

GLORY LTD.
FY2026 Interim Consolidated Financial Results

November 10, 2026

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Summary of Financial Results
Business Topics (International/Japanese)
Progress of 2026 Medium-term Management Plan

Akihiro Harada, President

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FY2026 Interim Financial Results
FY2026 Full-Year Financial Forecast

Tomoko Fujita

Director, Responsible for Investor Relations

Notes

1. **Forward-looking statements,** including operating forecasts, contained in this document are based on information currently available to the Company and on certain assumptions that the Company considers reasonable.
   Actual results may differ from these forecasts due to changes in economic conditions in the Company's principal markets, demand for the Company's products, exchange rate fluctuations, regulatory changes, and changes in accounting principles and practices. The forecasts are subject to change without prior notice, except as required by applicable laws and regulations.
2. Amounts are rounded down to the nearest ¥10 million when calculating year-on-year percentage changes and composition ratios.

1 Summary of Financial Results

Akihiro Harada, President

Summary of Financial Results

Interim Consolidated Financial Results → Increased revenue and operating profit

(Billions of yen)

	Revenue	Y-o-Y		Operating Profit	Y-o-Y		Profit attributable to owners of parent	Y-o-Y	
IFRS	174.2	+20.6	+13.4%	16.0	+6.0	+60.3%	10.6	+4.8	+83.5%

- **International market: Revenue and profit increased significantly**, driven by higher sales of products and services, improved maintenance operations, and favorable foreign exchange effects.

- **Japanese market:** Despite sales delays caused by component procurement difficulties, demand remained strong and revenue increased.
  Operating profit **decreased** due to lower revenue in the amusement market and higher fixed costs.

Summary of Financial Forecast

Full-year Consolidated Financial Forecast

→ **Revenue and profit are expected to increase**

(Unchanged from the full-year forecast announced on May 15, 2026.)

(Billion yen)

	Revenue	Y-o-Y		Operating Profit	Y-o-Y		Profit attributable to owners of parent	Y-o-Y	
IFRS	360.0	+20.5	+6.0%	32.0	+2.3	+7.6%	20.0	+4.7	+30.0%

- **Revenue** is expected to remain significantly above the level recorded before the special demand associated with the issuance of new banknotes. (approximately ¥220.0 billion.)
- **International market:** Demand remains strong, and despite some impact on sales from component procurement constraints, **revenue is expected to reach a record high for the eighth consecutive fiscal year.**
- **Japanese market:** Although sales in the financial and retail and transportation markets are expected to recover from the decline following the special demand, operating profit is projected to decrease due to substantially lower revenue in the amusement market and higher fixed costs.

Business Risk: Financial Impact of Semiconductor-Related Component Supply Constraints

Components Impacted by Supply Constraints

Printed circuit boards, memory chips, storage devices, CPU

1) Impact on costs due to rising parts prices

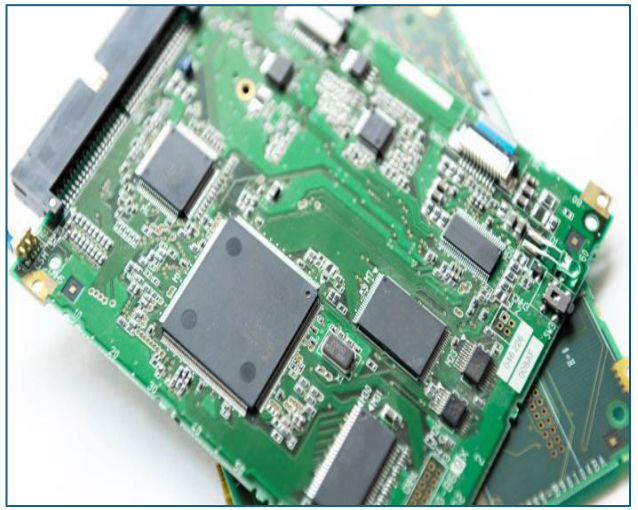
- Impact of parts price increases this fiscal year (latest forecast):
  approx. ¥1.5 billion increase
- This cost increase is already factored into the financial forecasts.

2) Impact on revenue / operating profit due to difficulty in procuring components

- Production and delivery of certain models are expected to be delayed beyond customers' requested schedules.
  The estimated impact is approx. ¥4.9 billion on full-year revenue and approx. ¥2.4 billion on full-year operating profit.
- These decreases are already factored into the financial forecasts.

Segment	Revenue	Operating profit
International	(¥2.5 billion)	(¥1.4 billion)
Financial	(¥2.0 billion)	(¥0.8 billion)
Retail/transportation	(¥0.4 billion)	(¥0.2 billion)

Through various mitigation measures, these impacts are expected to be largely resolved by the end of the fiscal year.



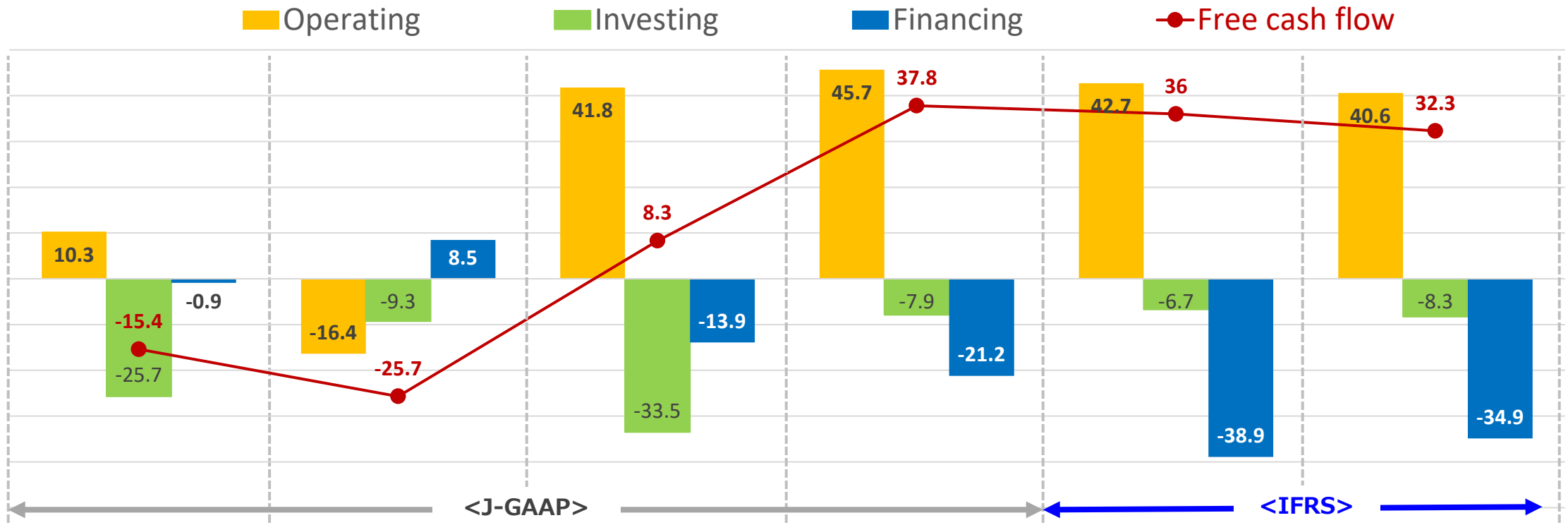
Full-year Financial Forecasts

- Cost increases due to higher component prices. (-)
- Sales impact from component procurement difficulties. (-)
- Revision of exchange rate (+)

After incorporating these factors, the full-year consolidated financial forecast remains unchanged.

Cash Flows

Sustained Cash Generation Supported by a Solid Business Foundation



FY2021

[Investment]
Acquisition of shares in Revolution: ¥20.4 billion

FY2022

[Operating]
Losses due to COVID-19 and the shortage of semiconductors

FY2023

[Investing]
Acquisition of shares in Flooid: ¥28 billion

FY2024

[Financing]
Borrowings to fund working capital for production associated with special demand.

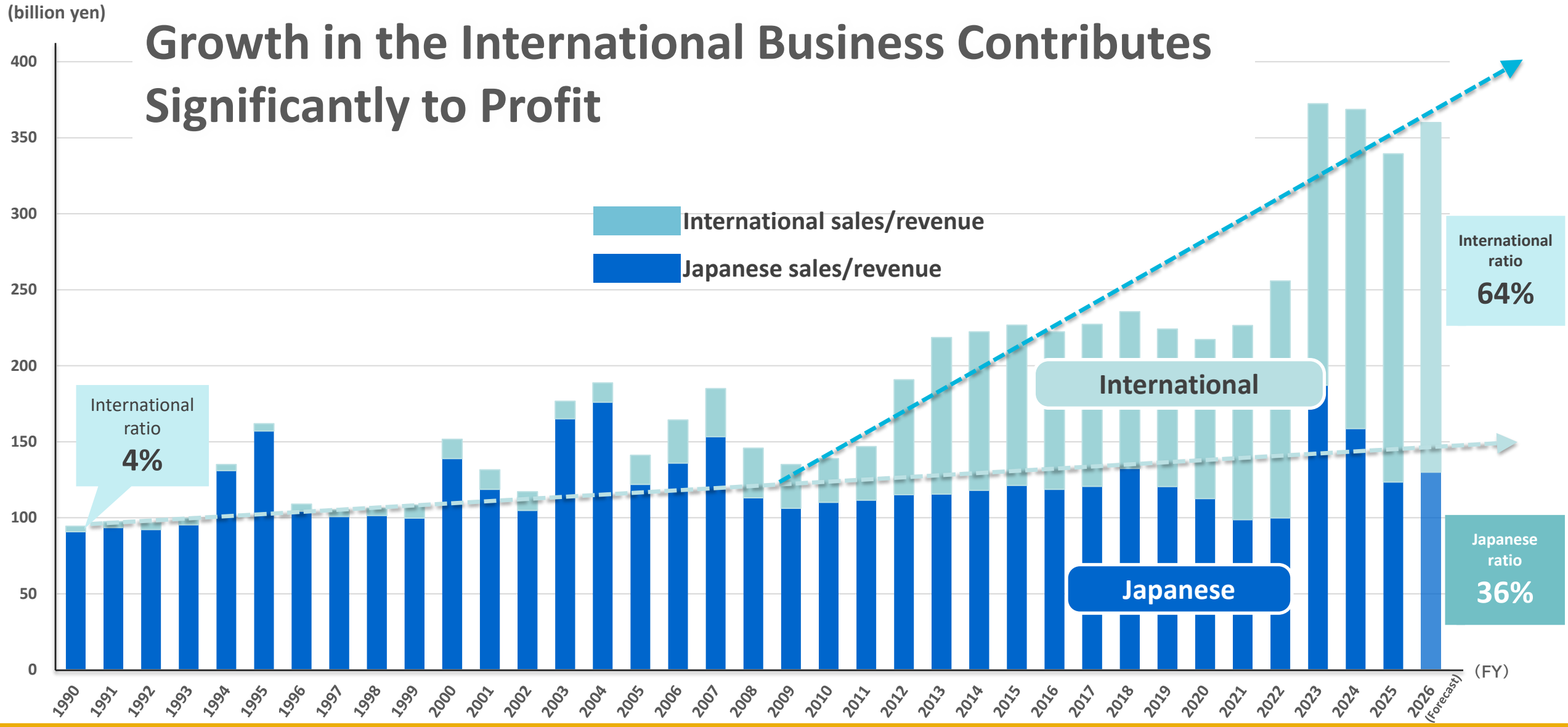
FY2025

[Financing]
- Acquisition of treasury shares: ¥13.4 billion
- Total dividends: ¥6 billion
- Acquisition of interests in significant subsidiaries: ¥7 billion

FY2026 Forecast

[Financing]
- Acquisition of treasury shares: ¥13.6 billion
- Total dividends: ¥7.1 billion
- Repayment of long-term borrowings: ¥7.8 billion.

The International Business has grown significantly, supported by the strong foundation of the Japanese Business



International Business Revenue

Accelerate international growth through strategic acquisitions

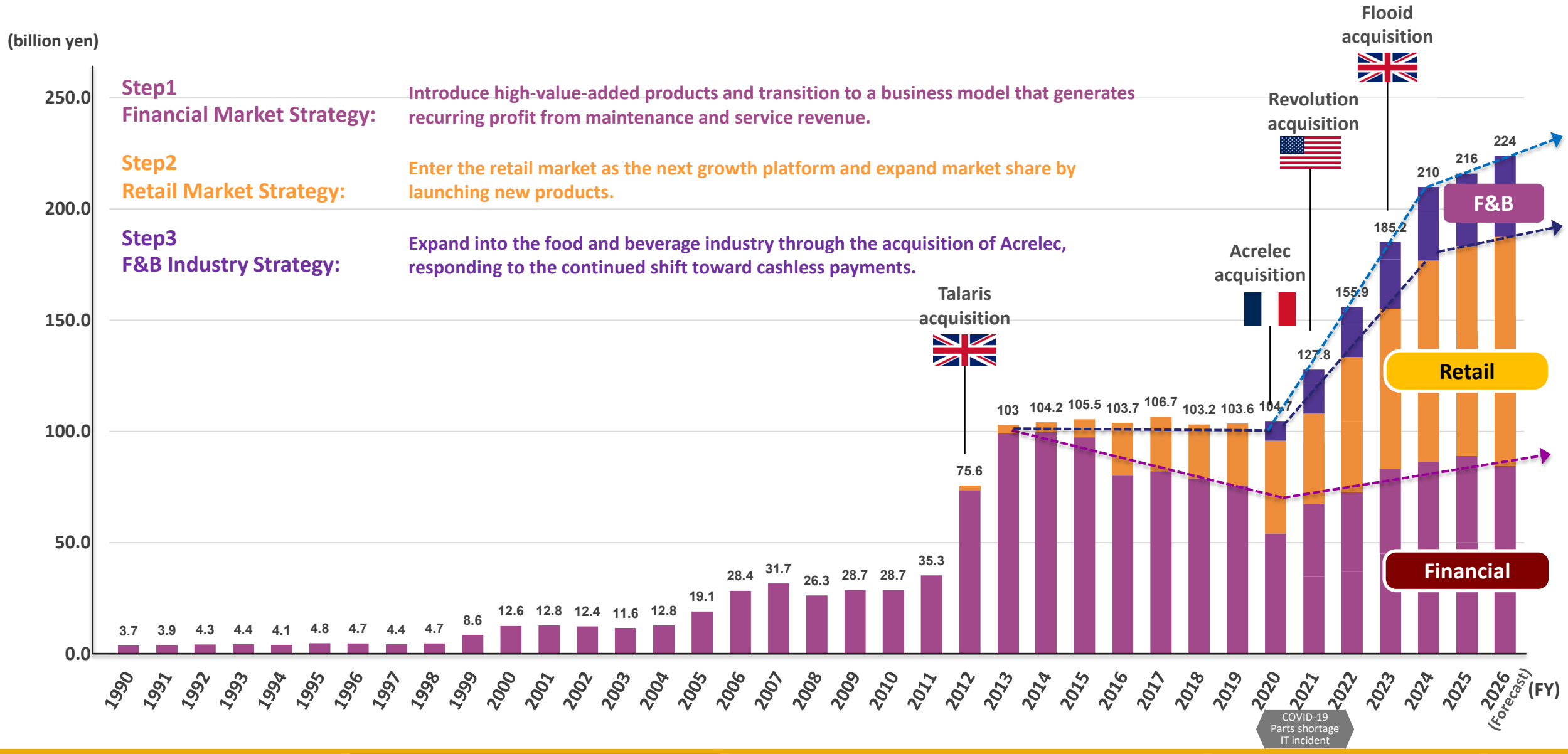


International growth strategy (Financial >> Retail >> F&B)

Step1
Financial Market Strategy:
Introduce high-value-added products and transition to a business model that generates recurring profit from maintenance and service revenue.

Step2
Retail Market Strategy:
Enter the retail market as the next growth platform and expand market share by launching new products.

Step3
F&B Industry Strategy:
Expand into the food and beverage industry through the acquisition of Acrelec, responding to the continued shift toward cashless payments.



Business Topics in the International Market.

(1) Financial: New self-service products

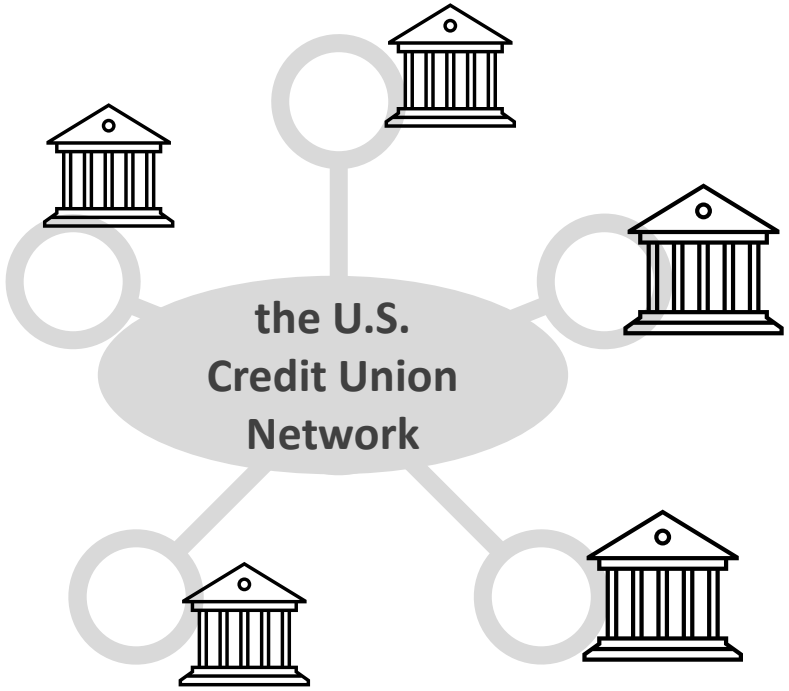
(2) Retail: Large-scale business deals

(3) F&B: Expansion of Acrelec’s solutions

1. Financial: Launch of new self-service products (the U.S.)

- Installation of self-service terminals in bank lobbies.
- Customers operate the terminals themselves, allowing bank staff to focus more on sales activities.





Key Feature: Connection to the U.S. CO-OP Shared Branch Network.

Customers with accounts at a U.S. credit union will be able to conduct various transactions using the terminals at other financial institutions participating in the network.

New self-service product <Teller Concierge>

- Enables efficient branch operations with fewer staff through customer self-service.
- Handles a wide range of transactions beyond ATM capabilities, including large cash deposits and withdrawals, check deposits and cashing, currency exchange, bill payments, and remittances.

1. Financial: Launch of new self-service products (U.K.)

- Lloyds Bank maintains access to banking services despite branch reductions.
- The products support Lloyds Bank's efforts to promote financial inclusion.

*Financial inclusion is a condition in which everyone has access to appropriate and reliable financial services.



About Lloyds Bank

- Operational Region: UK
- Established: 1765
- Number of Branches: Approx. 600
- Number of users: Approx. 28 million

(Source: Lloyds Bank Annual Report 2025)

- Connect the UBIQULAR™ remote monitoring system to monitor equipment operating status.
- Adopt the shared banking services platform provided by OneBanx, a GLORY company.

2. Retail: Large-scale business deals (the Americas)

Company A: Major Home Improvement Store

Received orders for approx. 340 sales proceeds deposit machines for back-office for the purpose of strengthening in-store cash management.



Company B: Major Hypermarket

Following the orders received in the U.S., we received an order for approximately 450 sales proceeds deposit machines for back-office in Mexico and began deliveries.



