Consolidated Financial Statements for the Year Ended March 31, 2024 and Independent Auditor's Report

# Consolidated Balance Sheet March 31, 2024

	Millions	s of Yen	Thousands of U.S. Dollars (Note 1)
<u>ASSETS</u>	<u>2024</u>	<u>2023</u>	<u>2024</u>
CURRENT ASSETS: Cash and cash equivalents (Note 19) Short-term investments (Notes 6 and 19) Receivables (Notes 19 and 24):	¥ 35,173 51	¥ 36,693 894	\$ 232,425 337
Trade notes Electronically recorded monetary claims - operating Trade accounts Contract assets Unconsolidated subsidiaries and associated companies Other Investments in leases (Notes 18 and 19) Inventories (Note 7) Other current assets	627 3,849 81,193 4,378 18 3,144 412 111,068 5,389	553 1,821 57,926 1,308 15 2,977 547 94,999 7,178	4,143 25,434 536,529 28,930 118 20,775 2,722 733,945 35,610
Allowance for doubtful accounts	(1,859)	(1,437)	
Total current assets	243,447	203,477	(12,284) 1,608,716
PROPERTY, PLANT AND EQUIPMENT:  Land  Buildings and structures  Machinery, equipment and vehicles  Tools, furniture and fixtures  Right-of-use assets  Construction in progress  Total  Accumulated depreciation  Total property, plant and equipment  INVESTMENTS AND OTHER ASSETS:  Investment securities (Notes 6 and 19)  Investments in unconsolidated subsidiaries and associated companies (Note 19)  Software  Goodwill (Notes 4 and 17)  Customer relationships  Deferred tax assets (Note 13)  Retirement benefit asset (Note 10)	11,649 41,544 16,721 56,890 17,905 490 145,201 (99,019) 46,182 10,856 3,713 6,234 84,171 26,838 8,044 26,579	11,892 39,905 15,734 54,895 13,744 192 136,364 (93,847) 42,517 9,128 5,425 7,452 55,528 26,428 9,981 14,772	76,977 274,525 110,493 375,933 118,317 3,237 959,499 (654,324)  305,174  71,737  24,535 41,194 556,208 177,347 53,155 175,636
Other investments and other assets (Note 8) Allowance for doubtful accounts (Note 8)  Total investments and other assets	13,105 (2,101) 177,443	8,667 (2,106) 135,278	86,598 (13,883) 1,172,556
TOTAL ASSETS	¥ 467,072	¥ 381,273	\$ 3,086,446

See notes to consolidated financial statements.

LIABILITIES AND EQUITY	Million:	s of Yen 2023	Thousands of U.S. Dollars (Note 1)
CURRENT LIABILITIES:			
Short-term borrowings (Notes 9 and 19)	¥ 38,286	¥ 45,623	\$ 252,996
Current portion of long-term borrowings (Notes 9 and 19)	5,672	1,481	37,481
Current portion of bonds payable (Notes 9 and 19) Current portion of long-term lease liabilities	_	10,000	_
(Notes 9, 18 and 19)	2,808	2,086	18,555
Payables (Note 19):			
Trade notes	248	429	1,638
Electronically recorded obligations - operating	9,862	7,276	65,168
Trade accounts	17,429	17,767	115,172
Unconsolidated subsidiaries and associated companies	31	30	204
Other	14,137	7,850	93,418
Income taxes payable (Note 19)	11,011	428	72,761
Accrued expenses	27,499	16,901	181,715
Contract liabilities (Note 24)	24,277	22,037	160,424
Provision for stock grant (Note 11)	464	48	3,066
Other	9,353	7,538	61,805
Total current liabilities	161,083	139,501	1,064,448
NON-CURRENT LIABILITIES:			
Bonds payable (Notes 9 and 19)	10,000	10,000	66,080
Long-term borrowings (Notes 9 and 19)	37,040	12,055	244,763
Retirement benefit liability (Note 10)	1,820	2,166	12,026
Lease liabilities (Notes 9, 18 and 19)	6,476	5,412	42,793
Deferred tax liabilities (Note 13)	10,497	9,721	69,364
Provision for stock grant (Note 11)	315	194	2,081
Other	11,091	6,238	73,290
Total non-current liabilities	77,243	45,787	510,427
CONTINGENT LIABILITIES (Note 21)			
EQUITY (Notes 12 and 23):			
Share capital,			
Authorized: 150,000,000 shares in 2024 and 2023;			
Issued: 58,938,210 shares in 2024 and 2023	12,892	12,892	85,191
Capital surplus	_	12,286	_
Retained earnings	167,088	141,522	1,104,130
Treasury shares - at cost (Note 11)			
2,873,306 shares in 2024 and 2023	(8,097)	(8,161)	(53,505)
Accumulated other comprehensive income:			
Valuation difference on available-for-sale securities	2,758	1,367	18,225
Foreign currency translation adjustment	41,062	26,672	271,340
Remeasurements of defined benefit plans	12,170	6,584	80,420
Total	227,875	193,166	1,505,815
Non-controlling interests	870	2,818	5,749
Total equity	228,746	195,984	1,511,570
TOTAL LIABILITIES AND EQUITY	¥ 467,072	¥ 381,273	\$ 3,086,446

## Consolidated Statement of Operations Year Ended March 31, 2024

	Million 2024	s of Yen <u>2023</u>	Thousands of U.S. Dollars (Note 1)
NET SALES (Notes 24 and 25)	¥ 372,478	¥ 255,857	\$ 2,461,362
COST OF SALES (Note 15)	209,892	164,630	1,386,982
Gross profit	162,585	91,226	1,074,373
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES (Notes 14 and 15)	111,308	90,704	735,531
Operating income (Note 25)	51,276	522	338,835
OTHER (EXPENSES) INCOME:			
Interest and dividend income	431	339	2,848
Interest expense	(1,922)	(1,138)	(12,700)
Foreign exchange losses, net Share of loss of entities accounted for using equity method	(913)	(724)	(6,033)
(Note 16)	(916)	(2,978)	(6,052)
Impairment losses (Note 17)	(1,496)	(3,810)	(9,885)
Gain on valuation of derivatives	(1,470)	1,443	(7,005)
Income from overseas tax benefit rights and others	596	-	3,938
	(383)	_	
Expenses incurred to recover the system failures Other, net	(383)	(314)	(2,530) 931
Other, net	141	(314)	
Other expenses, net	(4,462)	(7,184)	(29,485)
INCOME (LOSS) BEFORE INCOME TAXES	46,814	(6,661)	309,350
INCOME TAXES (Note 13):			
Current	(15,813)	(4,621)	(104,493)
Deferred	(731)	2,533	(4,830)
Total income taxes	(16,545)	(2,087)	(109,330)
NET INCOME (LOSS)	30,268	(8,748)	200,013
NET INCOME ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	(594)	(789)	(3,925)
NET INCOME (LOSS) ATTRIBUTABLE TO OWNERS OF PARENT	¥ 29,674	¥ (9,538)	\$ 196,088
		l'en	U.S. Dollars
PER COMMON SHARE (Note 2.v): Basic net income (loss) Dividends of surplus applicable to the year	¥533.62 106.00	¥(167.02) 68.00	\$3.52 0.70

See notes to consolidated financial statements.

## GLORY LTD. and Consolidated Subsidiaries

## Consolidated Statement of Comprehensive Income Year Ended March 31, 2024

		s of Yen	Thousands of U.S. Dollars (Note 1)
	<u>2024</u>	<u>2023</u>	<u>2024</u>
NET INCOME (LOSS)	¥ 30,268	¥ (8,748)	\$ 200,013
OTHER COMPREHENSIVE INCOME (Note 22):			
Valuation difference on available-for-sale securities	1,382	706	9,132
Foreign currency translation adjustments	14,816	8,885	97,905
Remeasurements of defined benefit plans, net of tax	5,585	2,537	36,906
Share of other comprehensive income (loss) of entities			
accounted for using equity method	8	(16)	52
Total other comprehensive income	21,793	12,111	144,009
COMPREHENSIVE INCOME	¥ 52,061	¥ 3,362	\$ 344,022
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:		** • • • •	
Owners of parent	¥ 51,040	¥ 2,323	\$ 337,276
Non-controlling interests	1,021	1,039	6,746

See notes to consolidated financial statements.

## Consolidated Statement of Changes in Equity Year Ended March 31, 2024

	Thousands	of Shares					Millio	ns of Yen				
							Accumulated C		nsive Income			
	Common Shares	Treasury Shares	Share Capital	Capital Surplus	Retained Earnings	Treasury Shares	Valuation Difference on Available-for-Sale Securities	Foreign Currency Translation Adjustment	Remeasurements of Defined Benefit Plans	Total	Non-controlling Interests	Total Equity
BALANCE, APRIL 1, 2022	63,638	(2,866)	¥ 12,892	¥ 12,286	¥ 166,566	¥ (9,191)	¥ 666	¥ 18,050	¥ 4,047	¥ 205,318	¥ 3,289	¥ 208,607
Net income attributable to owners of parent Dividends of surplus, ¥68 per share Purchase of treasury shares Disposal of treasury shares Cancellation of treasury shares	(4,700)	(4,707) 0 4,700			(9,538) (4,016) (0) (11,347)	(10,570) 253 11,347				(9,538) (4,016) (10,570) 253	(1,510)	(9,538) (5,526) (10,570) 253
Change in scope of the equity method Net changes in items other than shareholders' equity					(142)		701	8,622	2,537	(142) 11,861	1,039	(142) 12,900
BALANCE, MARCH 31, 2023	58,938	(2,873)	12,892	12,286	141,522	(8,161)	1,367	26,672	6,584	193,166	2,818	195,984
Net income attributable to owners of parent Dividends of surplus, \mathbb{Y}74 per share Purchase of treasury shares					29,674 (4,148)					29,674 (4,148)	(1,656)	29,674 (5,805)
Disposal of treasury shares Cancellation of treasury shares Change in scope of the equity method						63				63		63
Purchase of shares of consolidated subsidiaries Changes in accounting period of consolidated subsidiaries Net changes in items other than shareholders' equity				(12,286)	(722) 762		1 300	1/ 380	5 595	(13,008) 762	(201)	(13,008) 762 21,074
Net changes in items other than shareholders equity								14,389	5,585	21,366	(291)	21,074
BALANCE, MARCH 31, 2024	58,938	(2,873)	¥ 12,892	<u>¥ –</u>	¥ 167,088	¥ (8,097)	¥ 2,758	¥ 41,062	¥ 12,170	¥ 227,875	¥ 870	¥ 228,746
							Thousands of U.					
							Accumulated (Valuation	Other Comprehe Foreign	nsive Income			
			Share	Capital	Retained	Treasury	Difference on Available-for-Sale	Currency Translation	Remeasurements of Defined		Non-controlling	
			Capital	Surplus	Earnings	Shares	Securities	Adjustment	Benefit Plans	Total	Interests	Total Equity
BALANCE, APRIL 1, 2023			\$ 85,191	\$ 81,186	\$ 935,187	\$ (53,928)	\$ 9,033	\$ 176,250	\$ 43,507	\$ 1,276,455	\$ 18,621	\$ 1,295,076
Net income attributable to owners of parent Dividends of surplus, \$0.48 per share Purchase of treasury shares					196,088 (27,410)					196,088 (27,410)	(10,942)	196,088 (38,359)
Disposal of treasury shares Cancellation of treasury shares						416				416		416
Change in scope of the equity method Purchase of shares of consolidated subsidiaries Changes in accounting period of consolidated subsidiaries Net changes in items other than shareholders' equity				(81,186)	(4,771) 5,035		9,185	95,083	36,906	(85,957) 5,035 141,188	(1,922)	(85,957) 5,035 139,258
BALANCE, MARCH 31, 2024 See notes to consolidated financial statements.			\$ 85,191	<u>\$</u>	\$ 1,104,130	\$ (53,505)	<u>\$18,225</u>	\$ 271,340	\$ 80,420	\$ 1,505,815	\$ 5,749	\$ 1,511,570

## Consolidated Statement of Cash Flows Year Ended March 31, 2024

	Millions	s of Yen	Thousands of U.S. Dollars (Note 1)
	<u>2024</u>	2023	<u>2024</u>
OPERATING ACTIVITIES:			
Income (loss) before income taxes	¥ 46,814	¥ (6,661)	\$ 309,350
Adjustments for:	<del>+ +0,01+</del>	<del>1</del> (0,001)	Ψ 307,330
Income taxes – paid	(5,622)	(6,540)	(37,150)
Depreciation and amortization	13,380	11,762	88,416
Impairment losses	1,496	3,810	9,885
Amortization of goodwill	7,560	6,703	49,957
Increase in allowance for doubtful accounts	105	98	693
Gain on sale of investment securities	(206)	(56)	(1,361)
Share of loss of entities accounted for using equity method	916	2,978	6,052
Changes in assets and liabilities, including net of affects from		,	,
newly consolidated subsidiaries:			
Increase in trade receivables	(20,278)	(5,631)	(133,998)
Increase in inventories	(9,901)	(21,902)	(65,426)
(Decrease) increase in trade payables	(1,329)	1,873	(8,782)
Increase (decrease) in interest payable	224	(18)	1,480
Decrease in retirement benefit liability	(80)	(246)	(528)
Increase (decrease) in provision for stock grant	537	(213)	3,548
Increase in lease liabilities	858	200	5,669
Decrease in investments in leases	135	228	892
(Increase) decrease in accounts receivable - other	(4)	1,085	(26)
Increase/decrease in consumption taxes payable/consumption			
taxes refund receivable	4,569	(243)	30,192
Increase (decrease) in accrued expenses	8,331	(509)	55,051
Other, net	(5,652)	(3,205)	(37,348)
Total adjustments	(4,960)	(9,825)	(32,776)
Net cash provided by (used in) operating activities	41,854	(16,486)	276,574
INVESTING ACTIVITIES:			
Proceeds from sale of property, plant and equipment	488	13	3,224
Purchase of property, plant and equipment	(6,376)	(5,015)	(42,133)
Purchase of intangible assets	(1,876)	(1,918)	(12,396)
Proceeds from sale and redemption of investment securities	1,138	180	7,519
Purchase of securities	· —	(813)	, <u> </u>
Purchase of investment securities	(73)	(2,076)	(482)
Decrease in time deposits – net	8	0	52
Proceeds from distributions from investment partnerships	201	487	1,328
Purchase of shares of subsidiaries resulting in change in scope of			
consolidation and others (Note 5)	(28,002)	(227)	(185,039)
Proceeds from purchase of shares of subsidiaries resulting in change i			ŕ
scope of consolidation	0	_	0
Other, net	912	5	6,026
Net cash used in investing activities	(33,577)	(9,364)	(221,879)
FORWARD	¥ 8,276	¥ (25,851)	\$ 54,688

## Consolidated Statement of Cash Flows Year Ended March 31, 2024

(Continued)

	Million 2024	s of Yen  2023	Thousands of U.S. Dollars (Note 1) 2024
FORWARD	¥ 8,276	¥ (25,851)	\$ 54,688
FINANCING ACTIVITIES:			
Net (decrease) increase in short-term borrowings	(8,397)	28,159	(55,488)
Proceeds from long-term borrowings	28,980	1,185	191,502
Repayments of long-term borrowings	(1,628)	(2,681)	(10,757)
Redemption of bonds	(10,000)	_	(66,080)
Repayments of lease liabilities	(2,320)	(2,041)	(15,330)
Purchase of treasury shares	· —	(10,570)	
Proceeds from sales of treasury shares	_	0	_
Dividends paid	(4,147)	(4,014)	(27,403)
Dividends paid to non-controlling interests	(1,656)	(1,510)	(10,942)
Purchase of shares of subsidiaries not resulting in change in scope of			
consolidation	(14,787)		(97,713)
Net cash (used in) provided by financing activities	(13,957)	8,526	(92,228)
EFFECT OF EXCHANGE RATE CHANGE ON CASH AND			
CASH EQUIVALENTS	2,183	1,702	14,425
NET DECREASE IN CASH AND CASH EQUIVALENTS	(3,498)	(15,622)	(23,115)
NET INCREASE IN CASH AND CASH EQUIVALENTS RESULTING FROM CHANGE IN FISCAL YEAR OF CONSOLIDATED SUBSIDIARIES	1,977	_	13,064
CONSOLIDATED SUBSIDIANIES	1,977		13,004
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	36,693	52,316	242,470
CASH AND CASH EQUIVALENTS AT END OF PERIOD	¥ 35,173	¥ 36,693	\$ 232,425

See notes to consolidated financial statements.

