



FACT BOOK 2025

For the Year ended March 31, 2025

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注記事項 Notes

※2016年3月期より、海外現地法人の収益及び費用の換算方法を「期末日レート」から「期中平均レート」に変更しております。この変更は遡及適用され、2015年3月期につきましては、遡及適用後の数値を記載し、対前期及び対前年同期増減率は記載していません。

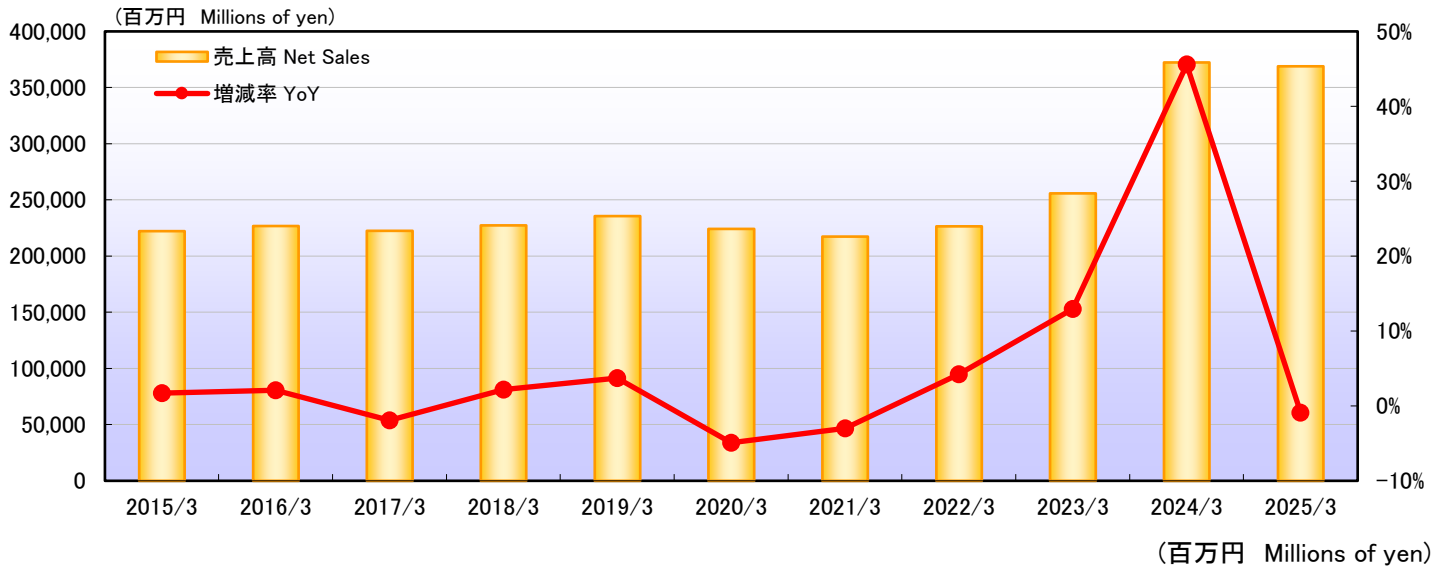
Revenue and expense accounts of consolidated foreign subsidiaries were previously translated into Japanese yen at the “current exchange rate”. From the first quarter of 2016/3, we have changed the translation method to one using the “average exchange rate” which change has been applied retrospectively. In this FACT BOOK, the financial figures for 2015/3 are based on the “average exchange rate” and, therefore, the percentage changes from 2014/3 are not provided.

※下記については、百万円以下を切り捨てた数値を基に算出しています。

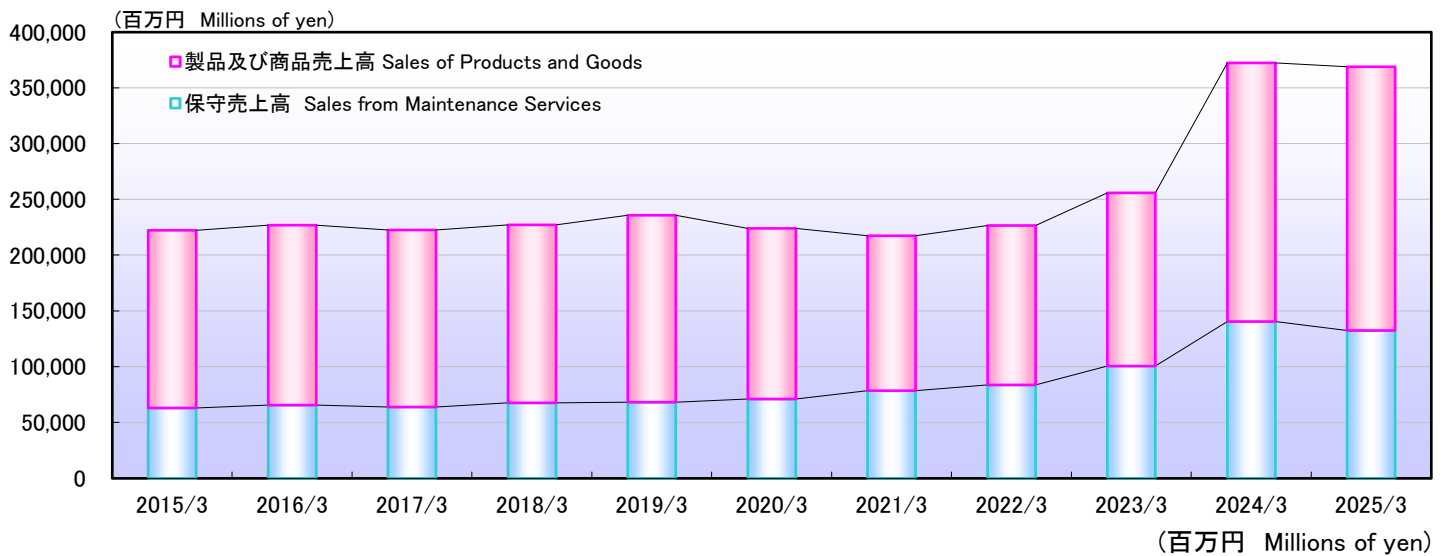
増減率 (P3)、売上高比率 (P3)、売上高経常利益率・当期純利益率 (P4)、売上高研究開発費率 (P5)、売上高売上原価率・販管費率 (P6)、回転率 (P8)、研究開発費投資効率 (P9)、一人当たりの売上高 (P13)、構成比 (P14・P15)

Amounts are rounded down to the nearest million yen for calculating the following items; year-on-year rate (page3), ratios to net sales (page3), ordinary income margin (page4), net income margin (page4), R&D investment ratio (page5), cost of sales ratio to net sales (page6), SG&A expenses ratio to net sales (page6), total assets turnover (page8), current assets turnover (page8), inventory turnover (page8), R&D investment efficiency (page9), net sales per employees (page13), and composition ratios (page14-15).

売上高 Net Sales

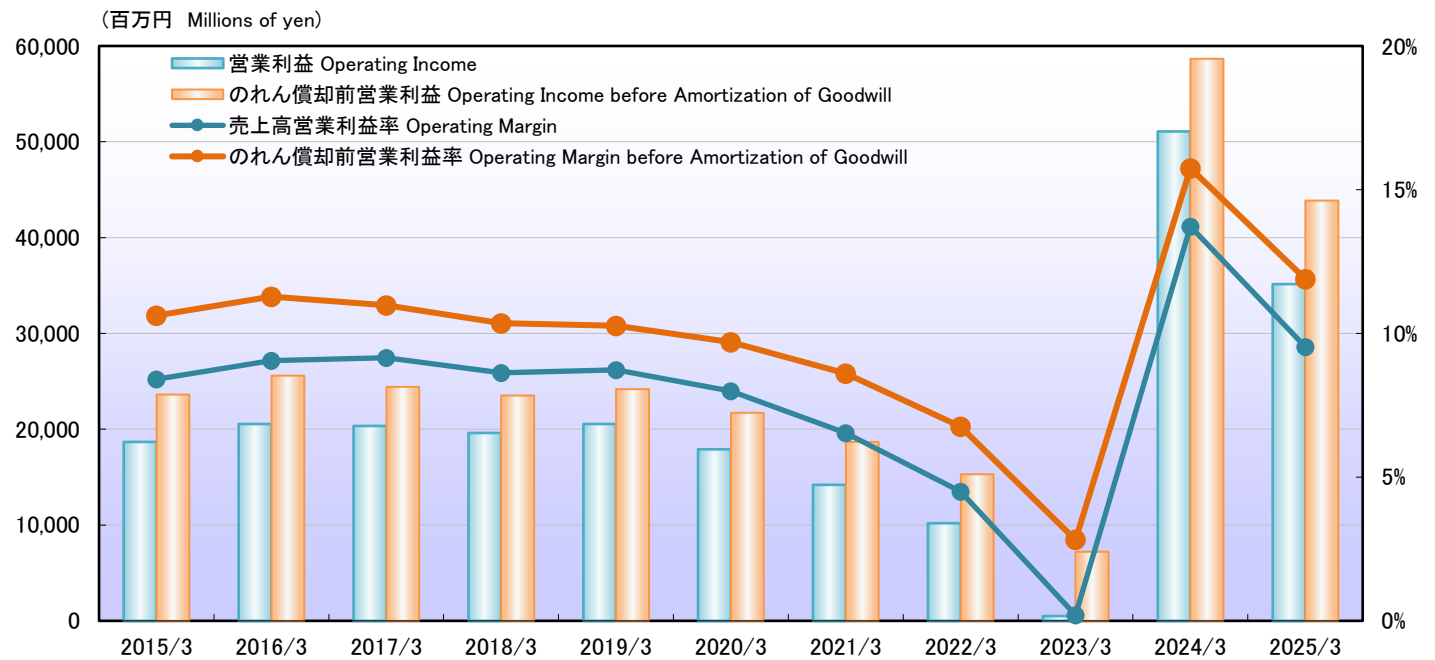


製品及び商品売上高・保守売上高 Sales of Products and Goods/Sales from Maintenance Services



決算期 Fiscal Year	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3
製品及び商品売上高 Sales of Products and Goods	159,150	161,338	158,659	159,683	167,565	153,071	138,748	142,667	155,064	231,844	236,322
売上高比率 Ratio to Net Sales	71.6%	71.1%	71.3%	70.2%	71.1%	68.3%	63.8%	63.0%	60.6%	62.2%	64.0%
保守売上高 Sales from Maintenance Services	63,205	65,613	63,921	67,677	68,197	71,099	78,675	83,894	100,793	140,633	132,695
売上高比率 Ratio to Net Sales	28.4%	28.9%	28.7%	29.8%	28.9%	31.7%	36.2%	37.0%	39.4%	37.8%	36.0%

