



Financial Results FY2023

Nitto Denko Corporation

April 26, 2024

Nitto

Innovation for Customers

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Full-year Results for FY2023

Summary of Financial Results

Full year Results for FY2023

Revenue	915.1 B. yen
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Operating profit	139.1 B. yen
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YoY

Revenue	-13.9 B. yen (-1.5%)
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Operating profit	-8.0 B. yen (-5.5%)
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- Revenue and operating profit of Optronics and Human Life decreased.
- Revenue and operating profit of Industrial Tape increased.
- Impact of yen weakness on operating profit was 24.0 B. yen.

FY2023 Results

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(Billion yen)

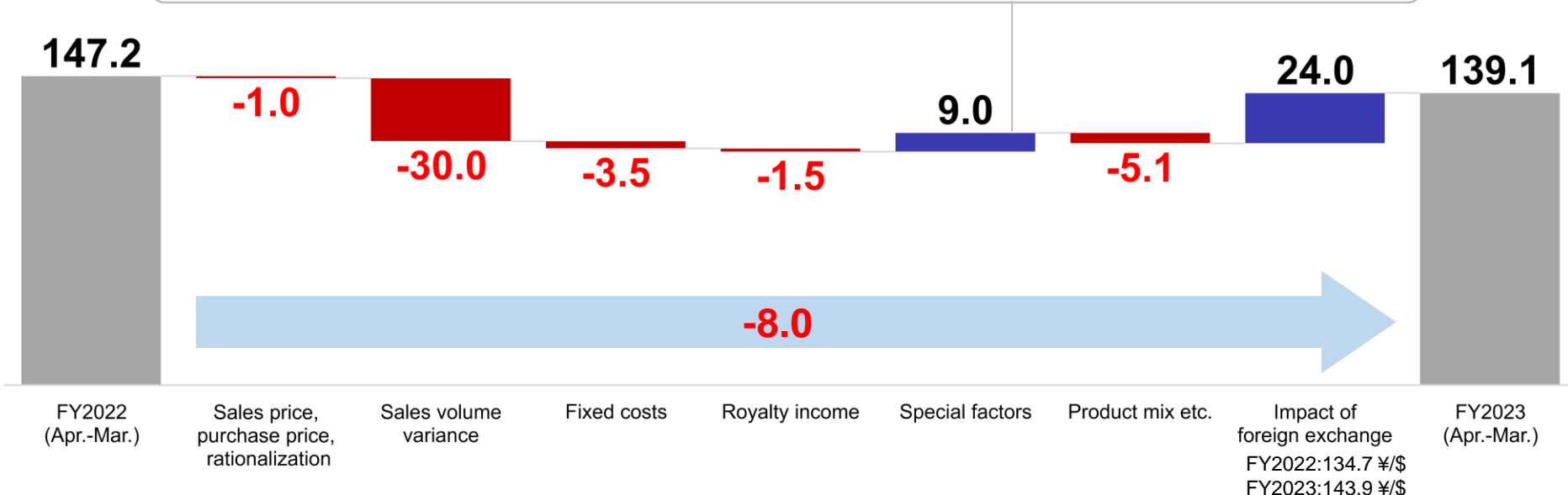
	FY2022 (Apr.-Mar.)	FY2023 (Apr.-Mar.)	YoY	
			Dif.	%
Revenue	929.0	915.1	-13.9	-1.5%
Operating profit	147.2	139.1	-8.0	-5.5%
Operating profit to revenue	15.8%	15.2%	-0.6%	—
Profit before income taxes	146.8	138.9	-7.9	-5.4%
Net profit attributable to owners of the parent company	109.2	102.7	-6.5	-5.9%
Yen/1US\$	134.7	143.9	+9.2	+6.8%

FY2023 YoY Operating Profit Change Analysis

(Billion yen)

