

Units : ¥ mn

【Consolidated】

* Figures in () are % of sales.

	1Q FYE3/26 Actual (from April 1, 2025 to June 30, 2025)	1Q FYE3/25 Actual (from April 1, 2024 to June 30, 2024)	YoY	FYE3/26 Forecast (from April 1, 2025 to March 31, 2026)	FYE3/25 Actual (from April 1, 2024 to March 31, 2025)	YoY
	Amount	Amount	Amount (%)	Amount	Amount	Amount (%)
Net sales	9,506	9,457	49 (0.5%)	40,876	38,698	2,178 (5.6%)
Gross profit	5,785 (60.9%)	5,690 (60.2%)	95 (1.7%)	24,253 (59.3%)	22,991 (59.4%)	1,261 (5.5%)
SG&A expenses	4,290 (45.1%)	4,140 (43.8%)	150 (3.6%)	19,016 (46.5%)	17,599 (45.5%)	1,417 (8.1%)
Operating income	1,495 (15.7%)	1,550 (16.4%)	-55 (-3.6%)	5,236 (12.8%)	5,392 (13.9%)	-156 (-2.9%)
Capital investment (including intangible and leased assets)	494	226	268	4,697	1,445	3,252
Depreciation expenses (Tangible, intangible and leased assets)	270	233	37 (16.1%)	1,200	1,059	140 (13.3%)
R&D expenses (SG&A expenses)	466 (4.9%)	471 (5.0%)	-5 (-1.1%)	2,291 (5.6%)	1,985 (5.1%)	306 (15.4%)
Employees at period end	1,432	1,396	36		1,413	

【Non-Consolidated】

	1Q FYE3/26 Actual (from April 1, 2025 to June 30, 2025)	1Q FYE3/25 Actual (from April 1, 2024 to June 30, 2024)	YoY	FYE3/26 Forecast (from April 1, 2025 to March 31, 2026)	FYE3/25 Actual (from April 1, 2024 to March 31, 2025)	YoY
	Amount	Amount	Amount(%)	Amount	Amount	Amount(%)
Net sales	6,350	5,802	547 (9.4%)	24,601	22,973	1,628 (7.1%)
Gross profit	3,071 (48.4%)	2,823 (48.6%)	248 (8.8%)	11,309 (46.0%)	10,873 (47.3%)	435 (4.0%)
SG&A expenses	2,157 (34.0%)	2,047 (35.3%)	110 (5.4%)	9,601 (39.0%)	8,850 (38.5%)	751 (8.5%)
Operating income	913 (14.4%)	775 (13.4%)	138 (17.9%)	1,707 (6.9%)	2,023 (8.8%)	-315 (-15.6%)
Capital investment (including intangible and leased assets)	142	81	61	2,946	919	2,026
Depreciation expenses (Tangible, intangible and leased assets)	129	101	27 (27.0%)	588	448	139 (31.2%)
R&D expenses (SG&A expenses)	403 (6.3%)	409 (7.1%)	-6 (-1.5%)	2,004 (8.1%)	1,729 (7.5%)	274 (15.9%)
Net financial balance	2,237	2,282	-45 (-2.0%)	2,226	2,389	-163 (-6.8%)
Employees at period end	534	513	21		523	

【Sales<Japan & Overseas>】

【1Q FYE3/26 Actual】

Japan & Overseas Business & Product Category		Japan			Overseas				Total		
		Amount	Composition ratio	YoY	Amount	Composition ratio	YoY	Overseas sales ratio	Amount	Composition ratio	YoY
		¥ mn	%	%	¥ mn	%	%	%	¥ mn	%	%
	Artificial Teeth Products	367	9.2	1.8	1,477	26.7	4.7	80.1	1,844	19.4	4.1
	Abrasive Products	525	13.2	3.7	849	15.3	-4.3	61.8	1,375	14.5	-1.4
	Metal Products	45	1.1	18.6	-	--	--	--	45	0.5	18.6
	Chemical Products	1,109	28.0	24.8	2,084	37.6	-4.9	65.3	3,193	33.7	3.7
	Cements Products	293	7.4	1.0	547	9.9	-8.0	65.1	840	8.8	-5.0
	Machinery, Equipment & Other Products	1,291	32.6	-0.8	374	6.8	-4.1	22.5	1,666	17.5	-1.6
	Dental Business	3,632	91.5	7.2	5,333	96.3	-2.6	59.5	8,965	94.4	1.2
	Nail Care Business	313	7.9	-4.3	205	3.7	-16.0	39.6	518	5.4	-9.3
	Other Businesses (Industrial rubber abrasives)	22	0.6	-5.4	-	--	--	--	22	0.2	-5.4
Total		3,968	100.0	6.2	5,538	100.0	-3.2	58.3	9,506	100.0	0.5
Impact of exchange fluctuations (YoY)		-0			-158				-158		
Currency neutral basis (excluding impact of exchange fluctuation)		3,968		6.2	5,696		-0.4	58.9	9,664		2.2

