

Results for the Fiscal Year Ended March 31, 2024

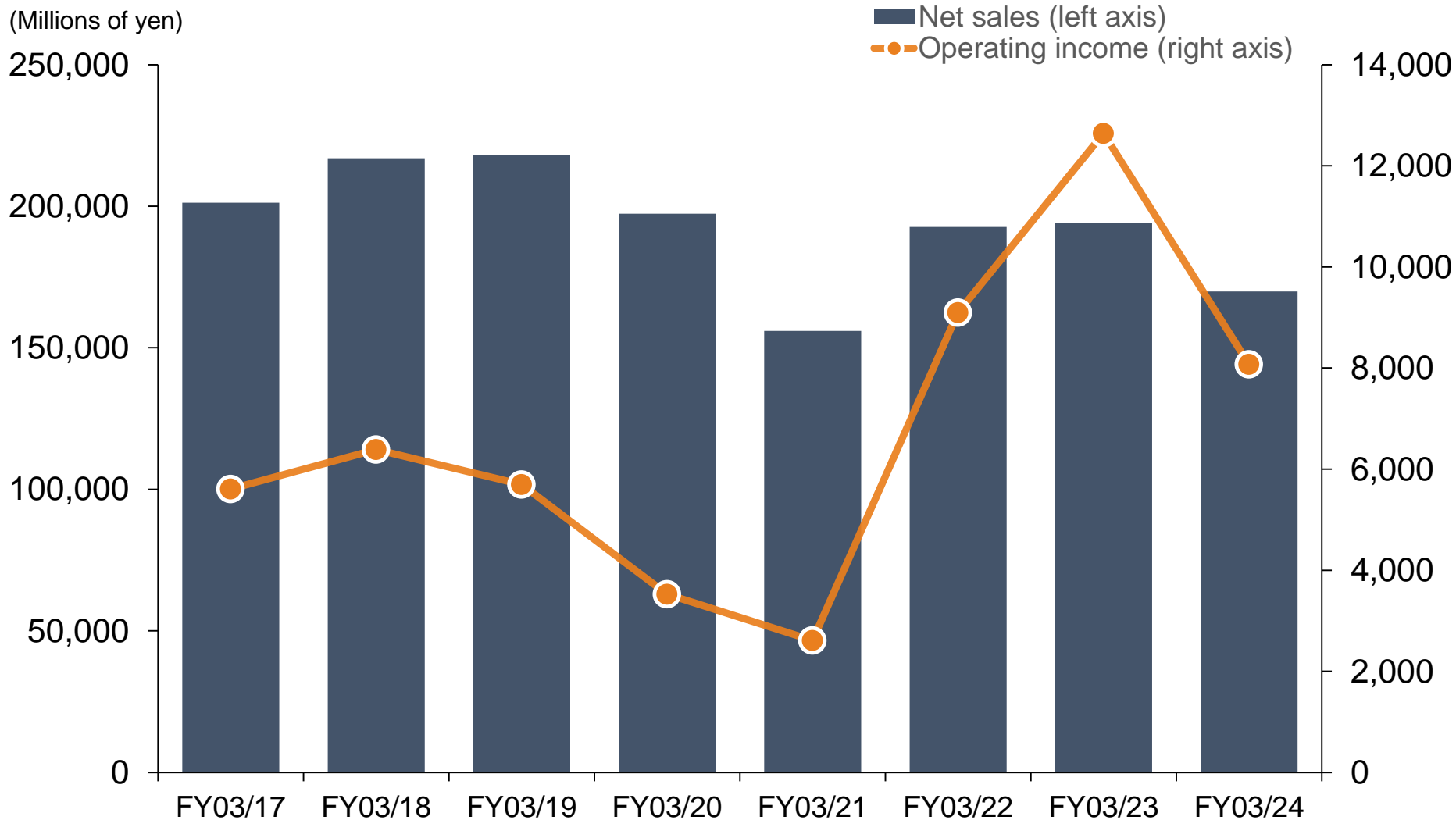
Reference Materials

May 24, 2024



I. Financial Data

Consolidated Results



Logistics Business: Sales Breakdown by Region



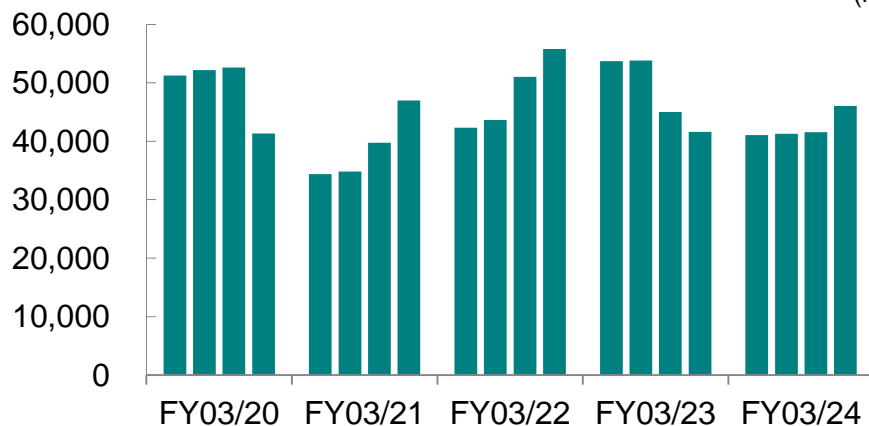
Logistics Categories				
	Air	Ocean	Warehousing and others	Total
Japan (non-consolidated)	13%	39%	48%	100%
Asia	24%	33%	43%	100%
China	22%	42%	36%	100%
Americas	23%	26%	51%	100%
Europe	23%	37%	40%	100%

Note: Figures are internal estimates as of March 2024.

