

Consolidated Financial Results for the fiscal year ended March 31, 2020

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Consolidated Financial Results for FY2019

Net Sales

Sales were higher in all segments without Financial Market.

Income

Sales and operating income decreased year-on year due to the large-scale demand of the previous year having run its course in Financial Market.

(Millions of yen)	FY2018		FY2019		Y-on-Y
	Full year	Ratio	Full year	Ratio	
Net Sales	235,762	100.0%	224,170	100.0%	-4.9%
Maintenance Services	68,197	28.9%	71,099	31.7%	+4.3%
Operating Income	20,576	8.7%	17,927	8.0%	-12.9%
Ordinary Income	20,575	8.7%	15,657	7.0%	-23.9%
Net Income Attributable to Owners of Parent	12,256	5.2%	8,961	4.0%	-26.9%
* EBITDA	33,143	14.1%	31,865	14.2%	-3.9%

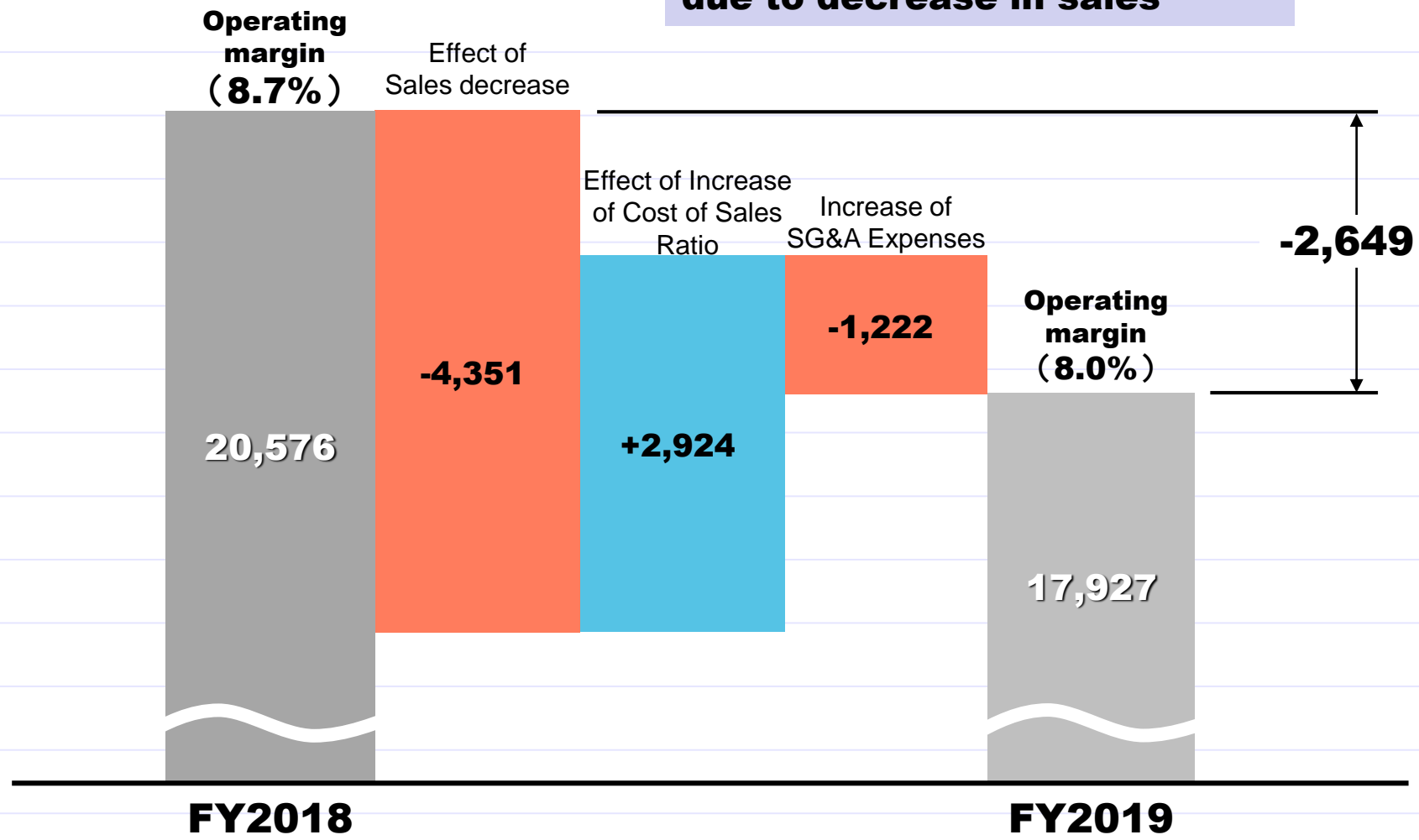
Exchange rate	US\$	¥ 111	¥ 109	
	Euro	¥ 128	¥ 121	

*EBITDA=Operating income(loss) + Depreciation and amortization + Goodwill amortization

Factors of Operating Income Change






(Millions of Yen)

**Operating income decreased
due to decrease in sales**



Sales and Operating Income by Business Segment

(vs. Previous year)

(Millions of yen)	Sales			Operating Income		
	FY2018 Full year	FY2019 Full year	Y-on-Y	FY2018 Full year	FY2019 Full year	Y-on-Y
 Overseas Market	103,287	103,621	+334 +0.3 %	8,761	9,780	+1,019 +11.6 %
 Financial Market	56,636	42,262	-14,374 -25.4 %	6,764	3,314	-3,450 -51.0 %
 Retail & Transportation Market	51,985	52,487	+502 +1.0 %	4,611	5,198	+587 +12.7 %
 Amusement Market	20,511	20,753	+242 +1.2 %	1,959	1,998	+39 +2.0 %
 Others	3,341	5,045	+1,704 +51.0 %	-1,521	-2,364	-843 - %
Total	235,762	224,170	-11,592 -4.9 %	20,576	17,927	-2,649 -12.9 %

Details of Performance for FY2019

Sales for retail industry were higher

	FY2018	FY2019	Y-on-Y
Sales	103,287	103,621	+334 +0.3 %
Ratio to total net sales	43.8%	46.2%	+2.4 pt
Operating income	8,761	9,780	+1,019 +11.6 %
Ratio to total operating income	42.6%	54.6%	+12.0 pt
Operating margin	8.5%	9.4%	+0.9 pt

Highlights

- Banknote recyclers for tellers

 → Sales decreased in Europe & U.S.
- Sales proceeds deposit machines for retail industries

 → Sales increased in Europe & U.S.