営業利益 Operating Income

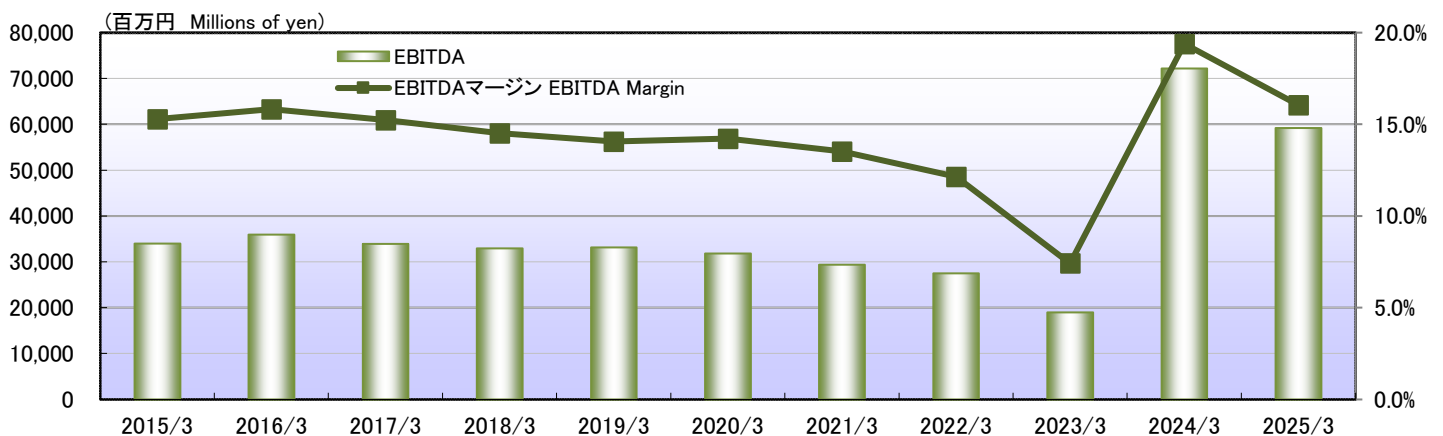


(百万円 Millions of yen)

決算期 Fiscal Year	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3
営業利益 Operating Income	18,693	20,552	20,365	19,615	20,576	17,927	14,201	10,195	522	51,110	35,173
売上高営業利益率 Operating Margin	8.4%	9.1%	9.1%	8.6%	8.7%	8.0%	6.5%	4.5%	0.2%	13.7%	9.5%
のれん償却前営業利益 Operating Income before Amortization of Goodwill	23,631	25,606	24,438	23,538	24,198	21,732	18,704	15,314	7,225	58,670	43,867
のれん償却前営業利益率 Operating Margin before Amortization of Goodwill	10.6%	11.3%	11.0%	10.4%	10.3%	9.7%	8.6%	6.8%	2.8%	15.8%	11.9%

※ 企業連結に係る暫定的な会計処理の確定内容を反映し、遡及適用後の数値を記載しております。
The Company has finalized the provisional accounting treatment for the business combination, and the relevant historical figures have been retrospectively adjusted to reflect the finalization.

EBITDA



(百万円 Millions of yen)

決算期 Fiscal Year	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3
EBITDA ※1 EBITDA	33,981	35,934	33,907	32,989	33,143	31,865	29,410	27,505	18,988	72,217	59,207
EBITDAマージン※2 EBITDA Margin	15.3%	15.8%	15.2%	14.5%	14.1%	14.2%	13.5%	12.1%	7.4%	19.4%	16.0%

