



## Supplementary Data of Consolidated Financial Statements for the third quarter ended December 31, 2017

January 31, 2018  
NITTO DENKO CORPORATION

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(Note) In the amounts of money in this material, fractions below the shown figures are omitted.  
Percentages(%) are rounded to the nearest decimal point.

Forward-looking statements such as those relating to earnings forecasts and other projections contained in this material are management's current assumptions and beliefs based on currently available information. Such forward-looking statements are subject to a number of risks, uncertainties and other factors. Accordingly, actual results may differ materially from those projected due to various factors.

# Business Results

(Unit: Billions of yen ( ): % of change from the same period of previous year)

		Revenue	Operating Income	Net Income
FY2016 Apr.-Dec.	Results	<b>566.2</b>	<b>64.7</b>	<b>46.4</b>
FY2017 Apr.-Dec.	Results	<b>659.9</b> (+16.6)	<b>109.2</b> (+68.7)	<b>80.4</b> (+73.2)

(Unit: Billions of yen ( ): % of change from the previous year)

Forecasts of FY2017	<b>860.0</b> (+12.0)	<b>135.0</b> (+45.8)	<b>98.0</b> (+53.9)
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Unchanged from the forecasts of Oct. 31, 2017

(Billions of yen)

		Depreciation expenses	Capital Investment	R&D Expenditures
FY2017 Apr.-Dec.	Results	<b>37.0</b>	<b>32.1</b>	<b>23.7</b>
Forecasts of FY2017		<b>50.0</b>	<b>55.0</b>	<b>34.0</b>

(Yen/1US\$)

Exchange Rate	Q1	<b>111.0</b>	Q2	<b>110.9</b>	Q3	<b>111.4</b>	Q4	<b>110.0</b>
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## Topics

### ◆ Technical Partnership with the Hangzhou Jinjiang Group for Large-Scale Polarizing Film

Nitto has entered into a technical partnership contract with Hangzhou Jinjiang Group Company Ltd. (Head Office: Hangzhou, China) and its affiliated companies, to provide technological support in response to increased demand in mainland China for large-scale polarizing film used in LCD TVs. Through this technical partnership, Nitto will assist the Hangzhou Jinjiang Group in introducing one of the world's largest front end polarizing film facilities in China.

### ◆ Joint Development of Wireless Charging System for Hearing Instruments

Nitto and RION Co. Ltd. (headquarters: Kokubunji-shi, Tokyo) have developed the world's first \*1 wireless charging system for hearing instruments. Consisting of a hearing instrument available through RIONET, rechargeable battery \*2 that is interchangeable with the zinc-air battery generally used with hearing instruments, and wireless charger, the system provides users with dramatically greater convenience.

\*1 :This is the first hearing instrument recharging system that employs not only a rechargeable battery that is interchangeable with the zinc-air battery often used with hearing instruments but also wireless charging. (as of September 30, 2017, based on research by RION and Nitto)

\*2: Rechargeable battery module that combines lithium-ion rechargeable battery with a wireless recharging function.

### ◆ Nitto ATP Finals in London

From November 12-19, Nitto ATP Finals was held at The O2 arena in London. Nitto successfully ended its first year as the title sponsor of the Nitto ATP Finals.

Nitto celebrates its Centennial Anniversary this year and the company's activities will continue to evolve as we strengthen our global brand and tie our efforts to the creation of new innovation.

# Segment Information

## Revenue & Operating Income by Segment

(Yen in millions)

