FACT SHEETS

the First Quarter of Fiscal Year Ending December 31, 2025

May 9, 2025



https://www.tatemono.com/english/

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Forward-Looking Statements

This document contains certain statements based on Tokyo Tatemono's current plans, estimates, and strategies; all statements that are not of historical fact are forward-looking statements. These statements represent the judgments and hypotheses of the Company's management based on currently available information. It is possible that the Company's future performance will differ significantly from the contents of these forward-looking statements. Accordingly, there is no assurance that the forward-looking statements in this document will prove to be accurate.

Financial results (Consolidated)

[Statements of income]

| | 2020/12 | 2021/12 | 2022/12 | 2023/12 | | | | | | 202 | 25/12 | |
|---|-----------|-----------|-----------|-----------|---------|---------------|---------------|-----------|---------|---------------|---------------|--------------------|
| (Millions of yen) | full-year | full-year | full-year | full-year | 1Q | 2Q cumulative | 3Q cumulative | full-year | 1Q | 2Q cumulative | 3Q cumulative | full-year forecast |
| Operating revenue | 334,980 | 340,477 | 349,940 | 375,946 | 116,195 | 277,616 | 359,896 | 463,724 | 126,665 | - | - | 503,000 |
| Operating gross profit | 83,025 | 92,543 | 101,488 | 109,116 | 31,818 | 76,599 | 98,292 | 126,636 | 36,833 | - | - | 135,000 |
| (Gross margin) | 24.8% | 27.2% | 29.0% | 29.0% | 27.4% | 27.6% | 27.3% | 27.3% | 29.1% | - | - | 26.8% |
| Selling, general and administrative expenses | 33,393 | 33,759 | 37,009 | 38,608 | 12,650 | 25,362 | 36,656 | 46,966 | 13,126 | - | - | 49,000 |
| (As a % of revenue) | 10.0% | 9.9% | 10.6% | 10.3% | 10.9% | 9.1% | 10.2% | 10.1% | 10.4% | - | - | 9.7% |
| Operating profit | 49,631 | 58,784 | 64,478 | 70,508 | 19,167 | 51,236 | 61,636 | 79,670 | 23,706 | - | - | 86,000 |
| Business profit (*1) | 49,847 | 47,979 | 66,304 | 74,428 | 17,255 | 50,236 | 60,786 | 79,326 | 24,325 | - | - | 85,500 |
| Non-operating income | 5,691 | 6,881 | 6,307 | 9,209 | 2,712 | 6,343 | 5,036 | 8,361 | 1,661 | - | - | 4,000 |
| Interest and dividend income | 3,321 | 5,358 | 3,650 | 4,807 | 1,572 | 2,552 | 4,107 | 4,892 | 1,166 | - | - | - |
| Other | 2,370 | 1,523 | 2,656 | 4,401 | 1,139 | 3,790 | 928 | 3,469 | 495 | - | - | - |
| Non-operating expenses | 8,250 | 19,395 | 7,254 | 10,246 | 2,459 | 9,444 | 13,262 | 16,309 | 4,775 | - | - | 16,000 |
| Interest expenses | 6,725 | 6,667 | 6,094 | 7,262 | 2,094 | 4,409 | 6,861 | 9,413 | 2,703 | - | - | - |
| Other | 1,524 | 12,728 | 1,160 | 2,983 | 364 | 5,035 | 6,400 | 6,895 | 2,072 | - | - | - |
| (Net interest received) | △ 3,404 | △ 1,309 | △ 2,444 | △ 2,454 | △ 522 | △ 1,856 | △ 2,754 | △ 4,521 | △ 1,537 | - | - | - |
| Ordinary profit | 47,072 | 46,270 | 63,531 | 69,471 | 19,420 | 48,134 | 53,409 | 71,722 | 20,592 | - | - | 74,000 |
| Extraordinary income | 4,730 | 10,719 | 1,659 | 3,004 | 1,103 | 1,915 | 1,977 | 27,933 | 901 | - | - | 7,500 |
| Gain on sale of non-current assets | 628 | 7 | 726 | 241 | - | 1 | 1 | 1 | 38 | - | - | - |
| Other | 4,102 | 10,711 | 933 | 2,763 | 1,103 | 1,914 | 1,975 | 27,931 | 862 | - | - | - |
| Extraordinary losses | 4,879 | 754 | 2,440 | 4,064 | 2,371 | 2,401 | 1,722 | 3,201 | 68 | - | - | 500 |
| Loss on sale and retirement of non-current assets | 287 | 211 | 148 | 150 | 41 | 79 | 97 | 160 | 51 | - | - | - |
| Loss on valuation of investment securities | 2,013 | 138 | 50 | - | 3 | 3 | 4 | 46 | - | - | - | - |
| Other | 2,578 | 405 | 2,240 | 3,913 | 2,327 | 2,319 | 1,621 | 2,994 | 17 | - | | - |
| Profit before income taxes | 46,923 | 56,234 | 62,750 | 68,411 | 18,152 | 47,649 | 53,664 | 96,454 | 21,424 | - | - | 81,000 |
| Profit attributable to owners of parent | 31,795 | 34,965 | 43,062 | 45,084 | 11,661 | 31,692 | 35,551 | 65,882 | 14,347 | - | - | 55,000 |

^(*1) Business profit (until FY2023) = operating profit + share of profit (loss) of entities accounted for using equity method

Business profit (from FY2024 onward) = Operating profit + Share of profit (loss) of entities accounted for using equity method, etc. * + Gain (loss) on sale of non-current assets

^{*}Share of profit (loss) of entities accounted for using equity method, etc. includes interest and dividend incomes, and loss (gain) on sale of investment equity in investment vehicles for overseas businesses.