Company C: Major Discount Store

Received an order for approximately 1,200 sales proceeds deposit machines for back offices and completed delivery of all units



Growing needs for operational efficiency and stricter cash handling are driving demand for back-office products across the Americas.

2. Retail: Large-scale business deals (Europe)

Company D: Supermarket

Delivered approx. 150 sales proceeds deposit machines for back offices, with deliveries to continue in the second half.



Company E: Supermarket

Completed delivery of approximately 470 coin and banknote recyclers for cashiers.



Company F: Hypermarket

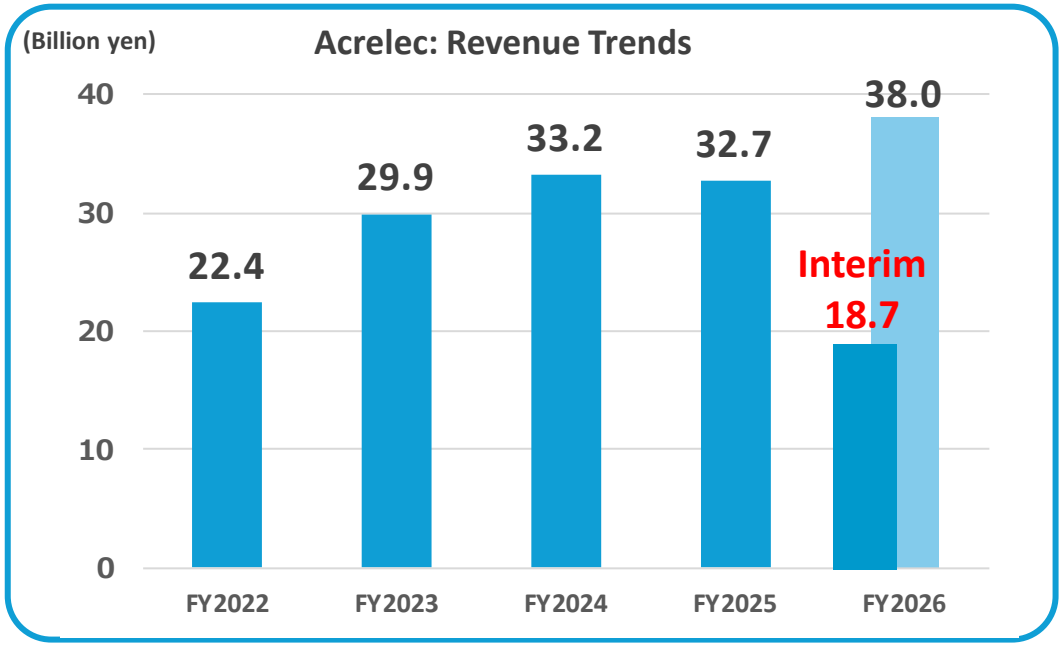
Delivered approximately 350 coin and banknote recyclers for cashiers, with additional deliveries scheduled for the second half.



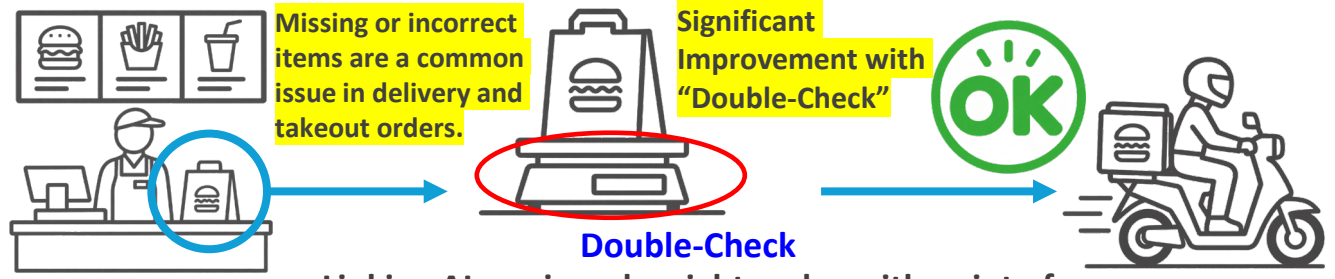
Demand for coin and banknote recyclers for cashiers and sales proceeds deposit machines for back offices remained solid, supported by new installations and replacement demand.

3. F&B: Expansion of Acrelec's solutions

Diversification of solutions is driving a recovery in financial performance.



"Double-Check" Packing Error Prevention System: Revenue Contribution



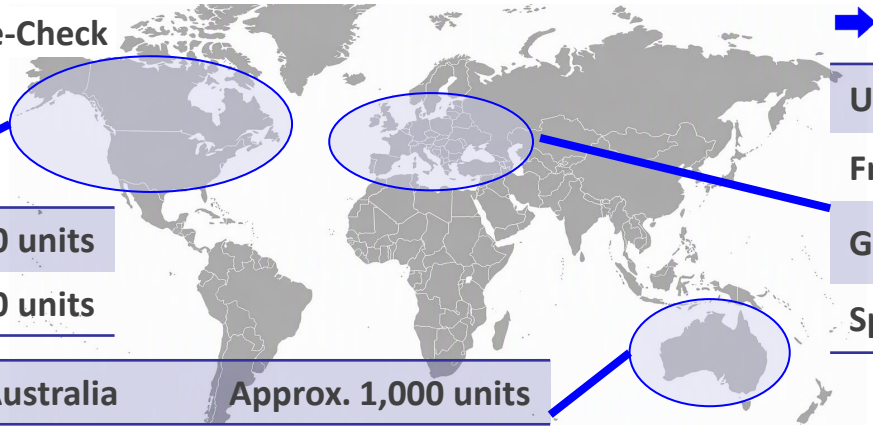
Double-Check

Linking AI-equipped weight scales with point of sale systems.

Demand for delivery and takeout continues to grow, driven by post-pandemic lifestyle changes.

➡ Cumulative sales exceeded 10,000 units.

Main customers for Double-Check



The U.S.	Approx. 2,000 units
Canada	Approx. 400 units
Australia	Approx. 1,000 units

U.K.	Approx. 1,600 units	Italy	Approx. 300 units
France	Approx. 1,500 units	Poland	Approx. 350 units
Germany	Approx. 1,500 units	Ukraine	Approx. 200 units
Spain	Approx. 500 units		

We expect continued steady growth

Business Topics in the Japanese Market.

(1) Retail: Coin and banknote recyclers for cashiers installed at FamilyMart stores
(2) Retail: Collaborative business with cash-in-transit companies
(3) Non-cash: Repo-Kore!, a solution for commercial complexes
(4) Non-cash: Raku-da!, a solution for hospitals
(5) Non-cash: TOFREE, a solution for F&B industry

1. Retail: Coin and banknote recyclers for cashiers installed at FamilyMart stores



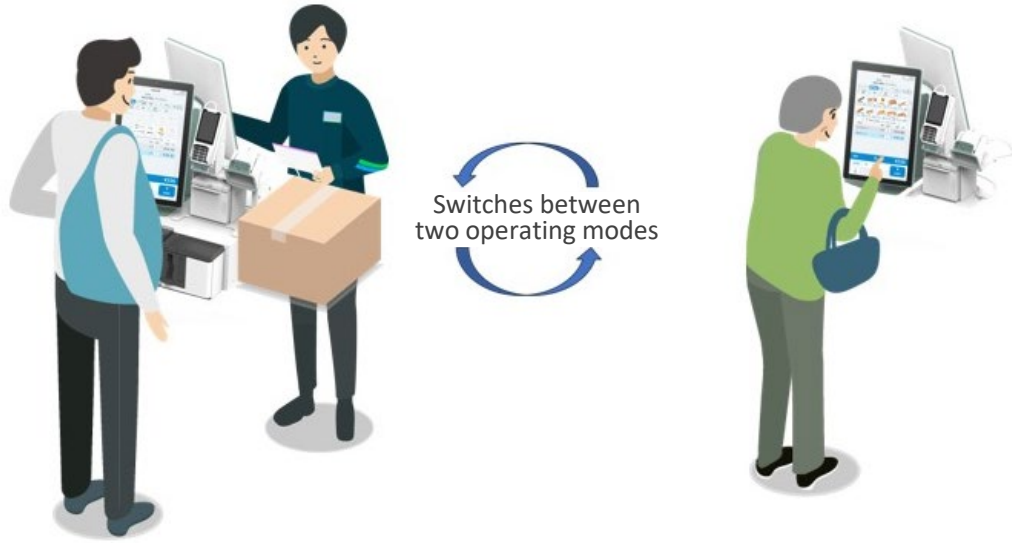
- FamilyMart is rolling out new POS registers equipped with our coin and banknote recyclers for cashiers across approximately 16,500 stores nationwide.
- The goal is to complete the rollout in all stores by the end of February 2027.

Enables two operations at a single register

Delivers a personalized shopping experience for each customer

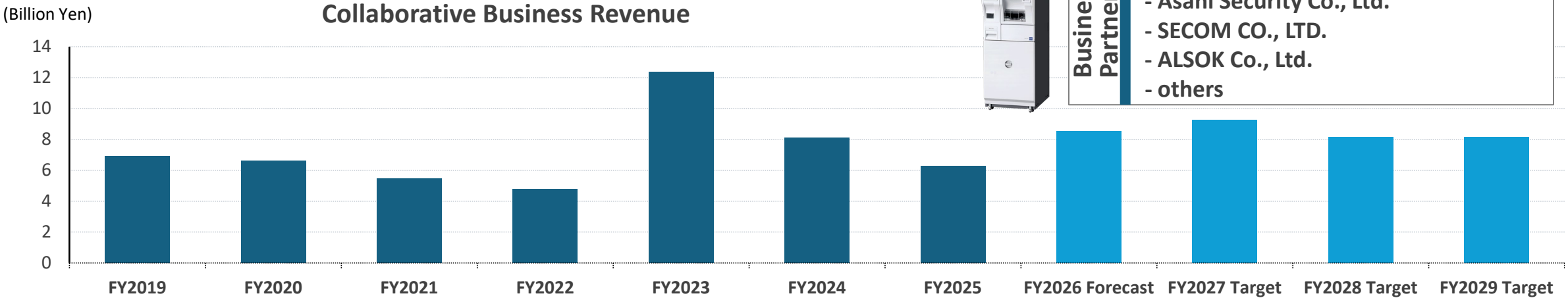
In-person service by staff

Customer Self-Service Shopping



Source: FamilyMart News Release

2. Retail: Collaborative business with cash-in-transit companies



Business Partners

- NX Cash Logistics Co., Ltd.
- Asahi Security Co., Ltd.
- SECOM CO., LTD.
- ALSOK Co., Ltd.
- others

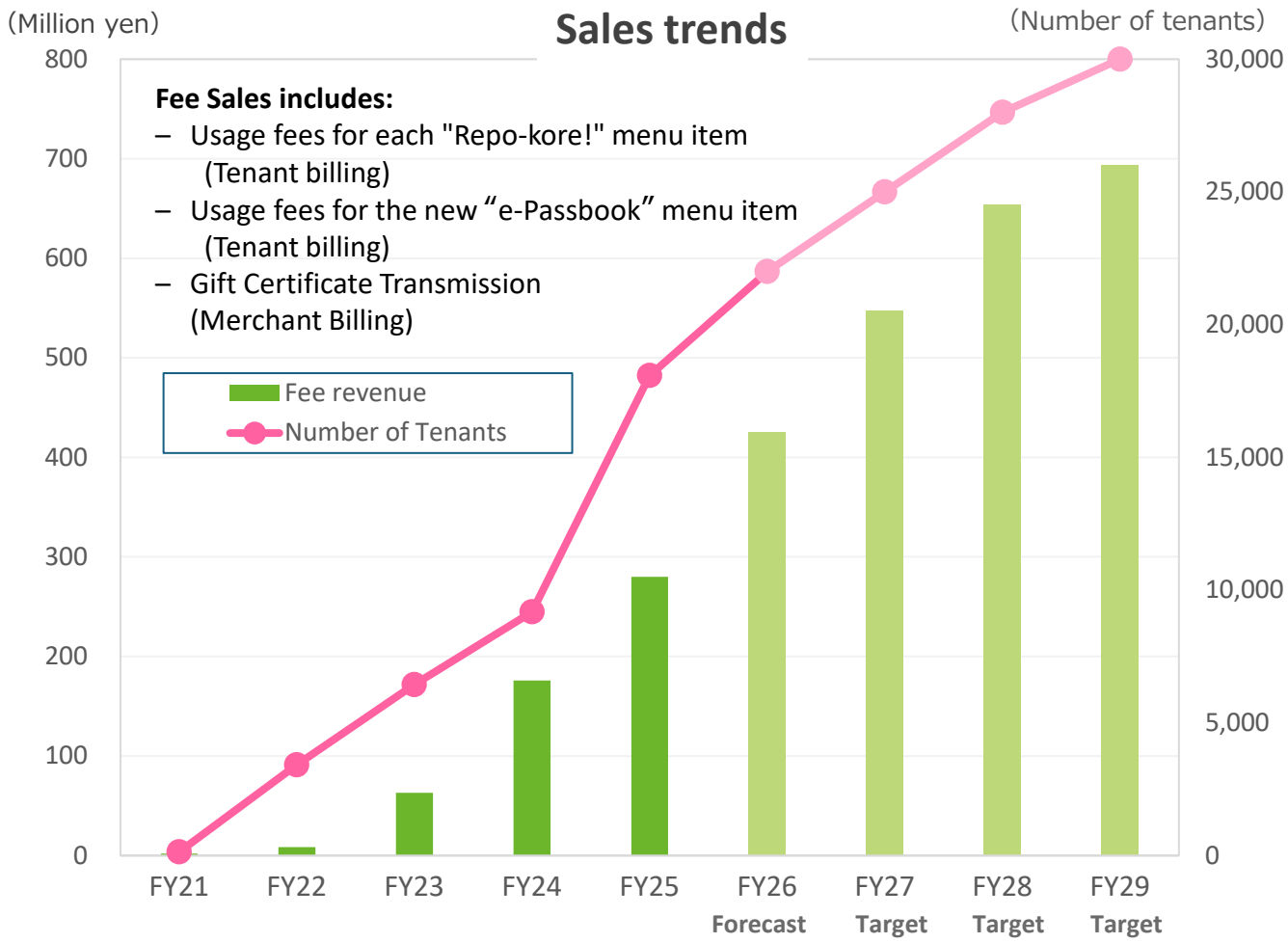
GLORY combines its technology with the operational expertise of cash-in-transit companies to expand the range of solutions offered to retailers.

Customer Issues	Solution	Sales Structure	Case Studies	Potential
Improving efficiency of store operations	Sales proceeds deposit machines 	Cash-in-transit companies × Glory	• Introduced at Accordia Golf (172 courses) • Orders received from PGM (149 courses)	Golf courses in Japan **Approx. 2,150**
Tax and public utility charges collection for local governments	Tax and Public Utility Charges Station 		To local governments • A total of 120 units have been installed at 85 locations.	Number of local governments in Japan **Approx. 1,740**

3. Non-cash: Repo-Kore!, a solution for commercial complexes

A solution that streamlines sales proceeds management for commercial complexes

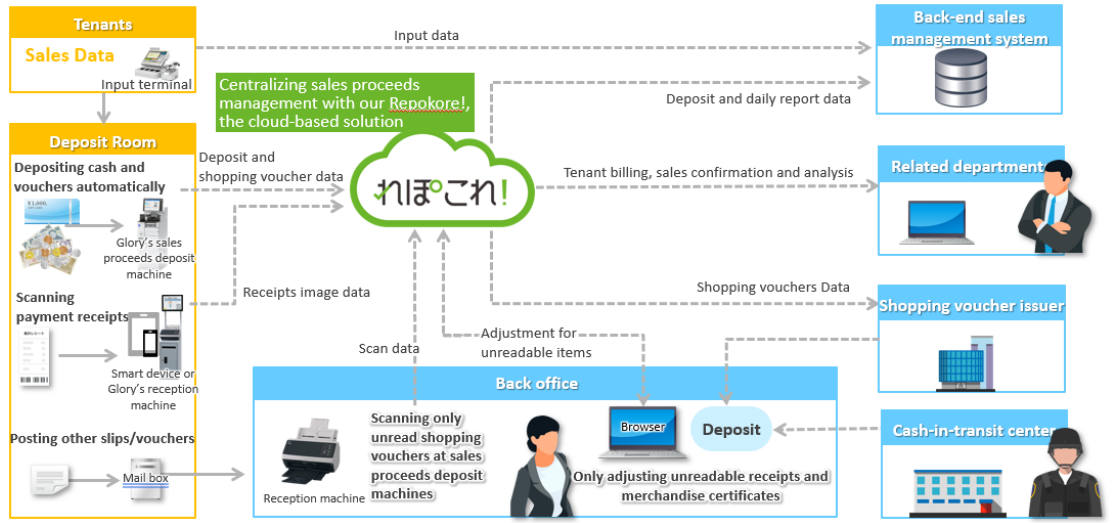
Sales trends



Fee Sales includes:

- Usage fees for each "Repo-kore!" menu item (Tenant billing)
- Usage fees for the new "e-Passbook" menu item (Tenant billing)
- Gift Certificate Transmission (Merchant Billing)

System Configuration



[Strengths]

- The only solution capable of managing receipts, gift certificates, and cash in an integrated manner.
- Widely recognized in the market and holding the leading market share.

