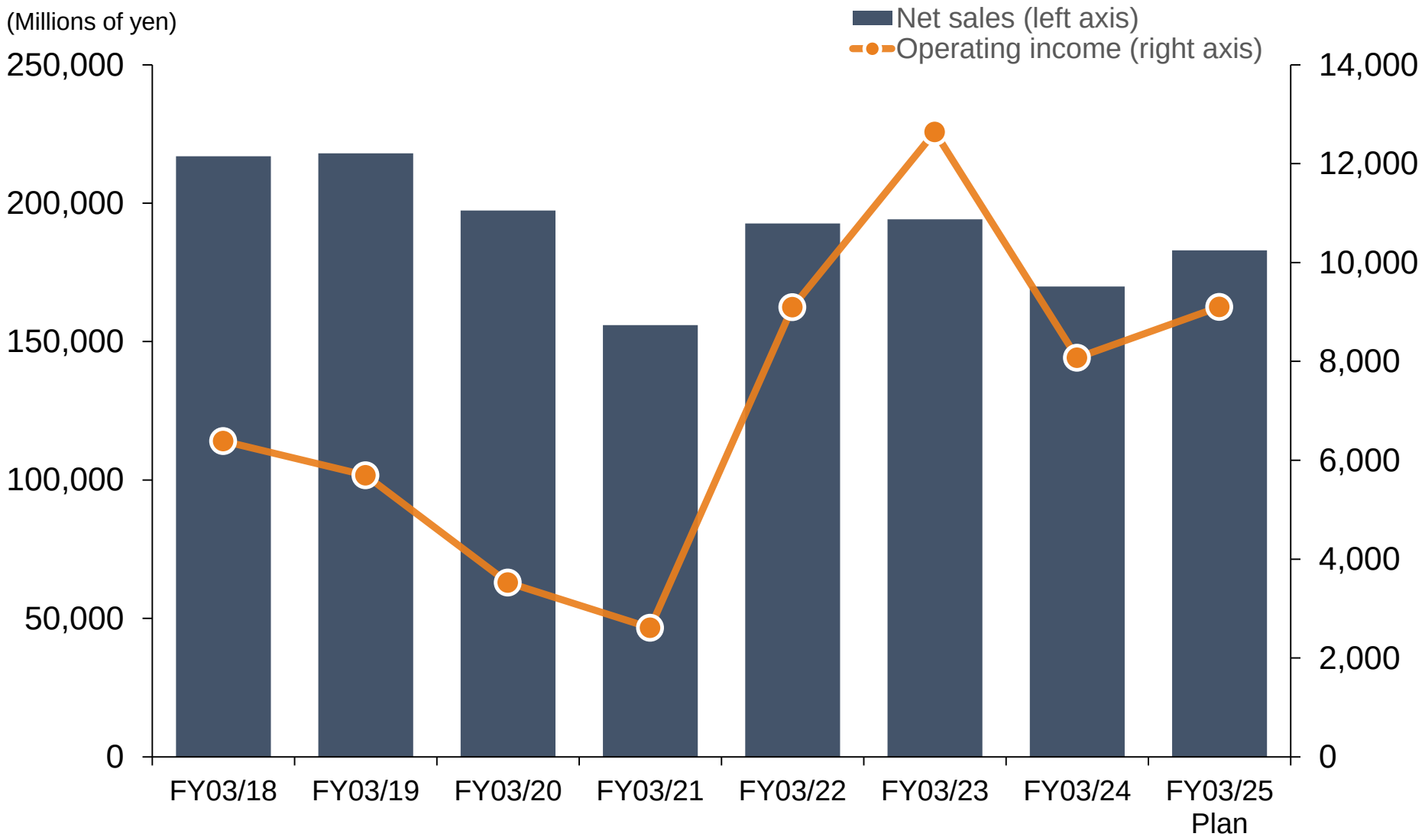
Results for the First Half of the Fiscal Year Ending March 31, 2025

Reference Materials

November 22, 2024

I. Financial Data

Consolidated Results



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Logistics Business: Sales Breakdown by Region

Logistics Categories

	Air	Ocean	Warehousing and others	Total
Japan (non-consolidated)	15%	40%	45%	100%
Asia	20%	45%	36%	100%
China	50%	27%	23%	100%
Americas	22%	26%	52%	100%
Europe	29%	32%	39%	100%
Total	23%	37%	40%	100%

Note: Figures are internal estimates as of September 2024.

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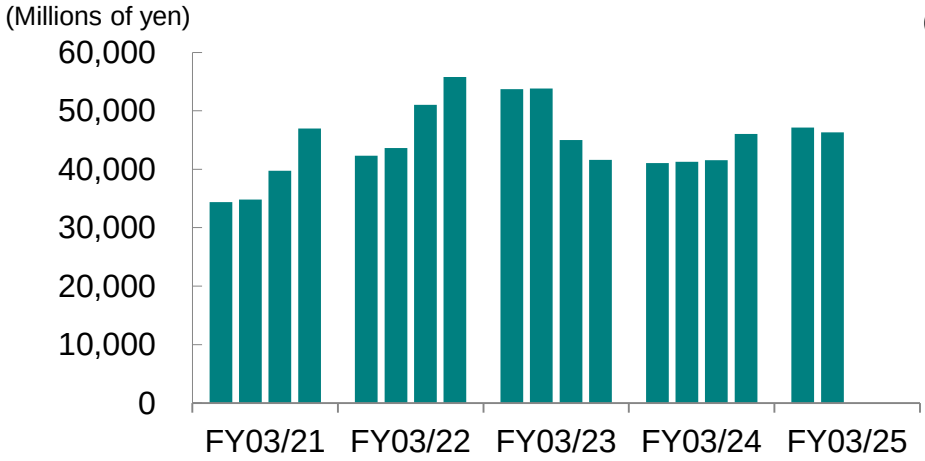
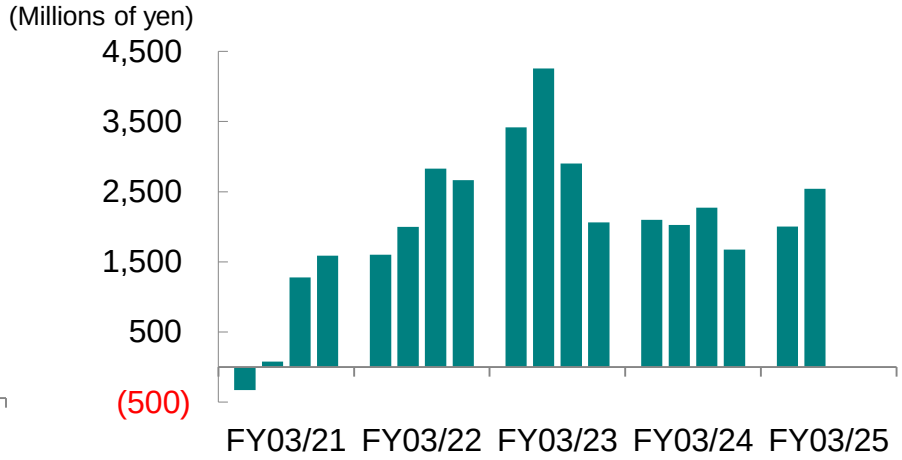
Consolidated Quarterly Results

