



#### Consolidated financial results

for the first half of fiscal year ending March 31, 2006

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This document may contain forward-looking statements which reflect management's current views with respects to certain future events and financial performances. Actual results may differ materially from those projected or implied in the forward-looking statements and from historical trends. Further, certain forward-looking statements are based upon assumptions of future events which may not prove to be accurate.

So please avoid making investment decision relying only on this document. And please note that we may change the contents of the forward-looking statements without advance notice except that we need legal procedures.



1. Performance overview of the first half ended September 30, 2005



### 1 ) Performance overview vs previous year



- Net sales considerably decreased from the corresponding period of the previous year due to the terribly flagging demand because of negative effect of special demand related to issue of new banknotes.
- · Profit considerably decreased due to decline in sales cost ratio caused by decline of net sales.

(Millions of yen)	First Half of FY 2004	First Half of FY 2005	vs previous year	First Half of FY 2002	
Net sales	99,196	69,021	-30.4%	56,852	
Operating profit	21,532	3,058	-85.8%	4,584	
				i	
Ordinary profit	21,454	3,574	-83.3%	4,584	
Net income	13,255	1,566	-88.2%	2,398	
[vs previous year] ·Net sales -31.0% ·Sales cost -21.0%					

•Selling, general and administrative expenses +2.8%



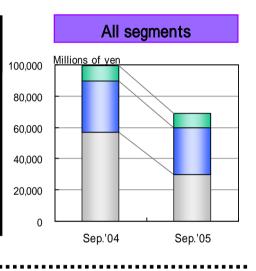
# 2. Details of performance of the first half ended September 30, 2005



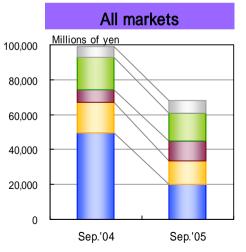


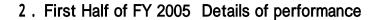
## 1 ) Net sales by segments/by markets

by segments	First Half of FY 2004	First Half of FY 2005	vs previous year
Money handling machines & Cash management systems	56,696	29,989	-47.1%
Vending machines & Automatic service equipment	32,847	29,580	-9.9%
Other goods and products	9,652	9,451	-2.1%



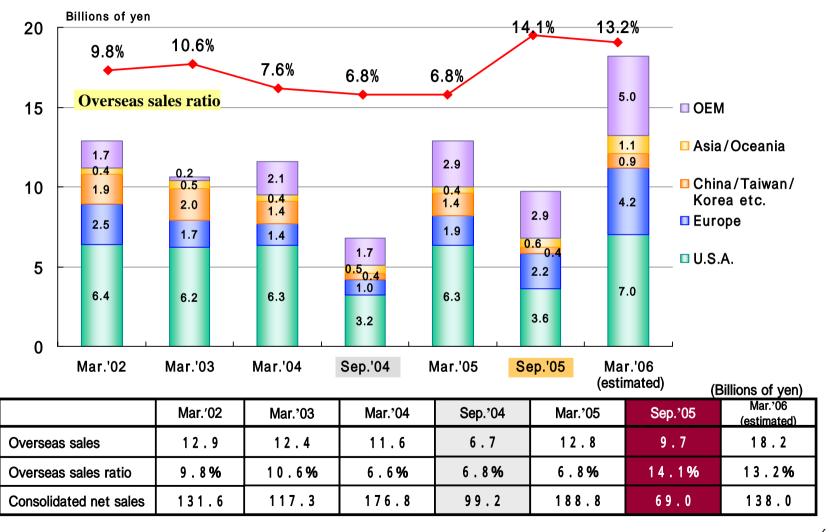
by markets	First Half of FY 2004	First Half of FY 2005	vs previous year
Financial institutions	49,697	20,120	-59.5%
Distribution/ Transportation	17,249	13,252	-23.2%
Vending machines	7,233	11,596	+60.3%
Amusement game	18,847	15,806	-8.4%
Others	6,170	7,247	+17.5%







#### 2 ) Overseas sales





#### 3 ) Business forecast for FY2005

· Net sales were estimated to be equal with the revised forecast due to increase of sales in products around cashers, for overseas, and so on.



· Profit was estimated to be equal with revised forecast due to increase of cost for initiating development of new products.

