# **Management Policies**

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President and Chief Executive Officer

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## What TAIYO YUDEN Aims For

## **Mission**

Stronger and more socially aware through the wonders of science

# Management Philosophy

Employee well-being

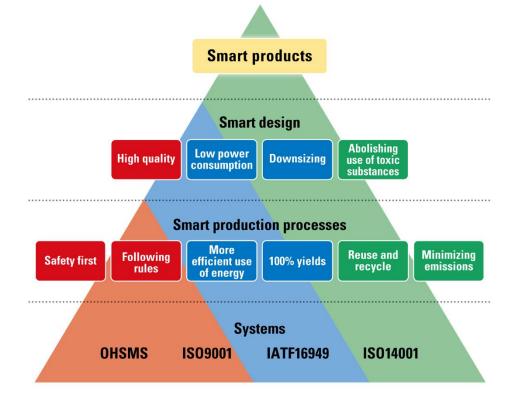
Betterment of local communities

Responsibility to provide returns to shareholders

## **Vision**

#### **TAIYO YUDEN VISION**

To be an excellent company that enjoys the trust and highest regard from all stakeholders





# Medium-term Management Plan 2025 (From FY2021 to FY2025)

## **Materiality**

## Category

## Materiality

## **SDGs Targets**

# Economic Value

- Strengthen core technologies to make our core business grow
- Create solutions to solve social issues





### Social Value

Environmental

- Strengthen measures to address climate change
- Use resources effectively and contribute to creating a recycling society







### Social Value

S Social

- Achieve health-oriented management and work style reforms at safety first workplace
- Train and develop human resources based on the diversity policy







## Social Value

G Governance

- Improve management quality to support business growth
- Establish and evolve BCM in preparation for disasters or infectious diseases





## **Priority Measures in Medium-term Management Plan 2025**

### Aim to enhance corporate value through the combination of economic and social value

Product Strategy

Further grow the MLC

2

3

4

Further grow the MLCC business and strengthen inductor and communication device products to turn them into core businesses

- Create high value-added electronic components centered on high-end and high-reliability products

**Market Strategy** 

Increase the proportion of sales in focus markets, primarily automotive and IT infrastructure/industrial equipment, to 50%

**Financial Strategy** 

 Continuously expand production capacity to meet increase in demand for electronic components

2. Aim to increase returns to shareholders and realize a stable dividend payout ratio of 30%

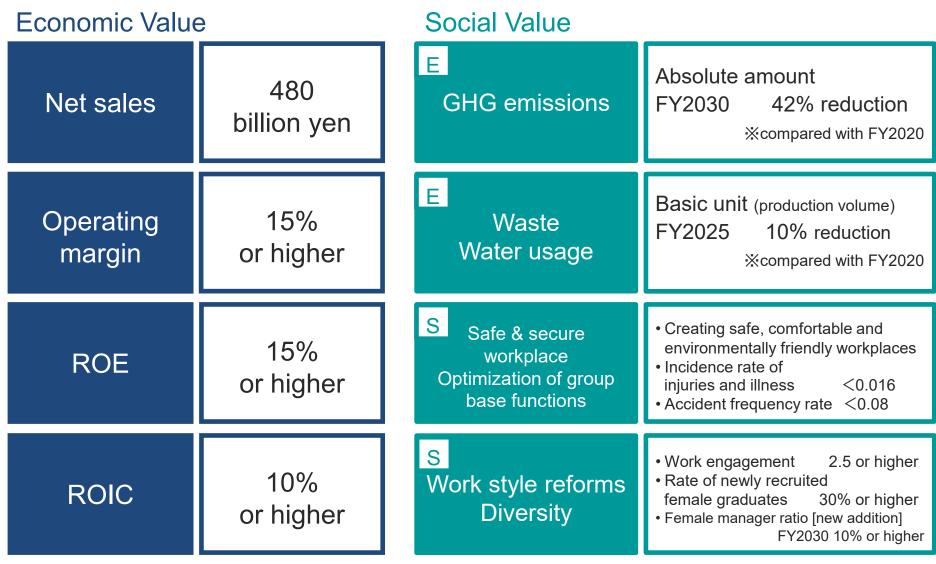
**ESG** Initiatives

Accelerate our efforts with numerical targets to improve our social value

- (E) Response to climate change, (S) Achieve health-oriented management and work style reforms at safety first workplace, (G) Improve management quality