Outline of the Segment

Sales and maintenance services to financial institutions, cash-in-transit companies, retail stores, casinos, OEM clients and others in overseas.

Main Products



Banknote recyclers for tellers
<RBG series>



Sales proceeds deposit machines
<CI-100 series>



Banknote sorters
<UW series>

(Millions of yen)		FY2018	FY2019	Y-on-Y	Local currency basis
	Americas	36,728	38,189	+1,461 +4.0 %	+6.1%
	EMEA	43,140	43,313	+173 +0.4 %	+6.7%
	Asia	14,757	14,802	+45 +0.3 %	-
	China	5,578	5,694	+116 +2.1 %	+8.2%
	OEM	8,661	7,316	-1,345 -15.5 %	-15.5%
	Total overseas sales	103,287	103,621	+334 +0.3 %	-

- **Americas** ... Sales of products for retail industry were higher.
- **EMEA** ... Sales of products for retail industry were steady.
- **Asia Pacific** ... Sales of products for financial institutions were lower .
- **China** ... Sales of products for financial institutions were on par with previous year .
- **OEM** ... Sales of banknote recycling units for ATMs were lower.

Sales of main products were lower

	FY2018	FY2019	Y-on-Y
Sales	56,636	42,262	-14,374 -25.4 %
Ratio to total net sales	24.0%	18.9%	-5.1 pt
Operating income	6,764	3,314	-3,450 -51.0 %
Ratio to total operating income	32.9%	18.5%	-14.4 pt
Operating margin	11.9%	7.8%	-4.1 pt

Highlights

- ✓ Open teller systems
- ✓ Coin and banknote recyclers for tellers

➔ Lower sales due to the large-scale demand of the previous year having run its course

Outline of the Segment

Sales and maintenance services to financial institutions, OEM clients and others in Japan.

Main Products



Open teller systems
<WAVE series>



Coin and banknote
recyclers for tellers
<RB series>



Multi-functional
banknote changers
<EN series>

Sales of coin and banknote recyclers for cashiers were lower

	FY2018	FY2019	Y-on-Y
Sales	51,985	52,487	+502 +1.0 %
Ratio to total net sales	22.0%	23.4%	+1.4 pt
Operating income	4,611	5,198	+587 +12.7 %
Ratio to total operating income	22.4%	29.0%	+6.6 pt
Operating margin	8.9%	9.9%	+1.0 pt

Highlights

- Coin and banknote recyclers for cashiers
 Lower sales due to the large-scale demand of the previous year having run its course
- Sales proceeds deposit machine / Ticket vending machines
 Higher sales

Outline of the Segment

Sales and maintenance services to supermarkets, department stores, cash-in-transit companies, railroad companies, tobacco companies, hospitals, local governments and others in Japan.

Main Products



Coin and banknote recyclers for cashiers
<RT / RAD series>



Sales proceeds deposit machines
<DS / DSS series>



Sales proceeds deposit machines
<DS series>

Sales of main products were steady

	FY2018	FY2019	Y-on-Y
Sales	20,511	20,753	+242 +1.2 %
Ratio to total net sales	8.7%	9.3%	+0.6 pt
Operating income	1,959	1,998	+39 +2.0 %
Ratio to total operating income	9.5%	11.1%	+1.6 pt
Operating margin	9.6%	9.6%	±0.0 pt

Highlights

- ✓ Card systems
 - ➔ Lower sales reflecting constraint toward investment in pachinko parlors
- ✓ Other products
 - ➔ Increase of sales of smoking booths

Outline of the Segment

Sales and maintenance services to amusement halls (pachinko parlors and others) in Japan.

Main Products

Card systems



Management terminals



Pachinko ball counters



Prepaid card systems for pachinko parlors



Pachinko prize dispensing machines <JK series>

Strategic investment promoted for early commercialization of new businesses

	FY2018	FY2019	Y-on-Y
Sales	3,341	5,045	+1,704 +51.0 %
Ratio to total net sales	1.4%	2.3%	+0.9 pt
Operating income	-1,521	-2,364	-843 - %
Ratio to total operating income	-	-	- pt
Operating margin	-	-	- pt

Highlights

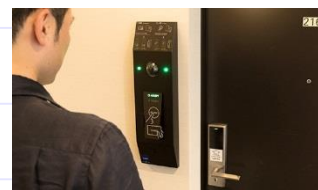
- ✓ Promoted strategic investment for new business department.

- ➔ Proactive allocation of human resources
- Conduct of proof of concept studies

Outline of the Segment

Sales and maintenance service not included in the reportable segments

Main Products



Facial recognition systems



Collaborative
Robotic SI Business

Capital Expenditures etc.

