GLORY LTD.
FY2025 Consolidated Financial Results

May 15, 2026

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Akihiro Harada, President

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Tomoko Fujita

Director, Responsible for investor relations

1 Summary of Financial Results

Akihiro Harada, President

***Important Note**
In connection with the adoption of IFRS from the fiscal year ended March 31, 2026, certain sections of this document, including historical trend analyses and figures, are presented in accordance with Japanese GAAP. We appreciate your understanding in this regard.

Summary of Financial Results

Consolidated Financial Results

→ Decreased revenue and operating profit

*Adoption of IFRS from FY2025 full-year results

(Billions of yen)

		Revenue	Y-o-Y		Operating profit before goodwill amortization	Y-o-Y		Operating Profit	Y-o-Y		Profit	Y-o-Y	
IFRS		339.5	-29.0	-7.9%	-	-	-	29.7	-12.2	-29.2%	15.3	-9.1	-37.2%
(approx.)	J-GAAP	338.9	-30.0	-8.1%	32.2	-11.6	-26.6%	23.4	-13.3	-36.3%	9.4	-7.7	-45.2%

- Revenue increased significantly compared with FY2022 sales, which was before the special demand from new banknote issuance in Japan.
- In the overseas market, we achieved **record-high revenue for seven consecutive years.**
- In the domestic market, revenue and operating profit decreased due to a rebound from the previous year, when hardware replacements and system modifications increased due to the new banknote issuance**, which was in line with expectations**.

Consolidated Financial Forecast

→ Expecting increase in revenue and operating profit

(Billions of yen)

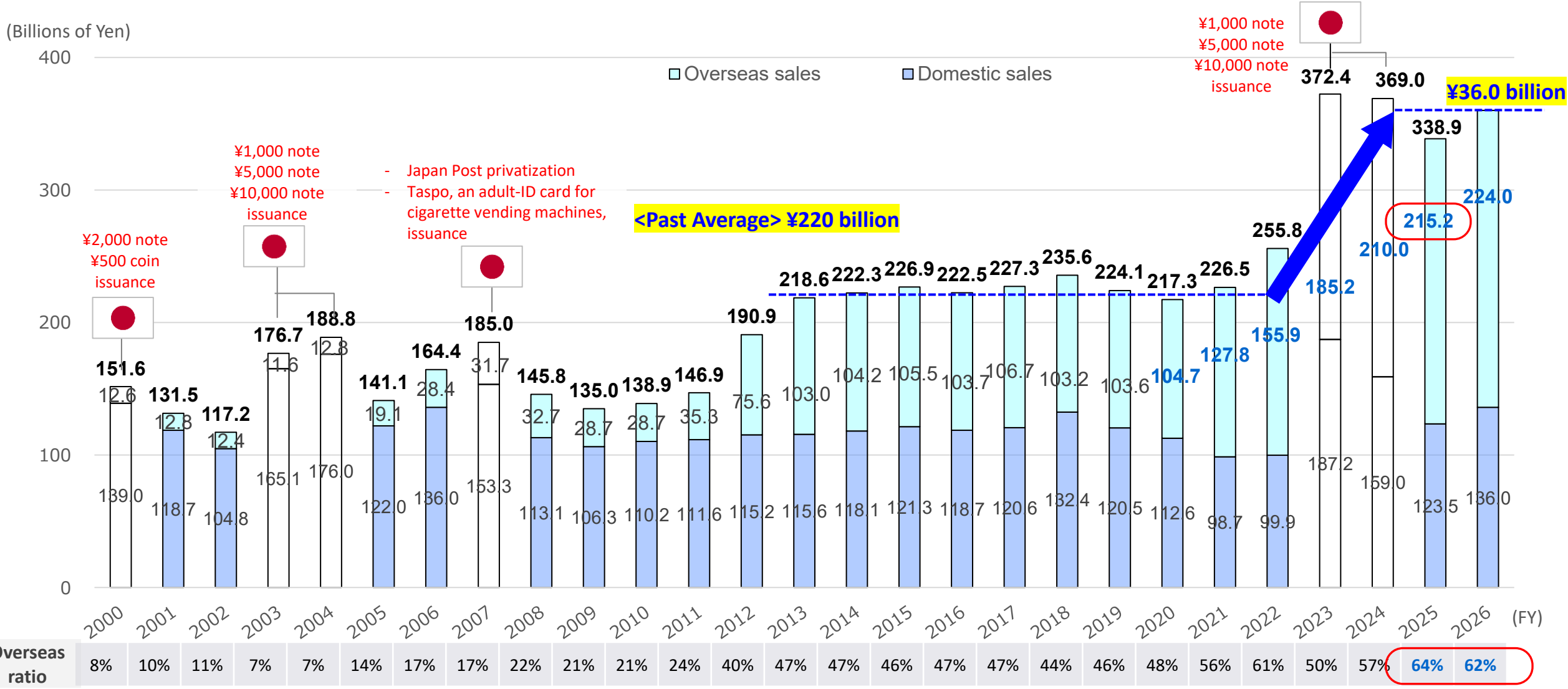
		Revenue	Y-o-Y		Operating profit before goodwill amortization	Y-o-Y		Operating Profit	Y-o-Y		Profit	Y-o-Y	
IFRS		360.0	+20.5	+6.0%	-	-	-	32.0	+2.3	+7.6%	20.0	+4.7	+30.0%
(approx.)	J-GAAP	360.0	+21.1	+6.2%	36.2	+4.0	+12.4%	28.0	+4.6	+19.7%	14.5	+5.1	+54.3%

- In the overseas market, we expect further growth through expanded sales of products and services, and aiming to improve profit margins by optimizing operating costs.
- In the domestic market, we expect sales recovery in financial and retail/transportation market due to the rebound of special demand.

Business Growth (Net sales)

Based on own calculations <J-GAAP>

<Key points> 1) Business size exceeded ¥350.0 billion in net sales, even without the special demand from new banknote issuance
2) The overseas business, our key growth driver, achieved ¥215.2 billion sales in FY2025 and has continued to reach record highs.



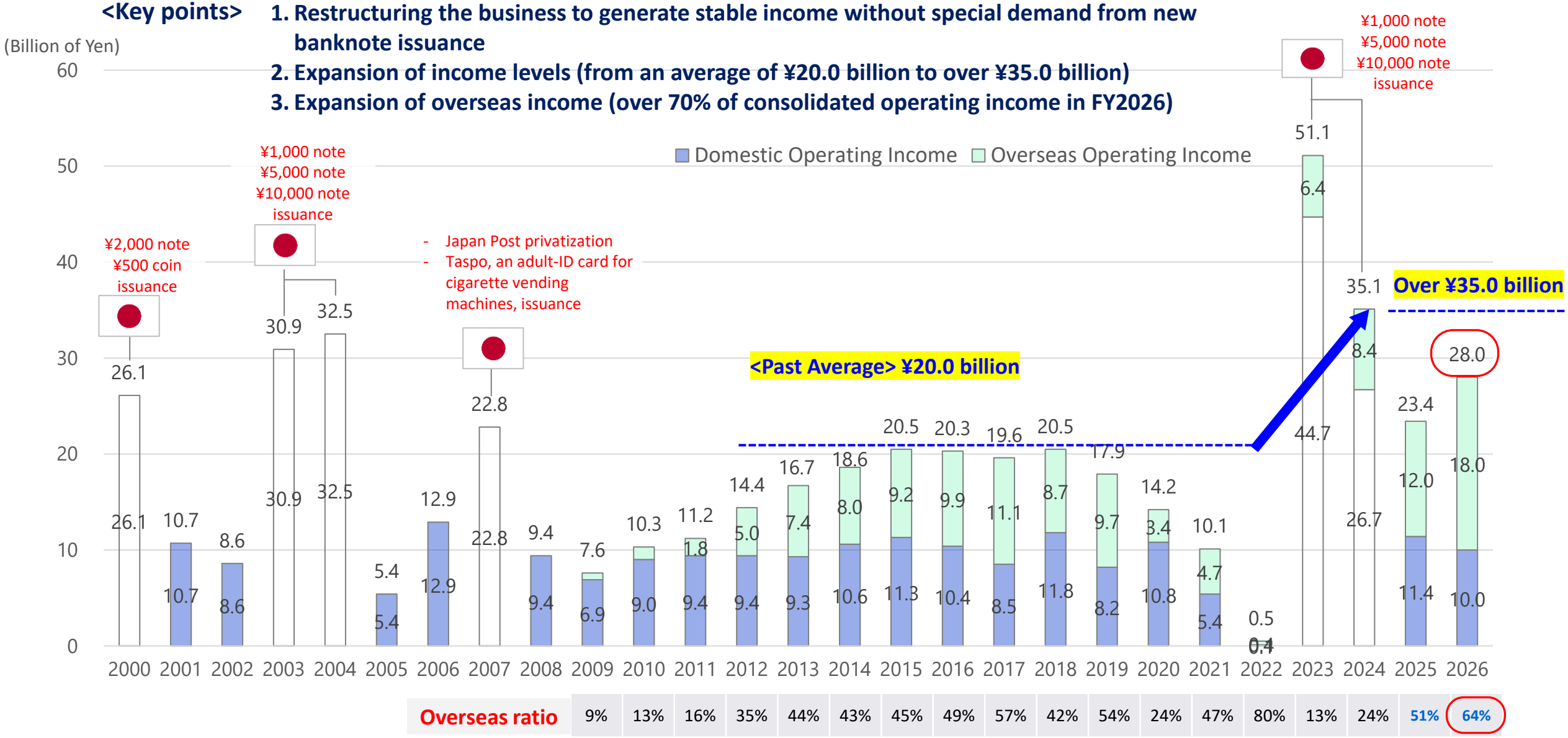
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
Overseas ratio	8%	10%	11%	7%	7%	14%	17%	17%	22%	21%	21%	24%	40%	47%	47%	46%	47%	47%	44%	46%	48%	56%	61%	50%	57%	64%	62%

Recovery of Earning Power (Operating Income)

Based on own calculations <J-GAAP>

<Key points>

1. **Restructuring the business to generate stable income without special demand from new banknote issuance**
2. **Expansion of income levels (from an average of ¥20.0 billion to over ¥35.0 billion)**
3. **Expansion of overseas income (over 70% of consolidated operating income in FY2026)**



1 Initiatives to Increase Corporate Value

Akihiro Harada, President

Initiatives to Increase Corporate Value

1. Shareholder Returns
2. PBR Trend
3. Cash Allocation
4. Human Capital Management
5. Strengthening Engagement with Shareholders and Investors
6. Actions to Achieve the 2026 Medium-Term Management Plan

   Net sales / Operating Income / Net Income / ROE / ROIC / ROA

1. Shareholder Returns

FY2025 (Result)

Basic Policy on Profit Distributions

- Total return ratio 100% or more
- Progressive dividends
- DOE (Dividends on Shareholders' Equity) of 3.0% or higher

Total return ratio: 126%
(As of the completion of the share buyback on 13 May, 2026: 136%)

Return Overview	Amount
Net Profit	¥15.3 billion
1. Total Dividends	¥6.1 billion (DOE 3% or higher)
2. Share Buyback	¥13.4 billion (¥15.0 billion as of end of the buyback on 13 May, 2026)
Total Return 1 + 2	¥19.5 billion (¥21.1 billion as of end of the buyback on 13 May, 2026)
Total return ratio	126% (As of completion of the buyback on 13 May, 2026: 136%)

Dividends per share	Plan	DOE
Total annual dividend	¥112	3.0%

FY2026 (Forecast)

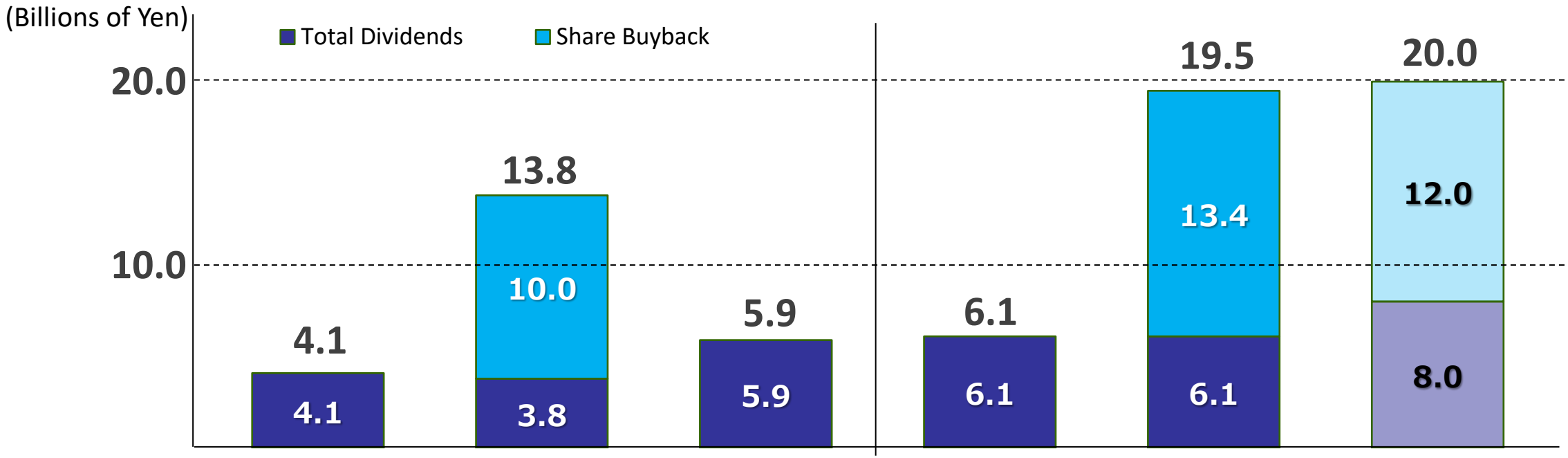
Basic Policy on Profit Distributions

- Maintain total return ratio 100% or more (excluding non-recurring gains and losses)
- Maintain progressive dividends
- Raise DOE to 4.0% or more (strengthen stable dividends)
- Aim to further improve DOE in the next Medium-Term Management Plan

Return Overview	Amount
Net Profit	¥20.0 billion
1. Total Dividends	¥8.0 billion (DOE 4% or higher)
2. Share Buyback	¥12.0 billion
Total Return 1 + 2	¥20.0 billion
Total return ratio	100% or more

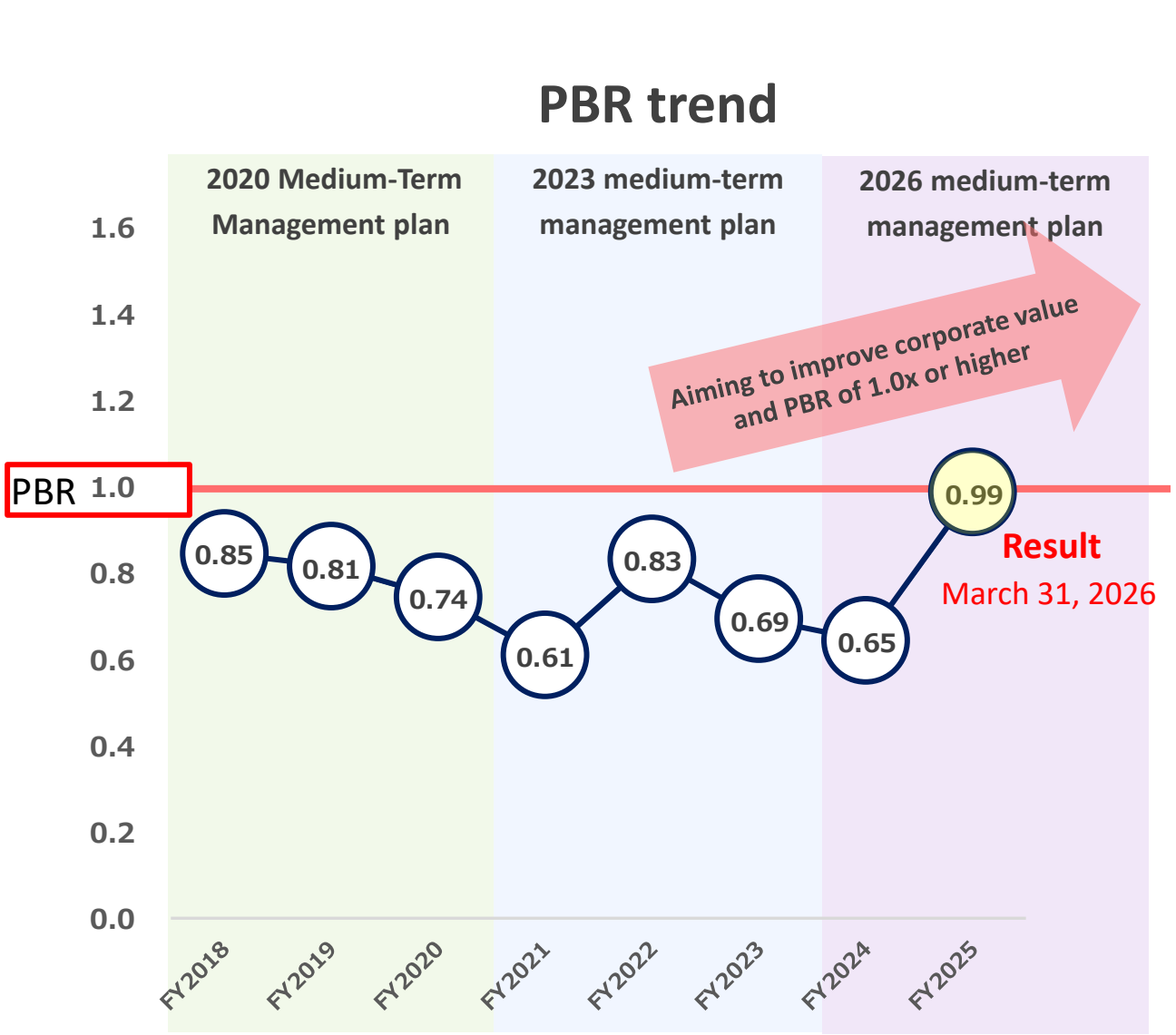
Dividends per share	Plan	DOE
Total annual dividend	¥154	4.0% or more

