# **News Release**

September 27, 2004

To Whom It May Concern

Company Name: Tokyo Tatemono Co., Ltd.

Representative: Keisuke Minami

President and Chief Executive Officer

Code Number: 8804 (Tokyo Stock Exchange, First Section)

Contact: Kuniyuki Motoyoshi

Manager, Corporate Communications and

Investor Relations Department E-mail:motoyoshik@tatemono.com

# Tokyo Tatemono to Make Five Companies Wholly Owned Subsidiaries through a Share Exchange

Tokyo Tatemono Co., Ltd. (President: Keisuke Minami; Head office: Chuo-ku, Tokyo) announced today that it resolved at the meeting of the Board of Directors held on September 27, 2004, to make Tokyo Tatemono Amenity Support Co., Ltd., Kyodo Building Management Co., Ltd., Tokyo Tatemono Techno-build Co., Ltd., Hotness Co., Ltd. and Informa Co., Ltd. wholly owned subsidiaries on December 1, 2004 by means of a share exchange. This exchange will be a simplified share exchange pursuant to Article 358-1 of the Commercial Code of Japan.

# <u>Details</u>

## 1. Objectives

By making these consolidated subsidiaries wholly owned subsidiaries, Tokyo Tatemono will establish a stronger equity relationship with them, thereby strengthening consolidated management of the Group, providing for flexible responses to changes in the business environment, and accelerating the increase in Group competitiveness.

#### 2. Outline of the Share Exchange

(1) Proposed timetable

September 27, 2004: Approval of Share Exchange Agreements at Board of Directors

meetings

September 27, 2004: Conclusion of Share Exchange Agreements

October 15, 2004

(tentative): Share Exchange Agreements to be approved at general

shareholders' meetings of Tokyo Tatemono Amenity Support, Kyodo Building Management, Tokyo Tatemono Techno-build,

Hotness and Informa (see note).

November 30, 3004

(tentative): Submission of share certificates

December 1, 2004

(tentative): Effective date of share exchange

Note: Pursuant to Article 358-1 of the Commercial Code of Japan (Simplified Share Exchange), To kyo Tatemono will not hold a meeting of shareholders to approve the share exchange agreement.

(2) Share exchange ratio

	Tokyo Tatemono Co., Ltd.	Tokyo Tatemono Amenity Support Co., Ltd.	Kyodo Building Management Co., Ltd.	Tokyo Tatemono Techno-build Co., Ltd.	Hotness Co., Ltd.	Informa Co., Ltd.
	(Parent company)	(Wholly owned subsidiary)	(Wholly owned subsidiary)	(Wholly owned subsidiary)	(Wholly owned subsidiary)	(Wholly owned subsidiary)
Exchange ratio	1	1,564.5	561.9	177.2	446.4	29.4

#### Notes

#### 1. Share exchange ratio

Tokyo Tatemono will allot 1,564.5 shares of common stock for each share of Tokyo Tatemono Amenity Support common stock, 561.9 shares of common stock for each share of Kyodo Building Management common stock, 177.2 shares of common stock for each share of Tokyo Tatemono Techno-build common stock, 446.4 shares of common stock for each share of Hotness common stock, and 29.4 shares of common stock for each share of Informa common stock. No shares will be allotted to the 960 shares of Tokyo Tatemono Amenity Support's common stock, 520 shares of Kyodo Building Management's common stock, 1,020 shares of Tokyo Tatemono Techno-build's common stock, 500 shares of Hotness' common stock, or 100 shares of Informa's common stock currently held by Tokyo Tatemono.

#### 2. Basis for the share exchange ratio

Tokyo Tatemono retained a third party, Shin Nihon Ernst & Young (SNEY), to calculate the share exchange ratio between the companies. Based on those results, all relevant parties discussed and agreed to these exchange ratios. Should there be a significant change in the terms and conditions on which the calculations are based, the share exchange ratio may be changed through discussion between relevant parties.

- 3. Results, methods and bases of valuation by third parties
  SNEY calculated the share values of Tokyo Tatemono Co., Ltd., and Tokyo Tatemono Amenity Support,
  Kyodo Building Management, Tokyo Tatemono Techno-build, Hotness and Informa using the adjusted
  book value method. The share exchange ratio was calculated based on those valuations.
- 4. Number of shares to be allotted upon share exchange 2,128,018 shares of common stock (all shares allotted will be treasury stock).
- (3) Cash distribution upon share exchange There will be no cash distributions.