【1Q FYE3/25 Actual】

Japan & Overseas Business & Product Category		Japan			Overseas				Total		
		Amount	Composition ratio	YoY	Amount	Composition ratio	YoY	Overseas sales ratio	Amount	Composition ratio	YoY
		¥ mn	%	%	¥ mn	%	%	%	¥ mn	%	%
	Artificial Teeth Products	360	9.6	2.4	1,411	24.7	2.9	79.6	1,771	18.7	2.8
	Abrasive Products	507	13.6	5.3	887	15.5	13.3	63.6	1,394	14.7	10.3
	Metal Products	38	1.0	-20.7	-	--	--	--	38	0.4	-20.7
	Chemical Products	889	23.8	17.0	2,190	38.3	33.0	71.1	3,079	32.6	27.9
	Cements Products	290	7.8	13.2	595	10.4	23.9	67.2	885	9.4	20.2
	Machinery, Equipment & Other Products	1,301	34.8	4.7	390	6.8	80.7	23.1	1,692	17.9	16.0
	Dental Business	3,387	90.6	7.8	5,475	95.7	21.7	61.8	8,862	93.7	16.0
	Nail Care Business	327	8.7	-6.0	244	4.3	-6.1	42.7	572	6.0	-6.1
	Other Businesses (Industrial rubber abrasives)	23	0.6	38.6	-	--	--	--	23	0.2	38.6
Total		3,738	100.0	6.6	5,719	100.0	20.2	60.5	9,457	100.0	14.4
Impact of exchange fluctuations (YoY)		0			538				538		
Currency neutral basis (excluding impact of exchange fluctuation)		3,738		6.6	5,180		8.9	58.1	8,918		7.9

【1Q FYE3/24 Actual】

Japan & Overseas Business & Product Category		Japan			Overseas				Total		
		Amount	Composition ratio	YoY	Amount	Composition ratio	YoY	Overseas sales ratio	Amount	Composition ratio	YoY
		¥ mn	%	%	¥ mn	%	%	%	¥ mn	%	%
	Artificial Teeth Products	352	10.0	-1.9	1,371	28.8	10.0	79.6	1,723	20.8	7.3
	Abrasive Products	481	13.7	-1.9	782	16.4	-2.2	61.9	1,264	15.3	-2.1
	Metal Products	48	1.4	-17.6	-	--	--	--	48	0.6	-17.6
	Chemical Products	760	21.7	-0.7	1,647	34.6	13.1	68.4	2,407	29.1	8.4
	Cements Products	256	7.3	2.1	480	10.1	7.6	65.2	736	8.9	5.6
	Machinery, Equipment & Other Products	1,243	35.4	-10.4	216	4.5	-17.6	14.8	1,459	17.7	-11.5
	Dental Business	3,141	89.6	-5.1	4,497	94.5	6.8	58.9	7,639	92.4	1.5
	Nail Care Business	348	9.9	16.6	260	5.5	2.8	42.7	609	7.4	10.3
	Other Businesses (Industrial rubber abrasives)	16	0.5	-20.5	-	--	--	--	16	0.2	-20.5
Total		3,507	100.0	-3.4	4,757	100.0	6.6	57.6	8,265	100.0	2.1
Impact of exchange fluctuations (YoY)		0			281				281		
Currency neutral basis (excluding impact of exchange fluctuation)		3,506		-3.5	4,476		0.3	56.1	7,983		-1.4

[Overseas Sales (by region)]

