

# Summary of Business Results for the Fiscal Year Ended June 2019

## [Japan GAAP] (Consolidated)

August 9, 2019

**Company** Suzuki Co., Ltd. Listed on the TSE  
**Stock Code** 6785 URL: <http://www.suzukinet.co.jp>  
**Representative** Noriyoshi Suzuki, Representative Director and President  
**Contact** Katsuto Yokoyama, Senior Managing Executive Officer TEL: +81-26-251-2600  
 Expected date of annual shareholders' meeting: September 27, 2019 Expected starting date of dividend payment: September 30, 2019  
 Expected date of filing of annual securities report: September 27, 2019  
 Preparation of supplementary financial document: Yes  
 Results briefing: Yes (for institutional investors and analysts)

(Rounded down to million yen)

### 1. Consolidated business results for the fiscal year ended June 2019

(July 1, 2018 through June 30, 2019)

(1) Consolidated results of operations (% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Jun. 2019	26,557	-2.0	1,714	-21.8	1,711	-22.4	897	-23.8
Year ended Jun. 2018	27,109	14.3	2,193	27.0	2,206	31.6	1,176	28.5

(Note) Comprehensive income:

Year ended June 2019: 954 million yen (-21.9%)

Year ended June 2018: 1,221 million yen (-13.8%)

	Net income per share	Diluted net income per share	Return on equity	Ratio of ordinary income to total assets	Ratio of operating income to net sales
	Yen	Yen	%	%	%
Year ended Jun. 2019	62.36	-	5.6	7.1	6.5
Year ended Jun. 2018	92.27	92.18	8.2	10.2	8.1

(Reference) Investment earnings/loss on equity-method:

Year ended June 2019: - million yen

Year ended June 2018: - million yen

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Jun. 2019	24,531	16,649	66.3	1,131.29
As of Jun. 2018	23,760	16,075	66.2	1,093.43

(Reference) Shareholders' equity:

As of June 2019: 16,274 million yen

As of June 2018: 15,729 million yen

(3) Consolidated results of cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period
	Million yen	Million yen	Million yen	Million yen
Year ended Jun. 2019	3,530	-4,126	-565	1,885
Year ended Jun. 2018	2,436	-3,122	2,451	2,996

### 2. Dividends

	Annual dividend					Total dividend (Total)	Dividend payout ratio (Consolidated)	Rate of total dividend to net assets (Consolidated)
	End of 1Q	End of 2Q	End of 3Q	Year-end	Total			
Year ended Jun. 2018	Yen -	Yen 0.00	Yen -	Yen 13.00	Yen 13.00	Million yen 187	% 14.1	% 1.2
Year ended Jun. 2019	-	0.00	-	11.00	11.00	158	17.6	1.0
Year ending Jun. 2020 (forecast)	-	0.00	-	11.00	11.00		23.7	

(Note) Breakdown of the year-end dividend for the fiscal year ended June 2019: Commemorative dividend 2 yen

### 3. Forecast of consolidated business results for the fiscal year ending June 2020

(July 1, 2019 through June 30, 2020)

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
For the six months ending Dec 31, 2019	14,079	2.3	665	-35.7	683	-30.1	323	-33.1	22.48
Year ending Jun. 2020	28,668	8.0	1,340	-21.8	1,364	-20.3	668	-25.5	46.48

#### ※Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying changes in the scope of consolidation): None

(2) Changes in rules, procedures and indication methods of accounting process

- ① Changes in accounting policies associated with revision of accounting standards: : Yes
- ② Changes in accounting policies other than ① : None
- ③ Changes in accounting estimates : None
- ④ Restatement : None

(3) Shares outstanding (common stock)

① Number of shares outstanding at the end of period (treasury stock included)

As of June 2019 14,390,000 shares

As of June 2018 14,390,000 shares

② Treasury stock at the end of period:

As of June 2019 4,457 shares

As of June 2018 4,413 shares

③ Average number of stock during period (cumulative period)

Year ended June 2019 14,385,549 shares

Year ended June 2018 12,755,533 shares

#### (Reference) Summary of non-consolidated business results

##### 1. Non-consolidated business results for the fiscal year ended June 2019

(July 1, 2018 through June 30, 2019)

(1) Non-consolidated results of operations

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Jun. 2019	16,649	-9.4	1,092	-39.3	1,492	-26.9	700	-42.0
Year ended Jun. 2018	18,374	19.6	1,800	52.1	2,041	39.3	1,208	60.7

	Net income per share	Diluted net income per share
	Yen	Yen
Year ended Jun. 2019	48.73	-
Year ended Jun. 2018	94.72	94.62

(2) Non-consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Jun. 2019	20,576	15,988	77.7	1,111.39
As of Jun. 2018	20,525	15,651	76.3	1,088.02

(Reference) Shareholders' equity:

As of June 2019: 15,988 million yen

As of June 2018: 15,651 million yen

**\*Financial summary is not subject to auditing procedures by certified public accountants or auditing firms.**

**\*Explanation regarding appropriate use of business forecasts and other special instructions**

Forecasts regarding future performance in this material are based on information currently available to the Company and certain assumptions that the company deems to be reasonable at the time this report was prepared. Actual results may differ significantly from the forecasts due to various factors.