*Figures in analysis are estimates

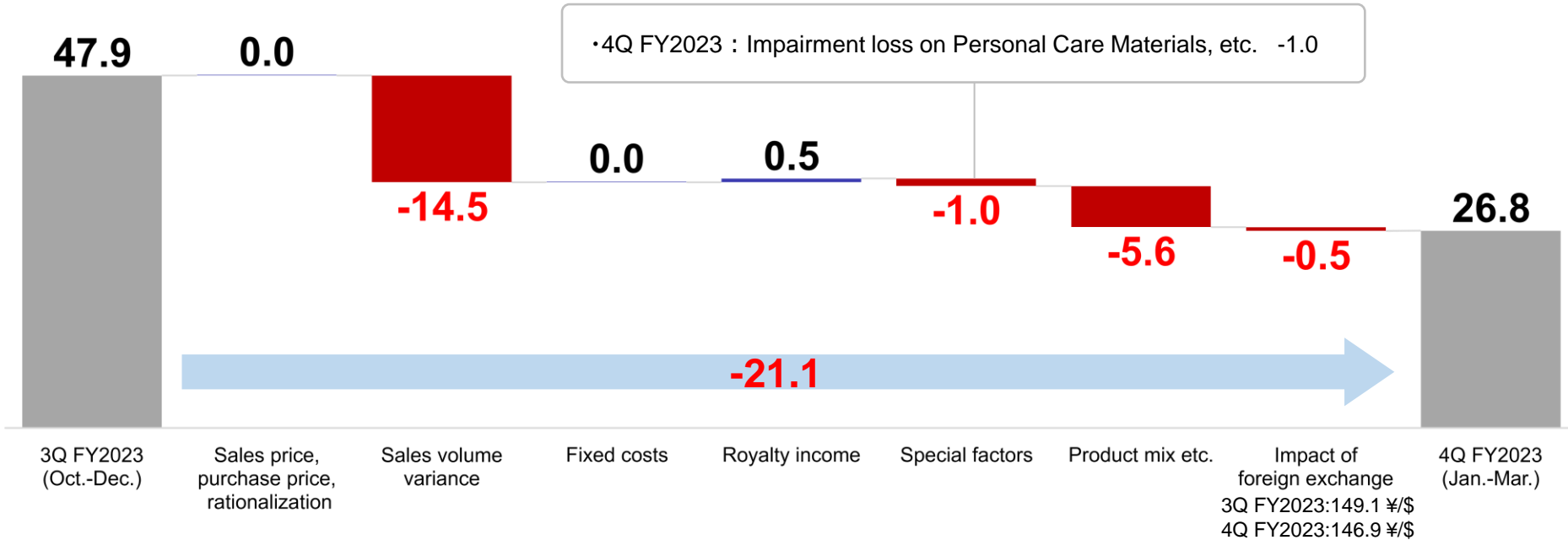
- FY2022(Apr.-Mar.) : Reactionary increase in profit due to an impairment loss from the divestment of a portion of the automotive materials business and loss on fire at Korean subsidiary, etc. +8.0
- FY2023(Apr.-Mar.) : Insurance income for loss on a fire at Korean subsidiary, loss on disposition of inventory, valuation loss on liquidating a company and impairment loss, etc. +1.0



4Q FY2023 QoQ Operating Profit Change Analysis

(Billion yen)

*Figures in analysis are estimates



FY2023 Results by Segment

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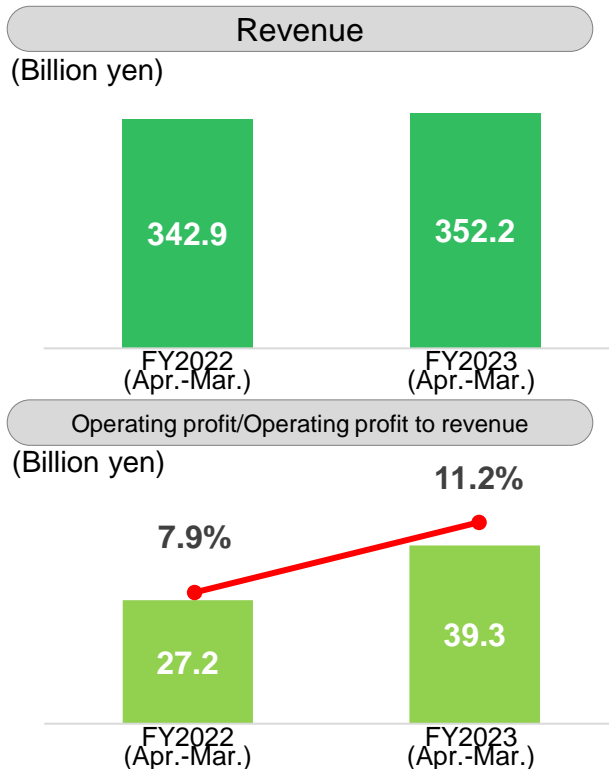
(Billion yen)

Upper row: Revenue Lower row: Operating profit	FY2022 (Apr.-Mar.)	FY2023 (Apr.-Mar.)	YoY	
			Dif.	%
Industrial Tape*	342.9	352.2	+9.2	+2.7%
	27.2	39.3	+12.1	+44.3%
Optronics*	482.4	469.9	-12.5	-2.6%
	127.4	124.0	-3.5	-2.7%
Human Life*	128.6	124.5	-4.1	-3.2%
	0.5	-9.5	-10.0	—
Others	0.0	0.0	-0.0	-7.0%
	-3.9	-5.7	-1.8	—
Adjustment	-25.0	-31.4	-6.5	—
	-4.1	-9.0	-4.9	—
Total	929.0	915.1	-13.9	-1.5%
	147.2	139.1	-8.0	-5.5%

* From FY2023, some changes have been made to reporting segments as follows.