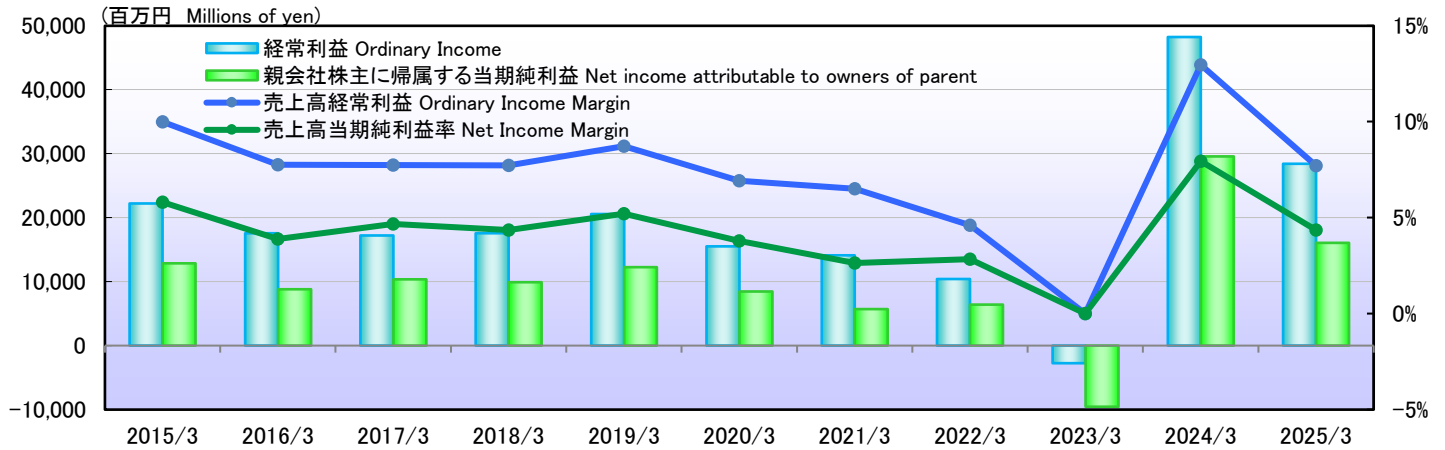
※1 EBITDA=営業利益+減価償却費+のれん償却額

EBITDA = Operating income + Depreciation + Amortization of goodwill

※2 EBITDAマージン=EBITDA/売上高

EBITDA Margin = EBITDA / Net sales

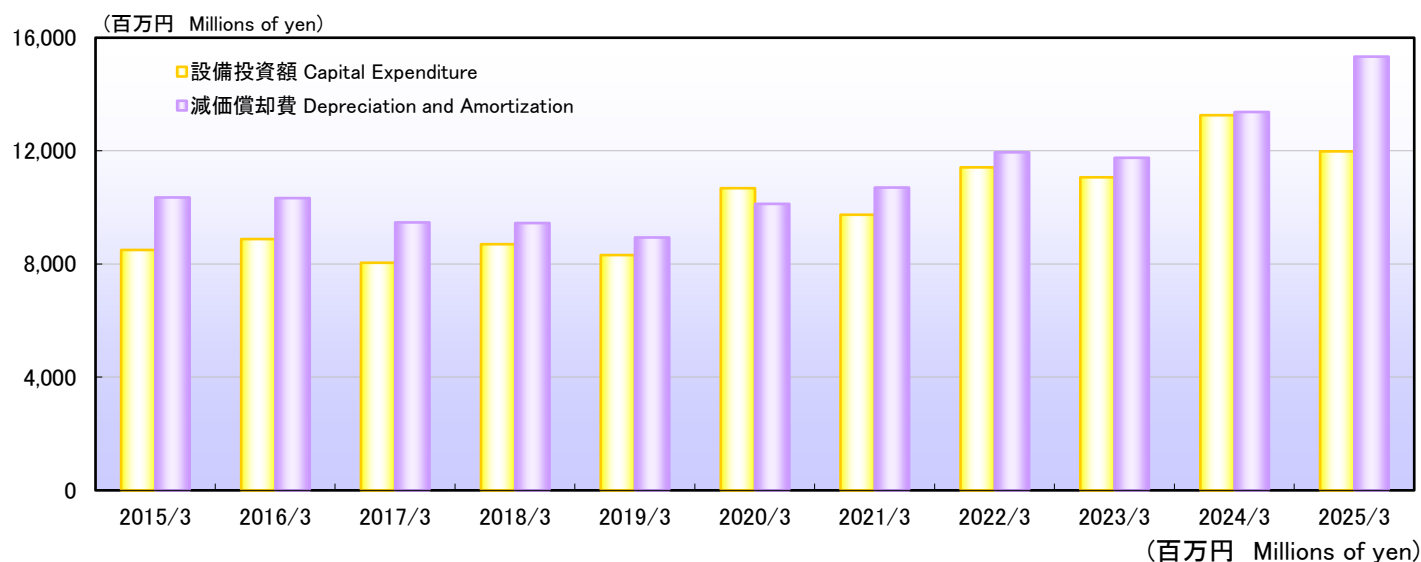
経常利益・当期純利益 Ordinary Income/Net Income



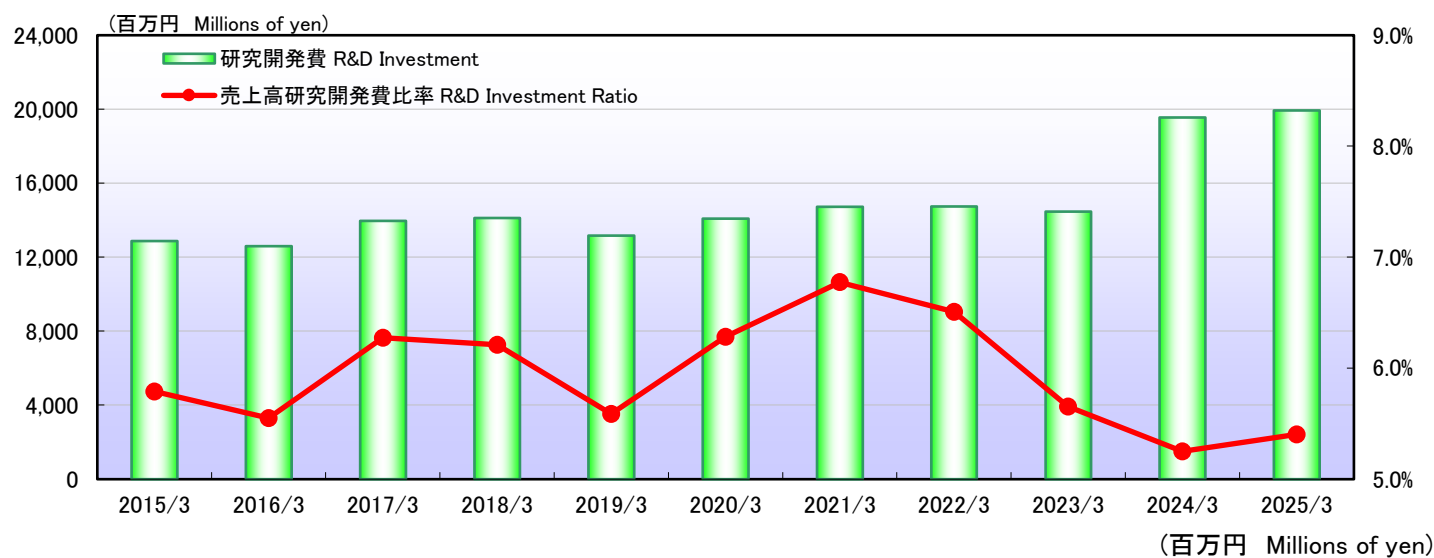
決算期 Fiscal Year	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3
経常利益 Ordinary Income	22,211	17,583	17,205	17,553	20,575	15,514	14,137	10,404	※ -2,720	※ 48,272	28,414
売上高経常利益 Ordinary Income Margin	10.0%	7.7%	7.7%	7.7%	8.7%	6.9%	6.5%	4.6%	—	13.0%	7.7%
親会社株主に帰属する 当期純利益 Net income attributable to owners of parent	12,887	8,829	10,382	9,892	12,256	8,486	5,705	※ 6,410	※ -9,538	※ 29,590	16,053
売上高当期純利益率 Net Income Margin	5.8%	3.9%	4.7%	4.4%	5.2%	3.8%	2.6%	2.8%	—	7.9%	4.4%

※ 企業連結に係る暫定的な会計処理の確定内容を反映し、遡及適用後の数値を記載しております。
The Company has finalized the provisional accounting treatment for the business combination,
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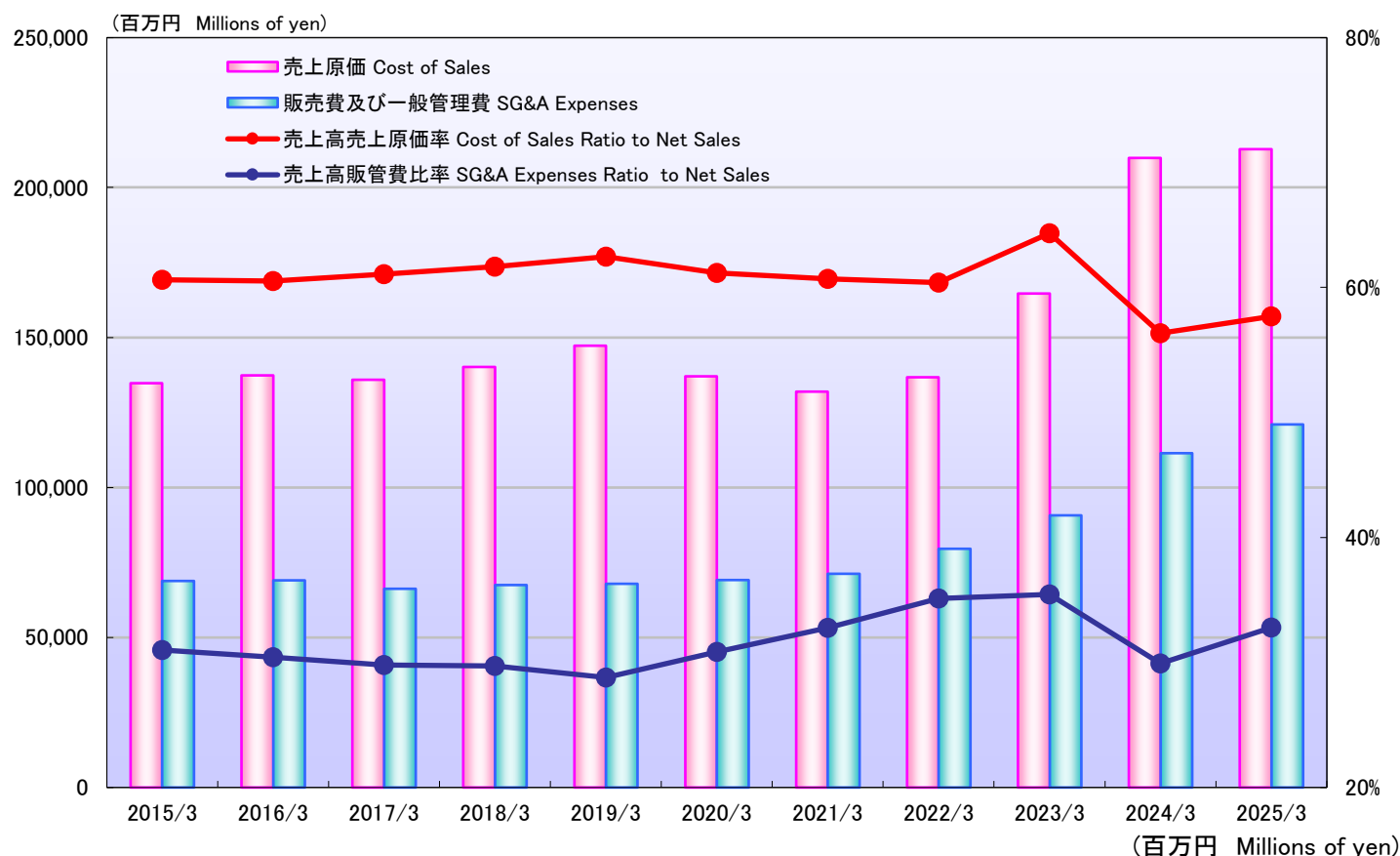
設備投資額・減価償却費 Capital Expenditures/Depreciation and Amortization



研究開発費 R&D Investment



売上原価、販売費及び一般管理費 Cost of Sales/Selling General and Administrative Expenses

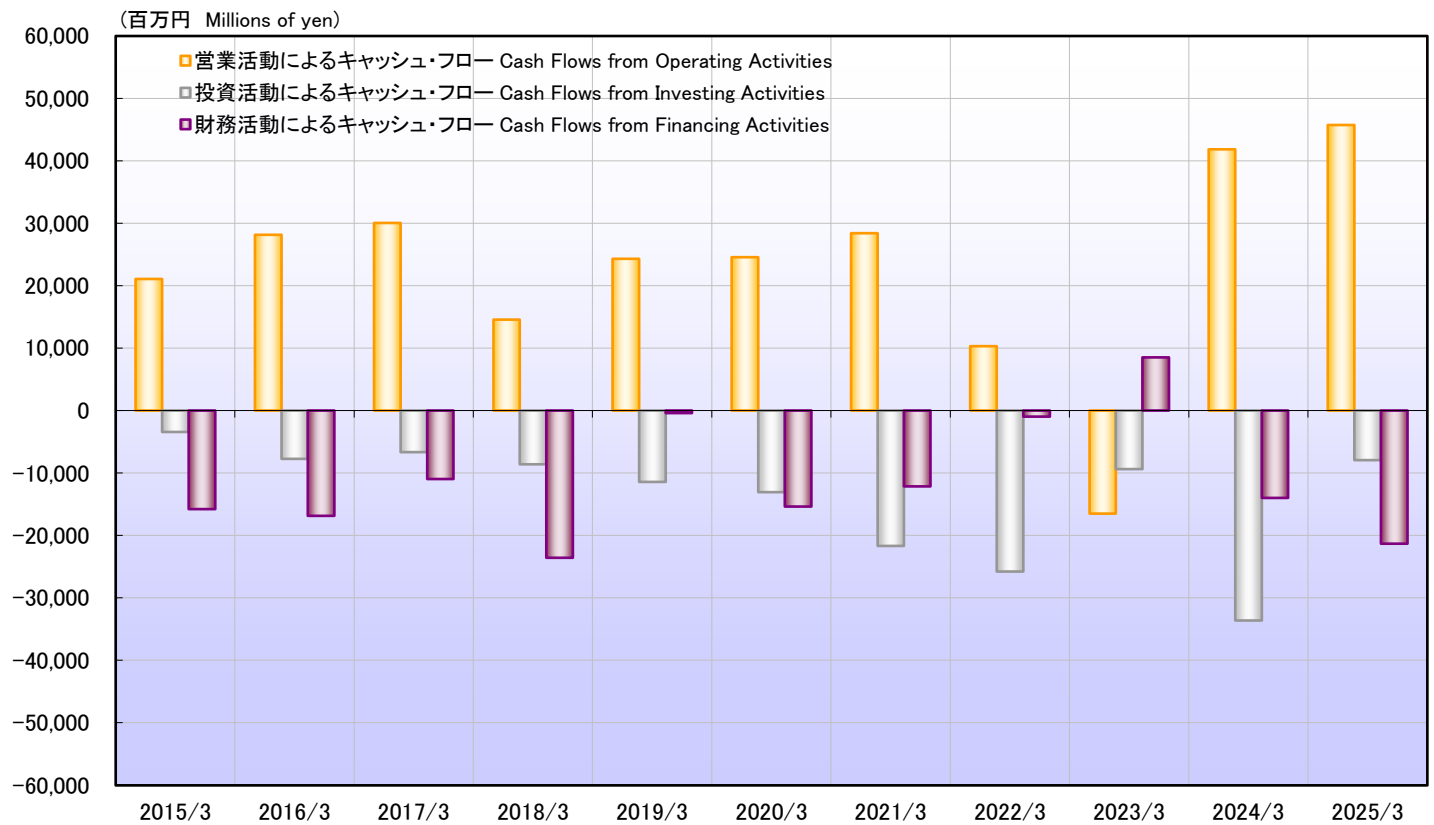


決算期 Fiscal Year	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3
売上原価 Cost of Sales	134,757	137,357	135,907	140,174	147,274	137,109	131,962	136,800	164,630	209,892	212,834
売上高売上原価率 Cost of Sales Ratio to Net Sales	60.6%	60.5%	61.1%	61.7%	62.5%	61.2%	60.7%	60.4%	64.3%	56.4%	57.7%
販売費及び一般管理費 SG&A Expenses	68,905	69,042	66,307	67,570	67,912	69,134	71,259	79,566	90,704	111,474	121,008
売上高販管費比率 SG&A Expenses Ratio to Net Sales	31.0%	30.4%	29.8%	29.7%	28.8%	30.8%	32.8%	35.1%	35.5%	29.9%	32.8%