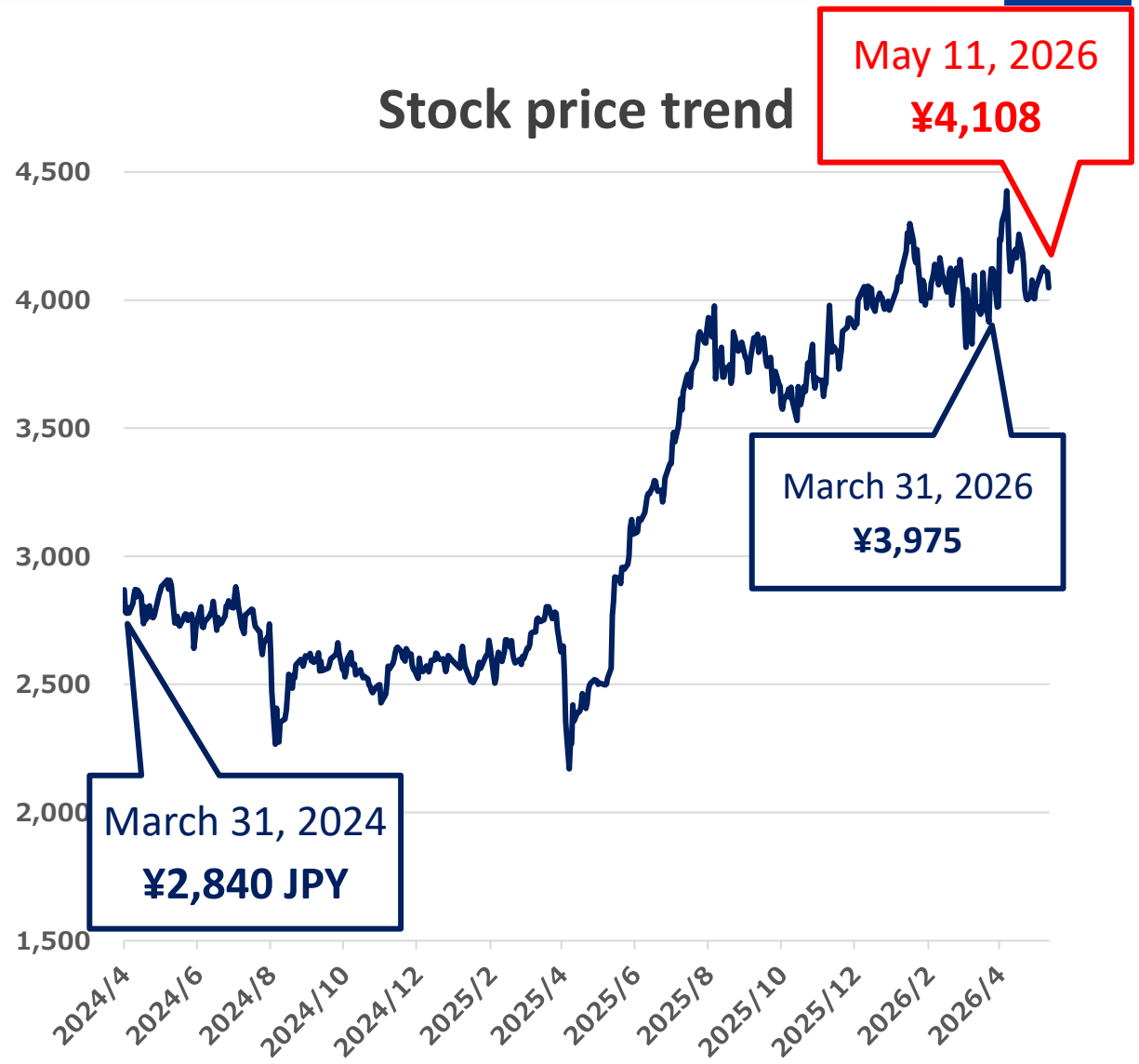
1. Shareholders Return



	FY2021	FY2022	FY2023	FY2024	FY2025	FY2026 (Forecast)
Total Shareholder Return	88.6%	124.4%	126.4%	122.2%	**155.6%**	-
TOPIX (including dividends)	102.2%	105.8%	141.3%	98.5%	**134.6%**	-
Machine sector (including dividends)	96.2%	108.6%	146.2%	95.7%	**150.0%**	-
Total return ratio	35.4%	- %	16.0%	37.6%	**126.4%**	100% or more
Highest stock price	¥2,615	¥2,975	¥3,232	¥2,929	**¥4,299**	-

2. PBR trend


PBR trend
2020 Medium-Term Management plan
2023 medium-term management plan
2026 medium-term management plan
Aiming to improve corporate value and PBR of 1.0x or higher
PBR
1.6
1.4
1.2
1.0
0.8
0.6
0.4
0.2
0.0
0.85
0.81
0.74
0.61
0.83
0.69
0.65
0.99
Result
March 31, 2026
FY2018
FY2019
FY2020
FY2021
FY2022
FY2023
FY2024
FY2025

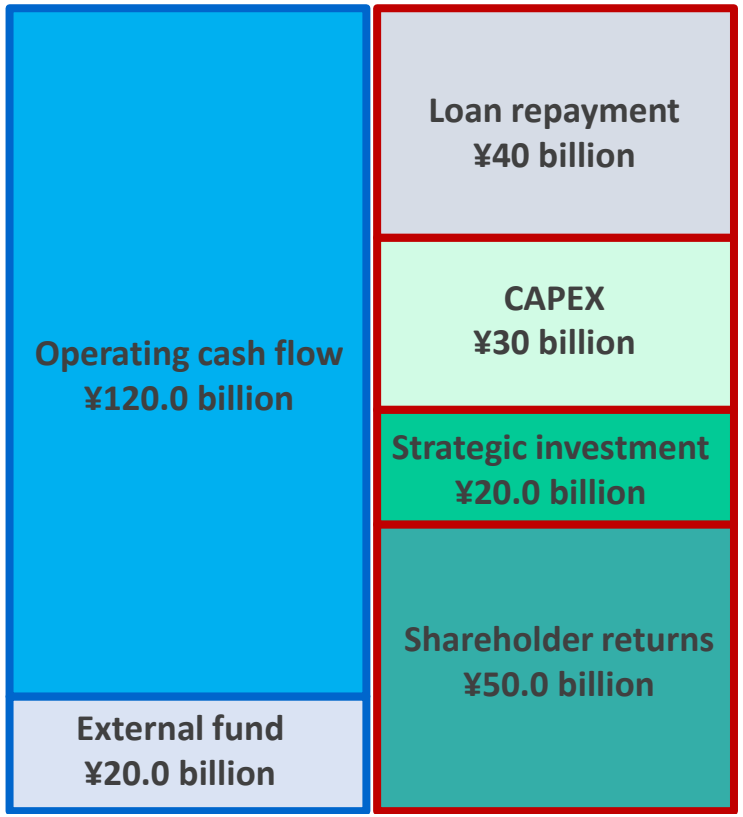

Stock price trend
May 11, 2026
¥4,108
March 31, 2026
¥3,975
March 31, 2024
¥2,840 JPY
4,500
4,000
3,500
3,000
2,500
2,000
1,500
2024/4
2024/6
2024/8
2024/10
2024/12
2025/2
2025/4
2025/6
2025/8
2025/10
2025/12
2026/2
2026/4

3. Cash allocation

2026 Medium-Term Management Plan

(FY2024 + FY2025 + FY2026)

Cash In vs Cash Out



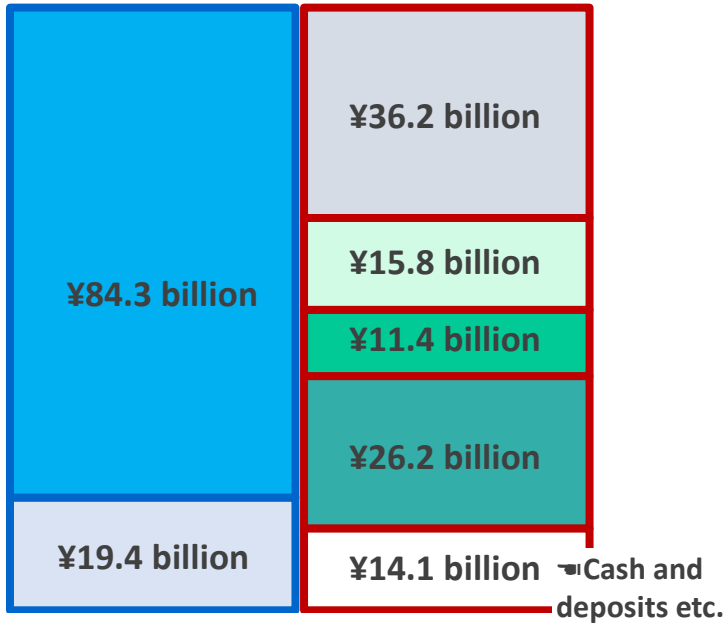
Total approx. ¥140.0 billion

Current Status

(FY2024 + FY2025)

All items are on track, broadly in line with plan.

Cash In vs Cash Out

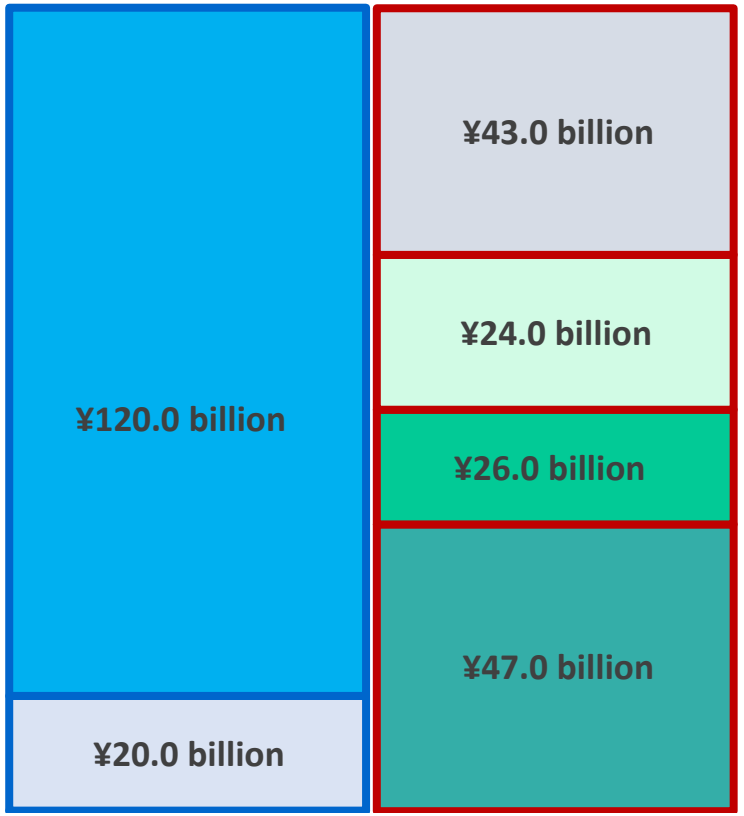


Total ¥103.7 billion

Forecast

(FY2024 + FY2025 + FY2026)

Cash In vs Cash Out



Total approx. ¥140.0 billion

4. Human capital management

Promoting talent strategies to achieve the 2026 Medium-Term Management Plan by expanding new business domain and overseas business

DX Business Promotion

DX education DX : Digital Transformation	**Higher education program for developing specialized talent: 13 people / General program: 3,389 people** ➢ Strengthening DX business drivers centered on the new business domain
Expansion of skill incentive	**Enhanced incentives for acquiring skills in the DX field** ➢ Accelerate expansion of new business domain by fostering motivation for reskilling

Globalization

Development of global human resources	**Study abroad program: 3 people** ➢ From FY2026, implementing an overseas internship program to continue practical human resource development
Recruitment of IT personnel overseas	**Recruited 45 people in Vietnam (2023–2025); strengthening personnel in India and Romania as well** ➢ Actively recruit overseas, mainly personnel with IT skills, to strengthen the software business

Talent Acquisition Career Development

Strengthening New Graduate Recruitment
➢ Improving offer acceptance rates by extending the duration of student internships and expanding the participating offices

Internal internship system
➢ 36 people joined. Promote broadening perspectives and mutual development with dispatched sections.

Strengthen mid-career hiring
➢ Mid-career personnel ratio 34% (FY2025)

Career Challenge Program
➢ 5 people

Employee Engagement

Fostering a strong sense of belonging among employees through revitalizing internal communication
➢ Maintain low turnover rate (FY2025: 4.3%)

5. Strengthen engagement with shareholders and investors

- **Reflecting insights gained through continuous dialogue in management**
- **Evolving measures to enhance corporate value**

Dialogue with shareholders and investors (FY2025)

Activities	Results	Attendees
Earnings presentation	4 times	President, Head of Management Strategies HQ
Investor Conference (Security company hosted)	2 times	President, Head of Management Strategies HQ
IR event for institutional investors	2 times	President, Head of Management Strategies HQ, Head of Overseas/Domestic business company
1 on 1, SR dialogue	176 times	President, Head of Management Strategies HQ, IR section

Topics incorporated based on dialogues

Topics	FY 2025 results	FY 2026 plan
Capital Policy	The Board of Directors resolved the policy	Formulation of policies for the next medium-term plan (including growth investment)
Shareholder Returns	Executed “total return ratio of 100% or more” (Actual: 136%)	Continue the "total return ratio of 100% or more" Prioritize stable dividends and raise DOE from 3.0% to 4.0% or more Aim to further improve DOE in the next 2029 Medium-Term Management Plan
Achieving PBR of 1x	Achieved a PBR level of 1x through capital policy and business strategy	Aim for a high PBR by enhancing corporate value
Policy for approach to cashless society	Formulate and disclose a long-term growth story (IR Day)	Formulate the 2029 Medium-Term Management Plan and concretize the long-term growth story
Enhance IR activities	Deepen the integrated report by reflecting dialogues Disseminate information through earnings presentation and 1 on 1	Issue next integrated report that promotes the growth story Hold roundtable discussions between outside Directors and institutional investors
Increase Awareness among Overseas Investors	Strengthen dialogue with European and American investment	Continue and enhance dialogue with European and American investment Conduct a roadshow in U.K. and the U.S.
Strengthen Corporate Governance	Continue conducting Assessment of the Board of Directors effectiveness	Strengthening the Group's global governance framework
Succession Plan	Continue monitoring the development and emergence of next-generation management teams	Strengthening the succession plan process

