# **Annual Investors' Meeting 2025**

Nitto Denko Corporation Hideo Takasaki President, CEO and COO

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Board Member
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September 12th, 2025



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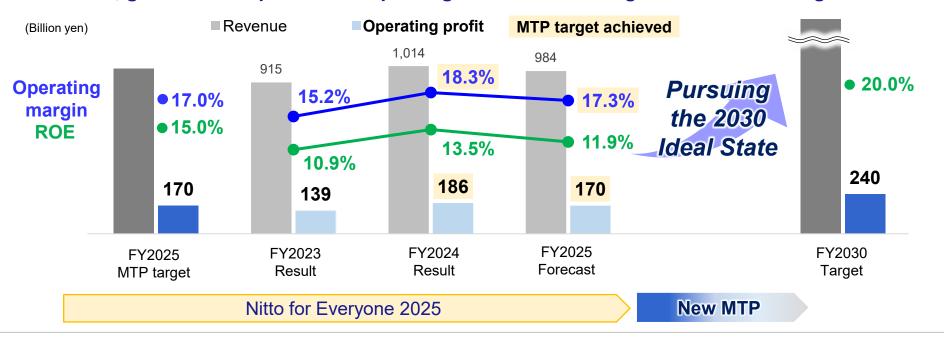


**Progress on Mid-Term management Plan - Nitto for Everyone 2025** 



## **Financial Targets – Progress to Date**

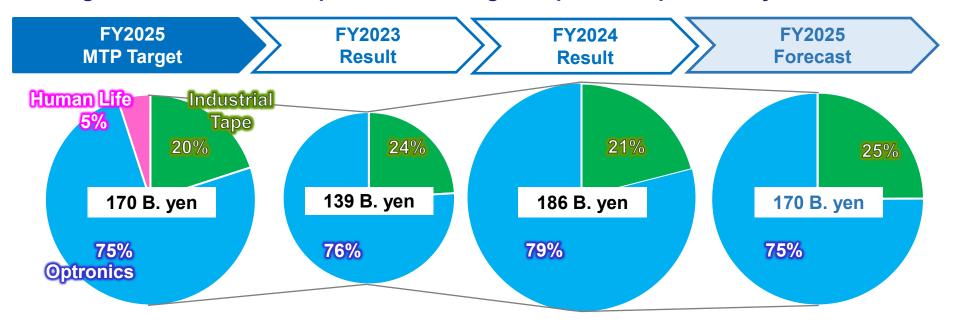
In FY2024, new record highs were achieved, reaching the target operating profit (margin) of Mid-Term management Plan (MTP) ahead of schedule In FY2025, greater focus placed on improving ROE and investing resources in next growth areas





## **Current Business Portfolio (Operating Profit)**

Optronics continues to bear the lion's share, while Industrial Tape is expanding Aiming for a better-balanced portfolio, working to improve the profitability of Human Life



\*The segment compositions do not include Corporate/Elimination or segments with a loss.



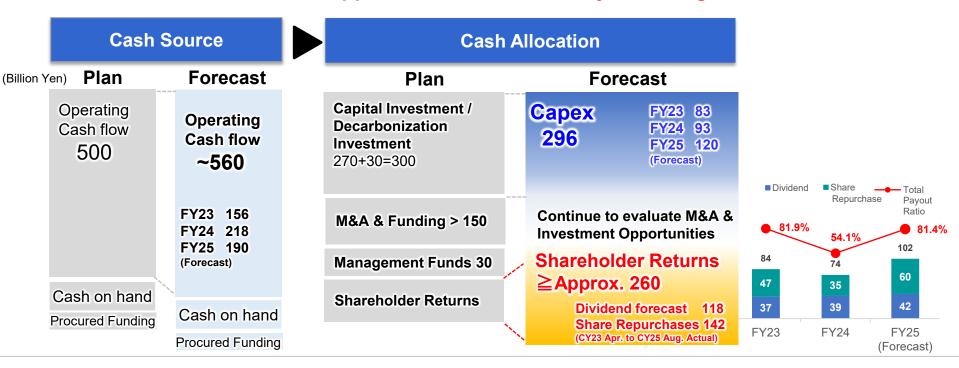
## **Update on Future-Financial Targets**

