## **ELEVEN-YEAR CONSOLIDATED FINANCIAL SUMMARY**

GLORY LTD. and consolidated subsidiaries Years ended March 31

|                      |  | Millions of Yen |           |           |  |
|----------------------|--|-----------------|-----------|-----------|--|
|                      |  | 2009            | 2010      | 2011      |  |
| Summary of income    | Net sales                                    | ¥ 145,978       | ¥ 135,105 | ¥ 138,964 |  |
| (for the year):      | Cost of sales                                | 94,115          | 87,074    | 86,757    |  |
|                      | Selling, general and administrative expenses | 42,436          | 40,345    | 41,883 *4 |  |
|                      | Operating income                             | 9,426           | 7,685     | 10,323 *4 |  |
|                      | Net income attributable to owners of parent  | 5,782           | 5,108     | 6,229     |  |
|                      | Capital expenditure                          | 10,637          | 6,713     | 6,413     |  |
|                      | R&D expenses                                 | 9,204           | 8,775     | 8,998     |  |
|                      | Depreciation and amortization                | 7,621           | 8,144     | 6,717     |  |
| Financial position   | Total assets                                 | 196,797         | 194,983   | 198,019   |  |
| (at year-end):       | Total equity                                 | 147,176         | 145,345   | 149,781   |  |
|                      | Interest-bearing debt *1                     | 14,110          | 14,037    | 13,309    |  |
| Per share data       | Net income *2                                | ¥ 82.15         | ¥ 76.00   | ¥ 94.83   |  |
| (yen):               | Equity                                       | 2,155.17        | 2,212.63  | 2,260.47  |  |
|                      | Dividend (annual)                            | 30.00           | 33.00     | 37.00     |  |
| Financial indicators | Return on equity (ROE)                       | 3.9             | 3.5       | 4.2       |  |
| (%):                 | Equity ratio                                 | 74.8            | 74.5      | 75.0      |  |
| Others:              | Number of shares outstanding (thousands)     | 69,838          | 69,838    | 68,638    |  |
|                      | Number of employees *3                       | 5,510           | 5,848     | 6,046     |  |
|                      |  |                 |           |           |  |

<sup>\*1</sup> Under new accounting standard for lease transactions effective from the year ended March 2009, interest-bearing debt includes finance lease obligations.

<sup>\*2</sup> Net income per share of common stock is based on the weighted average number of shares outstanding in each year.

<sup>\*3</sup> The number of employees is shown on a consolidated basis.

<sup>\*4</sup> For easy comparison, operating income and selling, general and administrative expenses for the year ended March 2011 has been adjusted to reflect changes in accounting standards applicable to the year ended March 2012.

<sup>\*5</sup> Major portion of increase compared to the year ended March 2012 is due to acquisition of Talaris Topco Limited in 2012.

|           | Millions of Yen |           |           |                     |           |              |           |  |
|-----------|-----------------|-----------|-----------|---------------------|-----------|--------------|-----------|--|
| 2019      | 2018            | 2017      | 2016      | 2015 * <sup>6</sup> | 2014      | 2013         | 2012      |  |
| ¥ 235,762 | ¥ 227,361       | ¥ 222,581 | ¥ 226,952 | ¥ 222,356           | ¥ 218,632 | ¥ 190,938 *5 | ¥ 146,937 |  |
| 147,274   | 140,174         | 135,907   | 137,357   | 134,757             | 131,512   | 117,266      | 92,672    |  |
| 67,912    | 67,570          | 66,307    | 69,042    | 68,905              | 70,401    | 59,213       | 42,990    |  |
| 20,576    | 19,615          | 20,365    | 20,552    | 18,693              | 16,718    | 14,458 *5    | 11,274    |  |
| 12,256    | 9,892           | 10,382    | 8,829     | 12,887              | 9,938     | 6,873        | 6,246     |  |
| 8,322     | 8,706           | 8,043     | 8,881     | 8,499               | 7,234     | 8,218        | 6,708     |  |
| 13,171    | 14,119          | 13,965    | 12,590    | 12,869              | 13,174    | 12,091       | 9,934     |  |
| 8,945     | 9,450           | 9,469     | 10,327    | 10,350              | 9,281     | 8,897        | 6,842     |  |
| 318,228   | 302,825         | 312,821   | 321,672   | 346,613             | 340,943   | 319,077 *5   | 205,244   |  |
| 193,257   | 192,165         | 191,443   | 198,287   | 204,544             | 190,804   | 168,464      | 153,333   |  |
| 49,492    | 37,188          | 50,412    | 51,556    | 64,982              | 75,687    | 86,298 *5    | 13,530    |  |
| ¥ 198.71  | ¥ 155.96        | ¥ 160.35  | ¥ 134.38  | ¥ 196.19            | ¥ 151.31  | ¥ 104.64     | ¥ 95.09   |  |
| 3,133.54  | 3,003.62        | 2,939.78  | 2,966.22  | 3,066.53            | 2,865.09  | 2,537.23     | 2,312.33  |  |
| 64.00     | 82.00           | 60.00     | 56.00     | 54.00               | 49.00     | 44.00        | 42.00     |  |
| 6.5       | 5.3             | 5.4       | 4.5       | 6.6                 | 5.6       | 4.3          | 4.2       |  |
| 59.5      | 62.0            | 60.1      | 60.6      | 58.1                | 55.2      | 52.2         | 74.0      |  |
| 68.638    | 68,638          | 68,638    | 68,638    | 68,638              | 68,638    | 68,638       | 68,638    |  |
| 9,217     | 9,040           | 8,440     | 8,177     | 7,802               | 7,833     | 7,903        | 6,149     |  |
|           |                 |           |           |                     |           |              |           |  |

<sup>\*6</sup> Prior to April 1, 2015, the revenue and expenses of foreign subsidiaries are translated into Japanese yen using the current exchange rate on the date of closing of the relevant foreign subsidiary.

Effective April 1, 2015, the Company changed its method to a method of translating the foreign subsidiaries revenue and expenses into Japanese yen to the method of using the average foreign exchange rate for the fiscal year.

This accounting policy change was applied retrospectively and the financial figures for the year ended March 2015, were restated.