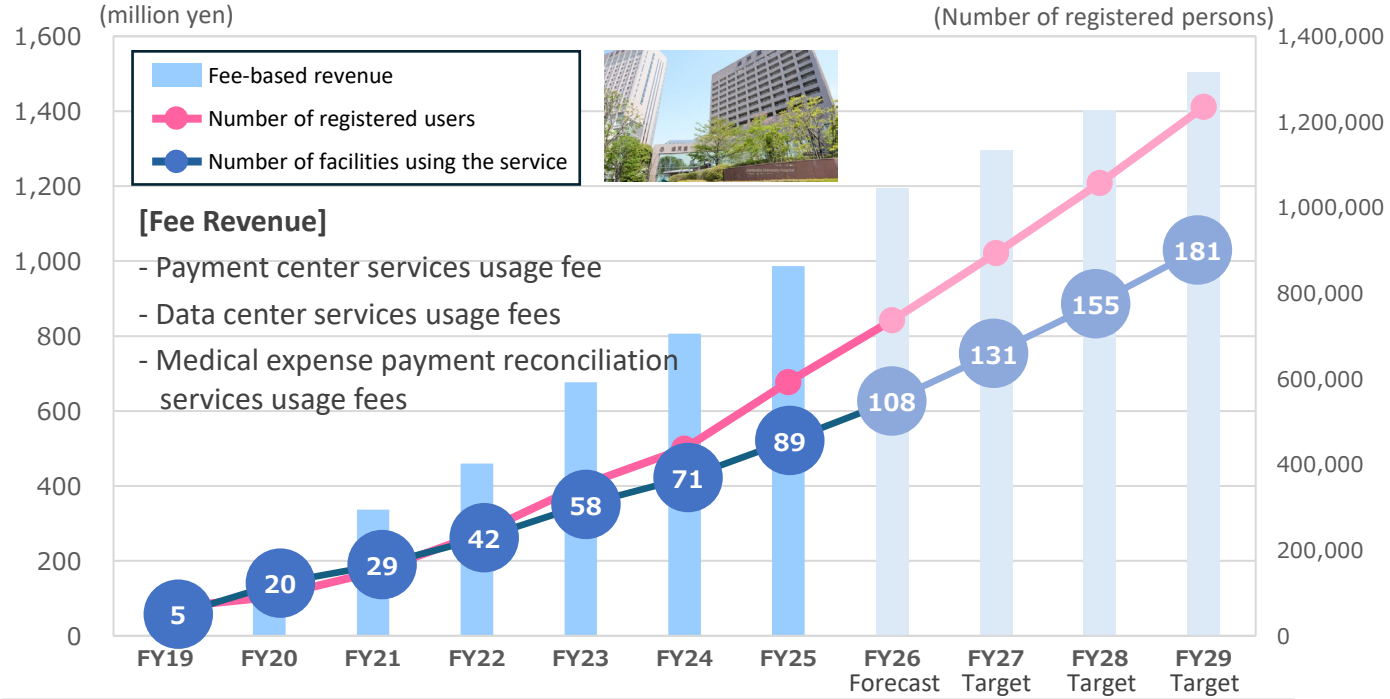
[Market Trends]

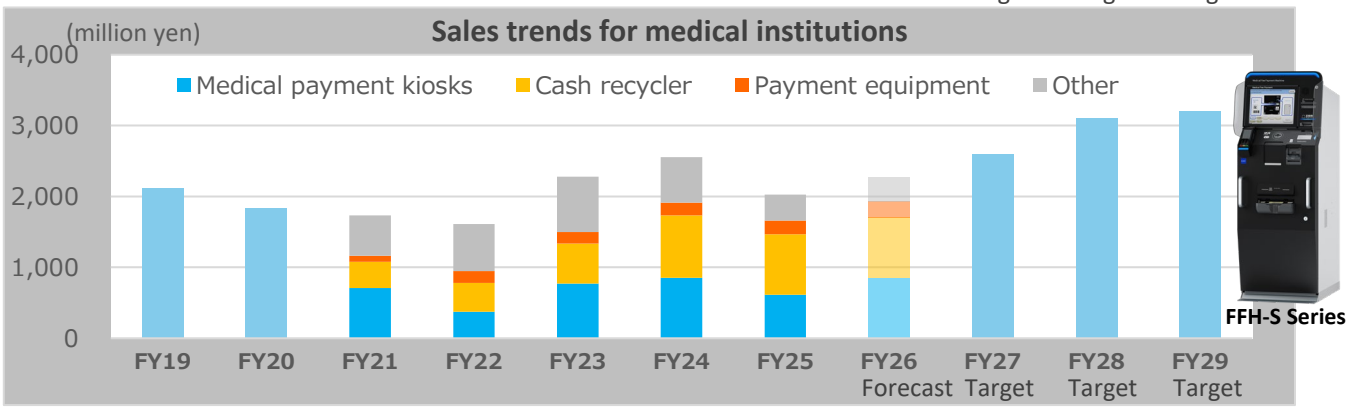
We are exploring expansion into other business formats, including supermarkets and institutional food service operations.

4. Non-cash: Raku-da!, a solution for hospitals

待たずにラクーだ

Deferred Medical Payment System: A solution that integrates with hospital billing systems to process patients' medical expenses by credit card.





FFH-S Series

Usage summary

- Patients register their credit card in advance on a dedicated website. On the day of their visit, they only need their patient ID card, with medical expenses automatically charged to the registered credit card at a later date.
- Patients can print receipts and itemized medical statements at a dedicated terminal using their patient ID card during a subsequent visit.

Strengths

- High Operational Flexibility through Integration with Hospital Systems

Integration with medical billing systems enables automated payment reconciliation, issuance of receipts and itemized statements, billing adjustments, and support for inpatient and high-cost medical care, addressing the practical needs of hospital operations.

- Strong Customer Base

GLORY has built a strong customer base through its extensive track record of installing medical payment kiosks at major hospitals across Japan.

Designed to Encourage Widespread Adoption

Simple registration, proxy registration, and the ability to use customers' existing credit cards make the system accessible to a broad range of patients, including older adults.

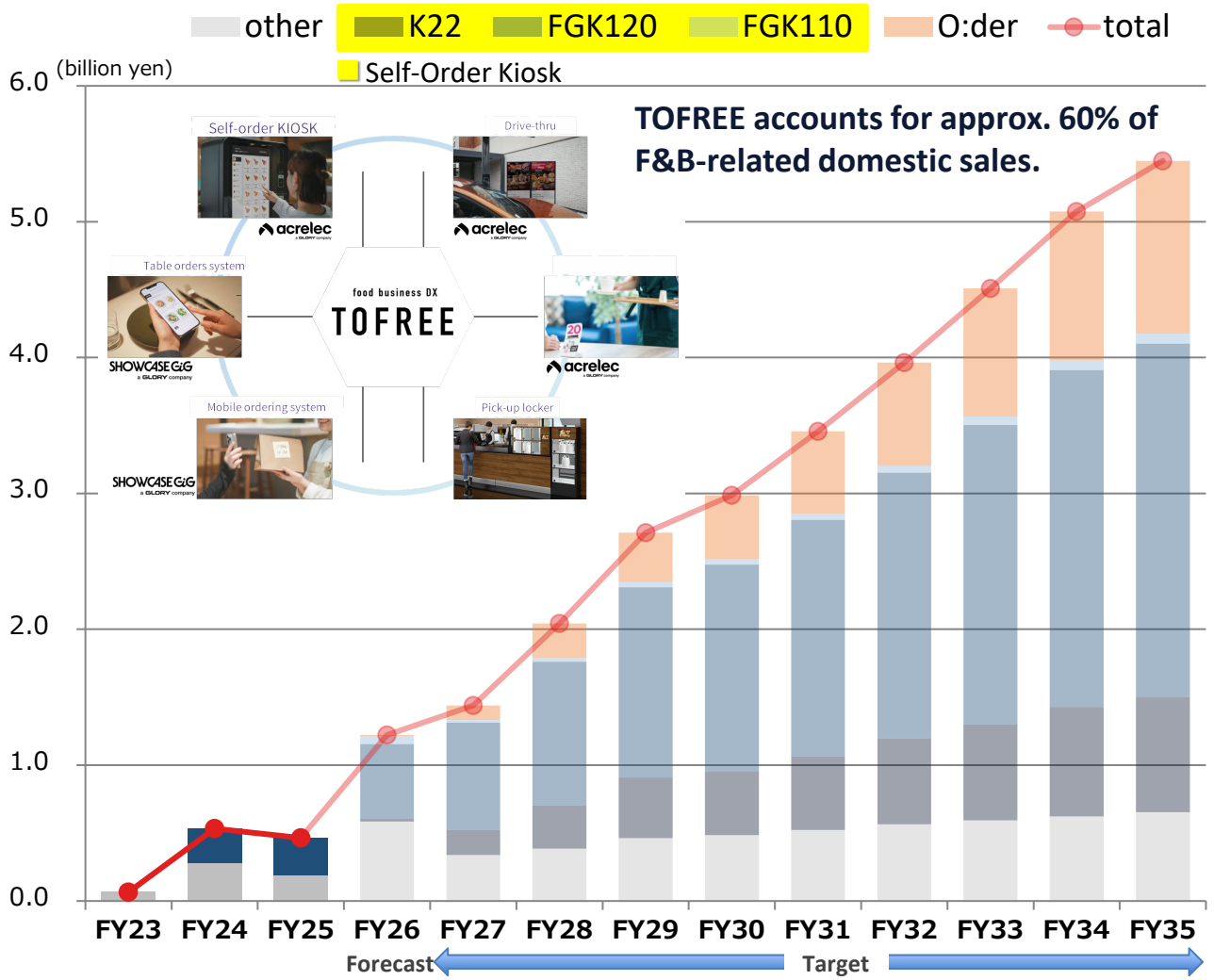
Market trends

- The deferred medical payment market continues to expand amid intensifying competition.
- Leveraging its customer base of medical payment kiosks and strong partnerships with electronic medical record vendors, GLORY aims to expand its business by streamlining overall outpatient operations, centered on deferred payment services.

5. Non-cash: TOFREE, a solution for F&B industry

food business DX
TOFREE

Expanding business with solutions centered on self-order kiosks



Solutions for the F&B market

① Hardware (KIOSKs, ticket vending machines, and coin/banknote recyclers for cashier)

- Starting point for expansion into the F&B market
- Strengthening competitiveness through further lineup enhancement, such as the K22


FGK K22

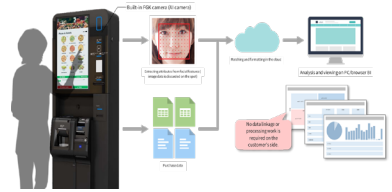
② Software (O:der / SaaS)

- Key Pillar of MRR-Based Recurring Revenue
- Hardware installations drive O:der contracts, building MRR
- Expanding sales of O:der ToGo

O:der Platform
SHOWCASE GiG a GLORY company

③ Data Analysis (TOFREE BI + Camera)

- Analyze and visualize kiosk data and integrate it with camera-captured images.
  Lay the foundation for future data-driven businesses



3. Non-cash: TOFREE, a solution for F&B industry

food business DX
TOFREE

Case Studies





Taneya Co., Ltd. / Club Harie Co., Ltd.

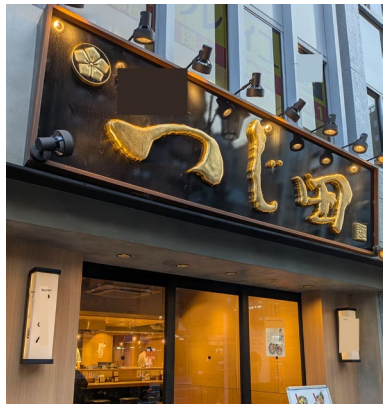
– **The FGK Series was installed at La Collina Omihachiman**





Haneda Airport Terminal 1 New Food Court "Sora-chika"

– **Supporting DX for the opening (FGK series installed)**





Tsujita

– **Three FGK Series units were installed across three stores**





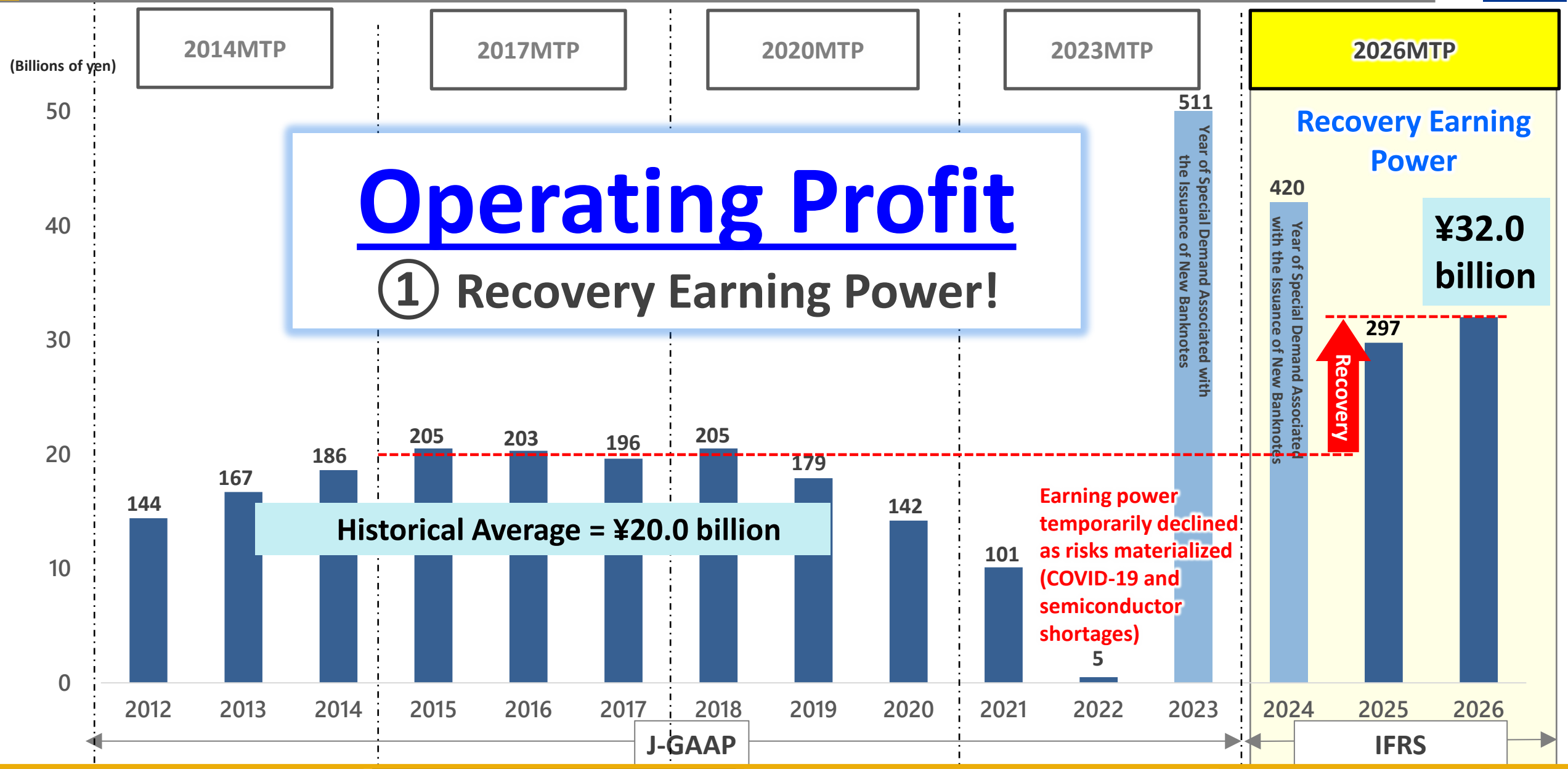
HUB (Haneda Airport Terminal 2 Store)

– **Table Locators installed**

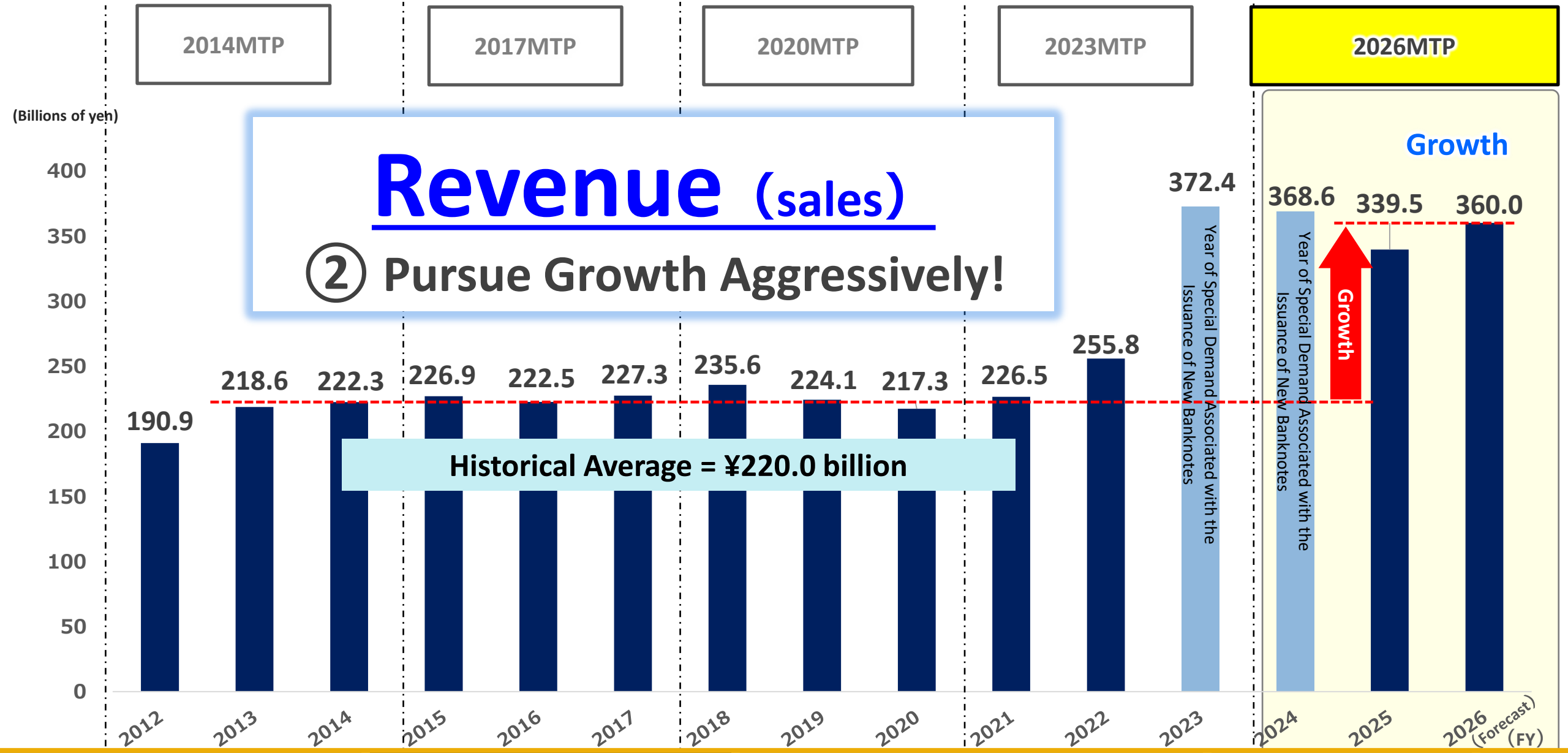
KPI Progress of the 2026 Medium-term Management Plan

- Summary
- Improvement of ROE
- Improvement of ROIC
- Improvement of ROA
- Improvement of Operating Profit (earning power)
- Improvement in Profit Attributable to Owners of the Parent
- Business Growth (Revenue)

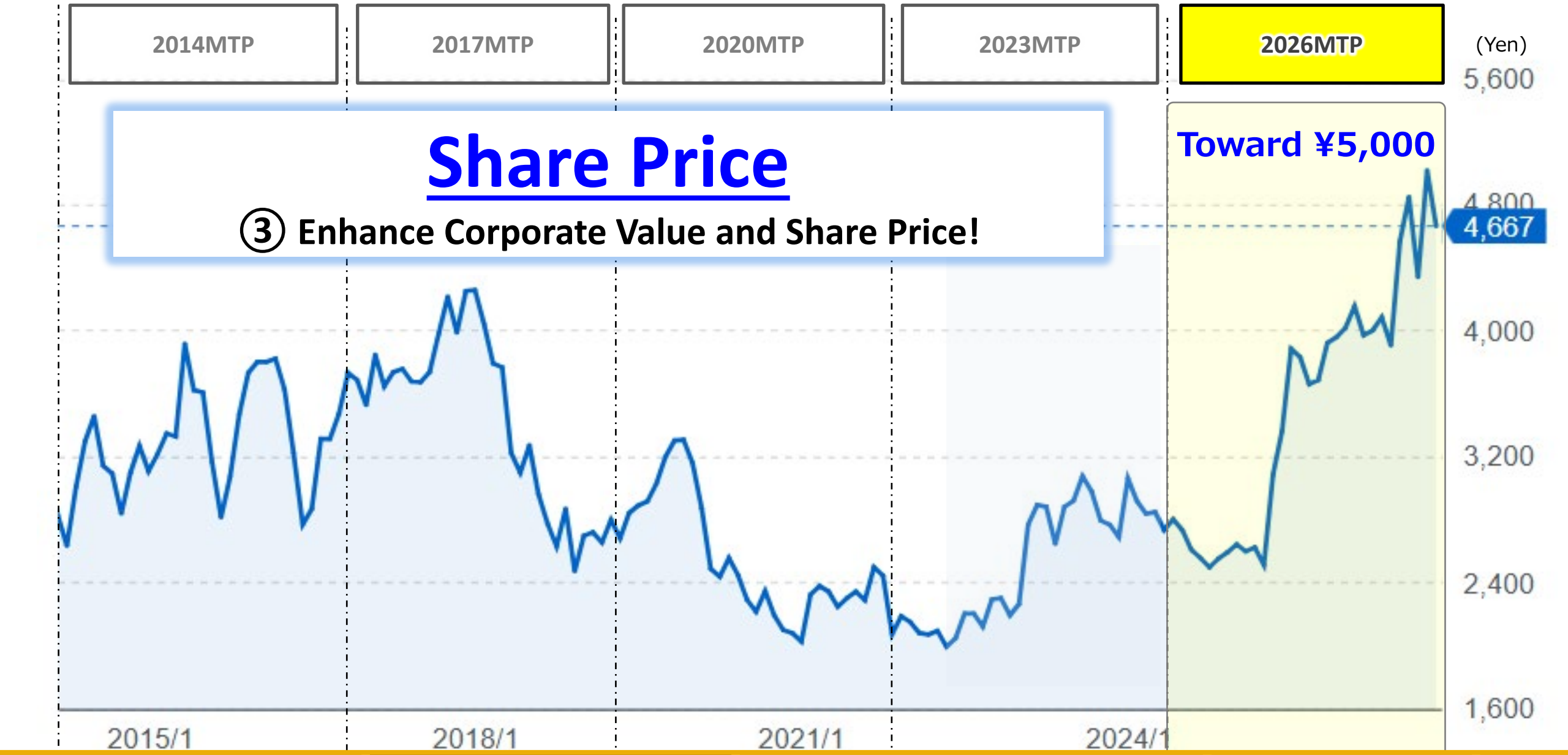
KPI Progress of the 2026 Medium-term Management Plan



