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D.WESTERN THERAPEUTICS INSTITUTE

FY12/25

Financial Results Briefing Materials



February 13, 2026

D. Western Therapeutics Institute, Inc.

Stock Code: 4576

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1. Highlights

Business Highlights

Operating Results (Consolidated)

Net sales JPY387mn (17.8% decline YoY) mainly due to the expiration of GLANATEC's royalties

- R&D expenses: JPY669mn (51.0% decline YoY)
- Operating loss: deficit of JPY619mn (FY12/24 operating loss: deficit of JPY1,209mn)

Development Pipeline

Obtained approval: DW-5LBT (Neuropathic pain treatment, U.S.)

- Trade name “Bondlido” currently under negotiation with potential sales partners
- Aiming for launch in the second half of FY2026

Phase II study: DWR-2206 (Regenerative cell therapy product, Japan)

- Completion of the observation period with no appearance of adverse events and improvement in visual acuity suggested
- Commenced preparations for Phase III study

Research Project

Decision to develop H-1129 (Treatment for keratoconjunctival diseases based on immune disorders) as a pipeline

- Commenced investigational drug manufacturing for the clinical trials (see page 26 for the development plan)

Achievement of 2025 event calendar

Product		Licensee	Region	Event	Achievement Date
H-1337		—		Preparation for Phase III and Licensing Activities	Phase III Preparation Ongoing; Out-licensing Not Yet Achieved
H-1129		—		Unplanned, development as a new pipeline	Jul 2025 
DW-5LBT		(Co-development) 		Re-application	Mar 2025 
				→ Approval	Sep 2025 
DWR-2206		(Co-development) 		Completion of observation period	Nov 2025 
				Clinical trial initiation	—
K-321	Ripasudil hydrochloride hydrate		 	Two global Phase III studies (①②) completed	① Nov 2025  ② —
DW-1002 Brilliant Blue G (BBG)				Approval	Feb 2025 
				→ Launch	—
				Application	—

2. FY12/25 Financial Results

January 1 - December 31, 2025

Consolidated Statement of Income (YoY comparison)

(JPYmn)

	FY12/24	FY12/25		Primary factors	
	FY results	FY results	change		
			YOY change		% change
Net sales	471	387	83	(17.8%)	<ul style="list-style-type: none"> Strong royalties for DW-1002 and GLA-ALPHA Revenue decline YoY mainly due to the expiration of GLANATEC's royalties
SG&A expenses	1,634	968	(665)		
R&D expenses	1,367	669	(697)	(51.0%)	<ul style="list-style-type: none"> Drug discovery research activities, H-1337 P3 preparation costs, and others Payment milestone upon DW-5LBT approval Clinical development costs for H1337 and DWR-2206 included in FY12/24
Other SG&A expenses	266	298	32		<ul style="list-style-type: none"> Increase in personnel expenses
Operating loss	(1,209)	(619)	589	—	
Ordinary loss	(1,228)	(630)	597	—	
Loss attributable to owners of parent	(1,290)	(632)	658	—	

Consolidated Balance Sheet

As of December 31, 2025
(change compared to December 31, 2024)

(JPYmn)

	Current liabilities	
	203 (+ 71)	
	Non-current liabilities	
	530 (-272)	
Cash and deposits		
1,709 (+583)		
		Net assets
		1,435 (+701)
Accounts receivable	94 (-30)	
trade		
Other current assets	215 (- 8)	
Non-current assets	149 (-44)	

Cash and deposits

- JPY1,283mn increase due to the exercise of the 12th & 13th series of stock acquisition rights
- Decline due mainly to R&D expenditures

Non-current assets

- JPY41mn in amortization of intangible assets related to the licensing agreement for DW-1002 (Europe)

