ADVANEX INC. Flash Report (Consolidated Basis)



Results for FY2015 Third quarter(Nine months ended December 31, 2014)

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Supplementary explanation material for quarterly financial results Holding of presentation meeting for quarterly financial results February 6, 2015 Stock listings: Tokyo Stock Exchange URL <u>http://www.advanex.co.jp</u>

Telephone: +81-3-3822-5865 February 12, 2014 Yes No

1. Performance (April 1, 2014 through December 31, 2014) (Figures less than ¥1 million have been omitted.)

(1) Consolidated operating results (For the nine months ended December 31,2014)

| Percentages indicate year-on-year increase (decrease) | | | | | | | | |
|---|-----------------|------|---------------------|-------|--------------------|-------|-----------------|-------|
| | Net sales | | Operating income | 9 | Ordinary income | | Net income | |
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Nine months ended December 31, 2014 | 21,904 | 7.3 | 769 | 15.0 | 801 | 14.0 | 589 | (4.0) |
| Nine months ended December 31, 2013 | 20,406 | 16.3 | 655 | 103.5 | 703 | 117.3 | 614 | 85.1 |

[Note] Comprehensive income: Nine months ended December 31,2014 2,120 million yen Nine months ended December 31,2013 1,376 million yen

| | Net income per share | Net income per share after dilution | | |
|--|-------------------------|-------------------------------------|--|--|
| | Yen | Yen | | |
| Nine months ended December 31, 2014 | 14.25 | 14.16 | | |
| Nine months ended December 31, 2013 | 14.81 | 14.77 | | |

(2) Consolidated financial position

| | Total assets | Net assets | Equity ratio | Net Assets per share |
|----------------------------|-----------------|-----------------|--------------|----------------------|
| | Millions of yen | Millions of yen | % | Yen |
| As of December 31, 2014 | 23,793 | 7,894 | 29.3 | 168.59 |
| As of March 31,2014 | 20,240 | 4,741 | 23.4 | 114.04 |

[Reference] Total shareholder's equity:: ¥ 6,975 million yen at December 31, 2014

¥ 4,728 million yen at March 31, 2014

2. Dividends

| | | Divid | ends per share | | |
|--|---------------------------------|----------------------------------|---------------------------------|-----------------------|-------|
| Record date | First quarter -end dividends | Second quarter -end dividends | Third quarter -end dividends | Year-end dividends | Total |
| Year ended | Yen | Yen | Yen | Yen | Yen |
| March 31, 2014 | | | | 2.00 | 2.00 |
| Year ended March 31, 2015 | | | | | |
| Year ended March 31, 2015 (forecast) | | | | 2.00 | 2.00 |

[Note] Revisions to the forecast of cash dividends in the current quarter: No

3. Forecast of consolidated results for FY2015 (April 1, 2014 through March 31, 2015)

| Percentages indicate year-on-year increase (decrease) | | | | | | | | | |
|---|-----------------|-----|---------------------|------|-------------------|------|----------------------|-----|-----------------------------------|
| | Net sales | | Operating income | | Ordinar income | , | Net income (loss) | | Net income (loss) per share |
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Year ended March 31, 2015 | 28,000 | 3.3 | 1,000 | 21.9 | 980 | 19.4 | 740 | 8.4 | 17.87 |

[Note] Revisions to the forecasts of consolidated results in the current quarter: No

4. Others

- (1) Significant changes in subsidiaries during the subject fiscal year: No Additions: 0 Deletions: 0
- (2) Application of simplified accounting and specific accounting: No
- (3) Changes in accounting principles, procedures, presentations, etc.
 - a. Changes associated with revision of accounting standards, etc: Yes
 - b. Changes other than a .: No
 - c. Changes in accounting estimates: No
 - d. Restatement: No
- (4) Number of shares outstanding (Common stock)
 - a. Number of shares outstanding at end of period (Including treasury stock) 41,533,708 shares at December 31, 2014
 - 41,533,708 shares at March 31, 2014
 b. Number of shares of treasury stock at end of period 158,654 shares at December 31, 2014
 - 73,738 shares at March 31, 2014
 - c. Average number of shares issued and outstanding in each period: 41,414,668 shares at December 31, 2014
 - 41,481,570 shares at December 31, 2013

