

# Strategic partnership with paysafecard

August 22, 2021 GLORY LTD.



# Objective of the partnership







- Integrating viafintech's online cash payment platforms,
  GLORY's products and services, leveraging Paysafe's
  global network to accelerate creation of new solutions
- Optimising the cash circulation in society, beyond the sale and maintenance of cash handling machines
- Further increase the value proposition of cash recyclers for retail customers

 Combining paysafecard/viafintech's solutions and GLORY's products and services to realize new solutions



Self-service kiosk









Cash access platform

# Overview of paysafecard

#### Company

Name	paysafecard.com Wertkarten GmbH
Headquarters	Am Euro Platz 2, Vienna, Austria
Representatives	Udo Müller, Managing Director Joze Rant, Managing Director Hartwig Gerhartinger, Managing Director
Business	Development and distribution of prepaid cards and vouchers of any kind, in particular for online electronic money payments
Founded	March 2000
Website	www.paysafecard.com

#### **Business**

**Providing integrated payment platforms** including online payment, digital wallet and eCash



#### Online prepaid payment solutions











paysafecard Mastercard

paysafecard direct

Paysafecash

Parent company 'Paysafe Limited' is listed on the NYSE



## Strengths of paysafecard

## 1. Strong sales network

- 650,000 stores in 50+ countries worldwide

# 2. Global market leader in online prepaid payment methods

- Licensed to issue electronic money and Mastercard products in 50+ countries
- Offers five different methods of payment

## 3. Software development capabilities

- Provides integrated payment platforms e.g. digital wallet and eCash



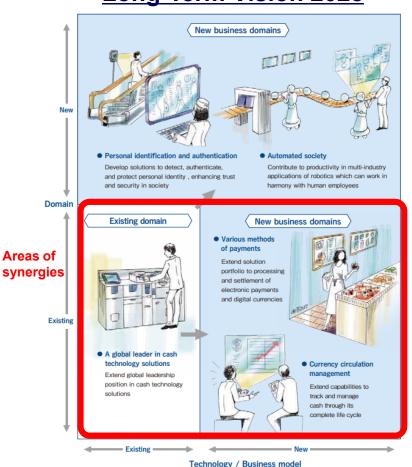


# **Expected synergies**

### **Accelerate business transformation to realize Long-Term Vision 2028**

'Creating customer needs' and 'Solving customer problems' with speed beyond expectation

## **Long-Term Vision 2028**

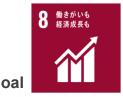


#### **Synergies**

- 1. Leverage Glory's sales network to facilitate consumers' access to cash
- 2. Integrating online payment platforms with Glory's currency processing technologies to create customer values

#### **Social impact**

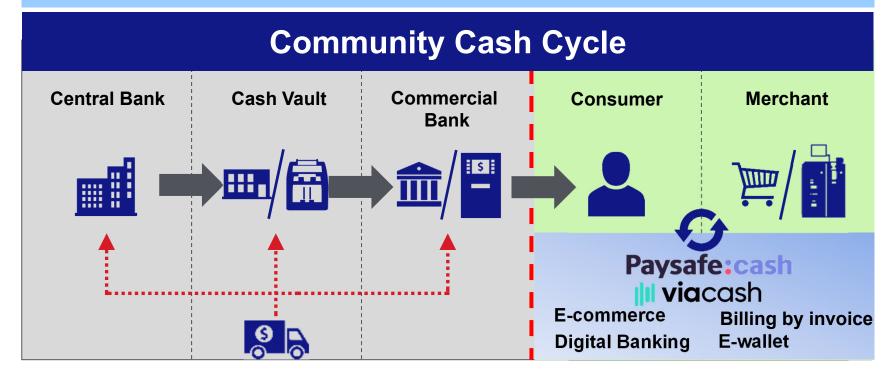
- 1. Significant reduction in ATM investment for society (enabling cash deposits/withdrawals at retail POS)
- 2. Facilitate and encourage people's access to banking and financial services\*





## Appendix: Cash 4.0

Cash 4.0 aims to enable consumers to choose preferred payment methods at retail stores anywhere in the world by setting up cash access points widely, and to make everyone easier to access cash by creating a cash circulation between merchants and consumers.



#### Click the link below for more details: