



# Summary of Financial Results: 3rd Quarter of FY2025

2026.2.5

NIFCO Inc.

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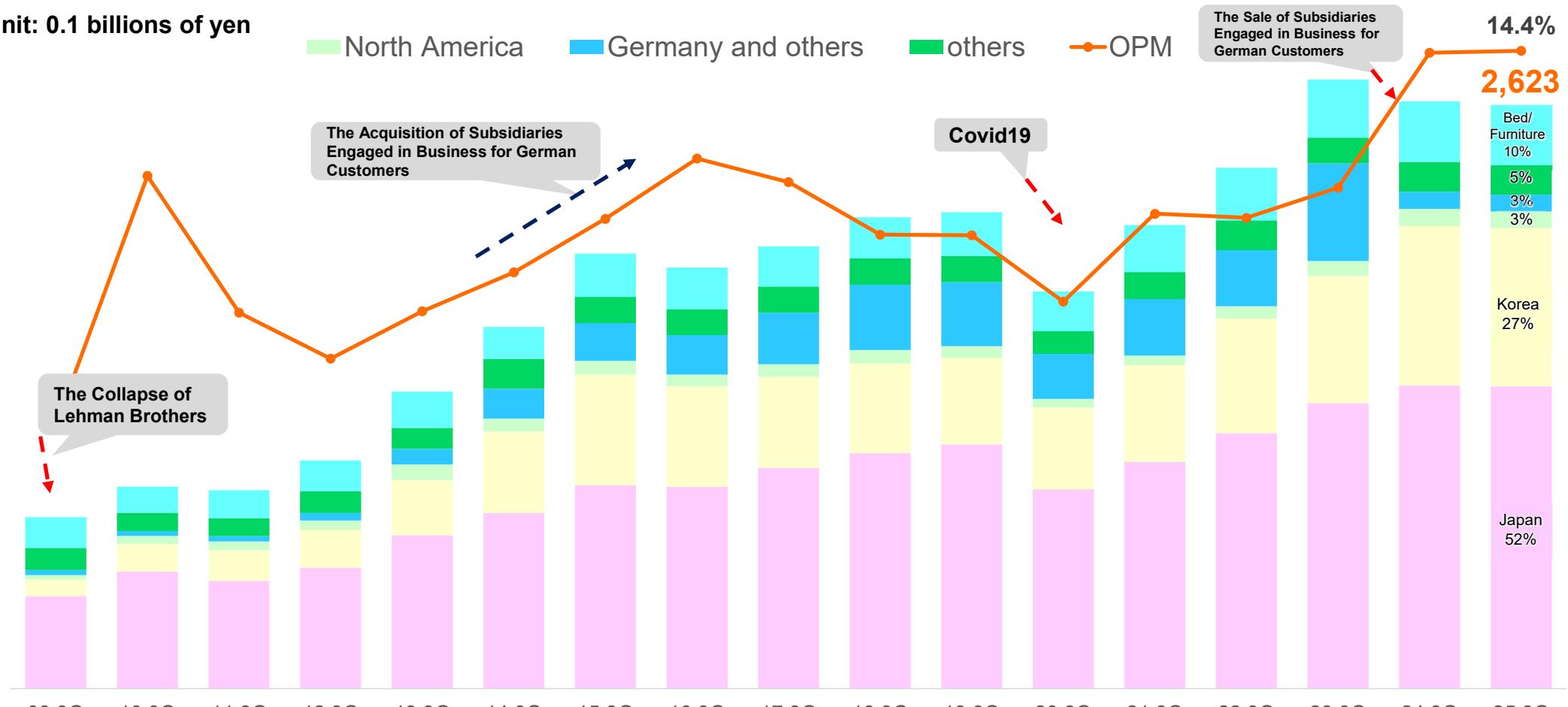
## 1. Financial Highlights