[Financial condition]

| | 2020/12 | 2021/12 | 2022/12 | 2023/12 | 2024/12 | | | | 2025/12 | | | |
|--|-----------|-----------|-----------|-----------|-----------|---------------|---------------|-----------|-----------|---------------|---------------|--------------------|
| (Millions of yen) | full-year | full-year | full-year | full-year | 1Q | 2Q cumulative | 3Q cumulative | full-year | 1Q | 2Q cumulative | 3Q cumulative | full-year forecast |
| Total assets | 1,624,640 | 1,650,770 | 1,720,134 | 1,905,309 | 2,009,384 | 2,026,347 | 2,040,788 | 2,081,226 | 2,156,616 | - | - | - |
| Share capital | 92,451 | 92,451 | 92,451 | 92,451 | 92,451 | 92,451 | 92,451 | 92,451 | 92,451 | - | - | - |
| Owners' equity | 389,364 | 417,055 | 445,994 | 496,900 | 509,646 | 527,459 | 522,248 | 536,065 | 534,417 | - | - | - |
| Equity ratio | 24.0% | 25.3% | 25.9% | 26.1% | 25.4% | 26.0% | 25.6% | 25.8% | 24.8% | - | - | - |
| Interest-bearing debt | 976,896 | 956,836 | 989,798 | 1,089,006 | 1,162,044 | 1,182,722 | 1,225,969 | 1,212,345 | 1,273,584 | - | - | 1,340,000 |
| Debt-equity ratio | 2.5 | 2.3 | 2.2 | 2.2 | 2.3 | 2.2 | 2.3 | 2.3 | 2.4 | - | - | - |
| Interest-bearting debt/EBITDA multiple | 13.4 | 13.3 | 11.1 | 10.9 | - | - | - | 11.2 | - | - | - | - |

Debt-equity ratio = Interest-bearing debt / Owners' equity.

Interest-bearing debt / EBITDA multiple = interest-bearing debt / (operating profit + interest & dividend income + share of profit (loss) of entities accounted for using equity method + depreciation + goodwill amortization expense)

[Important financial indices]

| | 2020/12 | 2021/12 | 2022/12 | 2023/12 | | 202 | 4/12 | | 2025/12 | | | |
|-----|-----------|-----------|-----------|-----------|----|---------------|---------------|-----------|---------|---------------|---------------|--------------------|
| | full-year | full-year | full-year | full-year | 1Q | 2Q cumulative | 3Q cumulative | full-year | 1Q | 2Q cumulative | 3Q cumulative | full-year forecast |
| ROE | 8.3% | 8.7% | 10.0% | 9.6% | - | - | - | 12.8% | - | - | - | - |
| ROA | 3.1% | 2.9% | 3.9% | 4.1% | - | - | - | 4.0% | - | - | - | - |

ROE=Profit attributable to owners of parent/ Owners' equity. (Average at the beginning and end of the period)

ROA=Business profit (operating profit + share of profit (loss) of entities accounted for using equity method) / Total assets.

[Scope of consolidation]

| | 2020/12 | 2021/12 | 2022/12 | 2023/12 | 2024/12 | | | | 2025/12 | | | |
|--|-----------|-----------|-----------|-----------|---------|---------------|---------------|-----------|---------|---------------|---------------|--------------------|
| | full-year | full-year | full-year | full-year | 1Q | 2Q cumulative | 3Q cumulative | full-year | 1Q | 2Q cumulative | 3Q cumulative | full-year forecast |
| Consolidated subsidiaries | 27 | 27 | 29 | 32 | 34 | 36 | 36 | 39 | 39 | - | - | - |
| Affiliated companies accounted for using equity method | 20 | 20 | 22 | 22 | 22 | 24 | 26 | 29 | 31 | - | - | - |

[Cash flows]

