

Summary of Business Results for the Fiscal Year Ended June 2018

[Japan GAAP] (Consolidated)

August 10, 2018

Company Suzuki Co., Ltd. Listed on the TSE
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 Expected date of annual shareholders' meeting: September 27, 2018 Expected starting date of dividend payment: September 28, 2018
 Expected date of filing of annual securities report: September 27, 2018
 Preparation of supplementary financial document: Yes
 Results briefing: Yes (for institutional investors and analysts)

(Rounded down to million yen)

1. Consolidated business results for the fiscal year ended June 2018

(July 1, 2017 through June 30, 2018)

(1) Consolidated results of operations (% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Jun. 2018	27,109	14.3	2,193	27.0	2,206	31.6	1,176	28.5
Year ended Jun. 2017	23,723	2.7	1,727	20.2	1,676	32.6	916	453.4

(Note) Comprehensive income:

Year ended June 2018: 1,221 million yen (-13.8%)

Year ended June 2017: 1,416 million yen (-%)

	Net income per share	Diluted net income per share	Return on equity	Ratio of ordinary income to total assets	Ratio of operating income to net sales
	Yen	Yen	%	%	%
Year ended Jun. 2018	92.27	92.18	8.2	10.2	8.1
Year ended Jun. 2017	73.98	-	7.4	8.8	7.3

(Reference) Investment earnings/loss on equity-method:

Year ended June 2018: - million yen

Year ended June 2017: - million yen

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Jun. 2018	23,760	16,075	66.2	1,093.43
As of Jun. 2017	19,684	13,216	65.7	1,044.51

(Reference) Shareholders' equity:

As of June 2018: 15,729 million yen

As of June 2017: 12,936 million yen

(3) Consolidated results of cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period
	Million yen	Million yen	Million yen	Million yen
Year ended Jun. 2018	2,436	-3,122	2,451	2,996
Year ended Jun. 2017	1,975	-1,750	-113	1,291

2. Dividends

	Annual dividend					Total dividend (Total)	Dividend payout ratio (Consolidated)	Rate of total dividend to net assets (Consolidated)
	End of 1Q	End of 2Q	End of 3Q	Year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Year ended Jun. 2017	—	0.00	—	11.00	11.00	136	14.9	1.1
Year ended Jun. 2018	—	0.00	—	13.00	13.00	187	14.1	1.2
Year ending Jun. 2019 (forecast)	—	0.00	—	11.00	11.00		15.2	

(Note) Breakdown of the year-end dividend for the fiscal year ended June 2018: Commemorative dividend 2 yen

3. Forecast of consolidated business results for the fiscal year ending June 2019

(July 1, 2018 through June 30, 2019)

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
For the six months ending Dec 31, 2018	14,064	1.4	774	-43.8	710	-50.3	278	-67.7	19.34
Year ending Jun. 2019	28,507	5.2	2,024	-7.7	1,953	-11.5	1,082	-8.0	72.26

※Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying changes in the scope of consolidation): None

(2) Changes in rules, procedures and indication methods of accounting process

- ① Changes in accounting policies associated with revision of accounting standards: : None
- ② Changes in accounting policies other than ① : None
- ③ Changes in accounting estimates : None
- ④ Restatement : None

(3) Shares outstanding (common stock)

① Number of shares outstanding at the end of period (treasury stock included)

As of June 2018 14,390,000 shares

As of June 2017 12,390,000 shares

② Treasury stock at the end of period:

As of June 2018 4,413 shares

As of June 2017 4,368 shares

③ Average number of stock during period (cumulative period)

Year ended June 2018 12,755,533 shares

Year ended June 2017 12,385,632 shares

(Reference) Summary of non-consolidated business results

1. Non-consolidated business results for the fiscal year ended June 2018

(July 1, 2017 through June 30, 2018)

(1) Non-consolidated results of operations

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Jun. 2018	18,374	19.6	1,800	52.1	2,041	39.3	1,208	60.7
Year ended Jun. 2017	15,364	6.1	1,183	24.5	1,465	37.2	751	19.5

	Net income per share	Diluted net income per share
	Yen	Yen
Year ended Jun. 2018	94.72	94.62
Year ended Jun. 2017	60.70	-

(2) Non-consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Jun. 2018	20,525	15,651	76.3	1,088.02
As of Jun. 2017	16,778	12,644	75.4	1,020.90

(Reference) Shareholders' equity:

As of June 2018: 15,651 million yen

As of June 2017: 12,644 million yen

***Financial summary is not subject to auditing procedures by certified public accountants or auditing firms.**

***Explanation regarding appropriate use of business forecasts and other special instructions**

Forecasts regarding future performance in this material are based on information currently available to the Company and certain assumptions that the company deems to be reasonable at the time this report was prepared. Actual results may differ significantly from the forecasts due to various factors.