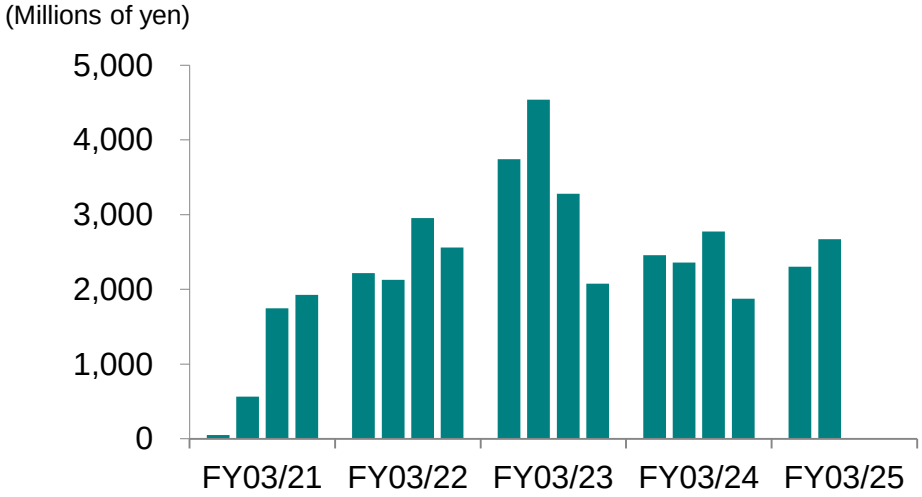
Net sales



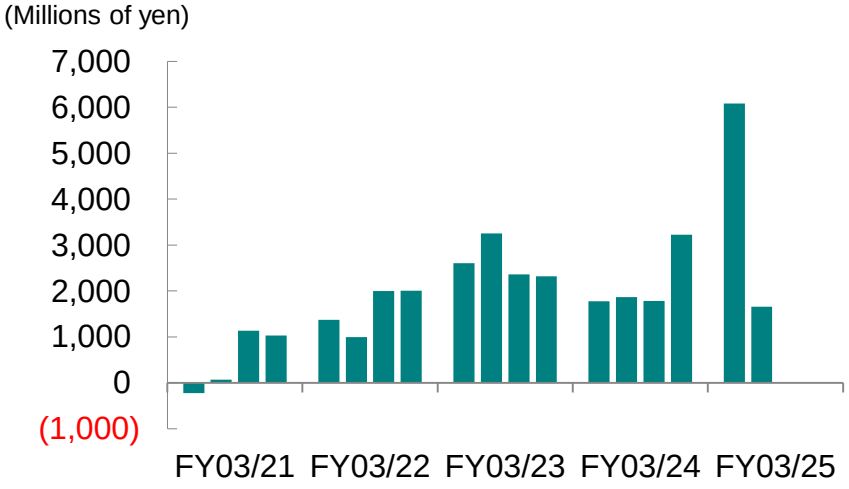
Operating income



Ordinary income



Profit attributable to owners of parent



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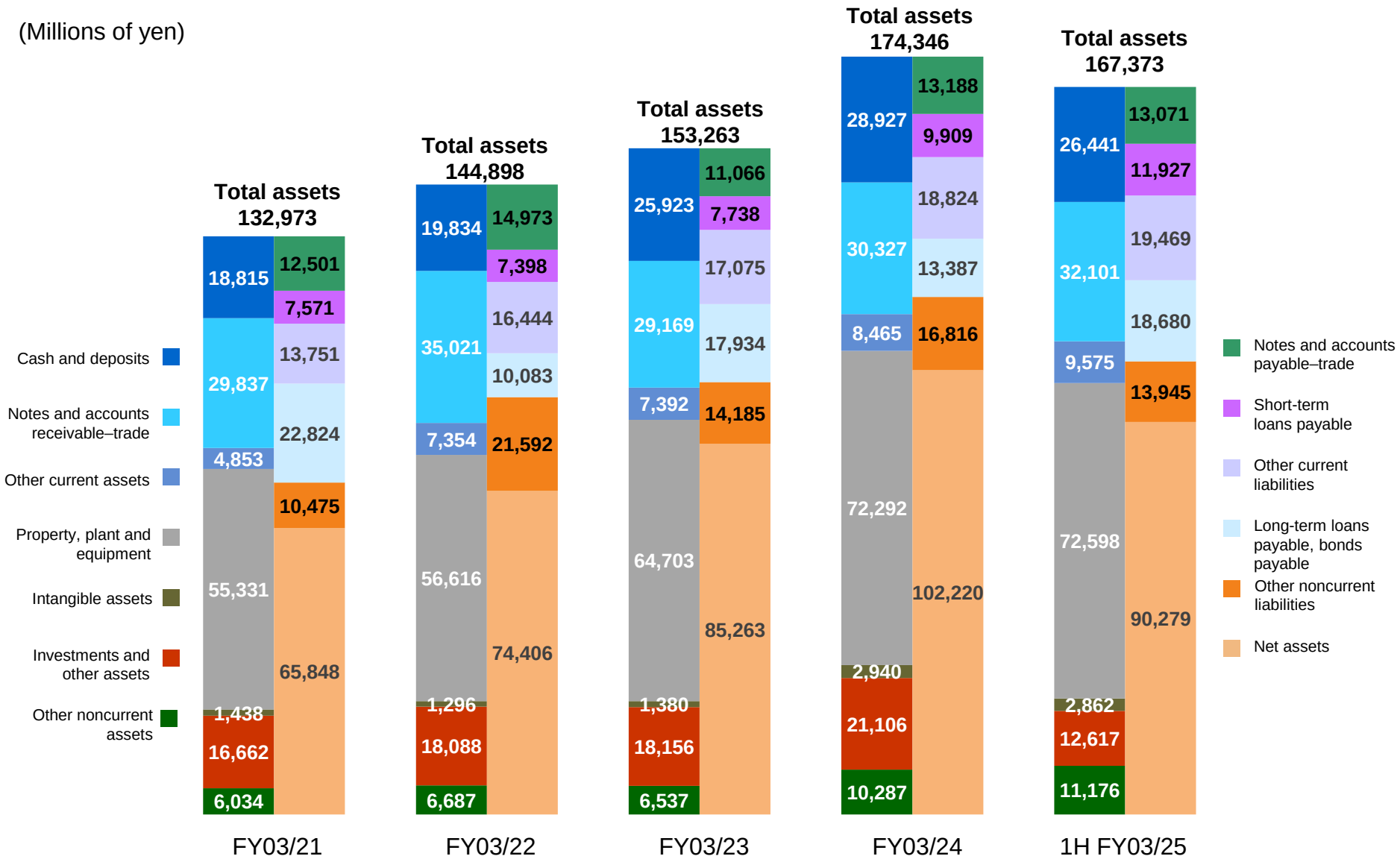
Consolidated Balance Sheet