| Cush nows | 2020/12 | 2021/12 | 2022/12 | 2023/12 | | 202 | 4/12 | | 2025/12 | | | |
|--|---------------|---------------|---------------|---------------|----|---------------|---------------|-----------|---------|---------------|---------------|--------------------|
| (Millions of yen) | full-year | full-year | full-year | full-year | 1Q | 2Q cumulative | 3Q cumulative | full-year | 1Q | 2Q cumulative | 3Q cumulative | full-year forecast |
| Profit before income taxes | 46,923 | 56,234 | 62,750 | 68,411 | - | 47,649 | - | 96,454 | - | - | - | - |
| Depreciation | 18,971 | 18,572 | 18,796 | 20,457 | - | 10,736 | - | 22,390 | - | - | - | - |
| Loss (gain) on sale and retirement of non-current assets | △ 340 | 204 | △ 577 | △ 90 | - | 78 | - | 158 | - | - | - | - |
| Impairment loss | 899 | 273 | 462 | 157 | - | 25 | - | 338 | - | - | - | - |
| Decrease (increase) in trade receivables | △ 784 | △ 310 | △ 292 | 9 | - | 2,221 | - | △ 1,122 | - | - | - | - |
| Increase (decrease) in trade payables | △ 296 | △ 47 | 813 | 809 | - | △ 1,536 | - | 193 | - | - | - | - |
| Increase (decrease) in deposits received | △ 5,086 | △ 380 | 3,839 | △ 1,593 | - | 1,051 | - | 4,079 | - | - | - | - |
| Decrease (increase) in inventories | △ 10,925 | 3,467 | △ 65,006 | △ 73,779 | - | △ 27,167 | - | △ 52,722 | - | - | - | - |
| Income taxes refund (paid) | △ 15,642 | △ 18,619 | △ 22,083 | △ 13,697 | - | △ 18,673 | - | △ 31,329 | - | - | - | - |
| Other | 9,807 | 6,495 | △ 2,035 | 19,904 | - | △ 2,642 | - | △ 19,545 | - | - | - | - |
| Net cash provided by (used in) operating activities | 43,524 | 65,889 | △ 3,332 | 20,588 | - | 11,742 | - | 18,894 | - | - | - | 35,000 |
| Proceeds from sale and redemption of investment securities | 4,455 | 10,786 | 2,188 | 7,641 | - | 1,819 | - | 29,615 | - | - | - | - |
| Purchase of investment securities | △ 4,158 | △ 1,578 | △ 5,604 | △ 3,330 | - | △ 1,877 | - | △ 10,383 | - | - | - | - |
| Payments for investments in silent partnerships | △ 4,647 | △ 73 | - | △ 16 | - | △ 10,073 | - | △ 10,399 | - | - | - | - |
| Proceeds from withdrawal of investments in silent partnerships | 288 | 774 | 4,460 | 1,085 | - | 335 | - | 456 | - | - | - | - |
| Proceeds from sale of non-current assets | 3,907 | 19 | 4,244 | 703 | - | 0 | - | 2 | - | - | - | - |
| Purchase of non-current assets | △ 58,184 | △ 19,386 | △ 22,495 | △ 44,796 | - | △ 110,663 | - | △ 125,152 | - | - | - | |
| Decrease(increase) in deposits received under real estate specified joint enterprise law | △ 3,199 | 2,693 | △ 1,892 | 63 | - | 2,000 | - | △ 621 | - | - | - | - |
| Other | △ 5,185 | 5,121 | △ 2,104 | △ 15,420 | - | 4,462 | - | △ 25,607 | - | - | - | - |
| Net cash provided by (used in) investing activities | △ 66,724 | △ 1,642 | △ 21,204 | △ 54,069 | - | △ 113,996 | - | △ 142,089 | - | - | - | △ 160,000 |
| Net increase (decrease) in short-term borrowings | $\triangle 0$ | $\triangle 0$ | $\triangle 0$ | $\triangle 0$ | - | $\triangle 0$ | - | △ 106 | - | - | - | - |
| Increase (decrease) in commercial papers | △ 30,000 | △ 15,000 | 10,000 | - | - | 20,000 | - | 16,000 | - | - | - | - |
| Net increase (decrease) in long-term borrowings | 82,207 | △ 35,314 | 22,965 | 85,272 | - | 73,470 | - | 107,346 | - | - | - | - |
| Net increase (decrease) in bonds | - | 30,000 | - | 10,000 | - | - | - | - | - | - | - | - |
| Dividends paid | △ 9,194 | △ 10,029 | △ 11,700 | △ 15,047 | - | △ 7,731 | - | △ 15,462 | - | - | - | - |
| Other | △ 4,705 | △ 1,843 | △ 2,843 | △ 2,315 | - | △ 1,472 | - | △ 2,141 | - | - | - | - |
| Net cash provided by (used in) financing activities | 38,307 | △ 32,187 | 18,421 | 77,908 | - | 84,266 | - | 105,636 | - | - | - | 105,000 |

| | 2020/12 |
|--------------------------------------|-----------|
| illions of yen) | full-year |
| perating revenue | 334,980 |
| Commercial Properties | 144,554 |
| Leasing of buildings, etc | 74,950 |
| Sales of real estate | 32,860 |
| Building management service, etc. | 36,049 |
| Dividends | 695 |
| Residential | 99,164 |
| Sales of condominiums | 64,442 |
| Sales of residential houses | - |
| Sales of real estate, etc. | 8,842 |
| Residence leasing | 5,515 |
| Fee from sales outsourcing services | 1,082 |
| Residential management service, etc. | 19,281 |
| Asset service | 46,666 |
| Brokerage | 3,456 |
| Asset solution | 20,096 |
| Management service, etc. | 4,274 |
| Parking business | 18,839 |
| Senior & Child Care business | 29,276 |
| Overseas (*1) | 83 |
| Other | 15,234 |
| Leisure business | 11,381 |
| Fund business | 3,768 |
| Other | 84 |
| perating profit | 49,631 |
| Commercial Properties | 40,424 |
| Residential | 7,194 |
| Asset service | 2,686 |
| Senior & Child Care business | 7,652 |
| Overseas (*1) | △ 613 |
| Other | 1,849 |
| Eliminations or corporate | △ 9,562 |
| ısiness profit (*4) | 49,847 |
| Commercial Properties | 40,865 |
| Residential | 7,194 |
| Asset service | 2,686 |
| Senior & Child Care business | 7,652 |
| Overseas (*1) | △ 838 |
| Other | 1,849 |
| Eliminations or corporate | △ 9,562 |