1. The plastic optical cable business has been transferred from Others to Optronics.
2. Certain related business has been transferred from Human Life to Industrial Tape.
3. Certain business included in Adjustment has been transferred to Others.
Such changes have been reflected in the figures for FY2022.

Results by Segment: Industrial Tape



Revenue	352.2 B. yen (YoY +2.7%)
Operating profit	39.3 B. yen (YoY +44.3%)

■ Electronics

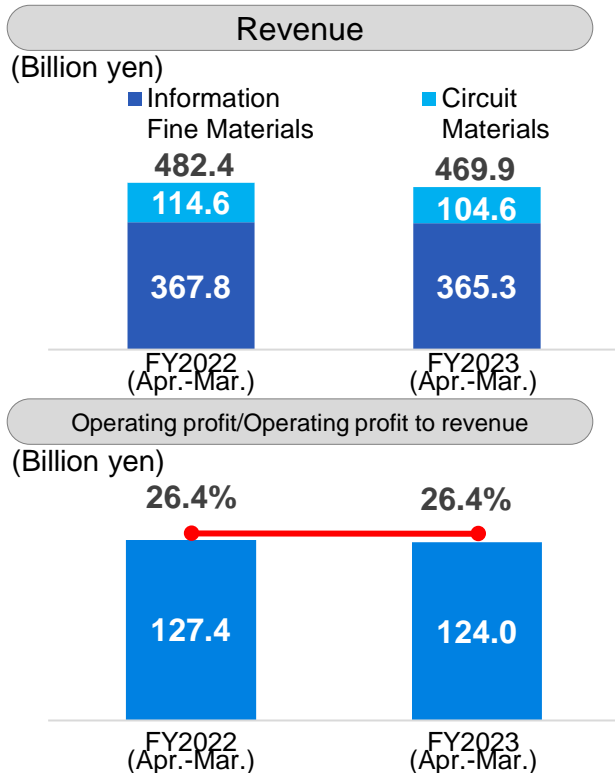
- Demand for assembly materials for high-end smartphones increased due to the launch of new products.
- Demand for process materials for ceramic capacitors increased after bottoming out in 4Q FY2022.

■ Process Materials

- Demand for semiconductor memories is gradually recovered.

■ Others

- Demand for automotive materials increased as automotive production recovered mainly in Japan and Europe due to the resolution of the semiconductor shortage.



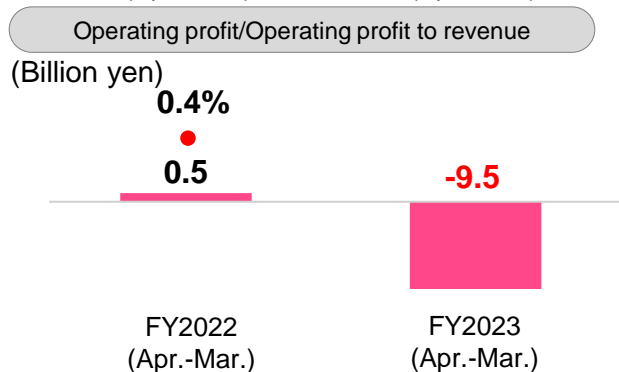
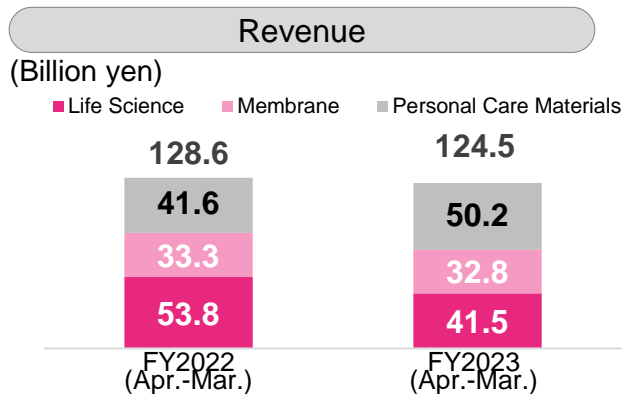
Revenue	469.9 B. yen (YoY -2.6%)
Operating profit	124.0 B. yen (YoY -2.7%)

■ Information Fine Materials

- Demand for optical films and transparent conductive films (ITO) for high-end laptop PCs and tablets decreased as stay-at-home demand ended.
- For high-end smartphones, in addition to optical films, demand for Optical Clear Adhesive (OCA) and process protective films, remained strong.
- Mass production of optical films for Virtual Reality (VR) started in a new production line.