Notes to Consolidated Financial Statements Year Ended March 31, 2024

#### 1. BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and in accordance with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards ("IFRS").

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the 2023 consolidated financial statements to conform to the classifications used in 2024.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which GLORY LTD. (the "Company," together with its consolidated subsidiaries, the "Group") is incorporated and operates. Japanese yen figures less than one million yen are rounded down to the nearest million yen and U.S. dollar figures less than one thousand dollars are rounded down to the nearest thousand dollars, except for per share data. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of \mathbb{151.33} to \mathbb{1}, the rate of exchange at March 31, 2024. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. Consolidation - The consolidated financial statements as of March 31, 2024, include the accounts of the Company and its 99 significant (87 in 2023) subsidiaries. Consolidation of the remaining subsidiaries would not have a material effect on the accompanying consolidated financial statements.

## Consolidated Subsidiaries

March 31, 2024		March 31, 2023	
Name	Year-End	Name	Year-End
GLORY Products Ltd.	March 31	GLORY Products Ltd.	March 31
GLORY NASCA Ltd.	March 31	GLORY NASCA Ltd.	March 31
Hokkaido GLORY Co., Ltd.	March 31	Hokkaido GLORY Co., Ltd.	March 31
GLORY Denshi Kogyo (Suzhou) Ltd.	December 31	GLORY Denshi Kogyo (Suzhou) Ltd.	December 31
GLORY (PHILIPPINES), INC.	March 31	GLORY (PHILIPPINES), INC.	March 31
Sitrade Italia S.p.A.	March 31	Sitrade Italia S.p.A.	December 31
Glory Global Solutions Ltd.	March 31	Glory Global Solutions Ltd.	March 31
Glory Global Solutions	March 31	Glory Global Solutions	March 31
(International) Ltd.		(International) Ltd.	
Glory Global Solutions	March 31	Glory Global Solutions	March 31
(France) S.A.S.		(France) S.A.S.	
Glory Global Solutions Inc.	March 31	Glory Global Solutions Inc.	March 31
Glory Global Solutions (Singapore) Pte. Ltd.	March 31	Glory Global Solutions (Singapore) Pte. Ltd.	March 31
Glory Global Solutions (Shanghai) Co., Ltd.	December 31	Glory Global Solutions (Shanghai) Co., Ltd.	December 31
Acrelec Group S.A.S.	December 31	Acrelec Group S.A.S.	December 31
Revolution Retail Systems, LLC	September 30	Revolution Retail Systems, LLC	September 30
Flooid Topco Limited	December 31	73 other companies	March 31
84 other companies	March 31	-	December 31
	December 31		

From the fiscal year ended March 31, 2024, the Company acquired additional shares in Unified Financial Limited (operating as OneBanx), which was previously accounted for by the equity method, and included it in the scope of consolidation. The Company newly established Acrelec Italia S.R.L. and included it in the scope of consolidation. The Company acquired all shares in Flooid Topco Limited and included 13 companies including its subsidiaries in the scope of consolidation.

In the fiscal year ended March 31, 2024, Acrelec Taiwan and other two companies were excluded from the scope of consolidation since they were liquidated.

To increase the accuracy of the consolidated financial information, a provisional settlement of accounts has been made on March 31 for GLORY Denshi Kogyo (Suzhou) Ltd., Glory Global Solutions (Shanghai) Co., Ltd., GLORY IPO China Ltd., Flooid Topco Limited and 12 other companies, and 5 other companies, while for Acrelec Group S.A.S. and 27 other companies, their financial statements as of December 31 have been consolidated as the difference is no more than three months, and any significant differences in intercompany accounts and transactions arising from intervening intercompany transactions during the period from January 1 through March 31 have been adjusted as necessary. From the fiscal year ended March 31, 2024, Sitrade Italia S.p.A., which had a fiscal year end of December 31, changed its fiscal year end to March 31. As a result of this change in fiscal year, profits and losses for the period from January 1, 2023 to March 31, 2023 were adjusted as changes in retained earnings.

Under the control and influence concepts, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated, and those companies over which the Group has the ability to exercise significant influence are accounted for by the equity method.

The investment in AdInte co., ltd. and 4 other companies are accounted for by the equity method. In the fiscal year ended March 31, 2024, FueTrek Co., Ltd. was excluded from the scope of the equity method due to the sale of its shares. In addition, Unified Financial Limited, which was accounted for by the equity method, was excluded from the scope of the equity method since the Company acquired its additional shares and included it in the scope of consolidation.

Investments in an unconsolidated subsidiary and two associated companies are stated at cost. If the equity method of accounting had been applied to the investments in these companies, the effect on the accompanying consolidated financial statements would not be material.

The excess of the cost of acquisition over the fair value of the equity of an acquired subsidiary at the date of acquisition, which is presented as goodwill in the consolidated balance sheet, is being amortized over a reasonable estimated period.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions within the Group is eliminated.

Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements - Under Accounting Standards Board of Japan ("ASBJ") Practical Issues Task Force ("PITF") No. 18, "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements" (September 14, 2018), the accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should in principle be unified for the preparation of the consolidated financial statements. However, financial statements prepared by foreign subsidiaries in accordance with either IFRS or generally accepted accounting principles in the United States of America (Financial Accounting Standards Board Accounting Standards Codification) tentatively may be used for the consolidation process, except for the following items that should be adjusted in the consolidation process so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: (a) amortization of goodwill; (b) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (c) expensing capitalized development costs of R&D; (d) cancellation of the fair value model of accounting for property, plant and equipment and investment properties and incorporation of the cost model of accounting; and (e) recording a gain or loss through profit or loss on the sale of an investment in an equity instrument for the difference between the acquisition cost and selling price, and recording impairment loss through profit or loss for other-thantemporary declines in the fair value of an investment in an equity instrument, where a foreign subsidiary elects to present in other comprehensive income subsequent changes in the fair value of an investment in an equity instrument.

- c. Cash Equivalents Cash equivalents are short-term investments that are readily convertible into cash and exposed to insignificant risk of changes in value. Cash equivalents include time deposits and certificates of deposit, all of which mature or become due within three months of the date of acquisition.
- **d. Inventories** Inventories are stated at the lower of cost, determined by the periodic average method for finished products and work in process and by the moving average method for merchandise, raw materials and supplies, or net selling value.
- e. Short-Term Investments and Investment Securities Short-term investments and investment securities are classified and accounted for, depending on management's intent, as follows: i) trading securities are reported at fair value, and their sales costs are calculated using the moving average method. Related unrealized or realized gains and losses are included in income in the consolidated statement of operations. ii) held-to-maturity debt securities, for which there is positive intent and ability to hold to maturity, are reported at amortized cost and iii) available-for-sale securities, which are not classified as held-to-maturity debt securities, and are other than shares that do not have a market price, are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity.

  Shares that do not have a market price are stated at cost, determined by the moving average method. Forother-than-temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.
- f. Property, Plant and Equipment Property, plant and equipment are stated at cost. Depreciation of property, plant and equipment, excluding leased assets, of the Group is computed by the straight-line method at rates based on estimated useful lives of the assets.
- g. Long-Lived Assets The Group reviews its long-lived assets for impairment whenever events or changes in circumstance indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.
- h. Software Costs The cost of software for sale is amortized at the higher of either the amount to be amortized in proportion to the actual sales volume of the software during the current year to the estimated total sales volume over the estimated salable years of the software or the amount to be amortized by the straight-line method over three years. The costs of software for internal use are amortized by the straight-line method over the estimated useful life of five years.
- *i. Customer Relationships* Customer relationships are carried at cost less accumulated amortization, which is calculated by the straight-line method over 9 years through 20 years.
- j. Allowance for Doubtful Accounts The allowance for doubtful accounts is stated in amounts considered to be appropriate based on the companies' past credit loss experience and an evaluation of potential losses in the accounts outstanding.
- k. Retirement and Pension Plans The liability (asset) for retirement benefits of employees is accounted for based on projected benefit obligations and plan assets at the consolidated balance sheet date. The actuarial differences are mainly amortized from the next year using the declining-balance method over a certain period within the average remaining service period (14 years for agreement-type defined benefit plans and 12 years for fund-type defined benefit plans). The past service costs are mainly amortized by the declining-balance method over a certain period within the average remaining service period (14 years for agreement-type defined benefit plans and 12 years for fund-type defined benefit plans). Actuarial gains and losses and past service costs that are yet to be recognized in profit or loss are recognized within equity (accumulated other comprehensive income), after adjusting for tax effects, and any resulting deficit or surplus is recognized as a liability (retirement benefit liability) or asset (retirement benefit asset).
- L. Asset Retirement Obligations An asset retirement obligation is recorded for a legal obligation imposed either by law or contract that results from the acquisition, construction, development and normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset. The asset retirement obligation is recognized as the sum of the discounted cash flows required for the future asset retirement and is recorded in the period in which the obligation is incurred if a reasonable estimate

can be made. If a reasonable estimate of the asset retirement obligation cannot be made in the period the asset retirement obligation is incurred, the liability should be recognized when a reasonable estimate of the asset retirement obligation can be made. Upon initial recognition of a liability for an asset retirement obligation, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as an adjustment to the carrying amount of the liability and the capitalized amount of the related asset retirement cost.

- m. Employee and Management Stock Ownership Plan In accordance with PITF No. 30, "Practical Solution on Transactions of Delivering the Company's Own Stock to Employees etc. through Trusts," upon transfer of treasury shares to the employee stock-ownership trust (the "Trust") by the entity, any difference between the book value and fair value of the treasury shares is recorded in capital surplus. At year-end, the Company records (1) the Company shares held by the Trust as treasury shares in equity, (2) all other assets and liabilities of the Trust on a line-by-line basis, and (3) a liability/asset for the net of (i) any gain or loss on delivery of the shares by the Trust, (ii) dividends received from the entity for the shares held by the Trust, and (iii) any expenses relating to the Trust. (See Note 11).
- n. Significant Revenue and Expenses The details of the main performance obligations in the major businesses related to revenue from contracts with the Company's customers and the timing at which the Company typically recognizes revenue are as follows:
  - (1) Sales of products

The Group's businesses consist of the Financial, Retail and Transportation, Amusement, Overseas and Other segments. In each market, the Group manufactures and sells products, such as money handling machines, information processing machines and automatic service equipment. As control of these products typically transfer to customers when they are installed at and accepted by the customer, performance obligations of the Company are satisfied at that time. Accordingly, revenue is recognized when these products are delivered at the customer's sites.

## (2) Provision of maintenance services

The Group provides maintenance services in the Financial, Retail and Transportation, Amusement and Overseas markets. For maintenance service contracts whose performance obligation is to offer full access to customers at any time, performance obligations are satisfied over time, and therefore, revenue is recognized in the amount of consideration promised in the contract with the customer over the contract term on a straight-line basis.

- o. Research and Development Costs Research and development costs are charged to income as incurred.
- **p.** Leases (Lessee) Finance lease assets that do not transfer ownership of the property to the lessee are depreciated using the straight-line method over the lease term with no residual value.
- q. Bonuses to Directors Bonuses to directors are accrued at the year-end to which such bonuses are attributable.
- r. Income Taxes The provision for income taxes is computed based on the pretax income included in the consolidated statement of operations. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted tax rates to the temporary differences.
- s. Foreign Currency Transactions Both short-term and long-term receivables and payables denominated in foreign currencies are translated into Japanese yen at the current exchange rates as of each balance sheet date. The foreign exchange gains and losses from translation are recognized in the consolidated statement of operations to the extent that they are not hedged by forward exchange contracts or currency swaps.

However, receivables denominated in a foreign currency that is covered by forward exchange contracts are translated at the contract rate. Long-term borrowings and short-term borrowings denominated in foreign currencies that are covered by currency swaps are translated at the contract rate. The difference resulting from receivables and long-term borrowings translated at the historical rate and the contract rate is credited (charged) to income as an interest adjustment.

- t. Foreign Currency Financial Statements The balance sheet accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the current exchange rate as of the balance sheet date except for equity, which is translated at the historical rate. Differences arising from such translation are shown as "Foreign currency translation adjustments" and "Non-controlling interests" in equity. Revenue and expense accounts of consolidated foreign subsidiaries are translated into yen at the average exchange rate
- u. Derivatives and Hedging Activities The Group uses derivative financial instruments to manage its exposures to fluctuations in foreign currency exchange rates and interest rates. Foreign exchange forward contracts, interest rate and currency swaps are utilized by the Group to reduce foreign currency exchange rate and interest rate risks. The Group does not enter into derivatives for trading or speculative purposes.

Derivative financial instruments are classified and accounted for as follows: (1) all derivatives are recognized as either assets or liabilities and measured at fair value, and gains or losses on derivative transactions are recognized in the consolidated statement of operations; and (2) for derivatives used for hedging purposes, if such derivatives qualify for hedge accounting because of high correlation and effectiveness between the hedging instruments and the hedged items, gains or losses on derivatives are deferred until maturity of the hedged transactions.

Foreign currency forward contracts are utilized to hedge foreign currency exposures for export sales. Deposits and trade receivables denominated in foreign currencies are translated at the contracted rates if the forward contracts qualify for hedge accounting.

Long-term borrowings and short-term borrowings denominated in foreign currencies for which interest rate and currency swaps are used to hedge the foreign currency fluctuations are translated at the contracted rate if the interest rate and currency swaps qualify for hedge accounting.

Interest rate swaps which qualify for hedge accounting and meet specific matching criteria are not remeasured at market value but the differential paid or received under the swap agreements is recognized and included in interest expense or income.

v. **Per Share Information** - Basic net income per share is computed by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding for the period.

Diluted net income per share is not disclosed because there are no potentially dilutive securities outstanding.

Dividends of surplus per share presented in the accompanying consolidated statement of operations are dividends applicable to the respective years, including dividends to be paid after the end of the year.

The Company's own shares in "Board Incentive Plan (BIP) Trust Account" and "Employee Stock Ownership Plan (ESOP) Trust Account" (See Note 11) recorded as treasury shares within equity is included in the treasury shares deducted from the average number of shares during the period used for calculating net income per share.

## w. New Accounting Pronouncements

On October 28, 2022, the ASBJ issued ASBJ Statement No. 27, "Accounting Standard for Current Income Taxes, etc.," ASBJ Statement No. 25, "Accounting Standard for Presentation of Comprehensive Income," and ASBJ Guidance No. 28, "Implementation Guidance on Accounting Standard for Tax Effect Accounting."

In February 2018, ASBJ Statement No. 28 "Partial Amendments to Accounting Standard for Tax Effect Accounting, etc."; hereinafter the "ASBJ Statement No. 28, etc." was published and the practical guidance on tax effect accounting at the Japanese Institute of Certified Public Accountants was completely transferred to the ASBJ. In the course of deliberation, the following two issues were determined to be studied again after publishment of ASBJ Statement No. 28, etc.