| | 2021/12 | |
|--------------------------------------|------------------|-------------------------------|
| Millions of yen) | full-year | (Millions of yen) |
| Operating revenue | 340,477 | Operating rever |
| Commercial Properties | 155,671 | Commercial Pro |
| Leasing of buildings, etc | 75,701 | Leasing of bui |
| Sales of real estate | 43,283 | Sales of real es |
| Building management service, etc. | 35,866 | Building mana |
| Dividends | 820 | Dividends |
| Residential | 120,585 | Residential |
| Sales of condominiums | 71,903 | Sales of condo |
| Sales of residential houses | - | Sales of reside |
| Sales of real estate, etc. | 20,585 | Sales of real es |
| Residence leasing | 5,896 | Residence leas |
| Fee from sales outsourcing services | 1,196 | Fee from sales |
| Residential management service, etc. | 21,002 | Residential ma |
| Asset service | 42,654 | Asset service |
| Brokerage | 4,473 | Brokerage |
| Asset solution | 13,746 | Asset solution |
| Management service, etc. | 4,446 | Management s |
| Parking business | 19,988 | Parking busin |
| Overseas (*1) | 11 | Other |
| Other | 21,554 | Leisure (& Ch |
| Leisure & Child Care business (*2) | 17,377 | Fund business |
| Fund business | 4,035 | Other (*3) |
| Other | 141 | |
| Operating profit | 58,784 | Operating profi |
| Commercial Properties | 44,481 | Commercial Pro |
| Residential | 17,096 | Residential |
| Asset service | 4 331 | Asset service |
| Overseas (*1) | ∆ 744 | Other (*3) |
| Other | 2,762 | Eliminations or |
| Eliminations or corporate | △ 9,142 | |
|): | 47.070 | D |
| Business profit (*4) | 47,979 | Business profit |
| Commercial Properties Residential | 44,809 | Commercial Pro Residential |
| Asset service | 17,096 | Asset service |
| | 4,331 | ļ |
| Overseas (*1) | △ 11,878 | Other (*3) |
| Other Eliminations or corporate | 2,762 △ 9,142 | Eliminations or |
| | | |

| | 2022/12 | 2023/12 |
|--------------------------------------|-----------|-----------|
| (illions of yen) | full-year | full-year |
| perating revenue | 349,940 | 375,946 |
| Commercial Properties | 145,155 | 155,256 |
| Leasing of buildings, etc | 76,735 | 78,275 |
| Sales of real estate | 29,812 | 38,643 |
| Building management service, etc. | 37,954 | 37,099 |
| Dividends | 652 | 1,238 |
| Residential | 131,390 | 134,140 |
| Sales of condominiums | 85,958 | 84,029 |
| Sales of residential houses | - | - |
| Sales of real estate, etc. | 17,500 | 20,664 |
| Residence leasing | 5,309 | 5,948 |
| Fee from sales outsourcing services | 1,572 | 1,573 |
| Residential management service, etc. | 21,049 | 21,924 |
| Asset service | 50,240 | 63,800 |
| Brokerage | 4,626 | 5,499 |
| Asset solution | 19,084 | 29,999 |
| Management service, etc. | 4,554 | 4,567 |
| Parking business | 21,975 | 23,734 |
| Other | 23,154 | 22,748 |
| Leisure (& Child Care) business | 18,541 | 18,582 |
| Fund business | 4,484 | 4,021 |
| Other (*3) | 127 | 145 |
| | | |
| perating profit | 64,478 | 70,508 |
| Commercial Properties | 40,910 | 38,483 |
| Residential | 23,304 | 27,155 |
| Asset service | 7,399 | 12,907 |
| Other (*3) | 2,518 | 2,204 |
| Eliminations or corporate | △ 9,655 | △ 10,242 |
| | 66,304 | 74.428 |
| ısiness profit (*4) | | |
| Commercial Properties | 41,204 | 40,153 |
| Residential | 23,304 | 27,149 |
| Asset service | 7,399 | 12,907 |
| Other (*3) | 4,050 | 4,460 |
| Eliminations or corporate | △ 9,655 | △ 10,242 |