[Notes]

- 1. Explanation for related to implementation of the quarterly review procedures
- When disclosing this Brief Report of Financial Results, the review procedures for quarterly financial statements under the Financial Instruments and Exchange Law have not been brought to completion.
- 2. Explanation for appropriate use of financial forecasts and other special remarks

The above-mentioned forecasts are based on the information available as of the date when this information is disclosed, as well as on the assumptions as of the disclosing date of this information related with unpredictable parameters that are probable to affect our future business performances. Our actual performance is likely to differ greatly from these estimates depending on various factors in the future.

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- 1. Qualitative Information on Financial Results For This Quarter
- (1) Explanation of Business Results

During the third quarter (from April 1 to December 31, 2014) of the fiscal year under review, economic recovery in the United States and reviving European economy illustrated better situation despite sluggish economic turnaround in emerging countries such as China. In Japan, although economic recovery was slow after consumption tax hike, the business sentiment improved thanks to strong demand in the United States among exporting industries.

In such situation, automotive industry, which is closely related to our business, enjoyed soaring demand in the North America and China while demand in the domestic market remained sluggish. Our sales to automotive market grew compared with the same period of the previous fiscal year.

As a result, the consolidated net sales of Advanex group for the third quarter of current fiscal year under review increased 7.3% year on year to ¥21,904 million. The operating income also grew 17.4% year on year to ¥769 million. The ordinary income increased 14.0% year on year to ¥801 million. The net income for the third quarter decreased 4.0% year on year to ¥589 million, due mainly to increased taxes as well as increased minority interests in income resulted from a transfer of subsidiary shares.

Results by operating segments are as follows. With regards to the Hinge business, the company included this operating segment to the Precision spring segment from the first quarter of the fiscal year under review, as the significance of Hinge business had declined. The comparison from the previous fiscal year is made based on the result of the Precision springs and Hinge operating segments aggregated.

[Precision springs]

In Japan, although overall sales increased as a result of acquisition of Funabashi Electrics Co., Ltd., earnings deteriorated due to increased costs such as selling, general and administrative expenses. While in overseas markets, earnings increased thanks to increased automotive sales in markets such as the United States and China, as well as better sales to medical equipment market in the UK. As a result, net sales of this segment increased 12.0% year on year to ¥13,036 million and segment increased 58.2% year on year to ¥544 million.

[Plastics]

Despite increased automotive sales in China and Vietnam, sales to AV equipment market in Malaysia significantly decreased. As a result, net sales increased 1.2% year on year to ¥8,868 million and segment income decreased 28.5% year on year to ¥219 million.

(2) Explanation of Financial Position

The Status of assets, liabilities, and net assets

Total assets at the end of the third quarter amounted to ¥23,793 million, increasing ¥3,552 million compared with the end of previous fiscal year (March 31, 2014). Major reasons are as follows. In assets section, the total amount of current assets increased ¥2,597 million to ¥14,368 million. This change is due to a ¥1,069 million increase in cash and time deposits, a ¥655 million increase in inventory and a ¥768 million increase in trade notes and accounts receivable as a result of increased sales. The total amount of fixed assets increased ¥954 million to ¥9,424 million. Due to increased capital investments, the amount of tangible fixed assets increased ¥532 million and the amount of intangible fixed assets increased ¥171 million. In addition, the amount of investment and other assets increased ¥250 million.

On the liabilities side, the total liabilities amounted to ¥15,899 million, increasing ¥399 million from the end of previous fiscal year. This change mainly reflects a ¥397 million increase in trade notes and accounts payable.

In the net assets, the total net assets amounted to ¥7,894 million, increasing ¥3,152 million from the end of previous fiscal year. This change is primarily due to a ¥589 million net income recorded in the third quarter under review, a ¥1,028 million increase in foreign exchange adjustment which was affected by the weaker yen, and a ¥892 million increase in minority interests due to partial stock transfer of Daiichi Kasei Holdings Co., Ltd.