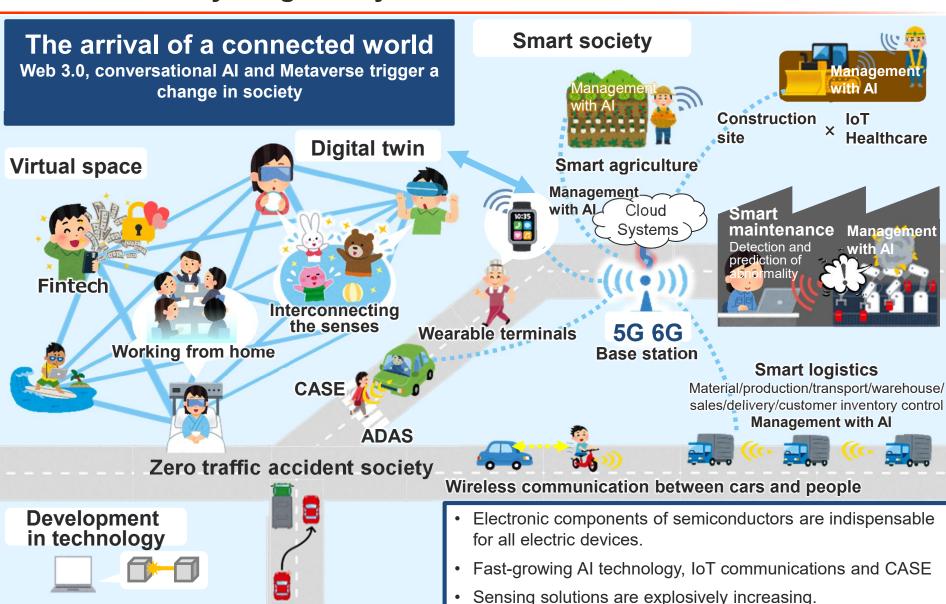
## **KPIs in Medium-term Management Plan 2025**