6. Actions to achieve the 2026 MTP

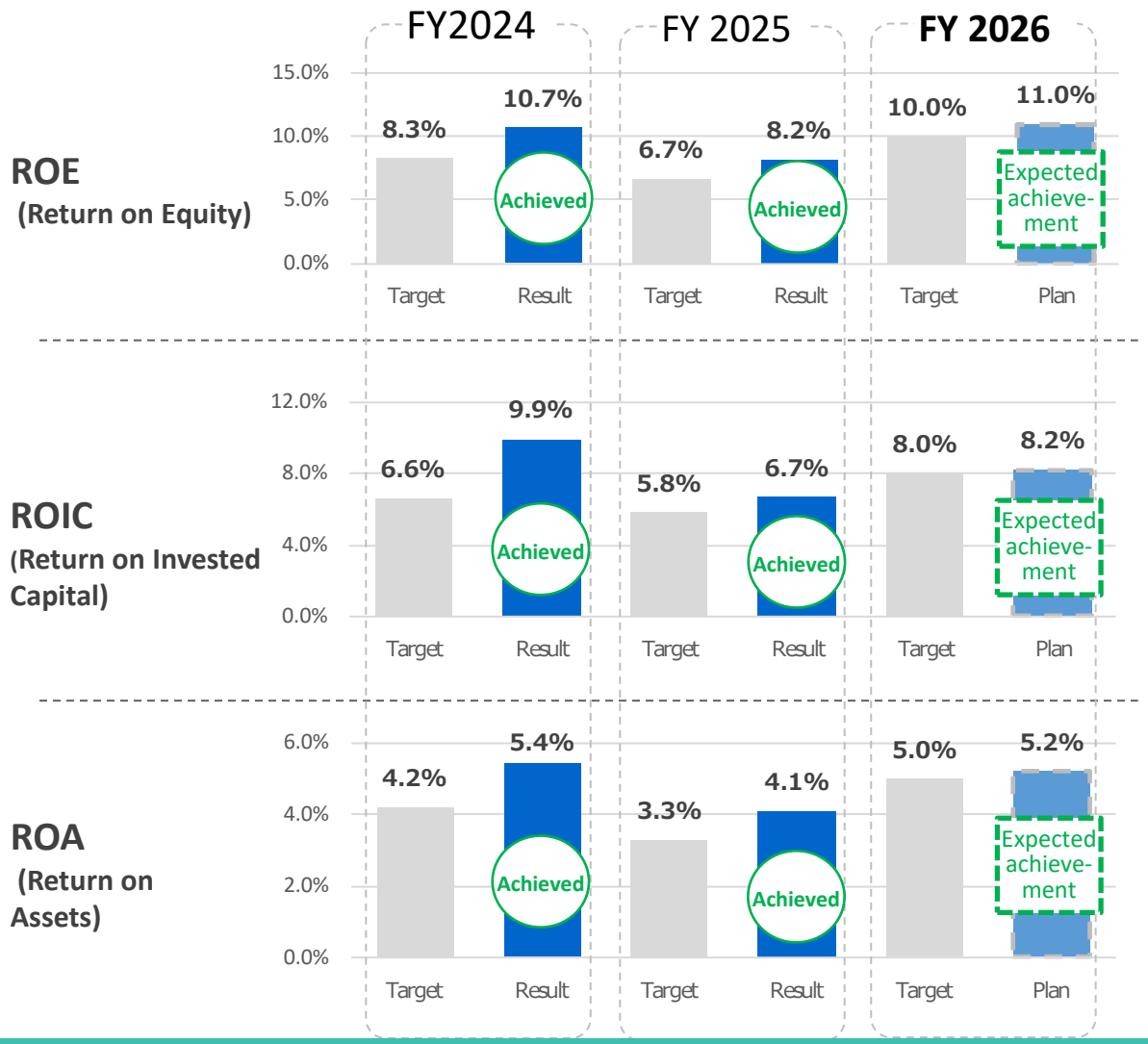
Actions to achieve the target	KPI: Net income Synergy High profitability FX impact	KPI: ROE Strengthening shareholder returns Debt level	KPI: ROIC Capital efficiency	KPI: ROA Total assets Balance sheet optimization
1. Realizing revenue expansion with acquired companies	●	●	●	●
2. Realizing high profitability in the Americas, which is positioned as a growth engine	●	●	●	●
3. Minimizing the impact of FX rates by strengthening global exchange risk management	●			
4. Strengthening shareholder returns		●	●	●
5. Adjusting debt levels based on optimal capital structure		●		
6. Optimizing the business portfolio			●	
7. Improve efficiency by reducing working capital, such as inventories and accounts receivable			●	
8. Optimization of total assets through working capital reduction and enhanced shareholder returns				●
9. Streamlining the Balance Sheet by reducing inventories, accounts receivable, and working capital				●

KPI progress for the 2026 MTP (Summary)

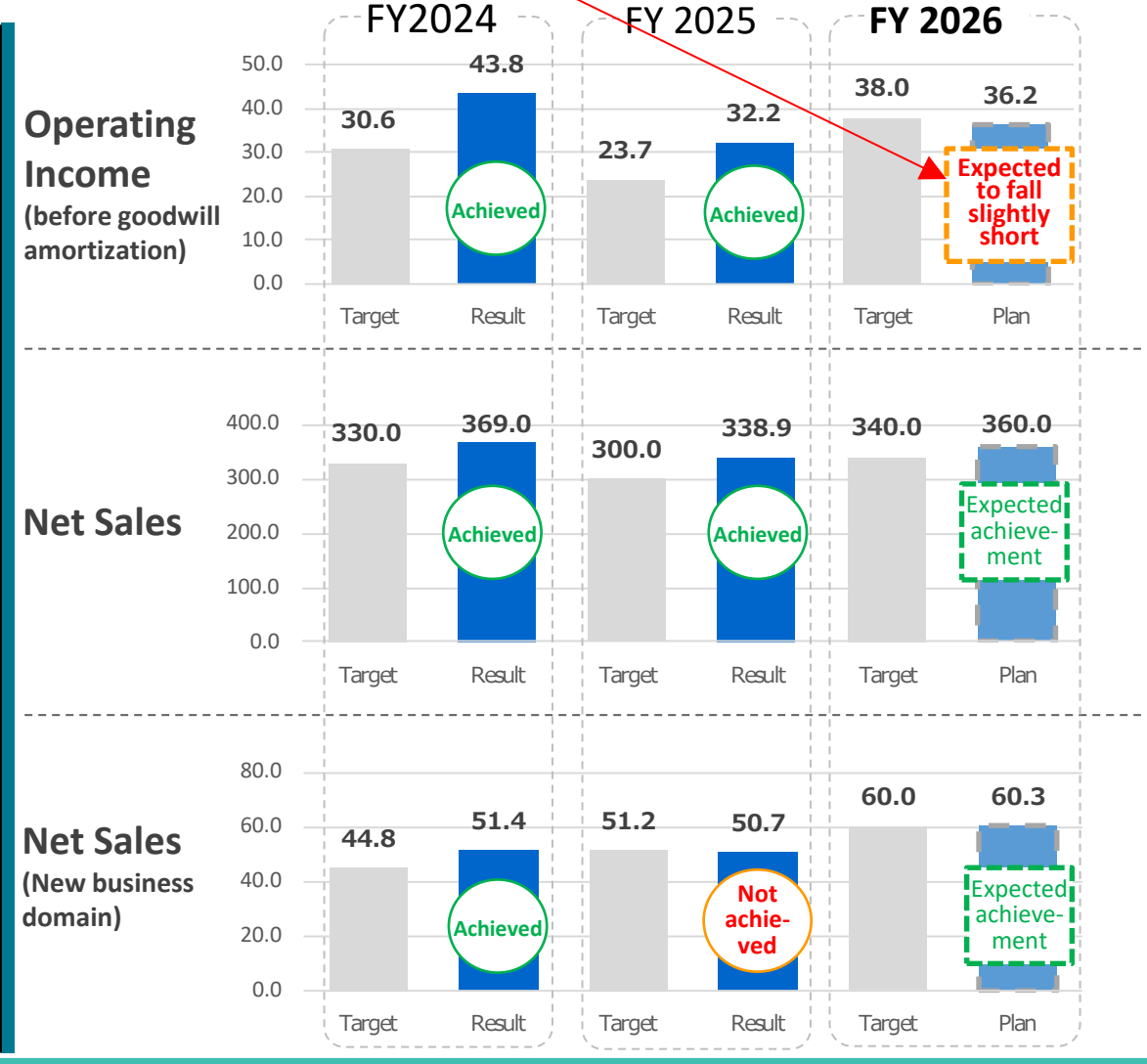
Based on own calculations <J-GAAP>

- Progress on each KPI has been almost on track through FY2025, the second year of the MTP.
- For the final year, FY2026, operating income is forecast to fall slightly short of the target.

Efficiency

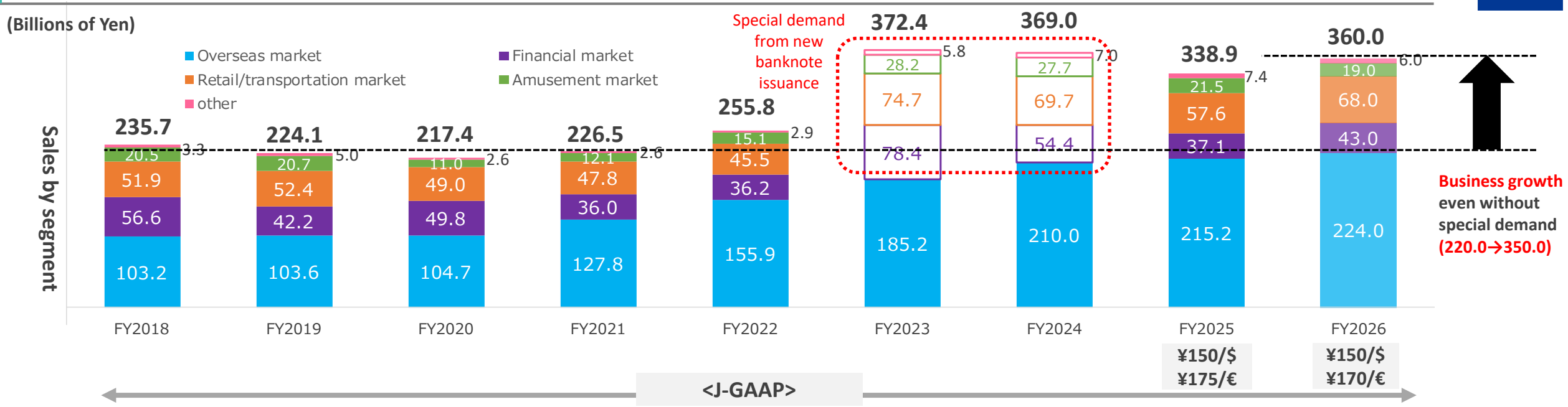


P/L



Business Growth (Net sales)

Based on own calculations <J-GAAP>



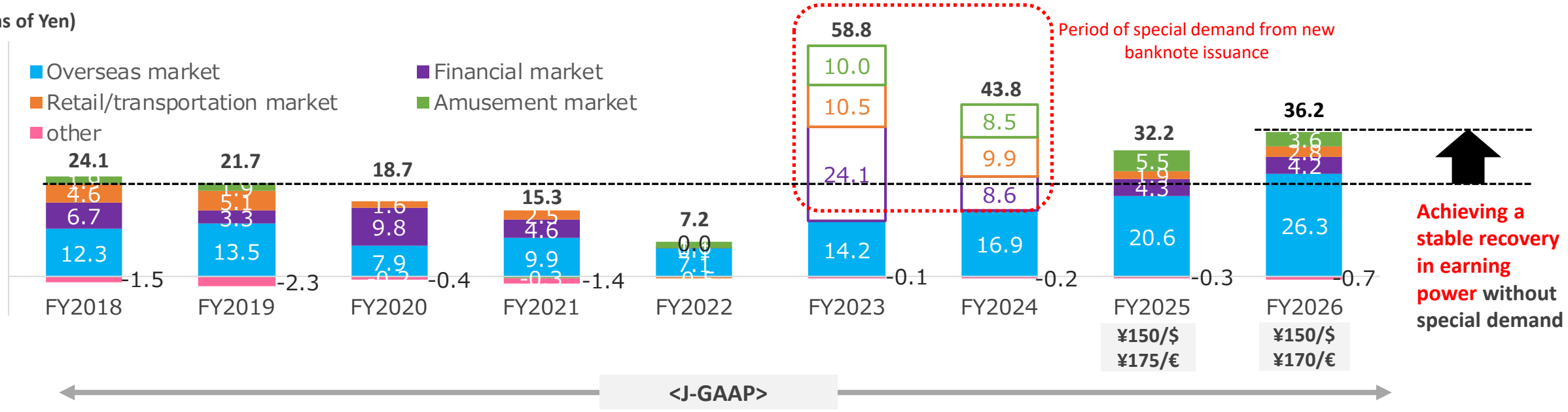
	FY2025 Actions and Achievements		FY2026 Actions
Domestic	Focus on boosting sales in retail and transportation market by meeting self-service demands to ease workforce shortages ➢ **Expanded sales to retail stores without coin/banknote recycler for cashiers and secured installations for new store openings**	🟡	• Financial market: Securing robust capital investment driven by positive interest rates • Retail and transportation Market: Responding to self-service demand arising from workforce shortages and soaring labor costs, expect expanded sales of coin/banknote recyclers for cashiers
Overseas	Expanding sales of retail and food/beverage industry ➢ **Although sales expanded in the retail industry, the F&B market was affected by delays in customer investment and did not grow.**	🟢	• Financial institutions: Expecting increase sales of self-service lobby machines to approach operational efficiency. • Retail industry: Approaching to demands for self-service and strict cash management by our solutions
New business domain	Accelerate new business domain, Flooid and Acrelec ➢ **Fell short due to due to major customers' investment decisions and lack of growth in acquiring new customers.**	🔴	• Flooid: Accelerate the acquisition of new customer through strengthening the sales structure • Acrelec: Promoting sales of self-service kiosks to key customers.

Improving operating income (Earning Power)

Based on own calculations <J-GAAP>

Operating income before goodwill amortization

(Billions of Yen)

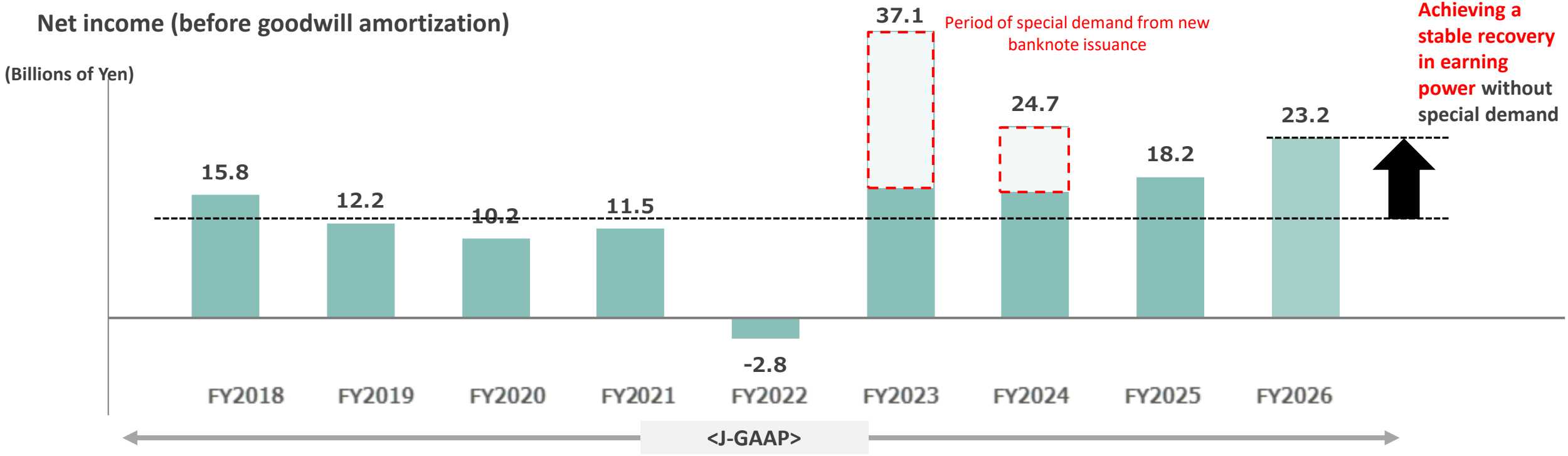


	FY2025 Actions and Achievements		FY2026 Actions
Domestic	➢ Pass increased costs from soaring labor costs on to sales prices to secure income margins	●	• Aiming to recover income through improvement in product mix due to the recovery in demand for hardware replacements of key products
Overseas	➢ Improve income margins by streamlining operations through system integration in the Americas.	●	• Promoting efficiency through structural reforms and aiming to improve income margins
New business domain	➢ Acrelec and Flooid, the companies responsible for new business domain, posted income below target	●	• Aiming to recover income centered on business growth

Improvement of Net Income

Based on own calculations <J-GAAP>

Net income (before goodwill amortization)