KPI Progress of the 2026 Medium-term Management Plan



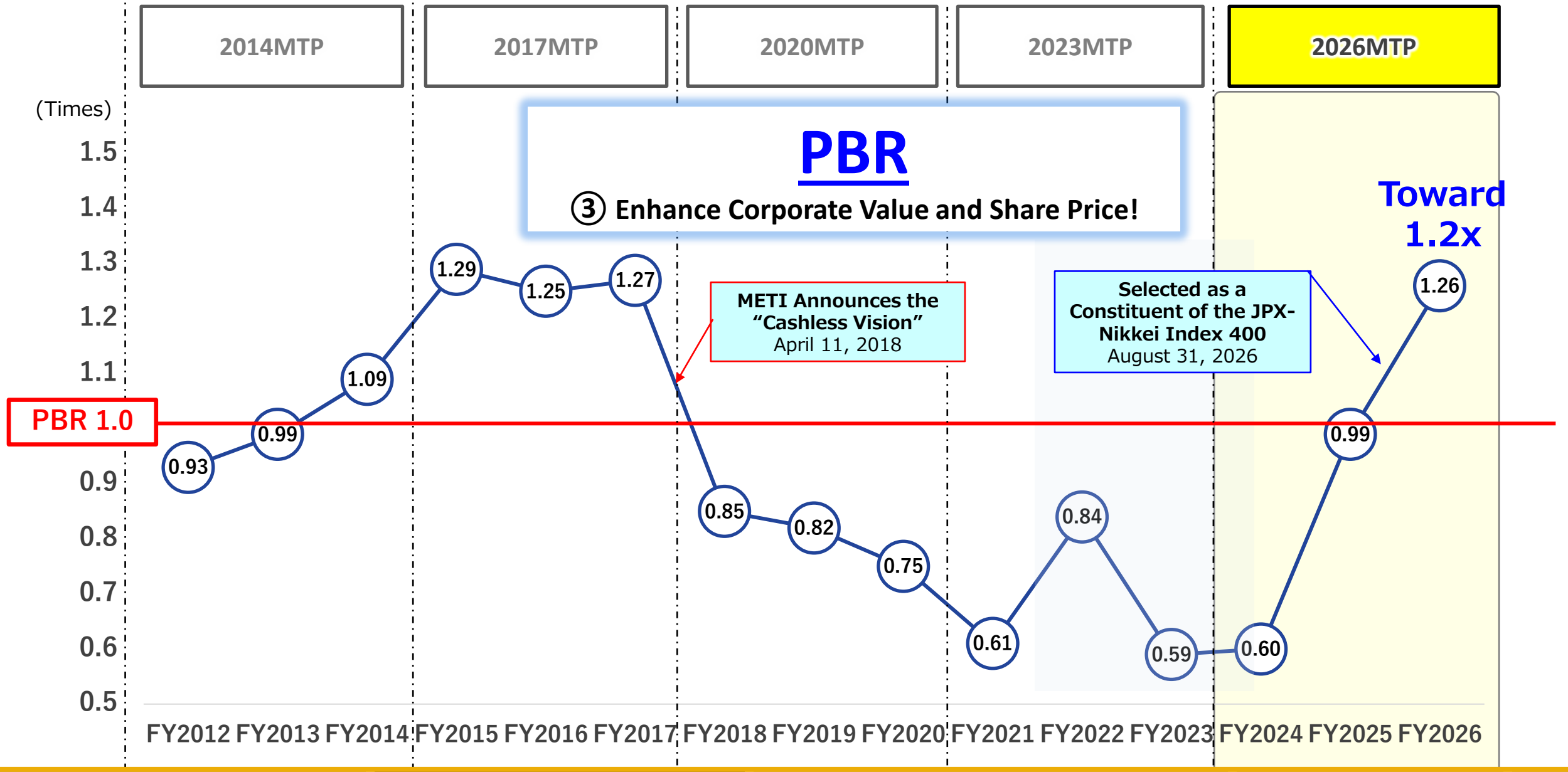
KPI Progress of the 2026 Medium-term Management Plan



Share Price

③ Enhance Corporate Value and Share Price!

KPI Progress of the 2026 Medium-term Management Plan



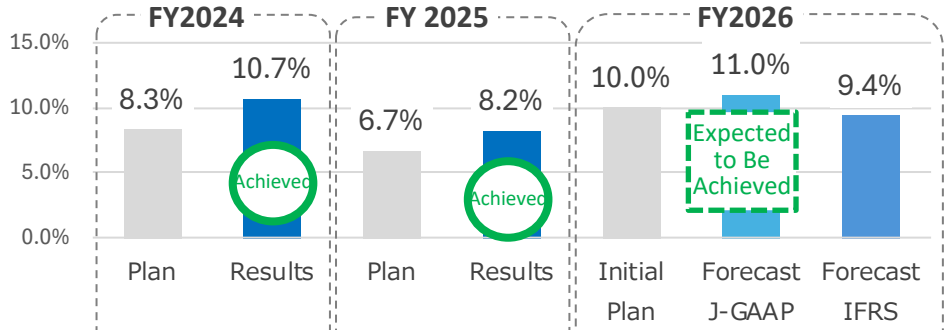
KPI progress for the 2026 MTP (Summary)

FY2024, FY2025, FY2026 (Plan) = J-GAAP
FY2026 (Results/Forecasts) = J-GAAP and IFRS

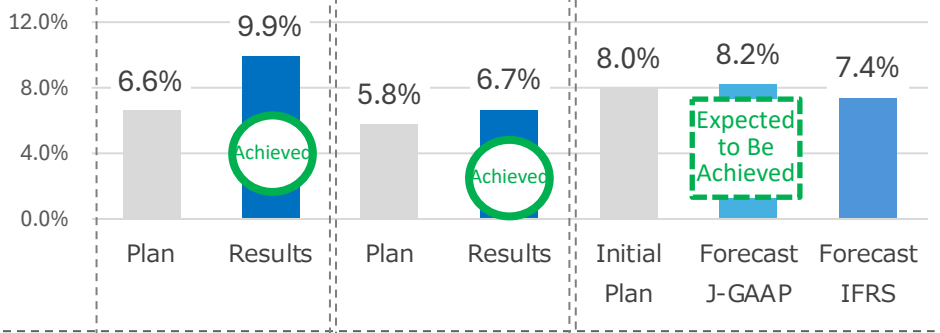
- Progress on most KPIs remained broadly on track through FY2025, the second year of the MTP.
- In FY2026, the final year of the three-year plan, we will focus on improving efficiency.

Efficiency

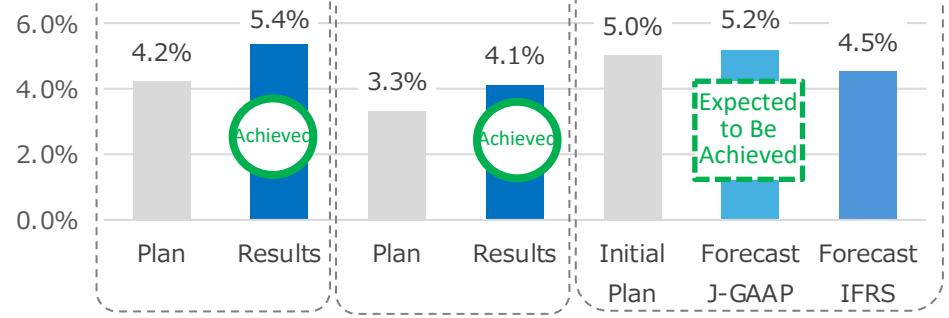
ROE (Return on equity)



ROIC (Return on invested capital)

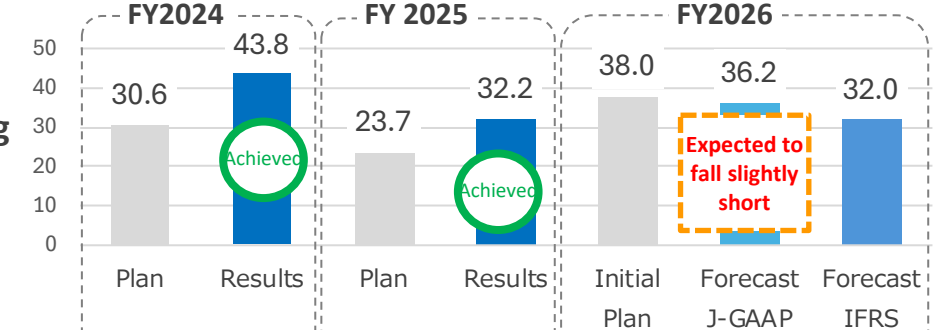


ROA (Return on assets)

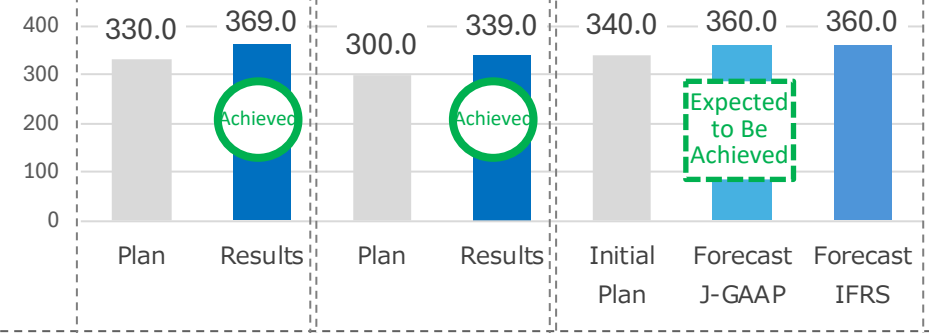


P/L

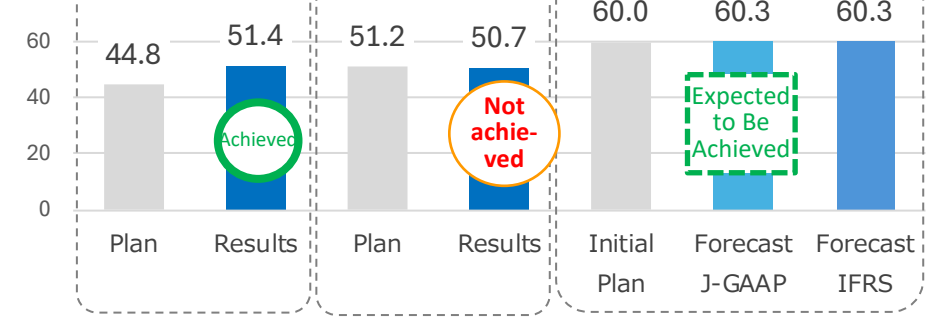
Operating Profit
Before Goodwill Amortization



Revenue



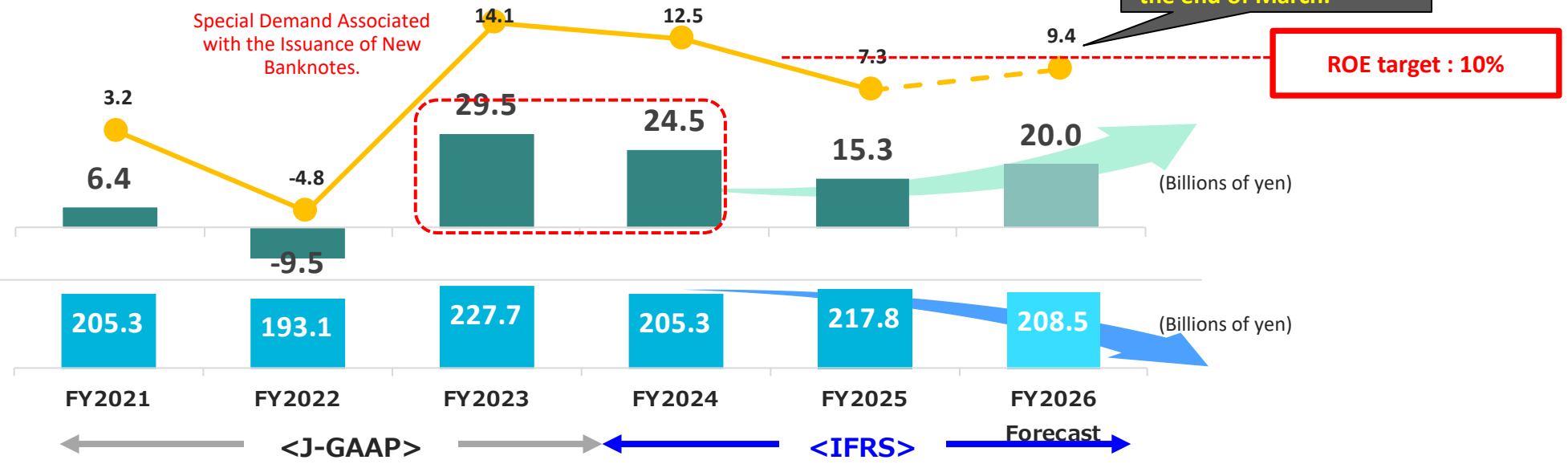
New domains Business Revenue



Improvement of ROE

We will make a final push to achieve our target by the end of March.

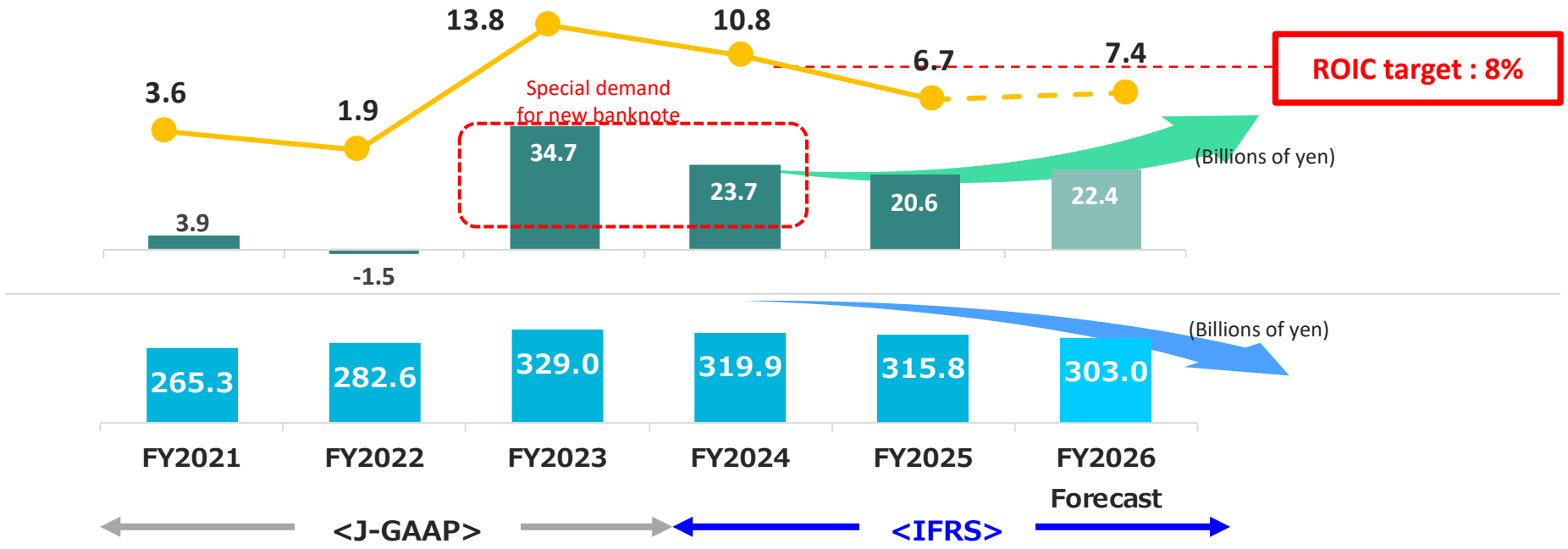
$$ROE = \frac{\text{Profit attributable to owners of parent}}{\text{Equity attributable to owners of parent}}$$



		FY2026 Actions	Assessment	Initiatives
Dividends		• Continue progressive dividends and revise the dividend policy to target a DOE of 4% or more • Total dividend planned at ¥8.0 billion • In the next medium-term management plan period, we will aim to further improve DOE	●	• The FY2026 interim dividend has been set at ¥77 per share, in line with the progressive dividend policy, and total annual dividends are expected to be approximately ¥8.0 billion.
Reduction of shareholders' equity through share buyback		Share buybacks ¥12.0 billion (maximum)	●	• Repurchased total ¥5.86 billion of treasury shares as of September 30, 2026. • Progress rate: 48.9%
Debt level	**Equity ratio**	Maintain around 50% (target level of the 2026MTP)	●	47.9% (as of September 30, 2026)
	D/E ratio	Maintain 0.6 or less (target level of the 2026MTP)	●	0.47 (As of September 30, 2026)