※ 企業連結に係る暫定的な会計処理の確定内容を反映し、遡及適用後の数値を記載しております。

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キャッシュ・フロー Cash Flows



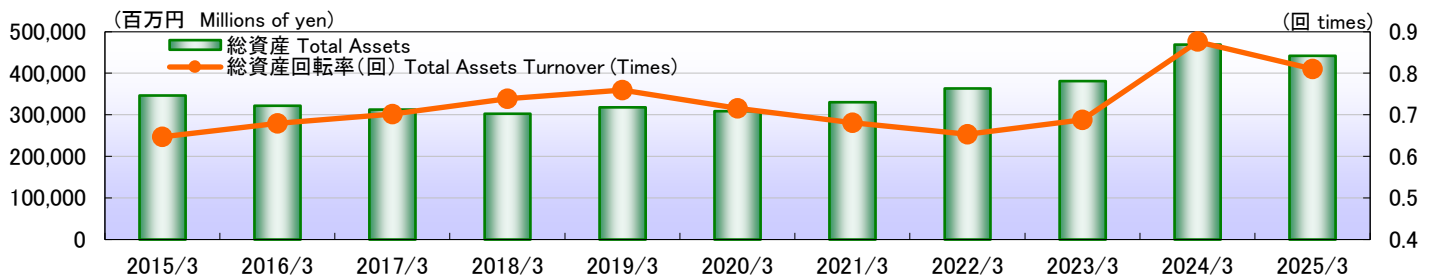
(百万円 Millions of yen)

決算期 Fiscal Year	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3
営業活動による キャッシュ・フロー Cash Flows from Operating Activities	21,106	28,142	30,087	14,585	24,300	24,555	28,443	10,315	-16,486	41,854	45,752
投資活動による キャッシュ・フロー Cash Flows from Investing Activities	-3,425	-7,714	-6,632	-8,609	-11,388	-13,032	-21,666	-25,739	-9,364	-33,577	-7,911
財務活動による キャッシュ・フロー Cash Flows from Financing Activities	-15,749	-16,844	-10,964	-23,574	-361	-15,339	-12,131	-942	8,526	-13,957	-21,275

※ 企業連結に係る暫定的な会計処理の確定内容を反映し、遡及適用後の数値を記載しております。

The Company has finalized the provisional accounting treatment for the business combination, and the relevant historical figure has been retrospectively adjusted to reflect the finalization.

総資産回転率 Total Assets Turnover



決算期 Fiscal Year	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3
総資産 Total Assets	346,613	321,672	312,821	302,825	318,228	308,431	330,608	363,269	381,273	469,232	441,655
総資産回転率(回) Total Assets Turnover (Times)	0.65	0.68	0.70	0.74	0.76	0.72	0.68	0.65	0.69	0.88	0.81

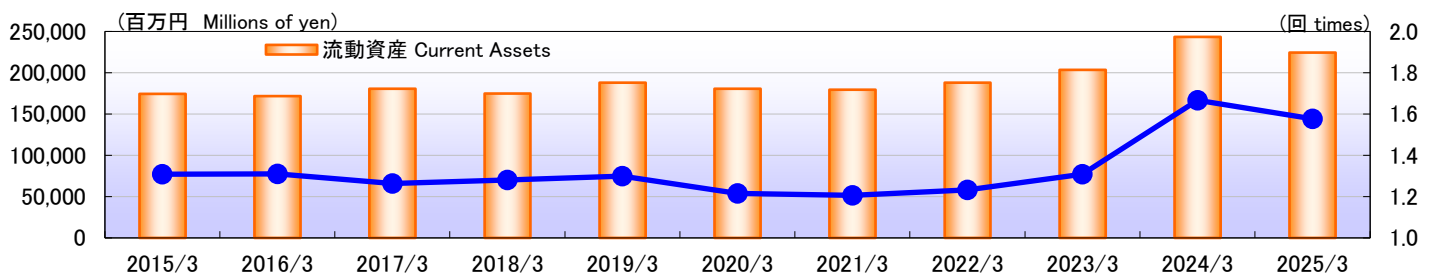
※1 総資産回転率=当期売上高/((前期総資産+当期総資産)/2)

Total Assets Turnover=Net sales / Average of total assets at the beginning and end of the fiscal year

※2 企業連結に係る暫定的な会計処理の確定内容を反映し、遡及適用後の数値を記載しております。

The Company has finalized the provisional accounting treatment for the business combination, and the relevant historical figures have been retrospectively adjusted to reflect the finalization.

流動資産回転率 Current Assets Turnover



決算期 Fiscal Year	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3
流動資産 Current Assets	174,654	171,811	180,597	174,747	188,143	180,901	179,778	187,960	203,477	243,447	224,625
流動資産回転率(回) Current Assets Turnover (Times)	1.31	1.31	1.26	1.28	1.30	1.21	1.21	1.23	1.31	1.67	1.58

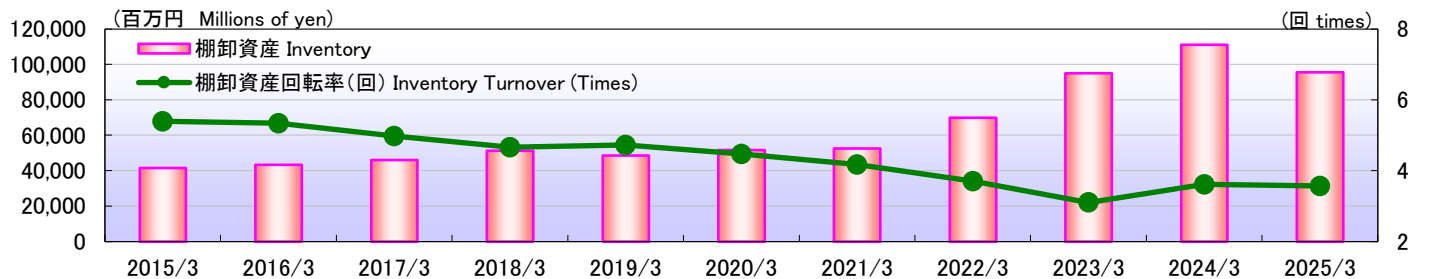
※1 流動資産回転率=当期売上高/((前期流動資産+当期流動資産)/2)

Current Assets Turnover=Net Sales / Average of current assets at the beginning and end of the fiscal year

※2 企業連結に係る暫定的な会計処理の確定内容を反映し、遡及適用後の数値を記載しております。

The Company has finalized the provisional accounting treatment for the business combination, and the relevant historical figure has been retrospectively adjusted to reflect the finalization.

棚卸資産回転率 Inventory Turnover



決算期 Fiscal Year	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3
棚卸資産 Inventory	41,631	43,370	46,126	51,362	48,526	51,682	52,516	69,914	94,998	111,067	95,639
棚卸資産回転率(回) Inventory Turnover (Times)	5.39	5.34	4.97	4.66	4.72	4.47	4.17	3.70	3.10	3.62	3.57

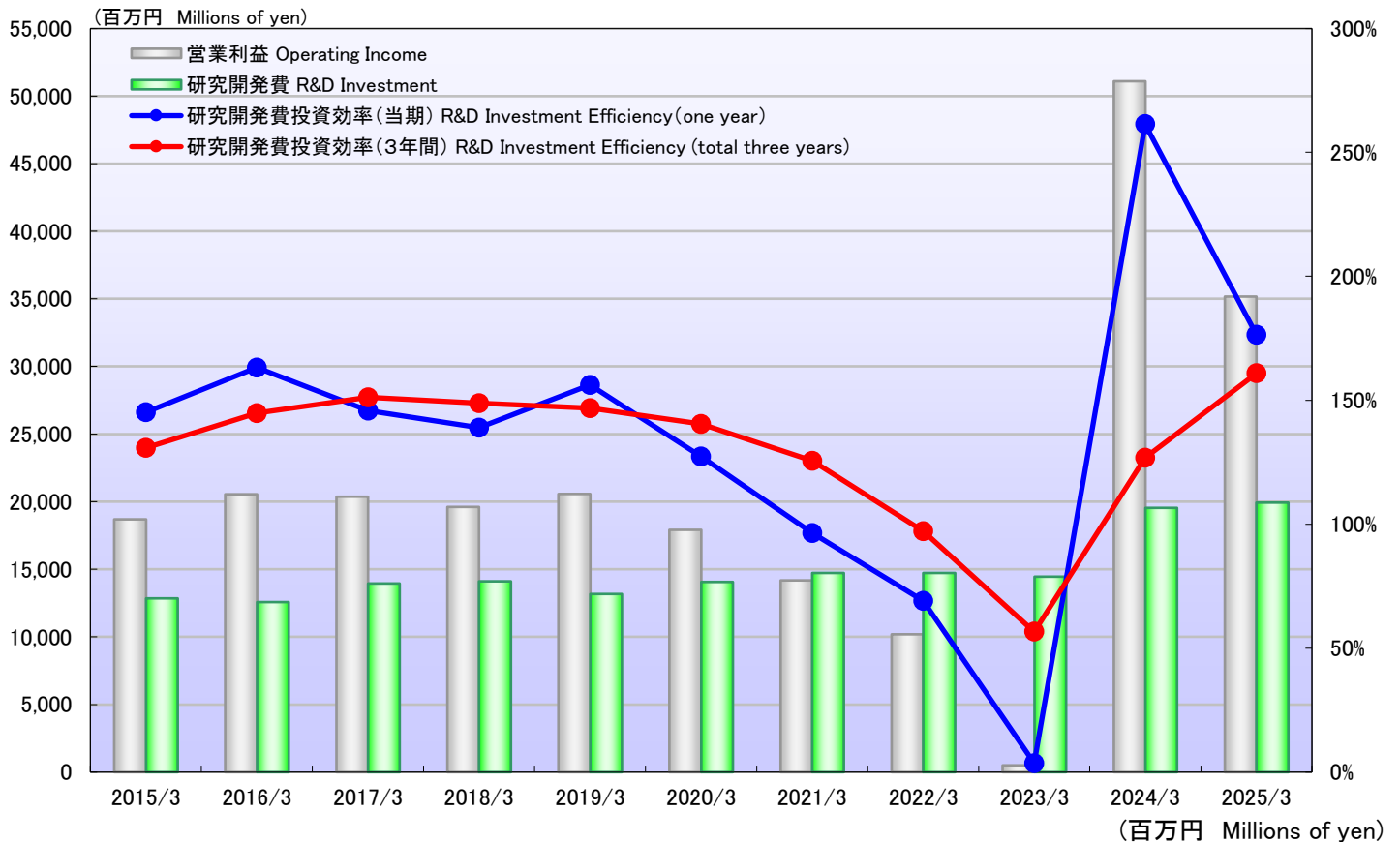
※1 棚卸資産回転率=当期売上高/((前期棚卸資産+当期棚卸資産)/2)