(Millions of yen)	FY2018	FY2019	Y-on-Y	Quarterly trend
Capital expenditures	8,322	10,687	+2,365 +28.4 %	<p>2,679 1,542 2,167 1,930 2,683 1,451 3,164 2,074 3,998</p> <p>FY17 (4Q) FY18 (1Q) FY18 (2Q) FY18 (3Q) FY18 (4Q) FY19 (1Q) FY19 (2Q) FY19 (3Q) FY19 (4Q)</p>
Depreciation and amortization	8,945	10,133	+1,188 +13.3 %	<p>2,154 2,100 2,277 2,326 2,242 2,316 2,535 2,604 2,678</p> <p>FY17 (4Q) FY18 (1Q) FY18 (2Q) FY18 (3Q) FY18 (4Q) FY19 (1Q) FY19 (2Q) FY19 (3Q) FY19 (4Q)</p>
R&D investment	13,171	14,082	+911 +6.9 %	<p>4,048 3,226 3,592 3,228 3,125 3,104 3,559 3,556 3,863</p> <p>FY17 (4Q) FY18 (1Q) FY18 (2Q) FY18 (3Q) FY18 (4Q) FY19 (1Q) FY19 (2Q) FY19 (3Q) FY19 (4Q)</p>

Dividends for FY2019

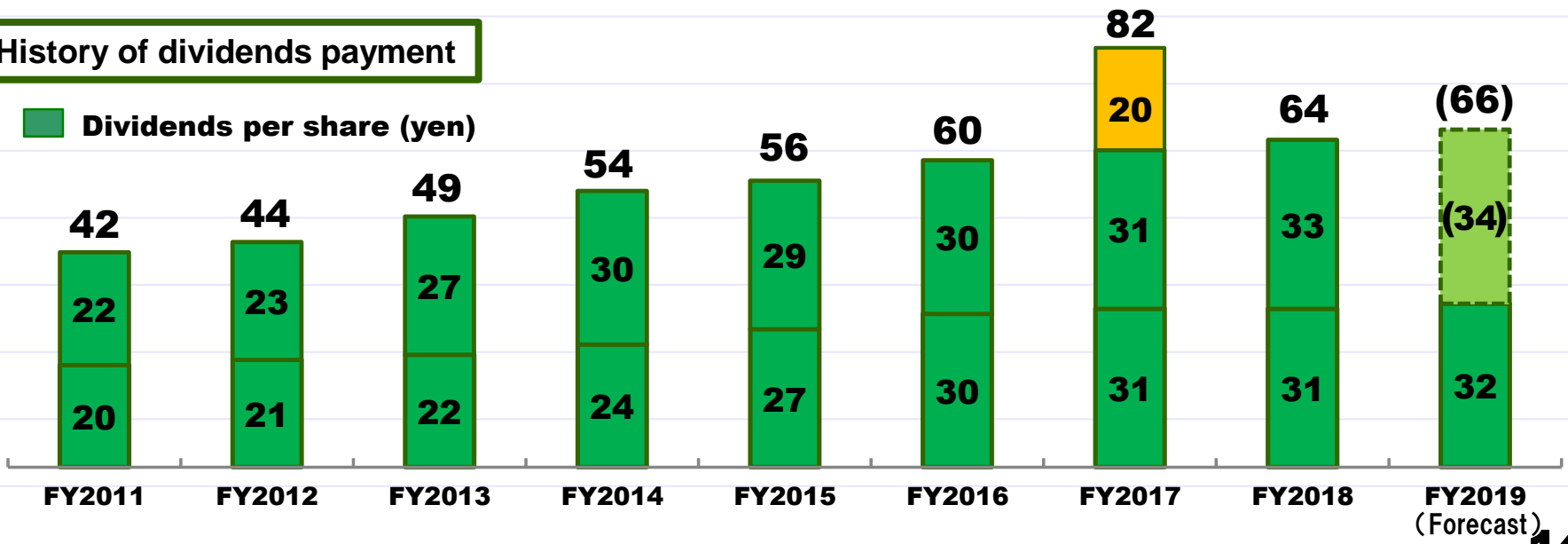
Basic policy on profit distribution

GLORY considers the return of profits to shareholders to be an important management task and retains a policy to continue stable dividends while striving to maintain and enhance sound financial standing in preparation for future business growth. GLORY has set a target of dividend payout ratio of 30% or higher on a consolidated basis.

	Interim	Year-end (plan)	Annual (plan)
Dividends per share	¥ 32	¥ 34	¥ 66 (Dividend payout ratio 44.5%)

*Year-end dividends to be proposed to the 74th Ordinary General Meeting of Shareholders scheduled for June 26, 2020.

History of dividends payment



3

Current situation

~ Impact of COVID-19 ~

<Domestic>

Sales decreased due to the large-scale demand of the previous year having run its course in the Financial Market. There was almost no impact from COVID-19.

<Overseas>

Minor impact from COVID-19 due to business activity restrictions remained in the second half of the fourth quarter.

(Millions of yen)	Sales		Y-on-Y
	FY2018(Q4)	FY2019(Q4)	
Overseas Market	15,887	11,608	-4,279 -26.9 %
Financial Market	14,587	15,235	+648 +4.4 %
Amusement Market	4,636	4,797	+161 +3.5 %
Others	1,020	1,466	+446 +43.7 %
Total overseas sales	36,130	33,106	-3,024 -8.4 %

(Millions of yen)	Sales		Y-on-Y
	FY2018(Q4)	FY2019(Q4)	
Americas	12,863	11,935	-928 -7.2 %
EMEA	12,954	12,579	-375 -2.9 %
Asia	4,303	3,896	-407 -9.5 %
China	1,826	1,105	-721 -39.5 %
OEM	2,708	1,869	-839 -31.0 %
Total overseas sales	32,827	30,278	-2,549 -7.8 %