## Corporate Value (Economic Value + Social Value)



## **Improving Economic Value**

## A Future Society Imagined by TAIYO YUDEN ~Towards 2025 - 2030~

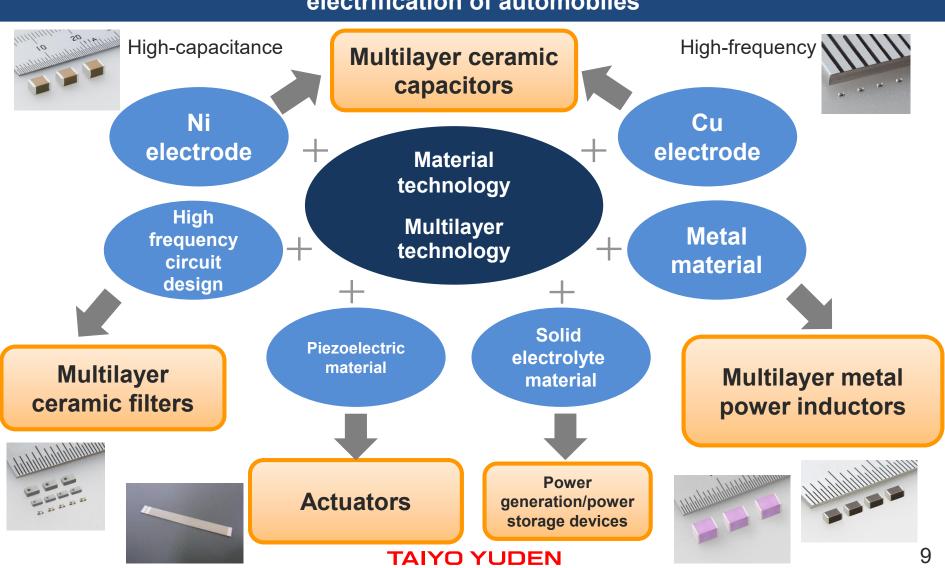


Optical computing

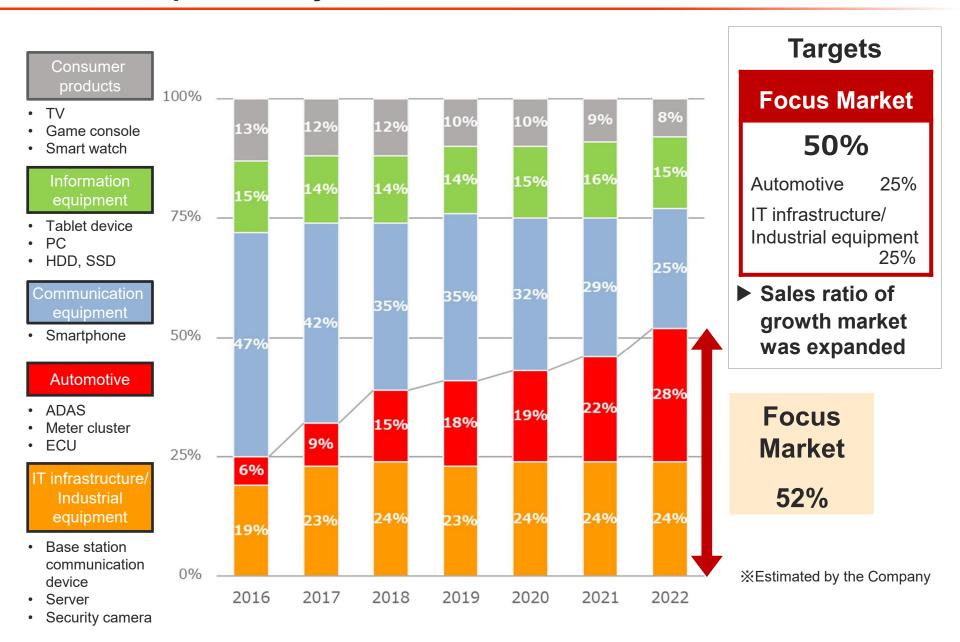
Autonomous driving

## Product development using material and multilayer technologies

Leverage outstanding technological expertise to supply high-end electronic components that underpin technological evolution in such areas as 5G and electrification of automobiles



## Sales Composition by Market Sector



## **Product Strategy: Capacitors**

# Focus on high-value-added zones by drawing on industry-leading technological expertise

Expand production capacity in response to changes in medium-term demand forecasts

Make some changes to the capacity expansion plan. Increase supply capacity by accelerating the shift to high-reliability and large-sized products

Demand forecast for FY2025 (compared with FY2020)

#### Volume

**Previous forecast** 

**1.6 times** (as of May 2021)



Forecast this time 1.4 times (as of May 2023)

- Accelerated increase in highly reliable products and large-sized products
- Decelerating growth in consumer and small products

#### Average unit price

Average unit prices rose due to an increase in the proportion of large-sized products

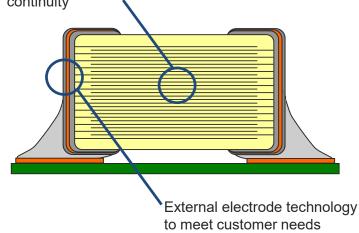
 Strengthen the product appeal of highly reliable multilayer ceramic capacitors (MLCCs)

Develop products that meet the needs of automobiles, IT infrastructure/industrial equipment

#### Apply elemental technologies developed in highend products

 small-sized particle of dielectric materials + high temperature compatibility and high reliability

small-sized internal electrode powder and high continuity



 Ni electrode, Cu electrode, Ni/Cu electrode + resin

## **Product Strategy: Inductors**

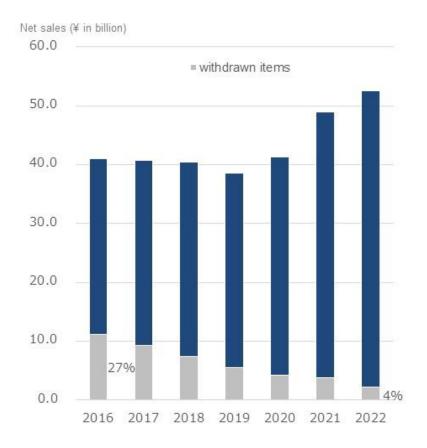
# Increase competitive advantage in power inductors and improve profitability by improving item mix

■ An extensive lineup of power inductors built on advanced elemental technologies

Diversify our markets and customer base by expanding into the fields of smartphones, IoT, automotive, and IT infrastructure/industrial equipment.

Structure Multilayer Wire-wound Material **Smartphone** Smartphone PC · Tablets Smart watch HDD · SSD PC · Tablets Metal (MCOIL™) **Expand product line-up** Smaller products by our for automobiles original metal and multilayer technology **Expand into ADAS Automotive** IT infrastructure/ **Ferrite** (Shift to metal) Industrial equipment **Expand sales in high** reliability market

Improve product mix and shift to a more profitable structure



<sup>\* &</sup>quot;MCOIL" is a registered trademark or a trademark of TAIYO YUDEN CO., LTD. in Japan and other countries.