(Millions of yen)



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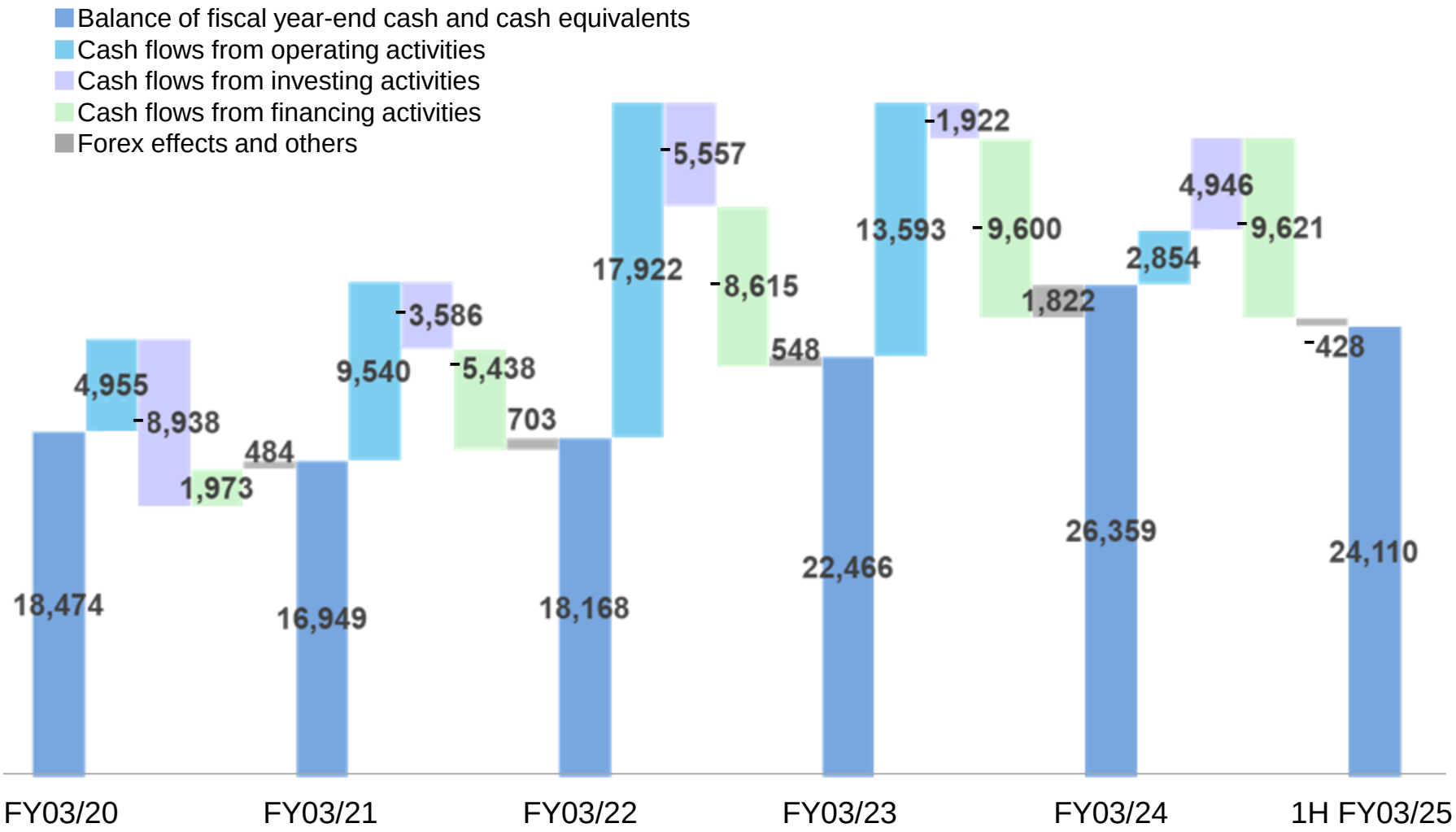
Consolidated Cash Flows

(Millions of yen)