Improvement of ROIC

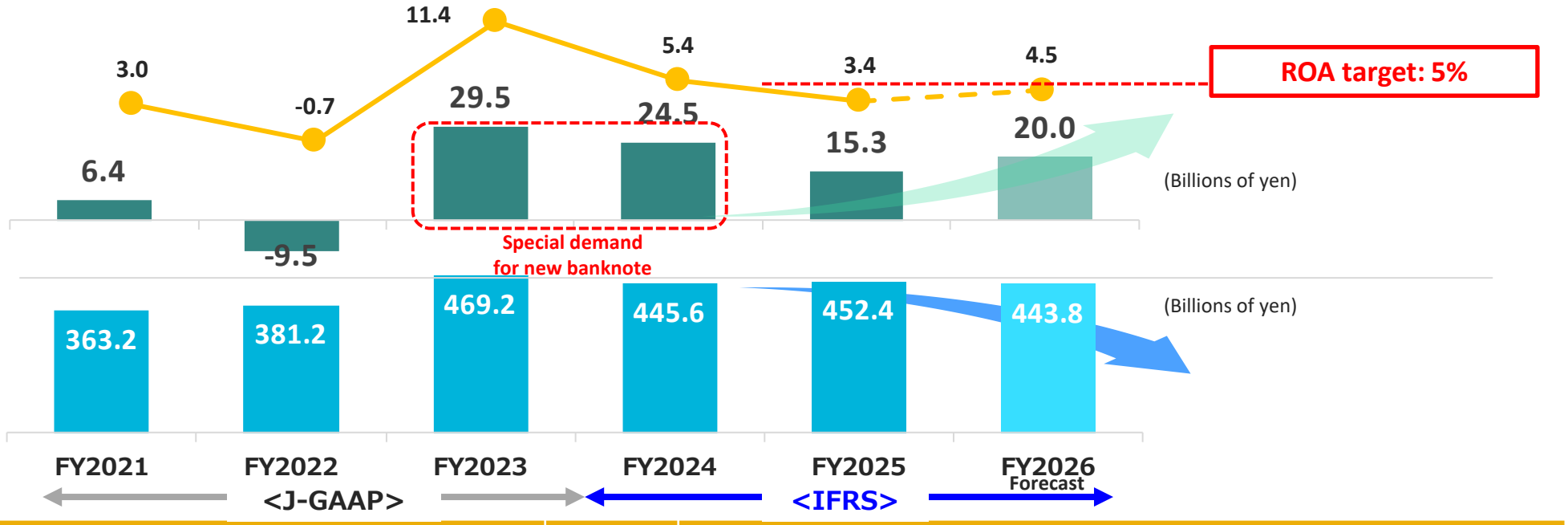
$$ROIC = \frac{\text{Net operating profit after tax (NOPAT)}}{\text{Interest-Bearing Liabilities + Total equity}}$$



Improving capital efficiency	FY2026 Actions	Assessment	Initiatives
Accounts receivable	Conducted appropriate receivables collection	●	Collection of accounts receivable progressed, reducing the balance by approximately ¥5.6 billion from the previous fiscal year-end. (As of September 30, 2026)
Inventories	Maintain appropriate inventories	●	Although inventories of finished products and components decreased, total inventories increased by ¥1.6 billion from the previous fiscal year-end due to an increase in work in process. (As of September 30, 2026)

Improvement of ROA

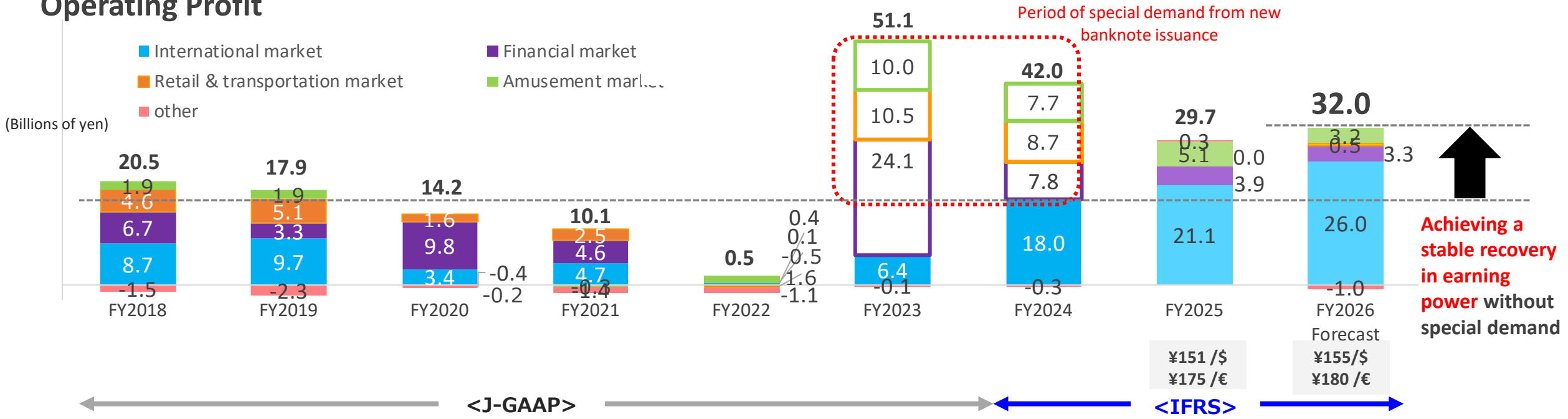
$$ROA = \frac{\text{Profit attributable to owners of parent}}{\text{Total assets}}$$



Optimization of Total Assets and B/S	FY2026 Actions	Assessment	Initiatives
Cash and deposits	**Promoting cash efficiency through utilization of Commitment Lines** • Objective: Further strengthen the Company's liquidity position by securing flexible and stable funding sources. • Borrowing limit: 15.0 billion yen • Contract signing date: March 31, 2026	●	• Cash and deposits increased by ¥5.2 billion from the previous fiscal year-end to ¥55.3 billion (as of September 30, 2026). (equivalent to 1.8 months of monthly sales) • Given the ample cash on hand, the commitment lines had not been drawn as of September 30, 2026.
Accounts receivable	Promoting appropriate credit management.	●	Collection of accounts receivable progressed, reducing the balance by approximately ¥5.6 billion from the previous fiscal year-end. (as of September 30, 2026).
Total assets	Promoting the reduction of inventories and accounts receivable.	●	Total assets increased by only ¥1.6 billion from the previous fiscal year-end to ¥454.1 billion (as of September 30, 2026).

Improving Operating Profit (Earning Power)

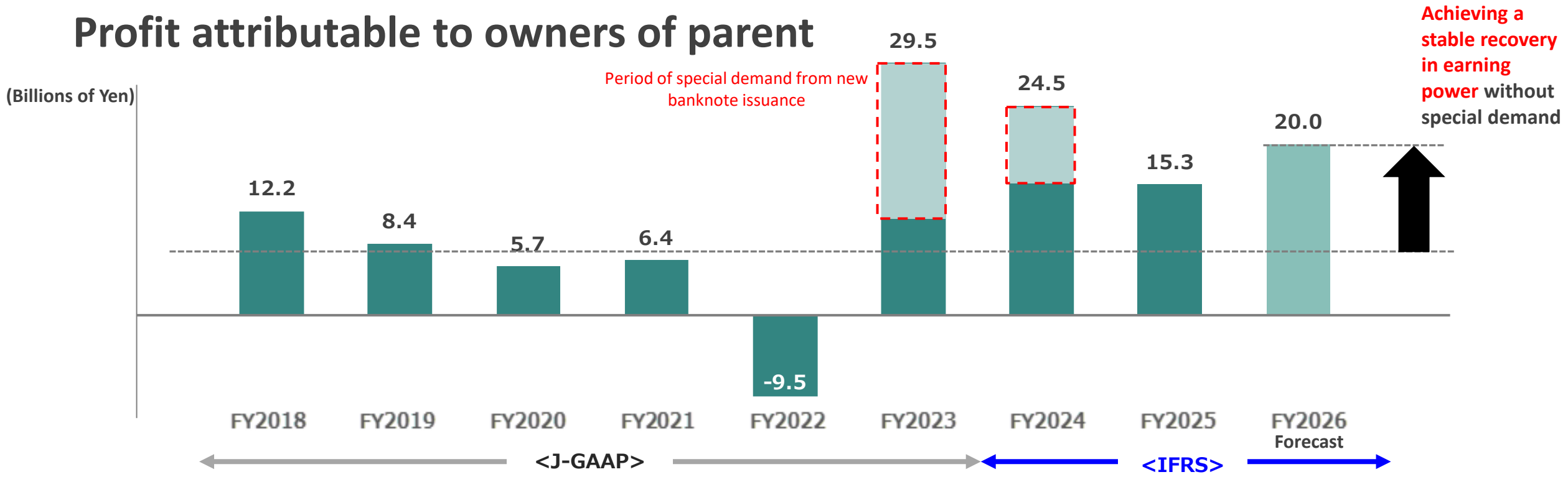
Operating Profit



	FY2026 Actions	Assessment	Initiatives
Japanese	• Aiming to recover income through improvement in product mix due to the recovery in demand for hardware replacements of key products.	🟡	• Income decreased due to the impact of soaring parts prices. • Aim to minimize the impact on production.
International	• Promoting efficiency through structural reforms and aiming to improve income margins.	🟢	Strengthen profitability through a unified three-company approach to customers.
New Domains	• Aiming to recover income centered on business growth	🔴	Flooid: continue investment in anticipation of accelerated growth.

Improvement in Profit Attributable to Owners of the Parent

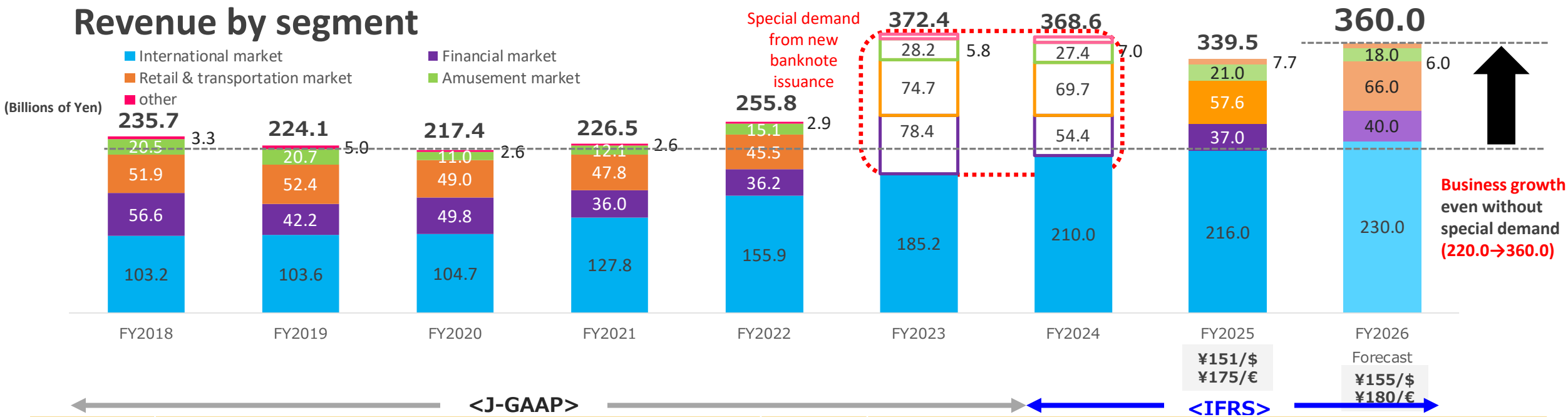
Profit attributable to owners of parent



Actions for FY2026	Assessment	Initiatives
Expand the scope of global foreign-exchange risk hedging, promote more effective hedging by increasing the number of currency pairs covered	●	Expand currency hedging to major U.S. dollar currency pairs. Identify currencies with significant exchange rate exposure and enter into monthly foreign exchange contracts for approximately 10 currencies, in addition to the yen and euro.
Maintain an appropriate level of debt	●	Despite an increase in short-term borrowings for working capital, long-term borrowings decreased due to scheduled repayments, while interest expenses remained in line with expectations despite rising interest rates.

Business Growth (Net sales/Revenue)

Revenue by segment



	FY2026 Actions	Assessment	Initiatives
Japanese	• Financial: Securely capture robust capital investment driven by positive interest rates	●	Focus on expanding sales of self-service products to address workforce shortages and broaden the range of target industries.
	• Retail and Transportation: Anticipate expanding sales of coin and banknote recyclers for cashiers and other products to meet demand for self-service solutions amid workforce shortages and soaring labor costs	●	
International	• Finance: Expecting expanded sales of self-service lobby machines to improve operational efficiency	●	Demand from financial institutions in the U.S. is expected to grow.
	• Retail: Promoting expanded sales of cash management solutions that approach the needs for self-service and stricter controls	●	Focusing on expanding success stories from North America into Latin America
New Business Areas	• Flooid: Accelerating new customer acquisition by strengthening the sales structure	●	The acquisition of new projects has been delayed.
	• Acrelec: Promoting sales of self-service kiosks to major customers	●	Boosting profits through diversification of solutions

2

FY2026 Interim Financial Results and Summary of FY2026 Financial Forecast

Tomoko Fujita, Director, Responsible for Investor Relations

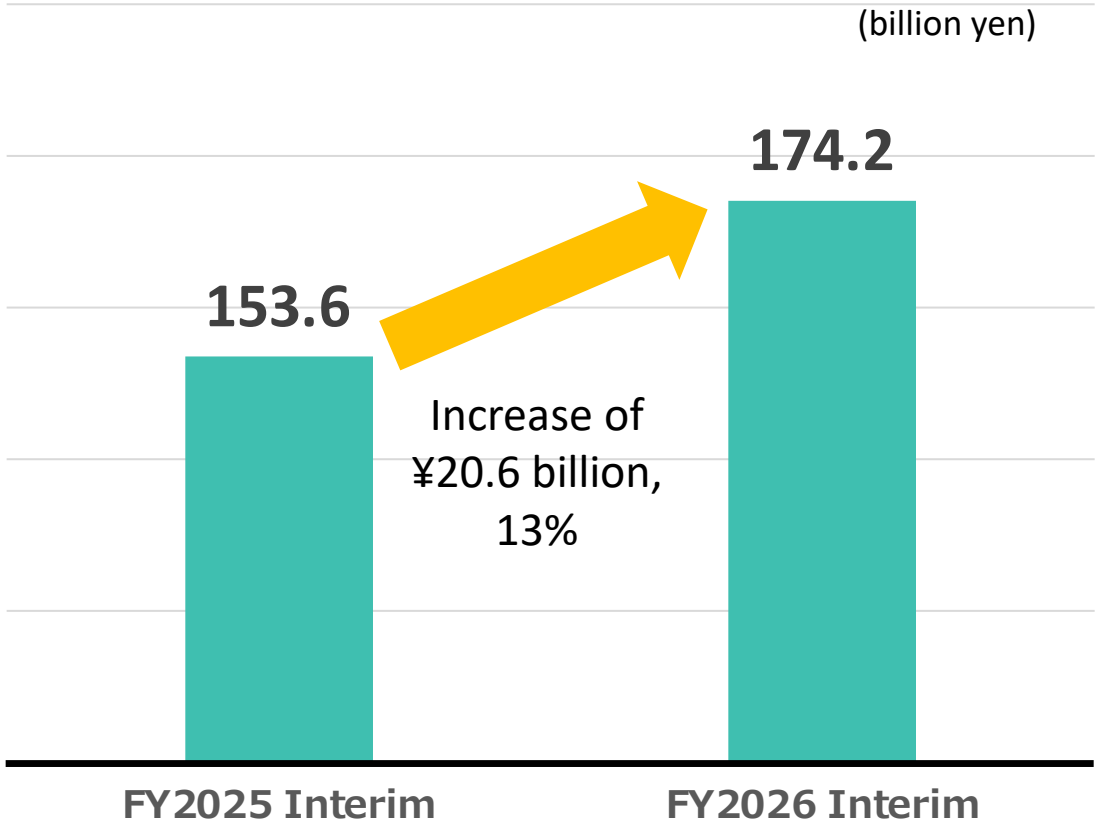
Market Trends

Financial		• Investment appetite remains strong, supported by solid earnings at financial institutions amid rising interest rates. • Demand remains strong for both cash handling machines and cashless solutions, supported by growing needs for operational efficiency and stricter operational controls amid labor shortages.
Retail and transportation		• Demand for coin and banknote recyclers for cashiers remains strong, driven by the growing need for self-service solutions. • Demand remains strong for cash proceeds deposit recyclers, driven by growing demand for more efficient cash management.
Amusement		• Demand for related equipment is weakening as the pace of adoption of smart amusement machines slows.
International	Americas	• Demand for enhanced cash management solutions continues to grow in Latin America, driven by increasing needs for stricter cash controls and greater operational efficiency.
	EMEA	• Demand from retailers remains solid, driven by labor shortages and the growing need for more efficient store operations.
	Asia	• Retail demand is growing, driven by the need for greater store operating efficiency and more sophisticated cash management.

Consolidated Financial Performance FY2026 Interim

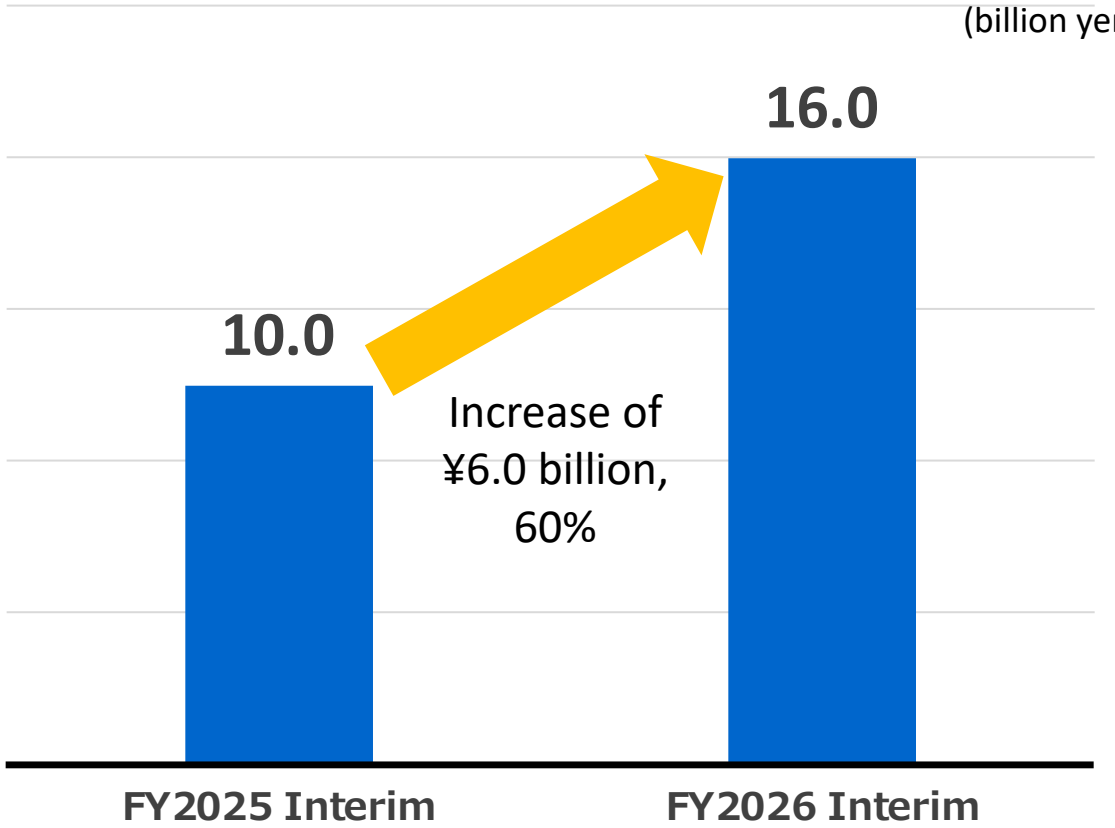
[IFRS]