3. Summary of Relevant Parties to the Share Exchange (as of June 30, 2004)

Dun	imary of Refevant re	ii ties to tile i	share Exchange (a	, ,		
(1)	Trade name	•	ntemono Co., Ltd.	Tokyo Tatemono Amenity Support Co., Ltd. (Wholly owned subsidiary)		
(2)	Principal line of business	detached hous Real estate sec investment tru development, management;	Condominium and ing development; curitization and sts; Resort	Building janitorial services; Condominium management; Nonlife and life insurance agency; Housing after-sales service; Other		
(3)	Established	Octo	ober 1, 1896	August 10, 1962		
(4)	Head office		aesu 1-chome o-ku, Tokyo	4-14, Yaesu 1-chome Chuo-ku, Tokyo		
(5)	Representative	Pre	uke Minami sident and secutive Officer	Osamu Maeda President and Chief Executive Officer		
(6)	Capital	¥51	629 million	¥100 million		
(7)	Number of shares issued	254,1	41,634 shares	2,000 shares		
(8)	Shareholders' equity	¥124	,285 million	¥1,719 million		
(9)	Total assets	¥485	,957 million	3,293 million		
(10)	Date of settlement	De	ecember 31	December 31		
(11)	Number of employees		299	96		
(12)	Principal customers	Individuals, co	ompanies, government	Tokyo Tatemono Co., Ltd., condominium management associations		
(13)	Principal shareholders	Japan Trustee Services Bank (Trust Accour Master Trust I Japan, Ltd.	(t) 6.5%	Tokyo Tatemono Co., Ltd. 48%  Tokyo Real Estate Management Co., Ltd. 26%  Tokyo Building		
( - /	and shareholding ratios	(Trust Accour SOMPO JAPA INSURANCE	AN	Service Co., Ltd. 26%		
	Meiji Yasuda Insurance Con					
(14)	Principal banks	Mizuho	Corporate Bank	Mizuho Corporate Bank		
		Capital Tokyo Tatemono hol Tatemono Amenity S		ds 48% of the issued shares of Tokyo upport.		
(15)	Relationships between	Personnel	Tatemono Amenity S	dispatched seven executives to Tokyo		
	the parties	Business	Tokyo Tatemono for	enity Support receives contracts from janitorial services in the buildings it I acts as an after-sales service agent		

(1)	Trade name	-	atemono Co., Ltd.	Kyodo Building Management Co., Ltd. (Wholly owned subsidiary)		
(2)	Principal line of business	detached hous Real estate sec investment tru development, management;	Condominium and ing development; curitization and sts; Resort	Building management and janitorial service; Condominium management; Housing after-sales service; Media complex business; Restaurant business; Other		
(3)	Established	Octo	ober 1, 1896	November 6, 1984		
(4)	Head office		aesu 1-chome o-ku, Tokyo	7-12, Kitahama 3-chome Chuo-ku, Osaka		
(5)	Representative	Keis Pre	suke Minami esident and executive Officer	Nobuaki Tsuji President and Chief Executive Officer		
(6)	Capital	¥51.	,629 million	¥40 million		
(7)	Number of shares issued	254,1	41,634 shares	700 shares		
(8)	Shareholders' equity	¥124	,285 million	¥232 million		
(9)	Total assets	¥485	5,957 million	¥769 million		
(10)	Date of settlement	De	ecember 31	December 31		
(11)	Number of employees		299	68		
(12)	Principal customers	Individuals, co	ompanies, government	Tokyo Tatemono Co., Ltd., Condominium management associations, Individuals		
(13)	Principal shareholders and shareholding ratios	Japan Trustee Services Bank, Ltd. (Trust Account) 6.5%  Master Trust Bank of Japan, Ltd. (Trust Account) 4.7%  SOMPO JAPAN INSURANCE INC. 4.1%  Meiji Yasuda Life Insurance Company 3.9%		Tokyo Tatemono Co., Ltd. 74.28%  Tokyo Real Estate Management Co., Ltd. 11.43%  Tokyo Building Service Co., Ltd. 11.43%  Tokyo Tatemono Amenity Support Co., Ltd. 2.86%		
(14)	Principal banks	Mizuho	Corporate Bank	Mizuho Bank		
/4 <del>-</del> >		Capital Personnel	Kyodo Building Mana	dispatched four executives to Kyodo		
(15)	Relationships between the parties	Business	Kyodo Building Mana Tokyo Tatemono for i for the buildings it ov	agement receives contracts from management and janitorial services was or operates, and acts as an ent for housing sold by Tokyo		