Consolidated Quarterly Results

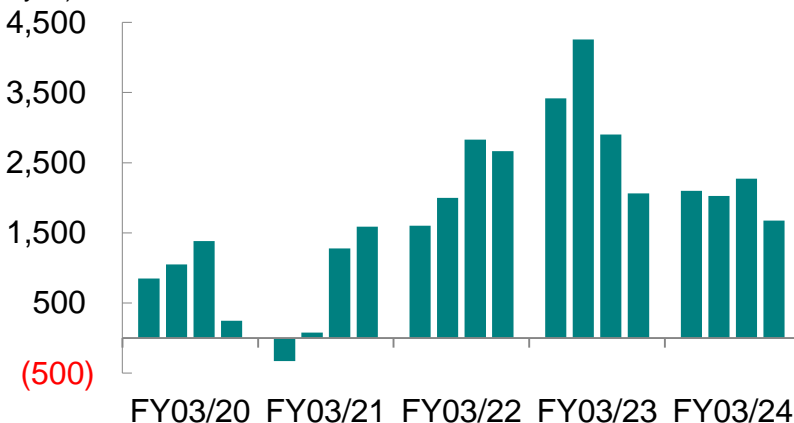
Net sales

(Millions of yen)



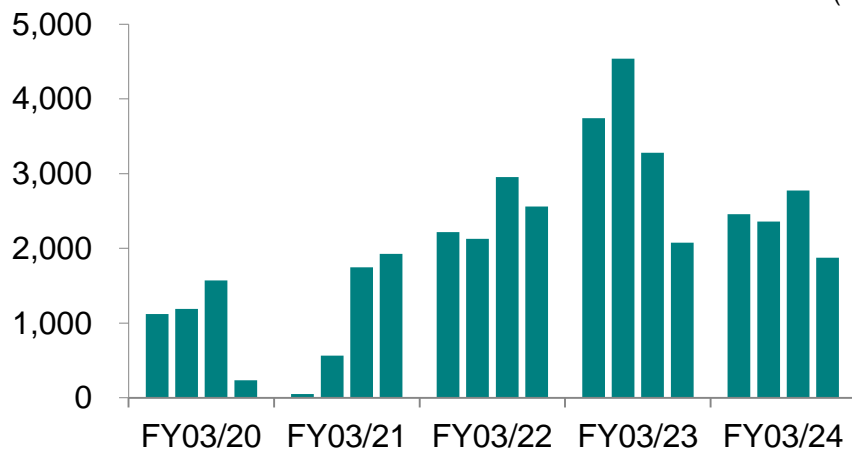
Operating income

(Millions of yen)



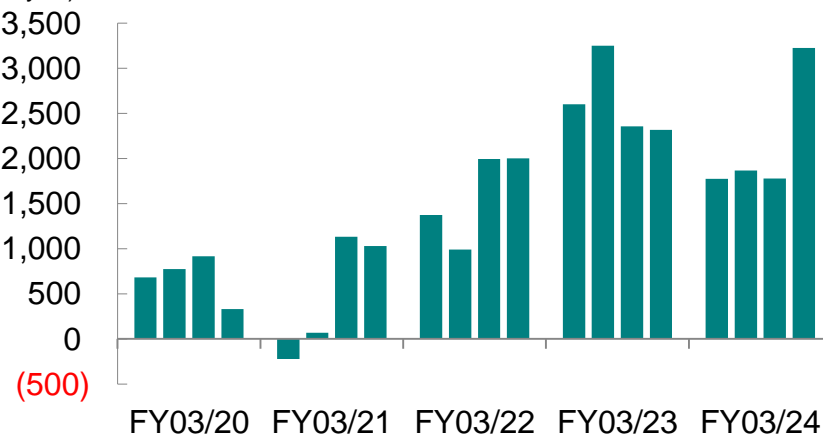
Ordinary income

(Millions of yen)