Status of Overseas Regions

As of the end of May 2020

<p>Americas</p>	<p>【sales】 Many orders were postponed because the business activities were limited to 20% of normal times. But, no cancellation of large orders.</p> <p>【Maintenance services】 Operating rate is around 50% of normal times due to the closures of customers' stores, etc.</p>
<p>EMEA</p>	<p>【sales】 As in the United States, business activities continue to be restricted. Lockdowns in major countries are expected to gradually ease.</p> <p>【 Maintenance services 】 Operation rate is around 50% of normal times due to the closure of customers' stores, etc.</p>
<p>Asia</p>	<p>【sales】 Business activities continue to be restricted.</p> <p>【 Maintenance services 】 Minimal activities are ongoing according to the regulations of each country.</p>
<p>China</p>	<p>【sales】 Business activities started, although some projects were postponed.</p>
<p>OEM</p>	<p>Production resumed in Philippines factory from early May and business activities are gradually beginning.</p>

As of the end of May 2020

Financial Market	Delivery of products continued to despite restrictions on new orders. Sales activities are expected to begin in June.
Retail and Transportation Market	Some orders and delivery have been postponed, but sales activities are expected to begin in June.
Amusement Market	Most of the halls were closed at the end of April, but now about 70% are open. Severe environment continues due to COVID-19 prevention measures.
Overseas factory	China Production has resumed after April.
	Philippines Production has resumed from early May, and the current operating rate is about 70%.

Consolidated financial forecast & annual dividend are not determined yet.

<Reason>

In particular, the timing of restart of business activities in major overseas regions is uncertain at this time, and it is difficult to calculate appropriate and reasonable financial forecast.

<Schedule for disclosure>

Financial forecast & annual dividend will be disclosed immediately when it becomes possible to calculate.

4 Measures in FY2020

Build foundations for realizing sustainable business management (Existing Business)

- Speed up growth by conducting extensive sales activities that utilize Glory's powerful customer base

Domestic Business Strategy

Respond to the market changes flexibly and promote solution proposals

- Realization of next generation branch style, expansion of "non-cash" business sector -

[Financial]

•Expand sales of products that realize next generation branch style

•Expand main financial product sales

Key
measures

[Retail]

•Expand sales of products for self check-out such as Coin and banknote recyclers for cashiers & Ticket vending machines

•Expand "non-cash" business sector

(electronic settlement, voucher processing, biometric authentication)

Overseas Business Strategy

Further growth of financial market by expanding business of self-operation machines and acceleration of retail business

[Europe/ Americas]

(Financial) Wider use of banknote recycler for tellers & cultivation of "Self" market

(Retail) •Reinforce sales to back-office market and penetrate to front market

•Create synergies with acquired companies

Key
measures

[Asia]

(Financial) Expand sales of banknote recycler for tellers in main countries

(Retail) Investment in potentially high-growth countries

Strengthen collaboration with various partners to solve social issues (New Business)

- Shift the business model from products (hardware) to solutions & services
- Further growth of the biometric/image recognition business & robot system integration



Measures in FY2020

(Domestic business)

Solutions

- Higher financial institution earnings : Eliminate back-office tasks to focus on serving customers/Operate branch offices with fewer people
- Improve customer satisfaction : Use self-service systems to cut waiting time

Measures for reorganization of financial institutions & reduction of branches

Bank
branches
1 to 3
years from
now

“Smart Bank Branch”

Envisions an effective strategy by dividing branches into four categories. Eliminates back-office tasks allowing branch personnel to focus on sales activities for customers who visit branches.

