

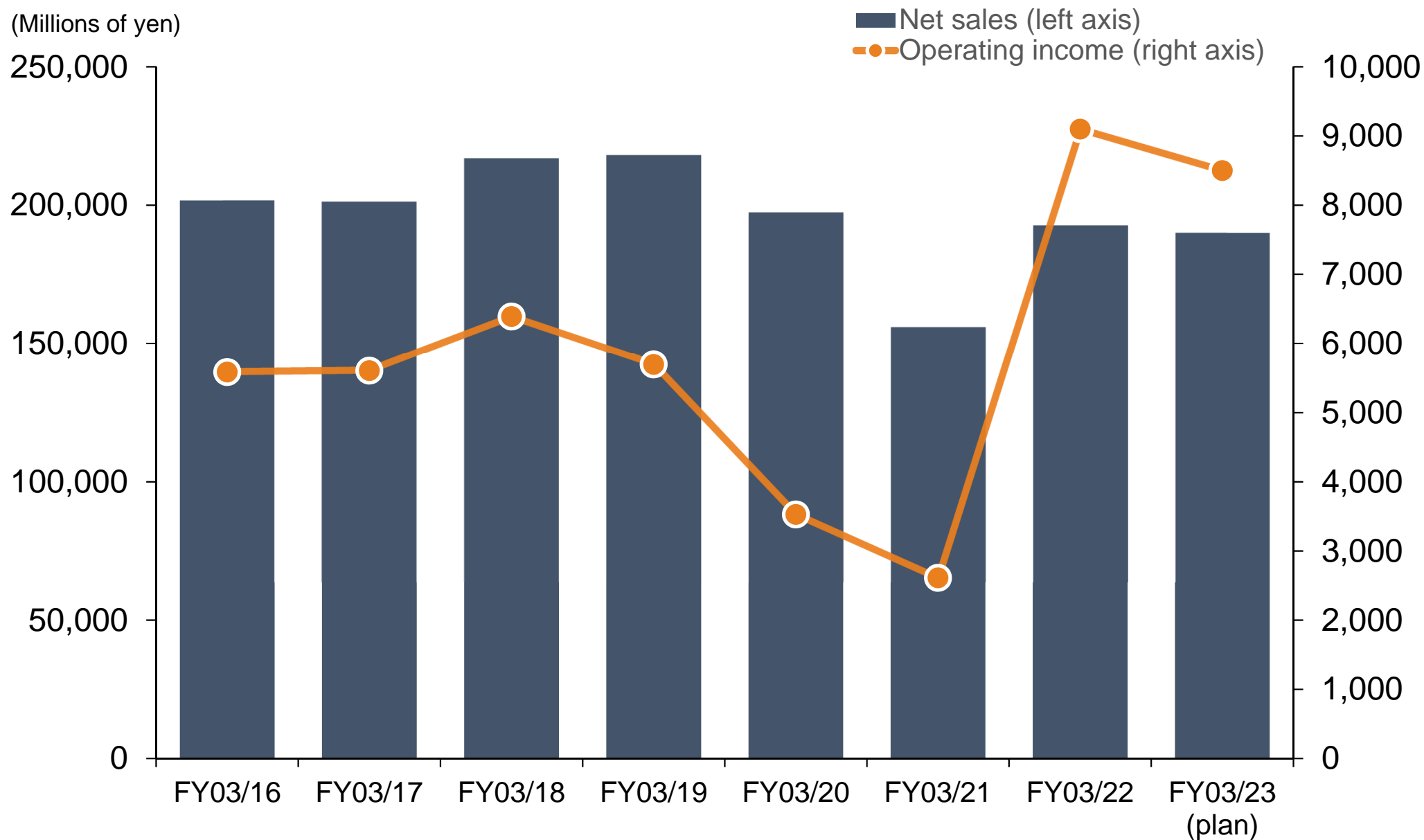
Reference Materials



I. Financial Data



Consolidated Results



Logistics Business: Sales Breakdown by Region

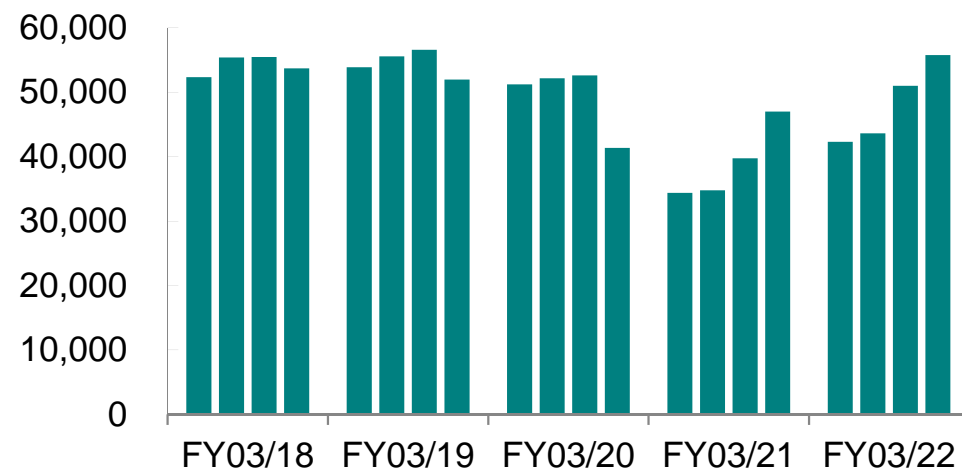
Logistics Categories	Logistics Breakdown			
	Air	Ocean	Warehousing and others	Total
Japan (non-consolidated)	24%	41%	35%	100%
Asia	32%	44%	24%	100%
China	35%	40%	25%	100%
Americas	37%	30%	33%	100%
Europe	24%	33%	43%	100%

Note: Figures are internal estimates as of March 2022.