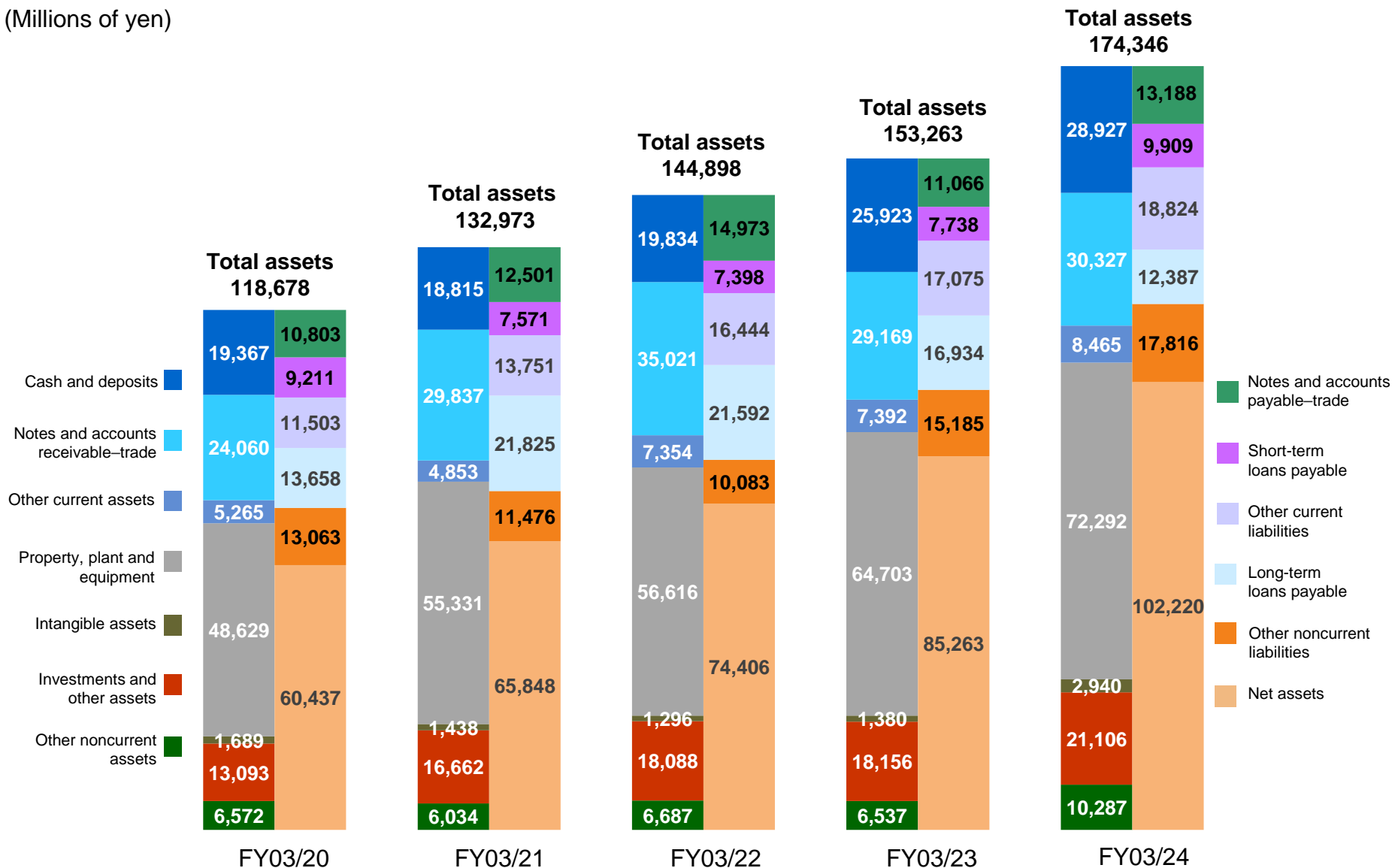
Profit attributable to owners of parent

(Millions of yen)



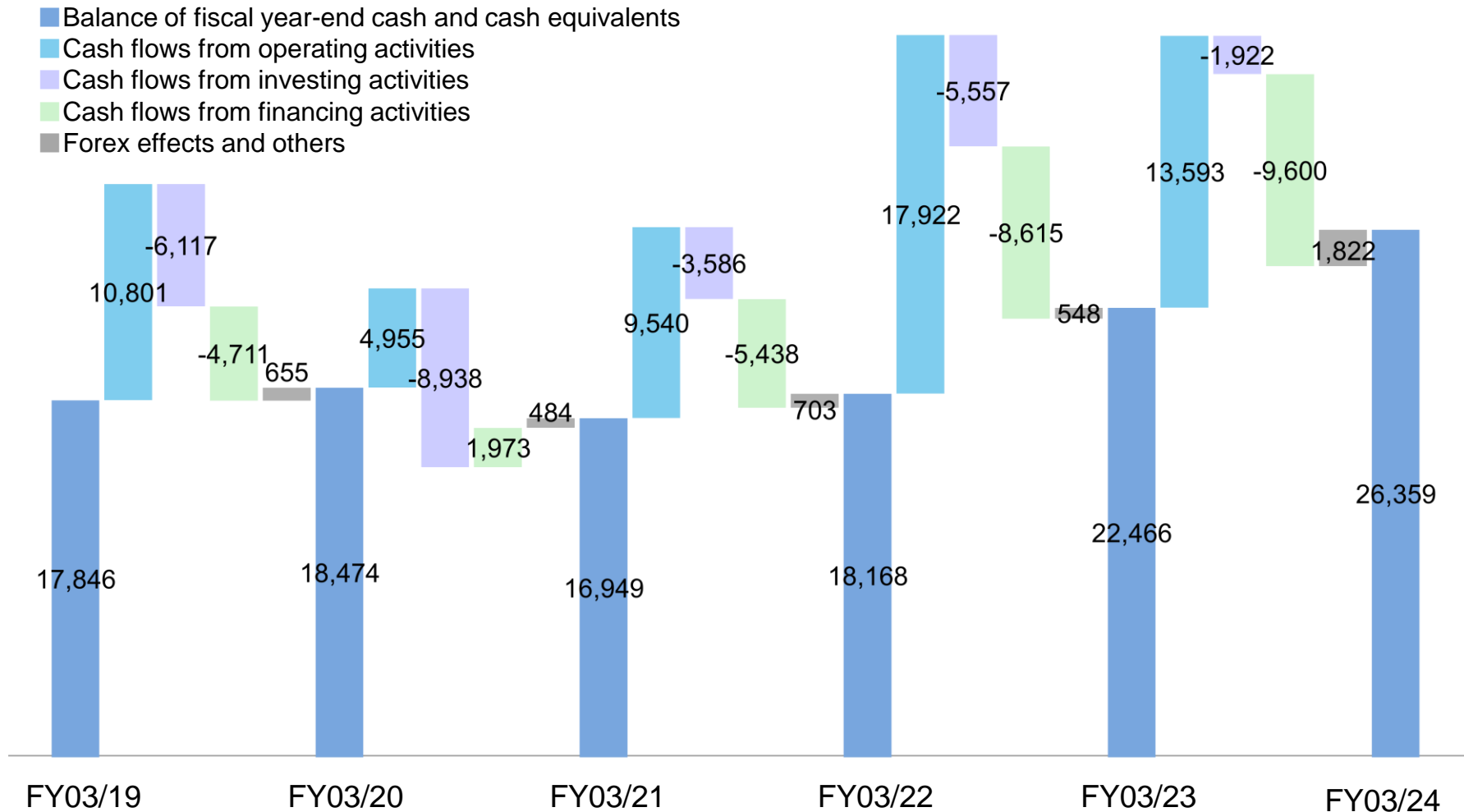
Consolidated Balance Sheet

(Millions of yen)