### Historical Net sales and Operating Profit for 3Q Cumulative

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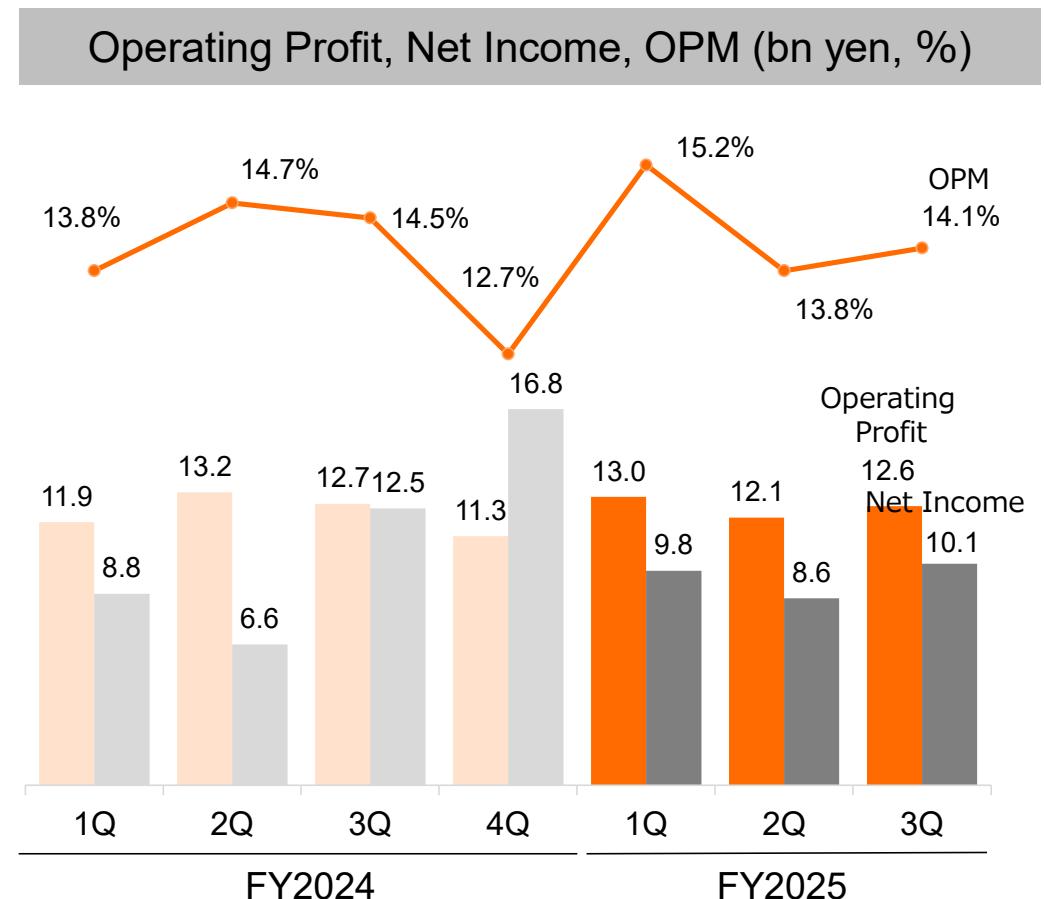
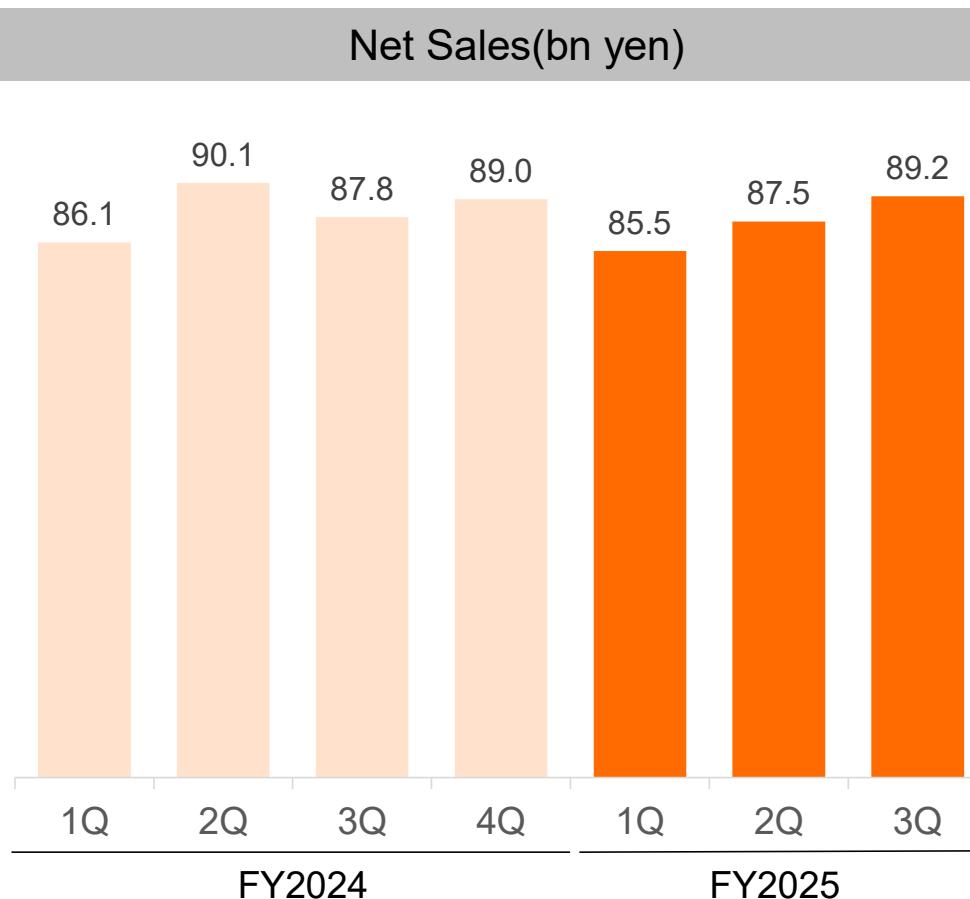
- Although Net sales declined YoY, OPM remained at a high level of around 14%.

Unit: 0.1 billions of yen



## 2. Overview of FY2025 3Q Consolidated Net sales increased YoY.

- Due in part to exchange rate effects, net sales increased YoY.
- OP remained at the same level YoY.

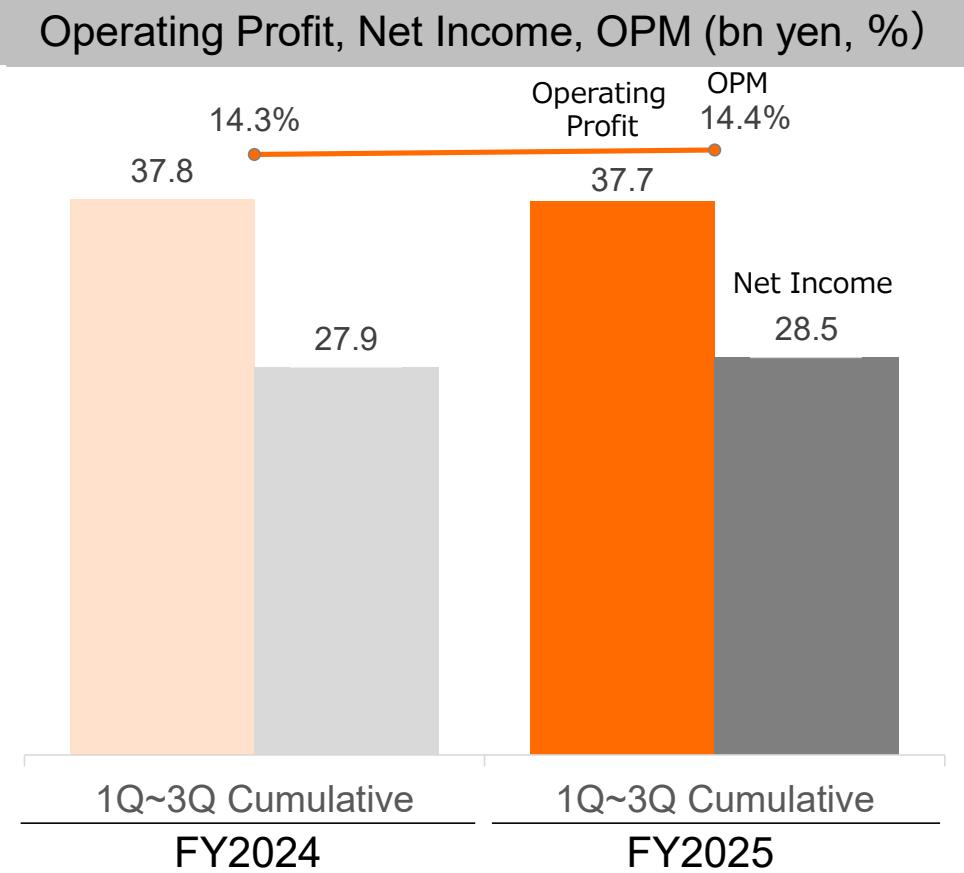
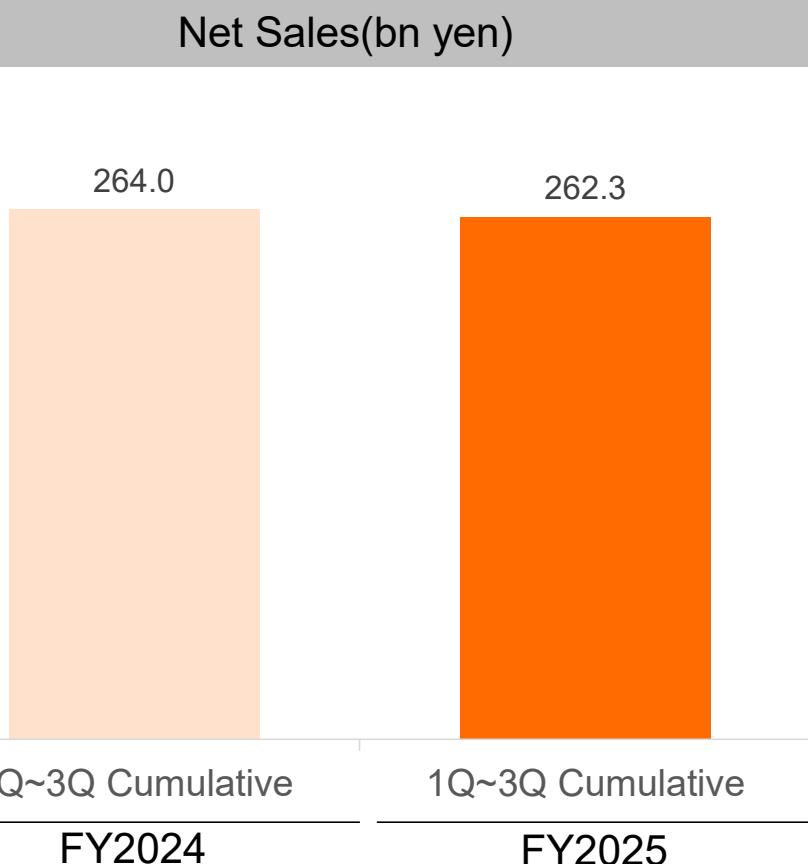