## **Product Strategy: Integrated Modules & Devices**

Pursue high-value-added businesses by making use of original technologies

#### **Communication devices**

Devices for mobile communications (FBAR/SAW), multilayer ceramic filters

- Expand sales for automobiles and IT infrastructure/ industrial equipment
  - Ensure excellent high-reliability characteristics with element material technology and robust package structure
  - Expand adoption in telematics, M2M, and IoT

#### Connected car

e-Call (automated emergency call system), etc. Smart meter

Security equipment

POS system

■ New technology "TLSAW™" "HPDP"

Meet the need for high level technology which is indispensable to 5G evolution

- TLSAW™ (Element technology) ...Low loss, wide band, and steep
- HPDP (Packaging technology) ...Low profile and high reliability
- Diversification of sales channel

Aim to expand into module applications in addition to discrete sales to set makers

Improve profitability through selection and concentration

#### **Circuit modules**

**■** Energy regeneration assist system

Developed an in-house system to be mounted on electric-assisted bicycles that contributes to the realization of a smart mobility society



 Other module business to be transferred, scaled down or withdrawn

Reallocate resources by transferring the wireless module business to other companies and reducing or withdrawing from the power module business

# **Product Strategy: Conductive Polymer Hybrid Aluminum Electrolytic Capacitors**

## Expand sales in high-value-added markets, especially automobiles

※Product classification: Others

# Meet customer needs with a wide range of product lineup

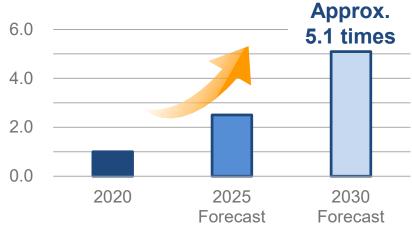
- · High reliability, large current, and low noise
- A wide range of large-sized and high-capacity products

case size	TAIYO YUDEN (ELNA)	Com pany <b>A</b>	Com pany B	Com pany C
Ф5 х 5.8	<b>V</b>	<b>✓</b>		<b>V</b>
Ф6.3 х 5.8	V	V	<b>V</b>	<b>V</b>
Ф6.3 х 7.7	V	V	V	V
Ф8 х 8.7	V			
Ф8 х 10	V	V	<b>V</b>	<b>V</b>
Ф10 х 8.7	V			
Ф10 х 10	V	V	V	V
Ф10 х 12.5	V	V	V	V
Ф10 х 16.5	V	V		<b>V</b>
Ф12.5 х 13.5	V			
Ф12.5 х 16.5	V			

## Increase production capacity to meet growing demand in automotive market

- Demand for automobiles is growing rapidly due to the adoption of xEVs, electrification of powertrains, and advancement of ADAS
- Build an efficient integrated domestic system from product development to production to increase production capacity

Demand forecast for conductive polymer hybrid aluminum electrolytic capacitors (Volume)



Estimated by the Company



# Develop solutions to social issues by combining our original technology and outside technical resources

Protect people with disaster prevention/mitigation

River water level monitoring system

Started offering services to local governments

Monitor river water levels and conditions. Introduced in Fukuyama City, Hiroshima Prefecture, and Oizumi Town, Gunma Prefecture

River

Basin

Create a Safe, Secure, Comfortable and Convenient Society with IoT

IoT engine "soliot<sup>TM</sup>"

Participated in demonstration experiment of one-coin flood sensor by MLIT\*

Small size, long life and low cost. Public-private collaboration to assess watershed flooding.