Current liabilities

- Increase mainly due to borrowings for milestone payments to DW-5LBT

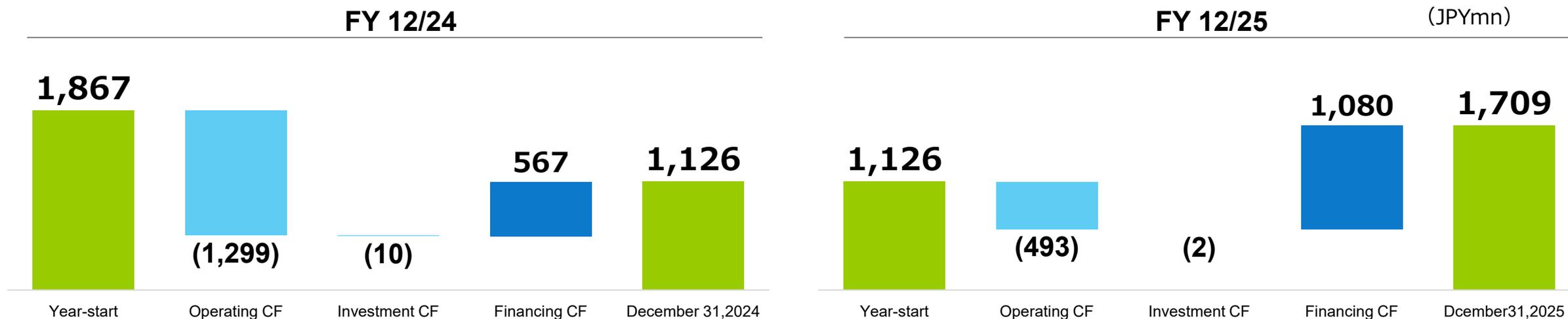
Non-current liabilities

- JPY302mn early redemption of corporate bonds
- JPY29mn increase in long-term borrowings due to loans to fund the development of DWR-2206 etc

Net assets

- JPY632mn loss attributable to owners of parent recorded
- JPY667mn each recorded in capital and capital reserves through stock acquisition rights and others
- Capital reduction without compensation to offset losses; capital: JPY697mn (as of December 31, 2025)

Consolidated Statements of Cash Flows



Cash flow from operating activities

- JPY630mn outflow due to the recording of loss before income taxes
- Key factors behind the YoY decrease : decrease in R&D costs (Clinical development costs for H-1337 and DWR-2206)

Cash flow from investing activities

- JPY2mn outflow from acquisition of property, plant and equipment

Cash flow from financing activities

- JPY1,272mn proceeds the issuance and JPY135mn proceeds from long-term borrowings
- JPY302mn redemption of bonds

On-hand liquidity on Dec 31, 2025 consisted only of JPY1,709mn in cash and deposits (no securities)

[Funds Raised in FY 2025]

JPY1,283mn

(Breakdown)

- Series 12th JPY417mn
(Completed)
- Series 13th JPY866mn
(85.1%)