(Millions of yen)	FY 2004	FY 2005 estimate	vs previous year	FY 2002
Net sales	188,881	138,000	-26.9%	117,287
Operating profit	32,554	6,000	-81.6%	8,641
Ordinary profit	32,267	6,500	-79.9%	8,251
Net income	19,306	4,000	79.3%	5,902



3. Business results by markets



## 3 - 1) Financial institution market

## Negative effect of special demand related to issue of new banknotes

In the financial institution market, there was a sharp downturn in demand because of negative special demand (2003~2004) related to issue of new banknotes.

#### [Sales comparison with previous year]

- -57.5% (including special demand)
- -27.7% (excluding special demand)

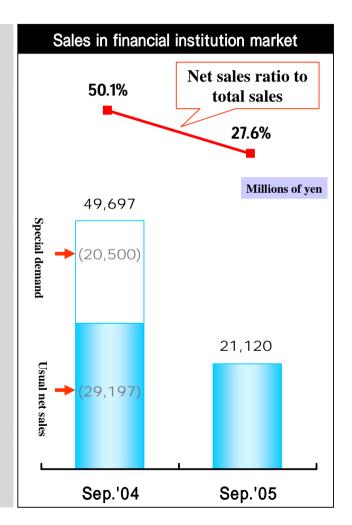
Sales of "WAVE series", open teller systems for institutions as our main products, and "RB series", banknote, coin depositing and dispensing machine were low.



Total cash system for branch WAVE series



Banknote, coin depositing and dispensing machines RB series





### 3 - 2 )Overseas market

#### **Expansion of demand for system devices**

As to overseas market, demand for system devices increased because the financial institutions in Europe need to handle counterfeit euro banknotes and to save labor cost.

#### Sales comparison with previous year 1+44.0%

Banknote depositing and dispensing machines, "RBU series" and "RZ series" expanded its sales. In addition, sales of "UD series" (OEM products), banknote depositing units for ATM, increased.



Banknote depositing and dispensing machines **RBU** series

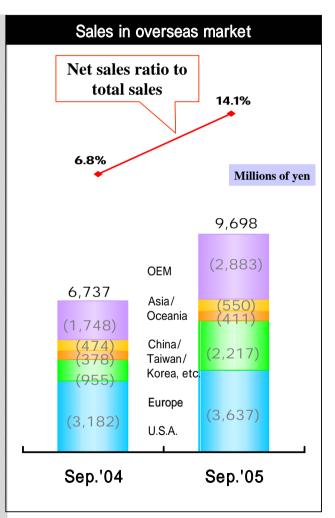


Banknote depositing and Banknote depositing dispensing machines **RZ** series



units for ATM **UD** series

Overseas sales are included in sales of financial institution market.





## 3 - 3 ) Distribution / Transportation market

# **Expansion of demand for cash recyclers for casher**

In distribution market, although there was expansion of demand for products around cashers, demand was sluggish for the whole market due to negative effect of special demand related to issue of new banknotes.

[ Sales comparison with previous year ]

- -23.2% (including special demand)
- +38,8% (excluding special demand)

Sales of cash recyclers for cashers of supermarkets and retail stores increased substantially. On the contrary, sales of "DSS series", automatic deposit machines for security service companies, and sales of "DS series", small-sized cash deposit machines for supermarkets and mass merchandisers, decreased due to negative effect of special demand related to issue of new banknotes.



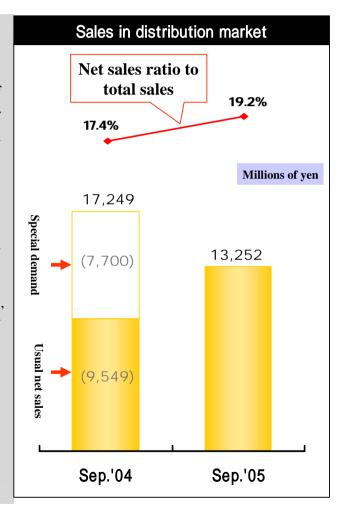
Cash recyclers for cashier
RT• RAD series



Automatic deposit machines DSS series



Small-sized cash deposit machines DS series





## 3 - 4 ) Vending machines market

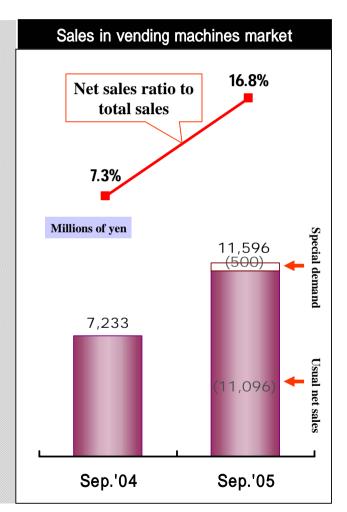
# **Expansion of demand for cigarette vending machines to replace**

In vending machines market, although the market for cigarette vending machines is saturated, sales of cigarette vending machines increased due to a demand to replace an old machine with new one and marketing strategy.