Consolidated Quarterly Results

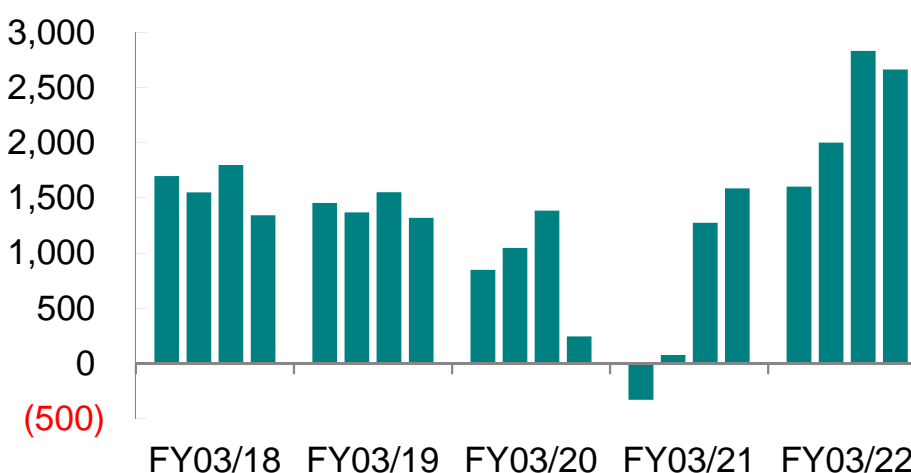
Net sales

(Millions of yen)



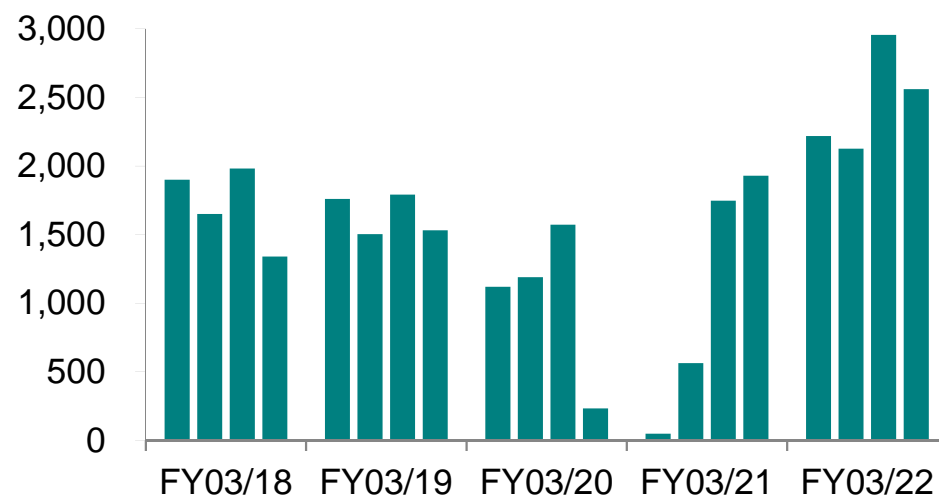
Operating income

(Millions of yen)



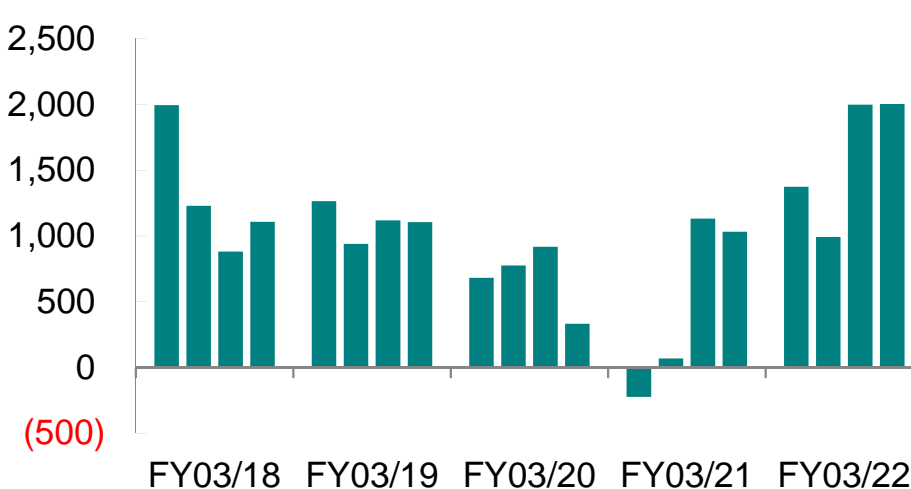
Ordinary income

(Millions of yen)