Several FY2025 targets achieved ahead of schedule With a shared purpose, the group is united in achieving every target

		Future-Financial Targets										
	MTP Target Achieved	FY2023 Result	FY2024 Result	FY2025 Target	FY2030 Target			FY2023 Result	FY2024 Result	FY2025 Target	FY2030 Target	
	<b>Niche Top revenue ratio</b> The indicator measuring the expansion of essential Nitto products	44%	48%	<b>50</b> %	50% At least		Engagement scores The indicator measuring employees' "sense of belonging," "work environment," and "physical and mental well-being"	81	_	78	85	
	<b>PF/HF category revenue ratio</b> The indicator measuring the expansion of PlanetFlags/HumanFlags products	36%	44%	40%	50% At least			01	_	70	00	
	New products ratio The indicator measuring the creation of new products	41%	41%	<b>35</b> % At least	35% At least	H <sub>R</sub>	Challenge ratio The indicator measuring the percentage of employees who have	37%	41%	<b>70</b> %	85%	
	Waste plastic recycling ratio The indicator measuring the progress toward circular economy initiatives	47%	50%	50%	60%		taken on the challenge for value creation  Female leaders ratio The indicator measuring diversity initiatives	20%	22%	24%	30%	
	Sustainable materials procurement ratio The indicator measuring the procurement of materials considering the environment	16% * In Japan (non-consolidated)	18% * In Japan (non-consolidated)	20%	30%			2070	<b>~~</b> 70	<b>~</b>	30%	
	CO <sub>2</sub> emissions (Scope 1+2) The Indicator measuring the progress toward carbon neutral initiatives	525 kton/year	472 kton/year	470 kton/year	400 kton/year							



Cash allocation for capital investment is progressing as planned We continue to evaluate M&A opportunities while actively returning value to shareholders





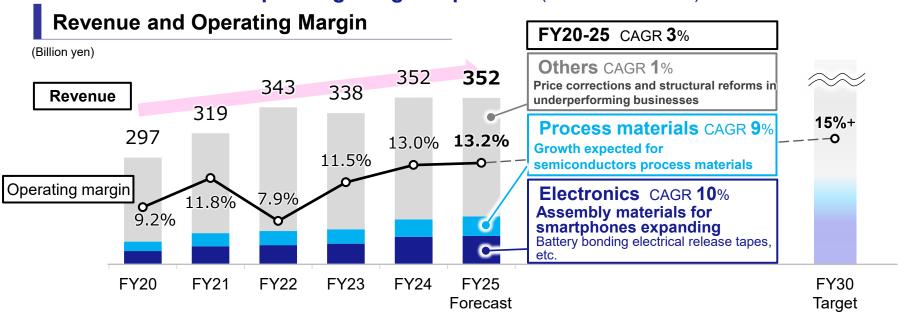
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## **Industrial Tape**



## **Industrial Tape Growth Trajectory**

Driven by sales growth in electronics and structural reforms of underperforming businesses, improvement in the product portfolio resulted in operating margin expansion (FY20→25: +4.0%)





## **Electrical Release Tapes: Future Opportunities**

Keep abreast of changes on the path to a circular society and expand business through Sanshin Activities



Advance technologies **Smartphones** (Casing/Display bonding)

Adhesion & release

Waterproof & dustproof

**Smartphones (Battery Bonding)** 



Adhesion & release Easy to repair/replace New demand creation

**Automotive displays,** electronic components



Adhesion & release

High durability & ultra-easy release

**Expand market reach and customer base Tablets** 



**Earphones** 

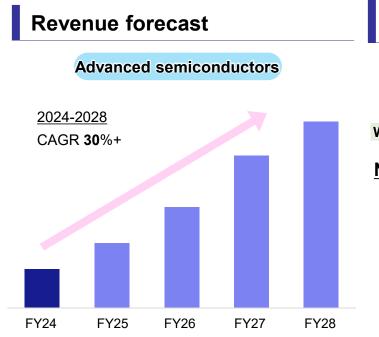


Development in legal framework for a circular society "Reduce waste, promote recycling"