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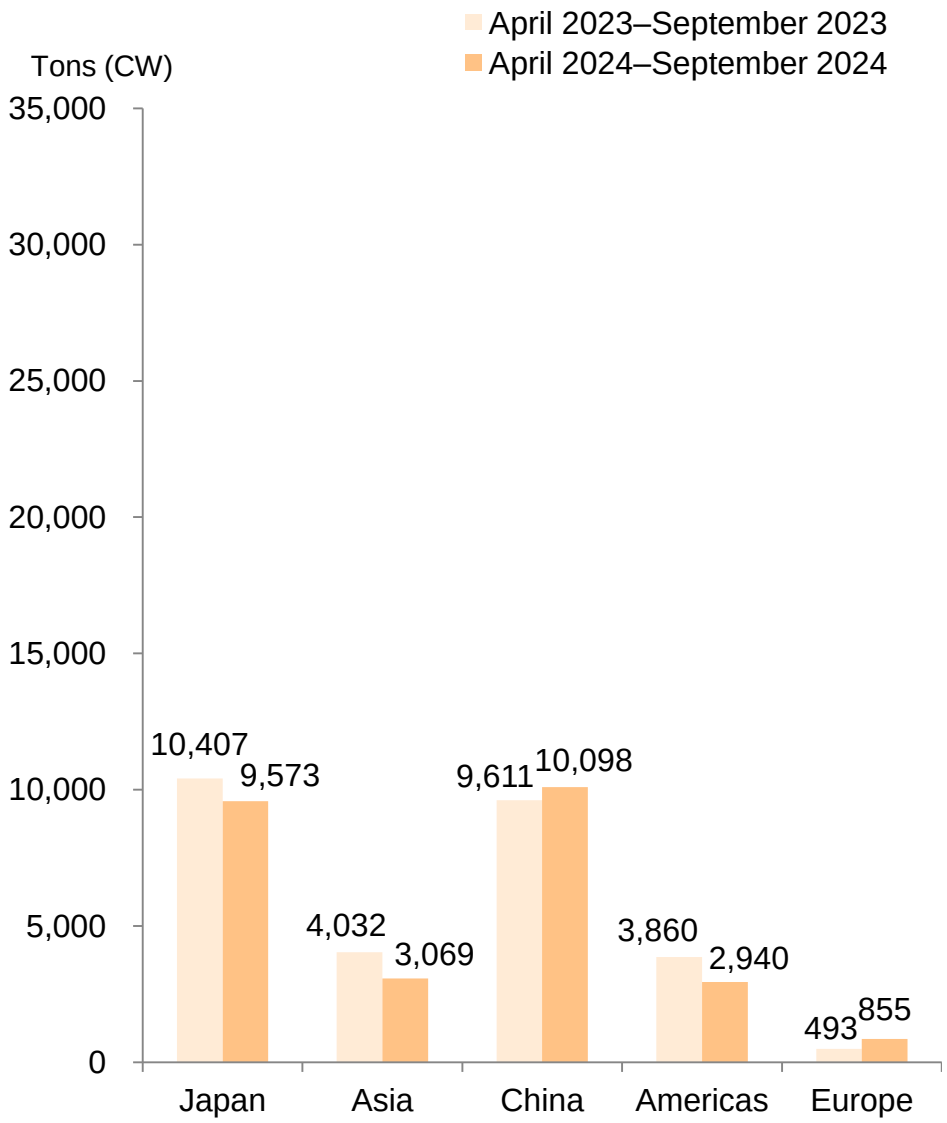
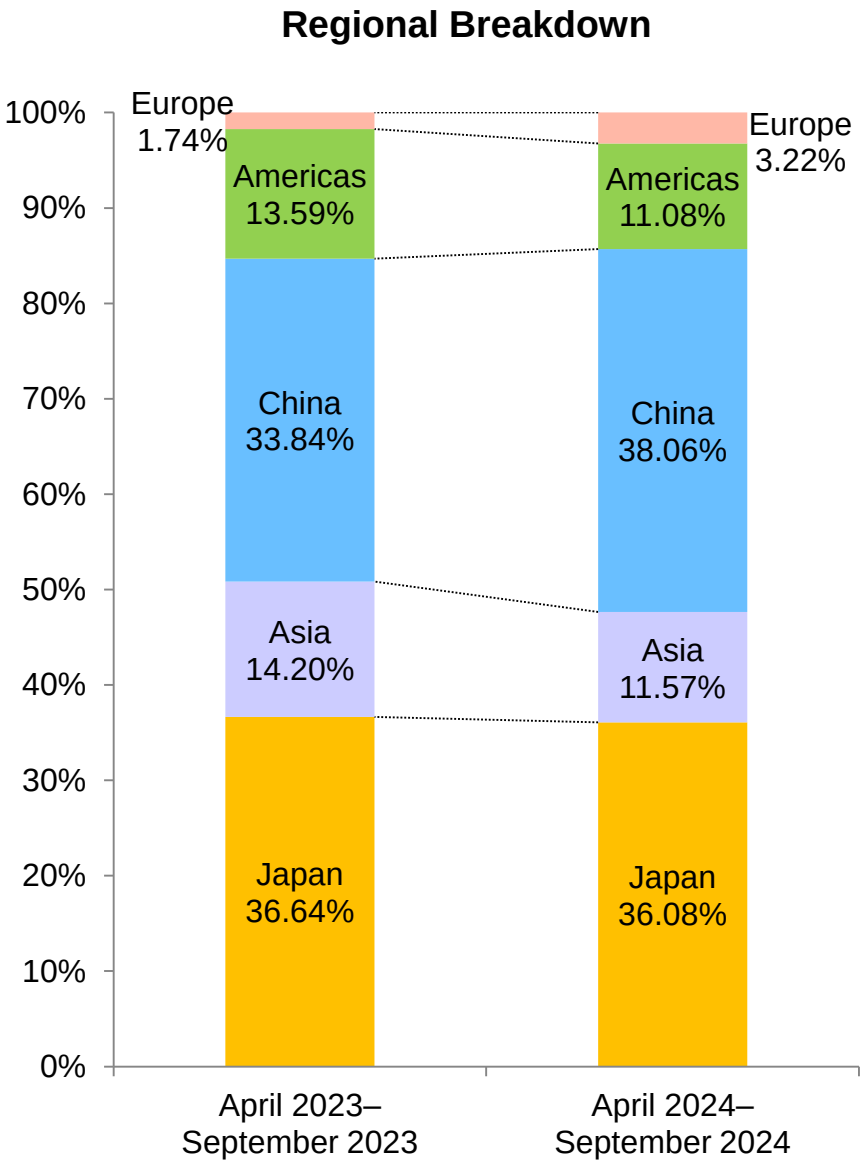
II. Cargo Volume