Inventory Turnover=Net Sales / Average of inventory at the beginning and end of the fiscal year

※2 企業連結に係る暫定的な会計処理の確定内容を反映し、遡及適用後の数値を記載しております。

The Company has finalized the provisional accounting treatment for the business combination, and the relevant historical figure has been retrospectively adjusted to reflect the finalization.

研究開発費投資効率 R&D Investment Efficiency



決算期 Fiscal Year	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3
営業利益 Operating Income	18,693	20,552	20,365	19,615	20,576	17,927	14,201	10,195	※3 522	※3 51,110	35,173
研究開発費 R&D Investment	12,869	12,590	13,965	14,119	13,171	14,082	14,730	14,743	14,466	19,554	19,935
研究開発費 ※1 投資効率(当期) R&D Investment Efficiency (one year)	145.3%	163.2%	145.8%	138.9%	156.2%	127.3%	96.4%	69.2%	3.6%	261.4%	176.4%
研究開発費 ※2 投資効率(3年間) R&D Investment Efficiency (total three years)	130.8%	144.9%	151.2%	148.8%	146.8%	140.5%	125.5%	97.2%	56.7%	126.8%	160.9%
①	49,869	55,963	59,610	60,532	60,556	58,118	52,704	42,323	24,918	61,827	86,805
②	38,134	38,633	39,424	40,674	41,255	41,372	41,983	43,555	43,939	48,763	53,955

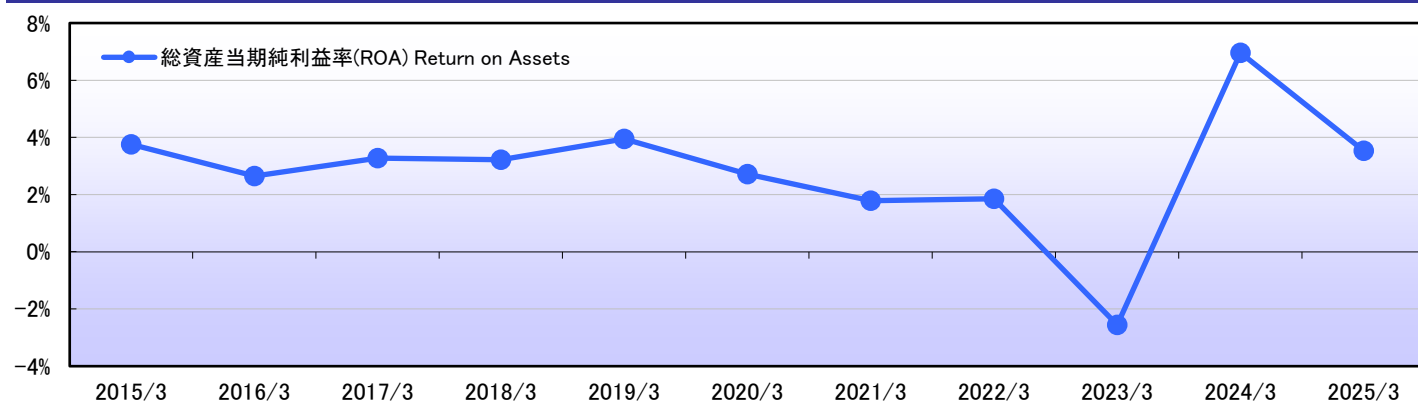
①: 3年間の営業利益総額 Operating Income (total three years) ②: 3年間の研究開発費総額 R&D Investment (total three years)

※1 研究開発費投資効率(当期)＝営業利益 / 研究開発費
 $\text{R\&D Investment Efficiency (one year)} = \text{Operating Income} / \text{R\&D Expenses}$

※2 研究開発費投資効率(3年間の総額)＝①3年間の営業利益総額 / ②3年間の研究開発費総額
 $\text{R\&D Investment Efficiency (Total of three years)} = \text{①Operating Income (total three years)} / \text{②R\&D Investment (total three years)}$

※3 企業連結に係る暫定的な会計処理の確定内容を反映し、遡及適用後の数値を記載しております。
 The Company has finalized the provisional accounting treatment for the business combination, and the relevant historical figures have been retrospectively adjusted to reflect the finalization.

総資産当期純利益率 Return on Assets (ROA)



(百万円 Millions of yen)

決算期 Fiscal Year	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3
総資産当期純利益率 (ROA) ※1 Return on Assets	3.7%	2.6%	3.3%	3.2%	3.9%	2.7%	1.8%	1.8%	-2.6%	7.0%	3.5%
親会社株主に帰属する 当期純利益 Net income attributable to owners of parent	12,887	8,829	10,382	9,892	12,256	8,486	5,705	6,410	-9,538	29,590	16,053
総資産 Total Assets	346,613	321,672	312,821	302,825	318,228	308,431	330,608	363,269	381,273	469,232	441,655

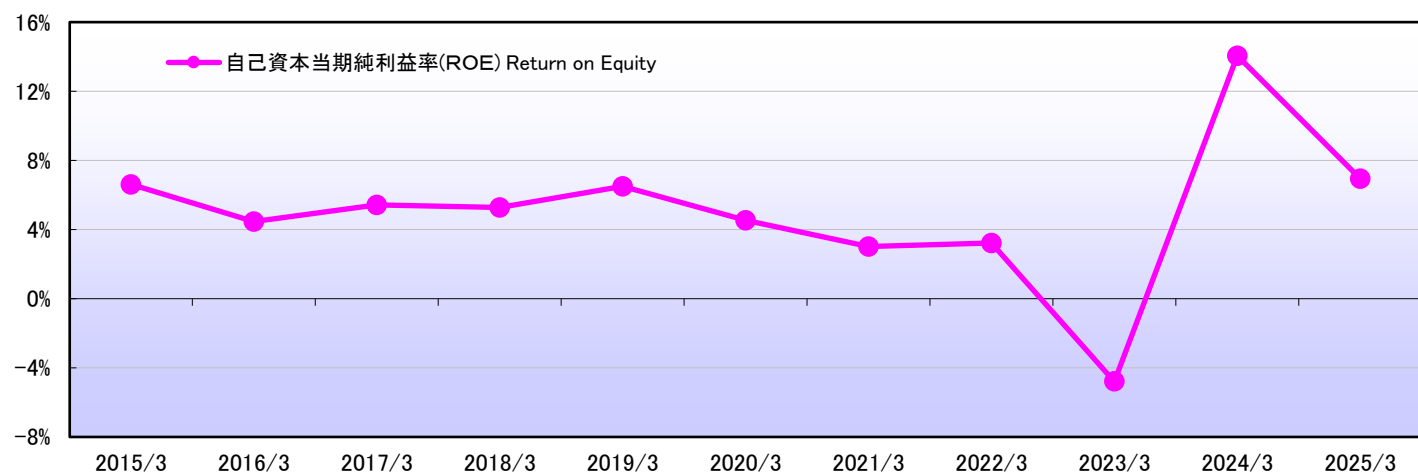
※1 総資産当期純利益率＝親会社株主に帰属する当期純利益／((前期総資産+当期総資産)／2)

Return on Assets = Net income attributable to owners of parent / Average of total assets at the beginning and end of the fiscal year

※2 企業連結に係る暫定的な会計処理の確定内容を反映し、遡及適用後の数値を記載しております。

The Company has finalized the provisional accounting treatment for the business combination, and the relevant historical figures have been retrospectively adjusted to reflect the finalization.