■ Circuit Materials

- In Circuit Integrated Suspension (CIS), demand for Hard Disk Drives (HDDs) with high capacities in data centers decreased.
- The number of models adopting the high-precision circuits for high-end smartphones increased.



Revenue	124.5 B. yen (YoY -3.2%)
Operating profit	-9.5 B. yen (YoY -)

■ Life Science

- Revenue for immunologic adjuvants for COVID-19 vaccines has not been recorded during the current fiscal year.
- A new plant at Massachusetts, in the United States was completed and engineering batch began.

■ Membrane

- Demand for high-polymer separation membrane for various industrial applications decreased mainly in China.

■ Personal Care Materials

- Introduced new products for diapers to major customers in Europe.
- Working on new products development that contributes to the environment using biodegradable technologies.

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Full-year Forecasts for FY2024

Full-year Forecasts for FY2024

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(Billion yen)

	FY2023 (Apr.-Mar.)	FY2024 Forecasts (Apr.-Mar.)	YoY	
			Dif.	%
Revenue	915.1	910.0	-5.1	-0.6%
Operating profit	139.1	140.0	+0.9	+0.6%
Operating profit to revenue	15.2%	15.4%	+0.2%	—
Profit before income taxes	138.9	140.0	+1.1	+0.8%
Net profit attributable to owners of the parent company	102.7	100.0	-2.7	-2.6%
Yen/1US\$	143.9	140.0	-3.9	-2.7%

Full-year Forecasts for FY2024 by Segment

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(Billion yen)

Upper row: Revenue Lower row: Operating profit	FY2023	FY2024 Forecasts	YoY	
	(Apr.-Mar.)	(Apr.-Mar.)	Dif.	%
Industrial tape	352.2	352.0	-0.2	-0.0%
	39.3	43.5	+4.2	+10.7%
Optronics	469.9	445.5	-24.4	-5.2%
	124.0	113.0	-11.0	-8.8%
Human Life	124.5	128.5	+4.0	+3.2%
	-9.5	-1.0	+8.5	—
Others	0.0	-	-0.0	—
	-5.7	-8.0	-2.3	—
Adjustment	-31.4	-16.0	+15.4	—
	-9.0	-7.5	+1.5	—
Total	915.1	910.0	-5.1	-0.6%
	139.1	140.0	+0.9	+0.6%

<Notes regarding this material>

1. Forward-looking statements such as those relating to earnings forecasts and other projections contained in this material are management's current assumptions and beliefs based on currently available information. Such forward-looking statements are subject to a number of risks, uncertainties and other factors. Accordingly, actual results may differ materially from those projected due to various factors.
2. Amounts and rates (%) are rounded off to the nearest whole unit.