### 3. Overview of FY2025 3Q Consolidated

**Net sales declined YoY, while OPM was remained at 14.4%.**

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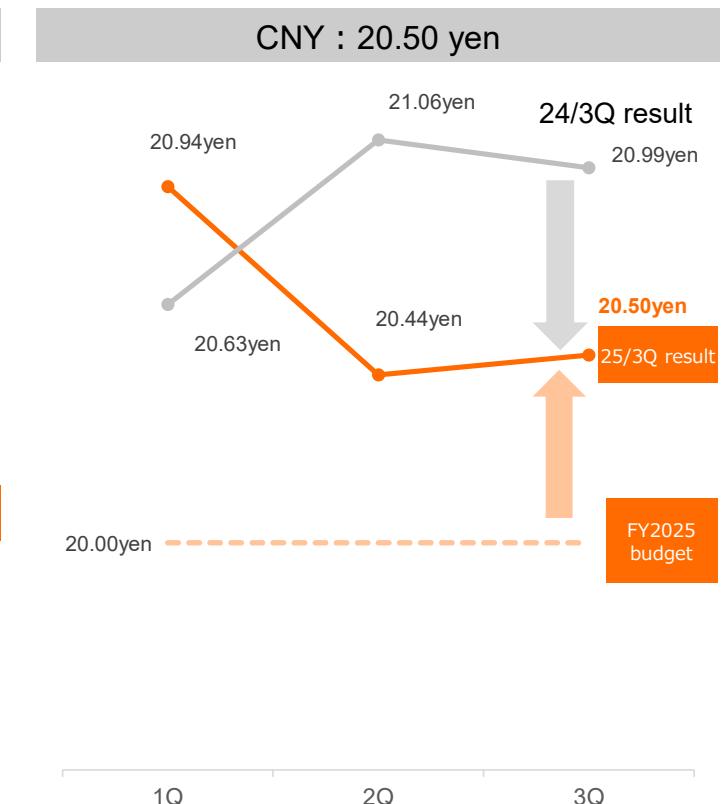
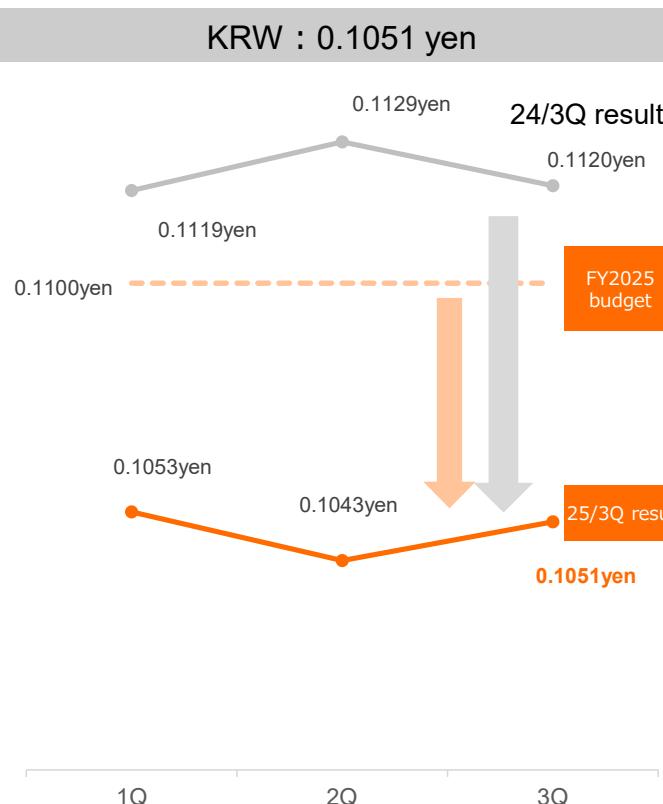
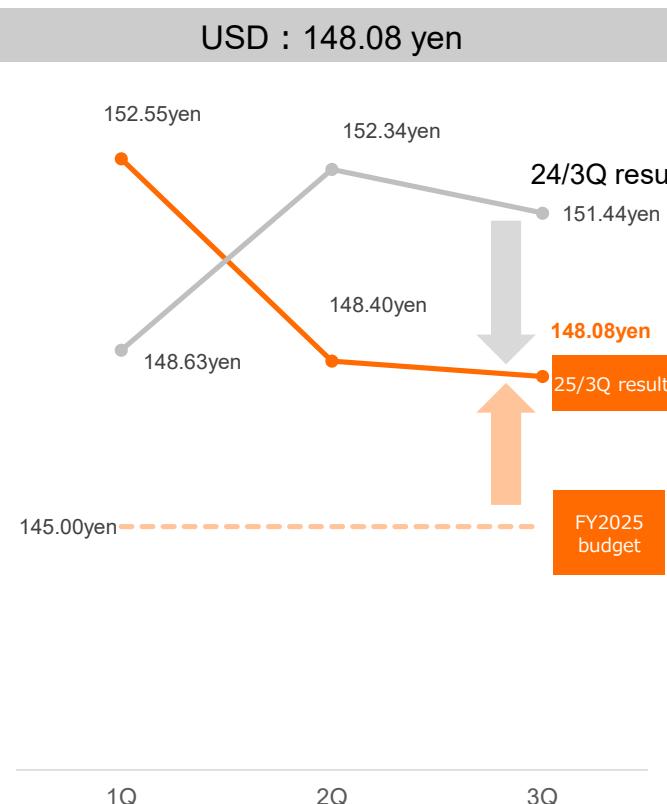
- On a cumulative basis, net sales declined due in part to exchange rate effects, while OPM was maintained at the same level.
- Progress against the budget for FY2025: Sales 75%, OP 76%