- Accounting classifications for tax expenses when other comprehensive income is subject to income taxes
- Tax effect accounting for sale of shares of subsidiaries and affiliates when the group taxation system is applied.

The above standard and guidance are scheduled to be applied from April 1, 2024. In addition, the Company is currently in the process of measuring the effects of applying these standards on the consolidated financial statements.

## 3. SIGNIFICANT ACCOUNTING ESTIMATES

#### Valuation of Inventories

(1) Amount recorded in the accompanying consolidated financial statements for the fiscal years ended March 31, 2024 and 2023

			Thousands of
	Millions	U.S. Dollars	
	<u>2024</u>	2023	2024
Merchandise and finished goods	¥59,355	¥53,175	\$392,222
Work in process	14,264	14,951	94,257
Raw materials and supplies	37,448	26,872	247,459
(Gain on reversal of loss on valuation on inventories)			
Loss on valuation on inventories	(3,573)	1,499	(23,610)

(2) Information about the details of significant accounting estimates on the identified item

The carrying amount of inventories is stated at the acquisition cost. However, if the net selling value as of the fiscal year end falls below the acquisition cost, the carrying amount is stated at the net selling value and the difference between the acquisition cost and the net selling value is recorded under cost of sales as a loss on valuation.

Net selling value is measured at the selling value in the normal operating cycle less the sum of the estimated additional production cost and the estimated direct selling expenses.

In addition, for slow-moving inventories that fall out of the normal operating cycle, a loss on valuation computed based on an internally established rule is recorded according to their age after the last delivery.

## Impairment of Significant Goodwill

Goodwill arising from the acquisition of Talaris Topco Limited (currently, Glory Global Solutions (Topco) Ltd.) by Glory Global Solutions Ltd.

(1) Amount recorded in the accompanying consolidated financial statements for the fiscal years ended March 31, 2024 and 2023

	Million	ns of Yen	Thousands of U.S. Dollars
	2024	2023	2024
Goodwill	¥34,739	¥34,884	\$229,557

(2) Information about the details of significant accounting estimates on the identified item

The Company performs impairment testing on the goodwill annually, or in the event of phenomena or changes in circumstances indicating that the carrying amount may not be recoverable. When the recoverable amount falls below the carrying amount, the difference between the carrying amount and the recoverable amount is recognized as an impairment loss.

When testing for impairment, the Company measures the recoverable amounts of the cash generating units to which the goodwill is allocated based on its value in use. The value in use is calculated using the present value of the future cash flows. The future cash flows are based on a three-year medium-term management plan considering expected future sales volume and expected sales unit prices. For the periods beyond the medium-term management plan, the Company uses positive growth rates in the assumption that the Company will continue to grow. The growth rate used for the assumption that the Company will continue to grow is determined considering the long-term average growth rate of the countries where the cash generating unit belongs, which was 2.72% (2.95% in 2023) for the fiscal year ended March 31, 2024. In addition, the discount rate used for computing value in use is determined based on the weighted average capital cost of the cash generating unit, which was 7.94% (7.68% in 2023) for the fiscal year ended March 31, 2024. As the recoverable amount of the goodwill sufficiently exceeds the carrying amount, the Company expects that the recoverable amount is not likely to fall below the carrying amount even if the main assumptions are changed within a reasonable range.

## Goodwill arising from the acquisition of Acrelec Group S.A.S. by Glory Global Solutions (International) Ltd.

(1) Amount recorded in the accompanying consolidated financial statements for the fiscal years ended March 31, 2024 and 2023

	Millions	s of Yen	Thousands of U.S. Dollars
	<u>2024</u>	<u>2023</u>	<u>2024</u>
Goodwill	¥9,191	¥8,936	\$60,734
Impairment losses	_	1,458	_

(2) Information about the details of significant accounting estimates on the identified item

The Company performs impairment testing on the goodwill annually, or in the event of phenomena or changes in circumstances indicating that the carrying amount may not be recoverable. When the recoverable amount falls below the carrying amount, the difference between the carrying amount and the recoverable amount is recognized as an impairment loss.

When testing for impairment, the Company measures the recoverable amounts of the cash generating units to which the goodwill is allocated based on its value in use. The value in use is calculated using the present value of the future cash flows. The future cash flows are based on a three-year medium-term management plan considering expected future sales volume and expected sales unit prices. For the periods beyond the medium-term management plan, the Company uses positive growth rates in the assumption that the Company will continue to grow. The growth rate used for the assumption that the Company will continue to grow is determined considering the long-term average growth rate of the countries where the cash generating unit belongs and the status of business, which was 1.50% (1.50% in 2023) for the fiscal year ended March 31, 2024. In addition, the discount rate used for computing value in use is determined based on the weighted average capital cost of the cash generating unit, which was 9.54% (9.40% in 2023) for the fiscal year ended March 31, 2024. As the recoverable amount of the goodwill sufficiently exceeds the carrying amount, the Company expects that the recoverable amount is not likely to fall below the carrying amount even if the main assumptions are changed within a reasonable range.

## Goodwill arising from the acquisition of Revolution Retail Systems, LLC by Glory Global Solutions Inc.

(1) Amount recorded in the accompanying consolidated financial statements for the fiscal years ended March 31, 2024 and 2023

	Millions	of Yen	Thousands of U.S. Dollars
	2024	2023	2024
Goodwill	¥10,865	¥10,824	\$71,796

(2) Information about the details of significant accounting estimates on the identified item

The Company performs impairment testing on the goodwill annually, or in the event of phenomena or changes in circumstances indicating that the carrying amount may not be recoverable. When the recoverable amount falls below the carrying amount, the difference between the carrying amount and the recoverable amount is recognized as an impairment loss.

When testing for impairment, the Company measures the recoverable amounts of the cash generating units to which the goodwill is allocated based on its value in use. The value in use is calculated using the present value of the future cash flows. The future cash flows are based on a three-year medium-term management plan considering expected future sales volume and expected sales unit prices. For the periods beyond the medium-term management plan, the Company uses positive growth rates in the assumption that the Company will continue to grow. The growth rate used for the assumption that the Company will continue to grow is determined considering the long-term average growth rate of the countries where the cash generating unit belongs, which was 2.72% (2.95% in 2023) for the fiscal year ended March 31, 2024. In addition, the discount rate used for computing value in use is determined based on the weighted average capital cost of the cash generating unit, which was 7.94% (7.68% in 2023) for the fiscal year ended March 31, 2024. As the recoverable amount of the goodwill sufficiently exceeds the carrying amount, the Company expects that the recoverable amount is not likely to fall below the carrying amount even if the main assumptions are changed within a reasonable range.

## Goodwill arising from the acquisition of Flooid Topco Limited by Glory Global Solutions (International) Ltd.

(1) Amount recorded in the accompanying consolidated financial statements for the fiscal years ended March 31, 2024 and 2023

	Millions o	of Yen	Thousands of U.S. Dollars
	2024	2023	2024
Goodwill	¥28,752	¥ –	\$189,995

(2) Information about the details of significant accounting estimates on the identified item

The Company performs impairment testing on the goodwill annually, or in the event of phenomena or changes in circumstances indicating that the carrying amount may not be recoverable. When the recoverable amount falls below the carrying amount, the difference between the carrying amount and the recoverable amount is recognized as an impairment loss.

When testing for impairment, the Company measures the recoverable amounts of the cash generating units to which the goodwill is allocated based on its value in use. The value in use is calculated using the present value of the future cash flows. The future cash flows are based on a three-year projection calculated at the time of acquisition. For the periods after the fourth year, the Company uses positive growth rates in the assumption that the Company will continue to grow. The growth rate used for the assumption that the Company will continue to grow is determined considering the long-term average growth rate of the countries where the cash generating unit belongs, which was 2.41% for the fiscal year

ended March 31, 2024. In addition, the discount rate used for computing value in use is determined based on the weighted average capital cost of the cash generating unit, which was 11.00% for the fiscal year ended March 31, 2024. As the recoverable amount of the goodwill sufficiently exceeds the carrying amount, the Company expects that the recoverable amount is not likely to fall below the carrying amount even if the main assumptions are changed within a reasonable range.

The above-mentioned goodwill is accounted for in accordance with PITF No. 18, "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements" issued on June 28, 2019 by reasonably estimating the period it has impact on profit and amortizing it by the straight-line method over that period.

## 4. BUSINESS COMBINATIONS

## **Transactions between Entities under Common Control**

(Additional acquisition of shares of a subsidiary)

1. Outline of the transaction

(1) Name of combining entity and details of business

Name of the combining entity: Sitrade Italia S.p.A.

Details of business: Sales and maintenance services of cash handling machines

(2) Date of business combination:

July 1, 2023 (deemed date of purchase)

(3) Legal form of the business combination:

Share acquisition from non-controlling shareholders

(4) Name of entity after combination:

No change

(5) Other matters concerning outline of the transaction:

The percentage of voting rights of the additionally purchased shares is 19.5%, and the transaction has brought the Company's percentage of voting rights in Sitrade Italia S.p.A. to 95.0%. The purpose of this additional purchase is to further expand the Company's business in the Italian market and strengthen its business foundation throughout the European region.

2. Outline of accounting treatments implemented

In accordance with the "Accounting Standard for Business Combinations" (ASBJ Statement No. 21, January 16, 2019) and the "Implementation Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (ASBJ Guidance No. 10, January 16, 2019), this business combination was treated as a transaction with non-controlling interests among transactions under common control.

3. Matters concerning additional purchase of shares of a subsidiary

Purchase costs of shares of the combining entity and the breakdown by class The purchase, accounted for at a cost of \(\xi\)14,637 million (\(\xi\)96,722 thousand), was made in exchange for cash and deposits.

- 4. Matters concerning change in equity of the Company due to transactions with non-controlling interests
  - (1) Main factors for changes in capital surplus

Additional acquisition of shares of a subsidiary

(2) Amounts of capital surplus and retained earnings reduced by transactions with non-controlling shareholders

Capital surplus ¥12,286 million (\$81,186 thousands)
Retained earnings ¥704 million (\$4,652 thousands)

## **Business combination through acquisition**

1. Outline of the business combination

(1) Name of acquired entity and details of business

Name of the acquired entity: Flooid Topco Limited ("Flooid")

Details of business: Developing a cloud Software based on the Unified Commerce

Platform (UCP) and selling it as SaaS to major retailers

(2) Principal reason for the business combination

The Group has been promoting various measures in the 2023 Medium-Term Management Plan to realize "We enable a confident world" which is the concept in the Long-Term Vision 2028.

Under the Plan, the Group is actively investing management resources in strengthening overseas business, which is considered as an important growth strategy, and in expanding business beyond the provision of cash technology solutions, to diversify the business of the Group. Flooid is a developer and distributor of UCP that delivers seamless experiences across all customer touchpoints for the global retail markets, especially in North America and the UK. Flooid's UCP can be deployed regardless of whether a retail store is using POS, self-checkout, mobile POS, self-order and pay kiosks, convertible lanes, or other hardware, and can process pricing, payments, receipts, taxing, promotions, coupons, orders, deliveries, and more in all store formats and industries.

The Company views this acquisition as a significant strategic step for the Group, and believes that adding Flooid to the Group will not only enhance the Group's existing solutions portfolio for the retail market, but also expand revenue streams through the SaaS (Software as a Service) model. In addition, Flooid's core values, which include providing customers with enhanced operational efficiency, cost reduction, seamless consumer experiences, and a positive impact on the environment, are highly compatible with the Group's existing solutions. As the Group seeks to strengthen the presence in existing overseas retail and food & beverage markets, it is expected to further expand this business by enhancing the software business, including the expansion of the UCP offerings.

Furthermore, the Group expects synergies such as the expansion of sales of each company's products through the sales channels of both companies. Particularly, the Company believes that Flooid will be able to accelerate its growth in sectors such as retail stores and restaurants by leveraging the global presence and sales channels in the Group's cash technology solution business.

(3) Date of business combination

January 12, 2024

(4) Legal form of the business combination

Share acquisition

(5) Name of entity after combination

No change

(6) Share of equity acquired

100%

(7) Main basis for determining the acquiring entity

Glory Global Solutions (International) Ltd., which is the Company's consolidated subsidiary, acquired shares in exchange for cash.

2. Operating period of the acquired company included in the consolidated financial statements

January 12, 2024 through March 31, 2024

3. Acquisition costs of the acquired entity and the breakdown by class

Consideration for acquisition: Cash ¥4,964 million (\$32,802 thousand)
Cost of acquisition: ¥4,964 million (\$32,802 thousand)

4. Details and amounts of the primary acquisition related expenses

Advisory compensation, fees, etc.: ¥463 million (\$3,059 thousand)

5. Amount, reason and amortization method and period of goodwill incurred

(1) Amount of the goodwill incurred

¥28,399 million (\$187,662 thousand)

The process for distinguishing identifiable assets and liabilities on the date of the above business combination is under examination and the purchase price allocation has not yet been completed as of March 31, 2024. Therefore, the amount of goodwill is accounted for on a provisional basis.

(2) Reason for the goodwill incurred

Goodwill primarily arises from future excess earning power expected from ongoing business development.

(3) Amortization method and period

Straight-line method over 12 years

6. Amounts of assets acquired and liabilities assumed on the business combination date

	Millions of Yen		Thousands of U.S. Dollars	
Current assets	¥	4,011	\$	26,504
Non-current assets		278		1,837
Total assets		4,290		28,348
Current liabilities		4,111		27,165
Non-current liabilities		23,613		156,036
Total liabilities		27,724		183,202

## 7. Details of the contingent consideration stipulated in the business combination agreement and accounting policy

## (1) Contingent consideration

The agreement provides for a contingent consideration of up to \(\xi\$2,379 million (\xi\$15,720 thousand) if the conditions are met, which has not been finalized at year-end.

(2) Accounting policy

The change in the contingent consideration is recognized in accordance with IFRS.

8. Method of financing payment

Borrowings

## 9. Pro forma information

The impact on the consolidated statement of operations for the fiscal year ended March 31, 2024 assuming this business combination was completed on April 1, 2023 and its measurement method are not presented as it is difficult to reasonably measure the impact.

## 5. CASH FLOWS

## Major components of assets and liabilities of companies newly consolidated due to acquisition of shares

## Year ended March 31, 2024

Major components of assets and liabilities at the beginning of consolidation of Flooid Topco Limited and its subsidiaries totaling 13 companies (hereafter the "newly consolidated subsidiaries") due to acquisition of the equity interests and a reconciliation between the acquisition value of shares of the newly consolidated subsidiaries and net payments for acquisition of the newly consolidated subsidiaries are as follows:

	M	illions of Yen	housands of U.S. Dollars
Current assets	¥	4,011	\$ 26,504
Non-current assets		278	1,837
Goodwill		28,399	187,662
Current liabilities		(4,111)	(27,165)
Non-current liabilities		(23,613)	(156,036)
Acquisition value of shares of newly consolidated subsidiaries		4,964	32,802
Loan receivable from newly consolidated subsidiaries		23,534	155,514
Cash and cash equivalents of newly consolidated subsidiaries		(497)	(3,284)
Less: Payments for acquisition of newly consolidated subsidiaries	¥	28,002	\$ 185,039

## 6. SHORT-TERM INVESTMENTS AND INVESTMENT SECURITIES

The amount of unrealized losses on trading securities which was included in income for the years ended March 31, 2024 and 2023 were nil and ¥14 million, respectively.