3

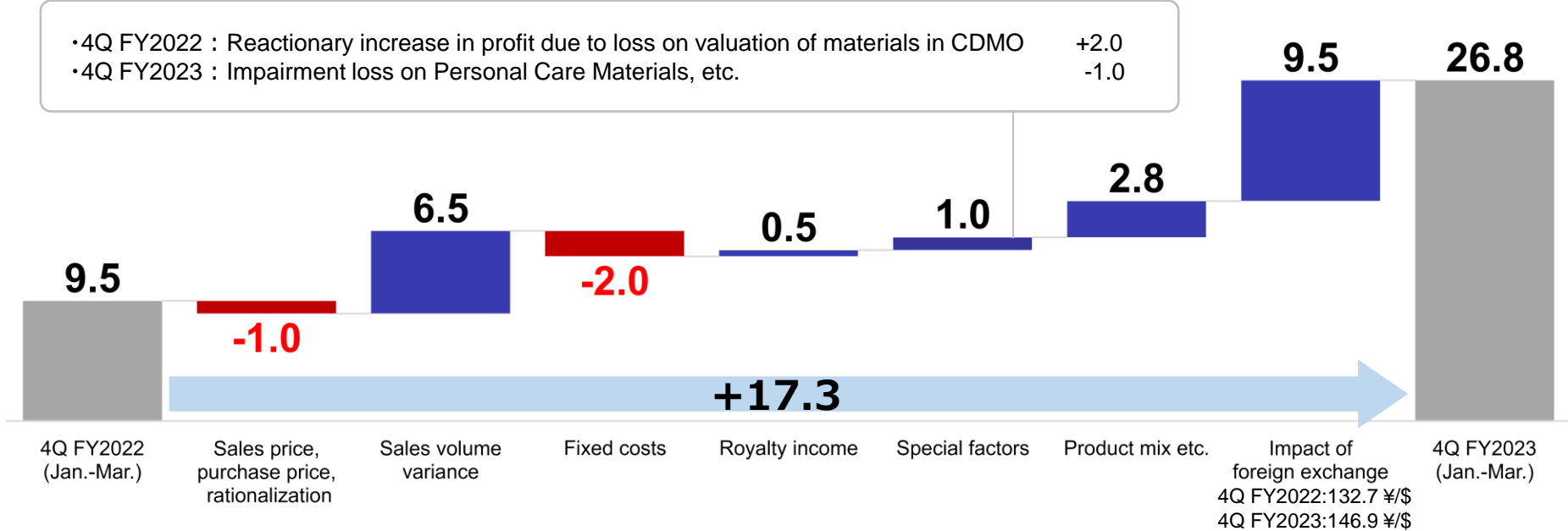
Supplementary Data

4Q FY2023 YoY Operating Profit Change Analysis

(Billion yen)

*Figures in analysis are estimates

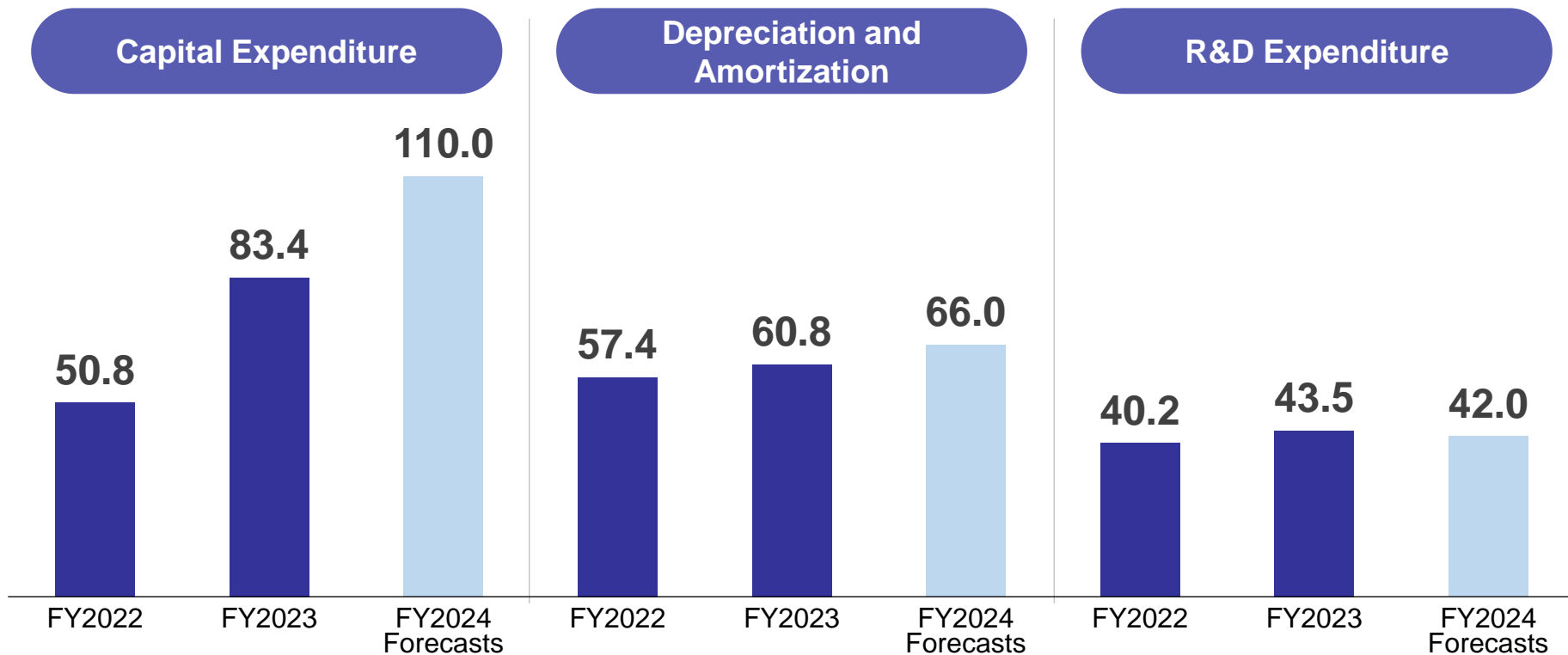
•4Q FY2022 : Reactionary increase in profit due to loss on valuation of materials in CDMO +2.0
 •4Q FY2023 : Impairment loss on Personal Care Materials, etc. -1.0