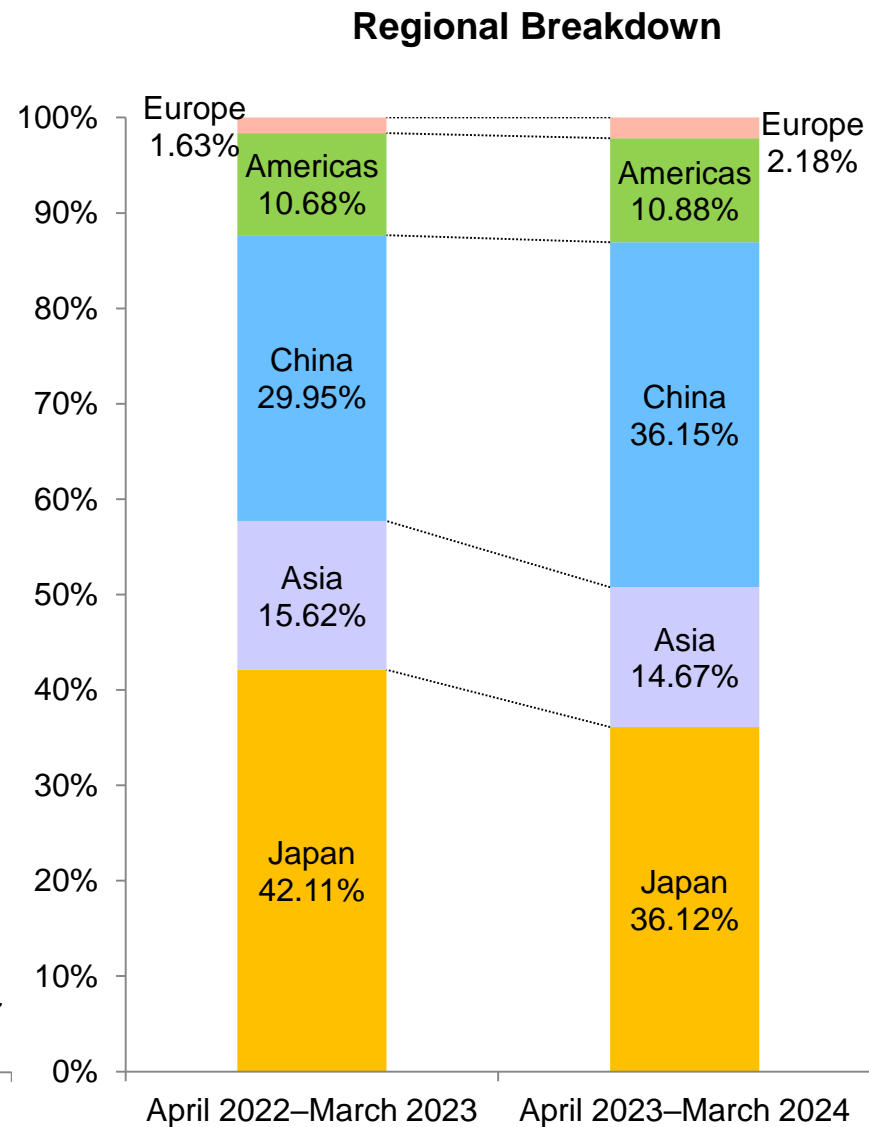
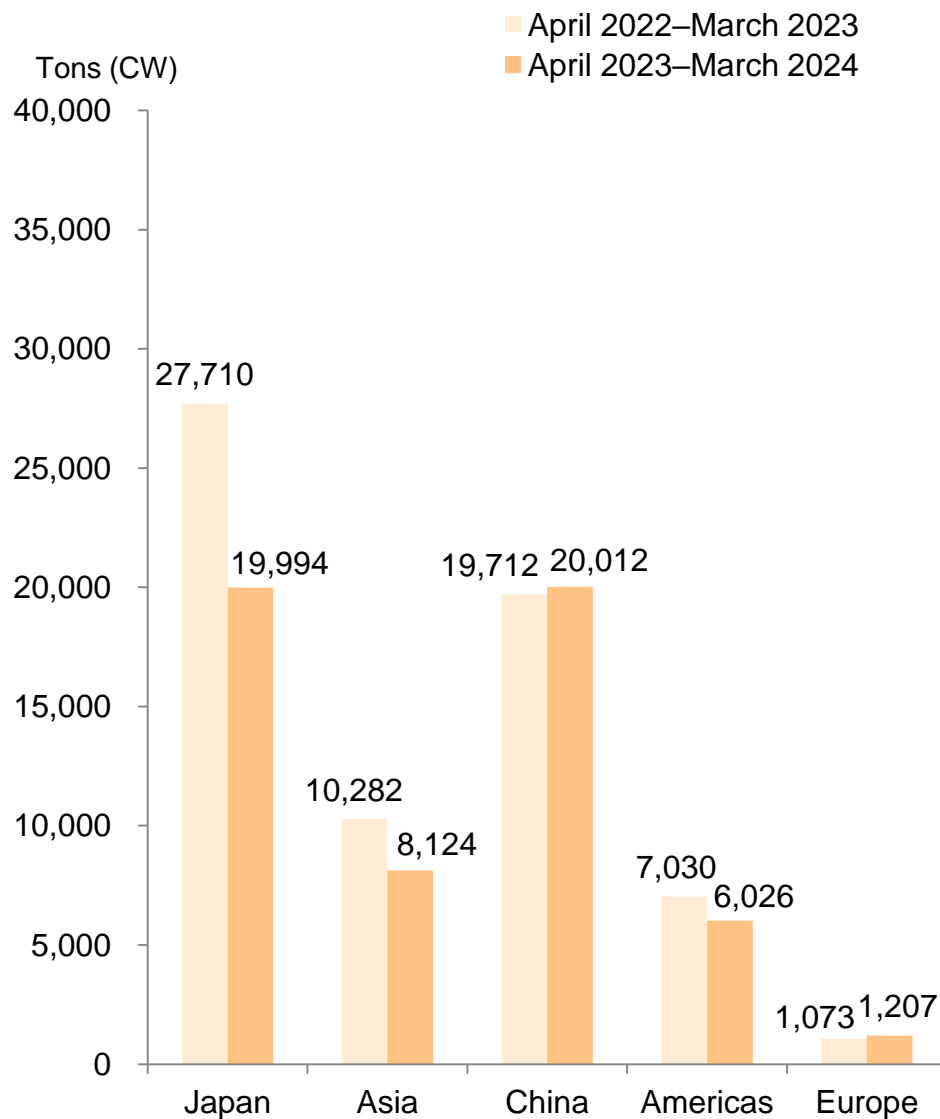
Consolidated Cash Flows

(Millions of yen)

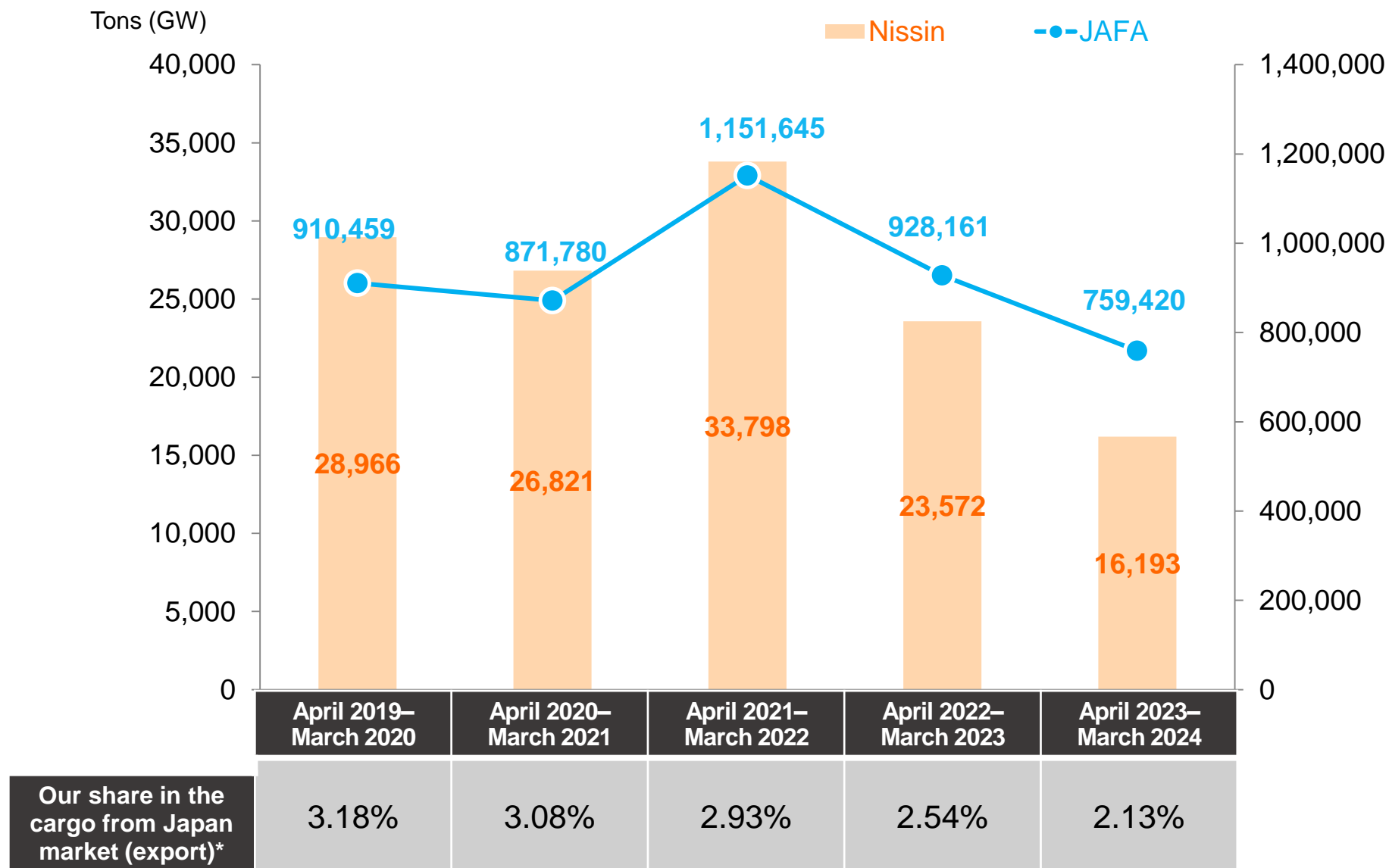


II. Cargo Volume

Air Cargo: Export Handling Volume by Region

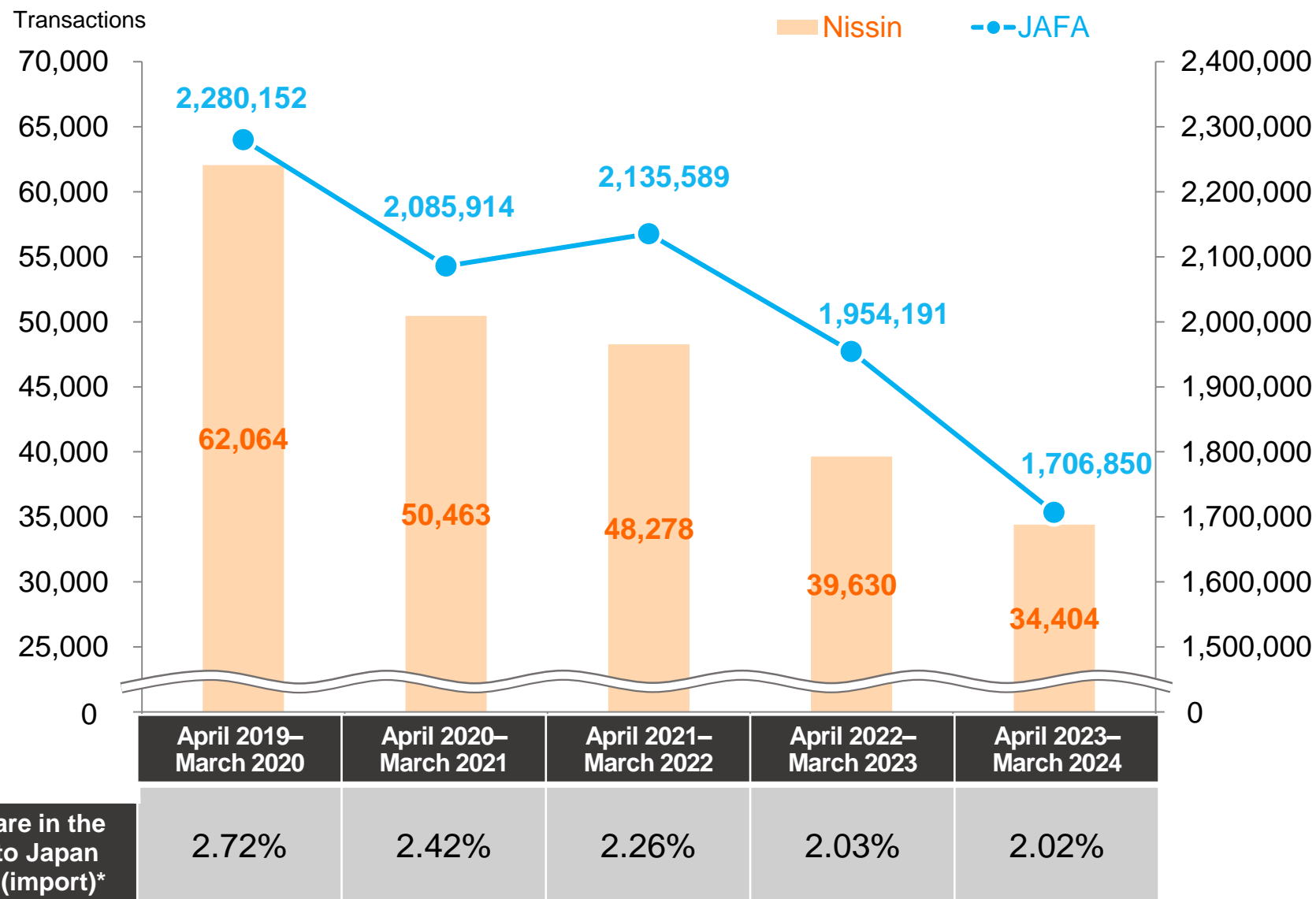