Revenue



	FY2025 Interim	FY2026 Interim
1 dollar	¥146	¥159
1 Euro	¥168	¥184

Operating Profit



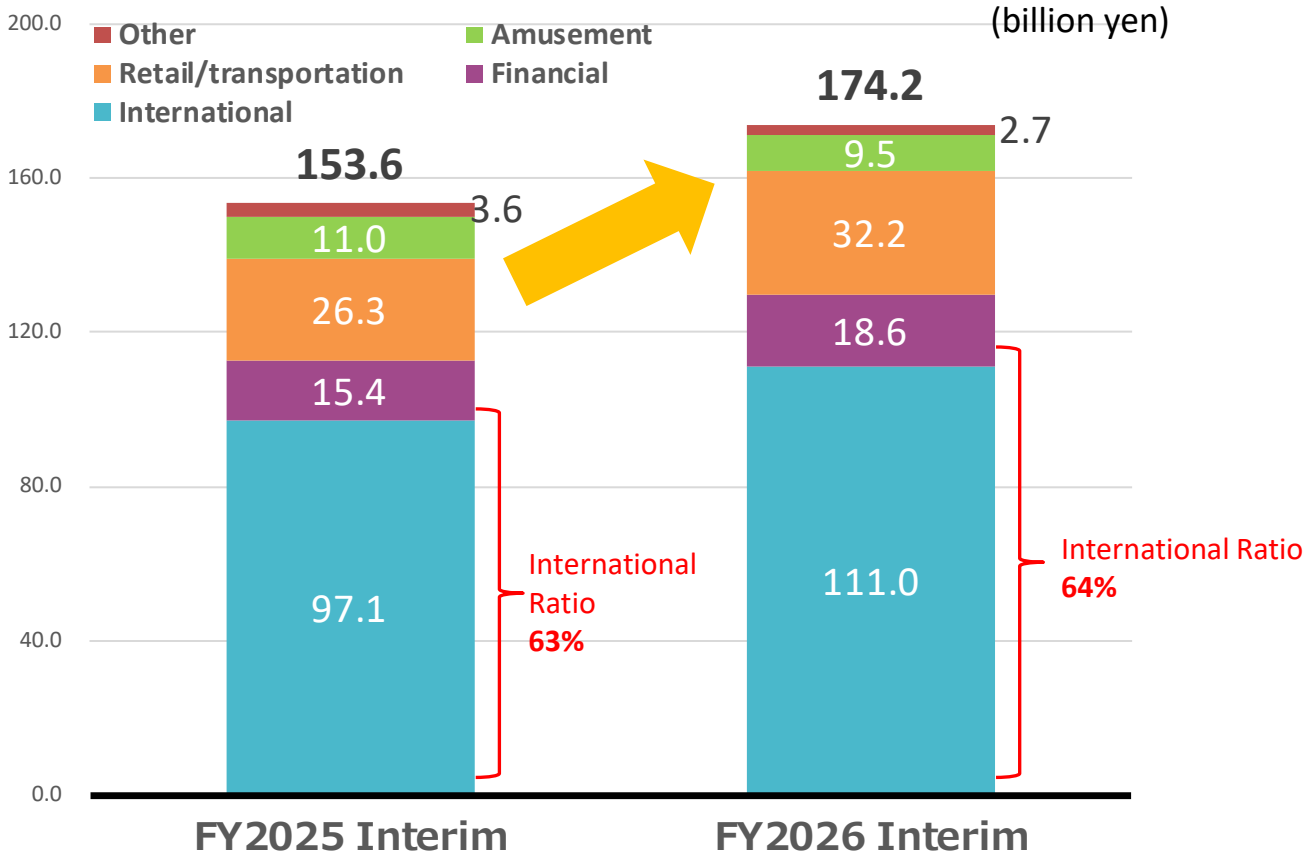
	FY2025 Interim	FY2026 Interim
1 dollar	¥146	¥159
1 Euro	¥168	¥184

Revenue and profits increased, driven by growth in product and service sales in the international market, improved maintenance operations, and the depreciation of the yen

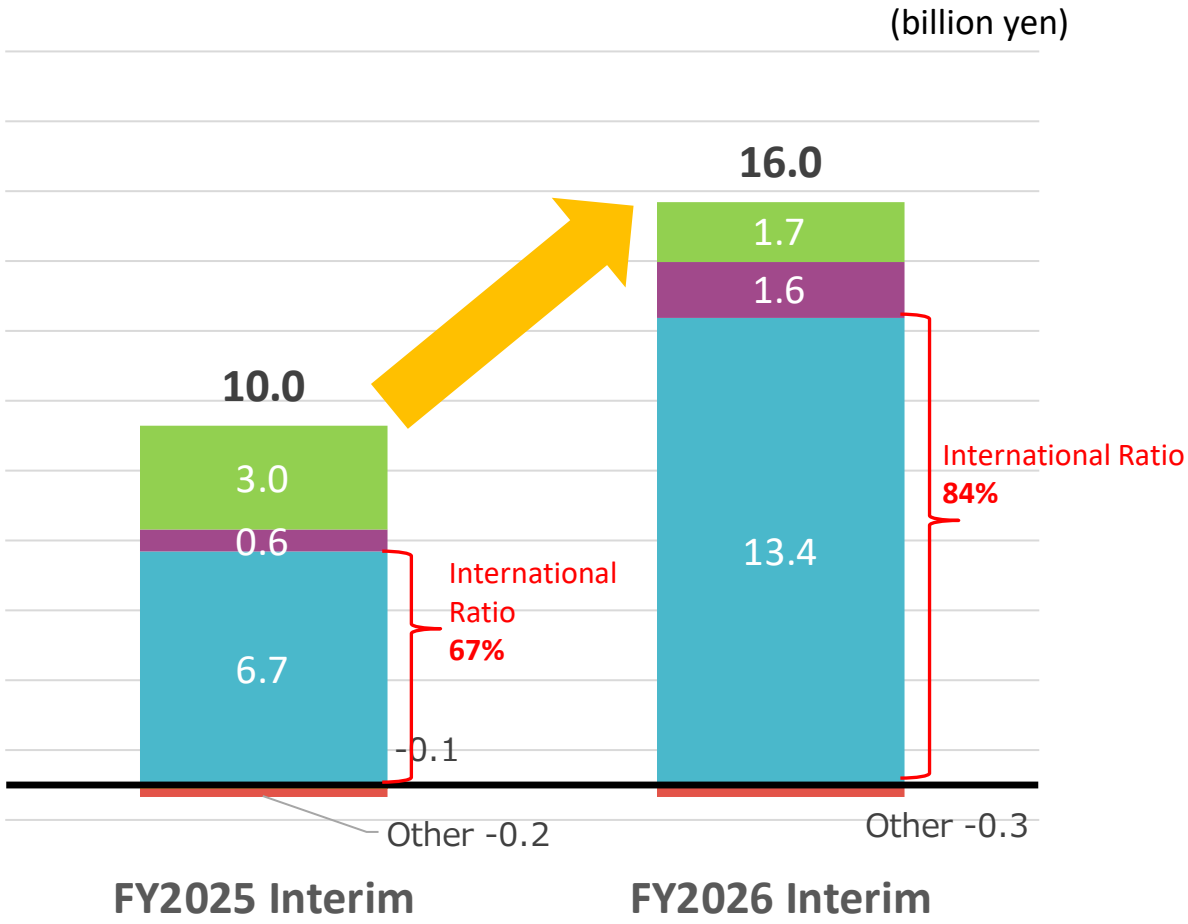
Contribution by Segment FY2026 Interim

[IFRS]

Revenue



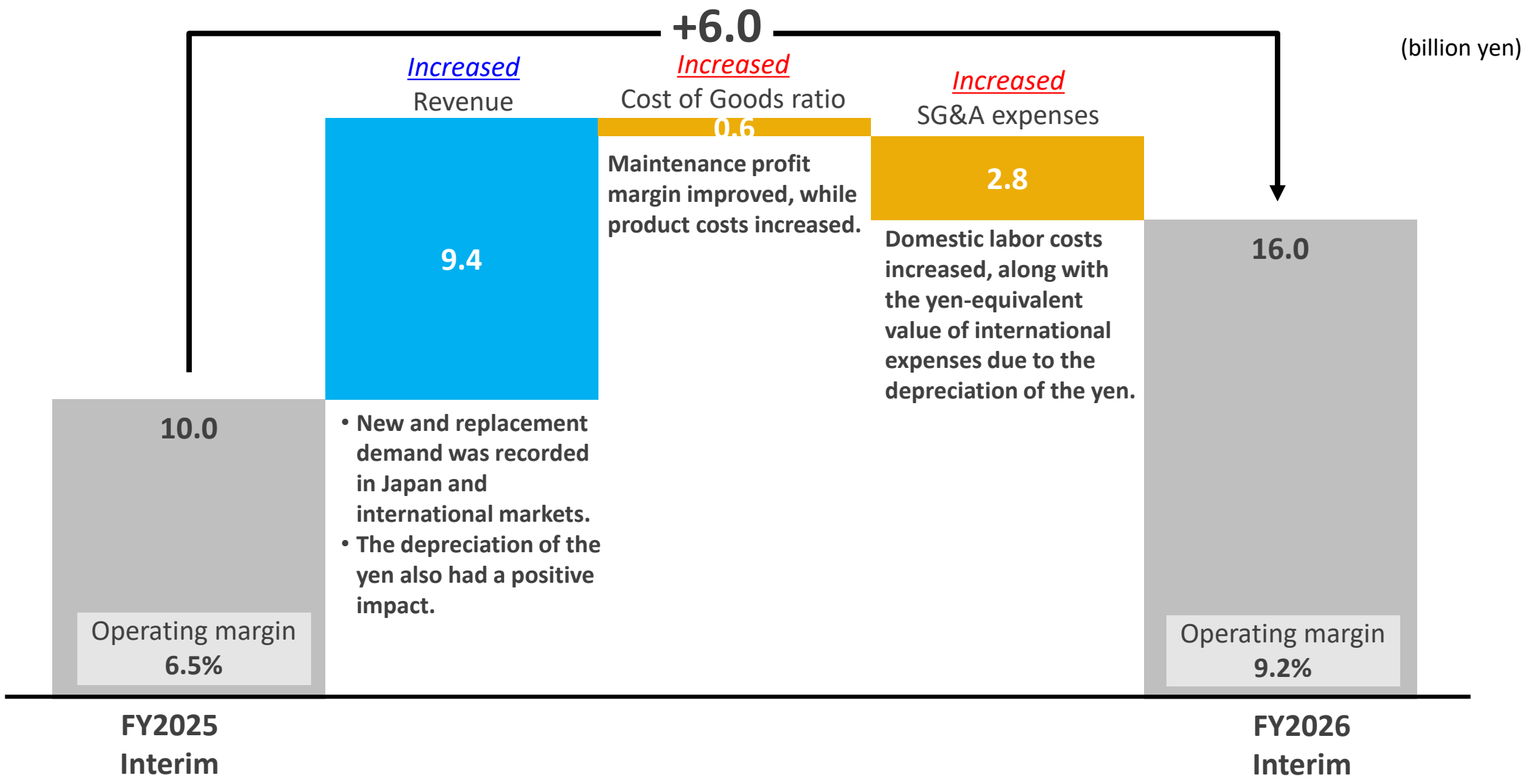
Operating Profit



The international market's share of profit increased significantly, supported by solid sales and the weaker yen, while the domestic market was impacted by parts shortages.

Operating Profit Increase/Decrease Factors (FY2025 Interim to FY2026 Interim)

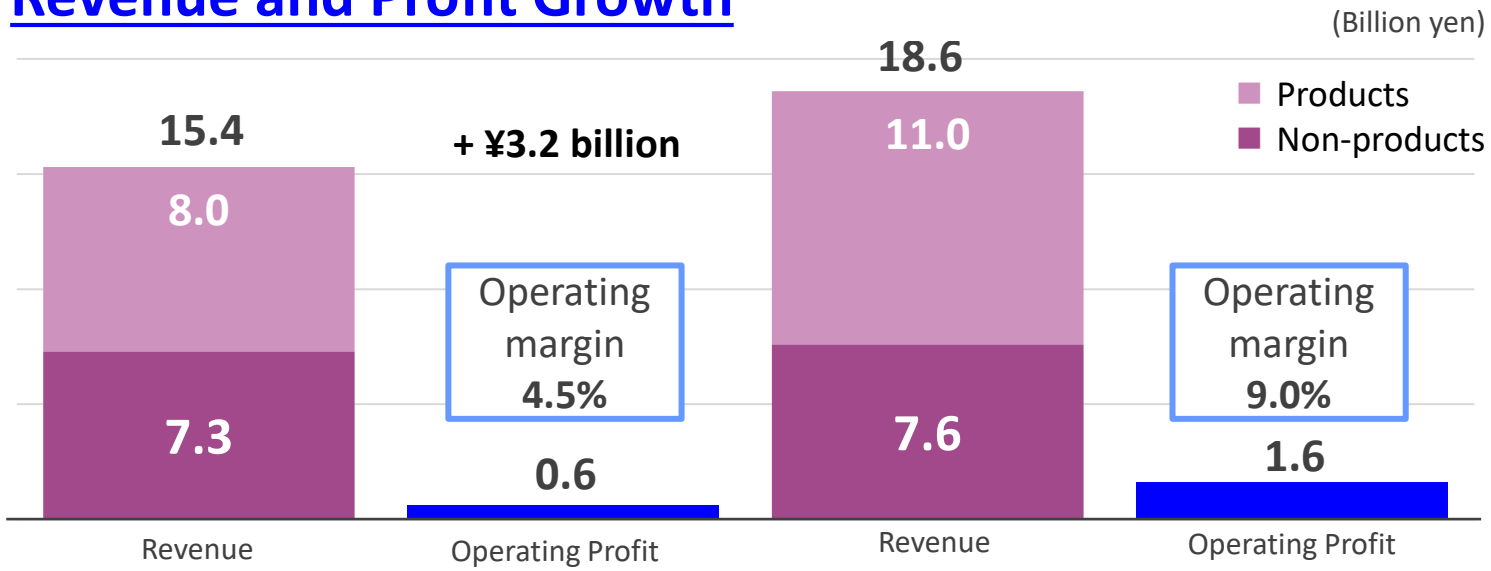
[IFRS]

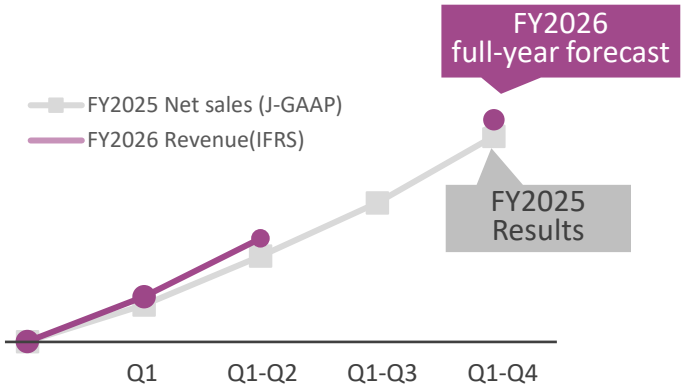


Financial Market

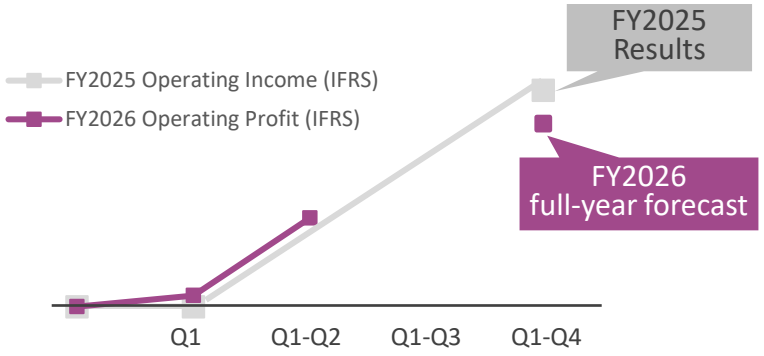
[IFRS]

Revenue and Profit Growth





Revenue progress



Operating profit progress

Key Factors Behind Year-on-Year Changes

- **Revenue**
  - Demand is recovering from the pullback following the special demand associated with the issuance of new banknotes.
  - Revenue increased, driven by higher sales of key products, including open teller systems and banknote and coin recyclers for tellers.

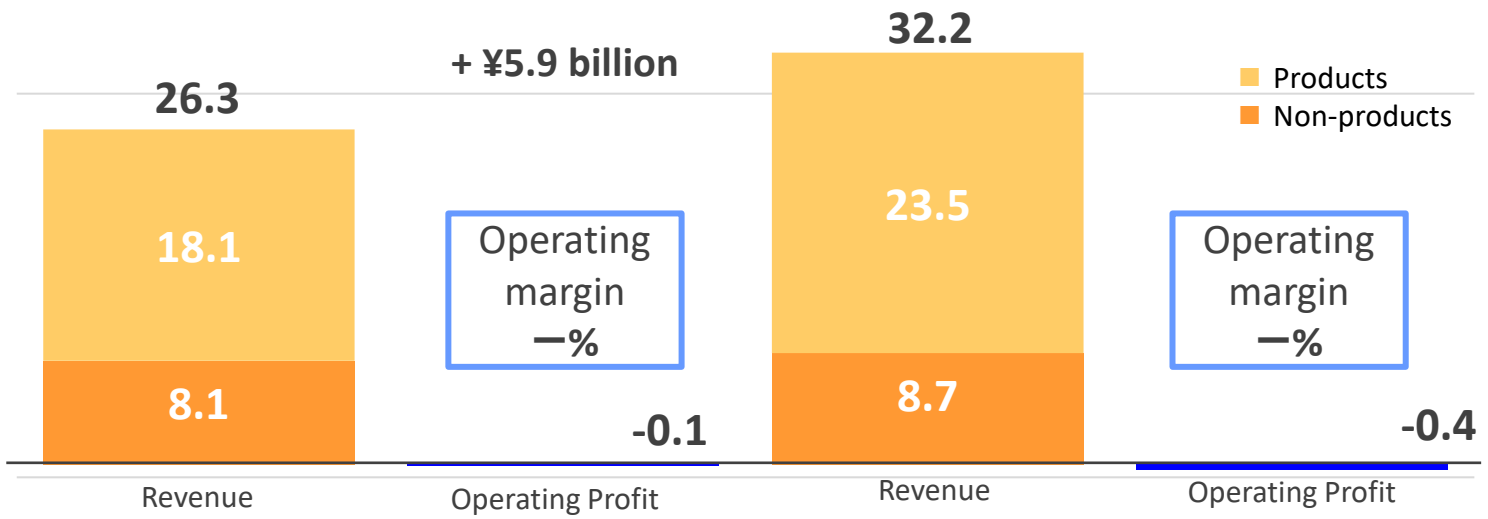
- **Operating Profit**
  - Profit increased, driven by higher revenue from key products, despite higher labor and other expenses.