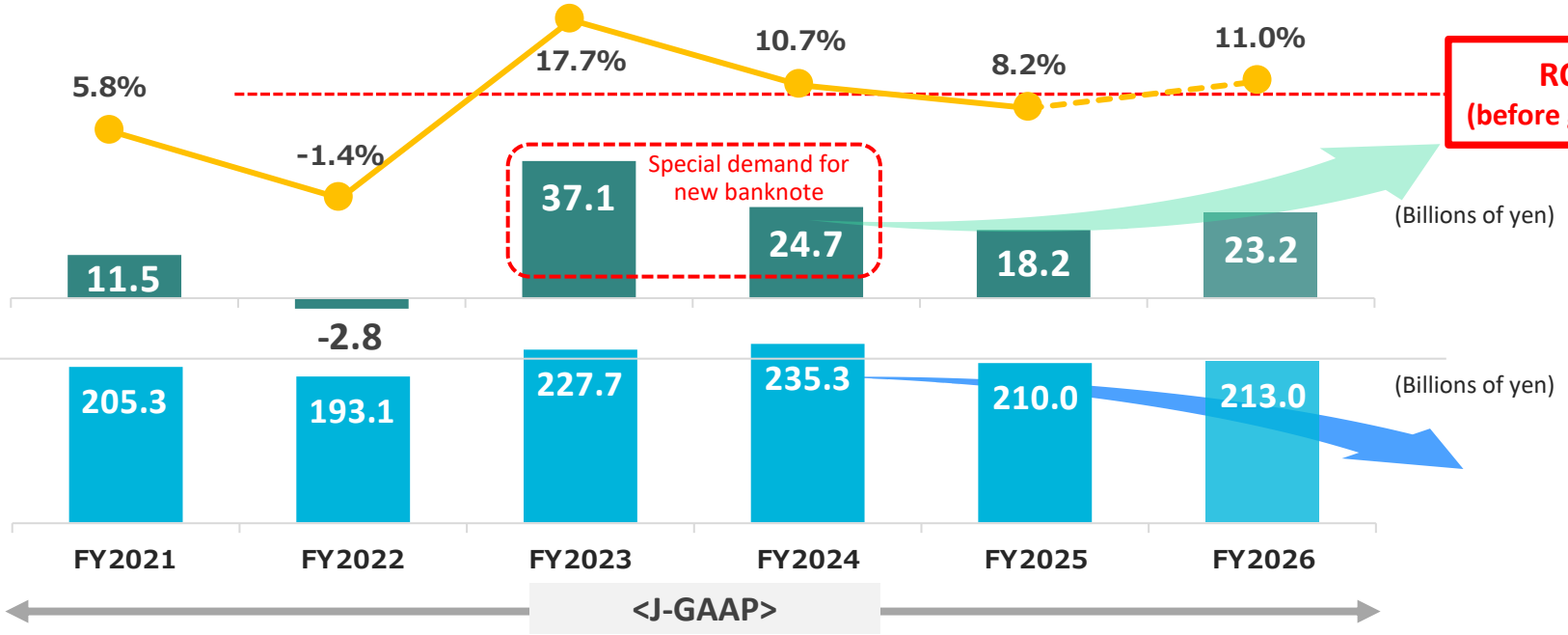


FY2025 Actions and Achievements		FY2026 Actions
Minimizing FX impact by strengthening global foreign-exchange risk management ➢ **Hedge exchange-rate risk on a global basis, including overseas significant subsidiaries, to suppress FX gains and losses**	●	Expand the scope of global foreign-exchange risk hedging, promote more effective hedging by increasing the number of currency pairs covered
Reduction in interest expenses due to decreased borrowings	●	Maintain an appropriate level of debt

Improvement of ROE

Based on own calculations <J-GAAP>

$$ROE = \frac{\text{Net income}}{\text{Ownership equity}}$$

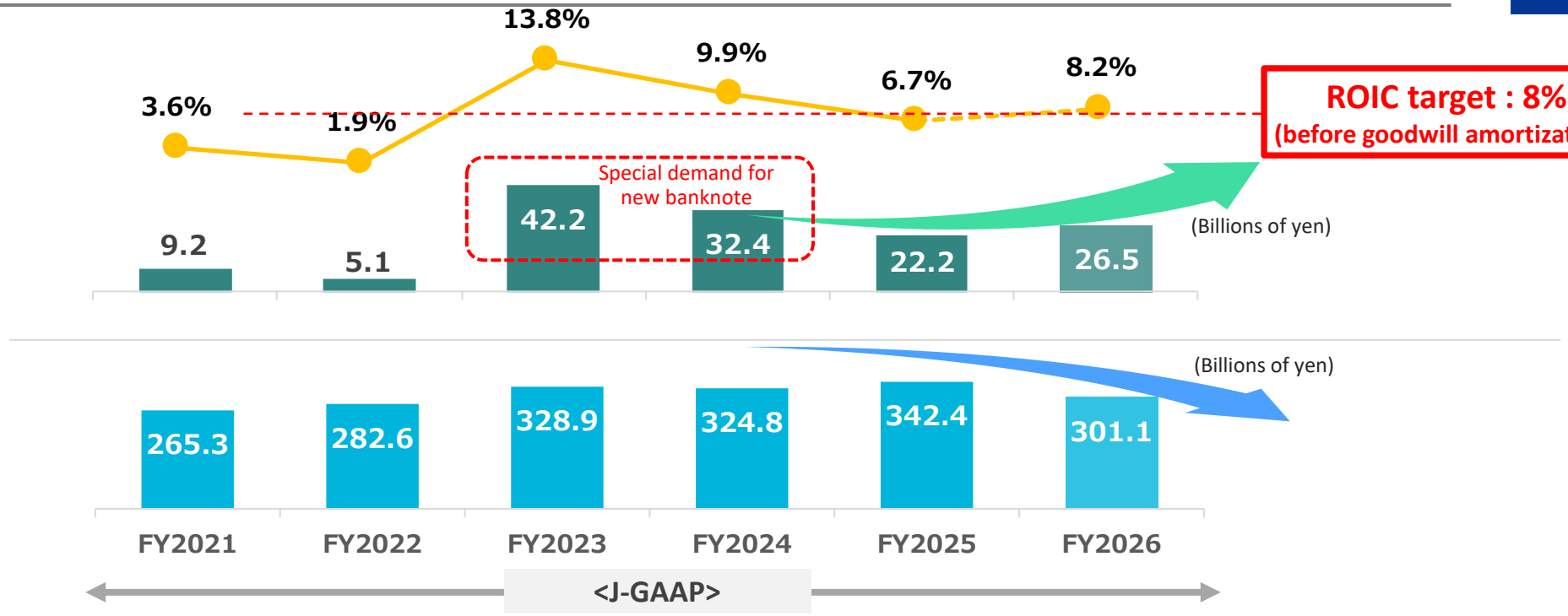


		FY2025 Actions and Achievements		FY2026 Actions
Dividends		• Increasing dividends based on the policy of progressive dividend DOE 3% or more • Total dividend: ¥6.1 billion yen	●	• Continue the progressive dividends and changing the dividend policy to DOE 4% or more • Total dividend planned at ¥8.0 billion • In the next medium-term management plan period, we will aim to further improve DOE
Reduction of shareholders' equity through share buyback		Completed as planned (¥15,0 billion)	●	Share buybacks ¥12.0 billion (maximum)
Debt level	**Equity ratio**	48.1% (As of the end of March 2026)	●	Maintain around 50% (target level of the 2026MTP)
	D/E ratio	0.41x (As of the end of March 2026)	●	Maintain 0.6 or less (target level of the 2026MTP)

Improvement of ROIC

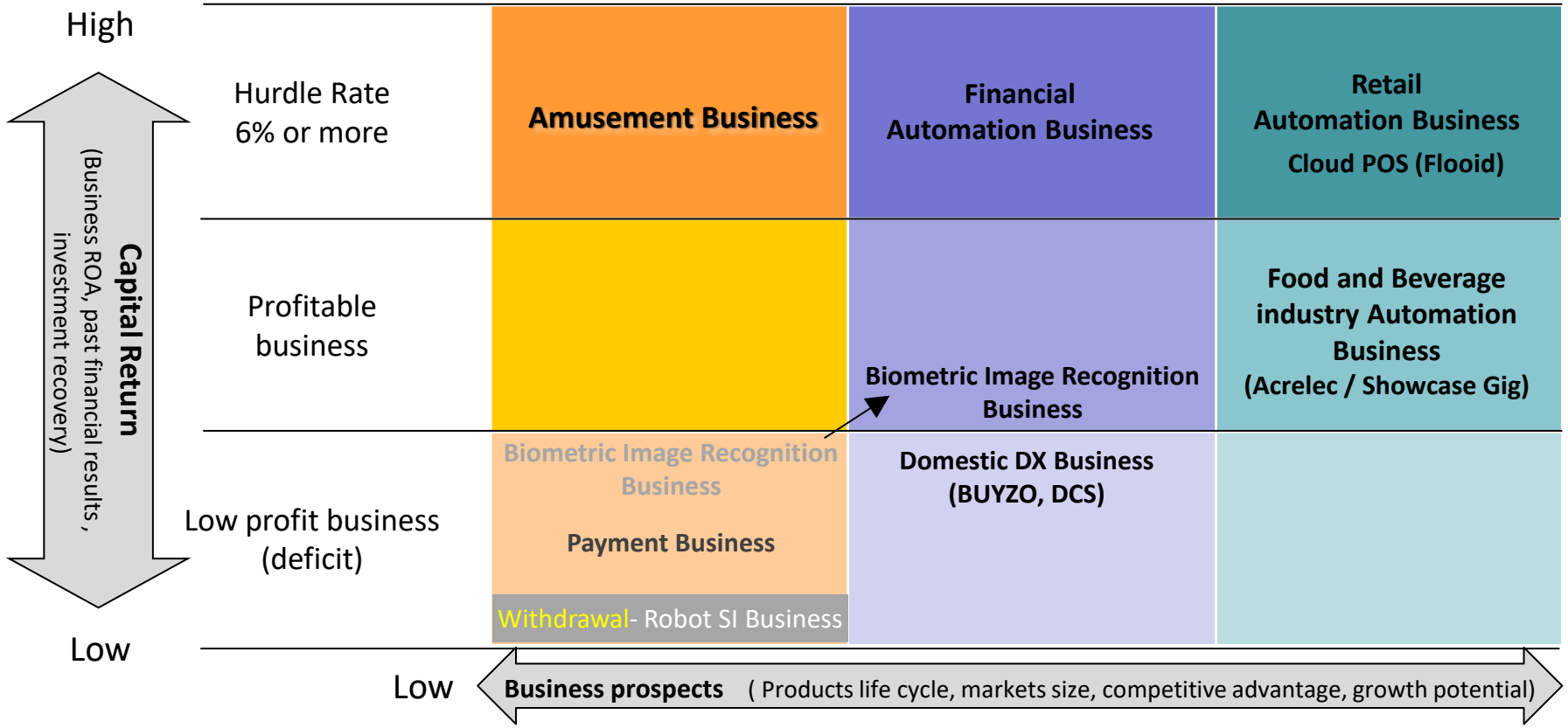
Based on own calculations <J-GAAP>

$$ROIC = \frac{\text{Net operating income after tax (NOPAT)}}{\text{Interest-bearing liability} + \text{Total equity}}$$



Improving capital efficiency	FY2025 Actions and Achievements		FY2026 Actions
Accounts receivable	Receivables were collected steadily, reducing them by ¥7.7 billion year on year	●	Conducted appropriate receivables collection
Inventories	Sales progressed, reduced by ¥5.0 billion year-on-year	●	Maintain appropriate inventories

Optimizing business portfolio



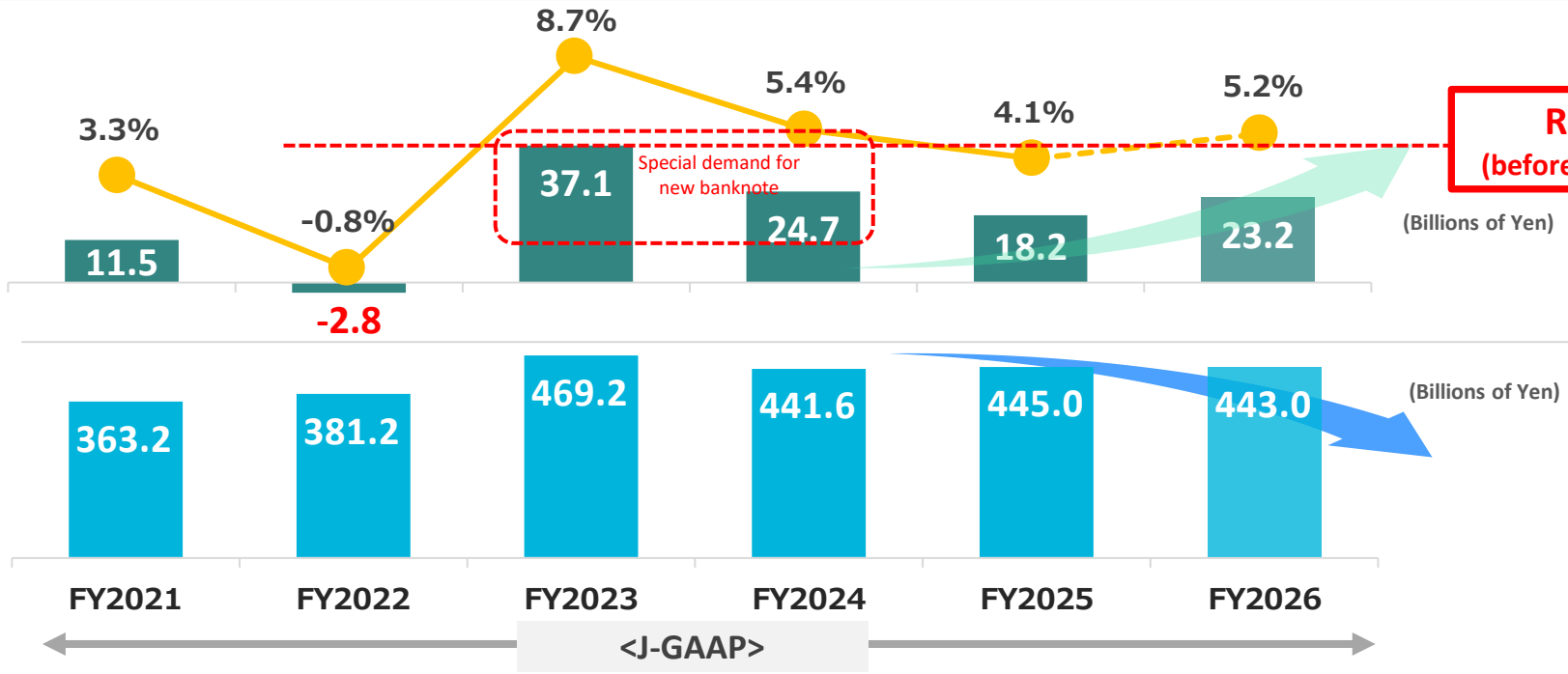
To optimize the business portfolio, we are narrowing down target businesses and implementing improvement measures; however, it will take time for these efforts to generate returns exceeding our hurdle rate. (Delivering improvement over the medium term)

	FY2025		Direction and progress status
Downsizing / withdrawal	Robot SI Business	**Withdrawal**	Decision made to withdraw from the business due to no prospects for income improvement.
	Payment Business	Formulation of improvement scheme	Formulated an improvement scheme and promoting the profitable improvement process.
	China Business	**Withdrawal**	Decision made to withdraw from the business due to no prospects for income improvement. Completed liquidation of the local sales subsidiary (August 2025).
Improvement	Imaging solutions (biometric Image Recognition Business)	Market expansion	Actively expanding into new business domain customers in the retail and transportation markets (such as JRA entrance and exit management)
	Domestic DX Business	Progress of business pivot	Strengthening human resources for the data connecting services and accelerating solution deployment

Improvement of ROA

Based on own calculations <J-GAAP>

$$ROA = \frac{\text{Net Income (before goodwill amortization)}}{\text{Total assets}}$$



Optimization of Total Assets and Balance Sheet	FY2025 Actions and Achievements		FY2026 Actions
Cash and deposits	Reduce surplus cash and maintain an appropriate level	🟢	**Promoting cash efficiency through utilization of Commitment Lines** • Objective: to further strengthen the cash foundation by securing agile and stable funding methods • Borrowing limit: 15.0 billion yen • Contract signing date: March 31, 2026
Accounts receivable	Steadily proceed with debt collection	🟢	Promoting appropriate receivables management
Total assets	Increase year-on-year	🔴	Promoting reduction of inventories and accounts receivable

Issue: Impact of Geopolitical Risks

It is currently difficult to reasonably estimate the amount of impact from uncertainties such as developments in U.S. trade policy, rising geopolitical risks in the Middle East, resulting in supply chain disruptions that may cause difficulties in procuring materials, increases in crude oil prices, and rising prices of petroleum-derived raw materials.

Financial Forecasts

The impact is currently under review, and the financial forecasts for the fiscal year ending March 2027 DO NOT reflect this impact.
The Company will promptly disclose any material impacts once they are determined.