Air Cargo: Export Handling Volume by Region





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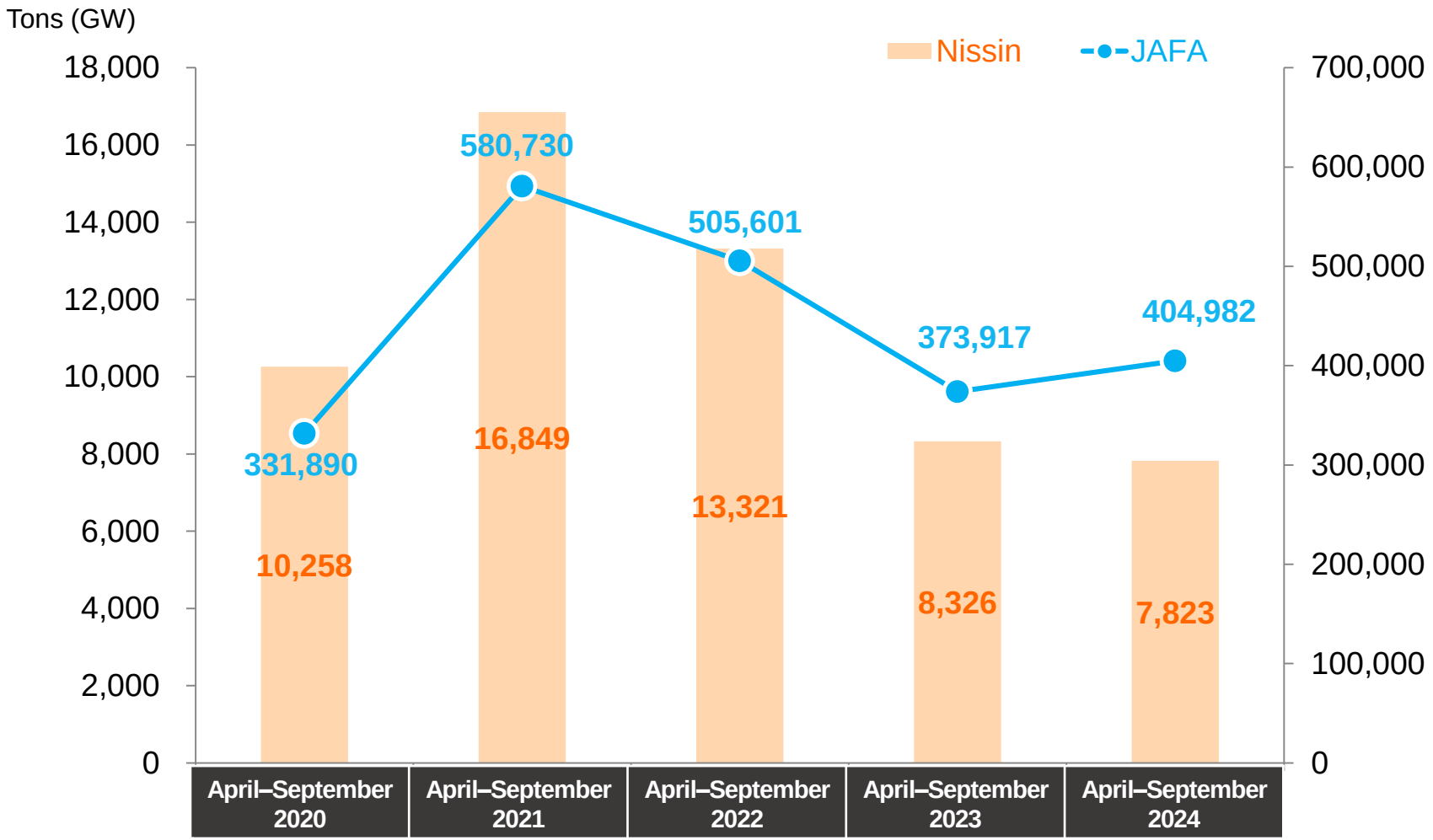
Consolidated Air Cargo from Japan: Export Handling Volume (Five-Year Comparison)



	April–September 2020	April–September 2021	April–September 2022	April–September 2023	April–September 2024
Our share in the cargo from Japan market (export)*	3.09%	2.90%	2.63%	2.23%	1.93%

*Market share figures are company estimates.

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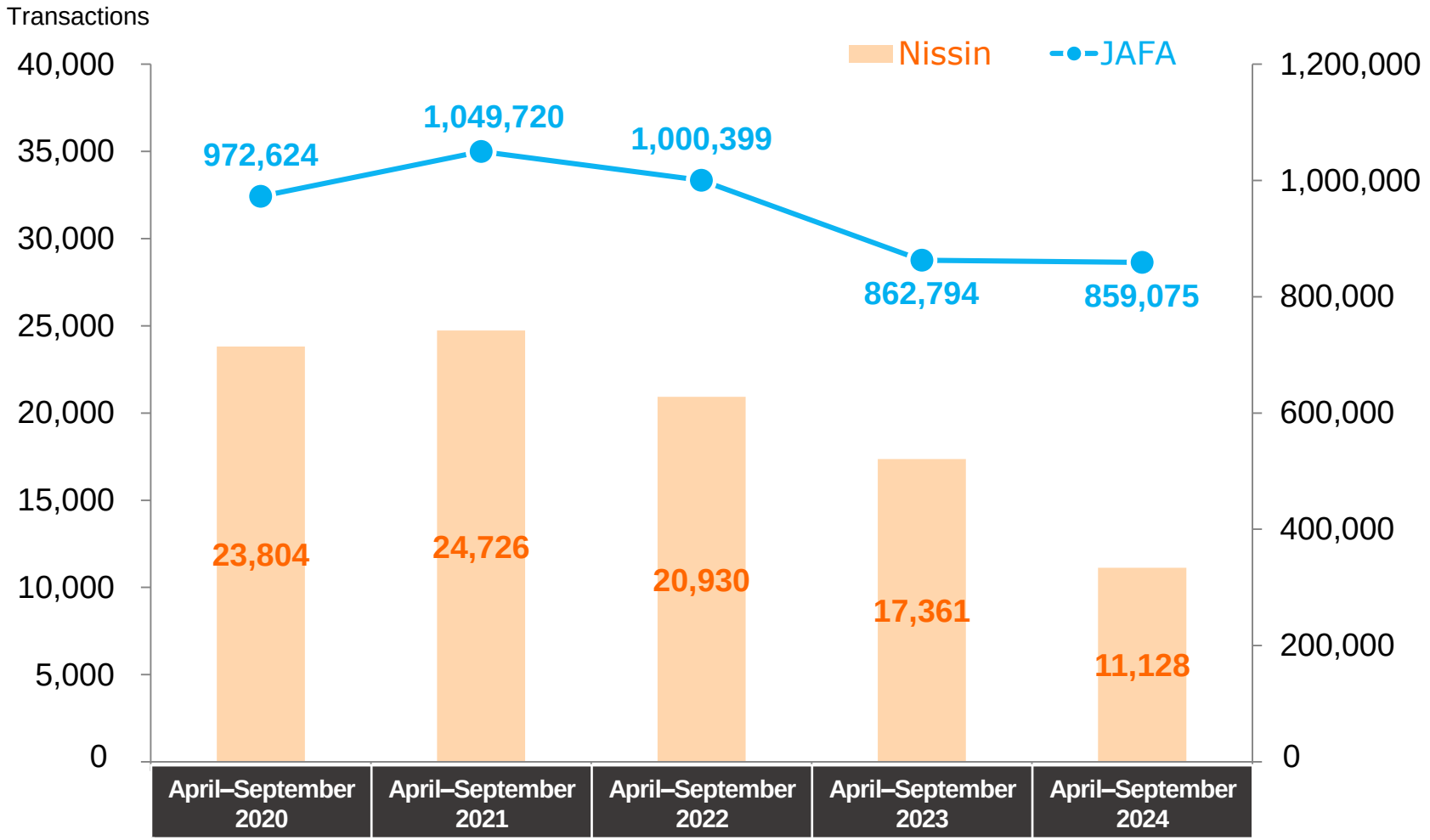
Consolidated Air Cargo to Japan: Import Volume (Transactions) (Five-Year Comparison)