Capital Expenditure, Depreciation and Amortization, R&D Expenditure

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(Billion yen)



Consolidated Cash Flow Statement

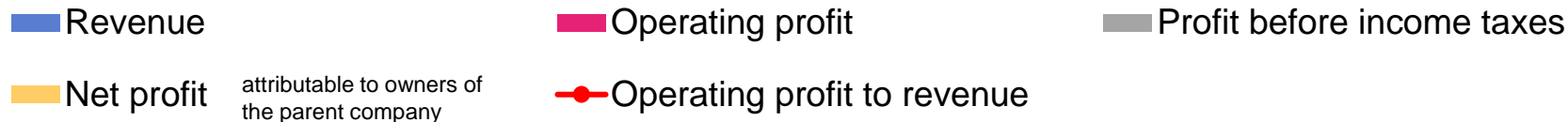
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Increase in expenditures of CF from investing in FY2022 was due to M&A
(Personal Care Components Business of Mondi and Bend Labs)

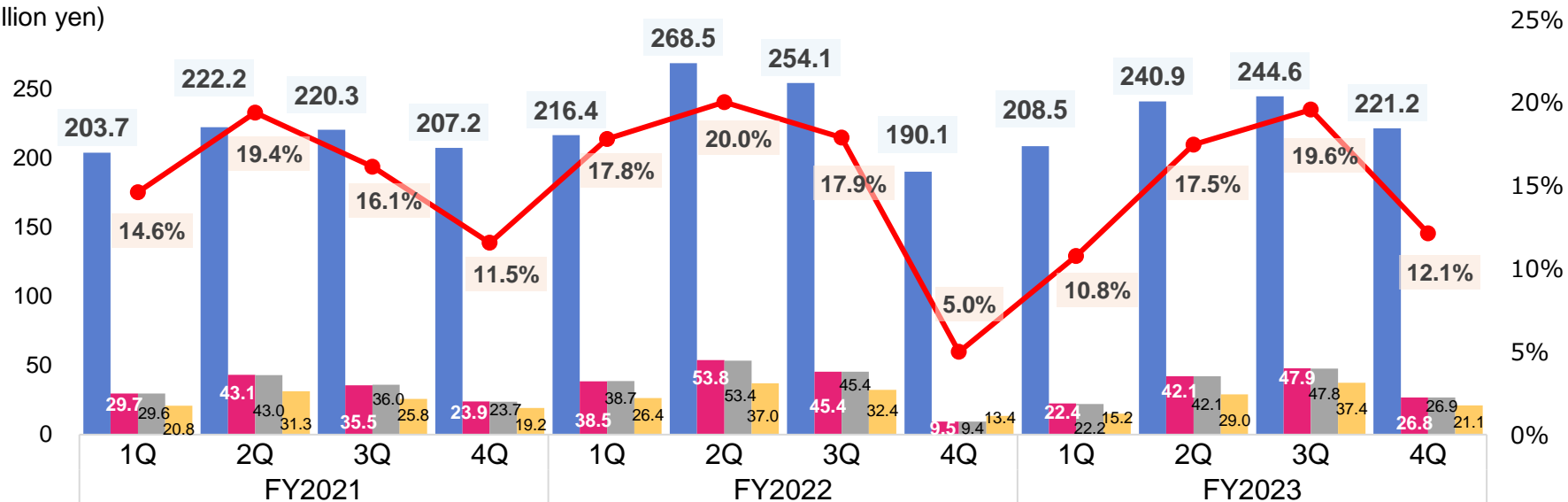
(Billion yen)

	FY2022 (Apr.-Mar.)	FY2023 (Apr.-Mar.)	YoY
Cash flows from operating activities (Operating CF)	181.7	155.5	-26.2
Cash flows from investing activities (Investment CF)	-159.9	-67.9	+92.0
Free cash flow (FCF)	21.8	87.6	+65.8
Cash flows from financing activities (Financial CF)	-57.6	-90.8	-33.2
Effect of exchange rate changes on cash and cash equivalents	3.8	15.5	+11.7
Net increase (decrease) in cash and cash equivalents	-32.1	12.3	+44.4
Cash and cash equivalents at the end of the period	330.0	342.3	+12.3

Performance Trend (Quarterly)



(Billion yen)



Shareholder Returns

- Dividend of full-year total 280 yen per share planned for FY2024, an increase of 20 yen
- Plan to acquire treasury shares up to 30.0 B. yen from February to May in 2024