● BPR support service

Results	FY2018	12 cases
	FY2019	50 cases

● Sales from store construction proposals

- FY2018 sales result ¥ 0.8 billion
- FY2019 sales result ¥ 0.7 billion

● Expansion of sales of Remote teller system

● Expansion of sales of Seal stamp scanner

Small branch



Automated branch

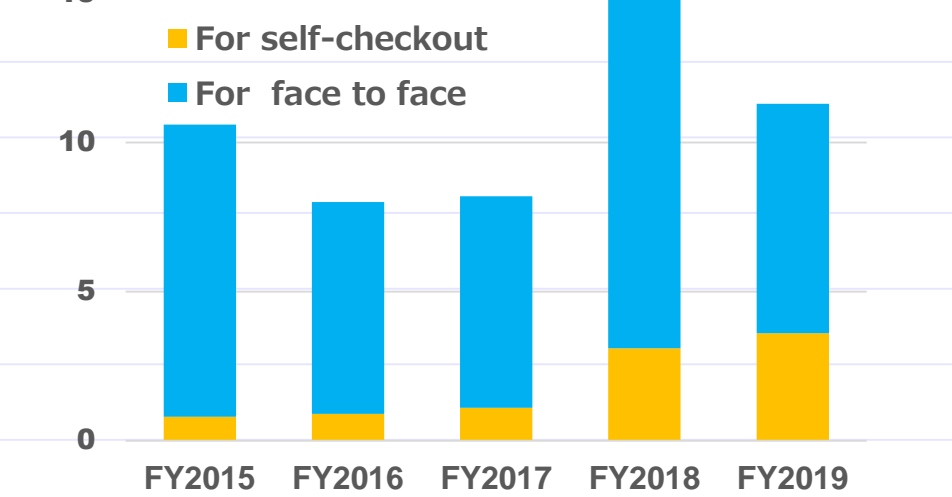


Solutions

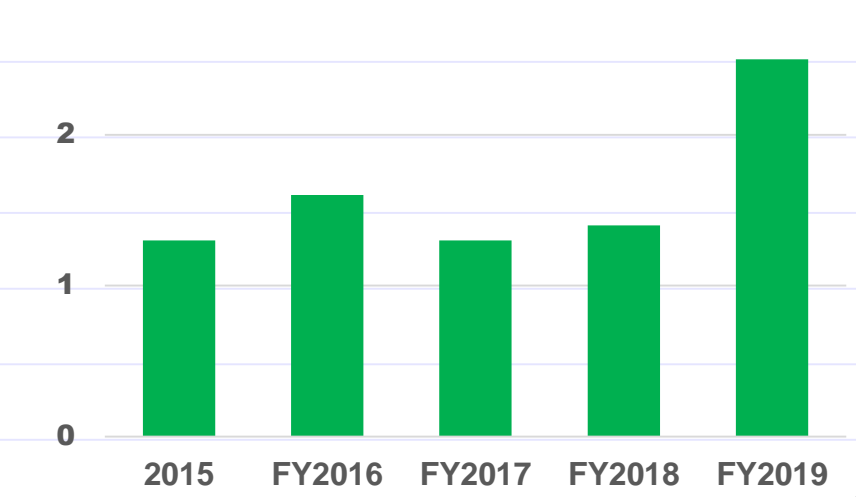
- Higher retail stores earnings : Improve efficiency of time-consuming payment-related tasks and provide ideas for dealing with the labor shortage
- Improve customer satisfaction : Support for various payment methods and Shorter checkout waiting time



Sales trend of Coin and banknote recyclers for cashers



Sales trend of Ticket vending machine





Measures in FY2020

(Overseas business)

Solutions

- Higher financial institution earnings : Fewer branch personnel and rigorous cash management
- Improve customer satisfaction : Increase efficiency of bank procedures to cut waiting time



TellerInfinity™

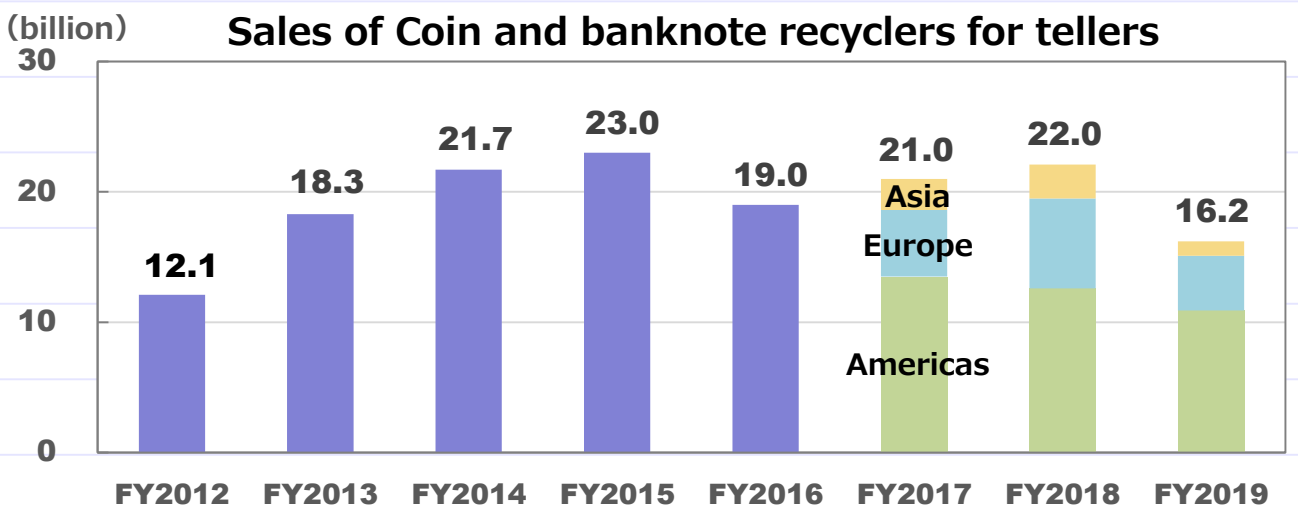
Enhance proposals for branch solutions utilizing TellerInfinity™ operated by customers themselves



- 【Major functions】
- Input/output of coins and banknotes
 - Input/output of checks
 - Internal/external money transfers
 - Payment for utility and other bills

Coin and banknote recyclers for tellers

Enhance proposals for branch solutions utilizing banknote recyclers for tellers



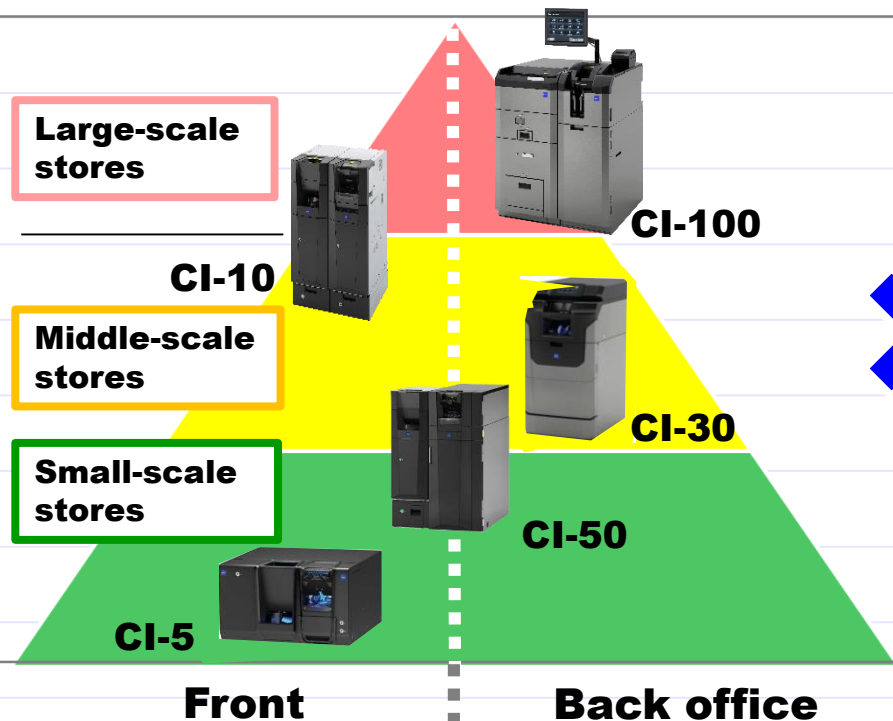
Solutions

- Higher retail stores earnings : Rigorous cash management and fewer branch personnel
- Improve customer satisfaction : Shorter checkout waiting time