| | | 202 | 4/12 | | 2025/12 | | | | | |
|--|---------|---------------|---------------|-----------|---------|---------------|---------------|-----------------------|--|--|
| (Millions of yen) | 1Q | 2Q cumulative | 3Q cumulative | full-year | 1Q | 2Q cumulative | 3Q cumulative | full-year forecast | | |
| Operating revenue | 116,195 | 277,616 | 359,896 | 463,724 | 126,665 | - | - | 503,000 | | |
| Commercial Properties | 30,855 | 75,621 | 111,790 | 176,573 | 37,482 | - | - | 241,000 | | |
| Leasing of buildings and Operating of facilities (*6) | 19,631 | 39,876 | 61,216 | 84,122 | 21,861 | - | - | 92,500 | | |
| Sales of real estate | 1,520 | 16,744 | 22,453 | 53,215 | 5,878 | - | _ | 109,000 | | |
| Building management service, etc. | 9,665 | 18,902 | 27,888 | 38,757 | 9,571 | - | _ | 39,000 | | |
| Dividends | 38 | 97 | 232 | 478 | 171 | - | - | 500 | | |
| Residential | 69,251 | 171,495 | 196,710 | 211,481 | 71,460 | - | - | 167,000 | | |
| Sales of condominiums | 57,836 | 136,926 | 149,894 | 157,638 | 57,774 | - | - | 99,000 | | |
| Sales of residential houses | - | - | - | _ | - | - | - | _ | | |
| Sales of real estate, etc. | 3,966 | 19,014 | 24,444 | 24,444 | 5,956 | - | - | 38,500 | | |
| Residence leasing | 1,409 | 2,904 | 4,376 | 5,941 | 1,560 | - | - | 6,000 | | |
| Fee from sales outsourcing services | 851 | 1,052 | 1,182 | 1,325 | 562 | - | - | 1,000 | | |
| Residential management service, etc. | 5,188 | 11,597 | 16,812 | 22,130 | 5,606 | - | - | 22,500 | | |
| Asset service | 11,284 | 20,572 | 35,985 | 54,742 | 12,149 | - | - | 69,000 | | |
| Brokerage | 1,867 | 2,875 | 4,063 | 6,329 | 1,934 | - | - | 6,500 | | |
| Asset solution | 2,332 | 3,421 | 10,220 | 19,228 | 2,973 | - | - | 33,000 | | |
| Management service, etc. | 1,151 | 2,321 | 3,425 | 4,521 | 1,184 | - | - | 4,500 | | |
| Parking business | 5,933 | 11,954 | 18,275 | 24,663 | 6,057 | - | - | 25,000 | | |
| Other | 4,804 | 9,927 | 15,410 | 20,926 | 5,573 | - | - | 26,000 | | |
| Leisure (& Child Care) business | 3,357 | 7,138 | 11,221 | 15,286 | 3,446 | - | - | 17,000 | | |
| Fund business | 1,376 | 2,543 | 3,714 | 4,889 | 1,835 | - | - | 7,500 | | |
| Other (*3) | 71 | 245 | 474 | 750 | 291 | - | - | 1,500 | | |
| Operating profit | 19,167 | 51,236 | 61,636 | 79,670 | 23,706 | | - | 86,000 | | |
| Commercial Properties | 8,028 | 15,973 | 24,889 | 41,399 | 9,403 | - | - | 63,000 | | |
| Residential | 11,895 | 36,611 | 37,894 | 38,150 | 14,651 | - | - | 24,500 | | |
| Asset service | 1,976 | 4,401 | 6,913 | 11,537 | 2,458 | - | - | 10,000 | | |
| Other (*3) | 618 | 909 | 1,554 | 1,388 | 692 | - | - | 3,000 | | |
| Eliminations or corporate | △ 3,350 | △ 6,659 | △ 9,615 | △ 12,806 | △ 3,499 | - | - | △ 14,500 | | |
| Business profit (*5) | 17,255 | 50,236 | 60,786 | 79,326 | 24,325 | - | - | 85,500 | | |
| Commercial Properties | 7,954 | 15,998 | 24,986 | 41,930 | 9,508 | - | - | 63,000 | | |
| Residential | 11,840 | 36,445 | 37,461 | 37,636 | 14,651 | - | - | 24,500 | | |
| Asset service | 1,976 | 4,401 | 6,913 | 11,537 | 2,471 | - | - | 10,000 | | |
| Other (*3) | △ 1,164 | 50 | 1,040 | 1,028 | 1,169 | - | - | 2,500 | | |
| Eliminations or corporate | △ 3,350 | △ 6,659 | △ 9,615 | △ 12,806 | △ 3,475 | - | - | △ 14,500 | | |

[#] In FY2021, the loss of "Overseas business," which had been included in "Other," exceeded 10% of the total profit of all business segments, so it is classified as a reportable segment. Actual figures for FY2020 have been reclassified to reflect the new classification.

(*2) From FY2021, "Senior & Child Care business" and "Leisure Business" are integrated and disclosed as "Leisure & Child Care business".

(*3) From FY2022, "Overseas business" has been integrated into "Other".