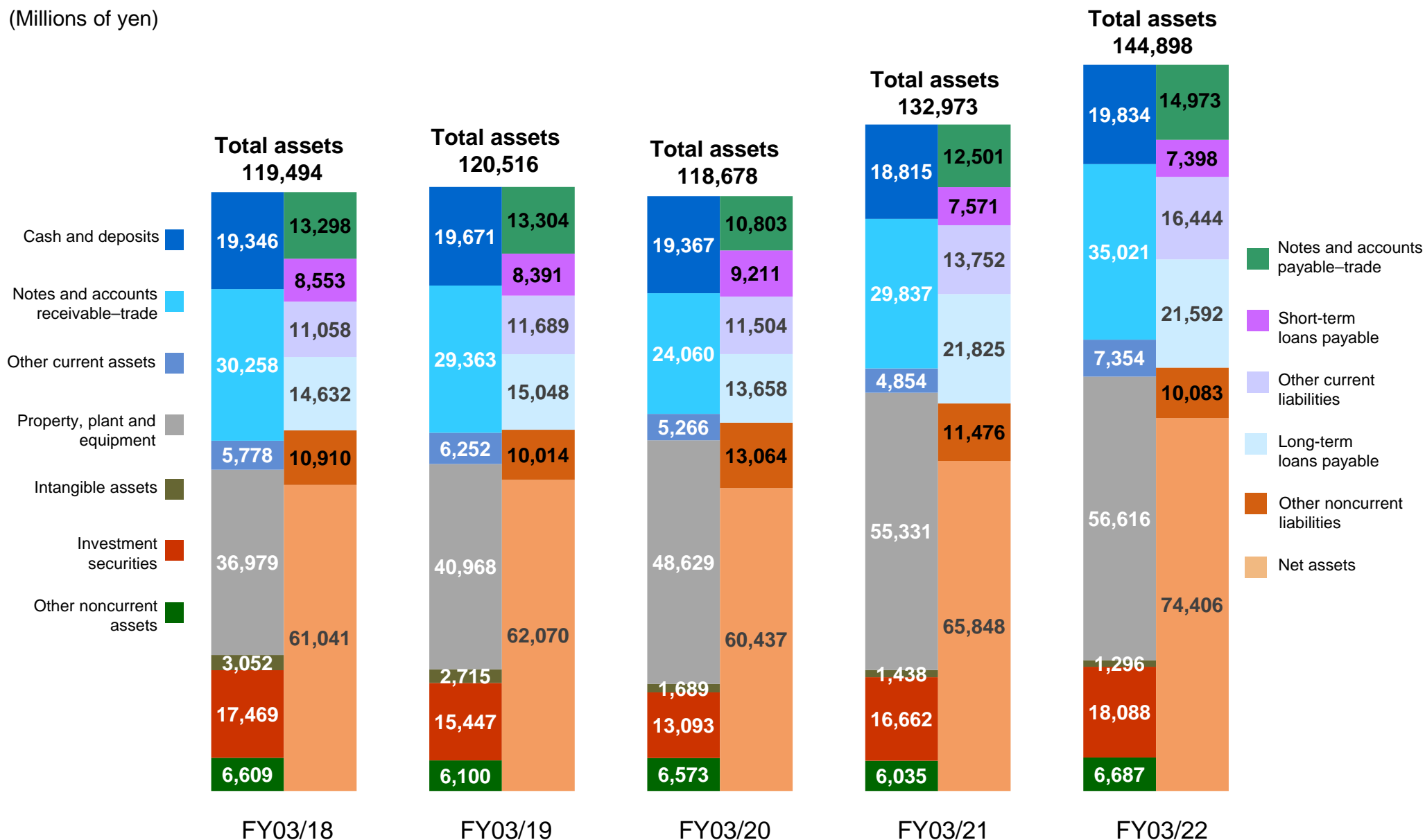
Profit attributable to owners of parent

(Millions of yen)



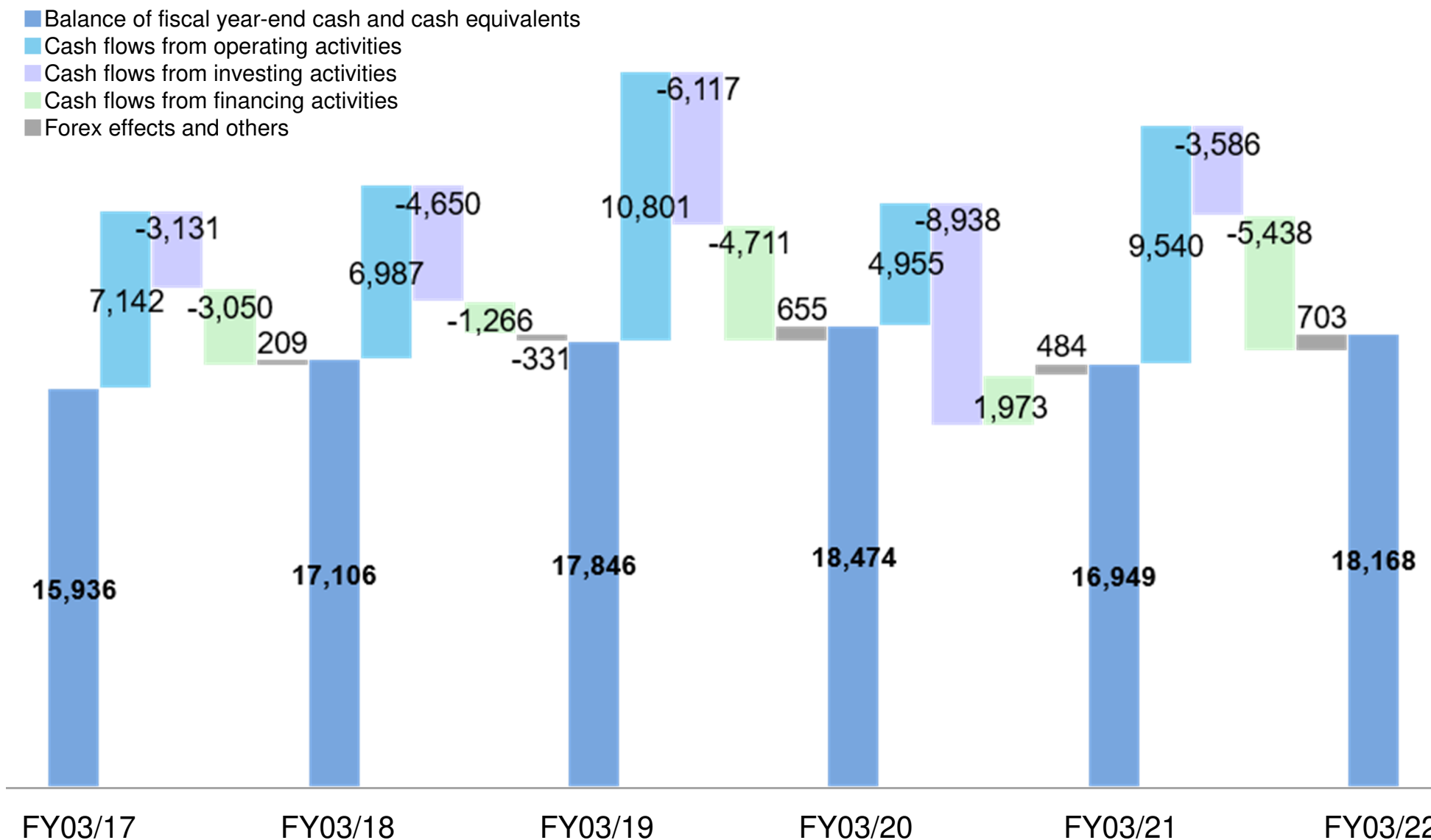
Consolidated Balance Sheet: Five-Year Comparison

(Millions of yen)