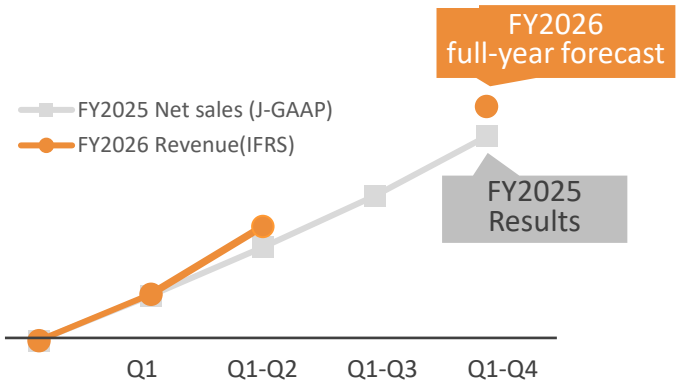
Retail and Transportation Market

[IFRS]

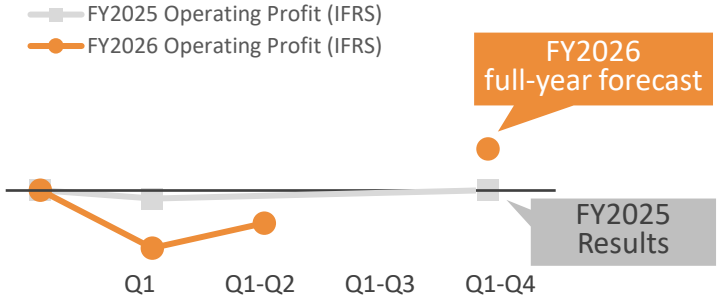
Revenue Growth and Profit Decline

(Billion yen)





Revenue progress



Operating profit progress

Key Factors Behind Year-on-Year Changes

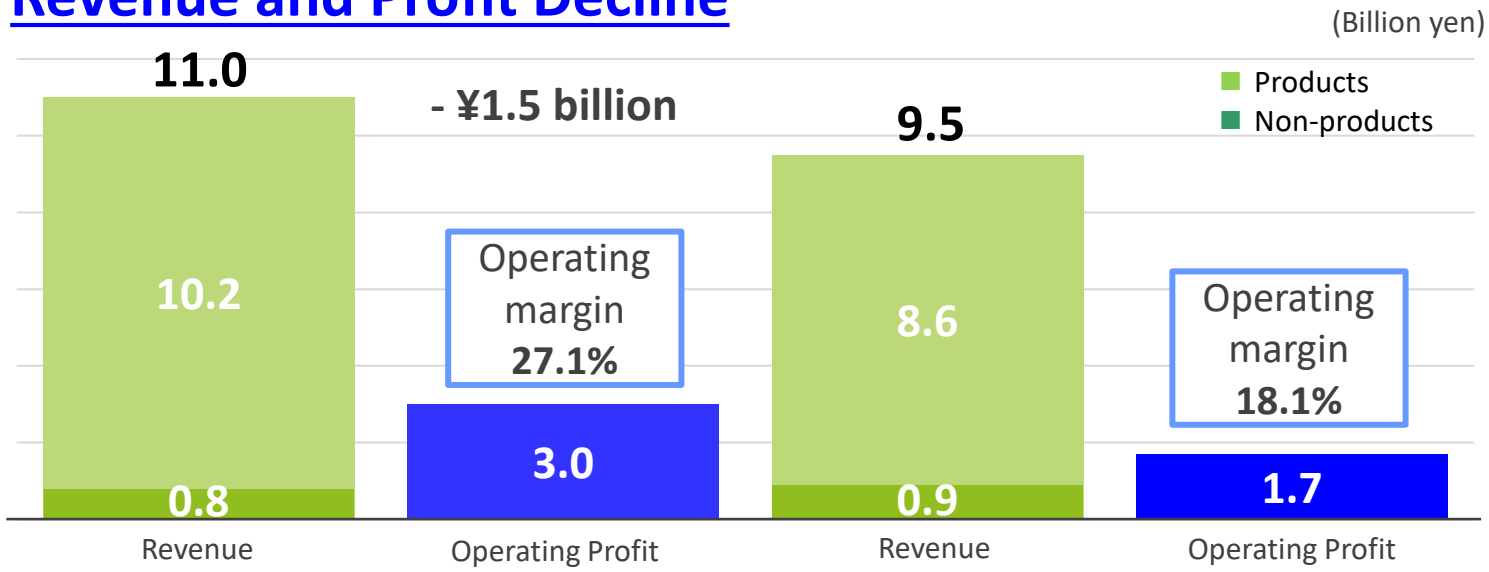
- **Revenue**
  - In addition to large-scale projects, strong demand for labor-saving and operational efficiency solutions to address workforce shortages drove higher sales of key products, including banknote and sales proceeds deposit machines.

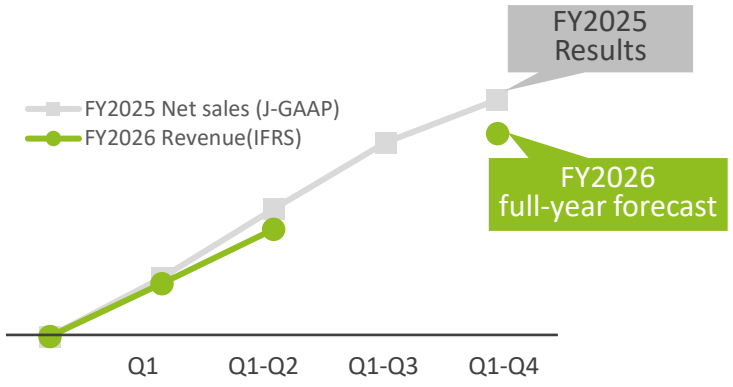
- **Operating Profit**
  - The profit margin declined due to the project mix, while the operating loss widened slightly, mainly due to higher labor costs.

Amusement Market

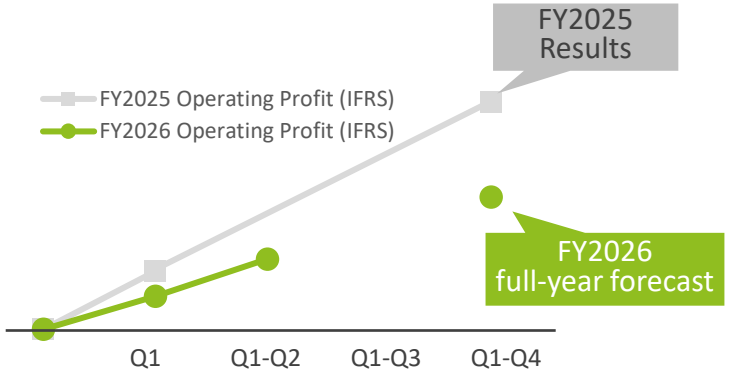
[IFRS]

Revenue and Profit Decline





Revenue progress



Operating profit progress

Key Factors Behind Year-on-Year Changes

- **Revenue**
  - Sales of card systems, a key product, decreased as the pace of smart amusement machine installations slowed.

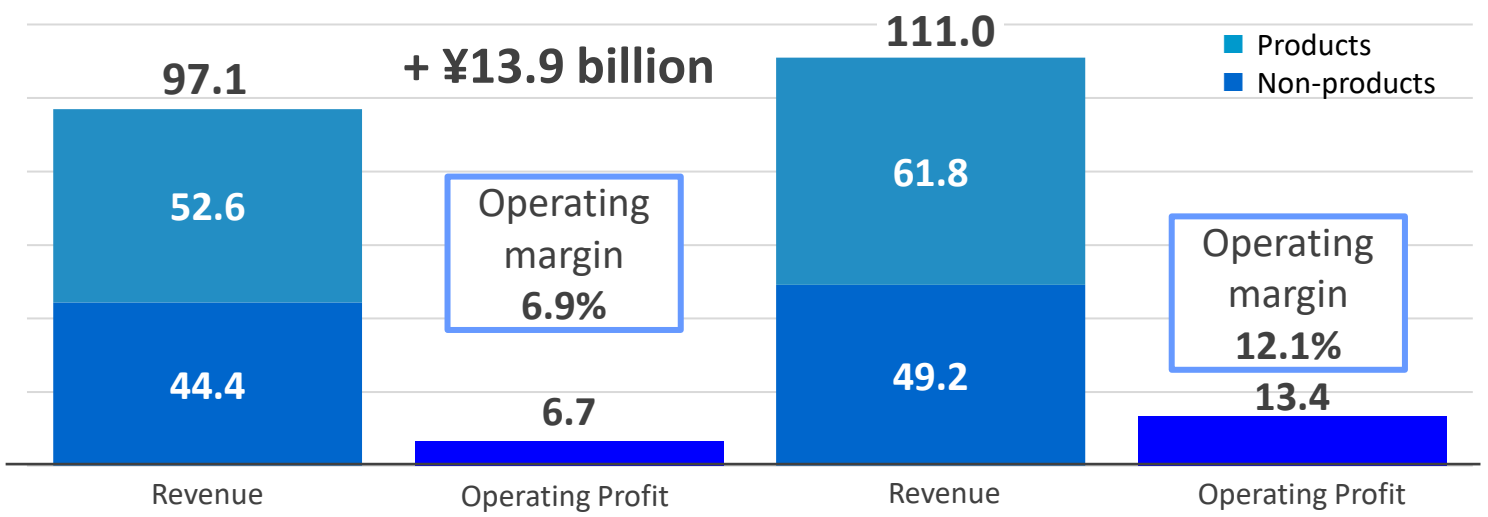
- **Operating Profit**
  - Operating profit decreased due to lower revenue.

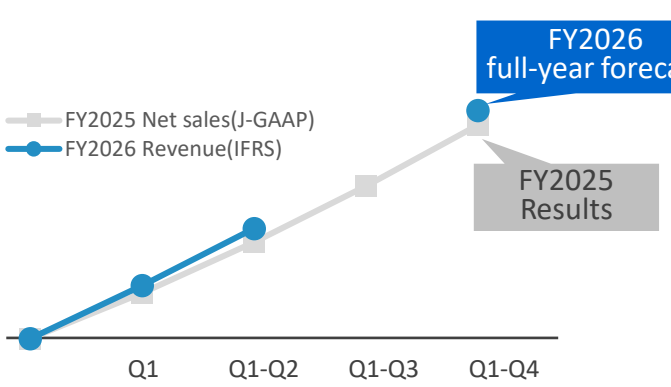
International Market

[IFRS]

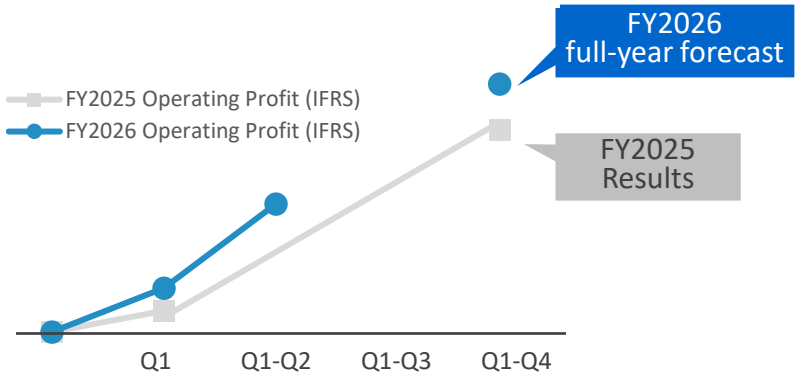
Revenue and Profit Growth

(Billion yen)





Revenue progress



Operating profit progress

Key Factors Behind Year-on-Year Changes

- **Revenue**
  - Revenue increased by ¥13.9 billion, of which approx. ¥7.6 billion was attributable to the depreciation of the yen.
  - Overall demand remained strong, supporting steady revenue.
  - In particular, revenue at GGS Europe and Acrelec increased year on year.

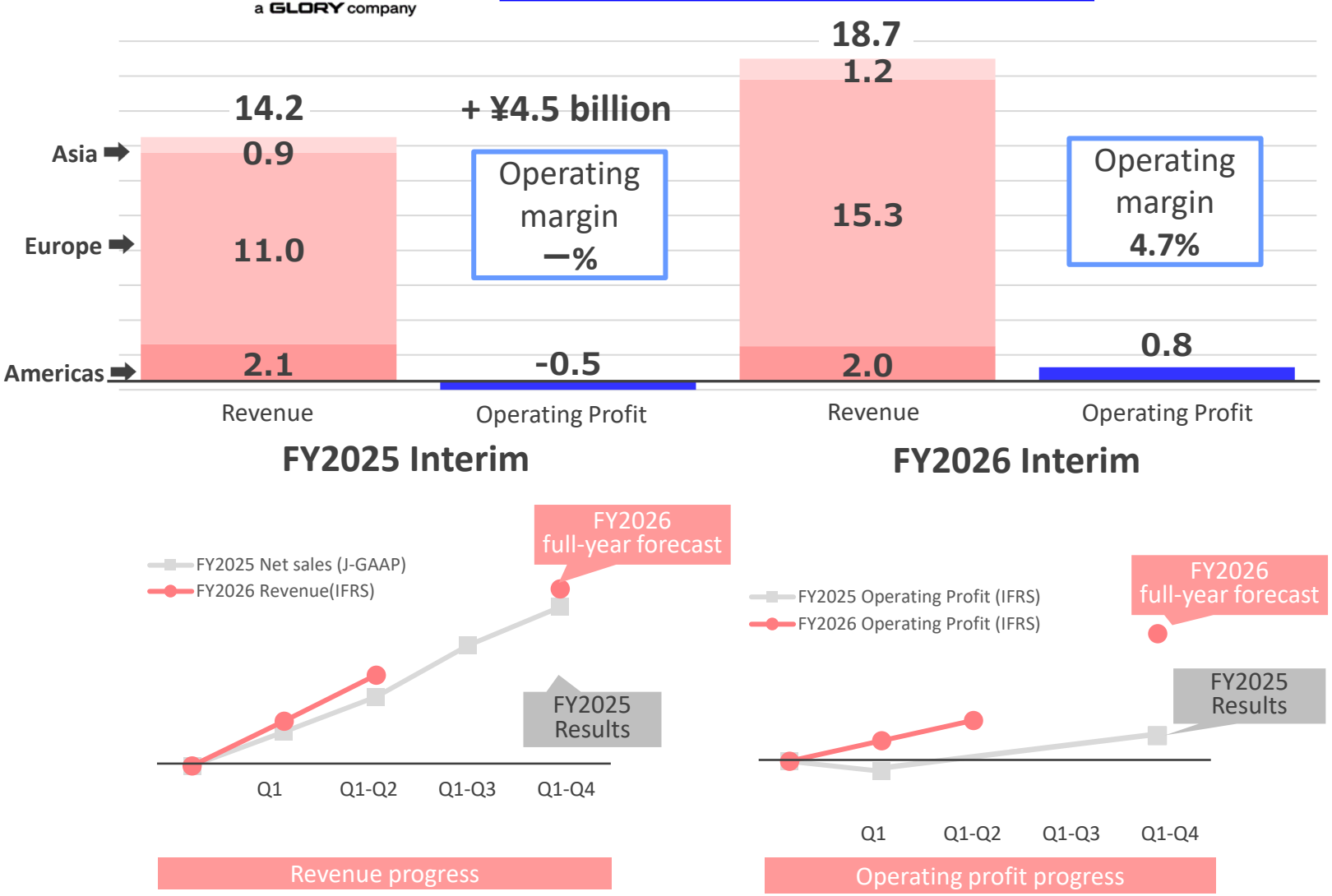
- **Operating Profit**
  - Profit increased by ¥6.7 billion, including an approximately ¥1.9 billion positive impact from the depreciation of the yen.
  - The increase was driven by higher revenue, the recovery and stabilization of maintenance services in the U.S., and improved performance at Acrelec.

Acrelec

[IFRS]

Revenue and Profit Growth

(Billion yen)



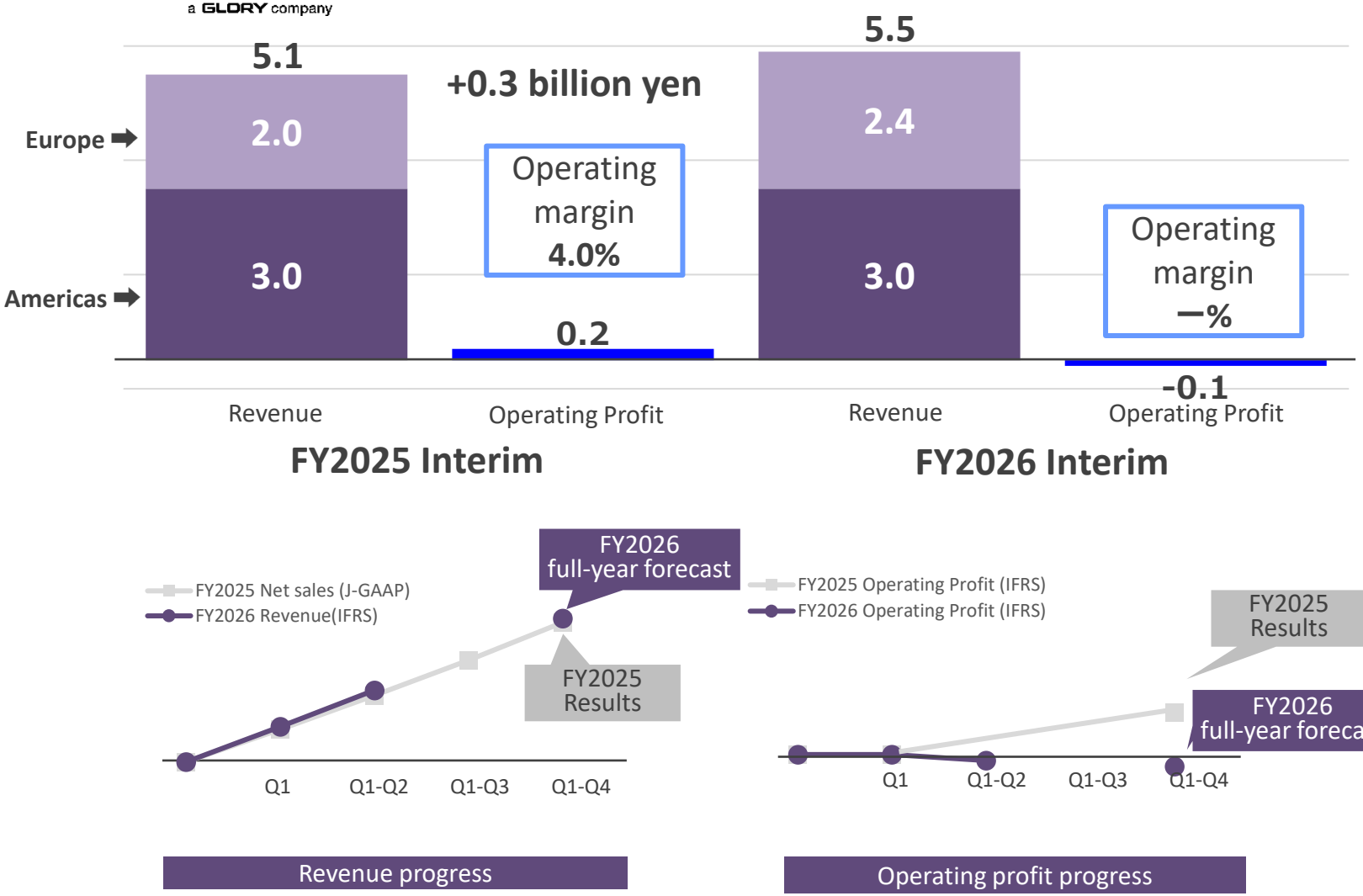
Revenue progress

Operating profit progress

Key Factors Behind Year-on-Year Changes

- **Revenue**
  - Demand for automation and labor-saving solutions remained strong, particularly in Europe, where sales increased.
- **Operating Profit**
  - Turned profitable, driven by higher revenue and cost improvements.

Revenue Growth and Profit Decline (Billions yen)



Key Factors Behind Year-on-Year Changes

- **Revenue**
  - Uncertainty surrounding U.S. trade policies and other factors led customers to remain cautious about replacing core systems and restrain investment. Delays in acquiring new customers also continued.
- **Operating Profit**
  - Sales remained sluggish, while continued development investment and other costs resulted in break-even performance.