(3) Explanation of Consolidated Business Forecast and other Forecasts

Regarding the prospect of the consolidated business forecasts for the fiscal year ending March 31, 2015, the company has no changes from the forecasts released on November 7, 2014.

- 2. Other summary information
 - (1) Change to major subsidiaries during the fiscal period under review None
 - (2) Adoption of special accounting treatment used in preparation of the quarterly consolidated financial statements None
 - (3) Changes in accounting policy, changes in accounting estimates, or restatement due to correction (Adjustment for changes of accounting standard for Retirement benefit)

The provisions of the main clause of paragraph 35 of the Accounting Standard for Retirement Benefits (ASBJ Statement No. 26, May 17, 2012) and the provisions of the main clause of paragraph 67 of the Guidance on Accounting Standard for Retirement Benefits (ASBJ Guidance No. 25, May 17, 2012) have been applied from the first quarter of FY2015. The calculation method for liabilities concerning retirement benefits and service costs was revised, and the method of attributing expected benefit to periods was changed from a straight-line basis to a benefit formula basis. The method for determining the discount rate has also been changed to a single weighted average discount rate reflecting the estimated timing and amount of benefit payment.

The Accounting Standard for Retirement Benefits, etc. was adopted in accordance with the transitional treatment stipulated in paragraph 37 of the Accounting Standard for Retirement Benefits. At the beginning of the current period under review, the effects of the change in the calculation method for liabilities concerning retirement benefits and service costs were reflected in the retained earnings.

As a result, liabilities for Retirement benefit at the beginning of the third quarter of FY2015 decreased by 466 million yen, and retained earnings increased by 466 million yen. In addition, the impact on operating income, ordinary income and net income before taxes for the current period under review is minimal.

3. QUARTERLY CONSOLIDATED FINANCIAL STATEMENTS

(1) QUARTERLY CONSOLIDATED BALANCE SHEETS

| (I) QUARTERLY CONSOLIDATED BALAN | | (Amount: thousands of yen |
|-------------------------------------|---|---------------------------------|
| | FY2015 third quarter (As of December 31,2014) | FY2014 (As of March 31,2014) |
| ASSETS | | |
| Current assets: | | |
| Cash and time deposits | 3,877,751 | 2,808,309 |
| Trade notes and accounts receivable | 6,552,711 | 5,784,683 |
| Finished goods | 1,495,096 | 1,147,877 |
| Work in process | 702,452 | 655,105 |
| Raw materials and stored items | 1,275,040 | 1,013,705 |
| Deferred income tax | 8,566 | 9,669 |
| Other current assets | 468,428 | 361,56 |
| Allowance for doubtful accounts | (11,389) | (10,121 |
| Total current assets | 14,368,658 | 11,770,794 |
| Fixed assets: | | |
| Tangible fixed assets | | |
| Buildings and structures | 1,741,870 | 1,709,867 |
| Machinery and equipment | 2,830,985 | 2,521,924 |
| Land | 2,013,847 | 2,226,123 |
| Others | 1,178,194 | 774,630 |
| Total tangible fixed assets | 7,764,898 | 7,232,55 |
| Intangible fixed assets | 363,198 | 191,840 |
| Others | 1,296,276 | 1,045,386 |
| Total fixed assets | 9,424,374 | 8,469,778 |
| Total assets | 23,793,032 | 20,240,572 |

(Amount: thousands of yen)