	April–September 2020	April–September 2021	April–September 2022	April–September 2023	April–September 2024
Our share in the cargo to Japan market (import)*	2.45%	2.36%	2.09%	2.01%	1.30%

*Market share figures are company estimates.

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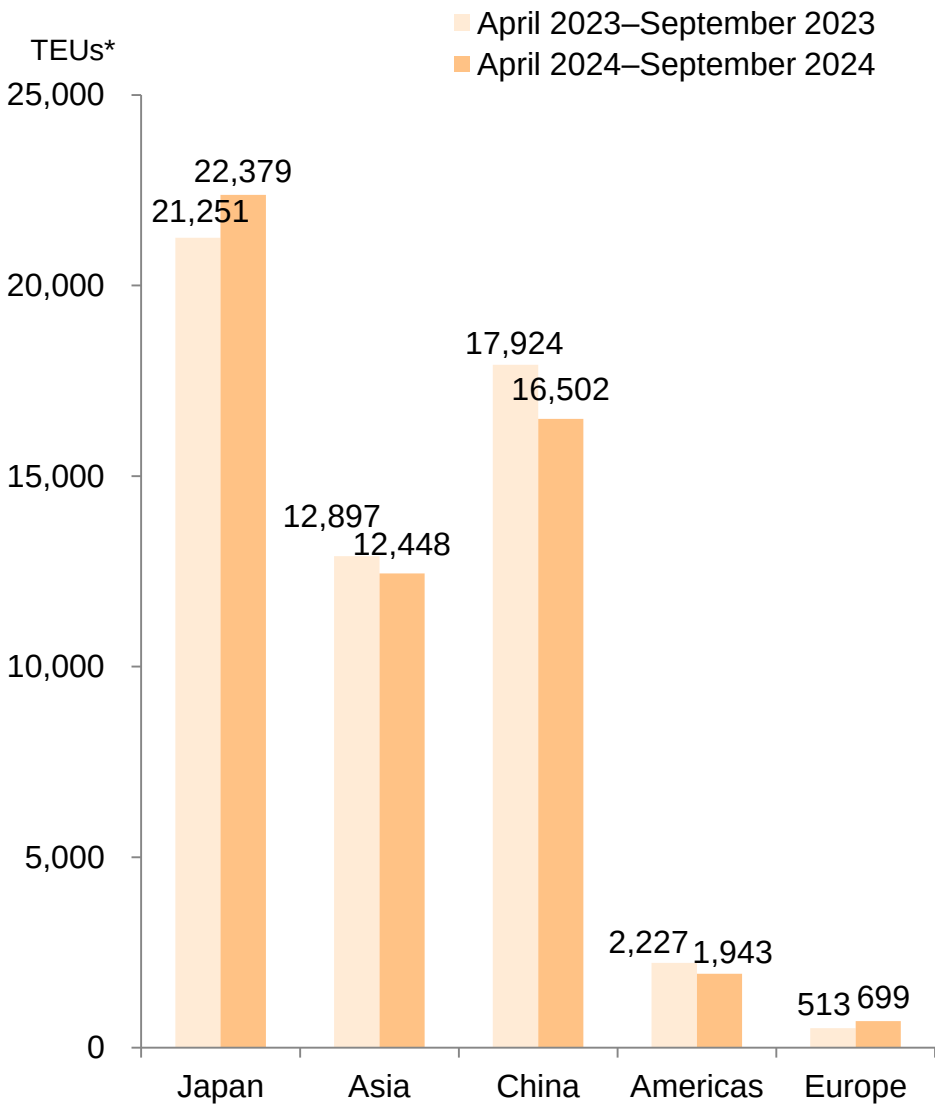
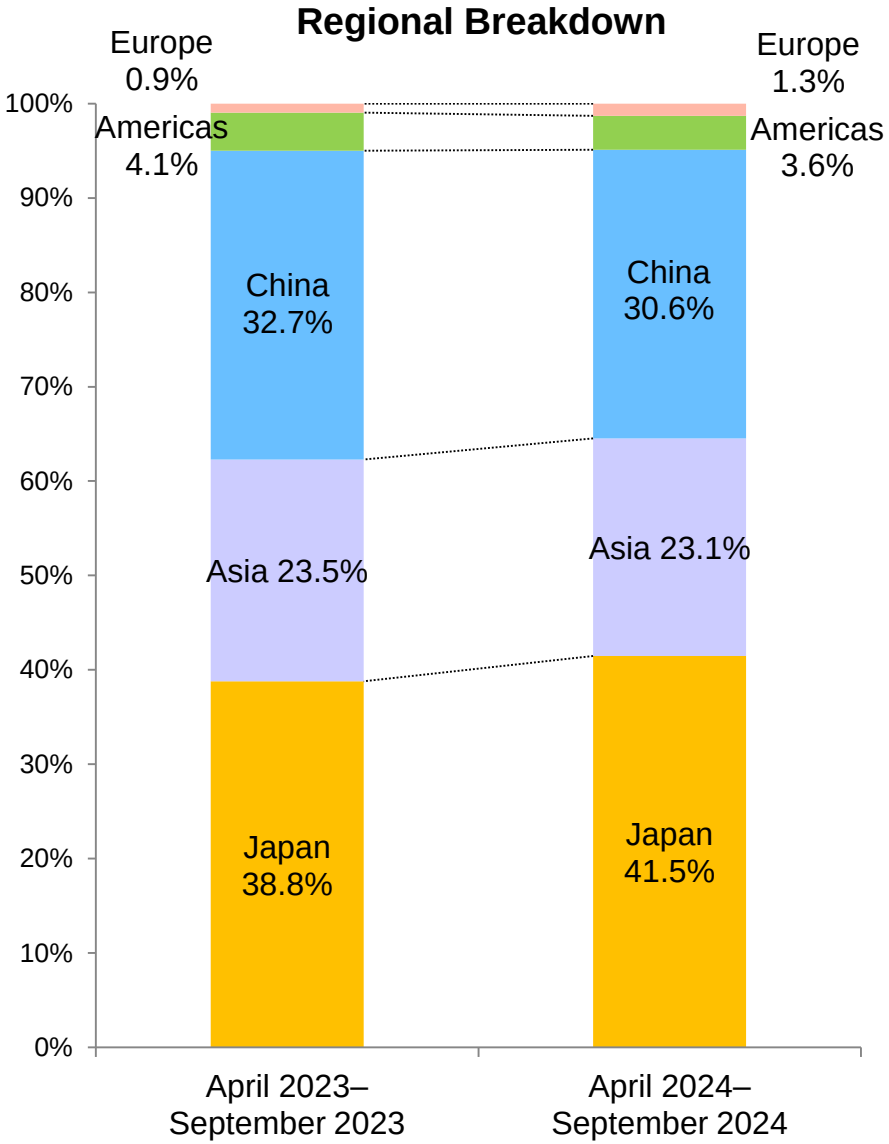
NVOCC (FCL) Cargo: Export Handling Volume by Region