Consolidated Cash Flows: Five-Year Comparison

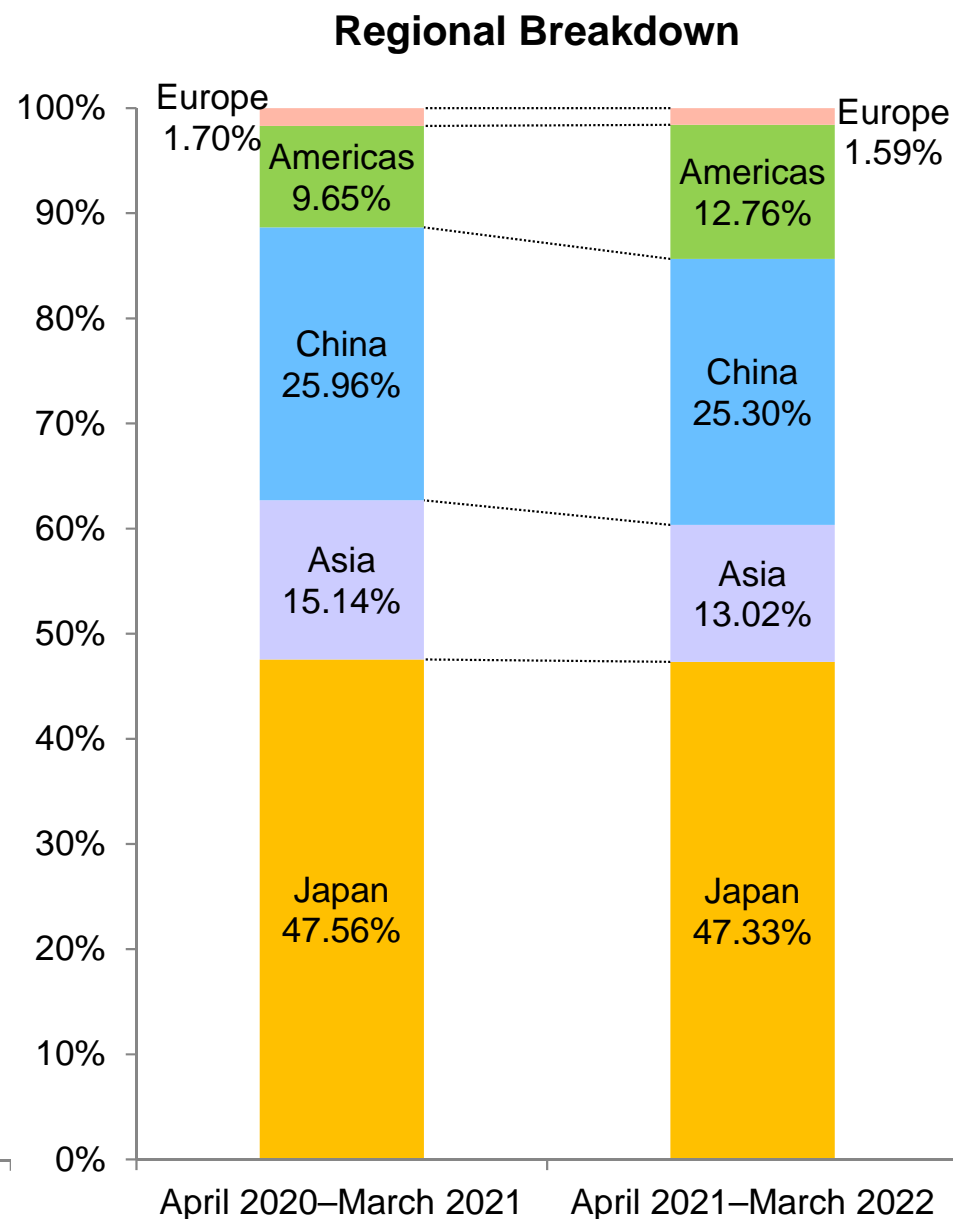
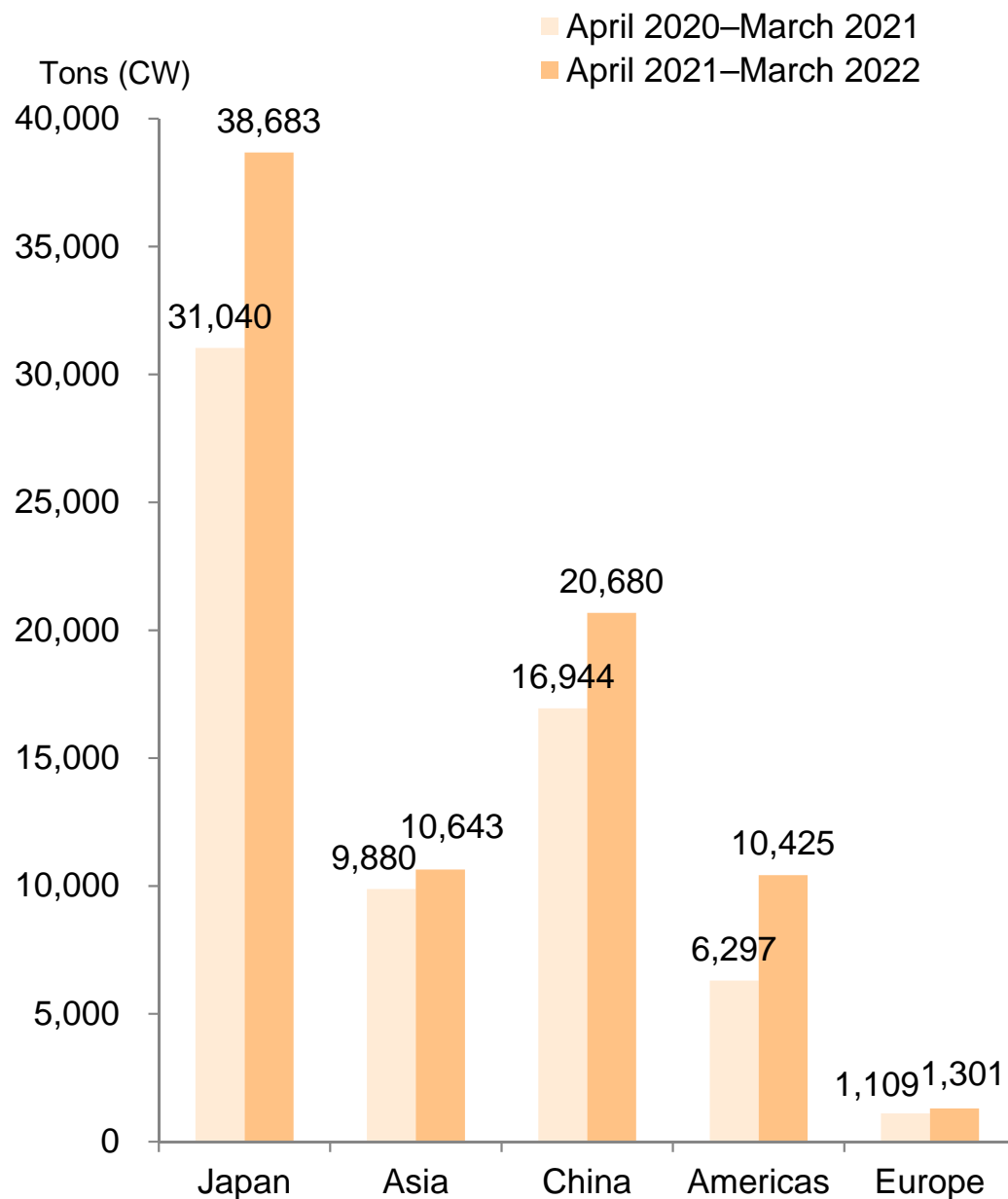
(Millions of yen)