		FY2016 Results			FY2017 Results					Forecasts	
		3Q (Oct.-Dec.)	Apr-Dec	FY2016	2Q (Jul.-Sep.)	3Q (Oct.-Dec.)		Apr.-Dec.		FY2017	
						Y-o-Y(%)	Y-o-Y(%)	Y-o-Y(%)	Y-o-Y(%)		
Industrial Tape	Functional base products	50,674	139,395	186,187	55,721	57,031	112.5	160,255	115.0	210,000	112.8
	Transportation	30,716	90,888	124,229	31,941	33,008	107.5	96,352	106.0	130,000	104.6
	Revenue	81,390	230,284	310,416	87,663	90,039	110.6	256,608	111.4	340,000	109.5
	Operating income	7,918	19,932	27,433	9,559	9,841	124.3	26,807	134.5	35,000	127.6
Optronics	Information fine materials	96,963	258,569	352,905	117,072	123,061	126.9	339,967	131.5	435,000	123.3
	Flexible printed circuits	11,619	31,725	42,871	10,380	11,028	94.9	31,787	100.2	40,000	93.3
	Processing materials	5,702	17,363	23,410	6,416	6,290	110.3	18,399	106.0	25,000	106.8
	Revenue	114,284	307,658	419,187	133,869	140,380	122.8	390,153	126.8	500,000	119.3
	Operating income	17,169	30,378	48,466	28,969	34,814	202.8	85,305	280.8	100,000	206.3
Life Science	Revenue	18,405	33,048	44,459	7,101	5,438	29.5	20,803	62.9	32,000	72.0
	Operating income	12,358	16,804	21,200	235	-1,084	-	667	4.0	4,000	18.9
Others	Revenue	5,859	19,340	26,039	6,527	6,345	108.3	19,170	99.1	26,000	99.9
	Operating income	-586	4	61	32	-19	-	181	3,949.3	-500	-
Elimination &Corporate	Revenue	-8,703	-24,116	-32,392	-9,296	-9,278	-	-26,758	-	-38,000	-
	Operating income	-1,369	-2,335	-4,572	-894	-2,530	-	-3,698	-	-3,500	-
Total	Revenue	211,236	566,215	767,710	225,865	232,925	110.3	659,978	116.6	860,000	112.0
	Operating income	35,490	64,783	92,589	37,902	41,020	115.6	109,263	168.7	135,000	145.8

\* From fiscal year 2017, we have changed the allocation method of the costs of Corporate sector.  
Such changes have also been reflected in the figures for the fiscal year 2016  
A part of New Businesses is transferred from "Others" to "Transportation".  
The above figures of fiscal year 2016 are converted into the same reporting segments as fiscal year 2017.

## Segment Information by Geographic Area

(Yen in Millions)

Apr.- Dec. FY2016		Japan	Americas	Europe	Asia & Oceania	Total	Eliminations & Corporate	Consolidated Total
	Revenue to Outside Customers	143,850	55,017	29,421	337,925	566,215	-	566,215
Inter-segment Revenue or Transfers	249,688	6,681	3,012	25,173	284,556	-284,556	-	
Revenue Total	393,539	61,699	32,434	363,099	850,772	-284,556	566,215	
Operating Income	31,976	10,372	2,400	22,224	66,974	-2,190	64,783	

Apr.- Dec. FY2017		Japan	Americas	Europe	Asia & Oceania	Total	Eliminations & Corporate	Consolidated Total
	Revenue to Outside Customers	156,242	54,975	32,726	416,033	659,978	-	659,978
Inter-segment Revenue or Transfers	302,406	6,850	3,668	25,404	338,329	-338,329	-	
Revenue Total	458,648	61,826	36,395	441,437	998,307	-338,329	659,978	
Operating Income	72,937	5,611	2,859	28,909	110,317	-1,054	109,263	

Note: Major countries or regions excluding Japan are represented as follows:  
 Americas : U.S.A., Mexico, Brazil  
 Europe : Belgium, France, Germany, Sweden, Turkey  
 Asia & Oceania : China, Korea, Taiwan, Singapore, Malaysia, Hong Kong, Thailand

## Revenue to Customers Outside Japan

(Yen in Millions)

Apr.- Dec. FY2016		Americas	Europe	Asia & Oceania	Others	Total
	Revenue to Customers Outside Japan	48,115	32,560	316,292	822	397,791
Consolidated Revenue	/				566,215	
Ratio to Consolidated Sales	8.5%	5.8%	55.9%	0.2%	70.3%	

Apr.- Dec. FY2017		Americas	Europe	Asia & Oceania	Others	Total
	Revenue to Customers Outside Japan	50,525	34,151	399,679	878	485,235
Consolidated Revenue	/				659,978	
Ratio to Consolidated Sales	7.7%	5.2%	60.6%	0.1%	73.5%	

Note: Major countries or regions excluding Japan are represented as follows:  
 Americas : U.S.A., Mexico, Brazil  
 Europe : Belgium, France, Germany, Sweden, Turkey  
 Asia & Oceania : China, Korea, Taiwan, Singapore, Malaysia, Hong Kong, Thailand  
 Others: African countries