Consolidated Air Cargo from Japan: Export Handling Volume (Five-Year Comparison)



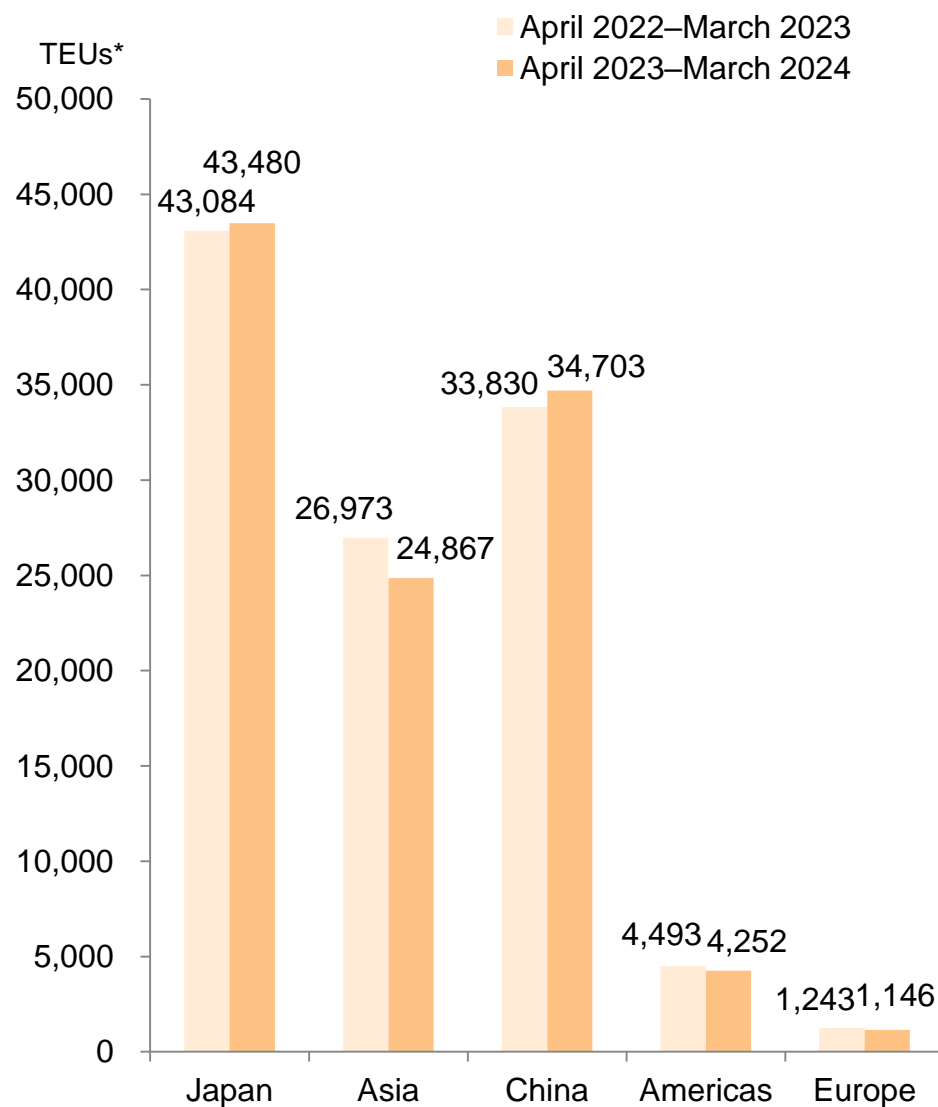
*Market share figures are company estimates.