#### 4. FX assumptions and Actual FX rates

FX rates trended toward yen appreciation YoY.

- The yen appreciated against all three currencies YoY.
- Comparing to the budget, yen appreciation against KRW, while the other two currencies (USD and CNY) showed yen depreciation.

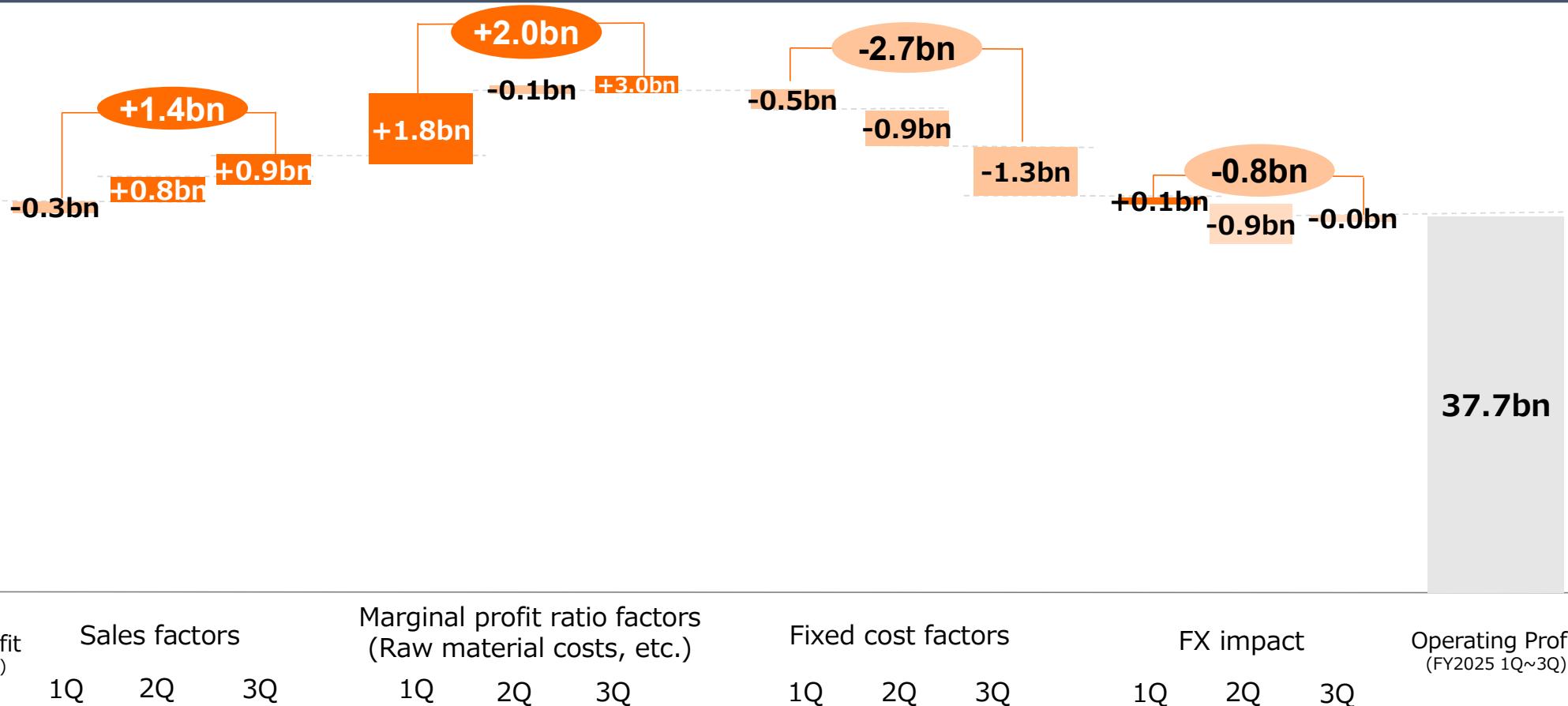


## 5. FY2025 3Q Consolidated OP (YoY)

### Operating Profit Analysis (YoY)

\* The 3Q figures are derived by deducting the 1Q and 2Q results from the year-to-date total as a practical measure.

- Marginal profit slightly increased due to the improvement in variable costs, such as logistics expenses, while material costs tend to increase.
- The increase in fixed costs was mainly due to higher personnel expenses, utilities costs, advertising expenses, and repair costs (associated with restructuring at the Thailand plant.).



