., Ltd. Head Office Nissin France S.A.S. Head Office Nissin Belgium N.V. Head Office Ningbo Office Airport Office Limited Liability Company "Nissin Rus" Head Office Logistics Zone Branch Nissin (Changshu) International Logistics Co., Ltd. Head Office Moscow Rep. Óffice Nissin Logistics Poland Sp. zo. o. Head Office Gdvnia Branch Development Zone Office Nissin International Logistics (c) Co., Ltd. Head Office Naniin Branch Wuxi Branch Nissin Transport (S) Pte. Ltd. Head Office Airport Office Changzhou Office Suzhou Branch Siam Nistrans Co., Ltd. Head Office (Bangkok) Airport Office Nantong Branch Taicang Office Nissin-Sinotrans International Logistics Co., Ltd. Laem Chabang Branch Cargo Distribution Center Office Chiangmai Branch Head Office Beijing Branch Avutthava Branch SMTL Factory Office Best Cold Chain Co., Ltd. Head Office Beijing Daxing International Airport Office Qingdao Branch Nistrans (M) SDN. BHD. Head Office Airport Office Guanzhou Branch Dalian Branch Chang chun Office Port Klang Office DOH Parts Center Wuhan Branch Johor Branch Tianiin Branch Zhongshan Branch Penang Branch Melaka Logistics Center Foshan Branch Nissin International Logistics (M) SDN. BHD. Guangzhou Yonghe Economic Zone Branch Office Inner Mongolia Branch Head Office Nissin Transport Philippines Corporation Nissin Global Logistics (Taiwan) Co., Ltd. Head Office Head Office (Manila) Laguna Branch Taipei Office Beijing Rep. Office Subic Satellite Office Anchor Logistics Facilities Corporation Head Office Nissin ABC Logistics Private Ltd. Head Office Haldia Office

Vancouver Branch

Alliston Branch

Silao Branch

Snangnai Rep. Office
North America
 Nissin International Transport U.S.A., Inc.
Head Office
O Los Angeles Branch
O Dallas Office
Rancho Cucamonga Branch
O San Francisco Branch
Seattle Branch
O Portland Branch
O Chicago Branch
O Columbus Branch
O Tennessee Office
Indianapolis Branch
Memphis Branch
O Atlanta Branch
Alabama Branch
New York Branch

Nissin Transport (Canada) Inc. Head Office

Nistrans Internacional De Mexico, S. DE

R. L. DE C. V. Head Office Celaya Branch

Logistics Center (Rosarito)

Mexico City Airport Office

NR Greenlines Logistics co., Ltd. Head Office
Lao Nissin SMT Co., Ltd. Head Office

PŤ.Nissin Transport Indonesia Head Office

 PT. Nissin Jaya Indonesia Head Office Nissin Logistics (VN) Co., Ltd. Head Office
 Ho Chi Minh Branch

Noida Office Mumbai Office Gurgaon Office Chennai Office Chennai Warehouse Office Bangalore Office Ahmedabad Branch New Delhi Airport Branch Ahmadabad Warehouse Office Hyderabad Branch

Airport Office Tanjung Priok Office

Long Duc Office

Haiphong Office

Da Nang Branch

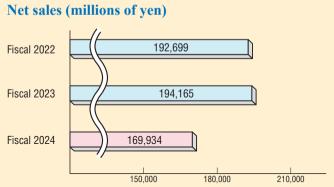
Vientiane Office

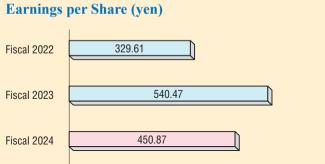
Savannakhet Branch

VSIP Distribution Center

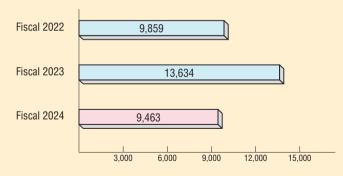
Consolidated Financial Highlights (for the last 3 years)

100





Ordinary income (millions of ven)



Net assets / Liabilities and Net assets (millions of yen)

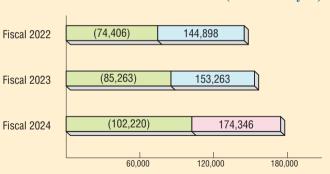
300

400

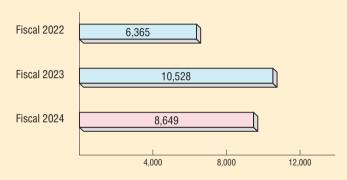
500

600

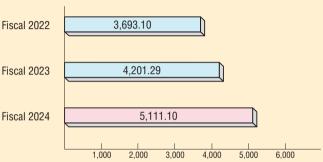
200



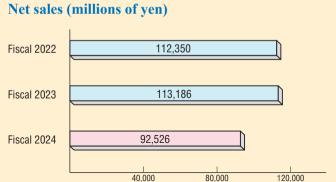
Profit attributable to owners parent (millions of yen)



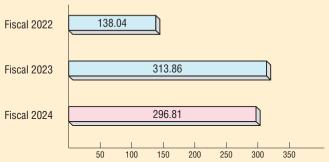
Book Value per Share (yen)