Consolidated Air Cargo to Japan: Import Volume (Transactions) (Five-Year Comparison)

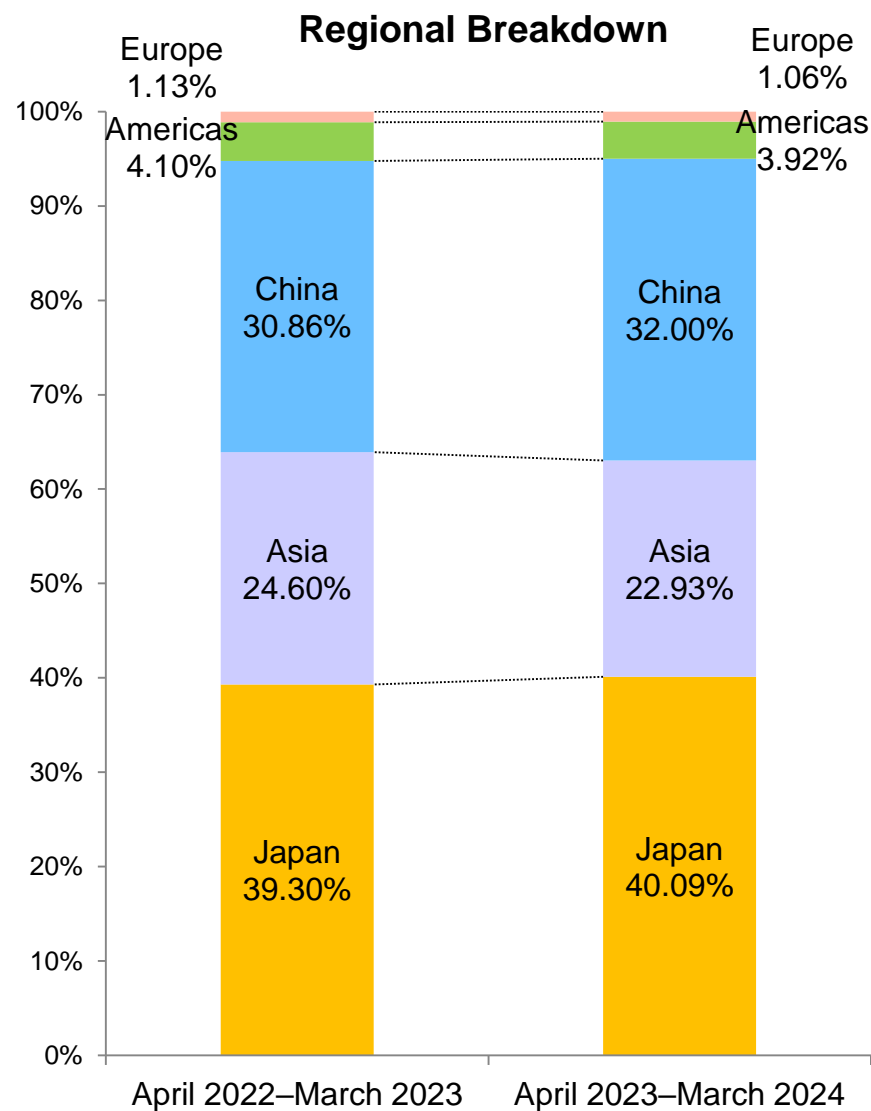


*Market share figures are company estimates.

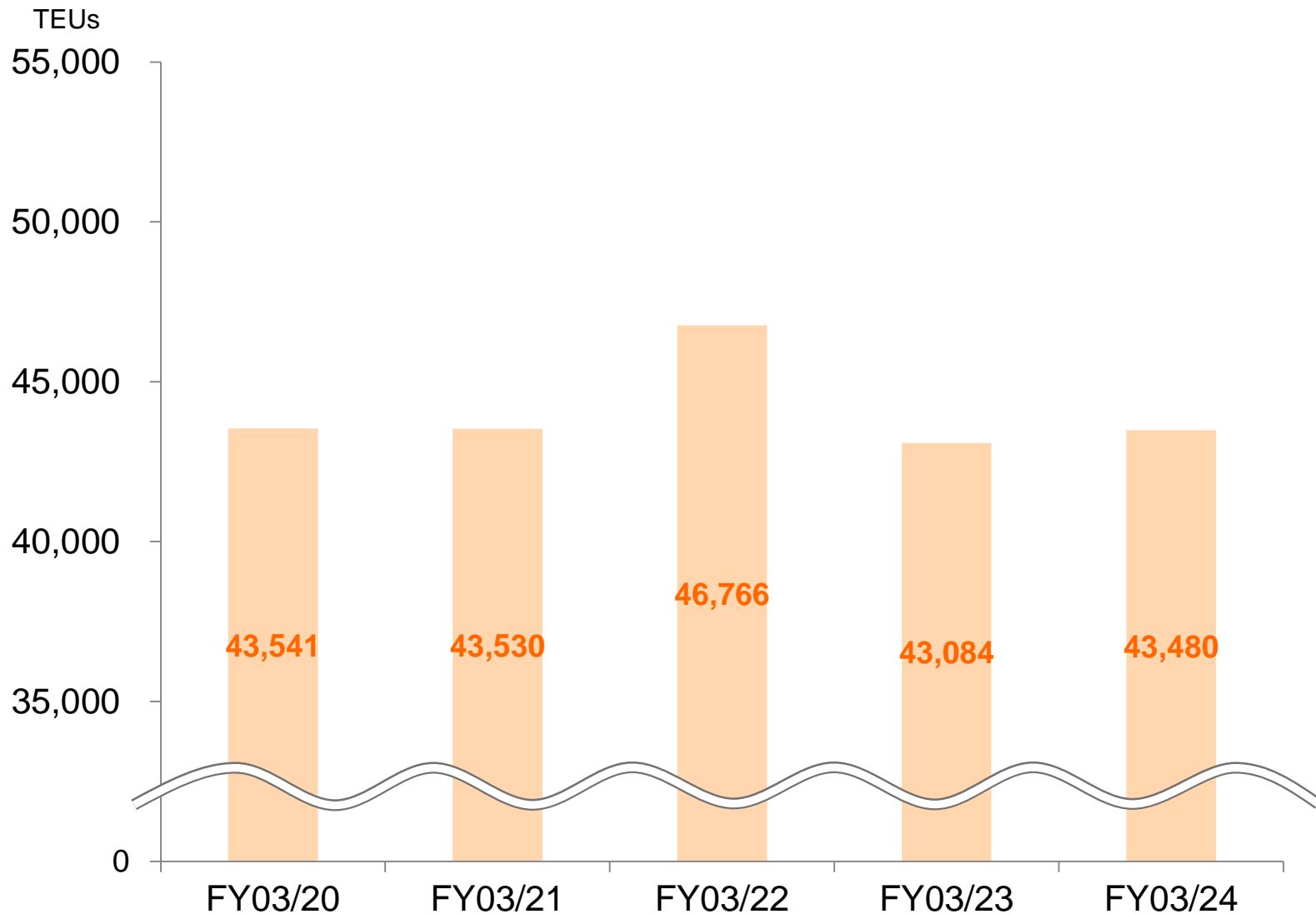
NVOCC (FCL) Cargo: Export Handling Volume by Region