(1)	Trade name	-	atemono Co., Ltd. ent company)	Tokyo Tatemono Techno-build Co., Ltd. (Wholly owned subsidiary)			
(2)	Principal line of business	detached hous Real estate sec investment tru development, management;	Condominium and sing development; curitization and asts; Resort	Housing renovation; Building renewal; Sales of housing equipment and interior design goods; Interior coordination business; Other			
(3)	Established	Octo	ober 1, 1896	October 7, 1994			
(4)	Head office		aesu 1-chome o-ku, Tokyo	9-9, Yaesu 1-chome Chuo-ku, Tokyo			
(5)	Representative	Keis Pre	suke Minami esident and xecutive Officer	Takanao Hayashi President and Chief Executive Officer			
(6)	Capital	¥51	,629 million	¥100 million			
(7)	Number of shares issued	254,1	41,634 shares	2,000 shares			
(8)	Shareholders' equity	¥124	1,285 million	¥483 million			
(9)	Total assets	¥485	5,957 million	¥2,452 million			
(10)	Date of settlement	De	ecember 31	December 31			
(11)	Number of employees		299	36			
(12)	Principal customers	Individuals, co	ompanies, government	Tokyo Tatemono Co., Ltd., Condominium management associations			
(13)	Principal shareholders and shareholding ratios	Japan Trustee Services Bank (Trust Accour Master Trust I Japan, Ltd. (Trust Accour SOMPO JAPA INSURANCE	a, Ltd. at) 6.5%  Bank of at) 4.7%  AN	Tokyo Tatemono Co., Ltd. 51%  Tokyo Tatemono Amenity Support Co., Ltd. 49%			
		Meiji Yasuda I Insurance Cor					
(14)	Principal banks	Mizuho	Corporate Bank	Mizuho Bank			
_		Capital	Tatemono Techno-bui				
(15)	Relationships between the parties	Personnel Business	Tatemono Techno-build.  Tokyo Tatemono Techno-build receives cont				

(1) Trade name		atemono Co., Ltd.	Hotness Co., Ltd. (Wholly owned subsidiary)		
(2) Principal line of business	detached hous Real estate sec investment tru development, management;	Condominium and sing development; curitization and states; Resort	High-grade public baths and spas business		
(3) Established	Octo	ober 1, 1896	October 15, 1998		
(4) Head office		aesu 1-chome o-ku, Tokyo	9-9, Yaesu 1-chome Chuo-ku, Tokyo		
(5) Representative	Keis Pre	suke Minami esident and xecutive Officer	Kazumasa Uchida President and Chief Executive Officer		
(6) Capital	¥51	,629 million	¥50 million		
(7) Number of shares issued	254,1	41,634 shares	1,000 shares		
(8) Shareholders' equity	¥124	4,285 million	¥367 million		
(9) Total assets	¥485	5,957 million	¥1,947 million		
(10) Date of settlement	De	ecember 31	December 31		
(11) Number of employees		299	19		
(12) Principal customers	Individuals, co	ompanies, government	Individuals		
(13) Principal shareholders and shareholding ratios	Japan Trustee Services Bank (Trust Accour Master Trust I Japan, Ltd. (Trust Accour SOMPO JAPA INSURANCE Meiji Yasuda	a, Ltd. at) 6.5%  Bank of at) 4.7%  AN  LINC. 4.1%	Tokyo Tatemono Co., Ltd. 50%  Tokyo Tatemono Amenity Support Co., Ltd. 50%		
	Insurance Cor		Mi I G		
(14) Principal banks	Mızuho	Corporate Bank	Mizuho Corporate Bank		
(15) Relationships between	Capital Personnel	Hotness. Tokyo Tatemono has	ds 50% of the issued shares of dispatched three executives to		
the parties	Business	Hotness.			

