

Summary of Business Results for the Fiscal Year Ended June 2017

[Japan GAAP] (Consolidated)

August 10, 2017

Company Suzuki Co., Ltd. Listed on the TSE
Stock Code 6785 URL: <http://www.suzukinet.co.jp>
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 Expected date of annual shareholders' meeting: September 28, 2017 Expected starting date of dividend payment: September 29, 2017
 Expected date of filing of annual securities report: September 28, 2017
 Preparation of supplementary financial document: Yes
 Results briefing: Yes (for institutional investors and analysts)

(Rounded down to million yen)

1. Consolidated business results for the fiscal year ended June 2017

(July 1, 2016 through June 30, 2017)

(1) Consolidated results of operations (% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Jun. 2017	23,723	2.7	1,727	20.2	1,676	32.6	916	453.4
Year ended Jun. 2016	23,093	3.3	1,436	26.7	1,264	-8.1	165	-71.7

(Note) Comprehensive income:

Year ended June 2017: 1,416 million yen (-%)

Year ended June 2016: -165 million yen (-%)

	Net income per share	Diluted net income per share	Return on equity	Ratio of ordinary income to total assets	Ratio of operating income to net sales
	Yen	Yen	%	%	%
Year ended Jun. 2017	73.98	-	7.4	8.8	7.3
Year ended Jun. 2016	13.37	-	1.4	6.8	6.2

(Reference) Investment earnings/loss on equity-method:

Year ended June 2017: - million yen

Year ended June 2016: - million yen

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Jun. 2017	19,684	13,216	65.7	1,044.51
As of Jun. 2016	18,250	12,285	65.0	957.64

(Reference) Shareholders' equity:

As of June 2017: 12,936 million yen

As of June 2016: 11,861 million yen

(3) Consolidated results of cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period
	Million yen	Million yen	Million yen	Million yen
Year ended Jun. 2017	1,975	-1,750	-113	1,291
Year ended Jun. 2016	1,551	-1,431	-159	1,127

2. Dividends

	Annual dividend					Total dividend (Total)	Dividend payout ratio (Consolidated)	Rate of total dividend to net assets (Consolidated)
	End of 1Q	End of 2Q	End of 3Q	Year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Year ended Jun. 2016	—	0.00	—	11.00	11.00	136	82.3	1.1
Year ended Jun. 2017	—	0.00	—	11.00	11.00	136	14.9	1.1
Year ending Jun. 2018 (forecast)	—	0.00	—	11.00	11.00		14.8	

3. Forecast of consolidated business results for the fiscal year ending June 2018

(July 1, 2017 through June 30, 2018)

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
For the six months ending Dec 31, 2017	13,112	14.5	1,091	31.2	1,104	74.8	593	101.5	47.95
Year ending Jun. 2018	25,804	8.8	1,771	2.5	1,783	6.4	919	0.4	74.28

※Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying changes in the scope of consolidation): None

(2) Changes in rules, procedures and indication methods of accounting process

- ① Changes in accounting policies associated with revision of accounting standards: : None
- ② Changes in accounting policies other than ① : None
- ③ Changes in accounting estimates : None
- ④ Restatement : None

(3) Shares outstanding (common stock)

① Number of shares outstanding at the end of period (treasury stock included)

As of June 2017 12,390,000 shares

As of June 2016 12,390,000 shares

② Treasury stock at the end of period:

As of June 2017 4,368 shares

As of June 2016 4,368 shares

③ Average number of stock during period (cumulative period)

Year ended June 2017 12,385,632 shares

Year ended June 2016 12,385,632 shares

(Reference) Summary of non-consolidated business results

1. Non-consolidated business results for the fiscal year ended June 2017

(July 1, 2016 through June 30, 2017)

(1) Non-consolidated results of operations

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Jun. 2017	15,364	6.1	1,183	24.5	1,465	37.2	751	19.5
Year ended Jun. 2016	14,479	4.6	950	47.4	1,068	21.8	629	32.9

	Net income per share	Diluted net income per share
	Yen	Yen
Year ended Jun. 2017	60.70	-
Year ended Jun. 2016	50.80	-

(2) Non-consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Jun. 2017	16,778	12,644	75.4	1,020.90
As of Jun. 2016	15,370	11,686	76.0	943.58

(Reference) Shareholders' equity:

As of June 2017: 12,644 million yen

As of June 2016: 11,686 million yen

***Financial summary is not subject to auditing procedures**

***Explanation regarding appropriate use of business forecasts and other special instructions**

Forecasts regarding future performance in this material are based on information currently available to the Company and certain assumptions that the company deems to be reasonable at the time this report was prepared. Actual results may differ significantly from the forecasts due to various factors.