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FY2025 Financial Results
FY2026 Financial Forecast

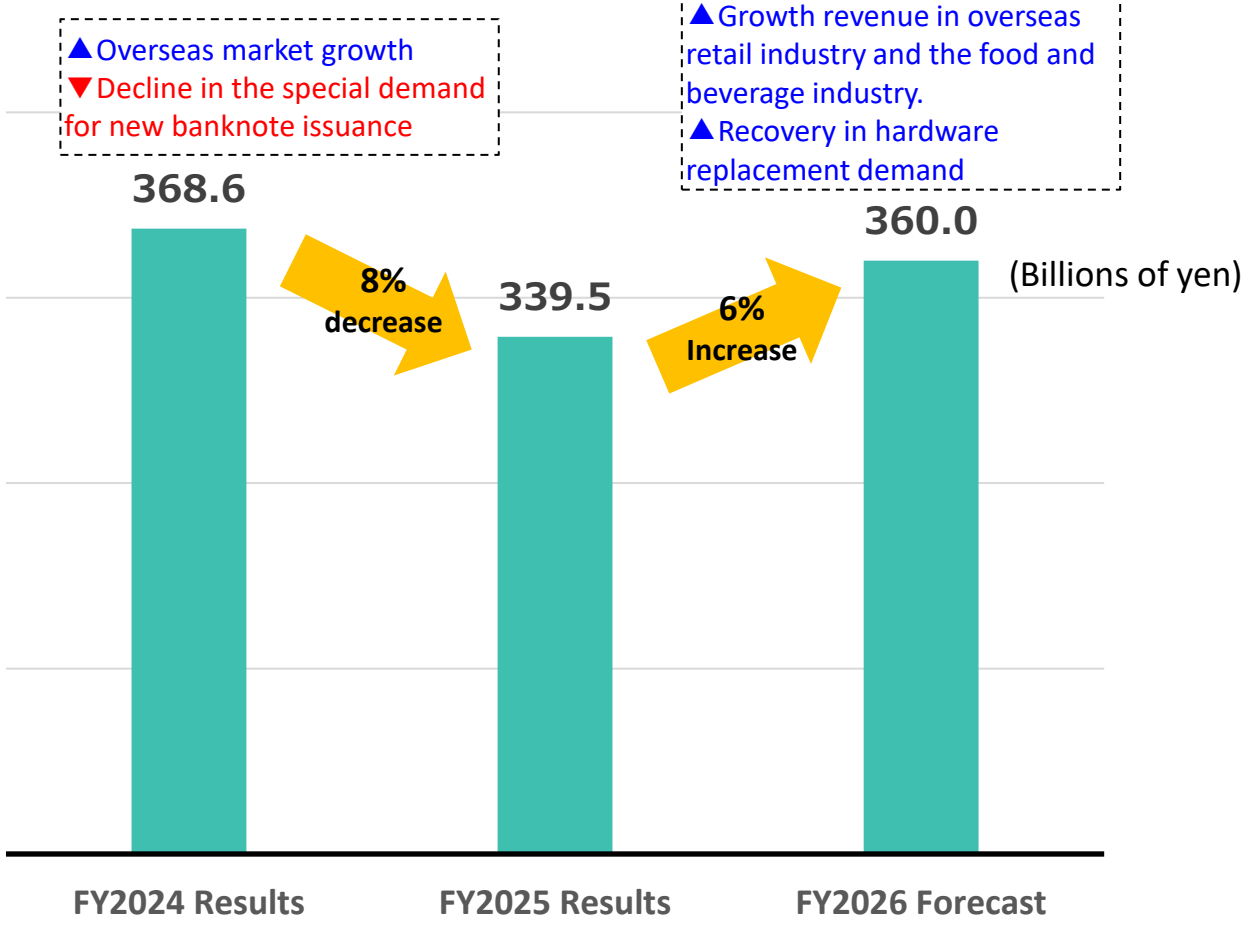
Tomoko Fujita
Director, Responsible for investor relations

Summary of Consolidated Financial Information [IFRS]

Revenue

▲Overseas market growth
▼Decline in the special demand for new banknote issuance

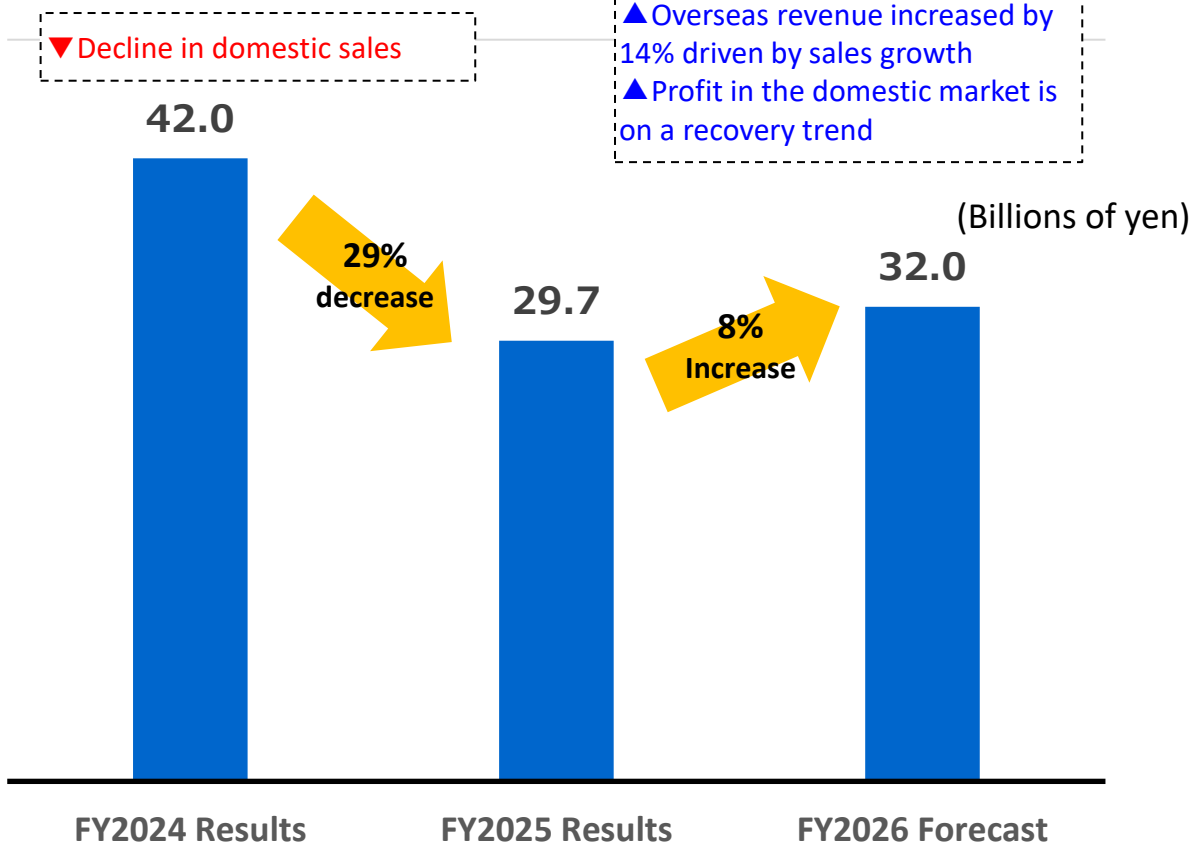
▲Growth revenue in overseas retail industry and the food and beverage industry.
▲Recovery in hardware replacement demand



Operating Profit

▼Decline in domestic sales

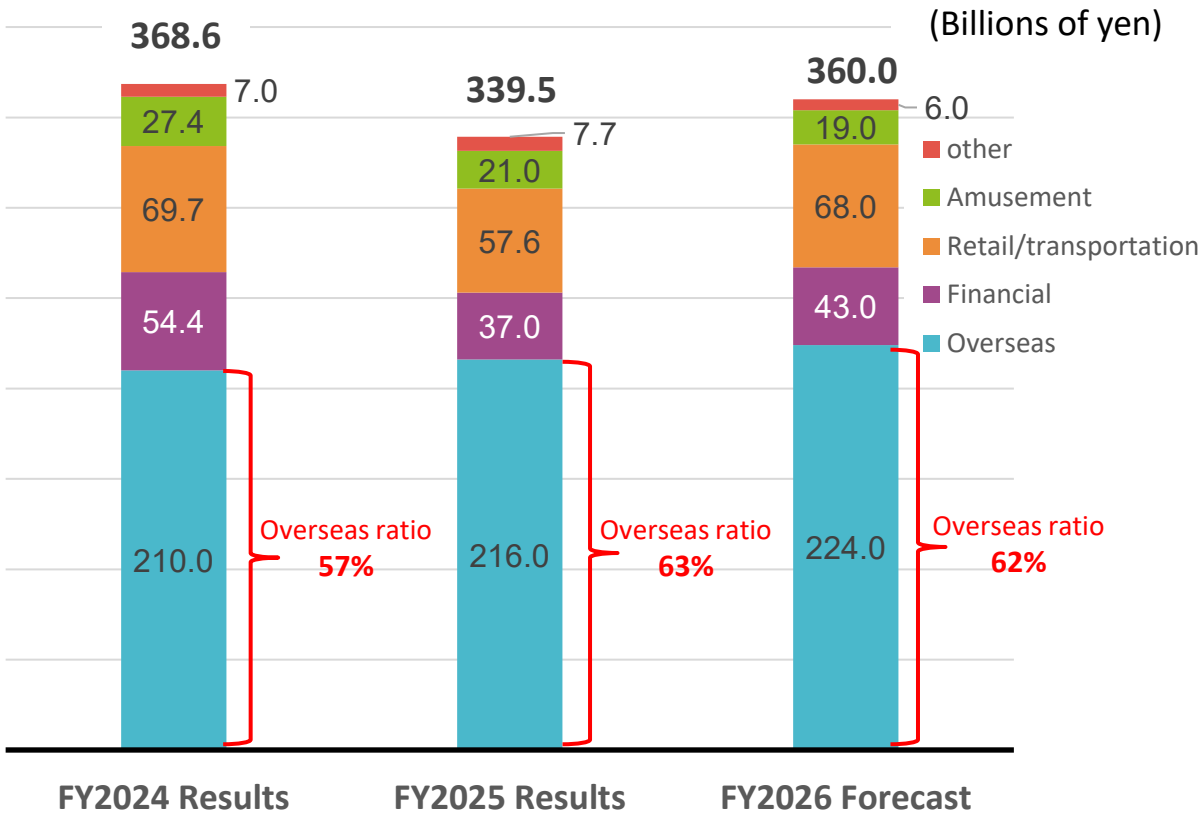
▲Overseas revenue increased by 14% driven by sales growth
▲Profit in the domestic market is on a recovery trend



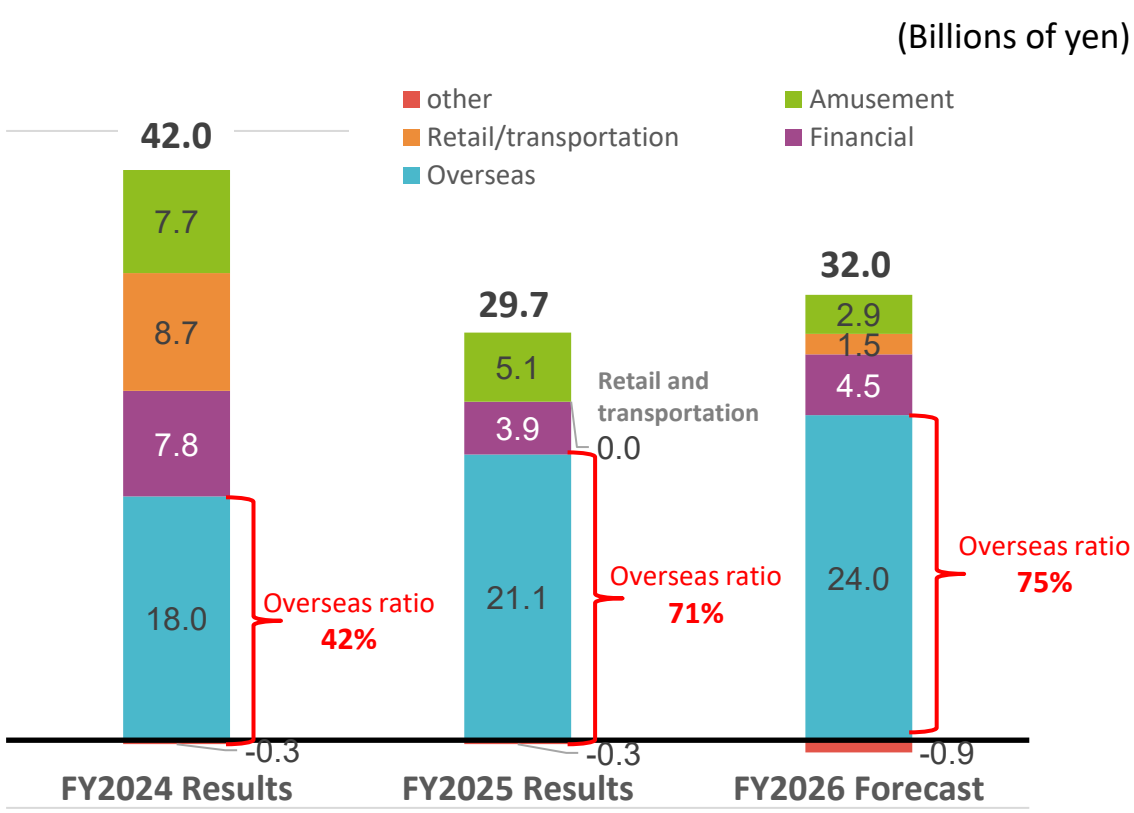
Contribution by segment

[IFRS]

Revenue



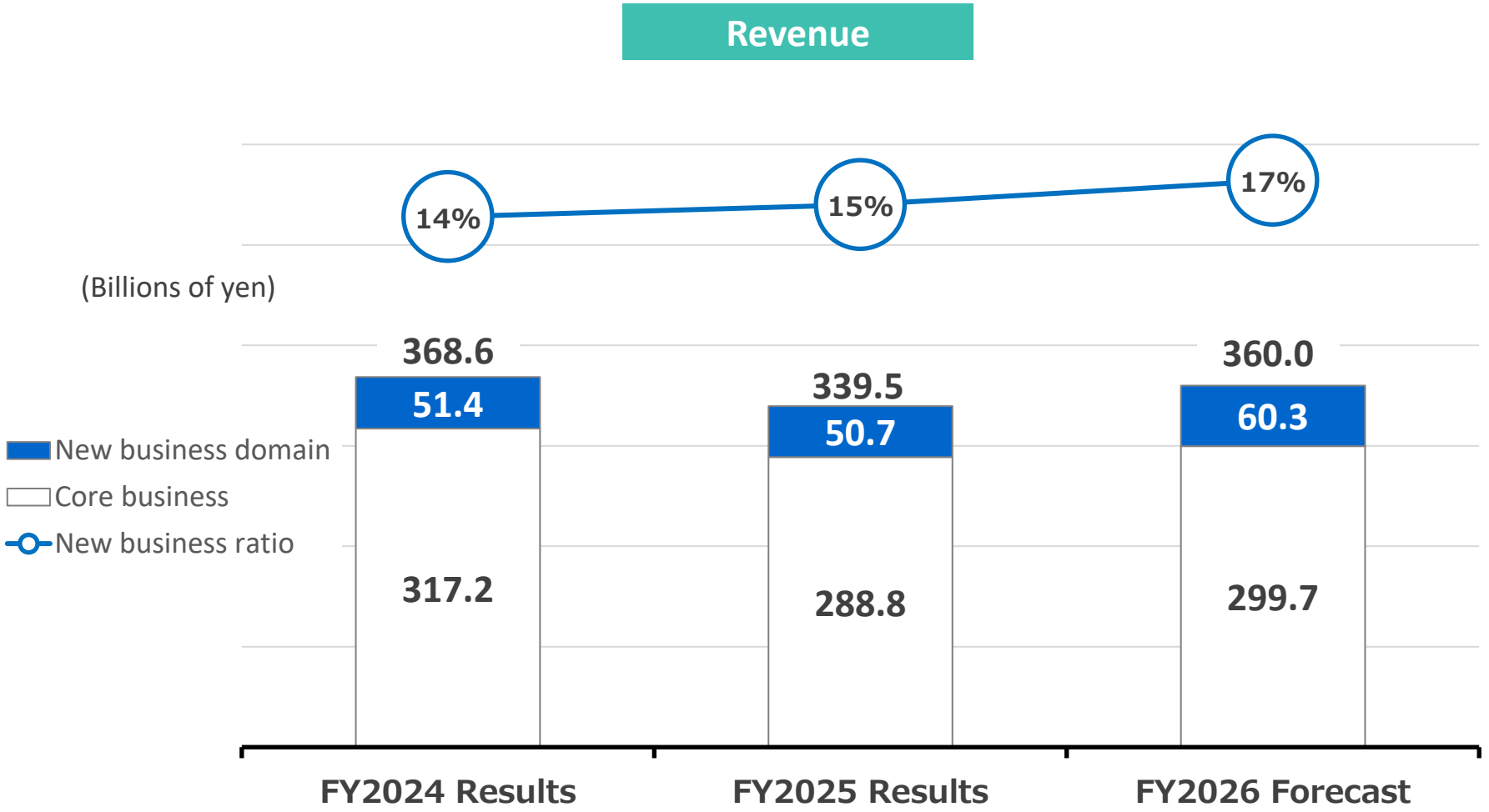
Operating Profit



The period of special demand related to new banknote issuance has ended, and the contribution ratio of the overseas market is increasing