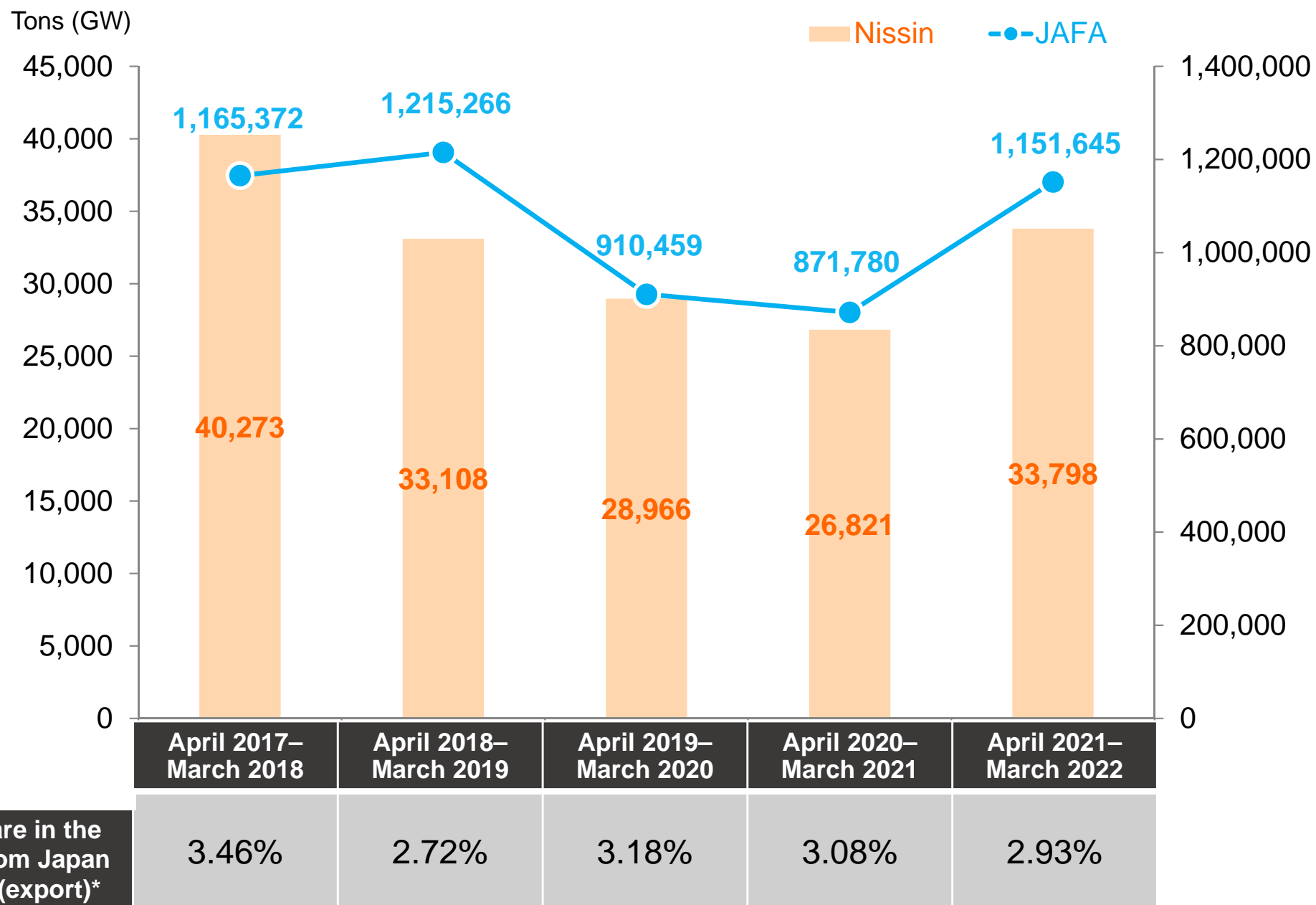
II. Cargo Volume



Air Cargo: Export Handling Volume by Region

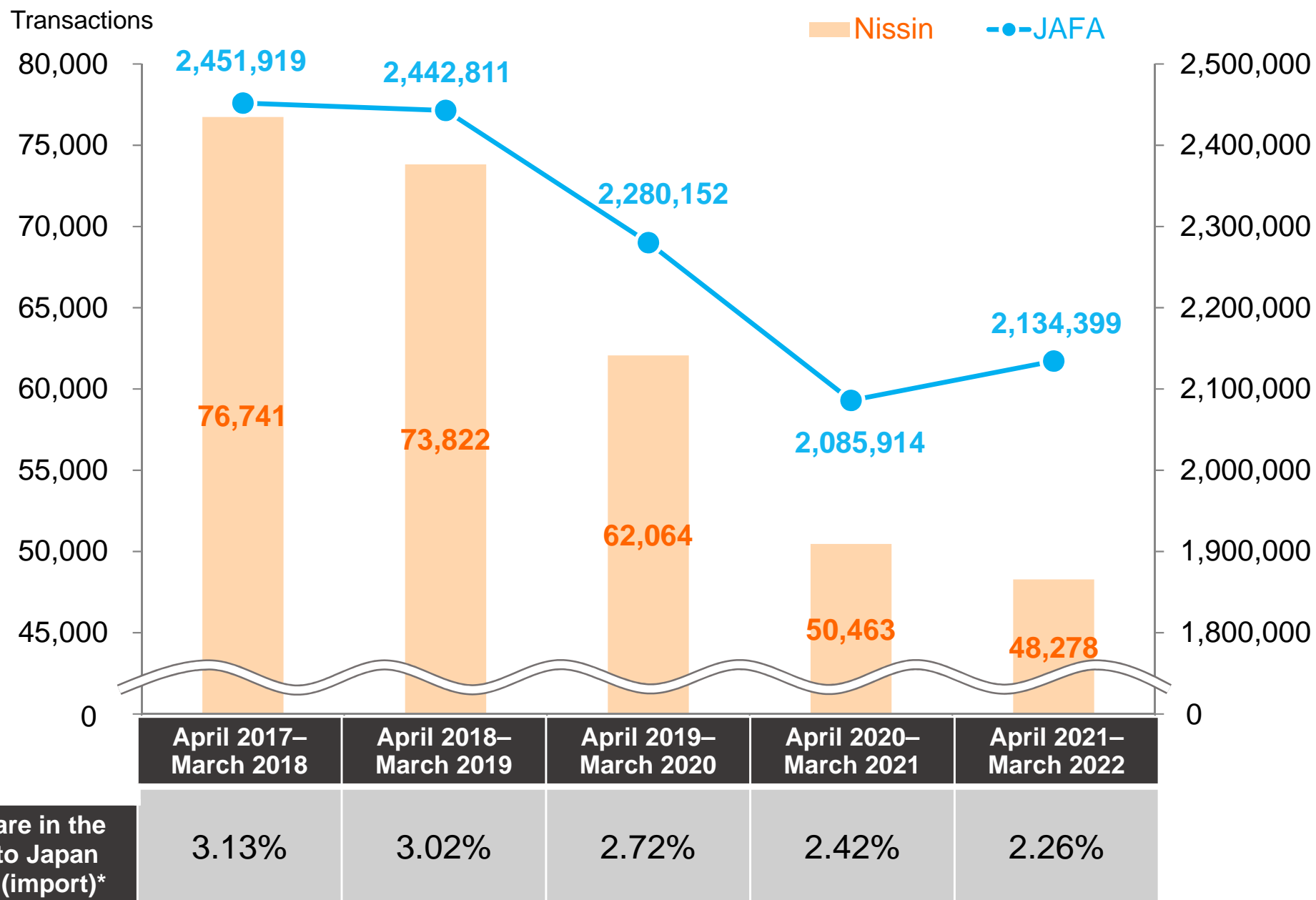