International Revenue by Region

[IFRS]

(Billions of yen)		Six months ended September 30, 2025	Six months ended September 30, 2026	Y-on-Y		USD Basis
Americas		45.3	45.8	+0.5	+1.1%	-7.3%
	GGS	40.0	40.7	+0.6	+1.6%	-6.9%
	Acrelec	2.1	2.0	-0.1	-5.1%	-13.0%
	Flooid	3.0	3.0	0.0	-1.1%	-9.4%
EMEA		44.4	55.8	+11.3	+25.6%	+15.1%
	GGS	22.0	27.2	+5.3	+24.2%	+13.8%
	Sitrade	9.1	10.5	+1.4	+15.3%	+5.5%
	Acrelec	11.1	15.3	+4.2	+38.1%	+26.6%
	Flooid	2.0	2.4	+0.3	+18.8%	+8.9%
Asia		7.3	9.3	+2.0	+28.2%	+17.4%
	GGS	6.2	7.8	+1.6	+25.8%	+15.5%
	Acrelec	0.9	1.2	+0.3	+43.4%	+31.4%
Total		97.1	111.0	+13.9	+14.4%	+4.8%
	GGS	68.4	76.0	+7.5	+11.8%	+1.9%
	Sitrade	9.1	10.5	+1.4	+15.3%	+5.1%
	Acrelec	14.2	18.7	+4.5	+31.8%	+20.8%
	Flooid	5	5.5	+0.3	+7.0%	-2.0%

* Reaction to large-scale projects

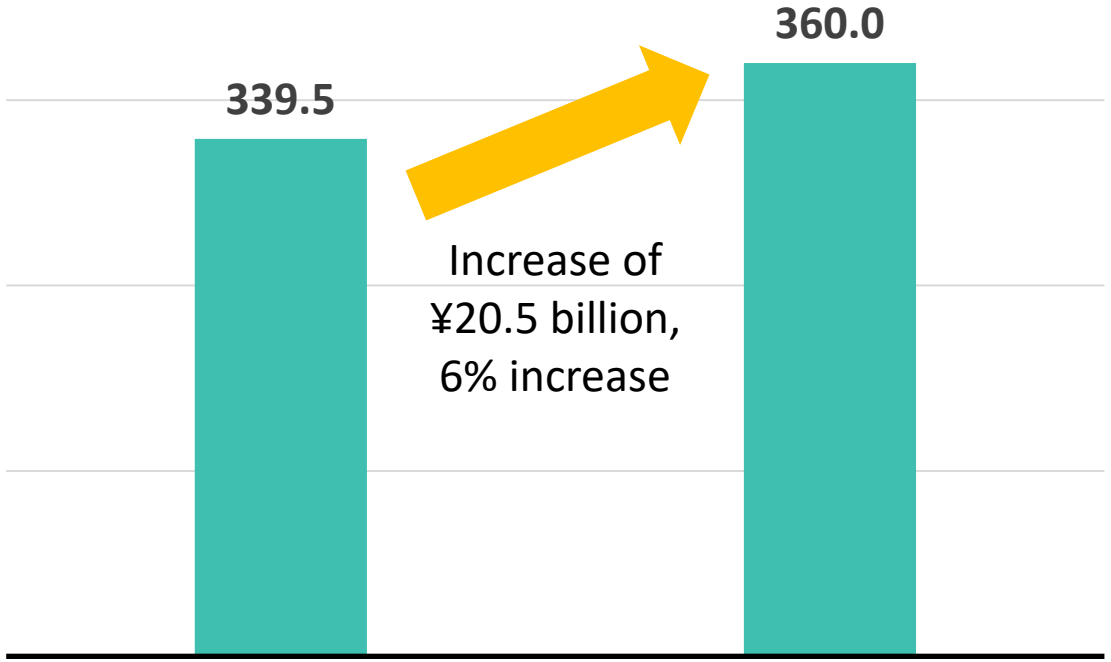
Exchange rate				
	US$	¥146	¥159	¥13 depreciation
	Euro	¥168	¥184	¥16 depreciation

Consolidated Financial Forecast

[IFRS]

Revenue

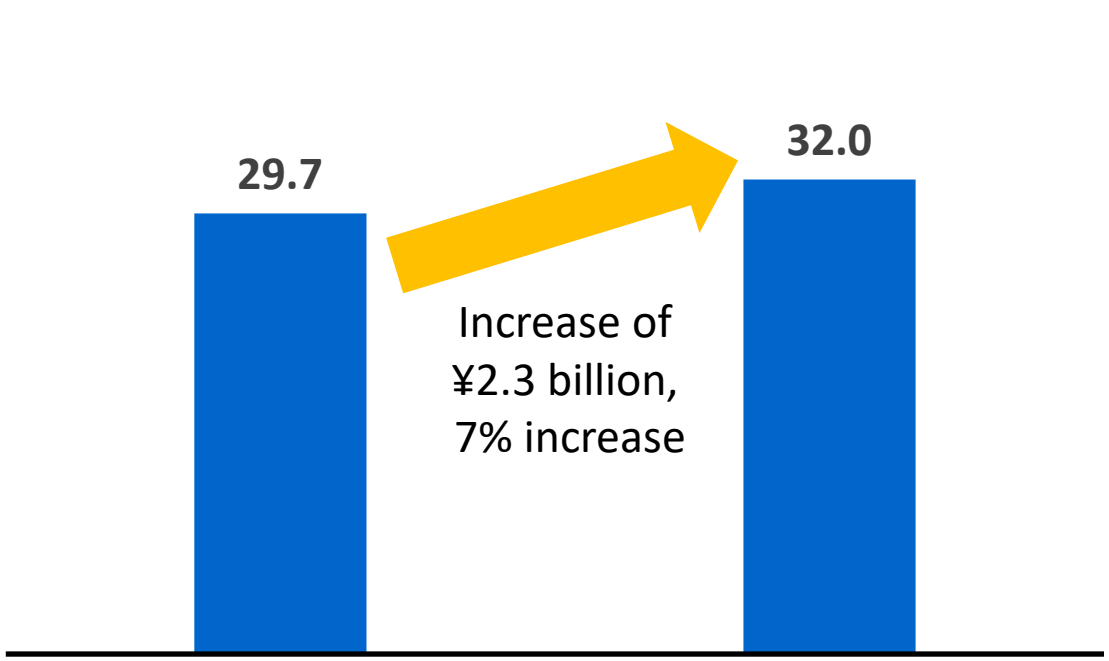
(billion yen)



		Actual First-half FX rate	Assumed 2nd-half FX rate
Dollar	¥151	¥159	¥155
euro	¥175	¥184	¥180

Operating Profit

(billion yen)



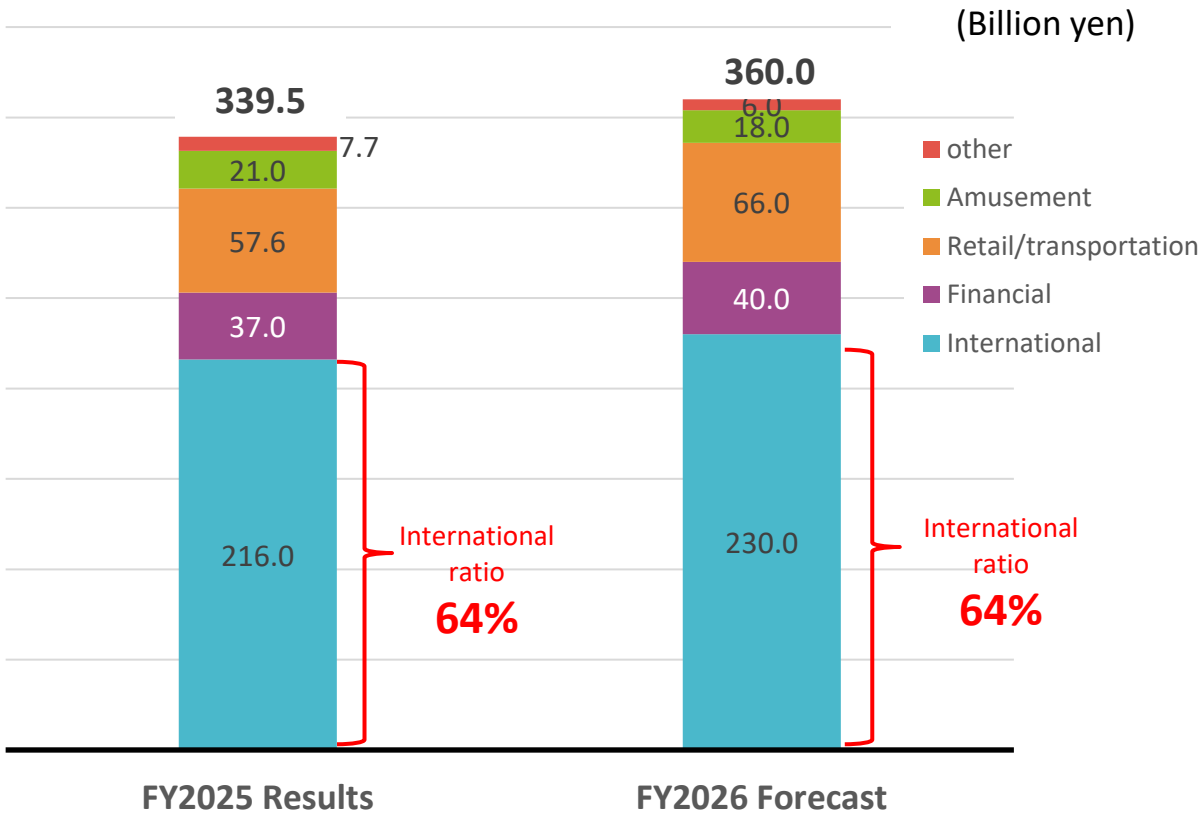
		Actual First-half FX rate	Assumed 2nd-half FX rate
Dollar	¥151	¥159	¥155
euro	¥175	¥184	¥180

Forecast for revenue and operating profit remain unchanged from the previously announced forecast.

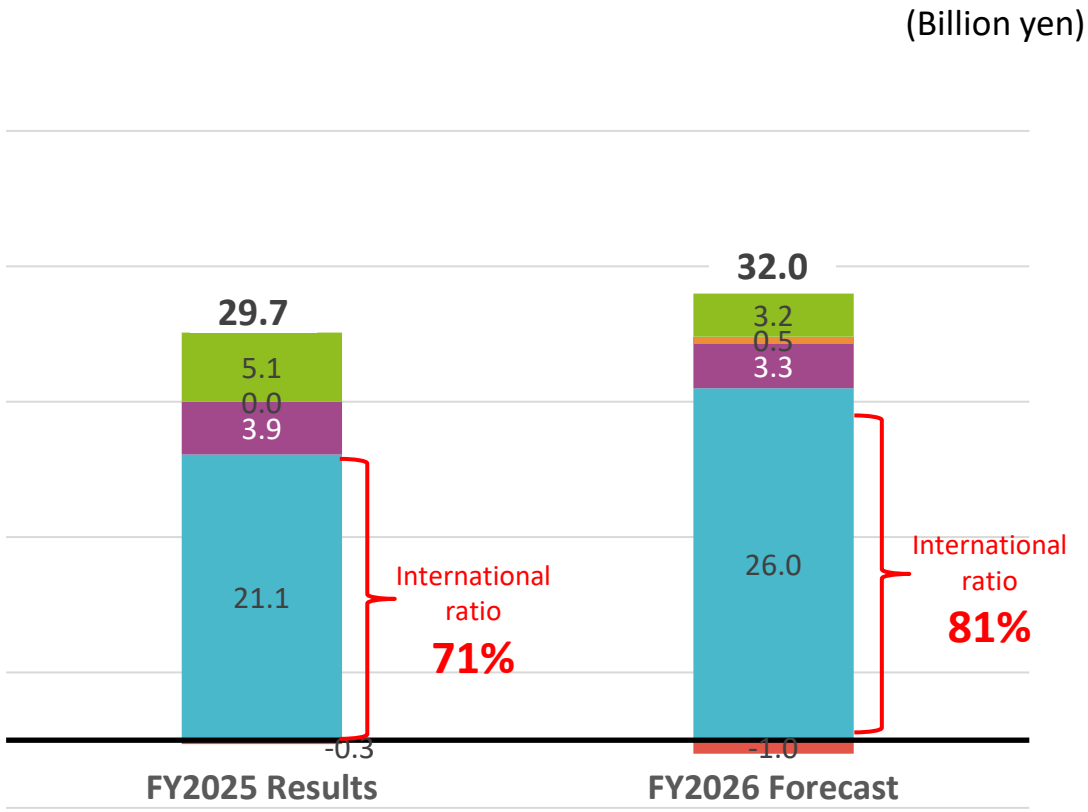
Contribution by segment

[IFRS]

Revenue



Operating Profit



International contribution to operating profit is expected to increase.

<GLORY IR DAY 2026>

How Is GLORY Accelerating Its International Growth?

Meet GLORY's International Business Leaders in Japan

Discover GLORY's Vision for the Future



Date & Time：Wednesday, January 27, 2027　Presentation & Discussion: 10:00 a.m. onward　Showroom Tour & Open Discussion: 1:00 p.m. onward
All times are Japan Standard Time (JST).

Venue：GLORY LTD. Tokyo Head Office (Chiyoda-ku, Tokyo)

Format：Hybrid (in-person and online)　Simultaneous interpretation will be available for both in-person and online participants.

3 Data Section

P&L for Three Periods

[IFRS]

Billions of yen	FY2024		FY2025				FY2026			
	Results	Ratio	Results	Ratio	Year-on-year increase/ decrease amount	Year-on-year increase/ decrease rate	Forecast	Ratio	Year-on-year increase/ decrease amount	Year-on-year increase/ decrease rate
Revenue	**368.6**	**100.0%**	**339.5**	**100.0%**	**-29.1**	**-7.9%**	**360.0**	**100.0%**	**+20.5**	**+6.0%**
Operating Profit	**42.0**	**11.4%**	**29.7**	**8.8%**	**-12.3**	**-29.3%**	**32.0**	**8.9%**	**+2.3**	**+7.6%**
Profit attributable to owners of parent	**24.5**	**6.6%**	**15.3**	**4.5%**	**-9.2**	**-37.6%**	**20.0**	**5.6%**	**+4.7**	**+30.0%**

FX rate	**US $**	**¥153**	**¥151**	**Initial forecast ¥150 ➡ ¥155**
	Euro	**¥164**	**¥175**	**Initial forecast ¥170 ➡ ¥180**

Revenue and Operating Profit by Segment for Three Periods

[IFRS]

(Billions of yen)		FY2024		FY2025				FY2026				
		Results	Revenue ratio / Operating profit ratio	Results	Revenue ratio / Operating profit ratio	Y-on-Y	Y-on-Y Growth Rate	Forecast as of May, 2026	Forecast As of Nov, 2026	Revenue ratio / Operating profit ratio	Y-on-Y	Y-on-Y Growth Rate
International Market	Revenue	210.0	57.0%	216.0	63.6%	+6.0	+2.9%	224.0 ➡	230.0	63.9%	+14.0	+6.4%
	Operatingprofit	18.0	8.6%	21.1	9.8%	+3.1	+17.2%	24.0 ➡	26.0	11.3%	+4.9	+23.2%
Financial Market	Revenue	54.4	14.8%	37.0	10.9%	-17.4	-32.0%	43.0 ➡	40.0	11.1%	+3.0	+7.9%
	Operatingprofit	7.8	14.5%	3.9	10.5%	-3.9	-50.0%	4.5 ➡	3.3	8.3%	-0.6	-15.6%
Retail & Transportation Market	Revenue	69.7	18.9%	57.6	17.0%	-12.1	-17.4%	68.0 ➡	66.0	18.3%	+8.4	+14.5%
	Operatingprofit	8.7	12.5%	0.0	-	-8.7	-	1.5 ➡	0.5	0.8%	+0.5	-
Amusement Market	Revenue	27.7	7.5%	21.0	6.2%	-6.7	-24.2%	19.0 ➡	18.0	5.0%	-3.0	-14.6%
	Operatingprofit	7.7	27.9%	5.1	24.3%	-2.6	-33.8%	2.9 ➡	3.2	17.8%	-1.9	-37.5%
Others	Revenue	7.0	1.9%	7.7	2.3%	+0.7	+10.0%	6.0 ➡	6.0	1.7%	-1.7	-22.1%
	Operatingprofit	-0.3	-	-0.3	-	0.0	-	-0.9 ➡	-1.0	-	-0.6	-
Total	Revenue	368.6	100.0%	339.5	100.0%	-29.1	-7.9%	360.0 ➡	360.0	100.0%	+20.5	+6.0%
	Operatingprofit	42.0	11.4%	29.7	8.8%	-12.3	-29.3%	32.0 ➡	32.0	8.9%	+2.3	+7.6%

FX rate						
	US$	¥153	¥151	¥2 appreciation	¥150 ➡	¥155	¥4 depreciation
	Euro	¥164	¥175	¥11 depreciation	¥170 ➡	¥180	¥5 depreciation

International Revenue by Region

[IFRS]

(Billions of yen)	Full Year								
	FY2024	FY2025	Y-on-Y	Growth Rate	US$ basis	FY2026 Forecast	Y-on-Y	Growth Rate	US$ basis
Americas	100.8	98.9	-1.9	-1.9%	-0.7%	103.0 → 95.0	-3.9	-3.9%	-6.6%
GGS	87.5	88.9	1.4	+1.6%	+2.8%	88.5 → 84.5	-4.4	-4.9%	-7.5%
Acrelec	6.3	5.1	-1.2	-19.0%	-17.9%	7.0 → 5.5	0.4	+7.8%	+4.3%
Flooid	7.0	4.9	-2.1	-30.0%	-28.4%	7.5 → 5.0	0.1	+2.0%	-2.7%
EMEA	90.0	100.0	10.0	+11.1%	+12.5%	103.0 → 115.0	15.0	+15.0%	+11.8%
GGS	45.3	48.7	3.4	+7.5%	+8.8%	51.0 → 59.0	10.3	+21.1%	+18.1%
Sitrade	16.6	20.0	3.4	+20.5%	+22.2%	18.0 → 20.0	0.0	0.0%	-5.7%
Acrelec	23.1	25.6	2.5	+10.8%	+12.1%	27.0 → 30.0	4.4	+17.2%	+13.8%
Flooid	5.0	5.7	0.7	+14.0%	+15.6%	7.0 → 6.0	0.3	+5.3%	+1.0%
Asia	19.1	17.0	-2.1	-11.0%	-10.0%	18.0 → 20.0	3.0	+17.6%	+14.2%
GGS	15.4	15.1	-0.3	-1.9%	-1.3%	15.5 → 17.5	2.4	+15.9%	+13.2%
Acrelec	3.7	1.9	-1.8	-48.6%	-45.9%	2.5 → 2.5	0.6	+31.6%	+21.8%
Total	210.0	216.0	6.0	+2.9%	+4.1%	224.0 → 230.0	14.0	+6.5%	+3.5%
GGS	148.1	152.6	4.5	+3.0%	+4.2%	155.0 → 161.0	8.4	+5.5%	+2.7%
Sitrade	16.6	20.0	3.4	+20.5%	+22.2%	18.0 → 20.0	0.0	0.0%	-5.7%
Acrelec	33.2	32.7	-0.5	-1.5%	-0.1%	36.5 → 38.0	5.3	+16.2%	+12.8%
Flooid	12.1	10.7	-1.4	-11.6%	-10.1%	14.5 → 11.0	0.3	+2.8%	-0.7%

Exchange rate	US$	¥153	¥151	¥2 appreciation	¥150 → ¥155	¥4 depreciation
	Euro	¥164	¥175	¥11 depreciation	¥170 → ¥180	¥5 depreciation