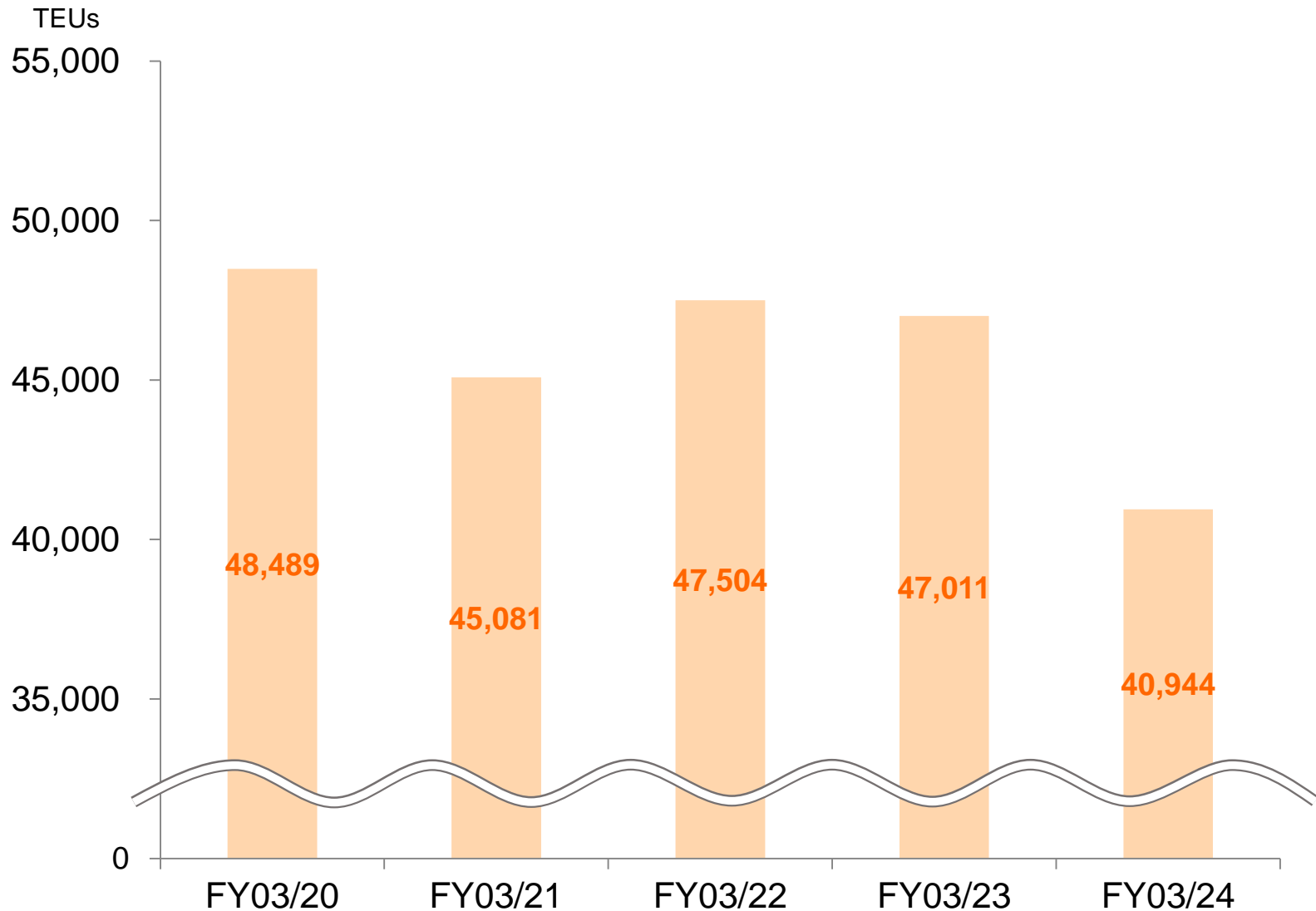
*TEU: Twenty-foot equivalent unit



NVOCC (FCL) Cargo from Japan: Export Handling Volume (Five-Year Comparison)



NVOCC (FCL) Cargo to Japan: Import Handling Volume (Five-Year Comparison)



Air and Ocean Cargo Volumes

Air Export Volume (Tons)

	Japan	Asia	China	Americas	Europe
1H FY03/23	15,290	5,596	9,615	4,679	558
2H FY03/23	12,420	4,686	10,097	2,351	515
1H FY03/24	10,407	4,032	9,611	3,860	493
2H FY03/24	9,587	4,092	10,401	2,166	714

Air Import Volume (Transactions)

	Japan	Asia	China	Americas	Europe
1H FY03/23	20,930	17,156	16,485	5,544	2,703
2H FY03/23	18,699	15,803	12,202	4,449	2,519
1H FY03/24	17,361	14,617	12,156	5,023	2,098
2H FY03/24	17,043	13,646	10,968	4,540	1,998

Ocean Export Volume (TEUs)

	Japan	Asia	China	Americas	Europe
1H FY03/23	21,654	14,330	15,868	2,381	567
2H FY03/23	21,430	12,643	17,048	2,112	676
1H FY03/24	21,251	12,897	17,924	2,227	513
2H FY03/24	22,229	11,970	16,779	2,025	633

Ocean Import Volume (TEUs)

	Japan	Asia	China	Americas	Europe
1H FY03/23	24,508	9,942	7,908	8,930	3,287
2H FY03/23	22,503	11,264	8,314	7,534	2,581
1H FY03/24	20,926	10,242	8,227	9,066	2,087
2H FY03/24	20,018	10,635	7,965	8,582	2,306

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