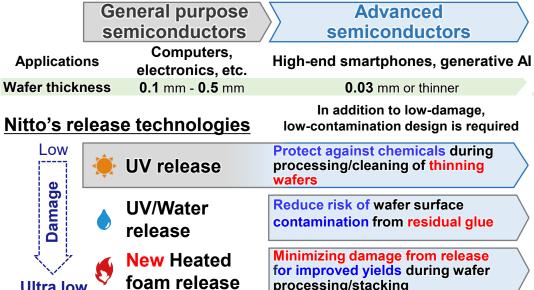


## **Contributing to the Advanced Semiconductor Industry**

Leveraging Nitto's release technologies to contribute to the advanced semiconductor sector and drive business growth



Nitto products supporting next-generation lamination technology for advanced semiconductors





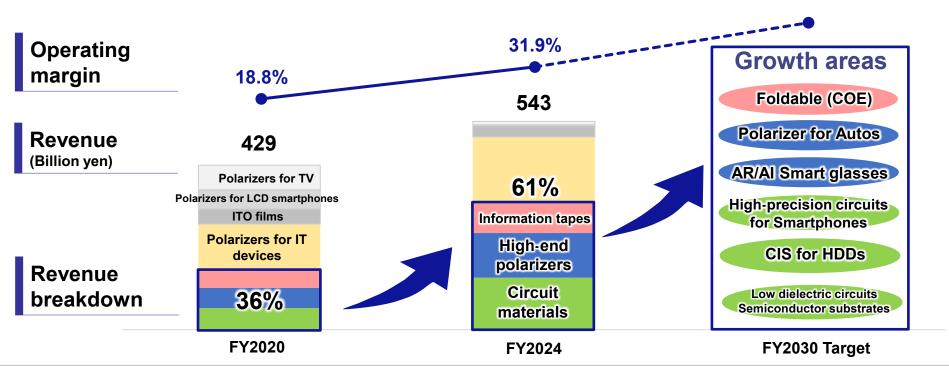


# **Optronics**



## **Optronics Business Portfolio Transformation**

Focusing on future growth areas to further enhance profitable business structure



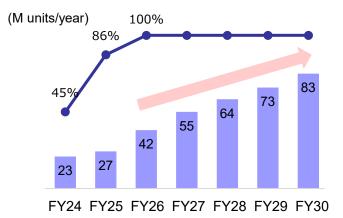


## **Initiatives in the Growing Foldable Smartphone Market**

## Provide Nitto's total solutions to address bottlenecks in foldable smartphones

Foldable volume and COE\* penetration rate (Forecast)

- Al-driven devices consume more power
- COE increasing to curb power consumption
- \* COE (Color Filter on Encapsulation) (= no polarizers)
- COE penetration rate



No. of Nitto components used in a foldable smartphone, revenue index, and related technological challenges

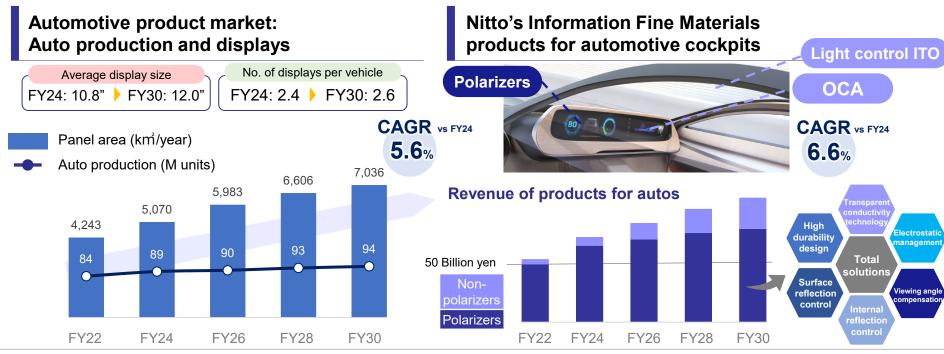
Flexible OLED Foldable OLED COE No. of components used: 4 parts : 1 5 parts: 1.4 Revenue index\* Anti-reflection Film Cover glass \*Screen size held OCA + Additional Function constant for comparison **OCA** Cover Glass OCA + Additional Function Circular polarizer Color Filter OLED Sealing Material **Process protection Process protective** film x 2 film x2 Anti-reflection reflection Shock 2 Improved shock resistance echnolog resistance. Total solutions Sheet Quality processing assurance UV

absorption



#### **Growth in Products for Automotives**

Despite flat auto production volume, expansion in display size and number of installation to support steady growth in display area. Broadening our product offering to aim for further revenue expansion

