

Summary of Business Results for the Year Ended June 30, 2013

[Japan GAAP] (Consolidated)

August 12, 2013

C o m p a n y **Suzuki Co., Ltd.** Listed on the TSE
S t o c k C o d e 6785 URL: <http://www.suzukinet.co.jp>
R e p r e s e n t a t i v e Noriyoshi Suzuki, Representative Director and President
C o n t a c t Hajime Kurata, Director and Account Manager T E L : +81-26-251-2600
 Expected date of annual shareholders' meeting: September 27, 2013 Expected starting date of dividend payment: September 30, 2013
 Expected date of filing of annual securities report: September 27, 2013
 Preparation of supplementary financial document: Yes
 Results briefing: Yes (for institutional investors and analysts)

(Rounded down to million yen)

1. Consolidated business results for the year ended June 2013 (July 1, 2012 through June 30, 2013)

(1) Consolidated results of operations (% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Jun. 2013	18,201	2.0	1,064	12.7	1,162	18.9	512	47.4
Year ended Jun. 2012	17,838	8.8	944	-8.4	978	-3.9	347	-18.9

(Note) Comprehensive income:

Year ended June 2013: 1,051 million yen (118.7%)

Year ended June 2012: 480 million yen (35.7%)

	Net income per share	Diluted net income per share	Return on equity	Ratio of ordinary income to total assets	Ratio of operating income to net sales
	Yen	Yen	%	%	%
Year ended Jun. 2013	82.73	—	4.7	6.9	5.8
Year ended Jun. 2012	56.10	—	3.3	6.0	5.3

(Reference) Investment earnings/loss on equity-method:

Year ended June 2013: — million yen

Year ended June 2012: — million yen

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Jun. 2013	17,061	11,754	65.8	1,812.08
As of Jun. 2012	16,708	11,016	63.4	1,709.18

(Reference) Shareholders' equity:

As of June 2013: 11,221 million yen

As of June 2012: 10,584 million yen

(3) Consolidated results of cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period
	Million yen	Million yen	Million yen	Million yen
Year ended Jun. 2013	2,109	-1,205	-576	1,721
Year ended Jun. 2012	1,907	-1,165	149	1,457

2. Dividends

	Annual dividend					Total dividend (Total)	Dividend payout ratio (Consolidated)	Rate of total dividend to net assets (Consolidated)
	End of 1Q	End of 2Q	End of 3Q	Year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Year ended Jun. 2012	—	0.00	—	25.00	25.00	154	44.6	1.4
Year ended Jun. 2013	—	0.00	—	27.00	27.00	167	32.6	1.5
Year ending Jun. 2014 (forecast)	—	0.00	—	22.00	22.00		34.0	

(Notes) Breakdown of year-end dividend for fiscal 2012 Commemorative dividend 3.00 yen

Breakdown of year-end dividend for fiscal 2013 Commemorative dividend 5.00 yen

3. Forecast of consolidated business results for the year ending June 2014

(July 1, 2013 through June 30, 2014)

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
For the six months ending Dec. 2013	9,107	-1.0	514	-7.1	560	10.2	228	13.7	36.83
Year ending Jun. 2014	18,581	2.1	995	-6.5	1,046	-10.0	400	-21.9	64.63

※Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying changes in the scope of consolidation): None

(2) Changes in accounting policies, accounting estimates and restatement

- ① Changes in accounting policies associated with revision of accounting standards: : Yes
 ② Changes in accounting policies other than ① : None
 ③ Changes in accounting estimates : Yes
 ④ Restatement : None

(3) Shares outstanding (common stock)

① Number of shares outstanding at the end of period (treasury stock included)

As of June 2013 6,195,000 shares

As of June 2012 6,195,000 shares

② Treasury stock at the end of period:

As of June 2013 2,184 shares

As of June 2012 2,184 shares

③ Average number of stock during period

Year ended June 2013 6,192,816 shares

Year ended June 2012 6,192,875 shares

(Reference) Summary of non-consolidated business results

1. Non-consolidated business results for the year ended June 2013 (July 1, 2012 through June 30, 2013)

(1) Non-consolidated results of operations

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Jun. 2013	11,268	-3.6	257	-4.3	506	18.3	349	74.8
Year ended Jun. 2012	11,693	-5.2	268	-65.9	428	-52.3	200	43.4

	Net income per share		Diluted net income per share	
	Yen		Yen	
Year ended Jun. 2013	56.47		—	
Year ended Jun. 2012	32.30		—	

(2) Non-consolidated financial position

	Total assets		Net assets		Shareholders' equity ratio		Net assets per share	
	Million yen		Million yen		%		Yen	
As of Jun. 2013	14,324		10,662		74.4		1,721.74	
As of Jun. 2012	14,668		10,232		69.8		1,652.37	

(Reference) Shareholders' equity:

As of June 2013: 10,662 million yen

As of June 2012: 10,232 million yen

※Implementation status of auditing procedure

This financial summary is not subject to auditing procedure pursuant to the Financial Instruments and Exchange Act.

At the time of disclosure of this report, the auditing procedure of financial statements pursuant to the Financial Instruments and Exchange Act has not been completed.

*** Explanation regarding appropriate use of business forecasts and other special instructions**

Forecasts regarding future performance in this material are based on information currently available to the Company and certain assumptions that the Company deems to be reasonable at the time this report was prepared. The Company does not make promises about the achievements. Actual results may differ significantly from the forecasts due to various factors.