自己資本当期純利益率 Return on Equity (ROE)



(百万円 Millions of yen)

決算期 Fiscal Year	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3
自己資本当期純利益率 (ROE) ※1 Return on Equity	6.6%	4.5%	5.4%	5.3%	6.5%	4.5%	3.0%	3.2%	-4.8%	14.1%	6.9%
親会社株主に帰属する 当期純利益 Net income attributable to owners of parent	12,887	8,829	10,382	9,892	12,256	8,486	5,705	6,410	-9,538	29,590	16,053
自己資本 Ownership Equity	201,431	194,840	187,949	187,780	189,238	184,722	193,201	205,318	193,166	227,790	235,303

※1 自己資本当期純利益率＝当期純利益／((前期自己資本+当期自己資本)／2)

ROE = Net income / Average of ownership equity at the beginning and end of the fiscal year

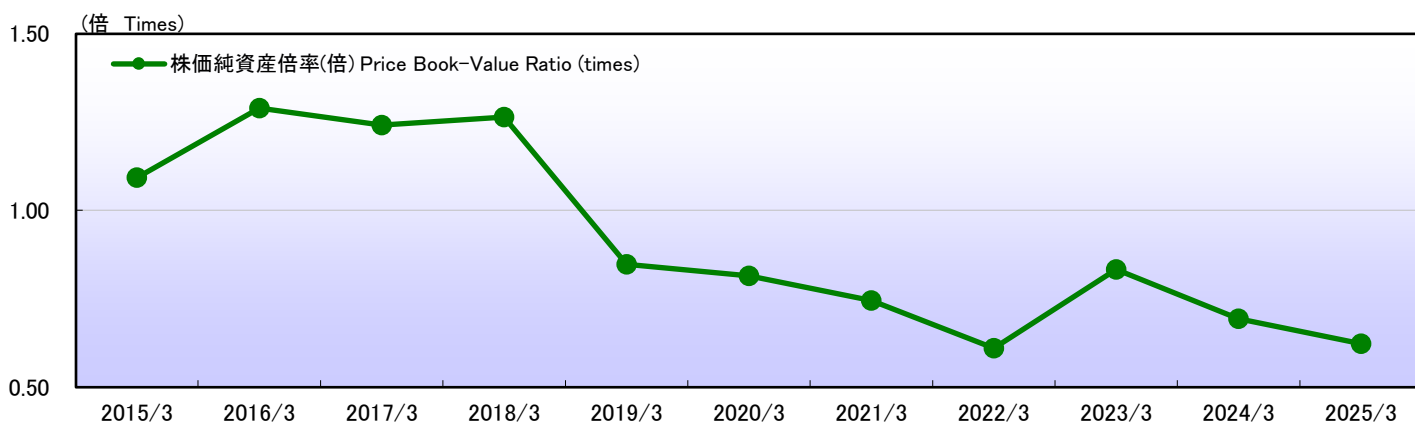
自己資本＝純資産－非支配株主持分

Ownership equity = Net assets - Minority interests

※2 企業連結に係る暫定的な会計処理の確定内容を反映し、遡及適用後の数値を記載しております。

The Company has finalized the provisional accounting treatment for the business combination, and the relevant historical figures have been retrospectively adjusted to reflect the finalization.

株価純資産倍率 Price Book-Value Ratio (PBR)



決算期 Fiscal Year	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3
株価純資産倍率(倍) Price Book-Value Ratio (times) ※1	1.09	1.29	1.24	1.26	0.85	0.81	0.74	0.61	0.83	0.69	0.62
株価(円) ※2 Stock Price (yen)	3,350	3,825	3,650	3,795	2,656	2,490	2,380	2,072	2,895	2,840	2,626
1株当たり純資産(円) Book-Value per Share (yen) ※3	3,066.53	2,966.22	2,939.78	3,003.62	3,133.54	3,056.75	3,195.82	3,395.33 ※4	3,474.76	4,095.77 ※4	4,214.94

※1 株価純資産倍率=株価/1株当たり純資産

Price Book-Value Ratio=Stock Price / Book-Value per Share (BPS)

※2 各期の期末株価

Stock price is as of each fiscal year end.

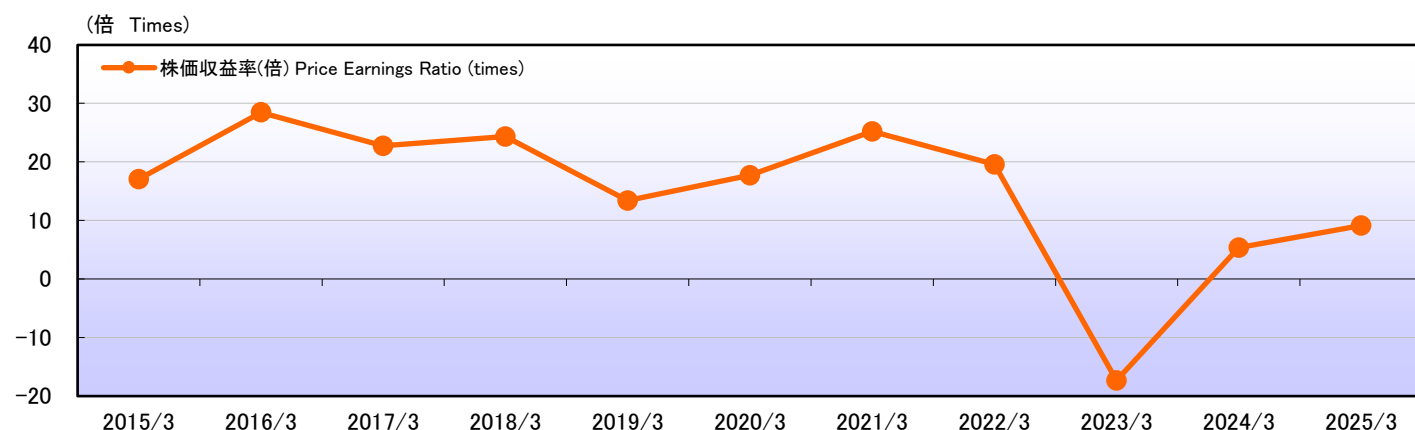
※3 1株当たり純資産=純資産/(期末発行済株式総数-期末自己株式数)

BPS=Net Assets / (Numbers of shares issued at the end of each fiscal year - Number of treasury shares at the end of each fiscal year)

※4 企業連結に係る暫定的な会計処理の確定内容を反映し、遡及適用後の数値を記載しております。

The Company has finalized the provisional accounting treatment for the business combination, and the relevant historical figures have been retrospectively adjusted to reflect the finalization.

株価収益率 Price Earnings Ratio (PER)



決算期 Fiscal Year	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3
株価収益率(倍) ※1 Price Earnings Ratio (times)	17.1	28.5	22.8	24.3	13.4	17.7	25.2	19.5	-17.3	5.3	9.1
株価(円) ※2 Stock Price (yen)	3,350	3,825	3,650	3,795	2,656	2,490	2,380	2,072	2,895	2,840	2,626
1株当たり 当期純利益(円) Earnings per Share (yen) ※3	196.19	134.38	160.35	155.96	198.71	140.45	94.38	106.02 ※4	-167.02	532.11 ※4	287.75

※1 株価収益率=株価/1株当たり当期純利益

PER=Stock Price / Earnings per Share (EPS)

※2 各期の期末株価

Stock price is as of each fiscal year end.

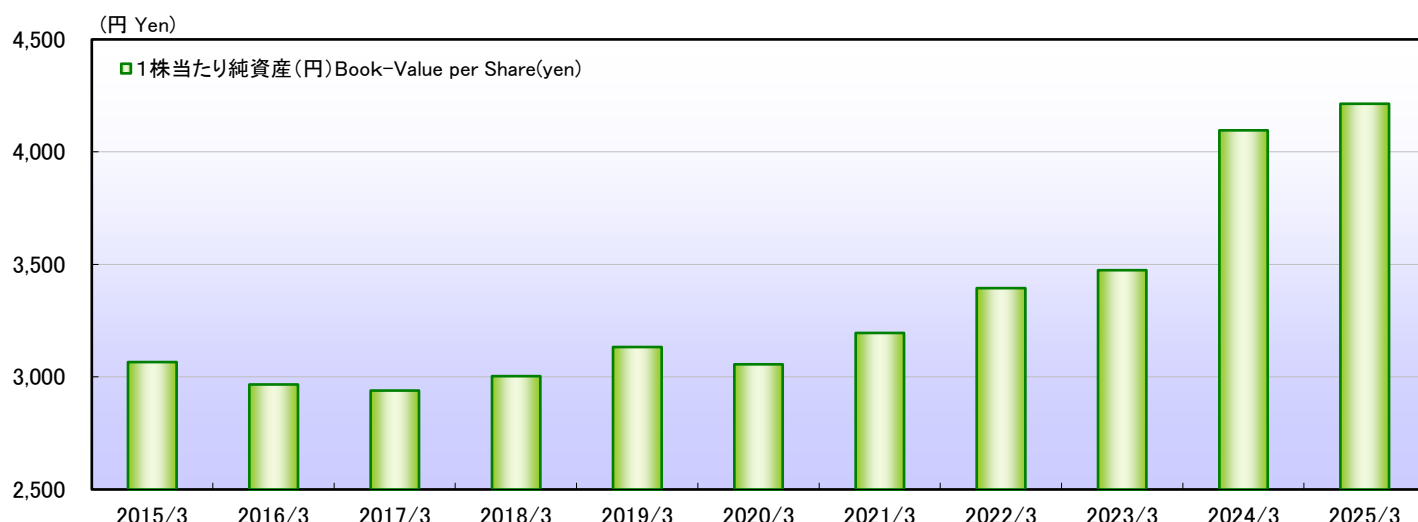
※3 1株当たり当期純利益=当期純利益/期中平均株式数

EPS=Net Income / Average number of shares during each fiscal year

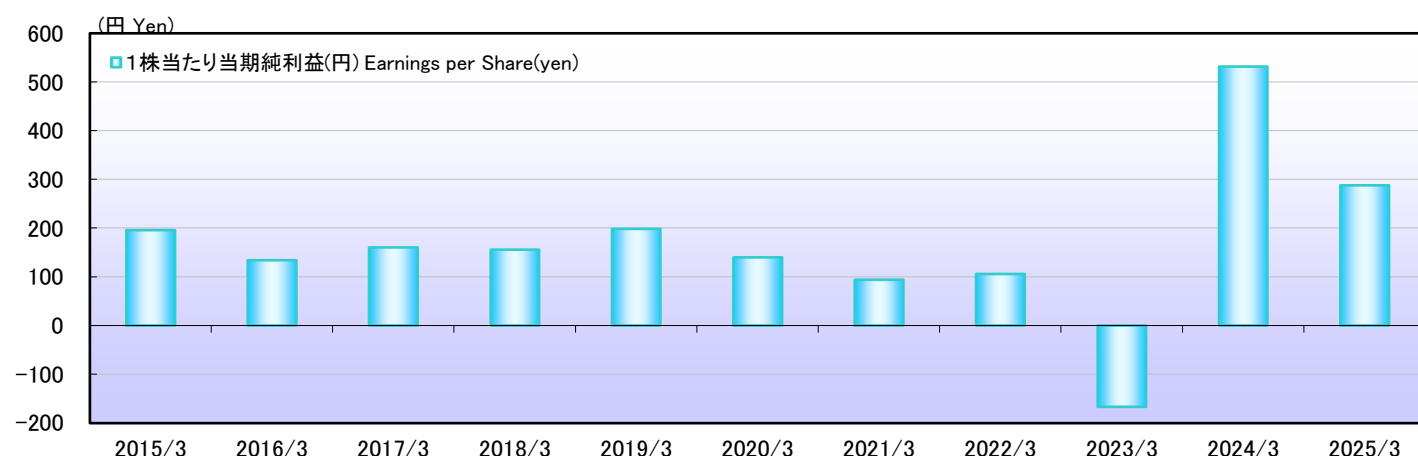
※4 企業連結に係る暫定的な会計処理の確定内容を反映し、遡及適用後の数値を記載しております。

The Company has finalized the provisional accounting treatment for the business combination, and the relevant historical figures have been retrospectively adjusted to reflect the finalization.