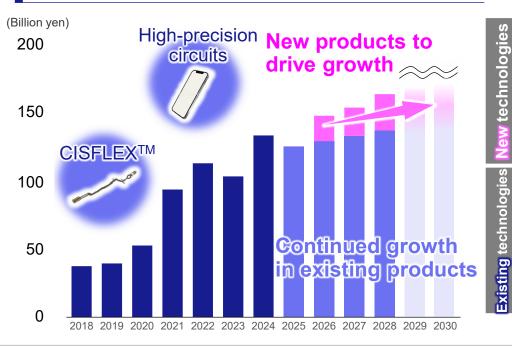




#### Business Plan for the Circuit Materials Business

technologies

#### Circuit Materials Business Growth Scenario



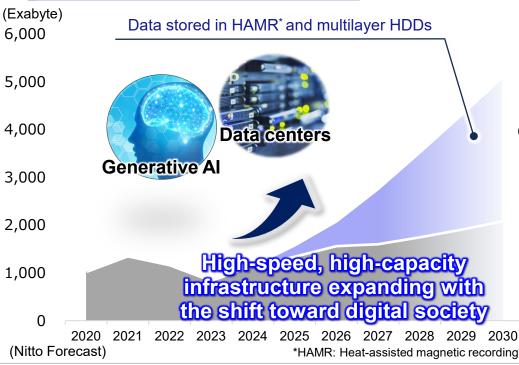
#### **Existing markets** w markets High-speed Signal transmission Porous formation technology Commercial production of Entering semi markets low dielectric substrates to Achieving both low-profile structure and heat dissipation begin FY2025 High-precision circuits CISFLEXTM · FPC Expansion into other Photosensitive application within polyimide smartphones Micro wiring technology Spec-in confirmed Metal-base materials Commercial production to Etching technology