New business domain: Revenue and Ratios

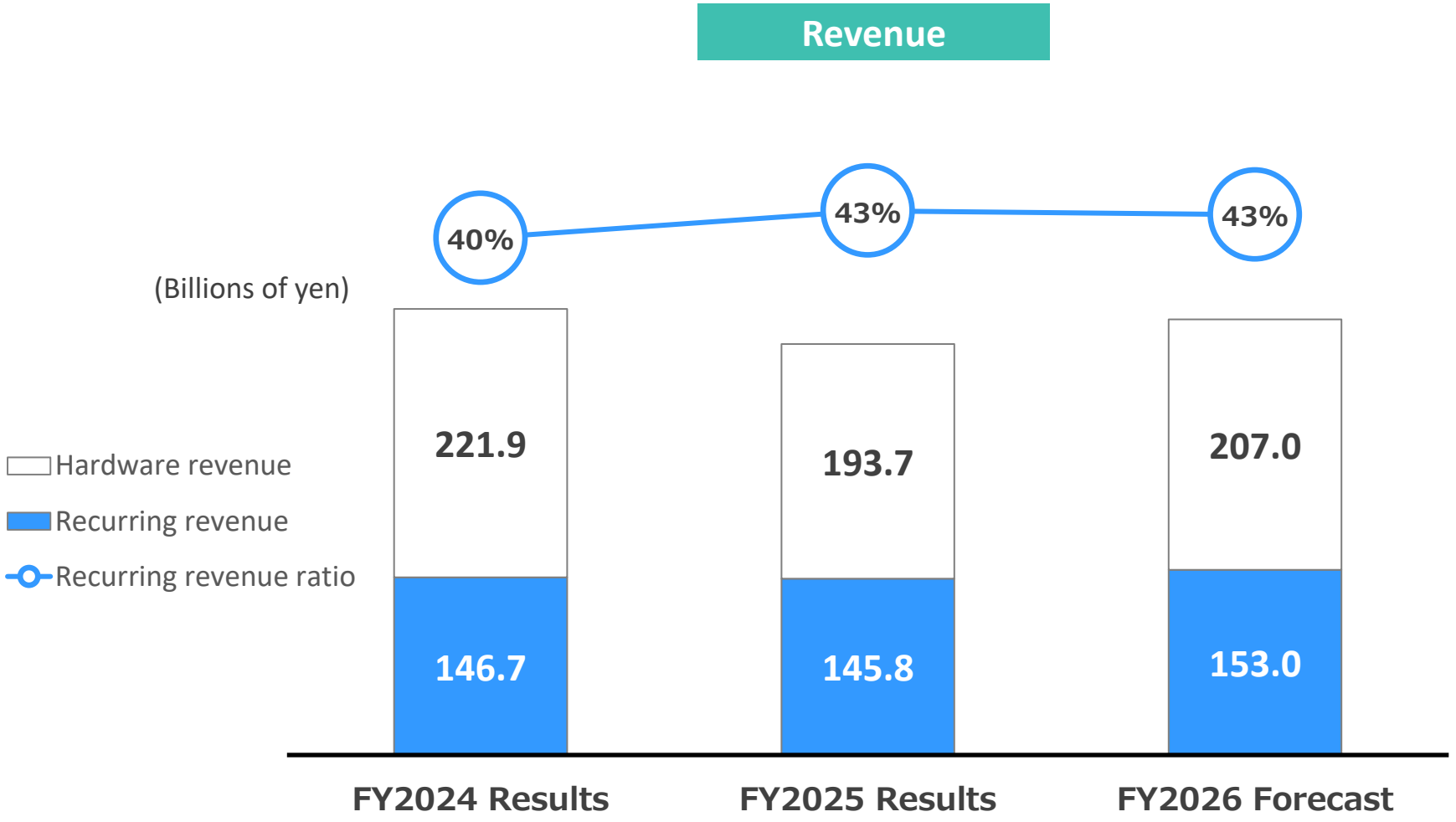
[IFRS]



Although revenue growth has been limited to date, markets across each domain are steadily taking shape, and we aim to seize this momentum to establish a market-leading position.

Recurring Revenue vs. Hardware Revenue Ratio

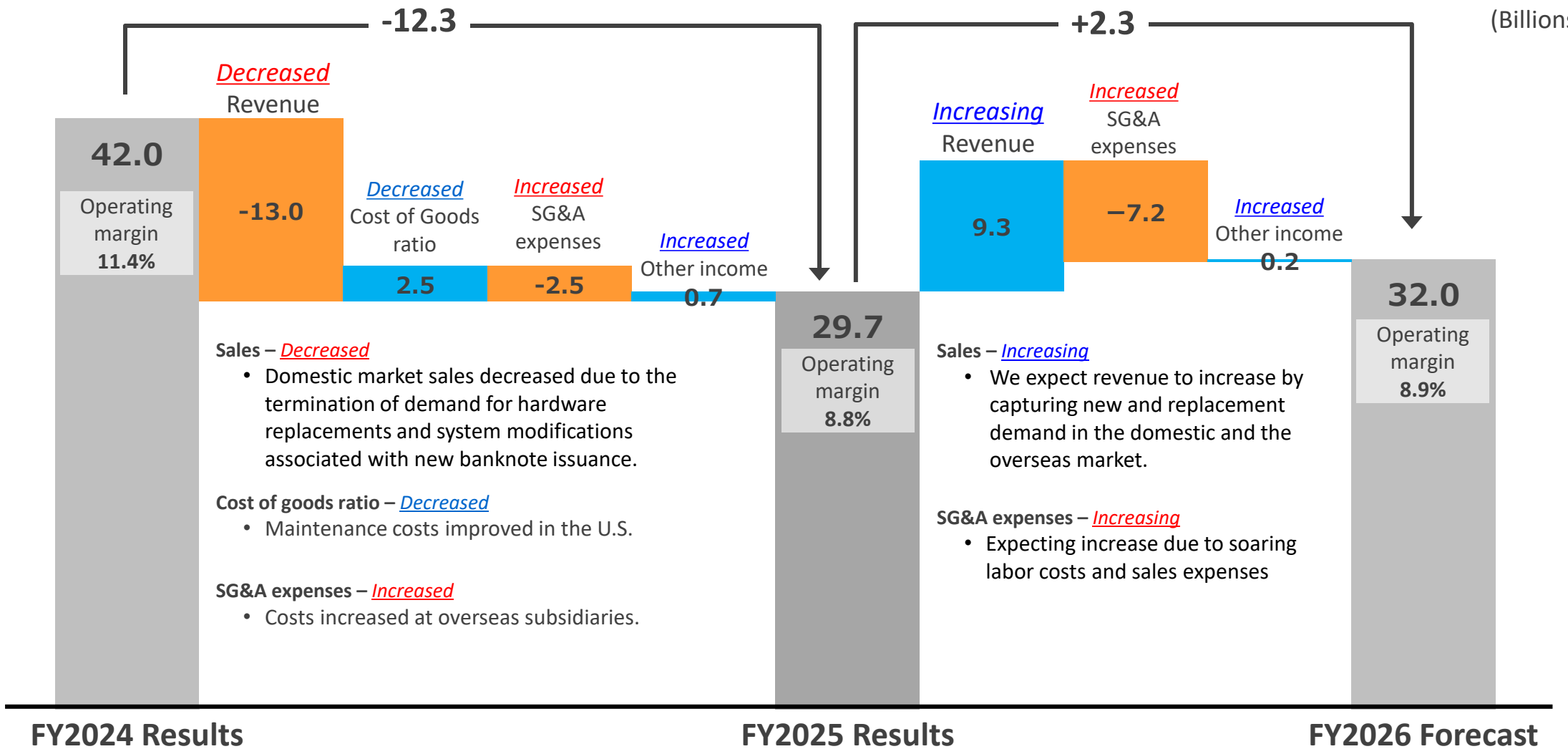
[IFRS]



Recurring sales ratio already accounts for more than 40%. We will continue to steadily expand this ratio.

Operating Profit Increase/Decrease Factors (FY2024 to FY2026) [IFRS]

(Billions of yen)



Sales – *Decreased*

- Domestic market sales decreased due to the termination of demand for hardware replacements and system modifications associated with new banknote issuance.

Cost of goods ratio – *Decreased*

- Maintenance costs improved in the U.S.

SG&A expenses – *Increased*

- Costs increased at overseas subsidiaries.

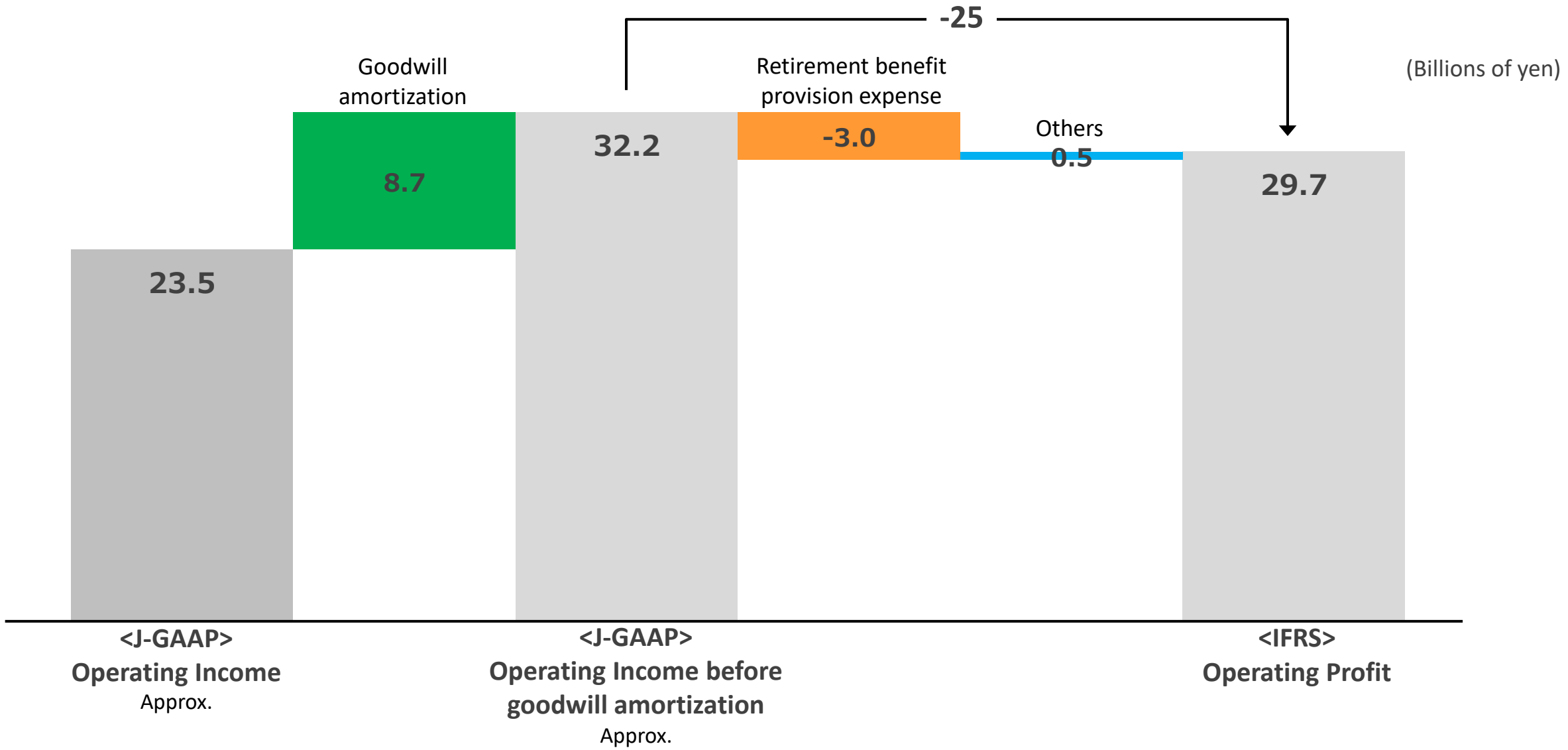
Sales – *Increasing*

- We expect revenue to increase by capturing new and replacement demand in the domestic and the overseas market.

SG&A expenses – *Increasing*

- Expecting increase due to soaring labor costs and sales expenses

Differences between J-GAAP and IFRS for FY2025 Operating Profit

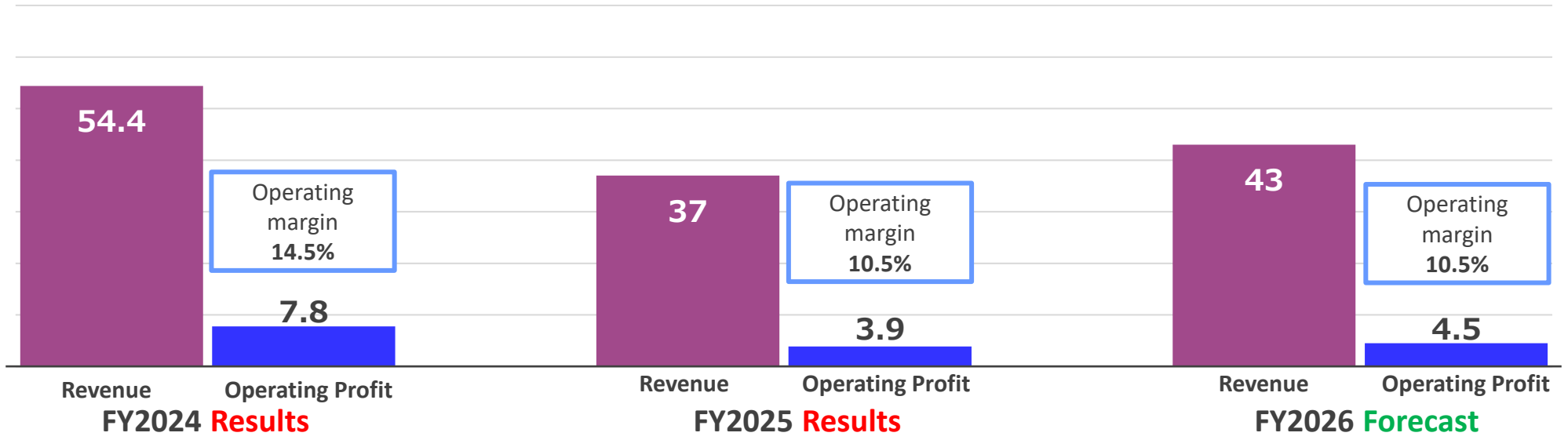


Note: the impact of the transition from Japanese GAAP to IFRS on revenue is immaterial

Financial

[IFRS]

(Billions of yen)



Factors for FY2025 Results

- **Compared with FY2024, which had large orders**, revenue decreased because sales of our key products—the open teller systems and the coin and banknote recyclers for tellers—declined.
- Although profit decreased along with the drop in revenue, we promoted **cost reduction** and secured an operating profit margin of 10.5%.

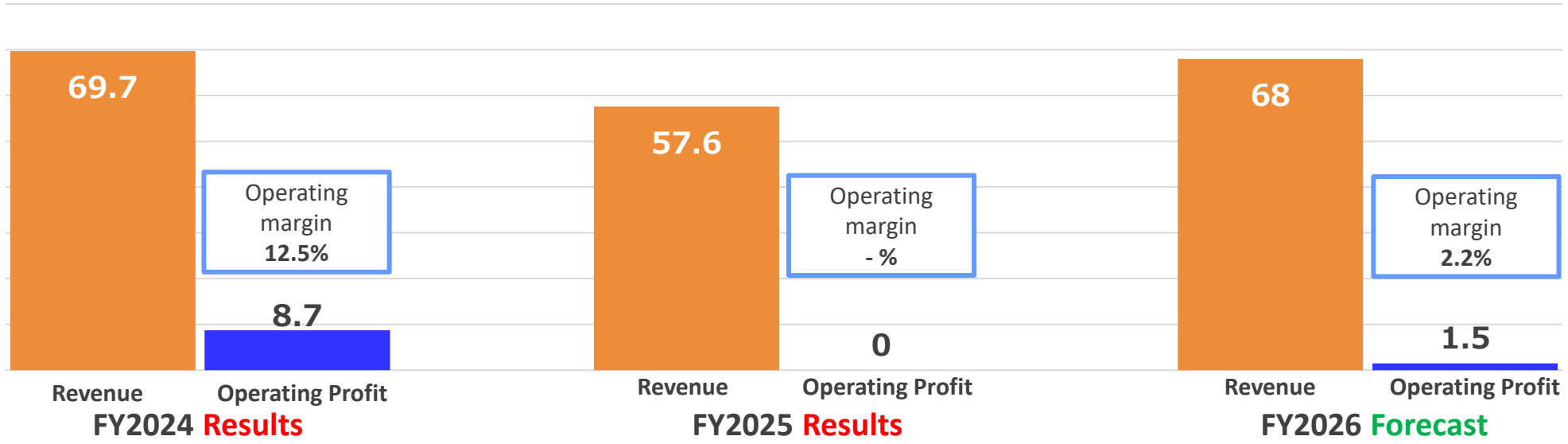
Background for FY2026 Forecast

- Demand for main products is expected to recover as hardware replacement cycles normalize.
- In response to **needs for operational efficiency and strict cash controls**, we expect demand for both cash handling machines and non-cash products to exceed pre-new banknote issuance levels.