一株当たりの純資産 Book-Value per Share (BPS)



一株当たりの当期純利益 Earnings per Share (EPS)



決算期 Fiscal Year	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3
1株当たり純資産(円) ^{※1} Book-Value per Share (yen)	3,066.53	2,966.22	2,939.78	3,003.62	3,133.54	3,056.75	3,195.82	3,395.33 ^{※6}	3,474.76	4,095.77 ^{※6}	4,214.94
1株当たり当期純利益(円) ^{※2} Earnings per Share (yen)	196.19	134.38	160.35	155.96	198.71	140.45	94.38	106.02	-167.02	532.11 ^{※6}	287.75
配当性向(%) ^{※3} Payout Ratio (%)	27.5	41.7	37.4	52.6	32.2	47.0	69.9	63.2	—	19.9	37.5
配当利回り(%) ^{※4} Dividend Yield (%)	1.61	1.46	1.64	2.16	2.41	2.65	2.77	3.28	2.35	3.73	4.11
1株当たり配当額(円) Dividends per Share (yen)	54	56	60	82	64	66	66	68	68	106	108
株主総利回り(%) ^{※5} Total Shareholders Return	-	-	-	-	-	-	98.2	88.6	124.4	126.4	122.2
発行済株式総数(株) Numbers of Shares Issued	68,638,210	68,638,210	68,638,210	68,638,210	68,638,210	63,638,210	63,638,210	63,638,210	58,938,210	58,938,210	58,938,210

※1 1株当たり純資産＝純資産／(期末発行済株式総数-期末自己株式数)

BPS=Net Assets / (Numbers of shares issued at the end of each fiscal year - Number of treasury shares at the end of each fiscal year)

※2 1株当たり当期純利益＝当期純利益／期中平均株式数

EPS=Net Income / Average number of shares during each fiscal year

※3 配当性向＝1株当たり配当額／1株当たり当期純利益

Payout Ratio=Dividends per Share / Earnings per Share

※4 配当利回り＝1株当たり配当額／期末株価

Dividend Yield=Dividends per Share / Stock Price at the end of each fiscal year

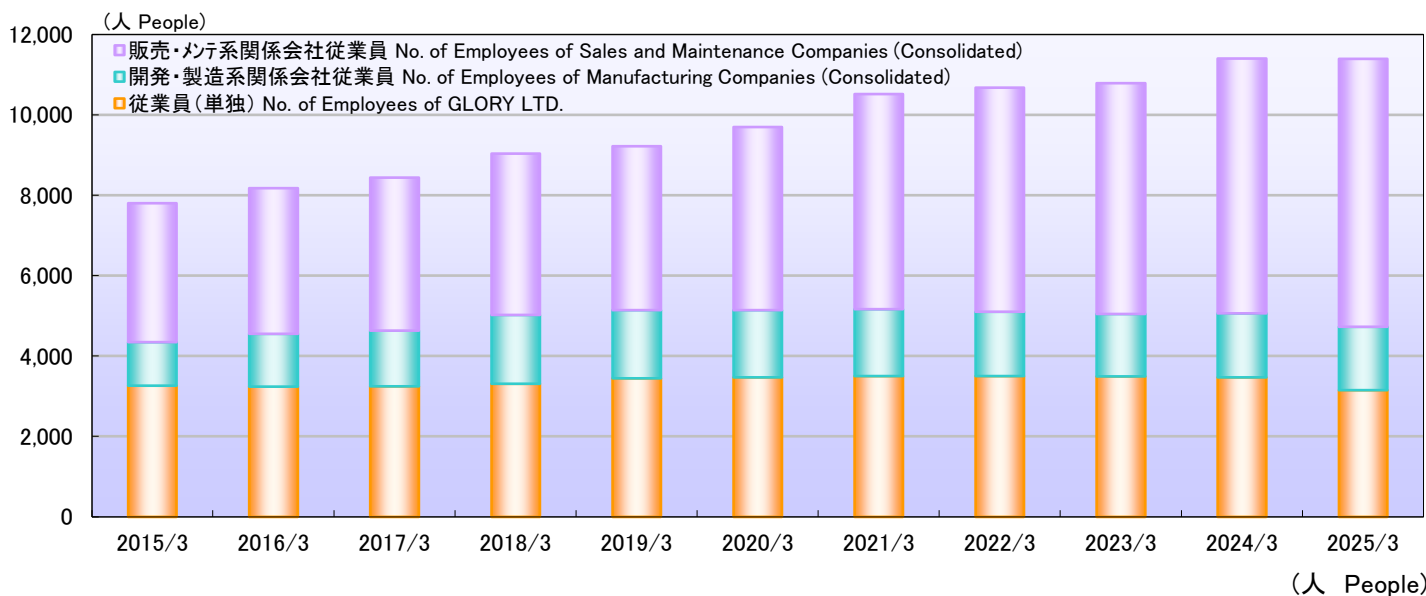
※5 株主総利回り＝(各事業年度末日の株価＋当事業年度の4事業年度前から各事業年度までの1株当たり配当額の累計額)／当事業年度の5事業年度前の末日の株価

Total Shareholders Return=(Stock price on the last day of each business year + cumulative amount of dividends per share from 4 business years before this business year to each business year) / Stock price on the last day of 5 business years before this business year

※6 企業連結に係る暫定的な会計処理の確定内容を反映し、遡及適用後の数値を記載しております。

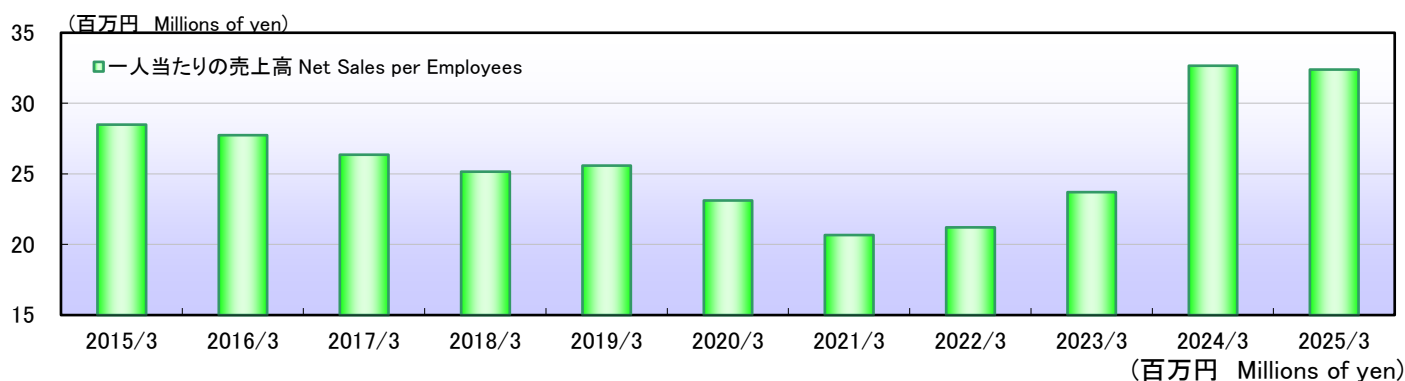
The Company has finalized the provisional accounting treatment for the business combination, and the relevant historical figures have been retrospectively adjusted to reflect the finalization.

従業員数 Number of Employees



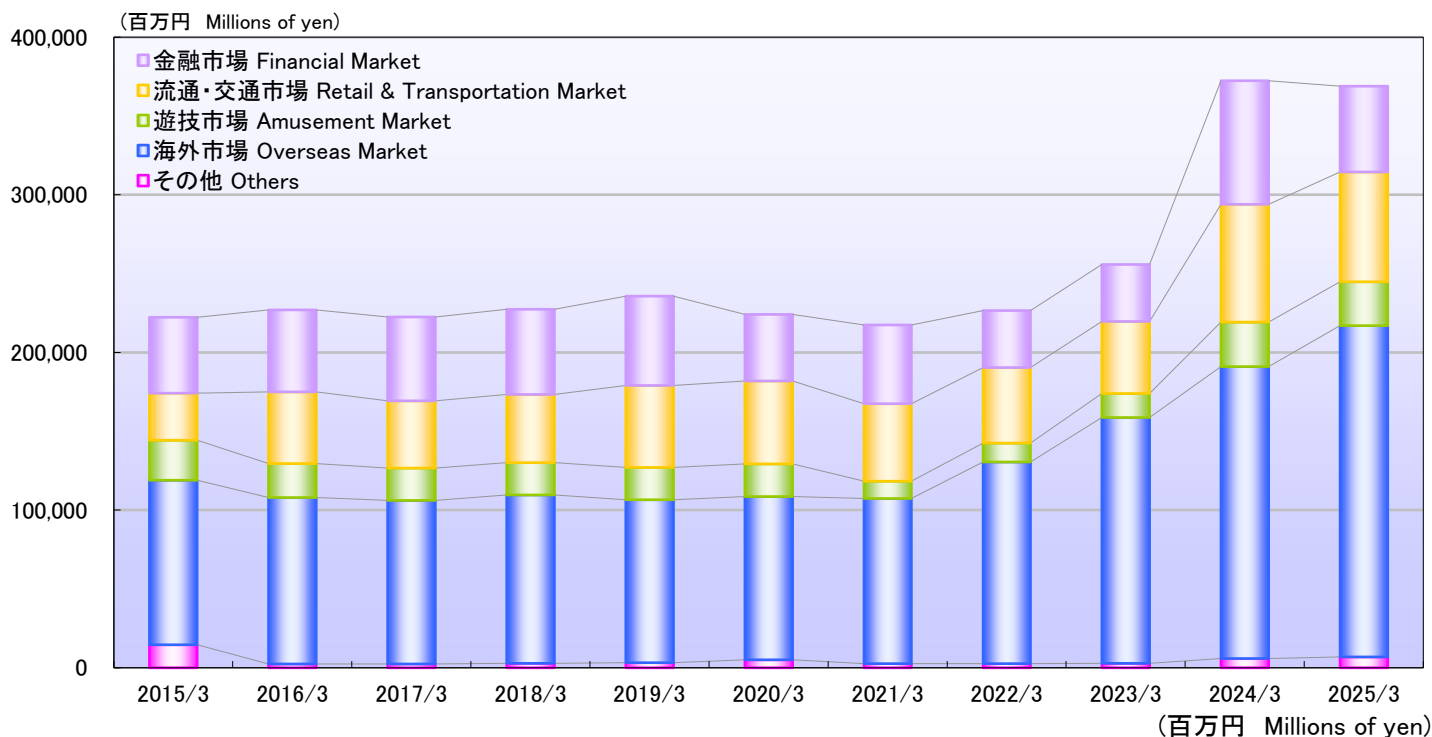
決算期 Fiscal Year	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3
グループ従業員 (連結対象) No. of Employees of Group Companies (Consolidated)	7,802	8,177	8,440	9,040	9,217	9,696	10,520	10,677	10,792	11,398	11,392
従業員(単独) No. of Employees of GLORY LTD.	3,262	3,244	3,246	3,314	3,447	3,473	3,503	3,506	3,498	3,468	3,153
開発・製造系関係会社 従業員 No. of Employees of Manufacturing Companies	1,083	1,314	1,388	1,709	1,697	1,672	1,661	1,597	1,553	1,597	1,574
販売・メンテ系関係会社 従業員 No. of Employees of Sales and Maintenance Companies	3,457	3,619	3,806	4,017	4,073	4,551	5,356	5,574	5,741	6,333	6,665