## 6. FY2025 3Q by Segment<sup>1</sup>

### FY2025 3Q Sales and OPM

(Billions of yen)

Sales    OP    OPM



OPM +0.1pts

OPM +0.0pts

OPM -0.2pts

14.3%                    14.4%

16.0%                    16.0%

15.6%                    15.4%

24/3Q                    25/3Q

24/3Q                    25/3Q

24/3Q                    25/3Q

1) Overseas: January – September, Japan: April - December

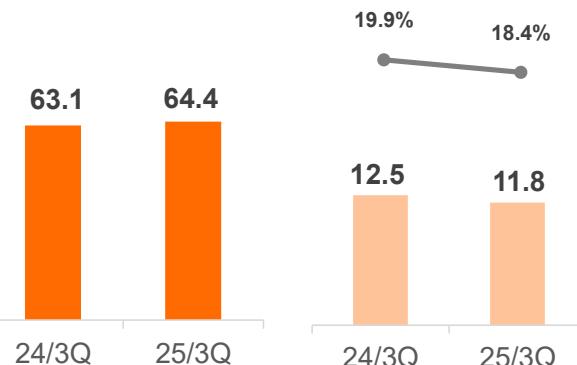
## 7. FY2025 3Q by Segment (Plastics)<sup>1</sup>

### FY2025 3Q Sales and OPM

(Billions of yen) ■ Sales ■ OP ■ OPM

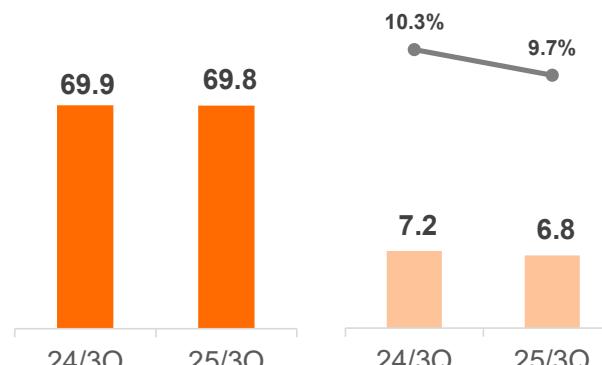
#### Japan

Mold Sales Increased, but OP Declined Due to Rising Prices and Other Factors



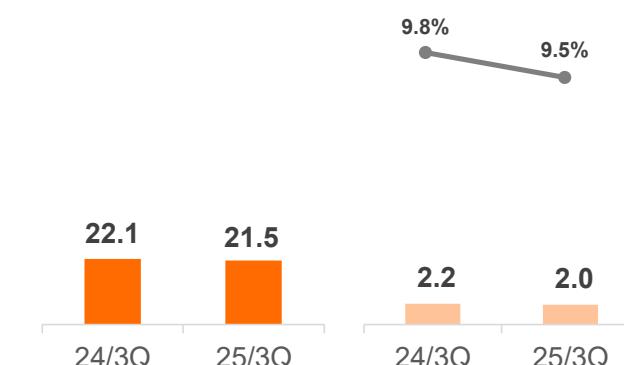
#### North America

OP Declined Due to the Impact of New Plant Start-Up



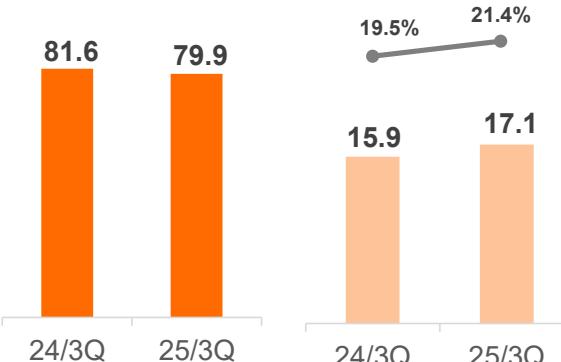
#### Europe

Despite Reduced Production by OEMs, Profits Were Maintained



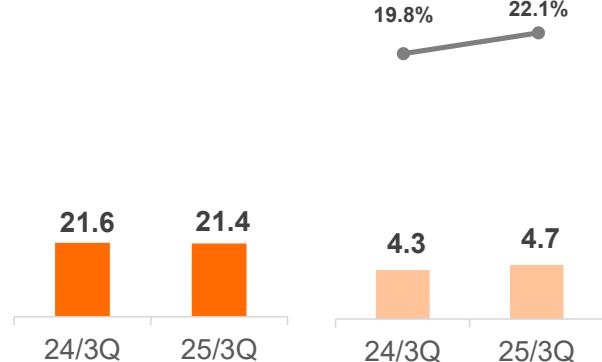
#### Asia (including China and India)