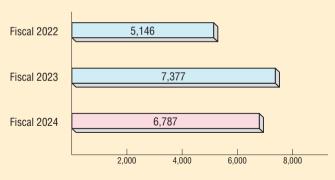
Non-Consolidated Financial Highlights (for the last 3 years)



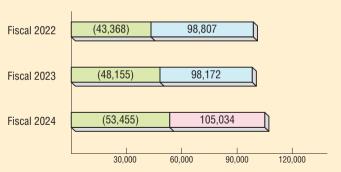
Earnings per Share (yen)



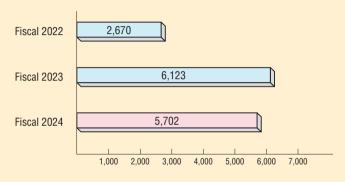
Ordinary income (millions of yen)



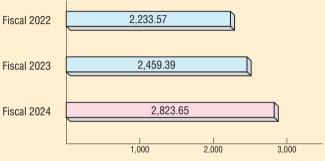
Net assets / Liabilities and Net assets (millions of ven)



Net Income (millions of yen)



Book Value per Share (yen)



Consolidated Balance Sheet

(* as of March 31,2024 (Exchange Rate : ¥ 151.41 / USD))

	(* as of March 31,2024 (Exchange Rate : \(\frac{1}{2}\) 151.41 / USD)			
As	Assets			
	(millions of yen)	(thousands of US dollars)		
Current assets	¥ 67,720	\$ 447,266		
Cash and deposits	28,927	191,056		
Notes and accounts receivable-trade	30,327	200,299		
Other current assets	8,589	56,729		
Allowance for doubtful accounts	(124)	(819)		
Noncurrent assets	106,626	704,222		
Property, plant and equipment	72,292	477,461		
Buildings and structures, net	35,651	235,460		
Machinery, equipment and vehicles, net	4,686	30,950		
Land	29,844	197,110		
Other noncurrent assets	820	5,421		
Intangible assets	2,940	19,417		
Investments and other assets	31,393	207,344		
Assets	¥ 174,346	\$ 1,151,489		
Lial	pilities			
	(millions of yen)	(thousands of US dollars)		
Current liabilities	¥ 41,922	\$ 276,877		
Notes and accounts payable-trade	13,188	87,101		
Short-term loans payable	9,909	65,448		
Other current liabilities	18,824	124,327		
Noncurrent liabilities	30,203	199,484		
Bonds payable	1,000	6,604		
Long-term loans payable	12,387	81,815		
Other noncurrent liabilities	16,816	111,064		
Liabilities	¥ 72,125	\$ 476,362		
Net	assets			
	(millions of yen)	(thousands of US dollars)		
Shareholders' equity	¥ 78,082	\$ 515,703		
Capital stock	6,097	40,269		
Capital surplus	4,721	31,182		
Retained earnings	70,114	463,073		
Treasury stock	(2,849)	(18,822)		
Accumulated other comprehensive income	18,520	122,320		
Non-controlling interests	5,617	37,103		
Net assets	102,220	675,127		
Liabilities and net assets	¥ 174,346	\$ 1,151,489		

Consolidated Statement of Income

(April 1, 2023 through March 31, 2024)	Total Amount	Total Amount
	(millions of yen)	(thousands of US dollars)
Net sales	¥ 169,934	\$ 1,122,346
Cost of sales	146,488	967,497
Gross profit	23,445	154,848
Selling, general and administrative expenses	15,372	101,525
Operating income	8,073	53,322
Non-operating income	1,920	12,682
Non-operating expenses	530	3,505
Ordinary income	9,463	62,499
Extraordinary income	3,010	19,881
Extraordinary loss	400	2,643
Income before income taxes	12,072	79,737
Income taxes-current	4,523	29,877
Income taxes-deferred	(1,459)	(9,637)
Net income	9,008	59,497
Profit attributable to non-controlling interests	359	2,373
Profit attributable to owners of parent	8,649	57,123

Consolidated Statements of Cash Flows

(April 1, 2023 through March 31, 2024)			
	(millions of yen)	(thousands of US dollars)	
Cash flows from operating activities	¥ 13,593	\$ 89,776	
Cash flows from investing activities	(1,922)	(12,695)	
Cash flows from financing activities	(9,600)	(63,406)	
Effect of exchange rate change on cash and cash equivalents	1,822	12,037	
Net increase (decrease) in cash and cash equivalents	3,893	25,712	
Cash and cash equivalents at beginning of year	22,466	148,384	
Cash and cash equivalents at end of year	26,359	174,096	

Non-Consolidated Balance Sheet

(* as of March 31,2024 (Exchange Rate : \(\frac{1}{2}\) 151,41 / USD))

