

Summary of Business Results for the Fiscal Year Ended June 2024 [Japan GAAP] (Consolidated)

August 8, 2024

Company **Suzuki Co., Ltd.** Listed on the TSE
 Stock Code 6785 URL: <https://www.suzukinet.co.jp>
 Representative Noriyoshi Suzuki, Representative Director and President
 Contact Noriaki Sato, General Manager, Accounting Dept. TEL: +81-26-251-2600
 Expected date of annual shareholders' meeting: September 27, 2024 Expected starting date of dividend payment: September 30, 2024
 Expected date of filing of annual securities report: September 30, 2024
 Preparation of supplementary financial document: Yes
 Results briefing: Yes (for institutional investors and analysts)

(Rounded down to million yen)

1. Consolidated business results for the fiscal year ended June 2024 (July 1, 2023 through June 30, 2024)

(1) Consolidated results of operations (% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Jun. 2024	27,726	5.1	3,369	6.9	3,668	13.3	2,267	15.9
Year ended Jun. 2023	26,374	1.1	3,151	6.5	3,236	-4.0	1,956	-6.3

(Note) Comprehensive income:

Year ended June 2024: 3,137 million yen (31.3%)

Year ended June 2023: 2,388 million yen (-6.9%)

	Net income per share	Diluted net income per share	Return on equity	Ratio of ordinary income to total assets	Ratio of operating income to net sales
	Yen	Yen	%	%	%
Year ended Jun. 2024	158.11	-	9.4	10.3	12.2
Year ended Jun. 2023	136.22	-	8.9	9.7	11.9

(Reference) Investment earnings/loss on equity-method: Year

ended June 2024: - million yen

Year ended June 2023: - million yen

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Jun. 2024	37,063	26,064	68.0	1,757.66
As of Jun. 2023	34,428	23,552	66.6	1,598.35

(Reference) Shareholders' equity:

As of June 2024: 25,214 million yen

As of June 2023: 22,912 million yen

(3) Consolidated results of cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at the end of period
	Million yen	Million yen	Million yen	Million yen
Year ended Jun. 2024	5,445	-2,478	-1,337	5,723
Year ended Jun. 2023	3,877	-2,984	-521	4,211

2. Dividends

	Annual dividend					Total dividend (Total)	Dividend payout ratio (Consolidated)	Rate of total dividend to net assets (Consolidated)
	End of 1Q	End of 2Q	End of 3Q	Year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Year ended Jun. 2023	-	0.00	-	30.00	30.00	430	22.0	2.0
Year ended Jun. 2024	-	0.00	-	46.00	46.00	659	29.1	2.7
Year ending Jun. 2025 (forecast)	-	40.00	-	40.00	80.00		48.7	

(Note) Revisions to dividend forecast for the current quarter: No

3. Forecast of consolidated business results for the fiscal year ending June 2025

(July 1, 2024 through June 30, 2025)

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of parent		Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
Year ending Jun.2025	30,872	11.3	3,833	13.8	3,827	4.3	2,355	3.9	164.21

(Note) Since the Company manages its operations on an annual basis, the Company has omitted a forecast of consolidated financial results for the second quarter (cumulative period). For details, please refer to "1. Operating Results (4) Outlook" on page 3 of the attached document.

※Notes

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying changes in the scope of consolidation): No

(2) Changes in rules, procedures and indication methods of accounting process

- ① Changes in accounting policies associated with revision of accounting standards: : None
- ② Changes in accounting policies other than ① : None
- ③ Changes in accounting estimates : None
- ④ Restatement : None

(3) Shares outstanding (common stock)

① Number of shares outstanding at the end of period (treasury stock included)

As of June 2024 14,404,400 shares

As of June 2023 14,404,400 shares

② Treasury stock at the end of period:

As of June 2024 58,643 shares

As of June 2023 69,202 shares

③ Average number of stock during period (cumulative period)

Year ended June 2024 14,342,063 shares

Year ended June 2023 14,364,408 shares

(Reference) Summary of non-consolidated business results 1. Non-consolidated business results for the fiscal year ended June 2024 (July 1, 2023 through June 30, 2024)

(1) Non-consolidated results of operations (% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Net income	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Year ended Jun. 2024	14,396	-1.4	1,573	-5.4	2,245	3.3	1,726	7.6
Year ended Jun. 2023	14,568	-2.7	1,663	-3.7	2,173	-4.0	1,604	-2.0
	Net income per share		Diluted net income per share					
	Yen		Yen					
Year ended Jun. 2024	120.39		-					
Year ended Jun. 2023	111.72		-					

(2) Non-consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of Jun. 2024	29,265	23,301	79.6	1,624.28
As of Jun. 2023	27,559	21,559	78.2	1,503.94

(Reference) Shareholders' equity:

As of June 2024: 23,301 million yen

As of June 2023: 21,559 million yen

*Financial summary is not subject to auditing procedures by certified public accountants or auditing firms.

*Explanation regarding appropriate use of business forecasts and other special instructions

Forecasts regarding future performance in this material are based on information currently available to the Company and certain assumptions that the company deems to be reasonable at the time this report was prepared. Actual results may differ significantly from the forecasts due to various factors.