(*4) Business profit (*4) = operating profit + share of profit (loss) of entities accounted for using equity method

(*5) Business profit (*5) = Operating profit + Share of profit (loss) of entities accounted for using equity method, etc. * + Gain (loss) on sale of non-current assets

*Share of profit (loss) of entities accounted for using equity method, etc. includes interest and dividend incomes, and loss (gain) on sale of investment equity in investment vehicles

(*6) From FY2024, the classification name will be changed from "Leasing of buildings, etc" to "Leasing of buildings and Operating of facilities". The classification of revenues from the operation of hotels and other facilities on company-owned floors will be changed from "Building management service, etc." to "Leasing of buildings and Operating of facilities".

| (Reference) | 2024/12 | | | | | | | | |
|---------------------------|---------|---------------|---------------|-----------|--|--|--|--|--|
| (Millions of yen) | 1Q | 2Q cumulative | 3Q cumulative | full-year | | | | | |
| Business profit (*4) | 19,180 | 52,066 | 61,833 | 80,489 | | | | | |
| Commercial Properties | 7,954 | 15,998 | 24,986 | 41,930 | | | | | |
| Residential | 11,840 | 36,445 | 37,461 | 37,637 | | | | | |
| Asset service | 1,976 | 4,401 | 6,913 | 11,537 | | | | | |
| Other (*3) | 760 | 1,880 | 2,087 | 2,190 | | | | | |
| Eliminations or corporate | (3,350) | (6,659) | (9,615) | (12,806) | | | | | |

[Segment information (2)]

| | 2020/12 | 2021/12 | 2022/12 | 12 2023/12 | | 202 | 4/12 | | | 202 | 5/12 | |
|---|-----------|-----------|-----------|------------|----|---------------|---------------|-----------|----|---------------|---------------|-----------------------|
| (Millions of yen) | full-year | full-year | full-year | full-year | 1Q | 2Q cumulative | 3Q cumulative | full-year | 1Q | 2Q cumulative | 3Q cumulative | full-year forecast |
| Depreciation | 18,971 | 18,572 | 18,796 | 20,457 | _ | 10,736 | - | 22,390 | - | _ | - | 23,000 |
| Commercial Properties | 13,438 | 13,725 | 13,651 | 14,933 | _ | 7,834 | - | 16,213 | - | - | - | - |
| Residential | 1,514 | 1,506 | 1,514 | 1,805 | - | 989 | - | 2,086 | - | - | - | - |
| Asset service | 2,115 | 2,215 | 2,363 | 2,508 | - | 1,258 | - | 2,638 | - | - | - | - |
| Senior & Child Care business (*1) | 772 | - | - | - | - | - | - | - | - | - | - | - |
| Overseas (*2)(*3) | 10 | 21 | - | - | - | - | - | - | - | - | - | - |
| Other (*1)(*3) | 784 | 869 | 1,042 | 996 | _ | 552 | - | 1,236 | - | - | - | _ |
| Elimination/Corporate | 336 | 233 | 225 | 213 | _ | 101 | - | 216 | - | - | - | _ |
| Increase in property, plant and equipment and intangible assets | 79,419 | 24,196 | 26,893 | 45,512 | - | 112,652 | - | 173,820 | - | _ | - | 95,000 |
| Commercial Properties | 67,619 | 18,458 | 23,307 | 40,710 | - | 109,383 | - | 163,808 | - | - | - | - |
| Residential | 5,631 | 965 | 1,357 | 884 | - | 938 | - | 1,134 | - | - | - | - |
| Asset service | 1,595 | 1,324 | 1,519 | 1,307 | _ | 1,023 | - | 2,095 | - | - | - | _ |
| Senior & Child Care business (*1) | 1,278 | - | - | - | - | - | - | - | - | - | - | - |
| Overseas (*2)(*3) | 43 | 15 | - | - | _ | - | - | - | - | - | - | _ |
| Other (*1)(*3) | 2,248 | 3,334 | 635 | 2,522 | - | 491 | - | 5,524 | - | - | - | - |
| Elimination/Corporate | 1,003 | 97 | 74 | 86 | - | 814 | - | 1,256 | - | - | - | - |
| Assets | 1,624,640 | 1,650,770 | 1,720,134 | 1,905,309 | - | 2,026,347 | - | 2,081,226 | - | _ | - | - |
| Commercial Properties | 1,081,323 | 1,095,041 | 1,142,724 | 1,210,526 | - | 1,345,064 | - | 1,422,600 | - | - | - | _ |
| Residential | 244,092 | 241,173 | 269,870 | 298,805 | - | 279,537 | - | 298,963 | - | - | - | - |
| Asset service | 81,403 | 82,856 | 85,999 | 87,764 | - | 94,156 | - | 98,436 | - | - | - | - |
| Senior & Child Care business (*1) | 6,431 | - | - | - | - | - | - | - | - | - | - | - |
| Overseas (*2)(*3) | 53,546 | 41,002 | - | - | - | - | - | - | - | - | - | - |
| Other (*1)(*3) | 56,387 | 59,547 | 99,806 | 126,056 | - | 118,107 | - | 151,342 | - | _ | - | - |
| Elimination/Corporate | 101,454 | 131,148 | 121,733 | 182,156 | _ | 189,482 | - | 109,884 | - | - | - | _ |

^(*1) From FY2021, "Senior & Child Care business" has been integrated into "Other".

^(*2) In FY2021, the loss of "Overseas business" exceeded 10% of the total profit of all business segments, so it is classified as a reportable segment. Actual figures for FY2020 have been reclassified to reflect the new classification.

^(*3) From FY2022, "Overseas business" has been integrated into "Other".