- Sales expansion of products for back office
- Creation of synergise with companies acquired

◆ Sales expansion of retail products ◆
~Wide product line up~

● Retail products (CI series)



◆ Building new business model ◆
~Creation of early synergies~

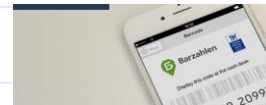
● Acrelec (France)

- Servicing major brands including many of the largest quick service restaurant
- Expand sales by utilizing sales channels of Glory
 - Create customer value by integrating with Glory's currency technology
 - Realize new services through combined store management platform



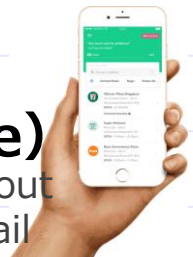
● CPS社 (Germany)

- Development and provision of online cash settlement platform in Europe through POS registers in retail shops.



● SOCASH社 (Singapore)

- Development and provision of cash out service through POS registers in retail shops.



Biometric identification (Providing solutions for realizing a safe and secure society)

Commercialize "BioPay" (Biometric payment)

【Outline】

- Enable Customers to make payments by biometric identification using their facial images registered on the system.
- Using facial images linked with credit card and bank account information.



Expand sales of walk-through facial recognition system

【Features】

- Accurate personal identification is possible even in severe environments, such as wearing a mask or sunglasses, backlit or dark place, and a three-quarter face on pre-registered data.
- Can manage face images for up to 1000 stores.



Robot system integration (Automated society)

Expand sales

Implement sales promotion measures for target business category

Enhance product strength

Develop new technology → Image inspection by AI, etc.

Strengthen business base

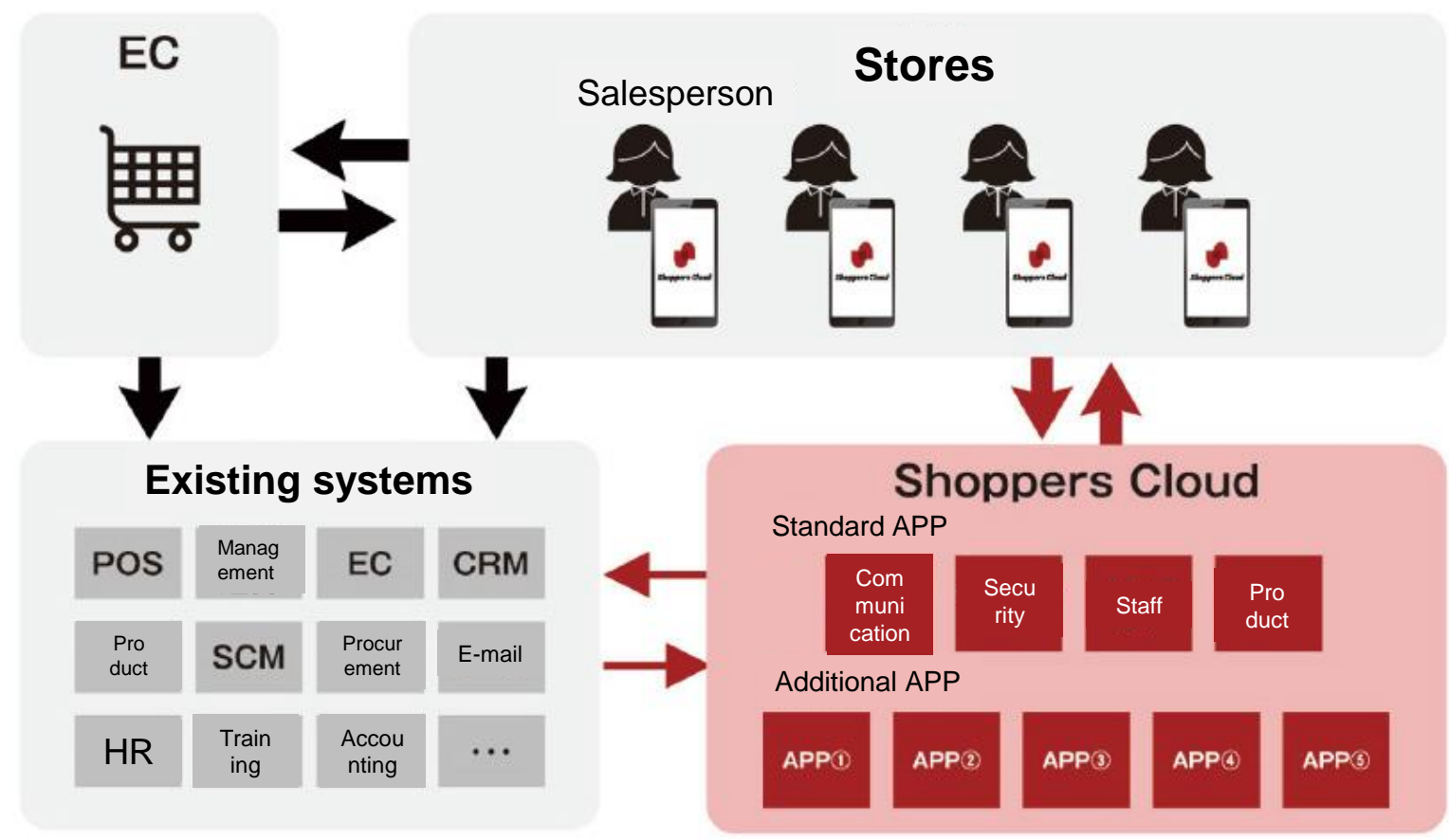
Explore new business category



FUJIREBIO Inc. Sagamihara Factory (Delivered in 2019)

Commercialization of store business support application "Shoppers Cloud"

Cloud service that provides store operation management applications such as communication support and shoplifting prevention. By consolidating multiple terminals owned by a salesperson into one smartphone, the work load will be significantly reduced and safety and hygiene control will be ensured.