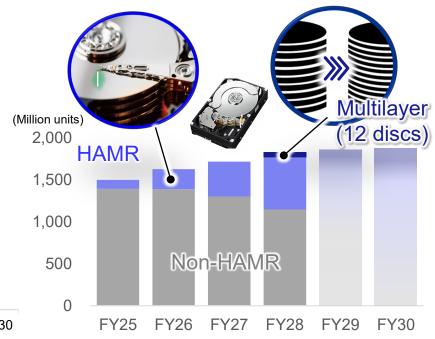
begin FY2026

# Nitto-CISFLEX<sup>™</sup> Supporting the Expansion of HDD market and Higher-Capacity Storage

## Global data capacity forecast



## CISFLEX<sup>™</sup> sales volume forecast





#### **New Products from the Circuit Materials Business**

#### Challenges facing a digital society

#### Nitto's solutions

#### Low dielectric substrates

More components

▶ Less space on smartphones communication standards



Progress in high-speed communication standards

► Greater transmission loss

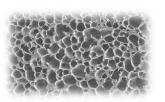




Thin design for limited spaces



Porous polyimide reduces loss



#### Semiconductor substrates

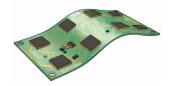
Higher chip performance

► Increased signal speed



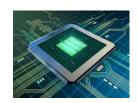
Heat generation in chip

▶ Warping





Micro wiring for enhanced processing capability



Metal materials to prevent warping





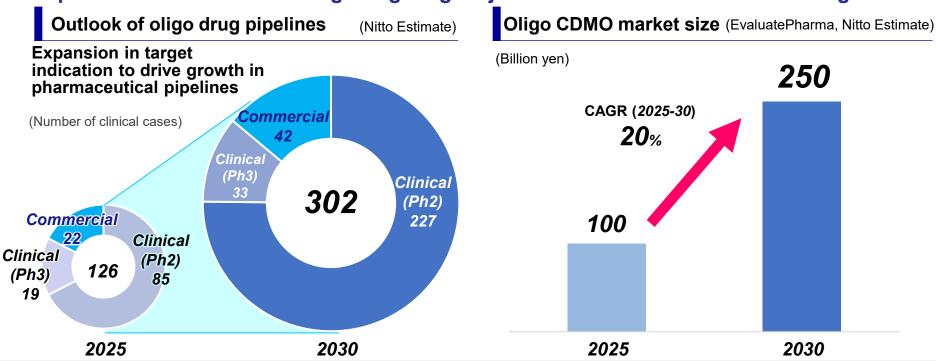


## **Human Life**



## **Growth Potential of the Oligonucleotide (Oligo) CDMO Market**

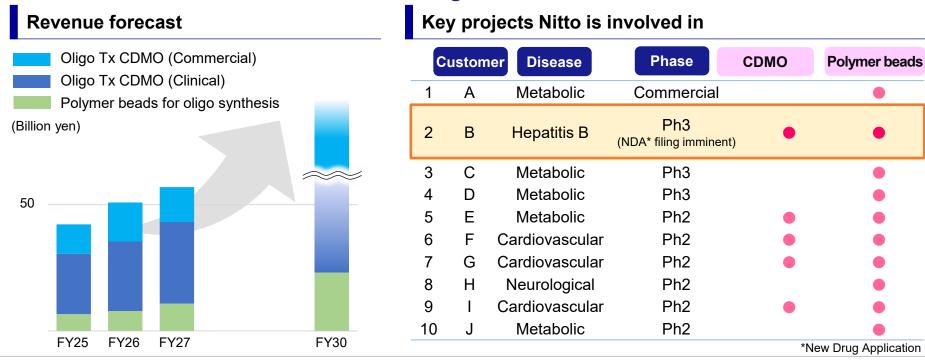
The pipeline of oligo therapeutics is expected to continue to increase Expansion of commercial drugs targeting major disease to drive CDMO market growth





## Oligo CDMO / Polymer Beads for Oligo Synthesis Business Plan

Strategically capture demand in the large-population disease market to drive further business growth toward FY30





## New Plants for Oligo Synthesis Polymer Beads (NittoPhase™)

Utilize the eco-conscious, highly-adaptable manufacturing base to support growth of the oligo drug market

Ramp up capacity 4.8 times to meet demand through 2030

## **New Plant in Miyagi**

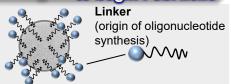
Polymer beads production



NittoPhase™

New Plant in San Diego to begin Feb. 2026

Polymer beads processing



■ **ESG:** Hybrid design of solar power generation and hydrogen boilers

Solar power generation

Surplus power displaced into hydrogen, used as a thermal source for hydrogen boilers



■ **ESG:** Support zero CO<sub>2</sub> emissions and solvent recycling in the future

Keep organic solvent used in back-end production processes in stock

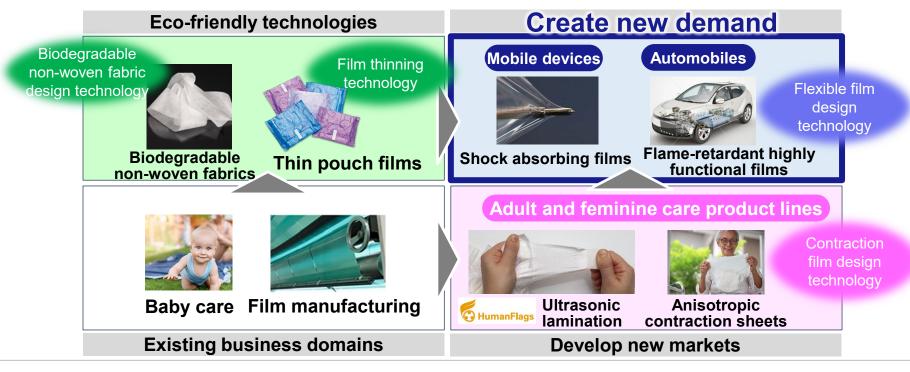
**Recycle organic solvents** 





## **Growth Strategies for Personal Care Materials**

Aiming to expand into growth market by launching technologically advanced, value-added products