[Main Operating Indicators]

| | | 2020/12 | 2021/12 | 2022/12 | 2023/12 | 2024/12 | | | | 2025/12 | | | |
|------------------------------|--|-----------|-----------|-----------|-----------|---------|---------------|---------------|-----------|---------|---------------|---------------|--------------------|
| | | full-year | full-year | full-year | full-year | 1Q | 2Q cumulative | 3Q cumulative | full-year | 1Q | 2Q cumulative | 3Q cumulative | full-year forecast |
| [E] *: | Number of Office Buildings | 46 | 47 | 45 | 36 | 41 | 40 | 40 | 36 | 36 | - | - | - |
| ierci ties | Leasable Area (1,000 sq.m) | 511 | 514 | 511 | 527 | 540 | 535 | 535 | 527 | 527 | - | - | - |
| Commercial Properties (*1 | Vacancy Rate | 2.3% | 3.2% | 3.2% | 2.2% | 3.3% | 2.9% | 2.7% | 2.2% | 2.0% | - | - | - |
| υğ. | Average Rent (yen/tsubo) | 30,835 | 30,954 | 30,836 | 28,543 | 27,827 | 27,711 | 28,447 | 28,543 | 29,167 | ı | - | - |
| | Number of sales posted (cumulative) | 1,196 | 1,109 | 1,435 | 1,711 | 688 | 1,409 | 1,588 | 1,711 | 772 | - | - | 1,320 |
| | Number of condo sales posted | 1,196 | 1,109 | 1,435 | 1,711 | 688 | 1,409 | 1,588 | 1,711 | 772 | - | - | - |
| | Housing and residential land | - | - | - | - | - | - | - | - | - | - | - | - |
| | Gross margin ratio of condo sales (cumulative) | 22.4% | 24.4% | 33.3% | 29.0% | 24.9% | 29.4% | 29.2% | 29.0% | 30.8% | - | - | 28% |
| tial | Inventory of completed condos | 177 | 83 | 175 | 188 | 183 | 165 | 151 | 188 | 183 | - | - | - |
| Residential | Of which, contracted | 27 | 37 | 43 | 29 | 75 | 30 | 51 | 29 | 29 | - | - | - |
| Res | Condo units supplied (cumulative) | 948 | 1,684 | 1,341 | 989 | 284 | 493 | 622 | 989 | 200 | - | - | - |
| | Condo units contracted (cumulative) | 962 | 1,759 | 1,313 | 952 | 271 | 516 | 641 | 952 | 239 | - | - | - |
| | Condo units contracted but yet to posted | 1,314 | 1,968 | 1,861 | 1,378 | 1,722 | 1,245 | 1,189 | 1,378 | 845 | - | - | - |
| | Number of condo buildings for rent | 14 | 12 | 17 | 13 | 14 | 12 | 13 | 13 | 17 | - | - | - |
| | Number of managed condo units | 95,720 | 98,789 | 98,006 | 100,260 | 100,093 | 99,896 | 100,223 | 100,260 | 101,661 | - | - | - |
| | Number of brokerage deals (cumulative) | 1,018 | 1,152 | 1,086 | 1,128 | 277 | 567 | 854 | 1,128 | 280 | - | - | - |
| service | Of which, sales (cumulative) | 991 | 1,124 | 1,060 | 1,119 | 274 | 560 | 846 | 1,119 | 278 | - | - | - |
| t ser | Of which, rentals (cumulative) | 27 | 28 | 26 | 9 | 3 | 7 | 8 | 9 | 2 | - | - | - |
| Asset | Number of parking locations | 1,867 | 1,861 | 1,933 | 1,905 | 1,889 | 1,887 | 1,893 | 1,905 | 1,862 | - | - | - |
| | Number of parking spaces | 76,173 | 75,254 | 80,057 | 86,792 | 81,333 | 82,473 | 85,129 | 86,792 | 85,778 | - | - | - |
| L | Ofuro no Osama (Spa facility) | 9 | 10 | 10 | 11 | 11 | 11 | 11 | 11 | 11 | - | - | - |
| Other | Golf courses | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | 12 | - | - | - |
| | Pet-Friendly Hotels (Regina Resort with DOGS) | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | 8 | - | - | - |

^(*1) Standards for areas subject to calculation are as follows.

^{1.} Office buildings owned by group companies are included.

^{2.} Since the area of retail facilities accounts for a large proportion under total leased floor area at GRAND FRONT OSAKA, the area of retail facilities is excluded from calculation.

^{3.} With regard to buildings owned by consolidated SPCs, the equivalent areas of the SPCs' equity holdings in other companies have been included along with areas subject to recording of leasing revenue.

^{4.} The following criteria is added as of the end of March 2022: Properties included in a redevelopment business area shall be excluded from the owned office buildings with the establishment of an urban redevelopment consortium or the obtainment of project approval.

^{5. &}quot;DNP Gotanda Building (currently Panasonic Meguro Building)" which was acquired at the end of September 2019, is included in areas subject to calculation from the end of June 2023.