Despite the decrease in sales, OP increased by improving actions



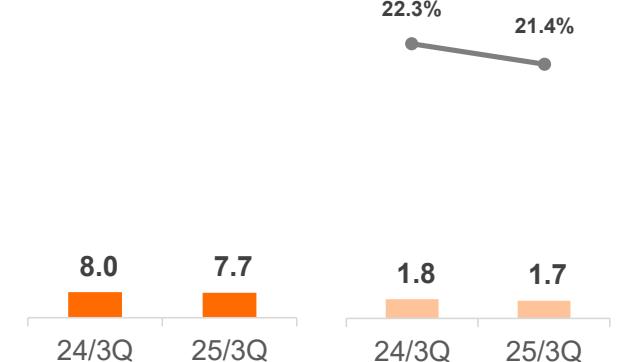
#### China

Despite the decrease in sales, OP increased by improving actions



#### India

OP Maintained Despite Production Cuts by Korean OEMs

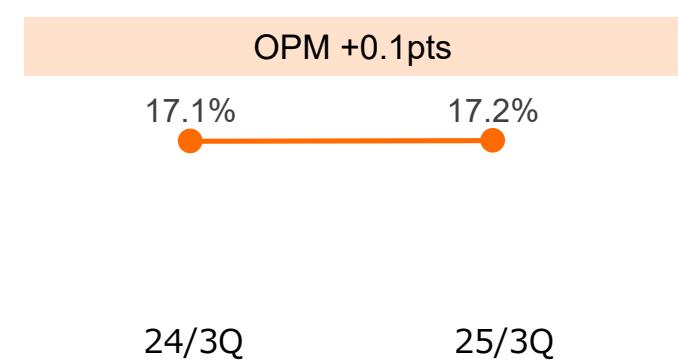
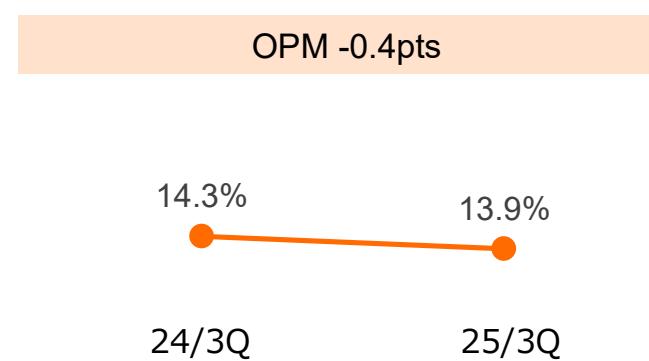
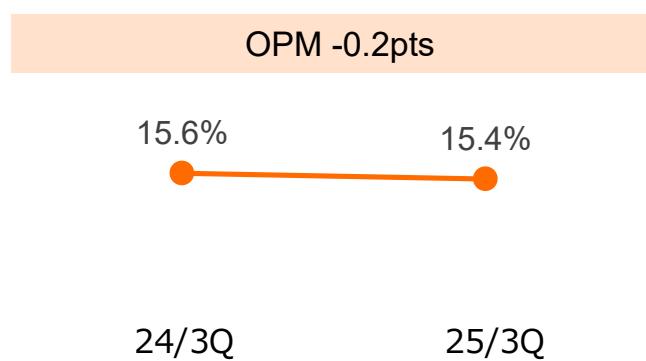
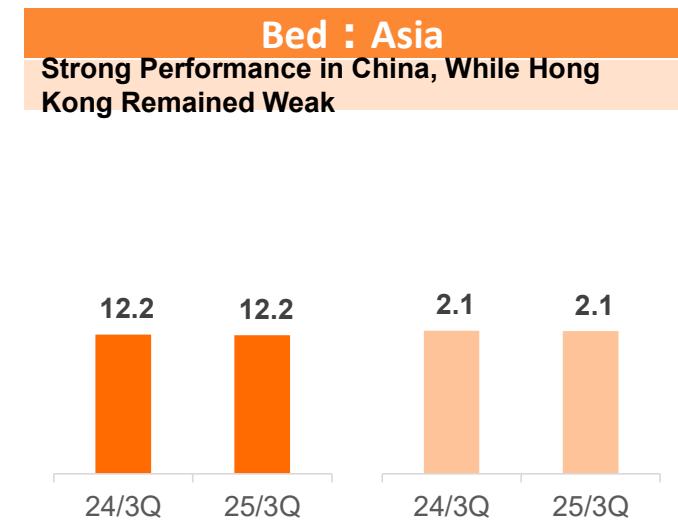
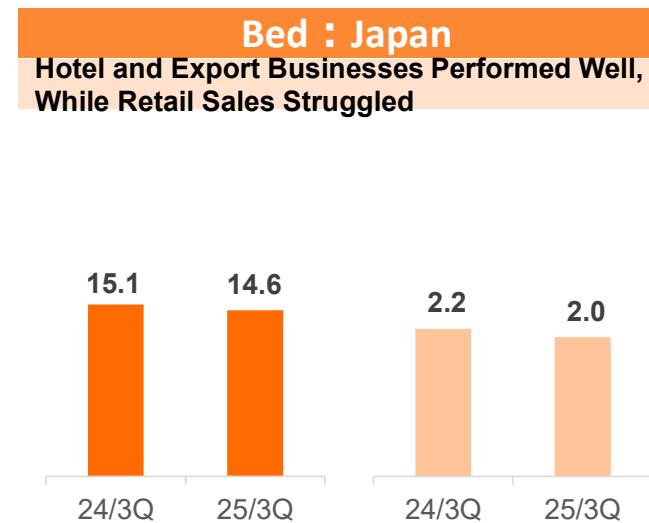
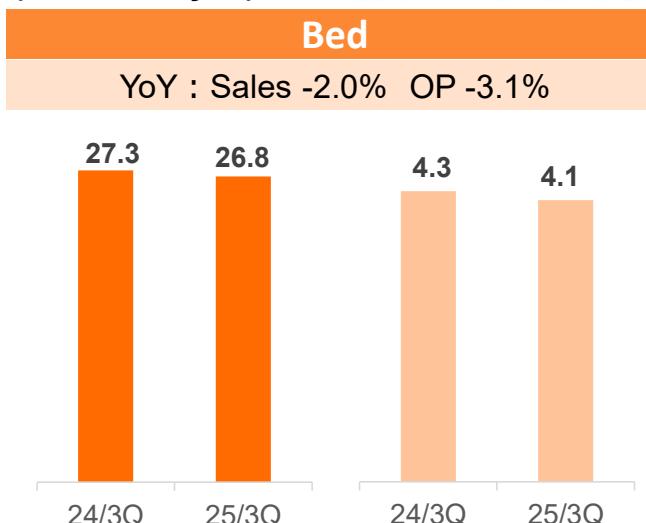