Consolidated Air Cargo from Japan: Export Handling Volume (Five-Year Comparison)



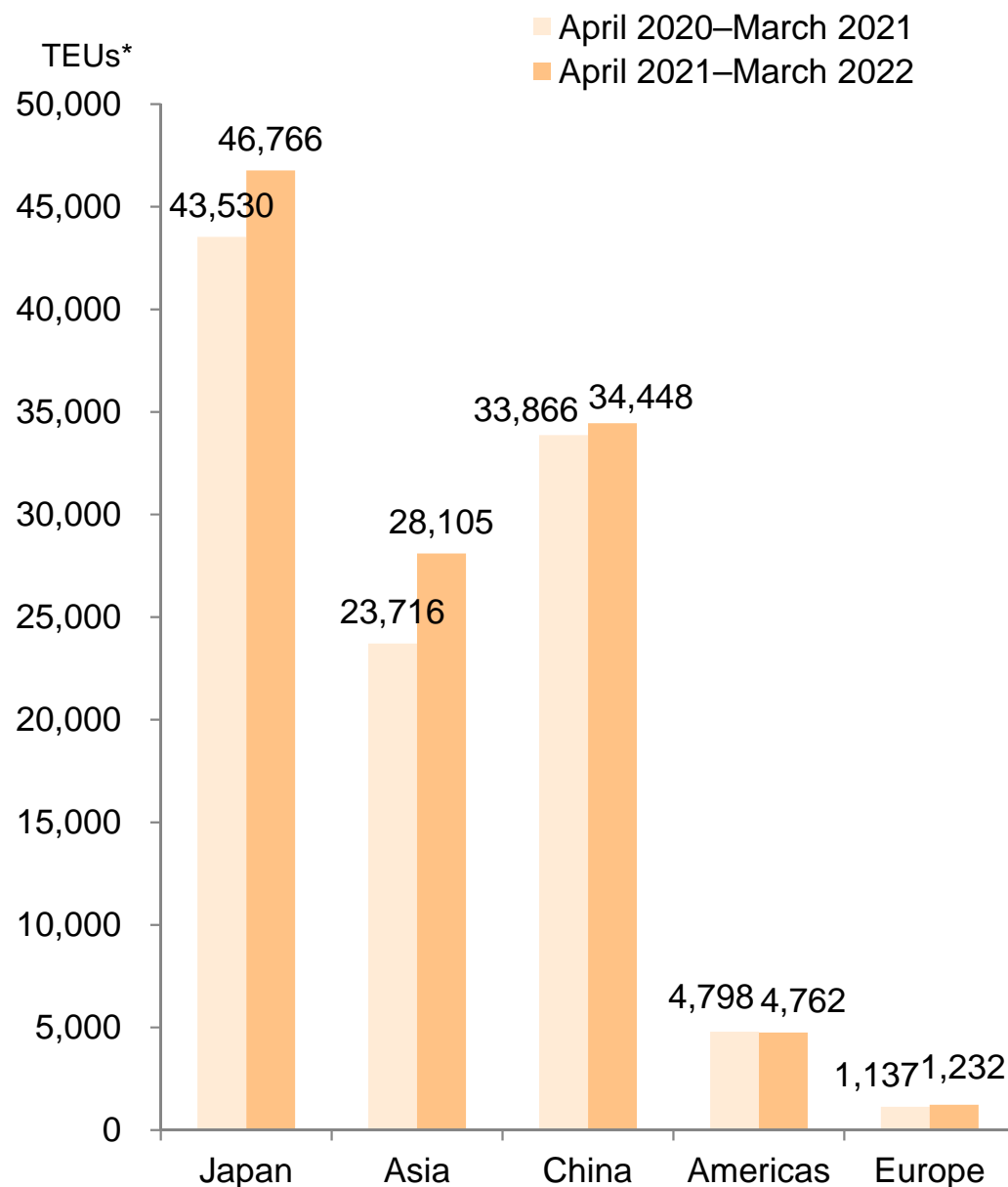
*Market share figures are company estimates.