the Ministry of Land, Infrastructure, Transport and

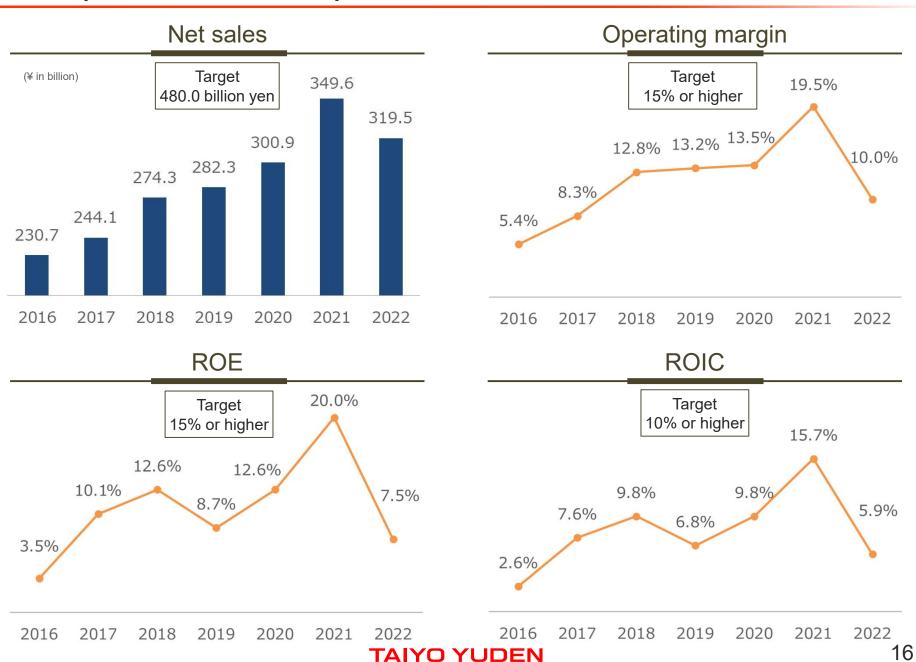
Towards a carbon-free society through smart mobility

Regenerative electric assist system for electric assisted bicycle

Build efficient societal infrastructure

Cellular LPWA modules for smart meters

## **KPIs (Economic Value)**





# **Improving Social Value**

## ESG Initiatives ∼E : Environmental∼

### **GHG** emissions

#### "ZEB Ready" certification obtained

The materials building of the Yawatabara Plant, which was completed in January 2023, has achieved significant energy savings through its advanced architectural design and the introduction of highly efficient equipment.



Yawatabara Plant Materials Building (Takasaki-City, Gunma Prefecture)

#### Selected for inclusion in CDP's "Climate Change A List"

Received the highest rating from CDP, the international environmental NPO, for excellence in climate change-related measures, strategy and information disclosure



#### Work on TCFD recommendations

Promote manufacturing that considers energy conservation, energy creation and renewable energy to realize a carbon-free society, and expand information disclosure.



## Reduce GHG emissions by 42% (absolute amount) In the business-as-usual (BAU) scenario, nearly triples due to production increases Relative to BAU (80)% (42)% 2020 2030 Referece Target year year

## ESG Initiatives ~S: Social~

## Safe & secure workplace

1.40

One of the safest work environment in manufacturing industry



#### ■ Build a safer workplace through 5Ms

Measurement

Man Implementation of basic education and creation of a "safe workplace" culture

Machine Raise the level of equipment safety design among designers

Method Standardization of procedures for safe work

Minimization of toxicity and danger of chemical substances

Strengthening of checking system

### **Work style reforms/Diversity**

Promote healthoriented management through "Focus5"



Improve work-life balance by work system reform

Revise the childcare leave system to create a work environment that makes it easier for both men and women to balance work and childcare

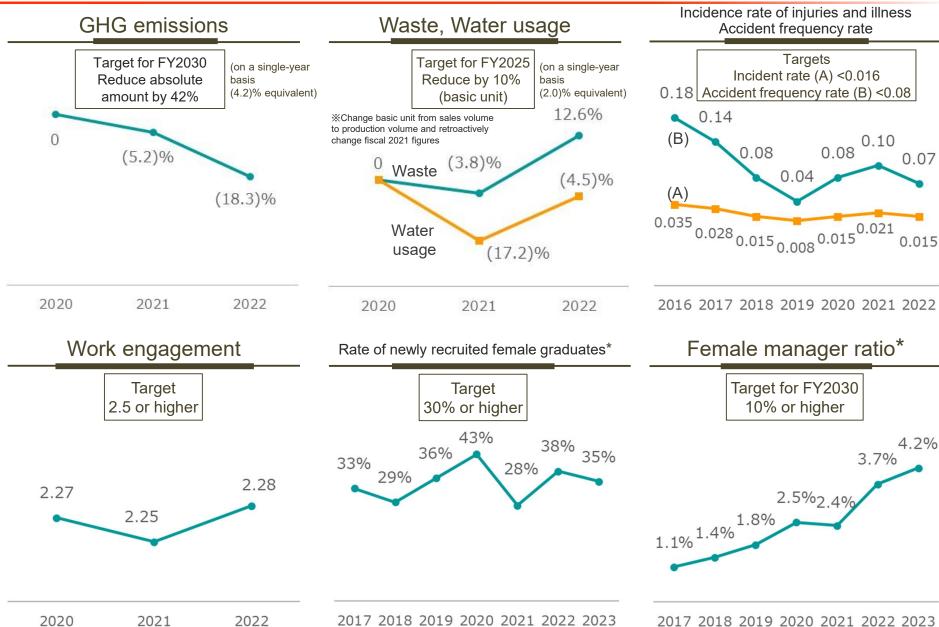
Expand employee training, including management training and anti-harassment training