(* as of March 31,2024 (Exchange Rate : \(\frac{1}{2}\) 151.41 / USD)				
Assets				
	(millions of yen)	(thousands of US dollars)		
Current assets	¥ 26,113	\$ 172,468		
Cash and deposits	5,253	34,694		
Notes receivable-trade	252	1,666		
Accounts receivable-trade	14,830	97,951		
Other current assets	5,895	38,937		
Allowance for doubtful accounts	(118)	(782)		
Noncurrent assets	78,921	521,241		
Property, plant and equipment	43,298	285,969		
Buildings, net	16,558	109,362		
Structures, net	1,543	10,196		
Machinery and equipment, net	1,668	11,018		
Land	21,713	143,410		
Other noncurrent assets	1,814	11,982		
Intangible assets	1,425	9,417		
Investments and other assets	34,196	225,854		
Assets	¥ 105,034	\$ 693,709		
Liabilities				
	(millions of yen)	(thousands of US dollars)		
Current liabilities	¥ 30,650	\$ 202,434		
Accounts payable-trade	7,619	50,321		
Short-term loans payable	10,998	72,642		
Current portion of long-term loans payable	4,112	27,159		
Other current liabilities	7,920	52,310		
Noncurrent liabilities	20,929	138,227		
Bonds payable	1,000	6,604		
Long-term loans payable	13,379	88,363		
Other noncurrent liabilities	6,549	43,259		
Liabilities	¥ 51,579	\$ 340,661		
Net a	assets			
	(millions of yen)	(thousands of US dollars)		
Shareholders' equity	¥ 44,865	\$ 296,320		
Capital stock	6,097	40,269		
Capital surplus	4,556	30,091		
Retained earnings	37,021	244,509		
Treasury stock	(2,808)	(18,549)		
Valuation and translation adjustments	8,589	56,727		
Net assets	¥ 53,455	\$ 353,048		
Liabilities and net assets	¥ 105,034	\$ 693,709		

Non-Consolidated Statement of Income

(April 1, 2023 through March 31, 2024)	Total Amount	Total Amount
	(millions of yen)	(thousands of US dollars)
Net sales	¥ 92,526	\$ 611,100
Cost of sales	82,135	542,468
Gross profit	10,391	68,631
Selling, general and administrative expenses	6,796	44,888
Operating income	3,595	23,743
Non-operating income	3,546	23,422
Non-operating expenses	353	2,336
Ordinary income	6,787	44,830
Extraordinary income	1,831	12,096
Extraordinary loss	1,122	7,414
Income before income taxes	7,496	49,511
Income taxes-current	3,279	21,658
Income taxes-deferred	(1,485)	(9,811)
Net income	5,702	37,664

Business Outline

(as of March 31, 2024)

Stock Information

Total number of authorized shares
 Total number of issued shares
 (Of which treasury stock: 1,213,971 shares)

3. Total number of shareholders 5,017

4. Main shareholders (Top 10 shareholders)

List of Main Shareholders	Investment in Nissin
	No. of shares held*
The Master Trust Bank of Japan, Ltd. (trust account)	1,806
The Bank of Yokohama, Ltd.	978
Nissin Shoji Co., Ltd.	890
The Bank of Mitsubishi UFJ, Ltd.	870
Nissin Employee Stock Ownership Association	861
Custody Bank of Japan, Ltd.	794
Nippon Life Insurance Company	735
Sumitomo Mitsui Banking Corporation	649
Nissin Kyoeikai	574
Sompo Japan Insurance Inc.	423

*in thousands

Employees

Number of Employees	Average age of employees	Average length of service
1,583	40.34	14.00

^{*} The number of employees excludes loaned employees working for the Company.

On a consolidated basis

Business segments	Number of employees
Logistics Business	5,644
Travel Service Business	214
Real Estate Business	10
Total	5,868

Directors and Auditors

(as of June 26, 2024)

President (Representative Director) Masahiro Tsutsui

Director and Senior Managing Executive Officer

Junichiro Watanabe

(Representative Director)

Director and Senior Managing Executive Officer Masataka Tsutsui
Director and Managing Executive Officer Satoshi Kuwahara
Director and Managing Executive Officer Tetsuo Sakurai
Director and Managing Executive Officer Shigeki Mine
Outside Director Susumu Fujimoto

Outside Director and Audit & Supervisory Committee Member Shinya Yamada (Full-Time)

Outside Director and Audit & Supervisory Committee Member Junko Kogayu
Outside Director and Audit & Supervisory Committee Member Kazuhiro Suzuki

Managing Executive Officer Kiyoshi Nakashima
Managing Executive Officer Shikio Inakatsu
Managing Executive Officer Shoichi Chinda
Senior Operating Officer Kunio Kimura
Executive Officer Masaei Sho

Executive Officer Tetsutoshi Yamada
Executive Officer Tadayuki Ohkubo

Executive Officer Jun Fuwa

Executive Officer Yoshitake Kitagawa **Executive Officer** Tetsuva Morikawa **Executive Officer** Toshitaka Shimizu **Executive Officer** Takefumi Kobayashi Executive Officer Toshihiko Yano **Executive Officer** Motonao Tsukioka **Executive Officer** Misao Ishikawa Executive Officer Isao Takahashi **Executive Officer** Akira Ohbu **Executive Officer** Masayo Inaba