Consolidated Air Cargo to Japan: Import Handling Volume (Five-Year Comparison)

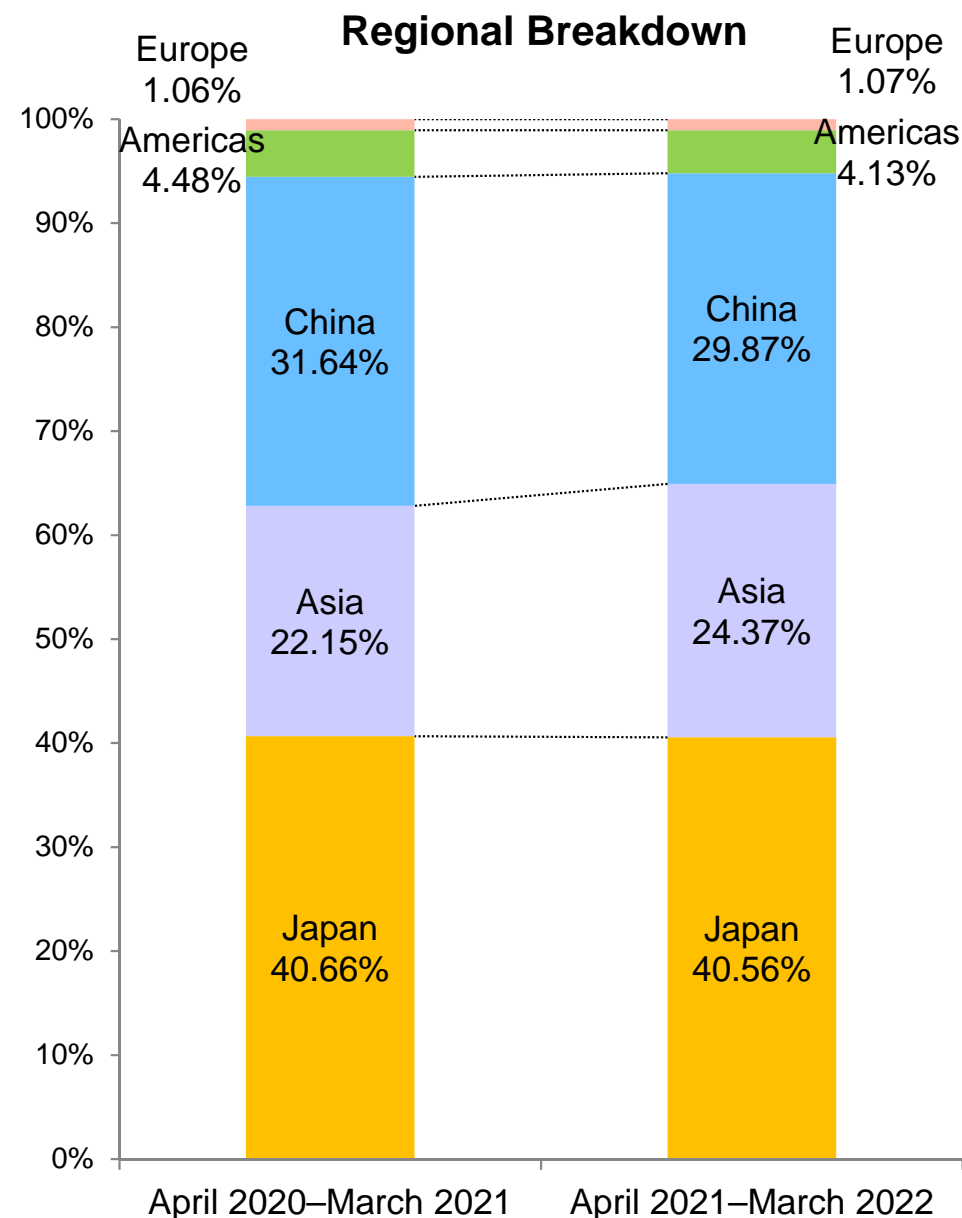


*Market share figures are company estimates.

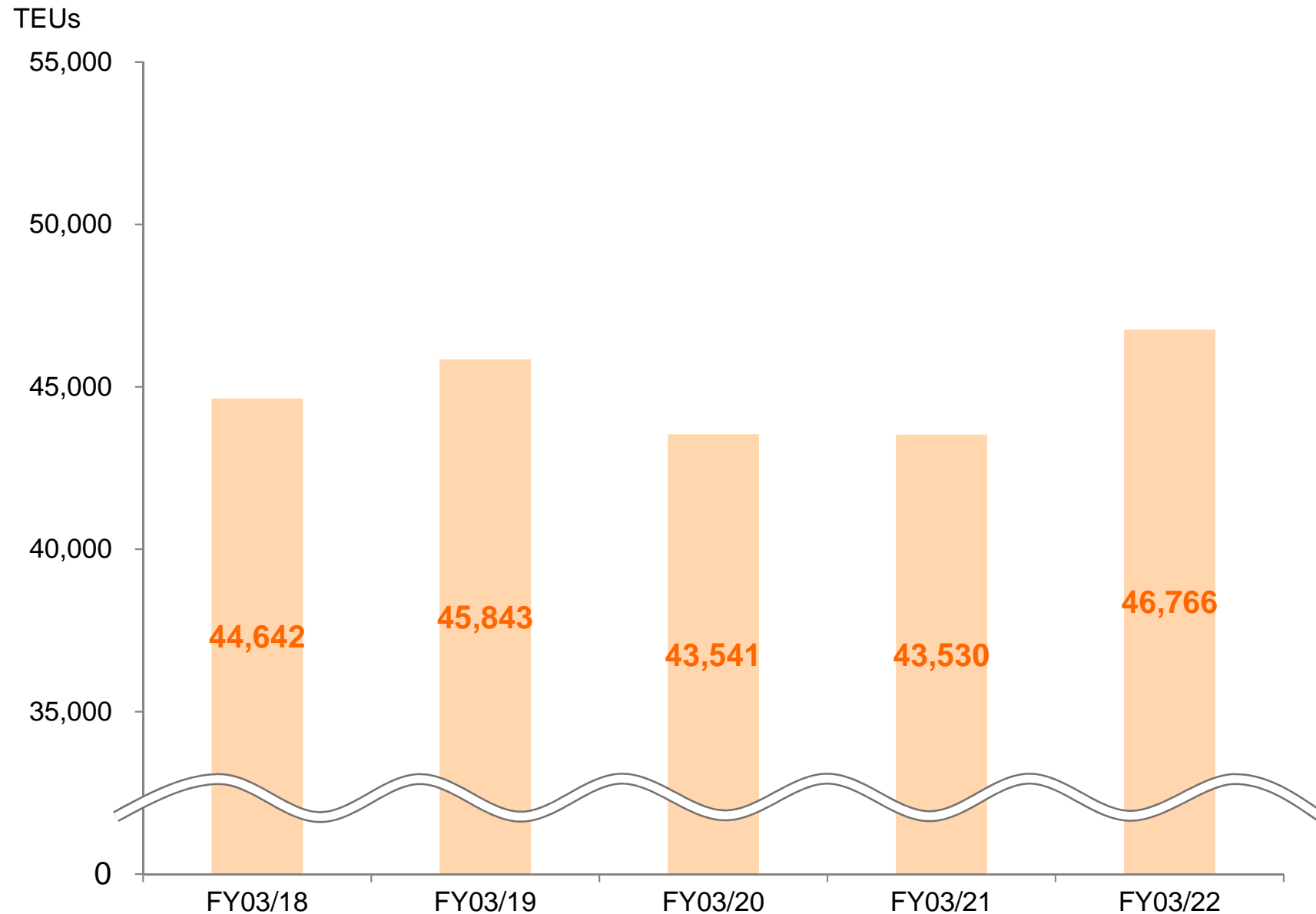
NVOCC (FCL) Cargo: Export Handling Volume by Region