| | | (Amount: thousands of yen) |
|--|--|---------------------------------|
| | FY2015 third quarter (As of December 31,2014) | FY2014 (As of March 31,2014) |
| LIABILITIES | | |
| Current liabilities: | | |
| Trade notes and accounts payable | 4,177,534 | 3,779,697 |
| Short-term borrowings | 907,274 | 1,833,555 |
| Long-term borrowings due within one year | 1,921,322 | 1,610,633 |
| Accrued income taxes | 189,165 | 201,464 |
| Allowance for bonus | 73,713 | 183,369 |
| Other current liabilities | 1,749,799 | 1,283,889 |
| Total current liabilities | 9,018,810 | 8,892,609 |
| Fixed liabilities: | | |
| Long-term borrowings | 4,040,923 | 3,453,594 |
| Deferred tax liabilities | 403,986 | 357,814 |
| Retirement allowance for employees | 1,425 | - |
| Provision for environmental measures | 4,506 | 4,506 |
| Net defined benefit liability | 2,081,607 | 2,429,515 |
| Asset retirement obligations | 39,105 | 38,773 |
| Other fixed liabilities | 308,663 | 322,671 |
| Total fixed liabilities | 6,880,218 | 6,606,875 |
| Total liabilities | 15,899,029 | 15,499,484 |
| NET ASSETS | | |
| Shareholder's equity | | |
| Common stock | 1,000,000 | 1,000,000 |
| Capital surplus | 256,811 | 256,717 |
| Retained earnings | 5,296,522 | 4,323,114 |
| Treasury stock | (23,199) | (8,278) |
| Total shareholder' equity | 6,530,135 | 5,571,553 |
| Accumulated other comprehensive income | | |
| Valuation gain (loss) on other securities | 97,939 | 58,418 |
| Foreign exchange adjustment | 674,902 | (353,561) |
| Remeasurements of defined benefit plans | (327,547) | (548,138) |
| Total accumulated other comprehensive income | 445,294 | (843,281) |
| Issuance of subscription rights to shares | 26,005 | 12,815 |
| Minority interests | 892,568 | _ |
| Total net assets | 7,894,003 | 4,741,088 |
| Total liabilities and net assets | 23,793,032 | 20,240,572 |

| (2) QUARTERLY CONSOLIDATED STATEMENTS OF INCOME |
|---|
|---|

| (-, -, -, -, -, -, -, -, -, -, -, -, -, - | | (Amount: thousands of yen) |
|--|--|--|
| | FY2015 Third quarter (April 1, 2014 through December 31, 2014) | FY2014 Third quarter (April 1, 2013 through December 31, 2013) |
| NET sales | 21,904,814 | 20,406,684 |
| Cost of sales | 16,986,441 | 16,028,761 |
| Gross profit | 4,918,373 | 4,377,923 |
| Selling, general and administrative expenses | 4,148,923 | 3,722,731 |
| Operating income | 769,450 | 655,192 |
| Non-operating revenues | | |
| Interests | 14,369 | 9,237 |
| Rent income | 95,367 | 84,084 |
| Foreign exchange gains | 236,671 | 192,954 |
| Others | 87,502 | 39,633 |
| Total non-operating revenues | 433,911 | 325,910 |
| Non-operating expenses | | |
| Interests | 116,548 | 141,774 |
| Equity in loss of affiliates | 172,173 | 68,209 |
| Others | 112,748 | 67,52 ² |
| Total non-operating expenses | 401,470 | 277,50 |
| Ordinary income(loss) | 801,890 | 703,597 |
| Extraordinary gain | | |
| Gain on sales of noncurrent assets | 973 | 4,683 |
| Gain on sales of subsidiaries and affiliates' stocks | 154,623 | - |
| Gain on reversal of subscription rights to shares | — | 16,640 |
| Others | 20 | 10,72 |
| Total extraordinary gain | 155,617 | 32,05 |
| Extraordinary loss | | |
| Loss on sales of noncurrent assets | 1,585 | - |
| Loss on abandonment of noncurrent assets | 3,570 | 7,180 |
| Restructuring loss | 37,050 | - |
| Other | 182 | 29,148 |
| Total extraordinary loss | 42,388 | 36,328 |
| Net Income (or loss) before income taxes | 915,119 | 699,319 |
| Corporate, inhabitant and enterprise taxes | 184,390 | 107,463 |
| Corporate tax adjustments | 7,972 | (22,510 |
| Total income taxes | 192,362 | 84,952 |
| Income (or loss) before minority interests | 722,756 | 614,367 |
| Minority interests in income | 132,769 | - |
| Net income (loss) | 589,987 | 614,367 |

