

OUR CORE STRENGTHS

TECHNOLOGY LEADERSHIP

Recognition/identification technology + Mechatronics technology
→ P06

COMPREHENSIVE GROUP STRUCTURE

GLORY services are available everywhere

→ P08

SERVING CUSTOMERS

OVER

100

COUNTRIES

JAPAN INNOVATION

OVER

20

ORIGINAL PRODUCTS

→ P07

GROUP EMPLOYEES

APPROX.

9,000

PEOPLE

47%

OVERSEAS SALES RATIO

DIRECT PRESENCE

OVER

20

COUNTRIES

CORE TECHNOLOGIES

RECOGNITION/ IDENTIFICATION TECHNOLOGY

Recognition/Identification Technology is capable of identifying currency denominations and detecting counterfeit or damaged currency. By rapidly scanning images, material and size of currency, our systems are able to carry out these tasks far faster and with much greater accuracy than the human eye.

MECHATRONICS TECHNOLOGY

Mechatronics Technology enables our systems to count, sort and bundle money rapidly and with the same dexterity as the human hand. Currencies of different denominations can be sorted and stacked instantly, despite the difference in thickness and size.

EXPANDING OUR LEAD IN THE WORLD

As a pioneer in the money handling machine industry, GLORY has created a variety of groundbreaking products. One of the keys to our growth as a development-driven company is the “striving spirit” that imbues our corporate DNA. Another is our two core technologies of recognition/identification and mechatronics developed by our R&D specialists, who carry that DNA, through their relentless efforts. These technologies allow our systems to count, sort and bundle currency rapidly and accurately while identifying counterfeits more reliably than the human eye. GLORY has used these technologies to develop products that help customers to improve efficiency and ensure greater rigor in their business operations.

Today GLORY is globally active, and we are using our long-accumulated technologies to meet the needs of customers throughout the world. We will continue to expand our lead in the world by creating products based on some of the world’s most advanced technology.

MILESTONES IN A HISTORY OF INNOVATION

1950



THE FIRST COIN COUNTER

GLORY's history as a manufacturer of money handling machines began with this simple coin counter, which was delivered to the Japan Mint.

1953



COIN COUNTER (for financial institutions)

Lighter and more compact than the first machine, this product was designed for easy installation on bank counters and soon became extremely popular, raising GLORY's profile among financial institutions throughout Japan.

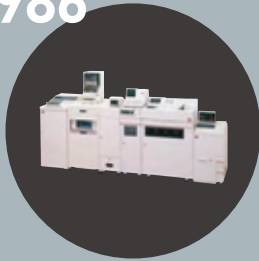
1958



CIGARETTE VENDING MACHINE

This was a simple machine designed to eject a cigarette pack after coins were inserted and lever pulled. GLORY subsequently developed many types of vending machines for various other items.

1986



OPEN TELLER SYSTEM

This system provided a new style of teller operation that did not require specialist staff. Today this system has become one of GLORY's main products, and financial institutions regard it as essential to achievement of efficient and rigorous operations.

1986



"P-CARD" SYSTEM

This paper magnetic card system was developed by combining our accumulated expertise in the fields of banknote recognition and electronics. The system's ability to print usage histories and balances on the surface of the card made it ideal for a wide range of applications, including payment systems for company cafeterias and membership ID cards.

1992



COIN RECYCLER FOR CASHIERS

Used in linkage with cash registers, this machine counts the amount of cash received and instantly dispenses the correct change. Catching a need of retailers to improve the efficiency of cash register operations, this machine has been used in a wide variety of businesses, especially supermarkets, and become one of GLORY's main products.

GLORY'S COMPREHENSIVE GROUP STRUCTURE



ONE GLORY, WHEREVER YOU LOOK

Another of our strengths is group-wide operation system, which allows us to handle all processes from product planning to maintenance service within the GLORY Group. Customer needs identified through our direct sales and service networks are quickly reflected in products and services that precisely match those needs. We have developed these strengths both in overseas markets and in Japan. Today we supply our high-performance and high-quality products via our direct sales and service networks in over 20 countries and through our distributors in over 100 countries, winning a high level of confidence by our customers worldwide. We are determined to achieve continuing growth as one of the world's top brands.



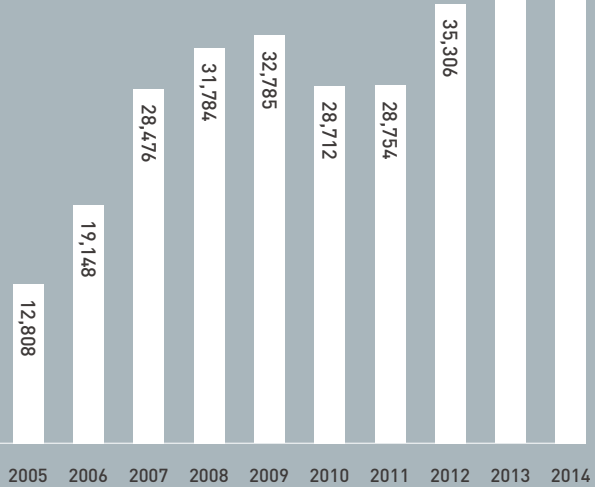
DIRECT PRESENCE
 OVER
20
 COUNTRIES

SERVING CUSTOMERS
 OVER
100
 COUNTRIES

GROWTH OF OVERSEAS NET SALES

(¥ million)

Years ended March 31



103,002

75,688

35,306

28,754

28,712

32,785

31,784

28,476

19,148

12,808