Retail and transportation

[IFRS]

(Billions of yen)



Factors for FY2025 Results

- **Due to the reactionary decline in demand for new banknote issuance,** sales of products and services decreased, resulting in decreases in both revenue and profit.
- Operating profit was dragged down by upfront investment in new business domain and impairment losses at group companies that were made subsidiaries.

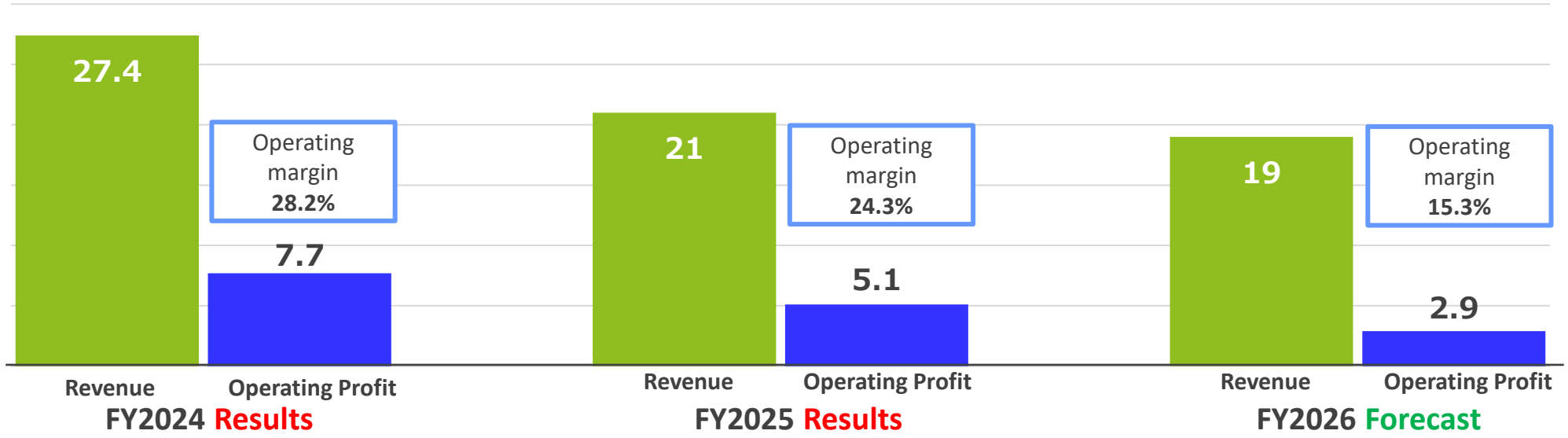
Background for FY2026 Forecast

- For retail stores and quick-service restaurants, we expect to expand sales of coin and banknote recyclers for cashiers, and self-order kiosks to approach demand for self-service.
- For the back office in retail stores, we expect to expand sales of sales proceeds deposit machines that promote more efficient cash management.
- The new business domain will improve profitability by strengthening the sales structure and developing the markets.

Amusement

[IFRS]

(Billions of yen)



Factors for FY2025 Results

- **Compared with FY2024, when demand levels were high due to the new banknote issuance**, sales of key products—the card systems and peripheral devices—and maintenance revenue decreased.
- It was also affected by a slowdown in the introduction of smart amusement machines.
- Regarding operating profit, it decreased due to the decline in revenue.

Background for FY2026 Forecast

- Since smart amusement machines have reached a certain level of penetration and installations are nearing completion as the first step, **sales of card systems are expected to slow down**. Maintaining profitability is key for this segment.
- Financial performance is expected to be influenced by whether attractive pachinko/pachi-slot machines are released; if popular models are introduced, growth in card systems sales is anticipated.

Overseas: structural overview

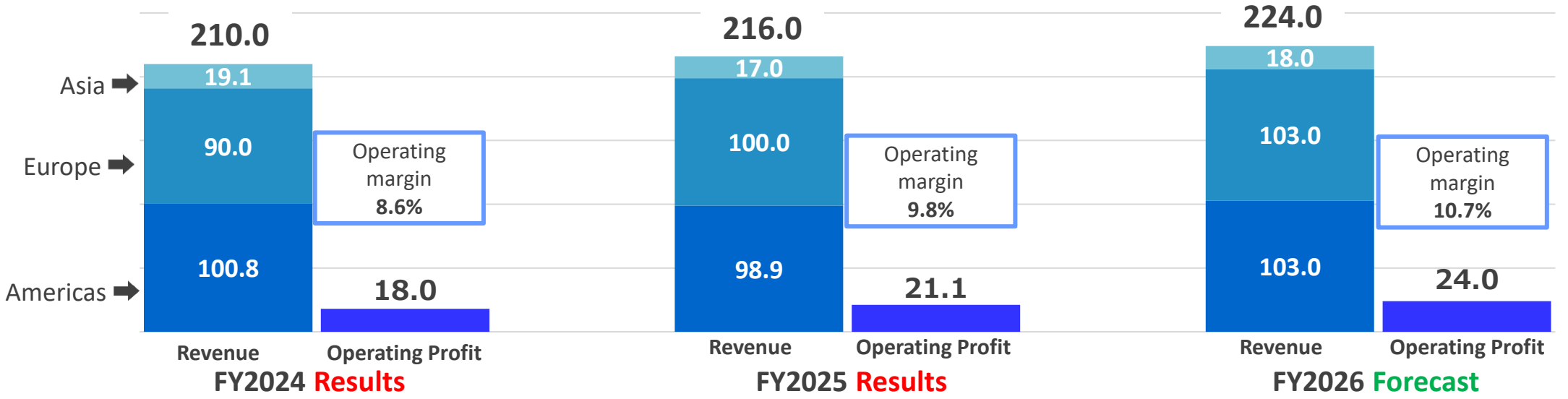
Customer markets	The Americas	Europe	Asia
Financial institutions	Glory Global Solutions	Glory Global Solutions Sitrade (Italy only)	Glory Global Solutions
Retail industry	Glory Global Solutions Flooid	Glory Global Solutions Flooid	Glory Global Solutions
Food and beverage industry	Acrelec	Acrelec	Acrelec

*Only the main sales areas and products are listed.

Overseas

[IFRS]

(Billions of yen)



Factors for FY2025 Results

- In Europe and Americas, driven by demand for self-service, sales of products and services were steady.
- Although some markets and customers delayed investment decisions due to geopolitical uncertainty, demand for cash handling machines remained firm, and both revenue and operating profit exceeded the previous fiscal year to **reach record highs.**

Background for FY2026 Forecast

- We expect expanded sales of products and services with increasing hardware replacement demand in financial institutions and growing needs for self-service in the retail and the food and beverage industry.
- We will streamline business operations and cut fixed costs to invest to more critical areas.

Overseas — Regional Trends

[IFRS]

FY2025 Results

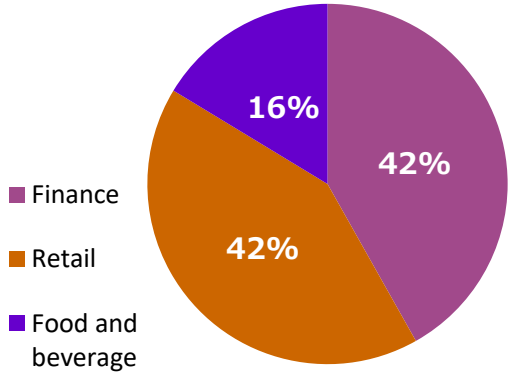
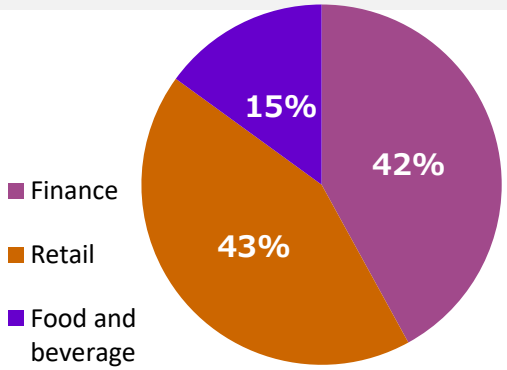
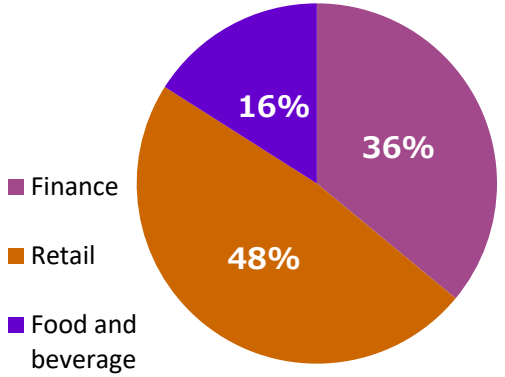
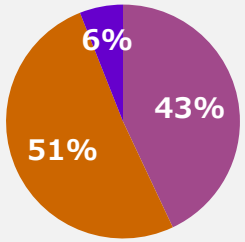
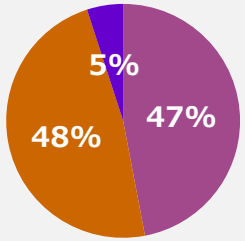
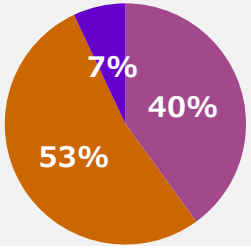
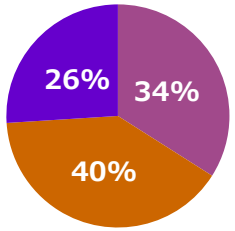
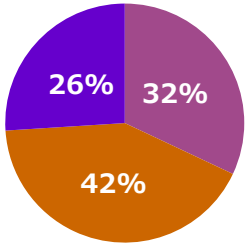
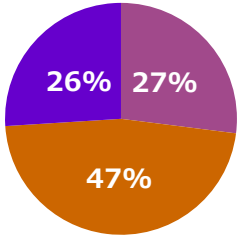
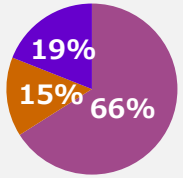
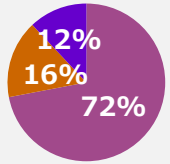
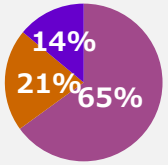
	Markets trends	Results
The Americas	Demand for self-service and strict cash controls remained firm. Although in response to the uncertainty of the U.S. trade policy, some customers in the retail and the food/beverage industry delayed investment decisions.	Sales of banknote recyclers for teller for financial institutions and coin and banknote recyclers for cashiers for the retail industry were steady. Revenue decreased slightly to ¥98.9 billion due to a decline in maintenance revenue.
Europe	Replacement demand for coin and banknote recyclers in the retail industry and expansion of new-installation customers continued.	Sales revenue reached a record high of 100 billion yen, driven by updates of coin and banknote recyclers for retailers in Germany and robust sales of coin and banknote recyclers for financial institutions in Italy.
Asia	In Southeast Asia, market expansion stalled, and the installation of self-service kiosks in Japan was completed in the previous fiscal year.	Sales of Acrelec fell short of expectations, resulting in sales revenue of ¥17.0 billion, below the previous fiscal year.

FY2026 Forecast

	Markets Trends	Forecast
The Americas	We expect strong demand owing to increasing needs for stricter cash management in the Central American region. In the U.S., following an adverse ruling on tariffs, we expect that uncertainty will be dispelled and investment appetite will recover.	Sales growth was driven mainly by coin and banknote recyclers for cashiers, and we expect revenue to increase 4.1% year on year.
Europe	Hardware replacement negotiations and new implementations for the retail stores continue.	Sales of products for coin and banknote recyclers for back offices are increasing and maintenance revenue is also increasing, and we expect growth of 2.9% year on year.
Asia	We expect steady sales of products for the retail industry in Singapore and products for financial institutions in Hong Kong, Singapore, and Malaysia.	Sales are expected to grow, centered on products for the retail industry, with revenue projected to increase 5.6% year on year.

Overseas Revenue Ratio by Region

[IFRS]

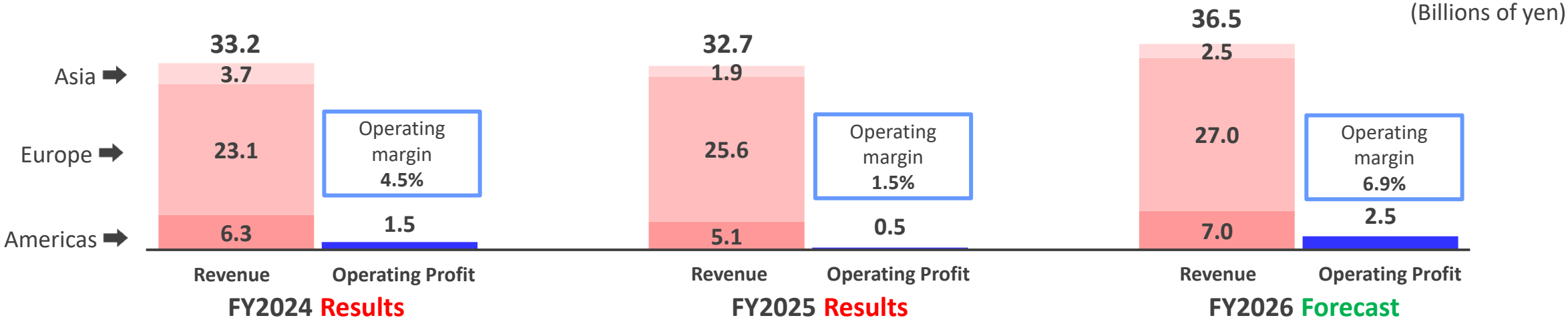
	FY2024 Results	FY2025 Results	FY2026 Forecast
Overall			
the Americas			Fostering business in the food and beverage industry	
Europe			Well balanced among the three priority markets	
Asia			Growing sales both in retail and food/beverage industry	

Acrelec

[IFRS]

acrelec a GLORY company

(Billions of yen)



Factors for FY2025 Results

- Revenue fell short of initial forecast due to some customers delaying investment decisions.
- As a result, operating profit also declined.
- **By making it a 100% subsidiary and strengthened governance** by replacing top management.

Background for FY2026 Forecast

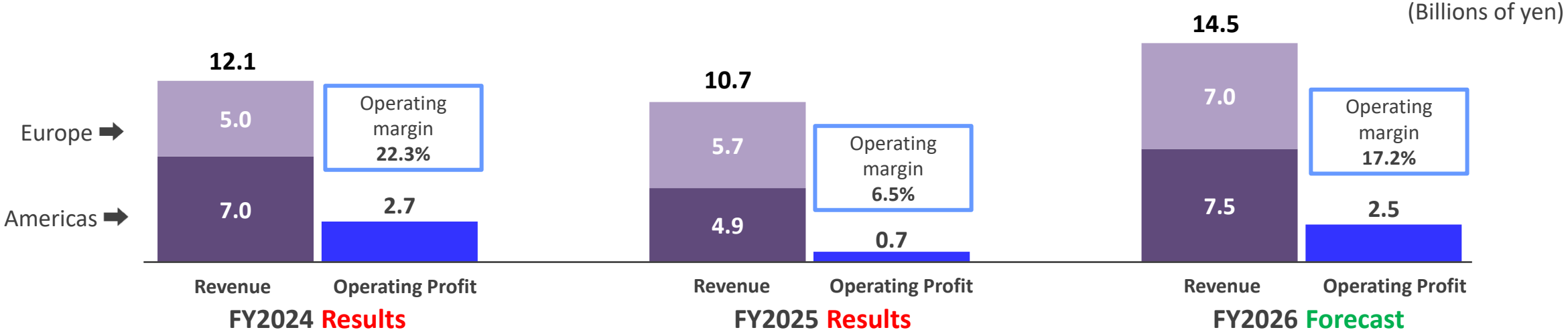
- **Expand self-service kiosk sales to major customers.**
- Continue expanding sales of solutions that can be introduced in existing stores (drive-through / double check-systems to prevent packing mistakes, etc.).