1) Overseas: January – September, Japan: April - December

## 8. FY2025 3Q by Segment (Bed)<sup>1</sup>

### FY2025 3Q Sales and OPM

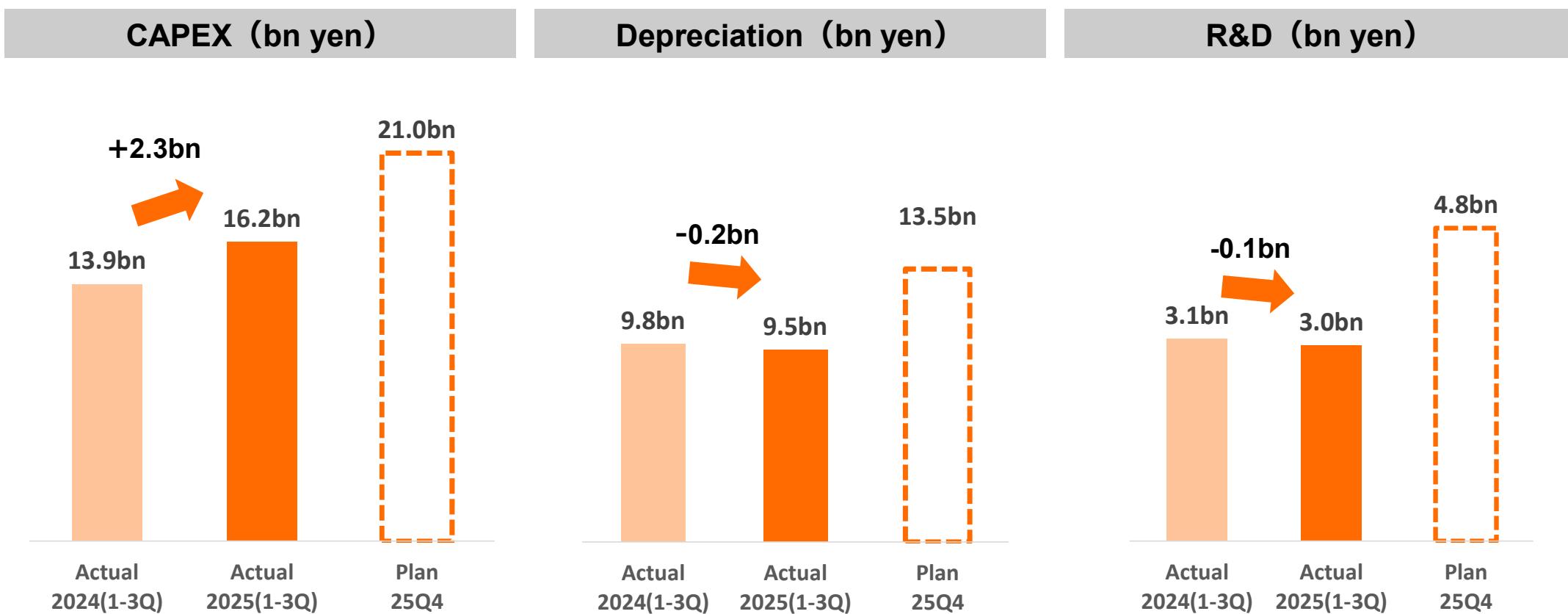
(Billions of yen) ■ Sales ■ OP ■ OPM



1) Overseas: January – September, Japan: April - December

## 9. CAPEX and Depreciation CAPEX and Depreciation

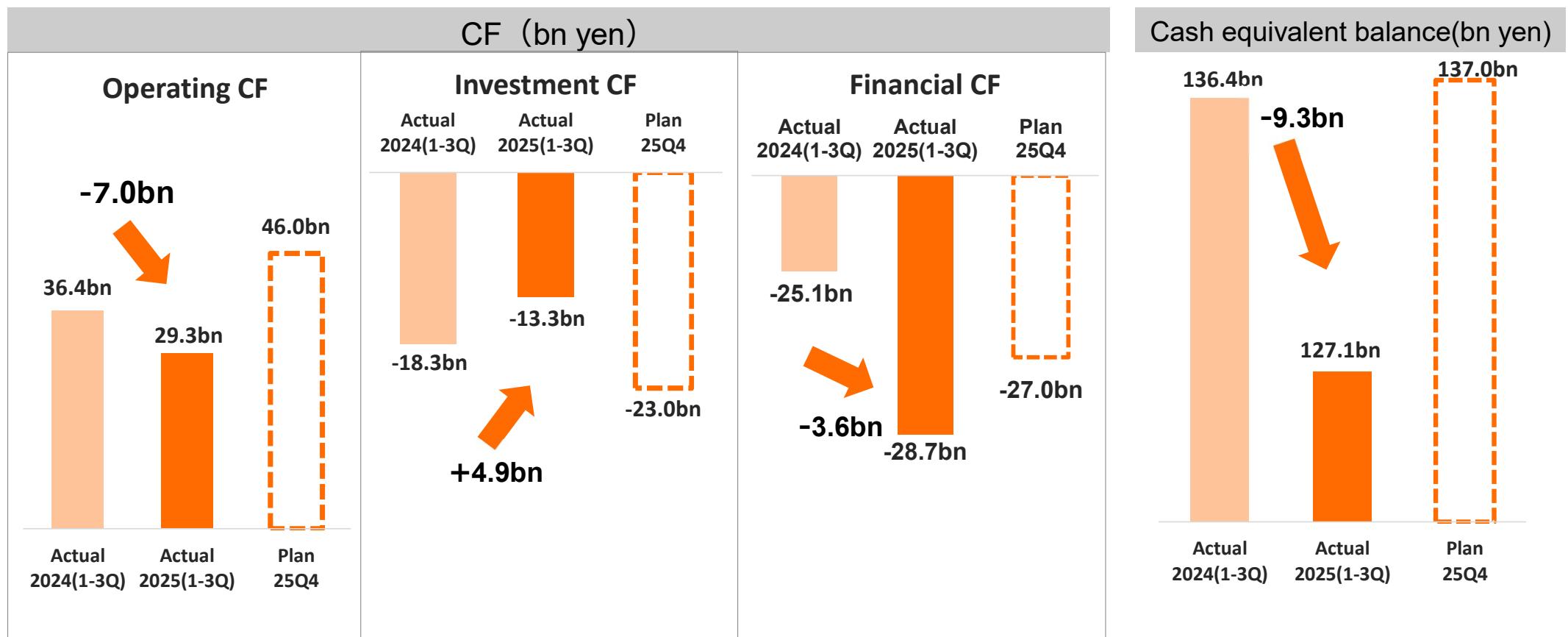
- CAPEX increased due to investment in Indian factories (Korean and Japanese OEMs).
- Depreciation and R&D are at the same level as last year.