*TEU: Twenty-foot equivalent unit



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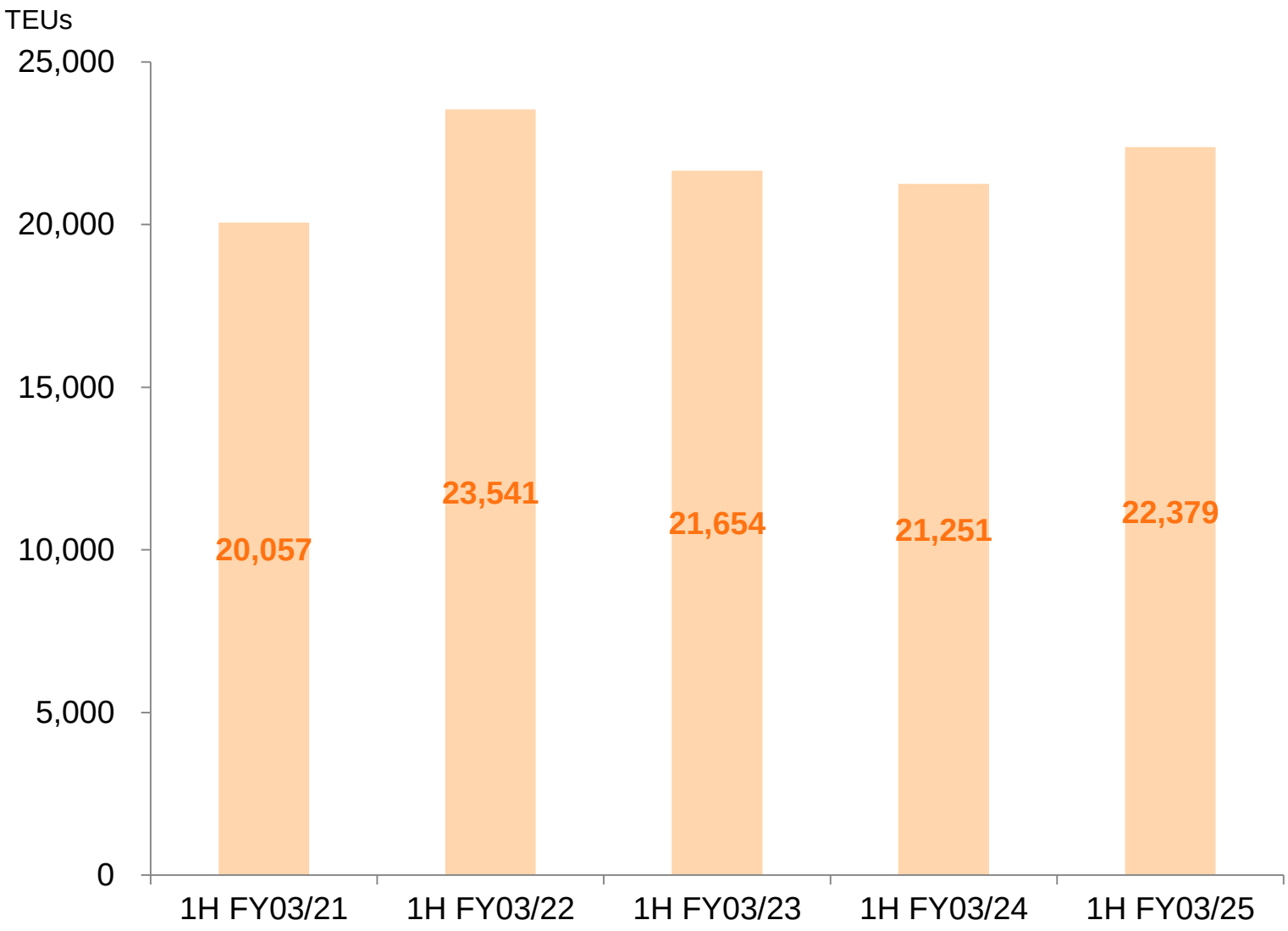
NVOCC (FCL) Cargo from Japan: Export Handling Volume (Five-Year Comparison)