Comparison table

| ſ | Comparison of actual results 2025 1Q with those for 2024 1Q | | | | | | Comparison of estimates for FY2025 with results for FY2024 | | | | | |
|--|---|--------|---------------|--------|-----------------------|----------------------------|--|---------|-------------------------------|---------|-----------------------|----------------------------|
| (Millions of yen) Operating revenue | 2024/12 1Q | | 2025/12 1Q | | Increase/ Decrease | Increase/ Decrease rate | 2024/12 full-year | | 2025/12 full-year forecast | | Increase/ Decrease | Increase/ Decrease rate |
| | | | | | | | | | | | | |
| | Commercial Properties | 30,855 | 26.6% | 37,482 | 29.6% | 6,626 | 21.5% | 176,573 | 38.1% | 241,000 | 47.9% | 64,426 |
| Residential | 69,251 | 59.6% | 71,460 | 56.4% | 2,208 | 3.2% | 211,481 | 45.6% | 167,000 | 33.2% | △ 44,481 | -21.0% |
| Asset service | 11,284 | 9.7% | 12,149 | 9.6% | 865 | 7.7% | 54,742 | 11.8% | 69,000 | 13.7% | 14,257 | 26.0% |
| Other | 4,804 | 4.1% | 5,573 | 4.4% | 768 | 16.0% | 20,926 | 4.5% | 26,000 | 5.2% | 5,073 | 24.2% |
| Operating profit (Operating margin) | 19,167 | 16.5% | 23,706 | 18.7% | 4,538 | 23.7% | 79,670 | 17.2% | 86,000 | 17.1% | 6,329 | 7.9% |
| Commercial Properties | 8,028 | 26.0% | 9,403 | 25.1% | 1,374 | 17.1% | 41,399 | 23.4% | 63,000 | 26.1% | 21,600 | 52.2% |
| Residential | 11,895 | 17.2% | 14,651 | 20.5% | 2,756 | 23.2% | 38,150 | 18.0% | 24,500 | 14.7% | △ 13,650 | -35.8% |
| Asset service | 1,976 | 17.5% | 2,458 | 20.2% | 482 | 24.4% | 11,537 | 21.1% | 10,000 | 14.5% | △ 1,537 | -13.3% |
| Other | 618 | 12.9% | 692 | 12.4% | 74 | 12.0% | 1,388 | 6.6% | 3,000 | 11.5% | 1,611 | 116.0% |
| Elimination/Corporate | △ 3,350 | | △ 3,499 | | △ 148 | | △ 12,806 | | △ 14,500 | | △ 1,693 | |
| Business profit (*1) | 17,255 | - | 24,325 | - | 7,069 | 41.0% | 79,326 | - | 85,500 | - | 6,173 | 7.8% |
| Commercial Properties | 7,954 | - | 9,508 | - | 1,554 | 19.5% | 41,930 | - | 63,000 | - | 21,069 | 50.2% |
| Residential | 11,840 | - | 14,651 | - | 2,810 | 23.7% | 37,636 | - | 24,500 | - | △ 13,136 | -34.9% |
| Asset service | 1,976 | - | 2,471 | - | 495 | 25.1% | 11,537 | - | 10,000 | - | △ 1,537 | -13.3% |
| Other | △ 1,164 | - | 1,169 | - | 2,333 | - | 1,028 | - | 2,500 | - | 1,471 | 143.1% |
| Elimination/Corporate | △ 3,350 | | △ 3,475 | | △ 124 | | △ 12,806 | | △ 14,500 | | △ 1,693 | |
| Non-operating income | 2,712 | | 1,661 | | △ 1,050 | | 8,361 | | 4,000 | | △ 4,361 | |
| Interest and dividend income | 1,572 | | 1,166 | | △ 406 | | 4,892 | | - | | - | |
| Other | 1,139 | | 495 | | △ 644 | | 3,469 | | - | | - | |
| Non-operating expenses | 2,459 | | 4,775 | | 2,316 | | 16,309 | | 16,000 | | △ 309 | |
| Interest expenses | 2,094 | | 2,703 | | 608 | | 9,413 | | - | | - | |
| Other | 364 | | 2,072 | | 1,707 | | 6,895 | | - | | - | |
| (Net interest received) | △ 522 | | △ 1,537 | | △ 1,015 | | △ 4,521 | | - | | - | |
| Ordinary profit | 19,420 | | 20,592 | | 1,171 | 6.0% | 71,722 | | 74,000 | | 2,277 | 3.2% |
| Extraordinary income | 1,103 | | 901 | | △ 202 | | 27,933 | | 7,500 | | △ 20,433 | |
| Extraordinary losses | 2,371 | | 68 | | △ 2,303 | | 3,201 | | 500 | | △ 2,701 | |
| Loss on sales and retirement of non-current assets | 41 | | 51 | | 9 | | 160 | | - | | - | |
| Loss on valuation of investment securities | 3 | | - | | △ 3 | | 46 | | - | | - | |
| Other | 2,327 | | 17 | | △ 2,309 | | 2,994 | | - | | - | |
| Profit before income taxes | 18,152 | | 21,424 | | 3,272 | | 96,454 | | 81,000 | | △ 15,454 | |
| Profit attributable to owners of parent | 11,661 | | 14,347 | | 2,685 | 23.0% | 65,882 | | 55,000 | | △ 10,882 | -16.5% |

^(*1) Business profit = Operating profit + Share of profit (loss) of entities accounted for using equity method, etc. * + Gain (loss) on sale of non-current assets

^{*}Share of profit (loss) of entities accounted for using equity method, etc. includes interest and dividend incomes, and loss (gain) on sale of investment equity in investment vehicles for overseas businesses.