## 10. CF and Ending Cash Equivalent Balance

## CF and Ending Cash Equivalent Balance

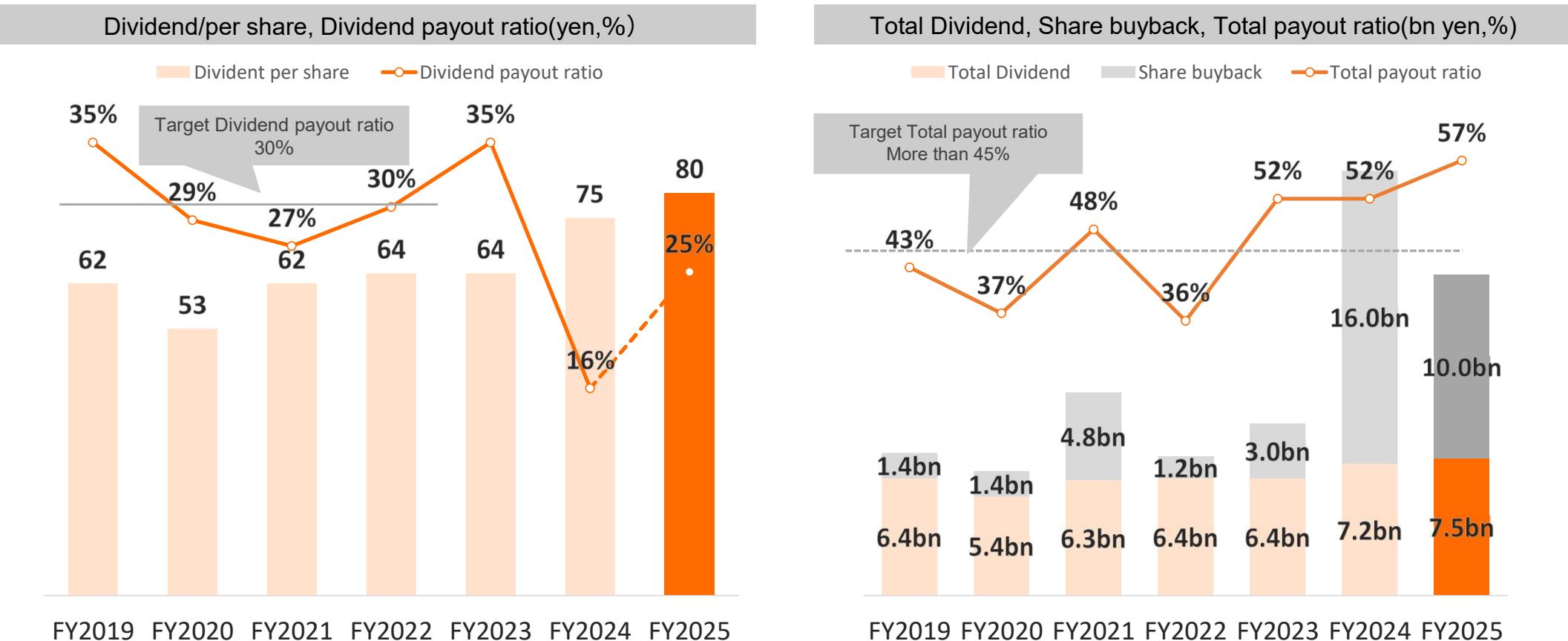
- Operating CF decreased YoY due to modification in way of payment to domestic suppliers.
- Ending cash equivalent decreased due to bonds redemption.



## 11. Shareholder returns

### DPS is 80 yen, and Implemented 10 billion-yen Share Buybacks

- No changes since 2Q, Total payout ratio is more than 50%, Dividend payout ratio is more than 30%.
- DPS is 80 yen, increased by 5 yen.
- Implemented 10 billion-yen buybacks, and stay flexible in considering them.





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Forward-looking statements or projections included in this document, including earnings projections, are based on currently available information and certain premises that are judged to be rational at the time of this writing. Actual results may differ greatly from the forecast figures depending on various factors.

(JPN)	Sales			Operating Profit		
	FY2024	FY2025	YoY	FY2024	FY2025	YoY
	3Q	3Q		3Q	3Q	
<b>Consolidated</b>	264.0bn	<b>262.3bn</b>	-0.6%	37.8bn	<b>37.7bn</b>	-0.3%
<b>Plastics</b>	236.7bn	<b>235.6bn</b>	-0.5%	37.8bn	<b>37.7bn</b>	-0.2%
Japan	63.1bn	<b>64.4bn</b>	+2.0%	12.5bn	<b>11.8bn</b>	-5.7%
North America	69.9bn	<b>69.8bn</b>	-0.2%	7.2bn	<b>6.8bn</b>	-5.9%
Europe	22.1bn	<b>21.5bn</b>	-2.6%	2.2bn	<b>2.0bn</b>	-5.3%
Asia	81.6bn	<b>79.9bn</b>	-2.1%	15.9bn	<b>17.1bn</b>	+7.3%
China	21.6bn	<b>21.4bn</b>	-0.9%	4.3bn	<b>4.7bn</b>	+10.6%
India	8.0bn	<b>7.7bn</b>	-3.2%	1.8bn	<b>1.7bn</b>	-7.3%
<b>Bed</b>	27.3bn	<b>26.8bn</b>	-2.0%	4.3bn	<b>4.1bn</b>	-3.1%
Japan	15.1bn	<b>14.6bn</b>	-3.2%	2.2bn	<b>2.0bn</b>	-5.8%
Asia	12.2bn	<b>12.2bn</b>	-0.5%	2.1bn	<b>2.1bn</b>	-0.3%

1) Overseas: January – September, Japan: April - December

## Appendix Results of 3Q Cumulative and Achievement Rate

(JPN)	FY2024		FY2025	
	3Q cumulative	3Q cumulative	Full-year Forecasts	Achievement rate
<b>Net Sales</b>	264.0bn	<b>262.3bn</b>	348.0bn	75.4%
<b>Operating profit</b>	37.8bn	<b>37.7bn</b>	49.5bn	76.2%
<b>OP Margin</b>	14.3%	<b>14.4%</b>	14.2%	-
<b>Recurring profit</b>	40.4bn	<b>39.4bn</b>	49.5bn	79.6%
<b>Net income<sup>1)</sup></b>	27.9bn	<b>28.5bn</b>	30.6bn	93.1%
<b>EPS</b>	286.66yen	<b>301.56yen</b>	315.76yen	95.5%

1) Net income is net income attributable to parent company

## Appendix CAPEX and Depreciation

(JPN)	FY2024(1-3Q)	FY2025(1-3Q)	Change	Plan(FY2025)
CAPEX	13.9bn	16.2bn	+2.3bn	21.0bn
Depreciation	9.8bn	9.5bn	-0.2bn	13.5bn
R&D	3.1bn	3.0bn	-0.1bn	4.8bn
Operating CF	36.4bn	29.3bn	-7.0bn	46.0bn
Investment CF	-18.3bn	-13.3bn	+4.9bn	-23.0bn
Free CF	18.1bn	15.9bn	-2.1bn	23.0bn
Financial CF	-25.1bn	-28.7bn	-3.6bn	-27.0bn
Cash equivalent balance	136.4bn	127.1bn	-9.3bn	137.0bn