Share Repurchase

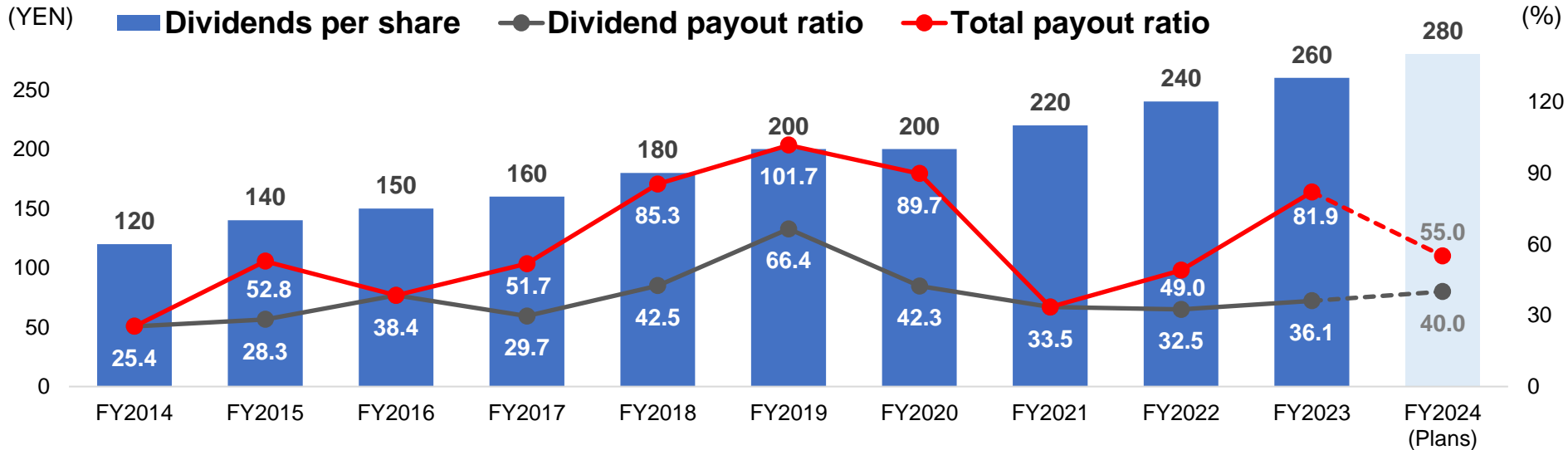
20.0B.yen

47.8B.yen

50.0B.yen

50.0B.yen

30.0B.yen



Business Portfolio Status

*Component ratios not including Adjustment
(Rates (%) are rounded off)

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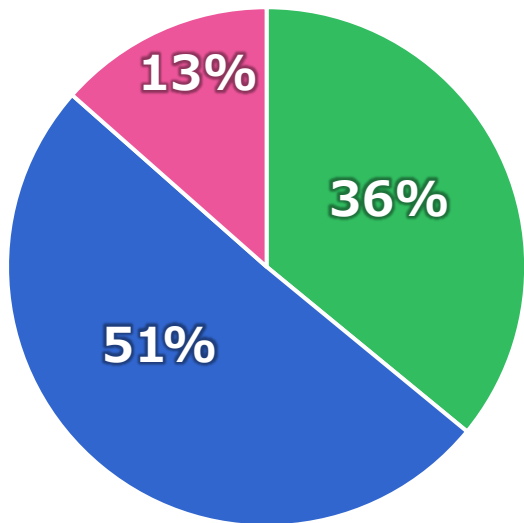
Revenue

Industrial Tape

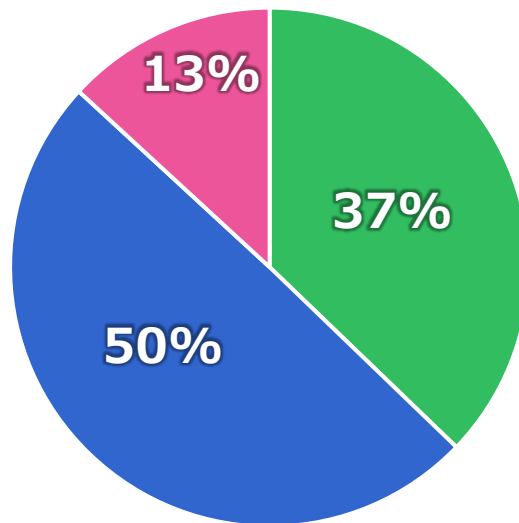
Optronics

Human Life

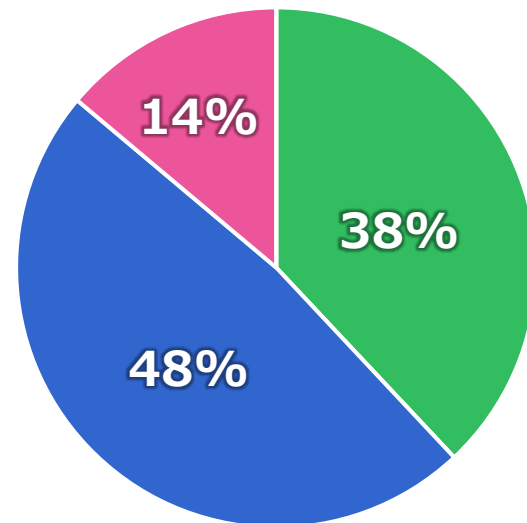
FY2022 results
929.0 B. yen
(134.7¥/\$)