Sales comparison with previous year 1+60.3%



Cigarette vending machines TNR series





## 3 - 5) Amusement game market

# Negative effect of special demand related to issue of new banknotes

In amusement game market, sales increased because we added NASCA Corporation in our consolidated accounting.

Net sales except for sales of NASCA in this first half results were nearly equal to usual net sales in previous term.

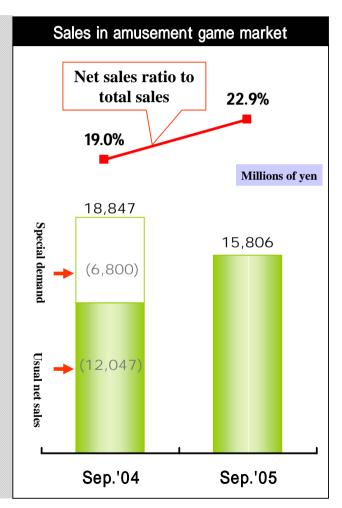
#### Sales comparison with previous year

- -16.1% (including special demand)
- +31.2% (excluding special demand)

Sales of "JK series", premium dispensing machines, was favorable.



Premium dispensing machines .IK series





## 3 - 6 )Other markets

# Enjoyed solid sales in the products related to hospital market

In other markets, products related to hospital market enjoyed solid sales.

#### Sales comparison with previous year 1+17.5%

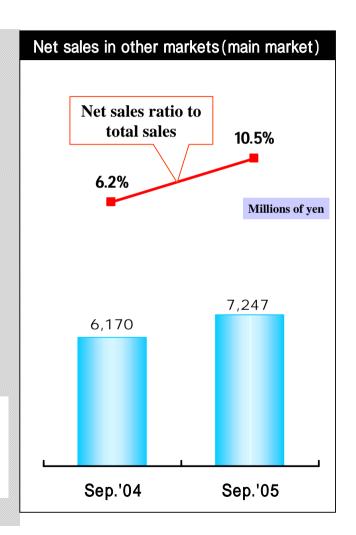
Sales of "FK series", medical treatment payment terminal for hospitals, increased.



Medical treatment payment terminal FK series

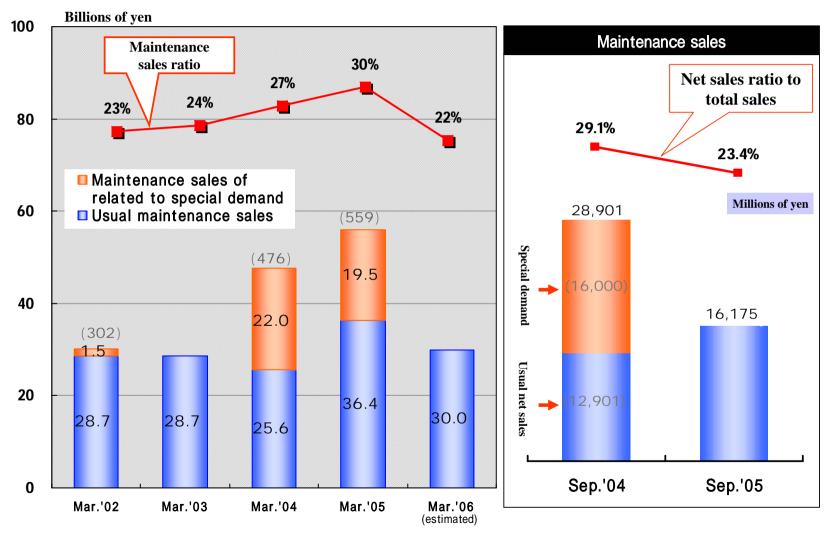
#### "Other markets" means

- 'hospitals 'card-related devices 'public offices 'campuses
- ·leisure parks · vending machine management companies
- other companies, and so on.





