Summary of Business Results for the Fiscal Year Ended June 2022 [Japan GAAP] (Consolidated)

August 9, 2022

C o m p a n y Suzuki Co., Ltd. Listed on the TSE

Stock Code 6785 URL: https://www.suzukinet.co.jp Representative Noriyoshi Suzuki, Representative Director and President

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Expected date of annual shareholders' meeting: September 29, 2022 Expected starting date of dividend payment: September 30, 2022

Expected date of filing of annual securities report: September 29, 2022

Preparation of supplementary financial document: Yes Results briefing: Yes (for institutional investors and analysts)

(Rounded down to million yen)

1. Consolidated business results for the fiscal year ended June 2022

(July 1, 2021 through June 30, 2022)

(1) Consolidated results of operations

(% change from the previous corresponding period)

| | Net sales | | Operating inc | come | Ordinary income | | Net income attributable to owners of parent | |
|----------------------|-------------|------|---------------|------|-----------------|-------|---|------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| Year ended Jun. 2022 | 23,410 | _ | 2,958 | -4.5 | 3,371 | -0.3 | 2,087 | 1.8 |
| Year ended Jun. 2021 | 32,708 | 16.3 | 3,097 | 78.5 | 3,379 | 129.4 | 2,051 | 65.8 |

(Note) Comprehensive income:

Year ended June 2022: 2,564 million yen (1.7%) Year ended June 2021: 2,520 million yen (107.4%)

| | | Net income per share | Diluted net income per share | Return on equity | Ratio of ordinary income to total assets | Ratio of operating income to net sales | |
|---|----------------------|----------------------|------------------------------|------------------|--|--|---|
| Ī | | Yen | Yen | % | % | % | l |
| | Year ended Jun. 2022 | 145.26 | - | 10.3 | 11.0 | 12.6 | l |
| | Year ended Jun. 2021 | 142.49 | - | 11.3 | 12.6 | 9.5 | l |

(Reference) Investment earnings/loss on equity-method:

Year ended June 2022: - million yen Year ended June 2021: - million yen

(2) Consolidated financial position

| | Total assets | otal assets Net assets Shareholders' equity ratio | | Net assets per share | |
|-----------------|--------------|---|------|-------------------------|-----|
| | Million yen | Million yen | % | | Yen |
| As of Jun. 2022 | 32,262 | 21,714 | 65.7 | 1,473.96 | |
| As of Jun. 2021 | 28,808 | 19,664 | 66.7 | 1,334.07 | |

(Reference) Shareholders' equity:

As of June 2022: 21,183 million yen As of June 2021: 19,210 million yen

(3) Consolidated results of cash flows

| | Cash flows from | Cash flows from | Cash flows from | Cash and cash equivalents |
|----------------------|----------------------|----------------------|----------------------|---------------------------|
| | operating activities | investing activities | financing activities | at the end of period |
| | Million yen | Million yen | Million yen | Million yen |
| Year ended Jun. 2022 | 4,121 | -3,953 | 790 | 3,861 |
| Year ended Jun. 2021 | 4,830 | -3,207 | -403 | 3,078 |

2. Dividends

| | | An | nual divider | ıd | Total | Dividend | Rate of total dividend to | |
|-------------------------------------|--------------|-----------|--------------|----------|-------|---------------------|--------------------------------|------------------------------|
| | End of 1Q | End of 2Q | End of 3Q | Year-end | Total | dividend (Total) | payout ratio (Consolidated) | net assets (Consolidated) |
| | Yen | Yen | Yen | Yen | Yen | Million yen | % | % |
| Year ended Jun. 2021 | _ | 0.00 | _ | 20.00 | 20.00 | 287 | 14.0 | 1.6 |
| Year ended Jun. 2022 | _ | 0.00 | _ | 20.00 | 20.00 | 287 | 13.8 | 1.4 |
| Year ending Jun. 2023 (forecast) | - | 0.00 | _ | 25.00 | 25.00 | | 17.4 | |

(Note) The year-end dividend per share for the fiscal year ending June 2022 has been changed from 20 yen to 20 yen.