Short-term investments and investment securities as of March 31, 2024 and 2023, consisted of the following:

			Thousands of
	Millions of Yen		U.S. Dollars
	<u>2024</u>	<u>2023</u>	<u>2024</u>
Short-term investments:			
Time deposits other than cash equivalents	¥ 51	¥ 60	\$ 337
Government, corporate and other bonds		833	
Total	¥ 51	¥ 894	\$ 337
Investment securities:			
Marketable equity securities	¥ 7,051	¥ 5,045	\$ 46,593
Equity Securities without a Market Price	1,389	1,395	9,178
Investments in partnerships	2,415	2,687	15,958
Total	¥10,856	¥ 9,128	\$ 71,737

The costs and aggregate fair values of short-term investments and investment securities at March 31, 2024 and 2023, were as follows:

	Millions of Yen			
		Unrealized	Unrealized	Fair
March 31, 2024	Cost	Gains	Losses	Value
Securities classified as: Trading: Bonds				_
Available-for-sale:				
Equity securities	¥3,532	¥3,559	¥ (39)	¥7,051
		Millions	s of Yen	
	-	Unrealized	Unrealized	Fair
March 31, 2023	Cost	Gains	Losses	Value
Securities classified as: Trading:				
Bonds				¥833
Available-for-sale:				
Equity securities	¥3,624	¥1,613	¥ (193)	¥5,045

	Thousands of U.S. Dollars			
		Unrealized	Unrealized	Fair
March 31, 2024	Cost	Gains	Losses	Value
Securities classified as: Trading: Bonds				_
Available-for-sale: Equity securities	\$ 23,339	\$ 23,518	\$ (257)	\$ 46,593

Available-for-sale securities sold during the years ended March 31, 2024 and 2023, were as follows:

	Million	Thousands of U.S. Dollars	
	2024	2023	2024
Proceeds from sales	¥281	¥180	\$1,856
Gain on sales	107	56	707
Loss on sales	3	0	19

Reclassified securities whose holding purpose was changed:

## Year ended March 31, 2024

Not applicable.

## Year ended March 31, 2023

The classification of Showcase Gig Inc., which was previously classified as "Available-for-sale" securities, was changed to "Shares of associated companies," whose carrying amount is \(\frac{\pmathbf{4}}{1}\),010 million, since the Company acquired additional shares of the company in the fiscal year ended March 31, 2023, which became an associated company accounted for using the equity method.

The Group recognized a loss on valuation of investment securities of \$67 million (\$442 thousand), consisting of \$24 million (\$158 thousand) on shares of associated companies and \$42 million (\$277 thousand) on available-for-sale equity securities, and a loss on valuation of investment securities of \$1,950 million, consisting of \$1,779 million on shares of associated companies and \$171 million on available-for-sale equity securities for the years ended March 31, 2024 and 2023, respectively.

With respect to equity securities with a market price, the Company recognizes impairment losses on full amounts if the fair value declined 50% or more of the acquisition cost as of the fiscal year-end, and if the fair value declined 30% -50% of the acquisition cost, the Company recognizes impairment losses on the necessary amounts considering recoverability.

With respect to equity securities without a market price, the Company recognizes impairment losses considering recoverability if the substantial value significantly declined due to worsened financial status, etc.

## 7. INVENTORIES

Inventories as of March 31, 2024 and 2023, consisted of the following:

	Million	Thousands of U.S. Dollars	
	2024	2023	<u>2024</u>
Merchandise and finished goods	¥ 59,355	¥ 53,175	\$ 392,222
Work in process	14,264	14,951	94,257
Raw materials and supplies	37,448	26,872	247,459
Total	¥111,068	¥ 94,999	\$ 733,945

## 8. CLAIMS ARISING FROM EMBEZZLEMENT BY FORMER EMPLOYEE

Claims arising from an incident of embezzlement by a former employee of a consolidated subsidiary of the Company were included in the consolidated balance sheet as of March 31, 2024 and 2023.

	Millions	of Yen	Thousands of U.S. Dollars
	<u>2024</u>	<u>2023</u>	<u>2024</u>
Other assets (non-current) Allowance for doubtful accounts	¥ 2,076 (2,076)	¥ 2,076 (2,076)	\$ 13,718 (13,718)

## 9. SHORT-TERM BORROWINGS AND LONG-TERM BORROWINGS

(a) Short-term borrowings as of March 31, 2024 and 2023, consisted of the following:

	Million	s of Yen	Thousands of U.S. Dollars
	2024	2023	2024
Short-term borrowings from banks and other	¥38,286	¥45,623	\$252,996

The annual average interest rates applicable to short-term borrowings at March 31, 2024 and 2023, were 1.8% and 1.3%, respectively.

(b) Long-term borrowings and lease liabilities as of March 31, 2024 and 2023, consisted of the following:

			Thousands of
	Million	s of Yen	U.S. Dollars
	<u>2024</u>	<u>2023</u>	<u>2024</u>
Borrowings from banks and other	¥ 42,713	¥ 13,536	\$ 282,250
Liabilities under finance leases	9,285	7,499	61,355
Unsecured 0.15% yen straight bonds, due 2023	_	10,000	_
Unsecured 0.425% yen straight bonds, due 2028	10,000	10,000	66,080
Total	61,998	41,035	409,687
Less current portion	(8,481)	(13,568)	(56,043)
Long-term borrowings and lease liabilities, less			
current portion	¥ 53,517	¥ 27,467	\$ 353,644

The annual average interest rates applicable to long-term borrowings at March 31, 2024 and 2023 were 2.4% and 1.7%, respectively.

(c) Annual maturities of bonds payable, long-term borrowings and lease liabilities as of March 31, 2024, were as follows:

Years Ending March 31	Millions of Yen	Thousands of U.S. Dollars	
2025	¥ 8,481	\$ 56,043	
2026	6,417	42,404	
2027	8,915	58,910	
2028	4,974	32,868	
2029 and thereafter	33,209	219,447	
Total	¥ 61,998	\$ 409,687	

## 10. RETIREMENT AND PENSION PLANS

Employees of the Company and its domestic consolidated subsidiaries are covered by non-contributory and contributory funded defined benefit pension plans, and severance lump-sum payment plans. The Company and certain foreign consolidated subsidiaries have contribution plans and defined benefit plans.

(1) The changes in defined benefit obligation for the years ended March 31, 2024 and 2023, were as follows:

			Thousands of
	Millions of Yen		U.S. Dollars
	<u>2024</u>	<u>2023</u>	<u>2024</u>
Balance at beginning of period	¥ 63,846	¥ 68,758	\$ 421,899
Current service cost	2,254	2,663	14,894
Interest cost	829	515	5,478
Actuarial gains	(2,272)	(5,995)	(15,013)
Benefits paid	(3,353)	(3,023)	(22,156)
Past service cost	(83)	_	(548)
Others	849	926	5,610
Balance at end of period	¥ 62,069	¥ 63,846	\$ 410,156

(2) The changes in plan assets for the years ended March 31, 2024 and 2023, were as follows:

	Million	s of Yen	Thousands of U.S. Dollars
	2024	2023	<u>2024</u>
Balance at beginning of period	¥ 76,452	¥ 76,091	\$ 505,200
Expected return on plan assets	969	561	6,403
Actuarial gains (losses)	7,530	(1,426)	49,758
Contributions from the employer	4,407	3,298	29,121
Benefits paid	(3,222)	(2,856)	(21,291)
Others	691	783	4,566
Balance at end of period	¥ 86,828	¥ 76,452	\$ 573,765

(3) Reconciliation between the asset and liability recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets

	Millions of Yen 2024 2023	Thousands of U.S. Dollars 2024
Funded defined benefit obligation Plan assets Total Unfunded defined benefit obligation	¥ 61,124 ¥ 62,501 (86,828) (76,452) (25,704) (13,950) 944 1,344	\$ 403,911 (573,765) (169,853) 6,238
Net asset for defined benefit obligation	¥ (24,759) ¥ (12,606)	\$ (163,609)
	Millions of Yen  2024 2023	Thousands of U.S. Dollars 2024
Retirement benefit liability Retirement benefit asset	¥ 1,820 ¥ 2,166 (26,579) (14,772)	\$ 12,026 (175,636)
Net asset for defined benefit obligation	¥ (24,759) ¥(12,606)	\$ (163,609)

(4) The components of net periodic benefit costs for the years ended March 31, 2024 and 2023, were as follows:

	Million	s of Yen	Thousands of U.S. Dollars
	2024	2023	<u>2024</u>
Service cost	¥ 2,254	¥ 2,663	\$ 14,894
Interest cost	829	515	5,478
Expected return on plan assets	(969)	(561)	(6,403)
Recognized actuarial gains	(1,636)	(985)	(10,810)
Amortization of past service cost	(102)	(22)	(674)
Net periodic benefit costs	¥ 375	¥ 1,608	\$ 2,478

(5) Amounts recognized in other comprehensive income (before income tax effect) in respect of remeasurements of defined benefit plans for the years ended March 31, 2024 and 2023:

	Millions	of Yen	Thousands of U.S. Dollars
	<u>2024</u>	2023	<u>2024</u>
Past service cost Actuarial gains	¥ (18) 8,166	¥ (22) 3,582	\$ (118) 53,961
Total	¥ 8,147	¥ 3,559	\$ 53,835

(6) Amounts recognized in accumulated other comprehensive income (before income tax effect) in respect of remeasurements of defined benefit plans as of March 31, 2024 and 2023:

	Million	ns of Yen	Thousands of U.S. Dollars
	<u>2024</u>	<u>2023</u>	<u>2024</u>
Unrecognized past service cost Unrecognized actuarial gains	¥ 85 17,278	¥ 104 9,112	\$ 561 114,174
Total	¥ 17,364	¥ 9,216	\$ 114,742

## (7) Plan assets

a. Components of plan assets

Plan assets as of March 31, 2024 and 2023, consisted of the following:

	<u>2024</u>	<u>2023</u>
Debt investments	33%	35%
Equity investments	33	31
General account assets of life insurance	13	14
Others	21_	
Total	100%	100%

b. Method of determining the expected rate of return on plan assets

The expected rate of return on plan assets is determined considering the long-term rates of return which are expected currently and in the future from the various components of the plan assets.

(8) Assumptions used for the years ended March 31, 2024 and 2023, were set forth as follows:

<u>2024</u> <u>2023</u>

Discount rate Mainly 1.1 - 1.8% Mainly 0.7 - 1.3% Expected rate of return on plan assets Mainly 0.7 - 1.3% Mainly 0.6 - 1.0%

(Note) The discount rate which was applied in calculation at the beginning of the fiscal year ended March 31, 2024 was mainly 0.7-1.3%. However, after reviewing the discount rate at the end of the fiscal year ended March 31, 2024, the Company realized that changing the discount rate will have a significant impact on the amount of the defined benefit obligation and changed the discount rate to mainly 1.1-1.8%.

#### (9) Defined contribution pension plan

Contributions to the defined contribution pension plan of the Group for the years ended March 31, 2024 and 2023, were \(\frac{\pma}{1}\),269 million (\\$8,385 thousand) and \(\frac{\pma}{9}95\) million, respectively.

## 11. STOCK INCENTIVE PLAN FOR DIRECTORS AND EXECUTIVE OFFICERS

## Stock Incentive Plan for Members of the Board of Directors

With the aim of improving medium-and-long term corporate achievement and to improve corporate value by encouraging Board members to enhance share value, the Company has introduced a performance-based stock incentive plan (the "Board Incentive Plan (BIP)") for Board members (excluding external directors, part-time directors and directors serving as Audit and Supervisory Committee members) and Presidents of domestic subsidiaries (Board members).

#### Overview of the Stock Plan

The BIP specifies Board members who meet certain requirements as beneficiaries. The Company has established a trust (the "BIP Trust") into which the Company contributes the funds required to purchase the number of Company's shares expected to be delivered to its Board members according to established granting policies. A third-party administrator purchases the Company's shares using the funds in the BIP trust. According to the rules for granting shares, the BIP Trust delivers the Company's shares to the eligible Board members on an annual basis or at the time of retirement based on the Board Member's position and achievements.

## Matters Relating to the Company Shares Held by the Trust

The shares held by the BIP Trust are recorded as treasury shares within equity at the shares' carrying value. The carrying amount of shares and the number of shares held by the BIP Trust were \(\frac{1}{2}\)73 million (\\$1,804 thousand) and 97,244 shares as of March 31, 2024, and \(\frac{1}{2}\)88 million and 102,680 shares as of March 31, 2023, respectively.

## Stock Incentive Plan for Executive Officers

With the aim of improving medium-and-long term corporate achievement and to improve corporate value by encouraging management to enhance share value, the Company has introduced a stock incentive plan (the "Employee Stock Ownership Plan (ESOP)") for certain executive officers.

## Overview of the Incentive Plan

The ESOP specifies certain executive officers who meet certain requirements as beneficiaries. The Company established a trust (the "ESOP Trust") into which the Company contributes the funds required to purchase the number of Company's shares expected to be delivered to certain executive officers according to established granting policies. A third-party administrator purchases the Company's shares using the funds in the ESOP trust. According to the rules for granting shares, the ESOP Trust delivers the Company's shares to the eligible executive officers on an annual basis or at the time of retirement based on the executive officers' position and achievements.

#### Matters Relating to the Company Shares Held by the Trust

The shares held by the ESOP Trust are recorded as treasury shares within equity at the shares' carrying value. The carrying amount of shares and the number of shares held by the ESOP Trust were ¥886 million (\$5,854 thousand) and 351,768 shares as of March 31, 2024, and ¥935 million and 370,965 shares as of March 31, 2023, respectively.

## **Per Share Information**

As noted in Note 2.v, the Company applied PITF No. 30, "Practical Solution on Transactions of Delivering the Company's Own Stock to Employees etc. through Trusts." Due to the method by which net income per share is calculated, the Company's own shares in "Board Incentive Plan (BIP) Trust Account" and "Employee Stock Ownership Plan (ESOP) Trust Account" recorded as treasury shares within equity is included in the treasury shares deducted from the average number of shares during the period (455,057 shares in the current fiscal year and 372,969 shares in the previous fiscal year respectively).

## 12. EQUITY

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

## (a) Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. Additionally, for companies that meet certain criteria, such as (1) having the Board of Directors, (2) having independent auditors, (3) having an Audit and Supervisory Committee, and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year if the Company has prescribed so in its articles of incorporation. However, the Company cannot do so because it does not meet all the above criteria.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury shares. The limitation is defined as the amount available for distribution to the shareholders, but the amount of equity after dividends must be maintained at no less than \mathbb{Y}3 million.

## (b) Increases/Decreases and Transfer of Common Shares, Reserve, and Surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account that was charged upon the payment of such dividends until the total of aggregate amount of legal reserve and additional paid-in capital equals 25% of common shares. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common shares, legal reserve, additional paid-in capital, other capital surplus, and retained earnings can be transferred among the accounts within equity under certain conditions upon resolution of the shareholders.

## (c) Treasury Shares and Treasury Share Acquisition Rights

The Companies Act also provides for companies to purchase treasury shares and dispose of such treasury shares by resolution of the board of directors. The amount of treasury shares purchased cannot exceed the amount available for distribution to the shareholders, which is determined by a specific formula. Under the Companies Act, share acquisition rights are presented as a separate component of equity. The Companies Act also provides that companies can purchase both treasury shares acquisition rights and treasury shares. Such treasury share acquisition rights are presented as a separate component of equity or deducted directly from share acquisition rights. (Except for treasury shares held by the Board Incentive Plan (BIP) Trust and the Employee Stock Ownership Plan (ESOP) Trust.)

## 13. INCOME TAXES

The Company and its domestic consolidated subsidiaries are subject to Japanese national and local income taxes, which, in the aggregate, resulted in a normal effective statutory tax rate of approximately 30.6% for the years ended March 31, 2024 and 2023. Foreign consolidated subsidiaries are subject to income taxes of the countries in which they operate.

The tax effects of significant temporary differences, which resulted in deferred tax assets and liabilities as of March 31, 2024 and 2023, were as follows:

			Thousands of
	Millions	s of Yen	U.S. Dollars
	2024	2023	2024
Deferred tax assets due to:			
Retirement benefit liability	¥ 473	¥ 475	\$ 3,125
Unrealized profit eliminated	3,334	1,815	22,031
Accrued bonuses	3,573	1,695	23,610
Research and development expenditures	946	2,460	6,251
Depreciation and amortization	483	344	3,191
Inventories	366	1,685	2,418
Loss on valuation of investment securities	135	1,195	892
Allowance for doubtful accounts	716	805	4,731
Impairment loss on the core system, currently not deductible	_	650	_
Other	5,849	3,928	38,650
Gross deferred tax assets	15,878	15,058	104,923
Less valuation allowance	(831)	(1,965)	(5,491)
Total gross deferred tax assets	¥ 15,046	¥ 13,092	\$ 99,425
Deferred tax liabilities due to:			
Intangible assets	¥ (6,443)	¥ (6,275)	\$ (42,575)
Valuation difference on available-for-sale securities	(1,272)	(683)	(8,405)
Retirement benefit asset	(8,141)	(4,435)	(53,796)
Other	(1,643)	(1,437)	(10,857)
Total gross deferred tax liabilities	(17,500)	(12,832)	(115,641)
Net deferred tax (liabilities) assets	¥ (2,453)	¥ 260	\$ (16,209)

A reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying consolidated statement of operations for the year ended March 31, 2024, was as follows:

	<u>2024</u>
Normal effective statutory tax rate	30.6%
Expenses not deductible for income tax purposes, such as	
entertainment expenses	2.7
Income not taxable for income tax purposes	(0.8)
Tax credit related to research expenses	(7.9)
Amortization of goodwill	5.0
Tax rate differences with foreign consolidated subsidiaries	(0.2)
Valuation allowance	(2.5)
Withholding taxes on dividends from foreign subsidiaries	1.3
Per capita inhabitant tax	0.3
Reduction of deferred income taxes at fiscal year-end due to a tax rate	
change	(0.9)
Change in assessment of recoverability of deferred tax assets	3.9
Other, net	3.8
Actual effective tax rate	<u>35.3</u> %

A reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying consolidated statement of operations for the year ended March 31, 2023 is omitted since the Company recorded loss before income taxes.

Accounting treatment for income taxes and their related tax effect accounting treatment The Company and some of its domestic consolidated subsidiaries have adopted the group tax sharing system and conducts accounting treatment of income taxes and local income taxes, and related tax effect accounting, and disclosures in accordance with PITF No. 42, the "Practical Solution on the Accounting and Disclosure under the Group Tax Sharing System" (PITF, August 12, 2021).

## 14. SELLING, GENERAL, AND ADMINISTRATIVE EXPENSES

Selling, general, and administrative expenses in the accompanying consolidated statement of operations for the years ended March 31, 2024 and 2023, mainly consisted of the following:

			Thousands of
	Millions of Yen		U.S. Dollars
	2024	2023	<u>2024</u>
Employees' salaries and bonuses	¥50,164	¥42,233	\$ 331,487
Provision for employees' bonuses	6,756	3,674	44,644
Provision for stock grant	613	34	4,050
Retirement benefit expenses	1,193	1,388	7,883
Amortization of goodwill	7,560	6,703	49,957
Depreciation expense	9,104	8,310	60,159
Rent expense	4,796	4,410	31,692

## 15. RESEARCH AND DEVELOPMENT COSTS

Research and development costs charged to administrative expenses and manufacturing costs for the years ended March 31, 2024 and 2023, were \mathbb{\pmathbb{\text{\text{19,554}}} million (\mathbb{\text{129,214}} thousand) and \mathbb{\mathbb{\text{\text{\text{14,466}}}} million, respectively.

## 16. SHARE OF LOSS OF ENTITIES ACCOUNTED FOR USING EQUITY METHOD

Impairment loss of ¥1,779 million recognized on goodwill incurred when the two associated companies accounted for using the equity method were acquired was included in "Share of loss of entities accounted for using equity method" for the year ended March 31, 2023.

## 17. IMPAIRMENT LOSSES

## Year ended March 31, 2024

The Group recognized impairment losses of ¥1,496 million (\$9,885 thousand) on the following asset group:

Location	Use	Туре	Millions of Yen	Thousands of U.S. Dollars
Glory Ltd. (Himeji, Hyogo)	Business assets	Software in progress, etc.	¥1,478	\$9,766
Unified Financial Limited (operating as OneBanx)				
(Glasgow, U.K.)	_	Goodwill	17	112

Regarding software in progress, development costs of the core system were previously recorded under software in progress. However, the development schedule was delayed, and after reviewing the policy including measures for the delay, the decision was made to discontinue the development, and therefore, the Company recognized an impairment loss on the software in progress.

Since future cash flows are not expected due to changes in the business environment, the Company reduced the carrying amount of the goodwill generated from the acquisition of Unified Financial Limited (operating as OneBanx) to the recoverable amount and recorded the difference as impairment losses.

Business assets are grouped into a minimum unit generating cash flows independent from cash flows of other assets or asset groups. In addition, goodwill is grouped into units consisting of a single business site or a subsidiary.

Software in progress and goodwill are measured at value in use, but the recoverable amount is deemed to be zero since the future cash flows are not expected.

## Year ended March 31, 2023

The Group recognized impairment losses of ¥3,810 million on the following asset group:

Location	Use	Type	Millions of Yen
Acrelec Group S.A.S.			
(France)	-	Goodwill	¥1,458
Glory Ltd.			
(Himeji, Hyogo)	Business assets	Software in progress, etc.	2,126
Glory Ltd.			
(Himeji, Hyogo)	Dormitory	Land, etc.	225
•	Dormitory	Land, etc.	225

The Group recognized impairment losses on goodwill relating to acquisition of Acrelec Group S.A.S. The Group reviewed the business plan in light of the changes in business environments. This revealed that it is not expected to generate revenue as initially planned in the business development plan. Therefore, the Company reduced the carrying amount of the goodwill to the recoverable amount and recorded the difference as impairment losses.

In addition, regarding software in progress, development costs of the core system were previously recorded under software in progress, but it is not expected to generate revenue as initially planned in the business plan since it was decided to suspend part of the development and, as a result, the Company recognized a loss on impairment. Furthermore, the dormitory has become subject to disposal in the sales agreement. Therefore, the Company reduced the carrying amount of the asset to the sales agreement price and recorded the difference as impairment losses.

Goodwill is grouped into units consisting of a single business site or a subsidiary. In addition, business assets are grouped into a minimum unit generating cash flows independent from cash flows of other assets or asset groups.

The recoverable amount of goodwill is measured at value in use and computed by discounting future cash flows by 9.40%. Software in progress is measured at value in use, but the recoverable amount is deemed to be zero since the future cash flows are not expected.

## 18. LEASES

## (a) Lessee

The minimum rental commitments under noncancelable operating leases as of March 31, 2024 and 2023, were as follows:

	Millions of Yen		Thousands of U.S. Dollars	
	<u>2024</u>	<u>2023</u>	<u>2024</u>	
Due within one year Due after one year	¥ 30 59	¥ 30 58	\$ 198 389	
Total	¥ 90	¥ 88	\$ 594	

## (b) Lessor

The net investments in leases as of March 31, 2024 and 2023, were summarized as follows:

	Millions of Yen		Thousands of U.S. Dollars
	<u>2024</u>	<u>2023</u>	2024
Gross lease receivables Unearned interest income	¥ 630 218	¥ 788 240	\$ 4,163 1,440
Net investments in leases	¥ 412	¥ 547	\$ 2,722

Maturities of investment in leases for finance leases that are deemed not to transfer ownership of the leased property to the lessee as of March 31, 2024, were as follows:

Years Ending March 31	Millions of Yen	Thousands of U.S. Dollars
2025	¥ 246	\$ 1,625
2026	162	1,070
2027	91	601
2028	50	330
2029	28	185
2030 and thereafter	50	330
Total	¥ 630	\$ 4,163

#### 19. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

#### 1. Financial instruments

## (1) Group policy for financial instruments

The Group invests cash surpluses in low-risk financial assets and uses financial instruments, such as short-term bank loans and issuance of bonds. Cash surplus, if any, are invested in low risk financial assets. Derivatives are not used for speculative purposes but to manage exposure to financial risks as described in (2) below.

(2) Nature and extent of risks arising from financial instruments and risk management for financial instruments

Receivables, such as trade notes, trade accounts and electronically recorded monetary claims - operating, are exposed to customer credit risk. The Group manages its credit risk from receivables on the basis of internal policies, which include monitoring of payment terms and balances of each counterparty. Although receivables in foreign currencies are exposed to the market risk of fluctuation in foreign currency exchange rates, they are hedged partially by using foreign currency forward contracts on the basis of internal policies.

Short-term investments and investment securities, mainly equity instruments of customers and suppliers of the Group, are exposed to the risk of market price fluctuations. Such instruments are managed by monitoring market values and the financial position of issuers on a regular basis.

Payment terms of payables, such as trade notes, trade accounts and electronically recorded obligationsoperating, are less than one year. Although payables in foreign currencies are exposed to the market risk of fluctuation in foreign currency exchange rates, those risks are netted against the balance of receivables denominated in the same foreign currency as noted above.

Short-term borrowings are mainly used to fund the Group's ongoing operations and for hedging foreign exchange risk. Long-term borrowings are primarily utilized for hedging foreign exchange risk and funding working capital as well as investments and loans such as acquisition of shares by M&A. Bonds payable are mainly used to fund investments and loans such as acquisition of shares by M&A.

Derivatives include foreign currency forward contracts, interest rate swap agreements and currency swap agreements. Please see Note 20 for more details about derivatives.

(3) Supplementary explanation about fair values of financial instruments

Fair values of financial instruments are measured by incorporating variable factors, and therefore the amount may fluctuate if different prerequisites are used. Contractual amounts relating to derivatives stated in Note 20 do not represent the market risk associated with the derivatives.

2. Fair values of financial instruments

The carrying amounts, fair values and unrealized gain/loss of financial instruments as of March 31, 2024 and 2023, were as follows.

	Millions of Yen		
	Carrying		Unrealized
March 31, 2024	Amount	Fair Value	Gain/Loss
D			
Receivables: Trade notes	¥ 627		
Allowance for doubtful accounts *2	¥ 027 (19)		
Anowance for doubtful accounts 2	607	¥ 607	¥ (0)
Electronically recorded monetary claims—	007	¥ 007	Ŧ (0)
operating	3,849		
Allowance for doubtful accounts *2	(7)		
	3,841	3,841	(0)
Investments in leases	412	,	. ,
Allowance for doubtful accounts *2	(0)		
	411	624	212
Short-term investments and investment			
securities *3	7,103	7,103	
Total assets	¥ 11,964	¥ 12,177	¥ 212
Bonds payable	¥ 10,000	¥ 9,792	¥ (208)
Long-term borrowings	42,713	42,696	(17)
Long-term lease liabilities	9,285	8,844	(440)
Total liabilities	¥ 61,998	¥ 61,332	¥ (665)
Total habilities	1 01,550	1 01,332	1 (005)
		Millions of Ye	en
	Carrying	Millions of Ye	en Unrealized
March 31, 2023	Carrying Amount	Millions of Ye	
			Unrealized
Receivables:	Amount		Unrealized
Receivables: Trade notes	Amount ¥ 553		Unrealized
Receivables:	Amount  ¥ 553 (11)	Fair Value	Unrealized Gain/Loss
Receivables: Trade notes Allowance for doubtful accounts *2	Amount ¥ 553		Unrealized
Receivables: Trade notes Allowance for doubtful accounts *2 Electronically recorded monetary claims—	Amount  ¥ 553 (11) 541	Fair Value	Unrealized Gain/Loss
Receivables: Trade notes Allowance for doubtful accounts *2  Electronically recorded monetary claims— operating	Amount  ¥ 553 (11) 541  1,821	Fair Value	Unrealized Gain/Loss
Receivables: Trade notes Allowance for doubtful accounts *2 Electronically recorded monetary claims—	Amount  ¥ 553 (11) 541  1,821 (2)	Fair Value  ¥ 541	Unrealized Gain/Loss  ¥ 0
Receivables: Trade notes Allowance for doubtful accounts *2  Electronically recorded monetary claims— operating Allowance for doubtful accounts *2	Amount  ¥ 553 (11) 541  1,821 (2) 1,819	Fair Value	Unrealized Gain/Loss
Receivables: Trade notes Allowance for doubtful accounts *2  Electronically recorded monetary claims— operating	Amount  ¥ 553 (11) 541  1,821 (2)	Fair Value  ¥ 541	Unrealized Gain/Loss  ¥ 0
Receivables:     Trade notes     Allowance for doubtful accounts *2  Electronically recorded monetary claims—     operating     Allowance for doubtful accounts *2  Investments in leases	Amount  ¥ 553 (11) 541  1,821 (2) 1,819 547	Fair Value  ¥ 541	Unrealized Gain/Loss  ¥ 0
Receivables:     Trade notes     Allowance for doubtful accounts *2  Electronically recorded monetary claims—     operating     Allowance for doubtful accounts *2  Investments in leases     Allowance for doubtful accounts *2  Short-term investments and investment	Amount  ¥ 553 (11) 541  1,821 (2) 1,819 547 (0)	Fair Value  ¥ 541  1,819	Unrealized Gain/Loss  ¥ 0  0  216
Receivables:     Trade notes     Allowance for doubtful accounts *2  Electronically recorded monetary claims—     operating     Allowance for doubtful accounts *2  Investments in leases     Allowance for doubtful accounts *2	Amount  ¥ 553 (11) 541  1,821 (2) 1,819 547 (0)	Fair Value  ¥ 541  1,819	Unrealized Gain/Loss  ¥ 0
Receivables:     Trade notes     Allowance for doubtful accounts *2  Electronically recorded monetary claims—     operating     Allowance for doubtful accounts *2  Investments in leases     Allowance for doubtful accounts *2  Short-term investments and investment securities *3	Amount  ¥ 553 (11) 541  1,821 (2) 1,819 547 (0) 546  6,747	Fair Value  ¥ 541  1,819  763 6,929	Unrealized Gain/Loss  ¥ 0  0  216  181
Receivables:     Trade notes     Allowance for doubtful accounts *2  Electronically recorded monetary claims—     operating     Allowance for doubtful accounts *2  Investments in leases     Allowance for doubtful accounts *2  Short-term investments and investment	Amount  ¥ 553 (11) 541  1,821 (2) 1,819 547 (0) 546	Fair Value  ¥ 541  1,819  763	Unrealized Gain/Loss  ¥ 0  0  216
Receivables:     Trade notes     Allowance for doubtful accounts *2  Electronically recorded monetary claims—     operating     Allowance for doubtful accounts *2  Investments in leases     Allowance for doubtful accounts *2  Short-term investments and investment securities *3  Total assets	Amount  ¥ 553 (11) 541  1,821 (2) 1,819 547 (0) 546 6,747  ¥ 9,655	Fair Value  ¥ 541  1,819  763  6,929  ¥ 10,053	Unrealized Gain/Loss  ¥ 0  0  216  181  ¥ 397
Receivables:     Trade notes     Allowance for doubtful accounts *2  Electronically recorded monetary claims—     operating     Allowance for doubtful accounts *2  Investments in leases     Allowance for doubtful accounts *2  Short-term investments and investment securities *3  Total assets  Bonds payable	Amount  ¥ 553 (11) 541  1,821 (2) 1,819 547 (0) 546  6,747  ¥ 9,655  ¥ 20,000	Fair Value  ¥ 541  1,819  763  6,929  ¥ 10,053  ¥ 19,840	Unrealized Gain/Loss  ¥ 0  0  216  181  ¥ 397  ¥ (160)
Receivables:     Trade notes     Allowance for doubtful accounts *2  Electronically recorded monetary claims—     operating     Allowance for doubtful accounts *2  Investments in leases     Allowance for doubtful accounts *2  Short-term investments and investment securities *3  Total assets  Bonds payable Long-term borrowings	Amount  ¥ 553 (11) 541  1,821 (2) 1,819 547 (0) 546  6,747  ¥ 9,655  ¥ 20,000 13,536	Fair Value  ¥ 541  1,819  763  6,929  ¥ 10,053  ¥ 19,840 13,684	Unrealized Gain/Loss  ¥ 0  0  216  181  ¥ 397  ¥ (160) 148
Receivables:     Trade notes     Allowance for doubtful accounts *2  Electronically recorded monetary claims—     operating     Allowance for doubtful accounts *2  Investments in leases     Allowance for doubtful accounts *2  Short-term investments and investment securities *3  Total assets  Bonds payable	Amount  ¥ 553 (11) 541  1,821 (2) 1,819 547 (0) 546  6,747  ¥ 9,655  ¥ 20,000	Fair Value  ¥ 541  1,819  763  6,929  ¥ 10,053  ¥ 19,840	Unrealized Gain/Loss  ¥ 0  0  216  181  ¥ 397  ¥ (160)
Receivables:     Trade notes     Allowance for doubtful accounts *2  Electronically recorded monetary claims—     operating     Allowance for doubtful accounts *2  Investments in leases     Allowance for doubtful accounts *2  Short-term investments and investment securities *3  Total assets  Bonds payable Long-term borrowings	Amount  ¥ 553 (11) 541  1,821 (2) 1,819 547 (0) 546  6,747  ¥ 9,655  ¥ 20,000 13,536	Fair Value  ¥ 541  1,819  763  6,929  ¥ 10,053  ¥ 19,840 13,684	Unrealized Gain/Loss  ¥ 0  0  216  181  ¥ 397  ¥ (160) 148

	Thousands of U.S. Dollars		
March 31, 2024	Carrying Amount	Fair Value	Unrealized Gain/Loss
Waten 31, 2024	Amount	Tan value	Gaill/Loss
Receivables:			
Trade notes	\$ 4,143		
Allowance for doubtful accounts *2	(125)		
	4,011	\$ 4,011	\$ (0)
Electronically recorded monetary claims – operating	25,434		
Allowance for doubtful accounts *2	(46)		
	25,381	25,381	(0)
Investments in leases	2,722		
Allowance for doubtful accounts *2	(0)		
	2,715	4,123	1,400
Short-term investments and investment			
securities *3	46,937	46,937	
Total assets	\$ 79,059	\$ 80,466	\$
Bonds payable	φ σσ,σσσ	\$ 64,706	\$ (1,374)
Long-term borrowings	282,250	282,138	(112)
Long-term lease liabilities	61,355	58,441	(2,907)
Total liabilities	\$ 409,687	\$ 405,286	\$ (4,394)

Notes: \*1 "Cash and cash equivalents," "Receivables-Trade accounts," "Payables-Trade Notes and Trade Accounts," "Electronically recorded obligations - operating," "Short-term borrowings" and "Income taxes payable" are omitted as they either comprise cash or are settled in a short period, and their carrying amount approximates their fair value.

\*2 Allowance for doubtful accounts recorded for specific purposes is deducted.

\*3 Short-term investments and investment securities include listed shares of associates accounted for using equity method as of March 31, 2023. In addition, shares which do not have a market price and investments in partnerships as of March 31, 2024 and 2023 are not included in "Short-term investments and investment securities." The carrying amounts of such financial instruments on the consolidated balance sheet are as follows:

		Carrying Amount		
			Thousands of	
	Millions	of Yen	U.S. Dollars	
	2024	2023	<u>2024</u>	
Unlisted equity securities	¥5,102	¥6,012	\$ 33,714	
Investments in partnerships	2,415	2,687	15,958	

The carrying amounts of investments in unconsolidated subsidiaries and associated companies included in unlisted equity securities in the above table as of March 31, 2024 and 2023, were \$3,713 million (\$24,535 thousand) and \$4,616 million, respectively.

(Note) 1. Maturity analysis for financial assets and securities with contractual maturities:

		Million	s of Yen	
		Due after	Due after	
	Due in	1 Year	5 Years	
	1 Year or	through	through	Due after 10
March 31, 2024	Less	5 Years	10 Years	Years
	V 25 172			
Cash and cash equivalents Receivables-Trade notes	¥ 35,173		_	_
	561	¥ 66		
Receivables-Trade accounts Electronically recorded monetary	85,578			
claims - operating	3,842	6	_	_
Short-term investments and	3,012	O		
investment securities				
Held-to-maturity securities				
Time deposits other than				
cash equivalents	51	_	_	_
Investments in leases	<u>162</u>	214	¥ 34	_
Total	¥ 125,370	¥ 287	¥ 34	_
	Millions of Yen			
	D	Due after	Due after	
	Due in 1 Year or	1 Year through	5 Years through	Due after 10
March 31, 2023	Less	5 Years	10 Years	Years
Water 31, 2023	Less	3 Tears	10 10 10	Tears
Cash and cash equivalents	¥ 36,693	_	_	_
Receivables-Trade notes	486	¥ 66	_	_
Receivables-Trade accounts	59,234	_	_	_
Electronically recorded monetary	1.015	_		
claims - operating	1,815	5	_	_
Short-term investments and investment securities				
Held-to-maturity securities				
Time deposits other than				
cash equivalents	60	_	_	_
Investments in leases	195	342	¥ 9	
Total	¥ 98,486	¥ 414	¥ 9	_

	Thousands of U.S. Dollars					
	Due in	Due after 1 Year	Due after 5 Years			
	1 Year or	through	through	Due after 10		
March 31, 2024	Less	5 Years	10 Years	Years		
Cash and cash equivalents	\$ 232,425	_	_	_		
Receivables-Trade notes	3,707	\$ 436	_	_		
Receivables-Trade accounts	565,505	_	_	_		
Electronically recorded monetary						
claims - operating	25,388	39	_	_		
Short-term investments and						
investment securities						
Held-to-maturity securities						
Time deposits other than						
cash equivalents	337	_	_	_		
Investments in leases	1,070	<u>1,414</u>	\$ 224	_		
Total	\$ 828,454	\$ 1,896	<u>\$ 224</u>	_		

(Note) 2. Annual maturities of bonds payable (including current portion), long-term borrowings (including current portion) and long-term lease liabilities.

Please see Note 9 for annual maturities of bonds payable, long-term borrowings and long-term lease liabilities.

### (Note) 3. Fair value information by level within the fair value hierarchy

The fair value of financial instruments is classified into the following three levels according to the observability and materiality of inputs used to measure fair value.

Level 1 fair value: Fair value measured using observable inputs, i.e. quoted prices in active markets for assets or liabilities that are the subject of the measurement.

Level 2 fair value: Fair value measured using observable inputs other than Level 1 inputs.

Level 3 fair value: Fair value measured using unobservable inputs.

If multiple inputs are used that are significant to the fair value measurement, the fair value measurement is categorized in its entirety in the level of the lowest level input that is significant to the entire measurement.

# (1) Financial instruments measured at fair value

March 31, 2024	Total
March 31 2024 Level 1 Level 2 Level 2	Total
<u>Maich 31, 2024</u> <u>Level 3</u> <u>Level 2</u> <u>Level 3</u>	10181
Short-term investments and investment securities Trading securities	
Government, corporate and other bonds – – – Available-for-sale securities:	_
Equity securities \qquad \qquad 7,051 \qquad - \qquad -	¥ 7,051
Total assets $\frac{4}{4}$ 7,051 $ -$	¥ 7,051
10tal assets <u>+ 7,031</u>	+ 7,031
Millions of Yen	
Fair value	
<u>March 31, 2023</u> <u>Level 1</u> <u>Level 2</u> <u>Level 3</u>	Total
Short-term investments and investment securities           Trading securities           Government, corporate and other bonds         - ¥ 833         -           Available-for-sale securities:         ¥ 5,045          -           Equity securities         ¥ 5,045         ¥ 833         -           Total assets         ¥ 5,045         ¥ 833         -	¥ 833  5,045  ¥ 5,878
Thousands of U.S. Dolla	rs
Fair value	
<u>March 31, 2024</u> <u>Level 1</u> <u>Level 2</u> <u>Level 3</u>	Total
Short-term investments and investment securities Trading securities Government, corporate and other bonds — — — — Available-for-sale securities:	_
Equity securities \$ 46,593	\$ 46,593
Total assets \$ 46,593 -	\$ 46,593

# (2) Financial instruments other than those measured at fair value

	Millions of Yen							
				Fair v	alue			
March 31, 2024	Lev	el 1	Lev	rel 2	Lev	rel 3	To	otal
Trade notes Electronically recorded monetary claims - operating Investments in leases Short-term investments and investment securities Held-to-maturity securities:	¥		¥	607 3,841 624	¥		¥	607 3,841 624
Equity securities in associates	X7				*7	_		
Total assets	¥			5,073	¥	_		5,073
Bonds payable		_		9,792		_		9,792
Long-term borrowings		_		2,696				2,696
Lease liabilities	v			8,844	v	_		8,844
Total liabilities	¥		¥ 6	1,332	¥	_	¥ 6	51,332
March 31, 2023				Fair v	lions of Yen  Sair value  Level 3 Total			
Trade notes Electronically recorded monetary	¥	_	¥	541	¥	_	¥	541
claims - operating		_		1,819		_		1,819
Investments in leases Short-term investments and investment securities Held-to-maturity securities:		_		763		_		763
Equity securities in associates		990			_	_		990
Total assets	¥	990	¥	3,124	¥	_	¥	4,114
Bonds payable	¥		¥ 19	9,840		_	¥ 1	9,840
Long-term borrowings		_	1.	3,684		_	1	3,684
Lease liabilities			,	7,084		_		7,084
Total liabilities	¥		¥ 40	0,609	¥	_	¥ 4	0,609

	Thousands of U.S. Dollars							
	Fair value							
March 31, 2024	Lev	vel 1	L	evel 2	Le	vel 3	Total	
Trade notes receivable	\$	_	\$	4,011	\$	_	\$	4,011
Electronically recorded								
monetary claims -								
operating				25,381				25,381
Investments in leases		_		4,123		_		4,123
Short-term investments and								
investment securities								
Held-to-maturity securities:								
Equity securities in associates								
Total assets	\$		\$	33,522	\$	_	\$	33,522
Bonds payable	\$	_	\$	64,706	\$	_	\$	64,706
Long-term borrowings		_	2	82,138		_	2	82,138
Lease liabilities				58,441		_		58,441
Total liabilities	\$		\$ 4	05,286	\$	_	\$4	05,286

(Note) 1. A description of the valuation technique(s) and inputs used in the fair value measurements

#### Short-term investments and investment securities

The fair value of listed shares, equity securities in associates and bond payable is measured using the quoted price. The fair value of listed shares and equity securities in associates is classified as Level 1 as they are traded in active markets.

Trade notes receivable and electronically recorded monetary claims - operating
The fair value of these instruments is based on the present value discounted using the TONA rate
less allowance for doubtful accounts and classified as Level 2.

### Investments in leases

The fair value of investment in leases is based on the present value discounted using the TONA rate less allowance for doubtful accounts and classified as Level 2.

### Bonds payable (including current portion)

The fair value of bonds payable is measured using quoted prices. The fair value of these bonds payable is classified as Level 2 because they are not traded frequently in the market and not considered to have quoted prices in active markets.

### Long-term borrowings (including current portion)

The fair value of long-term borrowings is measured by discounting the sum of principal and interest using the remaining life of the borrowings and interest rate reflecting interest rate fluctuation risk and classified as Level 2.

#### Lease liabilities (non-current liabilities)

The fair value of lease liabilities is measured by discounting the sum of principal and interest using the remaining life of the borrowings and interest rate reflecting interest rate fluctuation risk and classified as Level 2.

### 20. DERIVATIVES

The Group enters into foreign currency forward contracts, interest rate swap agreements and currency swap agreements. The foreign currency forward contracts and currency swap agreements are designed to hedge certain exposures to foreign currency exchange rate fluctuations on monetary assets and liabilities denominated in foreign currencies and to manage stabilization of income. The interest rate swap agreements are designed to hedge certain exposures to interest rate fluctuations on long-term borrowings. The Group does not hold or issue any financial instruments for trading or speculative purposes. The Group does not anticipate any losses arising from credit risk because the counterparties to these derivatives are limited to major international financial institutions. Derivative transactions entered into by the Group have been made in accordance with internal policies which regulate the authorization.

### Derivative Transactions to Which Hedge Accounting Is Not Applied

		Millions	of Yen	
		Contract		
		Amount		
	Contract	Due after	Fair	Unrealized
March 31, 2024	Amount	One Year	Value	Gain/Loss
Foreign currency forward contracts: Selling USD	¥ 30,090	6 –	¥ (21)	¥ (21)
		Millions	of Yen	
		Contract		
		Amount		
	Contract	Due after	Fair	Unrealized
March 31, 2023	Amount	One Year	Value	Gain/Loss
Foreign currency forward contracts:				
Buying JPY	¥ 204	4 –	¥ 2	¥ 2
CNY	39		0	0
GBP	41.	3 _	0	0
CHF	7.	3	0	0
SEK	12	2	0	0
Selling USD	6,620	0 –	0	0
AUD	93	3 –	0	0
SGD	100	0 –	0	0
EUR	1,249	9 –	1	1
		Thousands of	U.S. Dollars	
		Contract		
		Amount		
	Contract	Due after	Fair	Unrealized
March 31, 2024	Amount	One Year	Value	Gain/Loss
Family and a second and a second				
Foreign currency forward contracts: Selling USD	\$ 198,870	6 –	\$ (138)	\$ (138)

Put options selling in an amount of ¥3,467 million (\$22,910 thousand) and ¥3,095 million as of March 31, 2024 and 2023, respectively, granted to non-controlling interests of overseas consolidated subsidiaries which apply IFRS are measured at the present value of the exercise price and they are included in other liabilities in the consolidated balance sheet. Such financial liabilities are not included in the above table.

### Derivative Transactions to Which Hedge Accounting Is Applied

	Millions of Yen				
		Contract	Contract Amount Due after	Fair	
March 31, 2024	Hedged Item	Amount	One Year	Value	
Foreign currency forward contracts: Selling EUR	Receivables	¥ 5,765	¥ –	*1	
Interest swaps (fixed-rate payment, floating-rate receipt)	Long-term borrowings	¥ 1,210	¥ 1,059	*2	
Interest rate and currency swaps (fixed-rate and Euro payment, floating-rate and Japanese yen receipt)	Long-term borrowings	¥ 1,210	¥ 1,059	*2	
		Millions			
March 31, 2023	Hedged Item	Contract Amount	Contract Amount Due after One Year	Fair Value	
Foreign currency forward contracts: Selling EUR	Receivables	¥ 5,040	¥ –	*1	
Interest swaps (fixed-rate payment, floating-rate receipt)	Long-term borrowings	¥ 1,201	¥ 1,068	*2	
Interest rate and currency swaps (fixed-rate and Euro payment, floating-rate and Japanese yen receipt)	Long-term borrowings	¥ 1,201	¥ 1,068	*2	
		Thousands of U			
March 31, 2024	Hedged Item	Contract Amount	Contract Amount Due after One Year	Fair Value	
Foreign currency forward contracts: Selling Euro	Receivables	\$ 38,095	\$	*1	
Interest swaps (fixed rate payment, floating rate receipt)	Long-term borrowings	\$ 7,995	\$ 6,997	*2	
Interest rate and currency swaps (fixed-rate and Euro payment, floating-rate and Japanese yen receipt)	Long-term borrowings	\$ 7,995	\$ 6,997	*2	

Notes: \*1 Fair value of the foreign currency forward contract assigned for receivables is included in the fair value of receivables disclosed in Note 19.