(1)	Trade name	•	atemono Co., Ltd.	Informa Co., Ltd. (Wholly owned subsidiary)		
(2)	Principal line of business	detached hous Real estate sec investment tru development, management;	Condominium and sing development; curitization and asts; Resort	Media complex business		
(3)	Established	Octo	ober 1, 1896	January 8, 1996		
(4)	Head office	· ·	aesu 1-chome o-ku, Tokyo	9-9, Yaesu 1-chome Chuo-ku, Tokyo		
(5)	Representative	Pre	suke Minami esident and xecutive Officer	Kazumasa Uchida President and Chief Executive Officer		
(6)	Capital	¥51	,629 million	¥10 million		
(7)	Number of shares issued	254,1	41,634 shares	200 shares		
(8)	Shareholders' equity	¥124	4,285 million	¥16 million		
(9)	Total assets	¥485	5,957 million	¥1,574 million		
(10)	Date of settlement	De	ecember 31	December 31		
(11)	Number of employees		299	29		
(12)	Principal customers	Individuals, co	ompanies, government	Individuals		
(13)	Principal shareholders and shareholding ratios	Japan Trustee Services Bank (Trust Account Master Trust H Japan, Ltd. (Trust Account SOMPO JAPA INSURANCE Meiji Yasuda	AN Life	Tokyo Tatemono Co., Ltd. 50%  Tokyo Tatemono Amenity Support Co., Ltd. 50%		
		Insurance Cor	. ,			
(14)	Principal banks	Mizuho	Corporate Bank	Mizuho Corporate Bank		
(1 <i>E</i> )	Dalotionshims between	Capital	Informa.	ds 50% of the issued shares of		
(15)	Relationships between the parties	Personnel	Tokyo Tatemono has Informa.	dispatched three executives to		
		Business				

# 4. Financial Results for the Three Most Recent Fiscal Years

(Millions of yen, except where noted)

	Tokyo Tatemono Co., Ltd. (Parent company)			Tokyo Tatemono Amenity Support Co., Ltd. (Wholly owned subsidiary)		
Fiscal Period	FY01/12	FY02/12	FY03/12	FY01/12	FY02/12	FY03/12
Revenue from operations	84,935	97,818	104,496	4,108	4,344	4,527
Operating income	11,597	13,532	16,209	406	466	597
Recurring income	6,472	7,605	11,219	372	446	577
Net income	1,899	4,022	5,474	177	250	343
Net income per share (yen)	8.33	17.94	25.66	88,727.76	125,182.58	171,627.01
Annual dividend per share (yen)	5.00	6.00	7.00	5,000.00	5,000.00	130,000.00
Shareholders' equity per share (yen)	400.34	421.58	467.97	496,829.30	617,230.65	817,756.94

	Kyodo Building Management Co., Ltd. (Wholly owned subsidiary)			Tokyo Tatemono Techno-build Co., Ltd. (Wholly owned subsidiary)		
Fiscal Period	FY01/12	FY02/12	FY03/12	FY01/12	FY02/12	FY03/12
Revenue from operations	2,439	2,602	2,510	7,307	4,849	6,058
Operating income	68	35	27	355	160	190
Recurring income	71	50	21	365	177	209
Net income	36	32	10	215	105	120
Net income per share (yen)	52,669.04	46,946.79	15,366.66	107,586.45	52,872.49	60,300.92
Annual dividend per share (yen)	_	_				130,000.00
Shareholders' equity per share (yen)	230,257.65	277,252.00	293,447.78	218,147.85	271,020.35	331,321.28

	Hotness Co., Ltd. (Wholly owned subsidiary)			Informa Co., Ltd. (Wholly owned subsidiary)		
Fiscal Period	FY01/12	FY02/12	FY03/12	FY01/12	FY02/12	FY03/12
Revenue from operations	742	1,087	1,669	1,850	2,621	2,859
Operating income (loss)	97	234	345	(68)	65	25
Recurring income (loss)	87	194	298	(60)	78	35
Net income (loss)	43	108	154	(61)	65	21
Net income (loss) per share (yen)	43,733.68	108,030.70	154,457.91	(305,821.30)	326,464.18	105,152.58
Annual dividend per share (yen)	_		99,500.00	_	_	
Shareholders' equity per share (yen)	104,935.85	212,966.56	367,424.47	(249,792.09)	76,672.09	181,824.67

# 5. Changes after Share Exchange

(1) Trade names, principal lines of business, head offices and representatives

There will be no changes in the trade names, principal lines of business, head offices or
representatives of any of the six companies given in "3. Summary of Relevant Parties to
the Share Exchange" above.

### (2) Capital

There will be no increases in Tokyo Tatemono's capital as a result of this share exchange.

## (3) Effect on financial results

The companies to become wholly owned subsidiaries, Tokyo Tatemono Amenity Support, Kyodo Building Management, Tokyo Tatemono Techno-build, Hotness and Informa, are currently consolidated subsidiaries of Tokyo Tatemono, so the impact on consolidated financial results expected as a result of this share exchange is minimal.

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