

# Summary of Business Results for the First Quarter Ended September 30, 2018 [Japan GAAP] (Consolidated)

November 12, 2018

Company **Suzuki Co., Ltd.** Listed on the TSE  
 Stock Code 6785 URL: <http://www.suzukinet.co.jp>  
 Representative Noriyoshi Suzuki, Representative Director and President  
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 Expected date of filing of quarterly report: November 13, 2018 Expected starting date of dividend payment: -  
 Preparation of quarterly supplementary financial document: None  
 Quarterly results briefing: None

(Rounded down to million yen)

## 1. Consolidated business results for the three months ended September 2018 (July 1, 2018 through September 30, 2018)

(1) Consolidated results of operations (% change from the previous corresponding period)

|                              | Net sales   |      | Operating income |       | Ordinary income |       | Net income attributable to owners of parent |       |
|------------------------------|-------------|------|------------------|-------|-----------------|-------|---|-------|
|                              | Million yen | %    | Million yen      | %     | Million yen     | %     | Million yen                                 | %     |
| Three months ended Sep. 2018 | 6,641       | 0.4  | 444              | -31.7 | 411             | -37.8 | 184   | -52.6 |
| Three months ended Sep. 2017 | 6,617       | 16.6 | 650              | 106.0 | 661             | 410.0 | 389   | -     |

(Note) Comprehensive income

Three months ended September 2018: 101 million yen (-80.7%)

Three months ended September 2017: 526 million yen (290.4%)

|                              | Net income per share | Diluted net income per share |
|------------------------------|----------------------|------------------------------|
|                              | Yen                  | Yen                          |
| Three months ended Sep. 2018 | 12.84                | -                            |
| Three months ended Sep. 2017 | 31.43                | -                            |

## (2) Consolidated financial position

|                 | Total assets | Net assets  | Shareholders' equity ratio |
|-----------------|--------------|-------------|----------------------------|
|                 | Million yen  | Million yen | %                          |
| As of Sep. 2018 | 23,369       | 15,757      | 66.7                       |
| As of Jun. 2018 | 23,760       | 16,075      | 66.2                       |

(Reference) Shareholders' equity

As of September 2018: 15,593 million yen

As of June 2018: 15,729 million yen

## 2. Dividends

|                                  | Annual dividend |           |           |          |       |
|----------------------------------|-----------------|-----------|-----------|----------|-------|
|                                  | End of 1Q       | End of 2Q | End of 3Q | Year-end | Total |
|                                  | Yen             | Yen       | Yen       | Yen      | Yen   |
| Year ended Jun. 2018             | -               | 0.00      | -         | 13.00    | 13.00 |
| Year ending Jun. 2019            | -               |           |           |          |       |
| Year ending Jun. 2019 (forecast) |                 | 0.00      | -         | 11.00    | 11.00 |

(Note) Revisions to dividend forecast for the current quarter: None

## 3. Forecast of consolidated business results for the fiscal year ending June 2019 (July 1, 2018 through June 30, 2019)

(% change from the previous corresponding period)

|                                     | Net sales   |     | Operating income |       | Ordinary income |       | Net income attributable to owners of parent |       | Net income per share |
|-------------------------------------|-------------|-----|------------------|-------|-----------------|-------|---|-------|----------------------|
|                                     | Million yen | %   | Million yen      | %     | Million yen     | %     | Million yen                                 | %     | Yen                  |
| For the six months ending Dec. 2018 | 14,064      | 1.4 | 774              | -43.8 | 710             | -50.3 | 278   | -67.7 | 19.34                |
| Year ending Jun. 2019               | 28,507      | 5.2 | 2,024            | -7.7  | 1,953           | -11.5 | 1,082                                       | -8.0  | 72.26                |

(Note1) Revisions to business forecast for the current quarter: None

## ※Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying changes in the scope of consolidation): None

(2) Application of accounting procedures specific to preparation of the consolidated quarterly financial statements:  
None

(3) Changes in accounting policies, accounting estimates and restatement

- |   |        |
|---|--------|
| ①Changes in accounting policies associated with revision of accounting standards: | : Yes  |
| ②Changes in accounting policies other than ①                                      | : None |
| ③Changes in accounting estimates  | : None |
| ④Restatement  | : None |

(4) Shares outstanding (common stock)

①Number of shares outstanding at the end of period (treasury stock included)

|                      |                   |
|----------------------|-------------------|
| As of September 2018 | 14,390,000 shares |
| As of June 2018      | 14,390,000 shares |

②Treasury stock at the end of period

|                      |              |
|----------------------|--------------|
| As of September 2018 | 4,457 shares |
| As of June 2018      | 4,413 shares |

③Average number of stock during period (quarterly cumulative period)

|                                   |                   |
|-----------------------------------|-------------------|
| Three months ended September 2018 | 14,385,565 shares |
| Three months ended September 2017 | 12,385,632 shares |

**\*The quarterly financial summary is not subject to quarterly reviews by certified public accountants or auditing firms.**

### **\*Explanation regarding appropriate use of business forecasts and other special instructions**

Forecasts regarding future performance in this material are based on information currently available to the Company and certain assumptions that the Company deems to be reasonable at the time this report was prepared. The Company does not make promises about the achievements. Actual results may differ significantly from the forecasts due to various factors.