FY2023 results
915.1 B. yen
(143.9¥/\$)



FY2024 forecasts
910.0 B. yen
(140.0¥/\$)



Business Portfolio Status

*Component ratios not including Adjustment and negative segments
(Rates (%) are rounded off)

Operating profit

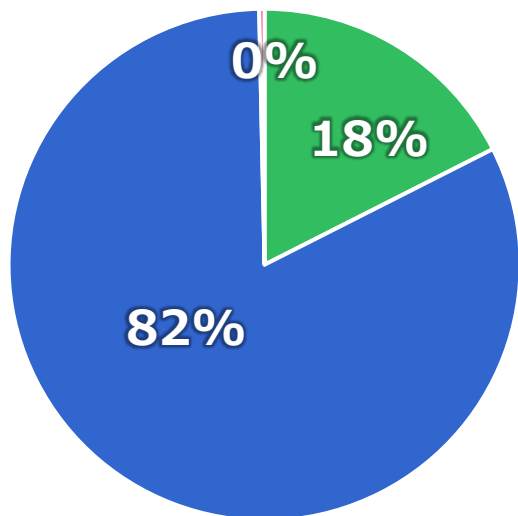
Industrial Tape

Optronics

Human Life

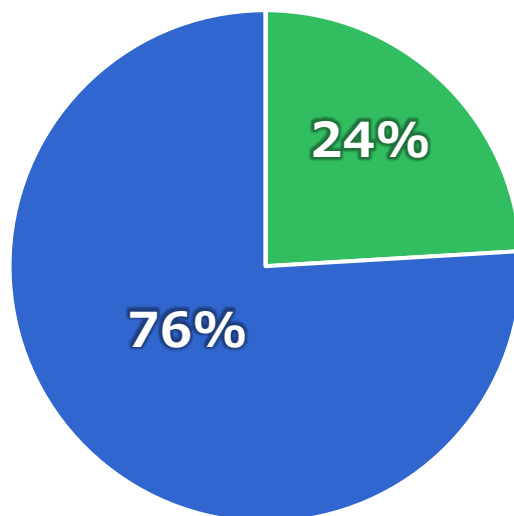
FY2022 results

147.2 B. yen
(134.7¥/\$)



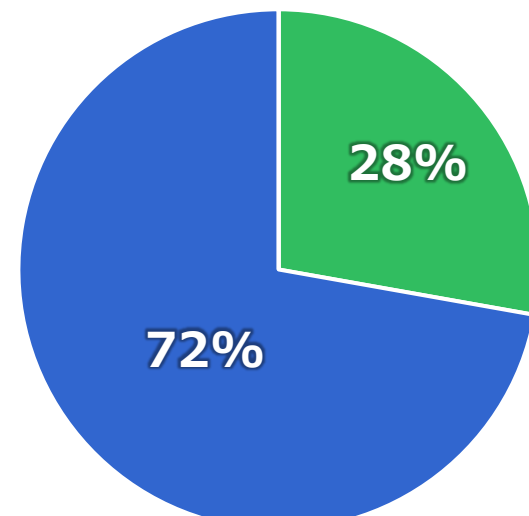
FY2023 results

139.1 B. yen
(143.9¥/\$)



FY2024 forecasts

140.0 B. yen
(140.0¥/\$)



Disclosure Segment Categories

Disclosed on April 26, 2022

Disclosed on July 26, 2022

Updated on April 26, 2023

Segment	
Industrial Tape	
Optronics	Information Fine Materials
	Flexible Printed Circuits
Human Life	Life Science
	Membrane
Others (New businesses)	

Segment	
Industrial Tape	
Optronics	Information Fine Materials
	Flexible Printed Circuits
Human Life	Life Science
	Membrane
	Personal Care Materials
Others (New businesses)	

Segment	
Industrial Tape	
Optronics	Information Fine Materials
	Circuit Materials
Human Life	Life Science
	Membrane
	Personal Care Materials
Others (New businesses)	



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