Business development in the medical field



AMEC
Advanced Medical Engineering Center



GLORY

The "Glory Medical Engineering Collaborative Research Project" has been established as part of the Advanced Medical Engineering Research Center (AMEC), University of Hyogo. By utilizing Glory's recognition and identification technologies, the aim is to develop technologies that will be useful for early detection, diagnosis, and treatment of various diseases associated with an aging society.



順天堂大学
JUNTENDO UNIVERSITY



GLORY

Collaborative research is being conducted with Juntendo University and several other companies. By using Glory's facial expression recognition technology, IBM Japan's AI, and other technologies, the aim is to establish a system that can detect Parkinson's disease and dementia, at an early stage and diagnose their progression based on facial expressions and speech.



EM SYSTEMS CO.,LTD.



GLORY

Collaborated with EM Systems on a prescription input support system for health insurance pharmacies. Glory's optical character recognition (OCR) technology has been installed into a system provided by EM Systems that manages patient information. Available from October 2019.

EcoNaviSta



GLORY















Collaborate on health monitoring services for care and welfare facilities. Glory's facial-recognition-driven System When a hospitalized patient tries to leave the hospital, the facial-recognition camera installed will detect them and send a message to hospital staff computers and tablets together with images taken.

Investment for growth in existing & new businesses






Expanded and strengthened direct sales & direct maintenance network

Built new business models

Expanded and strengthened direct sales & direct maintenance network		Built new business models	
	2020	 <ul style="list-style-type: none"> • Formed a Capital and business alliance agreement with AdInte (Japan) ~Acquired data analytics technology ~  <ul style="list-style-type: none"> • Acquired Acrelec, a provider of self-service Kiosks (France) ~Promote KIOSK business~ 	
 <ul style="list-style-type: none"> • Acquired Sortek, a distributor (Mexico)  <ul style="list-style-type: none"> • Increased ownership ratio of Sitrade to 75% • Acquired CTS Solutions, a distributor (Italy) 	2019	 <ul style="list-style-type: none"> • Invested soCash, in provider of mobile phone-based application (Singapore)  <ul style="list-style-type: none"> • Acquired CPS, a provider of online cash settlement platforms (Germany) 	
 <ul style="list-style-type: none"> • Acquired Semeci Limited, a distributor (Ireland) 	2018	 <ul style="list-style-type: none"> • Formed a Capital and business alliance agreement with FueTrek (Japan) ~Acquired speech recognition technology ~ 	
 <ul style="list-style-type: none"> • Acquired In-Tech, a distributor (Russia)  <ul style="list-style-type: none"> • Acquired REEVEX, a software developer (U.S.A.) 	2016		
 <ul style="list-style-type: none"> • Acquired ATS, a distributor (New Zealand) 	2015		
 <ul style="list-style-type: none"> • Acquired Talaris, a provider of cash handling equipment and software solutions (UK) 	2012		

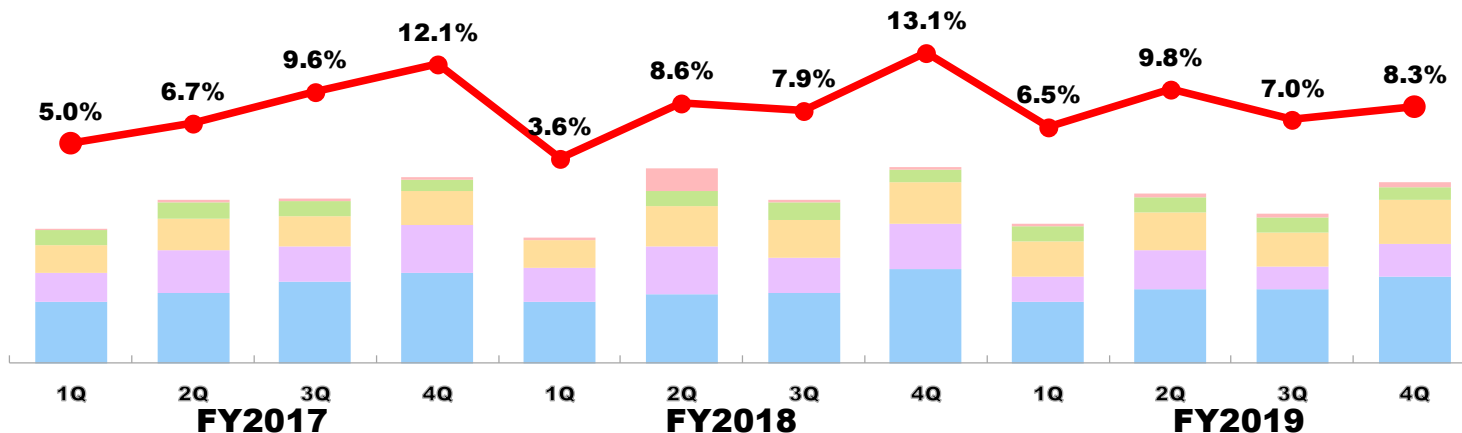
References

(vs. Forecast)

(Millions of yen)	Sales			Operating Income		
	FY2018		Y-on-Y	FY2019		Y-on-Y
	Forecast	Results		Forecast	Results	
 Overseas Market	110,000	103,621	-6,379 -5.8 %	9,500	9,780	+280 +2.9 %
 Financial Market	44,000	42,262	-1,738 -4.0 %	2,800	3,314	+514 +18.4 %
 Retail & Transportation Market	51,500	52,487	+987 +1.9 %	5,500	5,198	-302 -5.5 %
 Amusement Market	20,000	20,753	+753 +3.8 %	1,900	1,998	+98 +5.2 %
 Others	4,500	5,045	+545 +12.1 %	-2,700	-2,364	+336 - %
Total	230,000	224,170	-5,830 -2.5 %	17,000	17,927	+927 +5.5 %

* Released on February 6, 2020.

