



September 22, 2022

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|---------------------|-------------------------|
| Company             | KITO CORPORATION        |
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## **Revisions to the Consolidated Business Forecasts**

Kito announced revisions to its business forecast made on May 16, 2022, for consolidated sales and income figures for the six months ending September 30, 2022 and those for the whole fiscal year ending March 31, 2023.

### 1. Revisions to the consolidated business forecast

#### (1) Period from April 1 to September 30, 2022

| JPY in million                    | Net sales | Operating income | Ordinary income | Net income attributable to owners of parent | Net income per share |
|-----------------------------------|-----------|------------------|-----------------|---|----------------------|
| Previously announced forecast (A) |           |                  |                 |   |                      |
| Announced on May 16, 2022         | 32,500    | 1,900            | 1,800           | 1,200                                       | 58.31                |
| Revised forecast (B)              | 35,000    | 2,300            | 2,600           | 1,800                                       | 87.47                |
| Increase/decrease (B-A)           | 2,500     | 400              | 800             | 600   | —                    |
| Percent change (%)                | 7.7       | 21.1             | 44.4            | 50.0  | —                    |
| (Ref) FY2021 1st half results     | 28,293    | 2,459            | 2,412           | 1,678                                       | 81.71                |

#### (2) Full fiscal year from April 1, 2022 to March 31, 2023

| JPY in million                    | Net sales | Operating income | Ordinary income | Net income attributable to owners of parent | Net income per share |
|-----------------------------------|-----------|------------------|-----------------|---|----------------------|
| Previously announced forecast (A) |           |                  |                 |   |                      |
| Announced on May 16, 2022         | 70,000    | 6,500            | 6,400           | 4,200                                       | 204.10               |
| Revised forecast (B)              | 77,000    | 7,000            | 7,100           | 5,000                                       | 242.98               |
| Increase/decrease (B-A)           | 7,000     | 500              | 700             | 800   | —                    |
| Percent change (%)                | 10.0      | 7.7              | 10.9            | 19.0  | —                    |
| (Ref) FY2021 full year results    | 62,506    | 6,184            | 6,415           | 4,563                                       | 221.97               |

*News Release (6409 TSE)*

## 2. Reasons for the revisions

Demand for our products has been stable, particularly in the North American markets, almost in line with our projections at the beginning of the fiscal year. With the greater-than-projected decline in the value of the yen, however, we will revise our projections for consolidated performance figures for the first half of the fiscal year ending March 31, 2023, as well as for the term as a whole.

Current demand remains stable and we project that the positive trend will continue into the third quarter and onward. Prices for materials and export costs will likely increase substantially toward the end of the year, and inflation concerns worldwide will likely cool demand. Considering all these factors we are projecting increases in consolidated sales and profit for fiscal year ending March 31, 2023 in the range shown above.

Given the current situation we have also decided to revise our index exchange rate, from JPY 120 yen to the US dollar to JPY 135.

Note: This forecast is based on information that is currently available. Actual results may differ from this forecast due to various factors.