3. Forecast of consolidated business results for the fiscal year ending June 2023

(July 1, 2022 through June 30, 2023)

(% change from the previous corresponding period)

| | Net sales | | Operating i | ncome | Ordinary income | | Ordinary income Net income attributable to owners of parent | | | Net income per share |
|--|-------------|------|-------------|-------|-----------------|------|--|------|--------|----------------------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % | Yen | |
| For the six months ending Dec 31, 2022 | 14,425 | 22.9 | 1,542 | -0.7 | 1,540 | -4.3 | 998 | 8.2 | 69.46 | |
| Year ending Jun. 2023 | 29,648 | 26.6 | 3,235 | 9.4 | 3,236 | -4.0 | 2,062 | -1.2 | 143.50 | |

(Note) Since the "Accounting Standard for Revenue Recognition" (Corporate Accounting Standard No. 29), etc. will be applied from the beginning of the fiscal year ending June 2023, the above consolidated earnings forecast will be the amount after applying the accounting standard, etc. The rate of increase / decrease compared to the previous fiscal year and the same quarter of the previous year is the rate of increase / decrease calculated assuming that the relevant accounting standards were applied in the fiscal year ended June 2022.

%Notes

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries accompanying changes in the scope of consolidation): None
- (2) Changes in rules, procedures and indication methods of accounting process

: Yes ©Changes in accounting policies associated with revision of accounting standards:

: None ©Changes in accounting policies other than ©

: None ©Changes in accounting estimates : None

4 Restatement

- (3) Shares outstanding (common stock)
- © Number of shares outstanding at the end of period (treasury stock included)

As of June 2022 14,404,400 shares As of June 2021 14,404,400 shares

© Treasury stock at the end of period:

As of June 2022 32.575 shares As of June 2021 **4.575** shares

© Average number of stock during period (cumulative period)

14,372,859 shares Year ended June 2022 Year ended June 2021 14,394,833 shares

(Reference) Summary of non-consolidated business results

1. Non-consolidated business results for the fiscal year ended June 2022

(July 1, 2021 through June 30, 2022)

(1) Non-consolidated results of operations

(% change from the previous corresponding period)

| ` ' | | | | | _ | - | | - |
|----------------------|-------------|-----|------------------|------|-----------------|------|-------------|-----|
| | Net sales | | Operating income | | Ordinary income | | Net incom | ie |
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| Year ended Jun. 2022 | 14,472 | _ | 1,727 | -8.6 | 2,264 | -7.6 | 1,637 | 3.3 |
| Year ended Jun. 2021 | 17,982 | 2.3 | 1,890 | 83.1 | 2,449 | 73.8 | 1,585 | 8.1 |

| | Net income per share | Diluted net income per share | | |
|----------------------|----------------------|------------------------------|--|--|
| | Yen | Yen | | |
| Year ended Jun. 2022 | 113.92 | _ | | |
| Year ended Jun. 2021 | 110.11 | _ | | |

(2) Non-consolidated financial position

| | Total assets | Total assets Net assets | | Net assets per share | |
|-----------------|--------------|-------------------------|------|----------------------|-----|
| | Million yen | Million yen | % | | Yen |
| As of Jun. 2022 | 26,139 | 20,120 | 77.0 | 1,400.01 | |
| As of Jun. 2021 | 22,746 | 18,645 | 82.0 | 1,294.87 | |

(Reference) Shareholders' equity:

As of June 2022:20,120 million yen As of June 2021:18,645 million yen *Financial summary is not subject to auditing procedures by certified public accountants or auditing firms.

*Explanation regarding appropriate use of business forecasts and other special instructions

Forecasts regarding future performance in this material are based on information currently available to the Company and certain assumptions that the company deems to be reasonable at the time this report was prepared. Actual results may differ significantly from the forecasts due to various factors.