Analyze responses to employee questionnaires and provide training tailored to issues at each location and position



Improvement of work engagement

Aim to be a company where employees work with vitality in good health



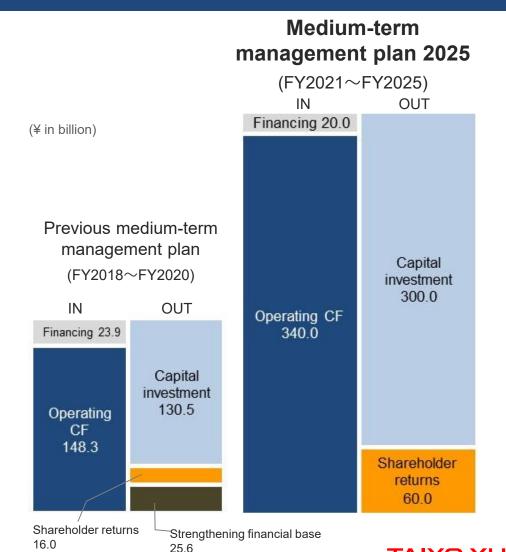
**TAIYO YUDEN** 



# **Capital Allocation Policy**

## **Capital Allocation Policy**

# Plan to implement capital investments of ¥300 billion in total over five years to meet increase in demand of electronic components



## Capital investment plan

- Concentrate investment in MLCC
  - Launch of new plants (in Japan, Malaysia, and China)
  - Plan annual capacity increase of 10%-15% (equipment load base)
- Expand production capacity of metal power inductors and conductive polymer hybrid aluminum electrolytic capacitors
- Invest in environmental measures, IT, and safe/comfortable workplace creation (approx. 10% of investment funds)

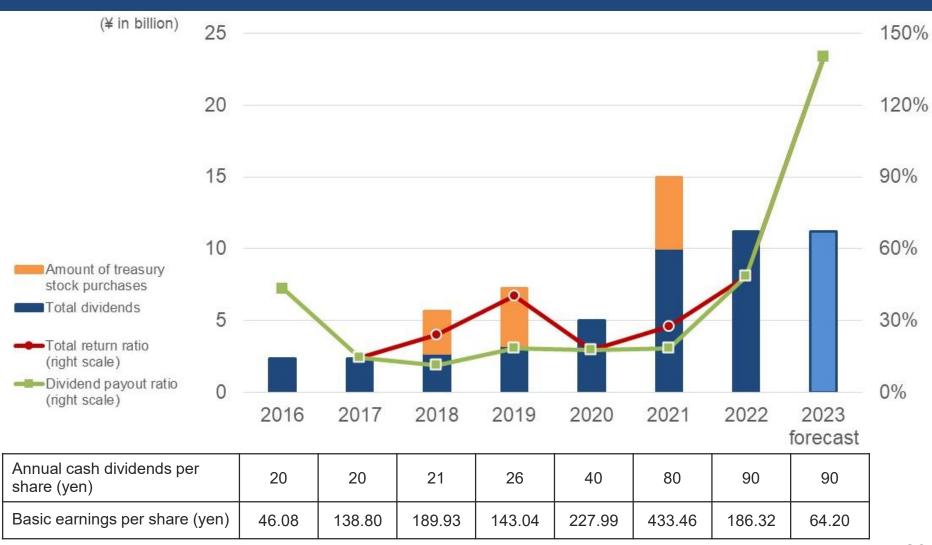
## Shareholder return policy

- Realize a stable dividend payout ratio of 30%
- Implement share buybacks as necessary

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## **Shareholder Return Policy**

# Aim to realize a stable dividend payout ratio of 30% as a medium-term target. Implement share buybacks as necessary



### **Forward-looking statements**

This document contains information about the plans, business results, and strategies of TAIYO YUDEN CO., LTD. and the TAIYO YUDEN Group. These forward-looking statements other than historical facts represent judgments made by the Company based on information available at present and are inherently subject to a variety of uncertainties. TAIYO YUDEN cannot provide any guarantee as to the attainment of certain figures in the future. The Company's actual activities and business results could differ significantly due to changes including, but not limited to, changes in the electronics market in which the Company's business activities are centered. Readers should not overly rely on the information contained in this document.

## **TAIYO YUDEN**