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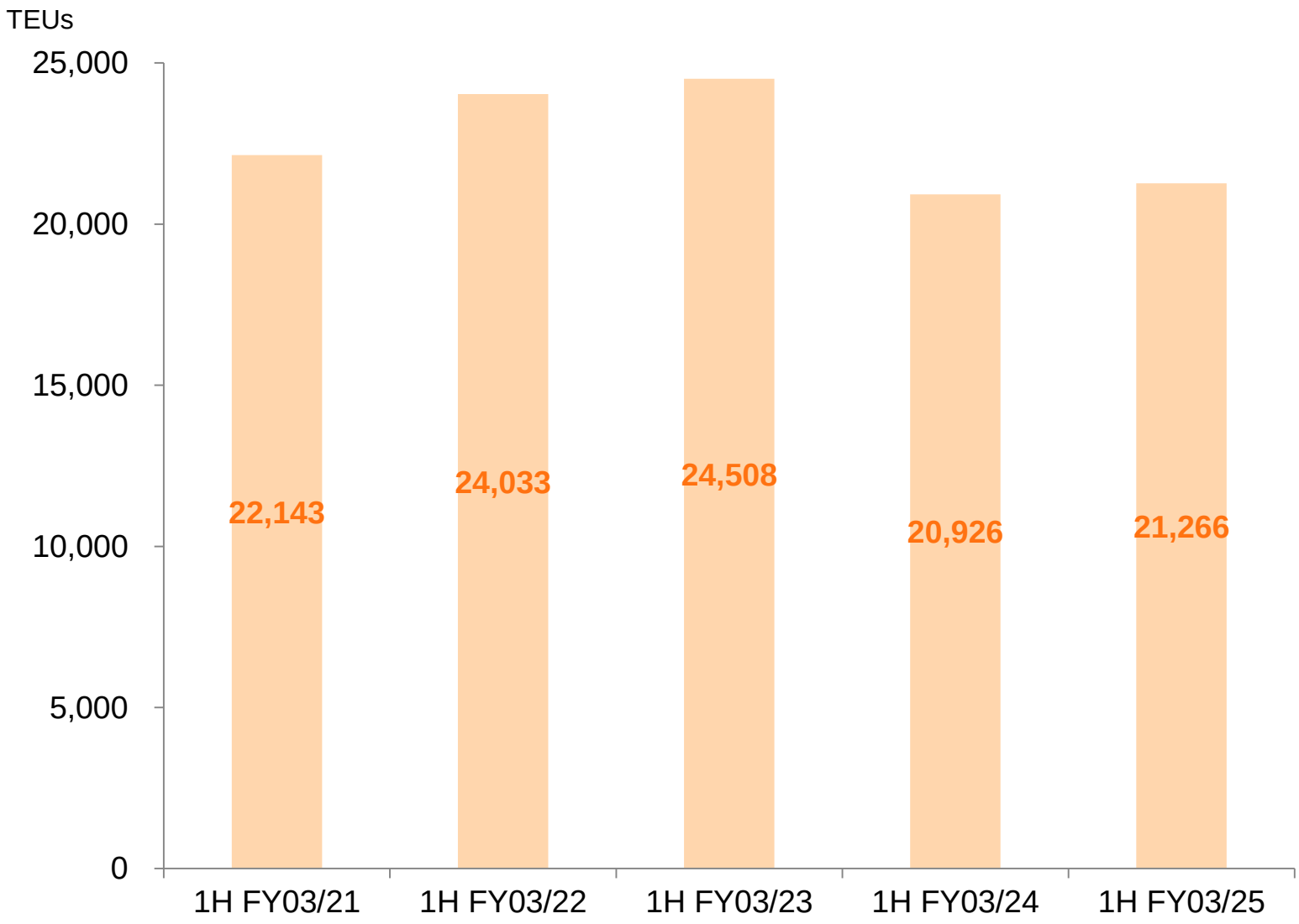
NVOCC (FCL) Cargo to Japan: Import Handling Volume (Five-Year Comparison)



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Air and Ocean Cargo Volumes

Air Export Volume (Tons)

	Japan	Asia	China	Americas	Europe
1H FY03/23	15,290	5,596	9,615	4,679	558
2H FY03/23	12,420	4,686	10,097	2,351	515
1H FY03/24	10,407	4,032	9,611	3,860	493
2H FY03/24	9,587	4,092	10,401	2,166	714
1H FY03/25	9,573	3,069	10,098	2,940	855

Air Import Volume (Transactions)

	Japan	Asia	China	Americas	Europe
1H FY03/23	20,930	17,156	16,485	5,544	2,703
2H FY03/23	18,699	15,803	12,202	4,449	2,519
1H FY03/24	17,361	14,617	12,156	5,023	2,098
2H FY03/24	17,043	13,646	10,968	4,540	1,998
1H FY03/25	16,775	13,936	10,323	5,683	2,287

Ocean Export Volume (TEUs)

	Japan	Asia	China	Americas	Europe
1H FY03/23	21,654	14,330	15,868	2,381	567
2H FY03/23	21,430	12,643	17,048	2,112	676
1H FY03/24	21,251	12,897	17,924	2,227	513
2H FY03/24	22,229	11,970	16,779	2,025	633
1H FY03/25	22,379	12,448	16,502	1,943	699

Ocean Import Volume (TEUs)

	Japan	Asia	China	Americas	Europe
1H FY03/23	24,508	9,942	7,908	8,930	3,287
2H FY03/23	22,503	11,264	8,314	7,534	2,581
1H FY03/24	20,926	10,242	8,227	9,066	2,087
2H FY03/24	20,018	10,635	7,965	8,582	2,306
1H FY03/25	21,266	10,061	9,359	7,801	3,317

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