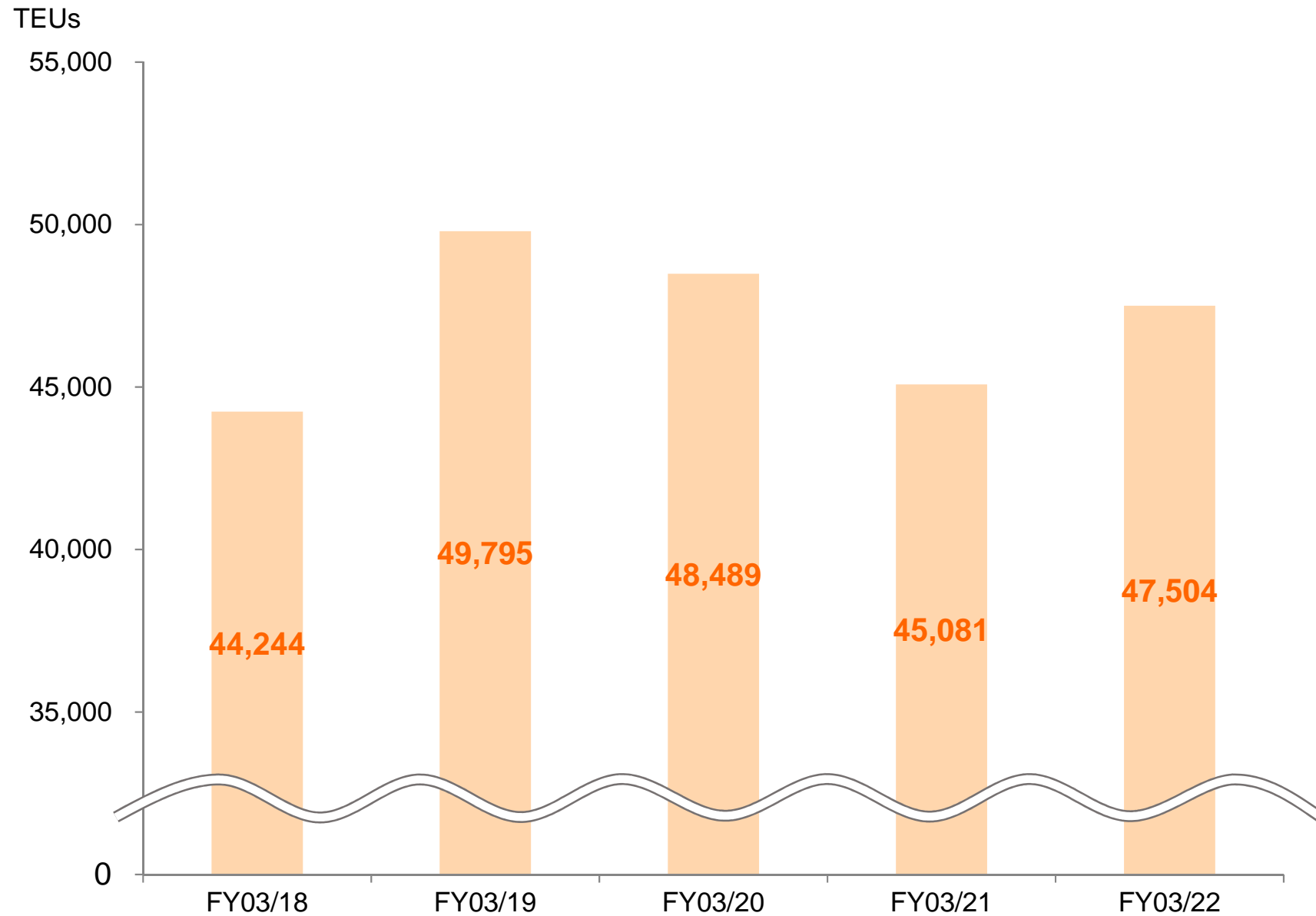
*TEU: Twenty-foot equivalent unit



NVOCC (FCL) Cargo from Japan: Export Handling Volume (Five-Year Comparison)



NVOCC (FCL) Cargo to Japan: Import Handling Volume (Five-Year Comparison)



Air and Ocean Cargo Volumes

Air Export Volume (Tons)

	Japan	Asia	China	Americas	Europe
1H FY03/21	11,935	4,140	8,440	3,433	367
2H FY03/21	19,105	5,740	8,504	2,864	742
1H FY03/22	19,385	5,184	9,931	4,439	488
2H FY03/22	19,298	5,459	10,749	5,986	813

Air Import Volume (Transactions)

	Japan	Asia	China	Americas	Europe
1H FY03/21	23,575	14,007	16,154	3,564	2,137
2H FY03/21	26,450	19,642	18,221	5,611	3,529
1H FY03/22	24,621	18,396	17,269	6,046	3,552
2H FY03/22	23,552	17,414	15,436	5,968	3,271

Ocean Export Volume (TEUs)

	Japan	Asia	China	Americas	Europe
1H FY03/21	20,057	9,781	16,911	2,394	509
2H FY03/21	23,473	13,935	16,955	2,404	628
1H FY03/22	23,541	13,784	18,321	2,457	611
2H FY03/22	23,225	14,321	16,127	2,305	621

Ocean Import Volume (TEUs)

	Japan	Asia	China	Americas	Europe
1H FY03/21	22,143	6,666	6,067	7,935	2,244
2H FY03/21	22,938	8,710	7,032	9,854	3,132
1H FY03/22	24,033	8,439	10,852	8,104	3,157
2H FY03/22	23,471	9,569	8,966	7,756	3,860

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