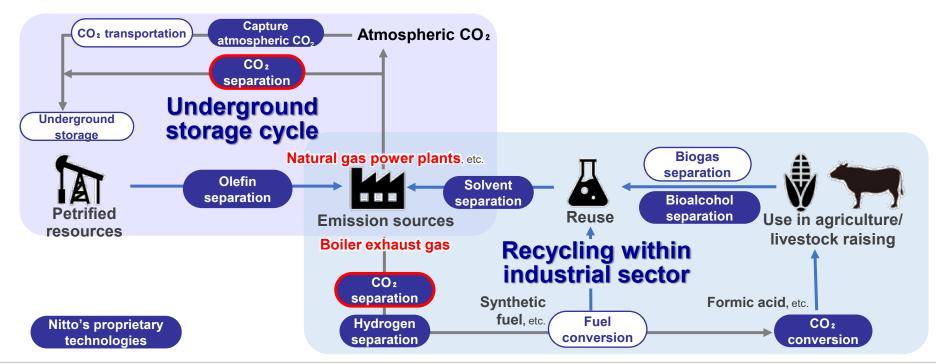
## **New Businesses**



## **Green Transformation (GX) Initiative**



#### Deliver essential value to the carbon cycle at this turning point in industrial transformation



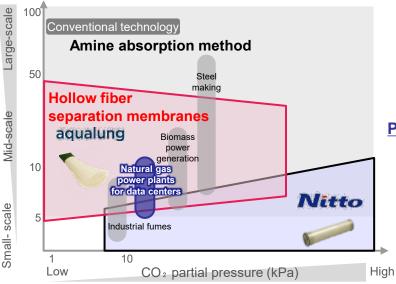


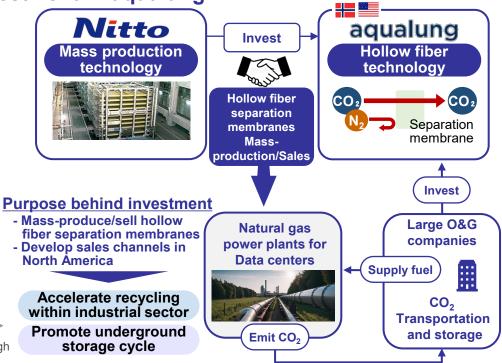
## **Expanding the CO<sub>2</sub> Separation Membrane Business**

Accelerate growth of CO<sub>2</sub> separation membrane business through strategic investment in aqualung

Positioning of CO<sub>2</sub> separation methods

Alternative technology for areas where amine absorption method is less effective







Volume of CO<sub>2</sub> recovered (10Kt/y)

#### Alliance with IBM in the Semiconductor Field

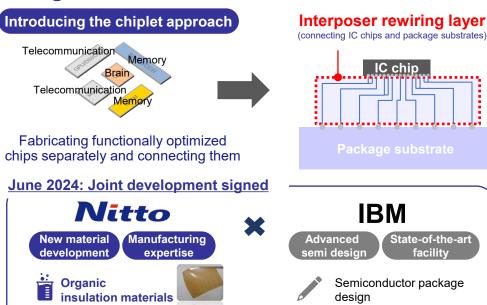
# Creating new demand in the AI semiconductor field by combining technologies of Nitto and IBM

**RtoR Process** 

#### Semiconductors: Evolution and growth Moore's Chiplet approach Law The spread of Al is accelerating growth in the semiconductor market **Next-generation** semiconductor packages "More than Moore" 28 22 14 10 "More Moore Performance of individual Process node: Refers to the generation chips improved of semiconductor fabrication technology \*90 nm

2025

2030





Reliability Assessment

(measured in nanometers (nm)

2020

Performance/Cost

2000



**Innovation for Customers**