The fair value of derivative transactions is measured at the quoted price obtained from the financial institution.

The contract or notional amounts of derivatives, which are shown in the above table, do not represent the amounts exchanged by the parties and do not measure the Group's exposure to credit or market risk.

<sup>\*2</sup> Fair value of interest rate swaps and interest rate and currency swaps, for which special treatment is applied, is included in the fair value of the corresponding short-term borrowings or long-term borrowings for which hedge accounting is applied disclosed in Note 19.

# 21. CONTINGENT LIABILITIES

At March 31, 2024 and 2023, the Group had the following contingent liabilities:

	N	Million	s of Yen	1		sands of Dollars
	202	<u>24</u>	<u>20</u>	23	2	024
Guarantees for bank loans drawn by its employees	¥	5	¥	6	\$	33

# 22. OTHER COMPREHENSIVE INCOME

The components of other comprehensive income for the years ended March 31, 2024 and 2023, were as follows:

	Million	s of Yen	Thousands of U.S. Dollars
	<u>2024</u>	2023	<u>2024</u>
Valuation difference on available-for-sale securities: Gains (losses) arising during the year Reclassification adjustments to profit or loss Amount before income tax effect Income tax effect	¥ 2,036 (61) 1,974 (592)	¥ 910 114 1,025 (319)	\$ 13,454 (403) 13,044 (3,911)
Total	¥ 1,382	¥ 706	\$ 9,132
Foreign currency translation adjustments: Adjustments arising during the year Reclassification adjustments to profit or loss	¥ 14,816	¥ 8,885	\$ 97,905 —
Amount before income tax effect	14,816	8,885	97,905
Income tax effect			
Total	¥ 14,816	¥ 8,885	\$ 97,905
Remeasurements of defined benefit plans: Adjustments arising during the year Reclassification adjustments to profit or loss Amount before income tax effect Income tax effect	¥ 9,803 (1,655) 8,147 (2,561)	¥ 4,568 (1,008) 3,559 (1,022)	\$ 64,778 (10,936) 53,835 (16,923)
Total	¥ 5,585	¥ 2,537	\$ 36,906
Share of other comprehensive (loss) income of entities accounted for using equity method			
(Losses) gains arising during the year	¥ —	¥ (16)	\$ -
Reclassification adjustments to profit or loss	8		52
Total	¥ 8	¥ (16)	\$ 52
Total other comprehensive income	¥ 21,793	¥ 12,111	\$ 144,009

### 23. SUBSEQUENT EVENTS

### **Transactions under Common Control**

(Absorption-type merger among consolidated subsidiaries)

At the meeting of the Board of Directors held on January 31, 2024, the Company resolved to merge its three consolidated subsidiaries, GLORY System Create Ltd., GLORY AZ System Co., Ltd., and GLORY Mechatronics Ltd., with GLORY System Create Ltd. as the surviving company, in an absorption merger effective April 1, 2024.

#### 1. Outline of the transaction

(1) Name of combining entity and details of business

1) Surviving company

Name: GLORY System Create Ltd.

Details of business: Development and sales of software and consulting of system solutions

2) Merged companies

Name: GLORY AZ System Co., Ltd.

Details of business: Development, manufacturing, and sales of hardware

Name: GLORY Mechatronics Ltd.
Details of business: Development of hardware

(2) Date of business combination

April 1, 2024

(3) Legal form of the business combination

Absorption-type merger in which GLORY System Create Ltd. is the surviving company, and GLORY AZ System Co., Ltd. and GLORY Mechatronics Ltd. are the absorbed companies.

(4) Name of entity after combination:

GLORY Technical Solutions Ltd.

(5) Other matters concerning outline of the transaction

The purpose of the transaction is to improve development efficiency, system solution capabilities, and cost competitiveness by consolidating management resources, eliminating duplicated work, and facilitating effective use of resources of development-related domestic subsidiaries of the Group. No consideration is provided upon the merger, since it is a merger among the Company's wholly-owned subsidiaries.

### 2. Outline of accounting treatments implemented

In accordance with the "Accounting Standard for Business Combinations" (ASBJ Statement No. 21, January 16, 2019) and the "Implementation Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (ASBJ Guidance No. 10, January 16, 2019), this business combination was treated as a transaction under common control.

(Absorption-type merger between consolidated subsidiaries)

At the meeting of the Board of Directors held on February 28, 2024, the Company resolved to merge Glory Global Solutions Inc. and Revolution Retail Systems, LLC., the Company's consolidated subsidiaries in the US, with Glory Global Solutions Inc. as the surviving company, in an absorption merger effective April 1, 2024.

1. Outline of the transaction

(1) Name of combining entity and details of business

1) Surviving company

Name: Glory Global Solutions Inc.

Details of business: Sales and maintenance services of cash handling machines in financial and

retail markets

2) Merged company

Name: Revolution Retail Systems, LLC

Details of business: Manufacture, sales and maintenance services of cash handling recyclers

designed for back-office operations, etc. in retail markets.

(2) Date of business combination

April 1, 2024

(3) Legal form of the business combination

Absorption-type merger in which Glory Global Solutions Inc. is the surviving company and Revolution Retail Systems, LLC is the absorbed company.

(4) Name of entity after combination

Glory Global Solutions Inc.

(5) Other matters concerning outline of the transaction

The purpose of the transaction is to integrate the management structures for efficient operations. No consideration is provided upon the merger, since it is a merger between the Company's wholly-owned subsidiaries.

2. Outline of accounting treatments implemented

In accordance with the "Accounting Standard for Business Combinations" (ASBJ Statement No. 21, January 16, 2019) and the "Implementation Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (ASBJ Guidance No. 10, January 16, 2019), this business combination was treated as a transaction under common control.

### **Issuance of bonds**

Based on a comprehensive resolution passed at the Board of Directors meeting held on January 31, 2024, the Company issued the 3rd Series Unsecured Straight Bonds and the 4th Series Unsecured Straight Bonds on June 13, 2024 as follows.

GLORY LTD. 3rd Series Unsecured Straight Bonds (with Inter-bond Pari Passu Clauses) (Sustainability-Linked Bond)

(1) Total amount issued: ¥10.0 billion (\$66,080 thousand)

(2) Issue price: ¥100 (\$0.66) per ¥100 (\$0.66) face value

(3) Interest rate: 0.804% per annum
(4) Issue period: June 13, 2024
(5) Redemption period: June 13, 2029

(6) Redemption method: Lump-sum redemption at maturity

(7) Use of funds: Repayments of borrowings

GLORY LTD. 4th Series Unsecured Straight Bonds (with Inter-bond Pari Passu Clauses) (Sustainability-Linked Bond)

(1) Total amount issued: ¥4.2 billion (\$27,753 thousand)

(2) Issue price: ¥100 (\$0.66) per ¥100 (\$0.66) face value

(3) Interest rate: 1.378% per annum
(4) Issue period: June 13, 2024
(5) Redemption period: June 13, 2034

(6) Redemption method: Lump-sum redemption at maturity

(7) Use of funds: Repayments of borrowings

### **Appropriation of Retained Earnings**

The following appropriation of retained earnings as of March 31, 2024, was approved at the Company's shareholders' meeting held on June 21, 2024:

	Millions of Yen	Thousands of U.S. Dollars
Year-end cash dividends, ¥66 (\$0.43) per share	¥3,700	\$24,449

### 24. REVENUE RECOGNITION

# 1. Disaggregation of revenue from contracts with customers

The Company does not disaggregate net sales into revenue from contracts with customers and from other sources. As stated in Note 25. "SEGMENT INFORMATION," the Group consists of four reportable segments, namely, the Financial market, Retail and Transportation market, Amusement market and Overseas market.

In addition, revenue is disaggregated by region or by type of goods and services as follows:

Revenue by region is based on the location of customers. The relation between the disaggregation of revenue and net sales of each reportable segment was as follows:

	Millions of Yen						
	Reportable segment						
Year ended March 31, 2024	Financial Market	Retail and Transportation Market	Amusement Market	Overseas Market	Total	Other (Note) 1	Total
Revenue by region							_
Japan	¥ 78,422	¥ 74,512	¥ 28,200	¥ —	¥ 181,135	¥ 5,840	¥ 186,976
Americas	_	_	_	89,416	89,416	_	89,416
Europe	_	_	_	78,906	78,906	_	78,906
Asia	_	_	_	16,209	16,209	_	16,209
Revenue arising from contracts with customers	78,422	74,512	28,200	184,532	365,668	5,840	371,509
Revenue by type of goods or							
services							
Finished goods and merchandise	47,598	54,919	24,190	98,875	225,584	5,290	230,875
Maintenance	30,823	19,592	4,010	85,656	140,083	550	140,633
Revenue arising from contracts with customers	78,422	74,512	28,200	184,532	365,668	5,840	371,509
Other revenue (Note) 2	_	261	0	706	969	_	969
Sales to external customers	78,422	74,774	28,201	185,239	366,637	5,840	372,478

			Million	s of Yen			
		Repor	rtable segment			_	
Year ended March 31, 2023	Financial Market	Retail and Transportation Market	Amusement Market	Overseas Market	Total	Other (Note) 1	Total
Revenue by region							
Japan	¥ 36,248	¥45,237	¥ 15,138	¥ —	¥96,624	¥ 2,971	¥ 99,596
Americas	_	_	_	69,328	69,328	_	69,328
Europe	_	_	_	70,710	70,710	_	70,710
Asia	_	_	_	15,734	15,734	_	15,734
Revenue arising from contracts with customers	36,248	45,237	15,138	155,773	252,398	2,971	255,369
Revenue by type of goods or services							
Finished goods and merchandise	20,443	31,694	13,163	86,719	152,020	2,555	154,576
Maintenance	15,805	13,543	1,975	69,053	100,377	415	100,793
Revenue arising from contracts with customers	36,248	45,237	15,138	155,773	252,398	2,971	255,369
Other revenue (Note) 2	_	358	1	128	488		488
Sales to external customers	36,248	45,595	15,139	155,902	252,886	2,971	255,857

Thousands	ofIIS	Dollare

			_				
Year ended March 31, 2024	Financial Market	Retail and Transportation Market	Amusement Market	Overseas Market	Total	Other (Note) 1	Total
Revenue by region							_
Japan	\$ 518,218	\$ 492,380	\$ 186,347	\$ -	\$ 1,196,953	\$ 38,591	\$ 1,235,551
Americas	_	_	_	590,867	590,867	_	590,867
Europe	_	_	_	521,416	521,416	_	521,416
Asia		_	_	107,110	107,110		107,110
Revenue arising from contracts with customers	518,218	492,380	186,347	1,219,401	2,416,361	38,591	2,454,959
Revenue by type of goods or services							
Finished goods and merchandise	314,531	362,908	159,849	653,373	1,490,676	34,956	1,525,639
Maintenance	203,680	129,465	26,498	566,021	925,678	3,634	929,313
Revenue arising from contracts with customers	518,218	492,380	186,347	1,219,401	2,416,361	38,591	2,454,959
Other revenue (Note) 2	_	1,724	0	4,665	6,403	_	6,403
Sales to external customers	518,218	494,112	186,354	1,224,073	2,422,764	38,591	2,461,362

(Note) 1. "Other" includes finished goods and merchandise which do not belong to any reportable segment.

### 2. Basic information for understanding revenue from contracts with customers

The Group's businesses consist of the Financial, Retail and Transportation, Amusement, Overseas and Other segments. In each market, the Group manufactures and sells products and provides maintenance services.

As control of these products typically transfer to customers when they are installed at and accepted by the customer, performance obligations of the Company are satisfied at that time. Accordingly, revenue is recognized when these products are delivered at the customer's sites.

Revenue is measured in an amount of consideration promised in the contracts with customers less discount, etc. and the consideration for sales of products is received within approximately 90 days after a performance obligation is satisfied.

For maintenance service contracts whose performance obligation is to offer full access to customers at any time, performance obligations are satisfied over time, and therefore, revenue is recognized in the amount of consideration promised in the contract with the customer over the contract term on a straight-line basis.

Consideration of transactions does not include significant variable consideration and there are no contracts including significant financing components.

Products and maintenance services in each market are usually sold separately and there are no significant contracts for which the transaction price is calculated by allocating the selling price to each product based on their relative stand-alone selling prices.

When the consideration for sales of such products is received as advances, or when the consideration for the transaction associated with such maintenance contracts is received in a lump sum in advance, contract liabilities are recognized until the performance obligation is satisfied.

<sup>2.&</sup>quot;Other revenue" includes revenue from lease transactions.

- 3. Balance of contract assets and contract liabilities and the transaction price allocated to the remaining performance obligations
- (1) Balance of contract assets and contract liabilities

	Millions of	f Yen	Thousands of U.S. Dollars
	2024	2023	2024
Receivables from contracts with customers (beginning balance)	¥ 58,451	¥ 50,723	\$ 386,248
Receivables from contracts with customers (ending balance)	81,793	58,451	540,494
Contract assets (beginning balance)	1,308	1,381	8,643
Contract assets (ending balance)	4,378	1,308	28,930
Contract liabilities (beginning balance)	23,054	23,858	152,342
Contract liabilities (ending balance)	25,087	23,054	165,776

Contract assets are primarily related to the rights of the Group concerning considerations for product sales contracts and maintenance service contracts for which products or services have been transferred to the customer as of the fiscal year-end, but the Group has yet to establish legal rights to claims. Once the Group has an unconditional right to consideration, it reclassifies contract assets to receivables from contracts with customers.

The Group invoices consideration for the sale of these products upon acceptance by the customer subject to individual terms and conditions of the contract and receives payment generally within 90 days based on individual payment terms according to the contract.

Contract liabilities are primarily related to advances received from customers in maintenance and other services. Contract liabilities are reversed as revenue is recognized. In the consolidated balance sheet, contract liabilities are included in "Contract liabilities" under current liabilities and "Other" under non-current liabilities.

Revenue recognized in the fiscal year ended March 31, 2024 that was included in the contract liability balance at the beginning of the period was \(\xi\$21,535 million (\\$142,304 thousand).

The amount of revenue recognized in the fiscal year ended March 31, 2024 from performance obligations that were satisfied in previous periods is immaterial.

# (2) Transaction price allocated to the remaining performance obligations

The Group has applied the practical expedient to the notes on transaction prices allocated to the remaining performance obligations and does not disclose contracts with an original expected duration of one year or less. The performance obligation mainly relates to revenue from maintenance services, and the total transaction price allocated to the remaining performance obligations and the period revenue is expected to be recognized was as follows:

	Millions of	of Yen	Thousands of U.S. Dollars
	2024	2023	2024
Within one year	¥ 6,646	¥ 8,849	\$ 43,917
After 1 year through 2 years	3,998	2,205	26,419
After 2 years through 3 years	2,151	1,047	14,213
After 3 years	2,746	2,383	18,145
Total	¥ 15,544	¥ 14,485	\$102,715

#### 25. SEGMENT INFORMATION

Under ASBJ Statement No. 17, "Accounting Standard for Segment Information Disclosures" and ASBJ Guidance No. 20, "Guidance on Accounting Standard for Segment Information Disclosures," an entity is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available, and such information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments.