Flooid

[IFRS]

flooid
a GLORY company

(Billions of yen)



Factors for FY2025 Results

- Due to the postponement of investment decisions against a backdrop of uncertain in the market environment, acquisition of new customers lagged and fell short of the initial forecast. In the Americas, revenue decreased due to the rebound from the previous term's lump-sum software sales.
- Following the decline in revenue, operating profit also decreased.

Background for FY2026 Forecast

- While maintaining existing customers, focus on acquiring new customers through investment aimed at developing new business formats.
- Pursue enhancement of functions through bundled sales of Acrelec’s self-service kiosks and Glory's cash handling machines.

Data Section

P&L for three periods

[IFRS]

Billions of yen	FY2024		FY2025				FY2026			
	Results	Ratio	Results	Ratio	Year-on-year increase/ decrease amount	Year-on-year increase/ decrease rate	Forecast	Ratio	Year-on-year increase/ decrease amount	Year-on-year increase/ decrease rate
Revenue	**368.6**	**100.0%**	**339.5**	**100.0%**	**-29.0**	**-7.9%**	**360.0**	**100.0%**	**+20.5**	**+6.0%**
Operating Profit	**42.0**	**11.4%**	**29.7**	**8.8%**	**-12.2**	**-29.2%**	**32.0**	**8.9%**	**+2.3**	**+7.6%**
Profit attributable to owners of parent	**24.5**	**6.6%**	**15.3**	**4.5%**	**-9.1**	**-37.2%**	**20.0**	**5.6%**	**+4.7**	**+30.0%**

FX rate	**US $**	**¥153**	**¥151**	**¥150**
	Euro	**¥164**	**¥175**	**¥170**

Three Fiscal Years Revenue and Operating Profit by Segment

[IFRS]

(Billions of yen)		FY2024		FY2025				FY2026			
		Results	Revenue ratio / Operating profit ratio	Results	Revenue ratio / Operating profit ratio	Y-on-Y	Y-on-Y Growth Rate	Forecast	Revenue ratio / Operating profit ratio	Y-on-Y	Y-on-Y Growth Rate
Overseas Market	Revenue	210.0	57%	216.0	64%	+6.0	+2.9%	224.0	62%	+8.0	+3.7%
	Operating profit	18.0	8.6%	21.1	9.8%	+3.1	+17.2%	24.0	10.7%	+2.9	+13.7%
Financial Market	Revenue	54.4	15%	37.0	11%	-17.4	-32.0%	43.0	12%	+6.0	+16.2%
	Operating profit	7.8	14.5%	3.9	10.5%	-3.9	-50.0%	4.5	10.5%	+0.6	+15.4%
Retail & Transportation Market	Revenue	69.7	19%	57.6	17%	-12.1	-17.4%	68.0	19%	+10.4	+18.1%
	Operating profit	8.7	12.5%	0.0	-	-8.7	-	1.5	2.2%	+1.5	-
Amusement Market	Revenue	27.7	8%	21.0	6%	-6.7	-24.2%	19.0	5%	-2.0	-9.5%
	Operating profit	7.7	27.9%	5.1	24.3%	-2.6	-33.8%	2.9	15.3%	-2.2	-43.1%
Others	Revenue	7.0	2%	7.7	2%	+0.7	+10.0%	6.0	2%	-1.7	-22.1%
	Operating profit	-0.3	-	-0.3	-	0.0	-	-0.9	-	-0.6	-
Total	Revenue	368.6	100%	339.5	100%	-29.1	-7.9%	360.0	100%	+20.5	+6.0%
	Operating profit	42.0	11.4%	29.7	8.8%	-12.3	-29.3%	32.0	8.9%	+2.3	+7.7%

Exchange rate							
	US$	¥153	¥151	¥2 appreciation	¥150	¥1 appreciation
	Euro	¥164	¥175	¥11 depreciation	¥170	¥5 appreciation

Overseas Revenue by Region

[IFRS]

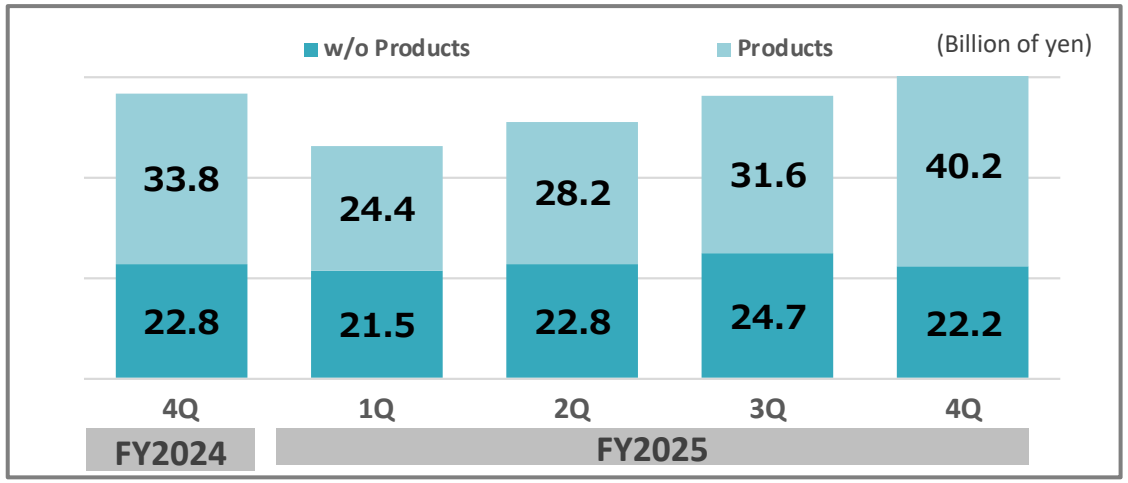
(Billions of yen)	Full Year								
	FY2024	FY2025	Y-on-Y	Growth Rate	US$ basis	FY2026 Forecast	Y-on-Y	Growth Rate	US$ basis
Americas	100.8	98.9	-1.9	-1.9%	-0.7%	103.0	4.1	+4.1%	+4.6%
GGS	87.5	88.9	1.4	+1.6%	+2.8%	88.5	-0.4	-0.4%	+0.1%
Acrelec	6.3	5.1	-1.2	-19.0%	-17.9%	7.0	1.9	+37.3%	+37.1%
Flooid	7.0	4.9	-2.1	-30.0%	-28.4%	7.5	2.6	+53.1%	+50.9%
EMEA	90.0	100.0	10.0	+11.1%	+12.5%	103.0	3.0	+3.0%	+3.5%
GGS	45.3	48.7	3.4	+7.5%	+8.8%	51.0	2.3	+4.7%	+5.5%
Sitrade	16.6	20.0	3.4	+20.5%	+22.2%	18.0	-2.0	-10.0%	-9.9%
Acrelec	23.1	25.6	2.5	+10.8%	+12.1%	27.0	1.4	+5.5%	+5.9%
Flooid	5.0	5.7	0.7	+14.0%	+15.6%	7.0	1.3	+22.8%	+21.8%
Asia	19.1	17.0	-2.1	-11.0%	-10.0%	18.0	1.0	+5.9%	+6.2%
GGS	15.4	15.1	-0.3	-1.9%	-1.3%	15.5	0.4	+2.6%	+3.6%
Acrelec	3.7	1.9	-1.8	-48.6%	-45.9%	2.5	0.6	+31.6%	+25.9%
合 計	210.0	216.0	6.0	+2.9%	+4.1%	224.0	8.0	+3.7%	+4.2%
GGS	148.1	152.6	4.5	+3.0%	+4.2%	155.0	2.4	+1.6%	+2.2%
Sitrade	16.6	20.0	3.4	+20.5%	+22.2%	18.0	-2.0	-10.0%	-9.9%
Acrelec	33.2	32.7	-0.5	-1.5%	-0.1%	36.5	3.8	+11.6%	+12.0%
Flooid	12.1	10.7	-1.4	-11.6%	-10.1%	14.5	3.8	+35.5%	+35.3%

Exchange rate						
	US$	¥153	¥151	¥2 appreciation	¥150	¥1 appreciation
	Euro	¥164	¥175	¥11 depreciation	¥170	¥5 appreciation

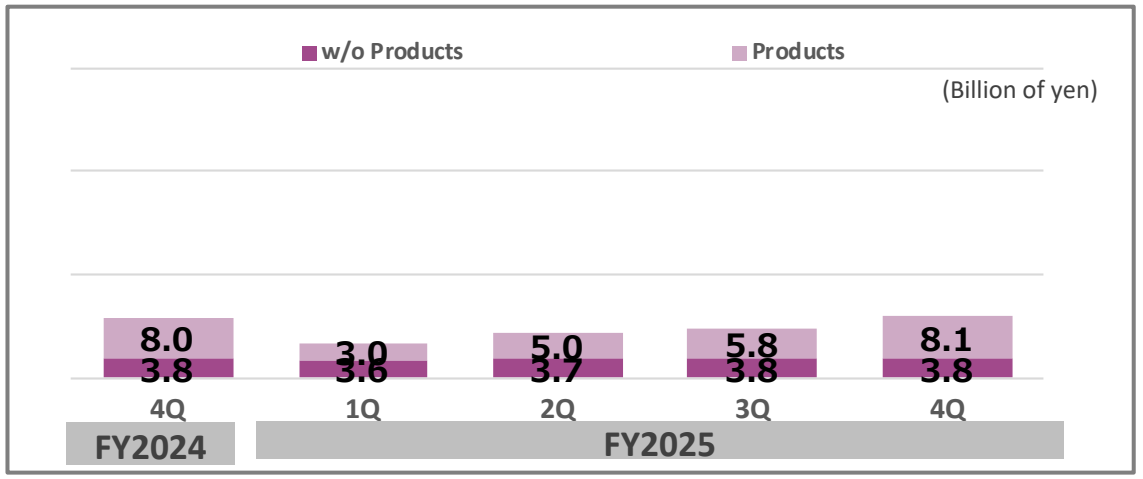
Quarterly Net Sales by Segment

[J-GAAP]

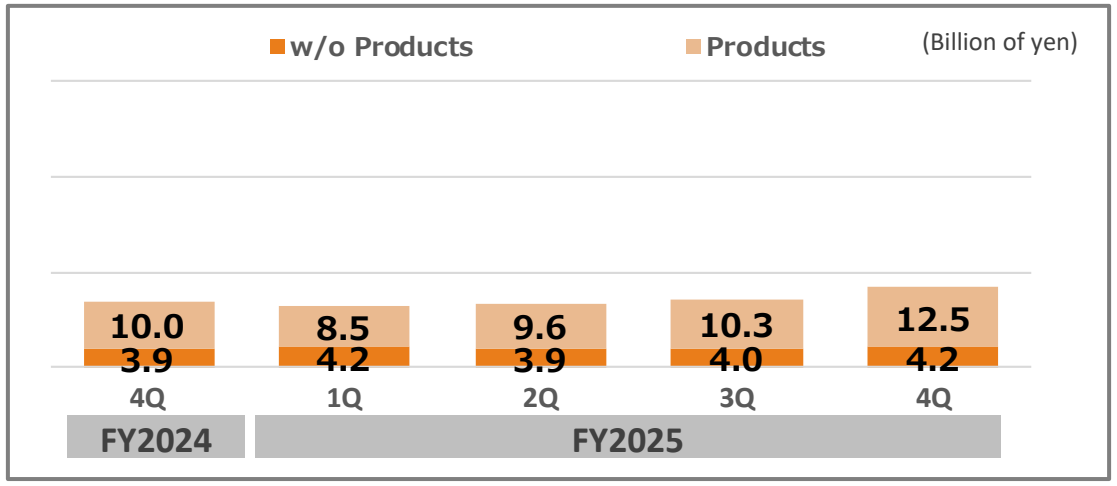
Overseas



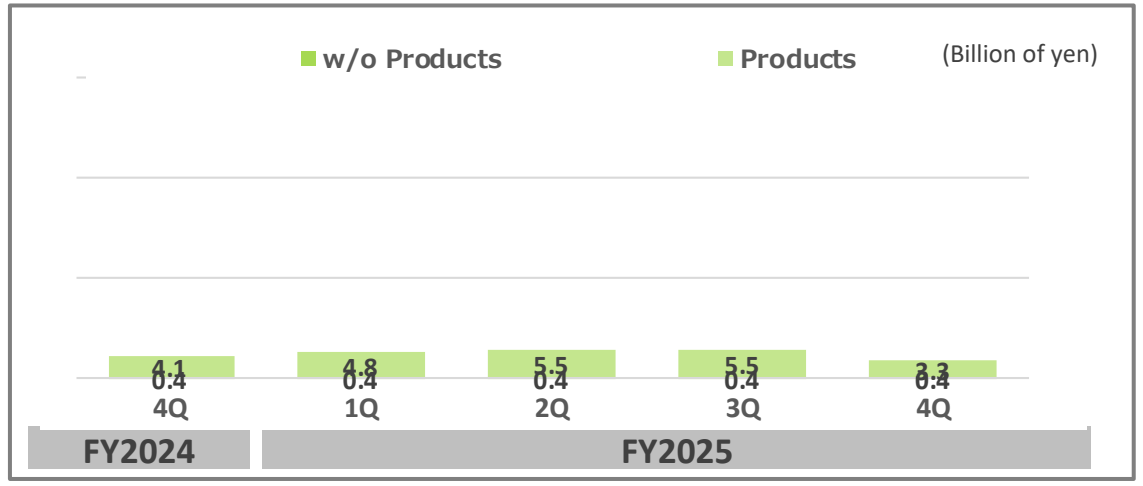
Financial



Retail and transportation



Amusement



Quarterly Trend of Overseas Geographical Revenue [IFRS]

(Billions of yen)	FY2025				
	Q1	Q2	Q3	Q4	Full year
Americas	20.8	24.5	23.4	30.2	98.9
GGS	18.5	21.7	20.6	28.1	88.9
Acrelec	1.0	1.1	1.7	1.3	5.1
Flooid	1.3	1.7	1.1	0.8	4.9
EMEA	21.4	23.0	28.7	26.9	100.0
GGS	10.2	12.0	13.3	13.2	48.7
Sitrade	4.7	4.4	5.8	5.1	20.0
Acrelec	5.4	5.7	7.9	6.6	25.6
Flooid	1.1	0.9	1.7	2.0	5.7
Asia	3.6	3.7	4.4	5.3	17.0
GGS	3.1	3.3	3.4	5.3	15.1
Acrelec	0.5	0.4	1.0	0.0	1.9
Total	45.9	51.2	56.4	62.5	216.0
GGS	31.7	37.0	37.3	46.6	152.6
Sitrade	4.7	4.4	5.8	5.1	20.0
Acrelec	7.0	7.2	10.6	7.9	32.7
Flooid	2.5	2.6	2.7	2.9	10.7

Exchange rate						
	US$	¥145	¥147	¥154	¥157	¥151
	Euro	¥164	¥172	¥179	¥184	¥175

Quarterly Trends by Segment

[J-GAAP]

(Billions of yen)		FY2025				
		Q1	Q2	Q3	Q4	Full Year
Overseas Market	Revenue	45.9	51.1	56.4	61.6	215.2
	Operating Profit	0.3	1.8	3.8	6.0	12.0
Financial Market	Revenue	6.6	8.7	9.6	12.0	37.1
	Operating Profit	0.2	0.9	1.3	1.8	4.3
Retail & Transportation Market	Revenue	12.8	13.5	14.4	16.8	57.6
	Operating Profit	0.2	0.2	0.6	0.8	1.9
Amusement Market	Revenue	5.2	6.0	5.9	4.2	21.5
	Operating Profit	1.4	1.7	1.7	0.6	5.5
Others	Revenue	1.5	2.0	1.9	1.8	7.4
	Operating Profit	-0.1	-0.1	0.0	0.0	-0.3
Total	Revenue	72.3	81.5	88.5	96.5	338.9
	Operating Profit	2.0	4.7	7.5	9.1	23.4

Exchange rate						
	US$	¥145	¥147	¥154	¥157	¥151
	Euro	¥164	¥172	¥179	¥184	¥175

Notes

1. **Forward-looking statements** including operational forecasts, contained in this document are based on information currently available to the company and on certain assumptions which the Company considers reasonable.
   Actual results may differ from forecasts due to changes in the economic conditions in the Company's principal markets, demand for the Company's products, exchange rate fluctuations, impacts of changes in regulations, and accounting principles and practices. The forecasts may change without prior notice unless required by laws.

2. Amounts are rounded down to the nearest ten million yen for the calculating of year-on-year percentage differences and composition ratios.