[1Q FYE3/26 Actual]

Japan & Overseas Business & Product Category		North & Latin America		Europe		China		Asia ex-China & Oceania	
		Amount	YoY	Amount	YoY	Amount	YoY	Amount	YoY
		¥ mn	%	¥ mn	%	¥ mn	%	¥ mn	%
	Artificial Teeth Products	37	-16.9	705	-3.2	538	25.6	195	-6.0
	Abrasive Products	478	1.0	204	-17.8	42	-2.3	123	2.4
	Metal Products	-	--	-	--	-	--	-	--
	Chemical Products	552	-2.0	590	-15.2	715	9.6	225	-18.8
	Cements Products	47	45.4	124	-10.0	260	23.7	113	-46.4
	Machinery, Equipment & Other Products	90	-6.1	263	13.0	7	10.2	13	-75.7
	Dental Business	1,206	-0.5	1,889	-7.7	1,565	16.5	671	-23.1
	Nail Care Business	42	-5.5	0	164.0	1	-29.5	161	-18.4
	Other Businesses (Industrial rubber abrasives)	-	--	-	--	-	--	-	--
Total		1,249	-0.6	1,889	-7.6	1,566	16.5	832	-22.2
Impact of exchange fluctuations (YoY)		-98		-44		32		-47	
Currency neutral basis (excluding impact of exchange fluctuation)		1,347	7.2	1,934	-5.5	1,534	14.0	880	-17.8

[1Q FYE3/25 Actual]

Japan & Overseas Business & Product Category		North & Latin America		Europe		China		Asia ex-China & Oceania	
		Amount	YoY	Amount	YoY	Amount	YoY	Amount	YoY
		¥ mn	%	¥ mn	%	¥ mn	%	¥ mn	%
	Artificial Teeth Products	45	57.3	729	10.4	428	0.3	207	-18.3
	Abrasive Products	474	18.9	248	13.2	43	-10.0	120	4.2
	Metal Products	-	--	-	--	-	--	-	--
	Chemical Products	563	22.2	695	14.2	653	76.8	278	34.2
	Cements Products	32	3.2	138	15.8	211	4.3	212	68.5
	Machinery, Equipment & Other Products	96	485.1	233	32.1	6	-19.0	54	264.9
	Dental Business	1,212	29.4	2,046	14.5	1,343	27.2	873	21.6
	Nail Care Business	44	-25.7	0	336.5	1	-63.5	197	1.4
	Other Businesses (Industrial rubber abrasives)	-	--	-	--	-	--	-	--
Total		1,257	26.0	2,046	14.5	1,345	26.7	1,070	17.3
Impact of exchange fluctuations (YoY)		145		222		79		91	
Currency neutral basis (excluding impact of exchange fluctuation)		1,111	11.5	1,823	2.1	1,266	19.3	979	7.3

[1Q FYE3/24 Actual]

Japan & Overseas Business & Product Category		North & Latin America		Europe		China		Asia ex-China & Oceania	
		Amount	YoY	Amount	YoY	Amount	YoY	Amount	YoY
		¥ mn	%	¥ mn	%	¥ mn	%	¥ mn	%
	Artificial Teeth Products	28	-1.0	660	15.2	427	-2.1	254	22.3
	Abrasive Products	398	-6.0	219	6.8	48	-6.5	115	-2.2
	Metal Products	-	--	-	--	-	--	-	--
	Chemical Products	461	10.1	609	23.1	369	13.9	207	-4.7
	Cements Products	31	-8.5	119	4.8	202	8.1	126	14.8
	Machinery, Equipment & Other Products	16	-80.3	176	10.6	8	-31.4	14	112.8
	Dental Business	937	-5.4	1,786	15.4	1,056	4.4	717	8.7
	Nail Care Business	59	-21.1	0	-85.3	5	-42.2	194	16.3
	Other Businesses (Industrial rubber abrasives)	-	--	-	--	-	--	-	--
Total		997	-6.5	1,786	15.3	1,061	4.0	912	10.3
Impact of exchange fluctuations (YoY)		64		140		49		26	
Currency neutral basis (excluding impact of exchange fluctuation)		932	-12.6	1,646	6.3	1,012	-0.9	885	7.0