### 1. Description of reportable segments

The Group's reportable segments are those for which separate financial information is available and regular evaluation by the Company's management is being performed in order to decide how resources are allocated among the Group. As such, the Group consists of the following segments: the Financial market, Retail and Transportation market, Amusement market and Overseas market. The Financial market consists of sales and maintenance services to domestic financial institutions, OEM clients, and others. The Retail and Transportation market consists of sales and maintenance services to domestic supermarkets, department stores, restaurants, cash-in-transit companies, railroad companies, hospitals, local governments, and others in Japan. The Amusement market consists of sales and maintenance services to domestic amusement halls. The Overseas market consists of sales and maintenance services to overseas financial institutions, major retailers, restaurants, cash-in-transit companies, and others.

2. Methods of measurement for the amounts of sales, profit (loss), assets and other items for each reportable segment

The accounting policies of each reportable segment are consistent with those disclosed in Note 2, "Summary of Significant Accounting Policies." Income by reportable segment is operating income.

# 3. Information about sales, profit (loss), assets, and other items was as follows.

					Millions of Yen						
					2024						
			portable Segment								
	Financial Market	Retail and Transportation Market	Amusement Market	Overseas Market	Total	Other	Total	Reconciliations	Consolidated		
Sales:											
Sales to external customers	¥ 78,422	¥ 74,774	¥ 28,201	¥ 185,239	¥ 366,637	¥ 5,840	¥ 372,478	¥ —	¥ 372,478		
Intersegment sales or transfers			<u> </u>								
Total	78,422	74,774	28,201	185,239	366,637	5,840	372,478	_	372,478		
Segment profit (loss)	24,179	10,593	10,030	6,645	51,449	(173)	51,276	_	51,276		
Segment assets *1 Other:	58,373	62,767	28,212	274,724	424,078	7,770	431,848	35,224	467,072		
Depreciation	1,669	1,913	650	9,017	13,251	128	13,380	_	13,380		
Amortization of goodwill	_	_	_	7,560	7,560	_	7,560	_	7,560		
Investments in an entity accounted for using equity method	_	_	_	0	0	3,665	3,665	_	3,665		
Increase in property, plant and equipment and											
intangible assets	¥ 2,289	¥ 2,602	¥ 609	¥ 35,580	¥ 41,082	¥ 145	¥ 41,228	¥ —	¥ 41,228		
		Millions of Yen									
					2023						
			eportable Segment								
		Retail and		_							
	Financial Market	Transportation Market	Amusement Market	Overseas Market	Total	Other	Total	Reconciliations	Consolidated		
0.1											
Sales: Sales to external customers	¥ 36,248	¥ 45,595	¥ 15,139	¥ 155,902	¥ 252,886	¥ 2,971	¥ 255,857	¥ —	¥ 255,857		
Intersegment sales or transfers	¥ 30,246 —	¥ 43,393 —	¥ 13,139 —	¥ 133,902 —	¥ 232,000 —	¥ 2,971 —	¥ 233,637	<del>-</del>	¥ 233,637		
Total	36,248	45,595	15,139	155,902	252,886	2,971	255,857	<del></del>	255,857		
Segment profit (loss)	152	(571)	1,624	436	1,641	(1,118)	233,837 522	_	522		
Segment profit (loss) Segment assets *1	47,904	51,605	18,023	218,008	335,541	(1,118) 8,978	344,519	36,753	381,273		
Other:	47,904	31,003	10,023	210,000	333,341	0,976	344,319	30,733	361,273		
Depreciation	1,271	1,449	533	8,391	11,645	116	11,762	_	11,762		
Amortization of goodwill	´ <del>_</del>	, <u> </u>	_	6,703	6,703	_	6,703	_	6,703		
Investments in an entity accounted for using				- ,	- ,		- ,		- ,		
equity method	_	_	_	0	0	5,352	5,352	_	5,352		
Increase in property, plant and equipment and											
intangible assets	¥ 1,680	¥ 1,690	¥ 1,070	¥ 6,894	¥ 11,336	¥ 146	¥ 11,482	¥ —	¥ 11,482		

# Thousands of U.S. Dollars

					2024				_
		Re	portable Segment						_
	_	Retail and			_				
	Financial	Transportation	Amusement	Overseas					
	Market	Market	<u>Market</u>	<u>Market</u>	Total	Other	<u>Total</u>	Reconciliations	Consolidated
Sales:									
Sales to external customers	\$ 518,218	\$ 494,112	\$ 186,354	\$ 1,224,073	\$ 2,422,764	\$ 38,591	\$ 2,461,362	\$ -	\$ 2,461,362
Intersegment sales or transfers									
Total	518,218	494,112	186,354	1,224,073	2,422,764	38,591	2,461,362	_	2,461,362
Segment profit (loss)	159,776	69,999	66,278	43,910	339,978	(1,143)	338,835	_	338,835
Segment assets *1	385,733	414,769	186,427	1,815,396	2,802,339	51,344	2,853,684	232,762	3,086,446
Other:									
Depreciation	11,028	12,641	4,295	59,585	87,563	845	88,416	_	88,416
Amortization of goodwill	_	_	_	49,957	49,957	_	49,957	_	49,957
Investments in an entity accounted for using									
equity method	_	_	_	0	0	24,218	24,218	_	24,218
Increase in property, plant and equipment and								<b>*</b>	
intangible assets	\$15,125	\$ 17,194	\$ 4,024	\$ 235,115	\$ 271,472	\$ 958	\$ 272,437	\$ —	\$ 272,437

Note: \*1 Reconciliations of segment assets were corporate assets of \(\pm\)35,224 million (\(\pm\)232,762 thousand) and \(\pm\)36,753 million for the years ended March 31, 2024 and 2023, respectively, consisting of surplus funds of the Group.

# 4. Information about products and services

		Millions	of Yen	
		202	4	
	Money Handling Machines and Cash Management Systems	Vending Machines and Automatic Service Equipment	Other Merchandises and Products	Total
Sales to external customers	¥293,564	¥47,411	¥31,501	¥372,478
		Millions	of Yen	
		202	3	
	Money Handling Machines and Cash	Vending Machines and Automatic	Other	
	Management Systems	Service Equipment	Merchandises and Products	Total
Sales to external customers	¥212,461	¥24,338	¥19,058	¥255,857
		Thousands of	U.S. Dollars	
		202	4	
	Money Handling Machines and Cash Management	Vending Machines and Automatic Service	Other Merchandises	
	Systems	Equipment	and Products	Total
Sales to external customers	\$1,939,892	\$313,295	\$208,160	\$2,461,362

# 5. Information about geographical areas

## (a) Sales

		Million	s of Yen		
		20	24		
Japan	Asia	United States of America	Americas Excluding United States of America	Europe	Total
Japan	Asia	of America	Of America	Lurope	Total
¥187,239	¥16,330	¥72,692	¥16,726	¥79,489	¥372,478

		Million	s of Yen						
	2023								
Americas Excluding									
Japan	Asia	United States of America	United States of America	Europe	Total				
¥99,955	¥15,806	¥60,050	¥9,285	¥70,758	¥255,857				
		Thousands of	f U.S. Dollars						
		20	24						
		United States	Americas Excluding United States						
Japan	Asia	of America	of America	Europe	Total				
\$1,237,289	\$107,909	\$480,354	\$110,526	\$525,269	\$2,461,362				

Note: Sales are classified by country or region based on the location of customers.

# (b) Property, plant and equipment

Millions of Yen							
		2024					
Japan	Asia	Americas	Europe	Total			
¥28,958	¥4,309	¥6,419	¥6,495	¥46,182			
		Millions of Yen					
		2023					
Japan	Asia	Americas	Europe	Total			
¥28,390	¥4,123	¥4,264	¥5,739	¥42,517			
	Tho	usands of U.S. Do	llars				
		2024					
Japan	Asia	Americas	Europe	Total			
\$191,356	\$28,474	\$42,417	\$42,919	\$305,174			

# 6. Information about major customers

Information about major customers is not provided since sales for major customers accounted for less than 10% of total consolidated net sales.

# 7. Information about impairment losses on fixed assets by reportable segment

					Millions of Yer	1			
					2024				
			eportable Segment						
	Financial Market	Retail and Transportation Market	Amusement  Market	Overseas Market	Total	Other	Total	Reconciliations	Consolidated
Impairment losses	¥ 596	¥ 512	¥ 72	¥ 285	¥ 1,466	¥ 29	¥ 1,496	_	¥ 1,496
					Millions of Yer	1			
					2023	•			
			eportable Segment						
	Financial Market	Retail and Transportation Market	Amusement Market	Overseas Market	Total	Other	Total	Reconciliations	Consolidated
Impairment losses	¥ 739	¥ 925	¥ 262	¥ 1,883	¥ 3,810	_	¥ 3,810	_	¥ 3,810
				Tì	housands of U.S. d	ollars			
		2024							
			eportable Segment						
	Financial	Retail and Transportation	Amusement	Overseas					
	Market	<u>Market</u>	Market	Market	Total	Other	Total	Reconciliations	Consolidated
Impairment losses	\$ 3,938	\$ 3,383	\$ 475	\$ 1,883	\$ 9,687	\$ 191	\$ 9,885	_	\$ 9,885
8. Information about amortization of goodwill and unamorti	ized balance by repo	rtable segment							
					Millions of Yen 2024				
		Reno	ortable Segment		2024				
	Financial Market	Retail and Transportation Market	Amusement Market	Overseas Market	Total	Other	Total	Reconciliations	Consolidated
Amortization of goodwill Goodwill at March 31, 2024		_ _ _	_ _ _	¥ 7,560 84,171	¥ 7,560 84,171		¥ 7,560 84,171		¥ 7,560 84,171
	_				Millions of Yen 2023				
		Repo	ortable Segment						
	Financial Market	Retail and Transportation Market	Amusement Market	Overseas Market	Total	Other	Total	Reconciliations	Consolidated
Amortization of goodwill Goodwill at March 31, 2023				¥ 6,703 55,528	¥ 6,703 55,528		¥ 6,703 55,528		¥ 6,703 55,528
,				,	•		,		*

		Thousands of U.S. Dollars							
					2024				
		Re	portable Segment						
		Retail and			_				
	Financial	Transportation	Amusement	Overseas					
	Market	Market	Market	Market	Total	Other	Total	Reconciliations	Consolidated
Amortization of goodwill	_	_	_	\$ 49,957	\$ 49,957	_	\$ 49,957	_	\$ 49,957
Goodwill at March 31, 2024	_	_	_	556,208	556,208	_	556,208	_	556,208
			:	* * * * * *					



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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of GLORY LTD.:

### < Audit of Consolidated Financial Statements>

### **Opinion**

We have audited the consolidated financial statements of GLORY LTD. and its consolidated subsidiaries (the "Group"), which comprise the consolidated balance sheet as of March 31, 2024, and the consolidated statement of operations, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies, all expressed in Japanese yen.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as of March 31, 2024, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

#### **Convenience Translation**

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

# **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the provisions of the Code of Professional Ethics in Japan, and we have fulfilled our other ethical responsibilities as auditors. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matter**

A key audit matter is a matter that, in our professional judgment, was of most significance in our audit of the consolidated financial statements of the current period. The matter was addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on the matter.

### **Key Audit Matter Description**

### [Valuation of Goodwill]

In the consolidated balance sheet as of March 31, 2024, GLORY LTD. (the "Company") recognized goodwill of ¥84,171 million, or 18.0% of total consolidated assets. Of the total goodwill amount, the Company performs annual testing for impairment on the goodwill of ¥34,739 million (7.4% of the total consolidated assets), and the goodwill of ¥10,865 million (2.3% of the total consolidated assets), arising from the acquisition of Talaris Topco Limited (currently, Glory Global Solutions (Topco) Ltd.) by Glory Global Solutions Ltd. in July 2012, and from the acquisition of Revolution Retail Systems, LLC (currently, Glory Global Solutions Inc.) by Glory Global Solutions Inc. in November 2021, respectively. Those goodwill balances are allocated to the same cash generating unit for the annual impairment test.

When testing for impairment, the Company measures the recoverable amounts of the cash generating units to which the goodwill is allocated based on its value in use. The value in use is calculated using the present value of the future cash flows.

The future cash flows are based on the mid-term fiscal year profit plan, and for the periods beyond the mid-term profit plan, the Company uses positive growth rates assuming that the Company will continue to grow. The calculation of the future cash flows also uses the significant assumption of net sales which are based on expected future sales volume and sales prices, and the significant assumption of expected growth rates for the periods beyond the mid-term profit plan. These assumptions involve uncertainties mainly from the changes in investment demands of financial institutions and retailers in Europe and in the United States of America, and depend significantly on management's judgment. In addition, the discount rate used for the calculation of the present value requires highly specialized knowledge of finance theory, and therefore is complex.

As the estimates of the future cash flows involve uncertainties and the discount rate is calculated through a complex process, we determined the valuation of goodwill to be a key audit matter.

How the Key Audit Matter Was Addressed in the Audit

Our audit procedures to assess the Company's testing for impairment of goodwill included the following, among others:

### (1) Internal control testing

We obtained an understanding and evaluated the design and operating effectiveness of controls related to the review and the approval over the Company's profit plan and the calculation of the present value of the future cash flows.

- (2) Evaluating the reasonableness of the present value of the future cash flows
  - We evaluated net sales which was considered a key assumption in the Company's mid-term profit plan by discussing with management, comparing with available market forecasts and other data, and performing trend analyses using actual results. We also compared the prior year's profit plans with the actual financial results to evaluate the accuracy of the management's estimation.
  - We evaluated management's assessments of the uncertainties over the assumptions used in the Company's mid-term profit plan by performing sensitivity analyses to measure the impact on the value in use.
  - With the assistance of our valuation specialists, we evaluated the reasonableness of the assumptions used by management by comparing the growth rates calculated by us using publicly available data with the growth rates used by the Company.
  - With assistance of our valuation specialists, we tested the appropriateness of the discount rate
    used by management. We also tested whether there were significant differences in the discount
    rate and the present value of future cash flows that were independently calculated by us to the
    discount rate and present value of future cash flows calculated by the Company.

#### Other Information

Other information comprises the information included in the Group's disclosure documents accompanying the audited consolidated financial statements, but does not include the consolidated financial statements and our auditor's report thereon.

We determined that no such information existed and therefore, we did not perform any work thereon.

# Responsibilities of Management and the Audit and Supervisory Committee for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with accounting principles generally accepted in Japan and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Audit and Supervisory Committee is responsible for overseeing the Directors' execution of duties relating to the design and operating effectiveness of the controls over the Group's financial reporting process.

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements,
  whether due to fraud or error, design and perform audit procedures responsive to those risks. The
  procedures selected depend on the auditor's judgment. In addition, we obtain audit evidence that is
  sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
  collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain, when performing risk assessment procedures, an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate whether the overall presentation and disclosures of the consolidated financial statements are in accordance with accounting principles generally accepted in Japan, as well as the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit and Supervisory Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit and Supervisory Committee with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with it all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit and Supervisory Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### <Fee-Related Information>

Fees for audit and other services for the year ended March 31, 2024, which were charged by us and our network firms to GLORY LTD. and its subsidiaries were ¥615 million and ¥86 million, respectively.

# Interest Required to Be Disclosed by the Certified Public Accountants Act of Japan

Our firm and its designated engagement partners do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

Deloitte Touche Tohmatsu LLC July 31, 2024