Operating margin



(Millions of yen)	FY2019				
	Q1	Q2	Q3	Q4	Full Year
Overseas Market	21,541 1,246	26,023 2,801	25,779 2,237	30,278 3,496	103,621 9,780
Financial Market	8,617 297	13,718 1,771	8,319 451	11,608 795	42,262 3,314
Retail & Transportation Market	12,531 1,532	12,952 1,387	11,769 956	15,235 1,323	52,487 5,198
Amusement Market	5,224 702	5,319 591	5,413 580	4,797 125	20,753 1,998
Others	1,161 -608	1,417 -701	1,001 -545	1,466 -510	5,045 -2,364
Total	49,076 3,171	59,429 5,847	52,280 3,679	63,385 5,230	224,170 17,927

Upper row : Sales
Under row : Income

Consolidated Statement of Income Statement of Comprehensive Income

(Millions of yen)	FY2018		FY2019		Y-on-Y
	Full Year	Ratio	Full Year	Ratio	
Net sales	235,762	100.0%	224,170	100.0%	-11,592
Cost of sales	147,274	62.5%	137,109	61.2%	-10,165
Selling, general and administrative expenses	67,912	28.8%	69,134	30.8%	+1,222
Operating income	20,576	8.7%	17,927	8.0%	-2,649
Non-operating income	1,052	0.4%	785	0.4%	-267
Non-operating expenses	1,053	0.4%	3,055	1.4%	+2,002
Ordinary income	20,575	8.7%	15,657	7.0%	-4,918
Extraordinary income	66	0.0%	226	0.1%	+160
Extraordinary loss	80	0.0%	391	0.2%	+311
Income before income taxes and minority interests	20,562	8.7%	15,491	6.9%	-5,071
Income taxes	7,007	3.0%	5,501	2.5%	-1,506
Net Income	13,554	5.7%	9,990	4.5%	-3,564
Net income attributable to owners of parent	12,256	5.2%	8,961	4.0%	-3,295

Net Income	13,554	5.7%	9,990	4.5%	-3,564
Valuation difference on available-for-sale securities	-692		-672		+20
Foreign currency translation adjustment	1,603		-2,542		-4,145
Remeasurements of defined benefit plans	-650		-1,333		-683
Total other comprehensive income	265	0.1%	-4,551	-2.0%	-4,816
Comprehensive income	13,820	5.9%	5,438	2.4%	-8,382

(Millions of yen)	As of March 31, 2019	As of March 31, 2020	Increase/ Decrease		As of March 31, 2019	As of March 31, 2020	Increase/ Decrease
Cash, deposits and	75,884	73,583	-2,301	Notes and accounts	18,475	18,500	+25
Notes and accounts	57,170	49,603	-7,567	Short-term loans payable	27,845	24,951	② -2,894
Inventories	48,527	51,681	+3,154	Other	44,147	42,172	-1,975
Other	6,562	6,541	-21	Total current liabilities	90,467	85,623	-4,844
Current assets	188,143	181,408	-6,735	Long-term loans payable	0	46	② +46
Property, plant and equipment	34,829	38,503	+3,674	Other	34,503	35,950	+1,447
Customer relationships	19,108	17,968	① -1,140	Noncurrent liabilities	34,503	35,996	+1,493
Goodwill	44,245	43,246	-999	Total liabilities	124,971	121,620	-3,351
Other	6,438	6,701	+263	Capital stock	12,892	12,892	0
Intangible assets	69,791	67,915	-1,876	Retained earnings	172,219	163,070	-9,149
Total investments and other assets	25,464	20,935	-4,529	Other	8,146	11,181	+3,035
Total noncurrent assets	130,084	127,354	-2,730	Total netassets	193,257	187,143	-6,114
Total assets	318,228	308,763	-9,465	Total liabilities and net assets	318,228	308,763	-9,465

(1) Customer relationships and goodwill decreased steadily

(2) Loans decreased steadily

(Millions of yen)	FY2018 Full Year	FY2019 Full Year	Increase/ Decrease
Cash flows from operating activities	24,300	25,062	+762
Cash flows from investing activities	-11,388	-13,032	-1,644
Cash flows from financing activities	-361	-15,339	-14,978
Net increase (decrease) in cash and cash equivalents	12,697	-4,227	-16,924
Free cash flows	12,912	12,030	-882

*Free cash flows = Cash flows from operating activities + Cash flows from investing activities

<Notes>

1. The forward-looking statements such as operational forecasts contained in this document are based on the information currently available to the company and certain assumptions which the company regards as legitimate, and are not promises regarding the achievement of forecasts. Actual performance may differ greatly from these forecasts due to various present and future factors.

The factors includes changes in the economic conditions in the company's principal markets, changes in demand for the company's products, fluctuations of exchange rates, and impacts of changes in various regulations, accounting principles and practices.

Please also take note that forecasts in this document may change without prior notice unless required by laws.

2. Amounts are rounded down to the nearest million yen for calculating percentages of year-on-year changes and composition ratios.