一人当たりの売上高 Net Sales per Employees



決算期 Fiscal Year	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3
一人当たりの売上高(連結) Net Sales per Employees (Consolidated)	28	28	26	25	26	23	21	21	24	33	32

セグメント別売上高 Sales by Business Segment



決算期 Fiscal Year	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3
金融市場 ※1 Financial Market	48,116	51,819	53,301	53,970	56,636	42,262	49,877	36,079	36,248	78,422	54,432
	21.6%	22.8%	23.9%	23.7%	24.0%	18.9%	22.9%	15.9%	14.2%	21.1%	14.8%
流通・交通市場 ※1 Retail & Transportation Market	29,886	45,531	42,657	43,216	51,985	52,487	49,078	47,859	45,595	74,774	69,791
	13.4%	20.1%	19.2%	19.0%	22.0%	23.4%	22.6%	21.1%	17.8%	20.1%	18.9%
遊技市場 Amusement Market	25,432	21,506	20,434	20,570	20,511	20,753	11,020	12,131	15,139	28,201	27,737
	11.4%	9.5%	9.2%	9.0%	8.7%	9.3%	5.1%	5.4%	5.9%	7.6%	7.5%
海外市場 ※1 Overseas Market	104,241	105,595	103,787	106,758	103,287	103,621	104,765	127,803	155,902	185,239	210,051
	46.9%	46.5%	46.6%	47.0%	43.8%	46.2%	48.2%	56.4%	60.9%	49.7%	56.9%
その他 Others	14,679	2,498	2,400	2,845	3,341	5,045	2,680	2,688	2,971	5,840	7,004
	6.6%	1.1%	1.1%	1.3%	1.4%	2.3%	1.2%	1.2%	1.2%	1.6%	1.9%
売上高 Net Sales	222,356	226,952	222,581	227,361	235,762	224,170	217,423	226,562	255,857	372,478	369,017
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

※1 2017/3より、以下の通り製品のセグメント分類を変更いたしました。2016/3の実績につきましては、遡及適用後の数値を記載しております。

1. 当選金払出ユニット:「その他」→「金融市場」

2. たばこ販売機、診療費支払機、社員食堂システム及び自書式投票用紙分類機:「その他」→「流通・交通市場」

From 2017/3, the following products has been reclassified as below:

1. Banknote recycling modules for horse race ticket vending machines: from "Others" to "Financial market"

2. Cigarette vending machines, medical payment kiosks, RFID self-checkout systems for cafeterias, ballot sorters for handwritten ballots:
from "Others" to "Retail and transportation market"

The financial figures for 2016/3 are based on the new segment classification.

パーセントは売上高に対する比率です。

Each percentage shows segment sales ratio to net sales.

※2 2022/3 第1四半期より事業セグメントを見直したことに伴い、従来「その他」に含めていた生体・画像認識事業及び電子決済関連に資する事業の一部を「流通・交通市場」に、新事業の一部を「海外市場」に区分変更いたしました。2021/3の業績につきましては、遡及適用後の数値を記載しております。

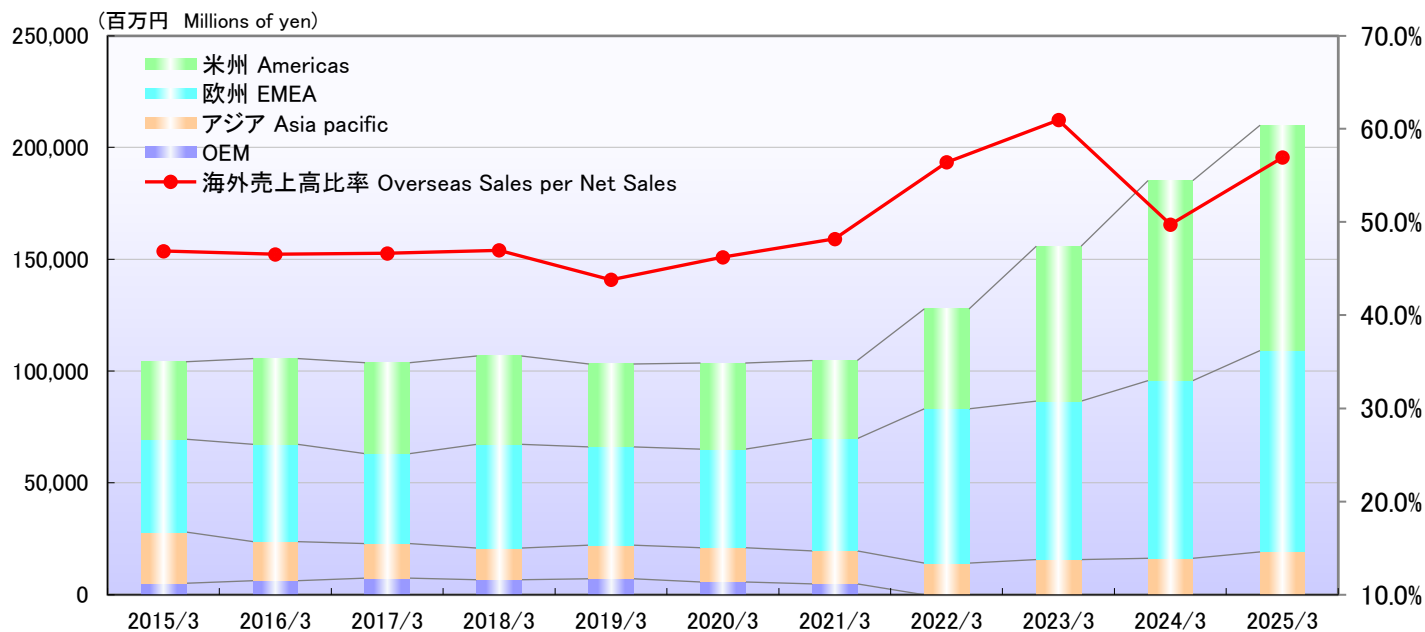
Business segments are based on the re-classification of reportable segments made in the Q1 2021 report as below,

and the figures for FY2020 in this table have been modified accordingly for comparison;

- Part of Biometric/image recognition business and Electronic settlement-related business now included in
'Retail and transportation market' segment.

- Part of New businesses now included in 'Overseas market' segment.

海外売上高 Overseas Sales by Geographical Segment



(百万円 Millions of yen)

決算期 Fiscal Year	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3※	2023/3※	2024/3※	2025/3※
米州 Americas	34,594	38,291	40,574	39,482	37,072	38,459	34,891	44,684	69,336	89,419	100,874
	33.2%	36.3%	39.1%	37.0%	35.9%	37.1%	33.3%	35.0%	44.5%	48.3%	48.0%
欧州 EMEA	41,534	43,579	40,350	46,374	43,963	44,119	50,288	68,967	70,758	79,489	90,013
	39.8%	41.3%	38.9%	43.4%	42.6%	42.6%	48.0%	54.0%	45.4%	42.9%	42.9%
アジア Asia Pacific	22,990	17,468	15,339	14,106	15,098	15,267	14,730	14,151	15,806	16,330	19,163
	22.1%	16.5%	14.8%	13.2%	14.6%	14.7%	14.1%	11.1%	10.1%	8.8%	9.1%
OEM OEM	5,123	6,258	7,524	6,796	7,155	5,775	4,854	-	-	-	-
	4.9%	5.9%	7.2%	6.4%	6.9%	5.6%	4.6%	-	-	-	-
海外売上高 (合計) Overseas Sales (total)	104,241	105,595	103,787	106,758	103,287	103,621	104,765	127,803	155,902	185,239	210,051
	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
海外売上高比率 Overseas Sales per Net Sales	46.9%	46.5%	46.6%	47.0%	43.8%	46.2%	48.2%	56.4%	60.9%	49.7%	56.9%
国内売上高 Domestic Sales	118,115	121,357	118,794	120,603	132,475	120,549	112,658	98,759	99,955	187,239	158,966

パーセントは海外売上高に対する比率です。

Each percentage shows sales per overseas sales.

※OEMの売上高は、米州、欧州、アジアの各売上高に含まれております。

Each geographical sales includes sales to OEM customers.