| QUARTERLY CONSOLIDAED STATEMENTS OF COMPREHENSIVE INCOME | | | | | |
|--|--|--|--|--|--|
| | | (Amount: thousands of yen) | | | |
| | FY2015 Third quarter (April 1, 2014 through December 31, 2014) | FY2014 Third quarter (April 1, 2013 through December 31, 2013) | | | |
| Income (or loss) before minority interests | 722,756 | 614,367 | | | |
| Other comprehensive income | | | | | |
| Valuation gain(loss) on other securities | 42,586 | 46,462 | | | |
| Foreign currency translation adjustment | 1,109,136 | 691,876 | | | |
| Remeasurements of defined benefit plans | 229,316 | — | | | |
| Share of other comprehensive income of associates accounted for using equity method | 16,812 | 24,095 | | | |
| Total other comprehensive income | 1,397,851 | 762,435 | | | |
| Quarterly comprehensive income | 2,120,608 | 1,376,802 | | | |
| Comprehensive income attributable to owners of the parent | 1,878,563 | 1,376,802 | | | |
| Comprehensive income attributable to minority interests | 242,044 | _ | | | |

QUARTERLY CONSOLIDAED STATEMENTS OF COMPREHENSIVE INCOME

(3) Notes on Going Concern Assumptions Not applicable

(4) SEGMENT INFORMATION

I FY2015 third quarter (April 1, 2014 through December 31, 2014)

1, Information related to sales and income or loss amounts by reporting segments (Amount: thousands of yen)

| | Precision springs | Plastics | Total |
|--|-------------------|-----------|------------|
| Net sales | | | |
| Net sales to third parties | 13,036,267 | 8,868,547 | 21,904,814 |
| (2) Intra-group Net sales and transfers | 55,484 | 27,330 | 82,815 |
| Total sales | 13,091,752 | 8,895,878 | 21,987,630 |
| Operating income (loss) | 544,652 | 219,887 | 764,540 |

2, Reconciliation of Reported Consolidated Quarterly Net Sales and Operating Income with Operating Income or Loss of Reporting Segments

| Reconciliation of Operating Income | Amount |
|---|---------|
| Reporting Segments | 764,540 |
| on of Intersegment Transaction | 4,909 |
| Consolidated Quarterly Operating Income | 769,450 |

3, Information related to impairment loss of fixed assets or goodwill, etc. by reporting segment Not applicable

4. Information related to assets by reporting segments

From the first quarter of fiscal year under review, Advanex changed its reporting segments in its financial statements. Until the previous fiscal year, the company reported on "Precision Springs," "Plastics," and "Hinges" segments. Due to near completion of business downsizing of our Hinge business, mainly operated by one of our subsidiaries, Advanex Motion Design Inc., and now the company finds marginal importance in the Hinge business. Thus, the company included Hinge business to its Precision spring segment.

Hence, the operating segment information for the same period of previous fiscal year is stated according to new segmentation of our operation.

In addition, as stated in the changes in accounting policy, the company changed its calculation methods for projected benefit obligation and work expenditure from the first quarter of fiscal year under review. Therefore, the calculation method for projected benefit obligation and work expenditure of operating segments are changed accordingly.

The effects these changes have on segment earnings are negligible.

II FY2014 third quarter (April 1, 2013 through December 31, 2013)

| | Precision springs | Plastics | Total |
|--|-------------------|-----------|------------|
| Net sales | | | |
| (3) Net sales to third parties | 11,641,511 | 8,765,173 | 20,406,684 |
| (4) Intra-group Net sales and transfers | 65,095 | 5,863 | 70,959 |
| Total sales | 11,706,606 | 8,771,037 | 20,477,643 |
| Operating income (loss) | 344,252 | 307,664 | 651,916 |

1, Information related to sales and income or loss amounts by reporting segments (Amount: thousands of yen)

2, Reconciliation of Reported Consolidated Quarterly Net Sales and Operating Income with Operating Income or Loss of Reporting Segments

| Reconciliation of Operating Income | Amount | |
|---|---------|--|
| Total of Reporting Segments | 651,916 | |
| Elimination of Intersegment Transaction | 3,275 | |
| Consolidated Quarterly Operating Income | 655,192 | |

3, Information related to impairment loss of fixed assets or goodwill, etc. by reporting segment Not applicable