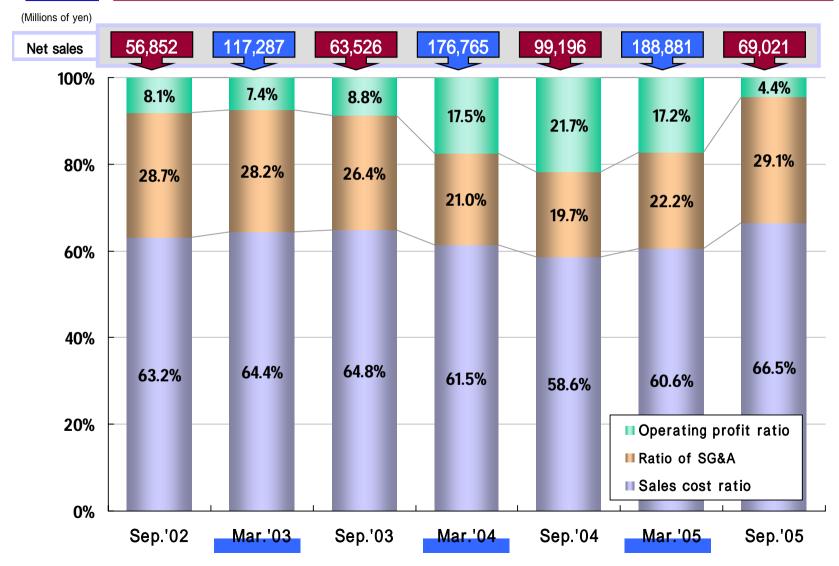
## 3 - 7) Maintenance sales trends







#### 3 - 8) Net sales/sales cost ratio/ratio of SG&A/operating profit

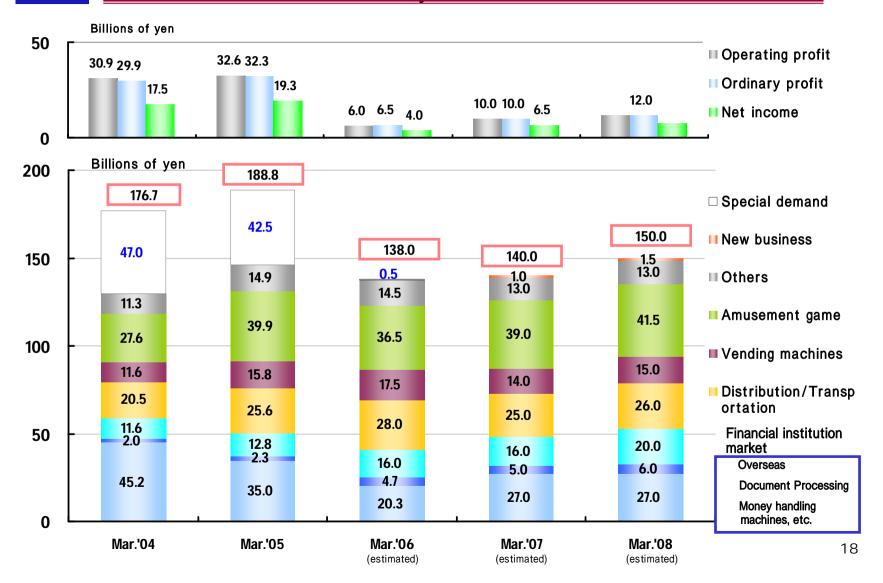




4. Business forecast for the future



#### 1 ) Forecast sales by markets

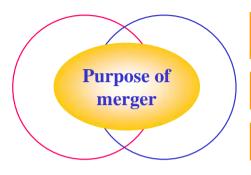




5. Merger with Glory Shoji



## <u>1) Merger with Glory Shoji</u>



Improvement of management efficiency by concentration of management resources

**Speedier customer service** 

**Improvement of cost competitiveness** 



Response to changes in the market promptly and flexibly

•Realization of prompt response to market and flexible and powerful capability by concentrating all processes from planning to support service

Enhanced market competitiveness to ensure our market share

- Promoting expansion of overseas business by taking advantage of our technologies cultivated in Japan
- · Promoting M & A, capital alliances and technical tie-ups

#### Active approach to new business

•Promoting development of products in non-cash related fields, such as electronic money, biometrics technology, etc.