* As of Dec. 31, 2025

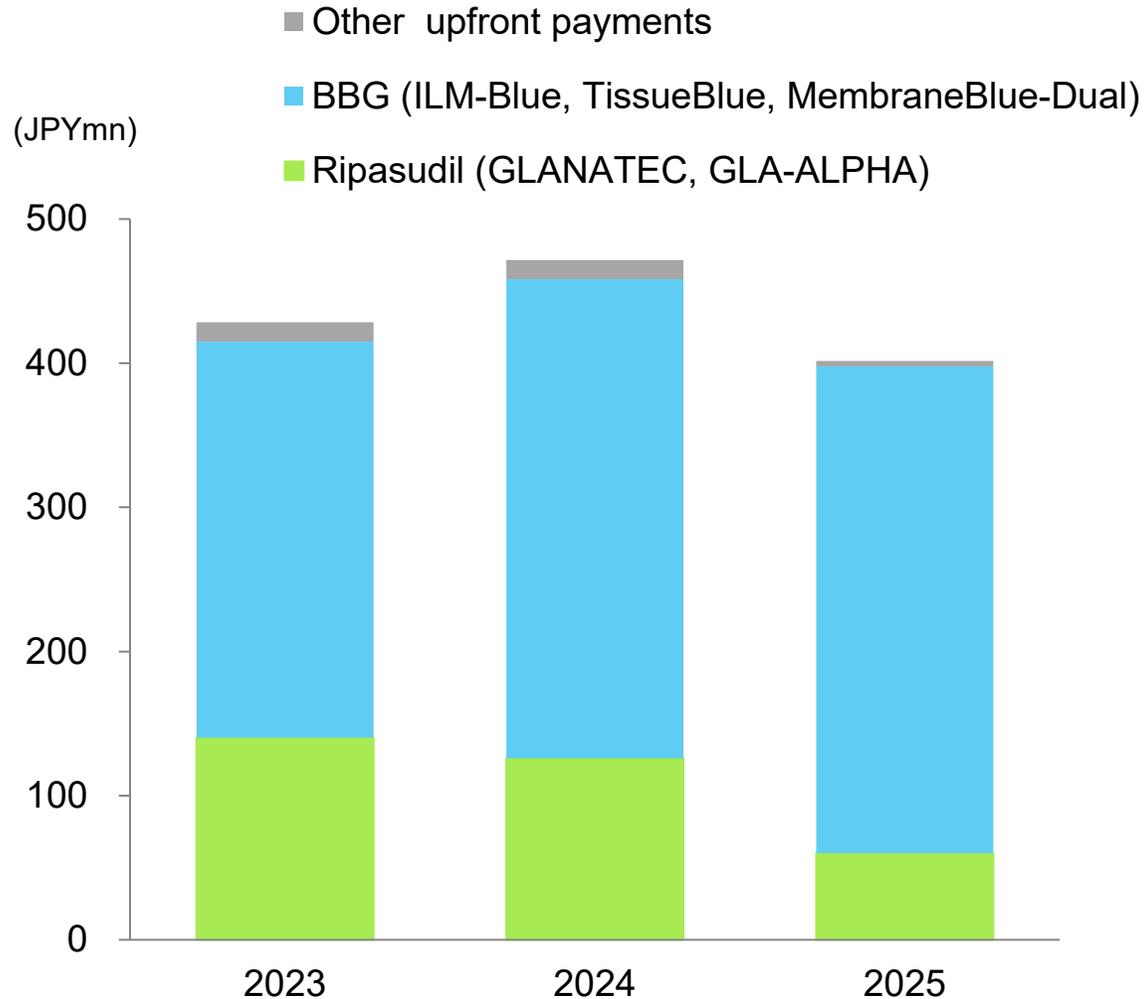
3. FY12/25 Business Progress

3-1. Successful launch (commercialization)



Net Sales Breakdown and Transition Marketed Product (BBG, Ripasudil)

Breakdown of net sales and royalty income



BBG (DW-1002)



- Strong sales mainly due to the impact of a weaker yen
- Royalty ended as patents expired except for the U.S. in December (no impact on Japan due to its different agreement)

Ripasudil



[GLANATEC]

- Ended in September 2024 for Japan and in 2025 for launched overseas countries

[GLA-ALPHA]

- Growth in Japan
- Launch: Thailand in July 2025, Malaysia in December 2025, and Singapore in January 2026

【Future net sales transition】

- Forecast of a sales decline in FY2026 and FY2027 due to the end of marketed products' royalty income
- Planning to launch DW-5LBT in 2026 and DW-1002 (combination drug for Japan and the U.S.) in 2027 with the aim of FY2027 sales more than FY2025

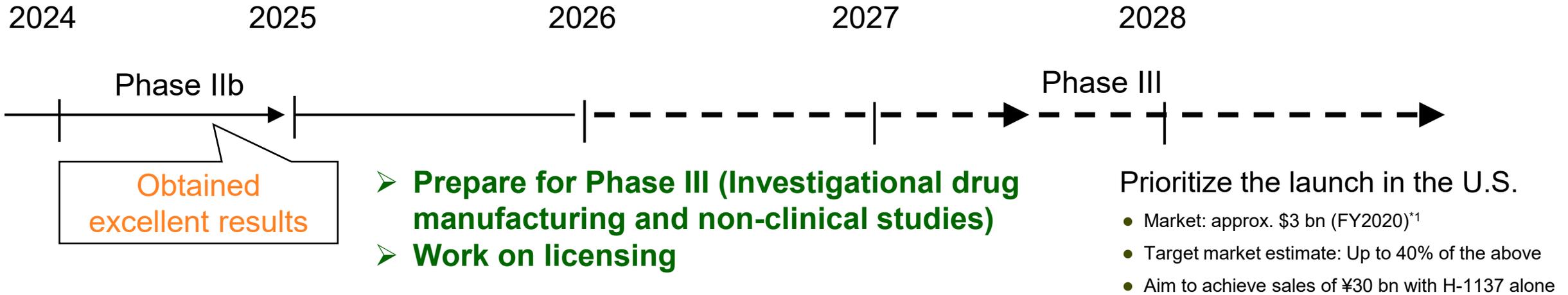
3-2. Development Pipeline

Development Pipeline in 2025

Product	Indication	Region	P1	P2	P3	Application	Approval	Launch	Licensee
H-1337	Glaucoma								—
H-1129	Keratoconjunctival diseases based on immune disorders				Phase II start, PMDA consultation planned				
DW-5LBT	Neuropathic pain after shingles								(Co-development)
DWR-2206	Bullous keratopathy					Clinical trial initiation planned in China			(Co-development)
K-321	Fuchs endothelial corneal dystrophy								
DW-1002	ILM staining (Ophthalmic Surgical Adjuvant)								
DW-1001	Not disclosed							 	

. . . ophthalmology pipeline

Glaucoma Treatment H-1337 Choice as Second-Line Drug



[Outlook]

- Procedure for Phase III study currently under review
 - Held a Type C Meeting with FDA in December
 - Two comparative studies and a long-term study (protocol under consideration)
 - Required non-clinical studies (toxicity testing) to be conducted
 - Investigational drug manufacturing
- Licensing activities

[Other Topics] Ophthalmology Society ARVO; Presentation at AAO; Paper submission to Journal of Ocular Pharmacology and Therapeutics

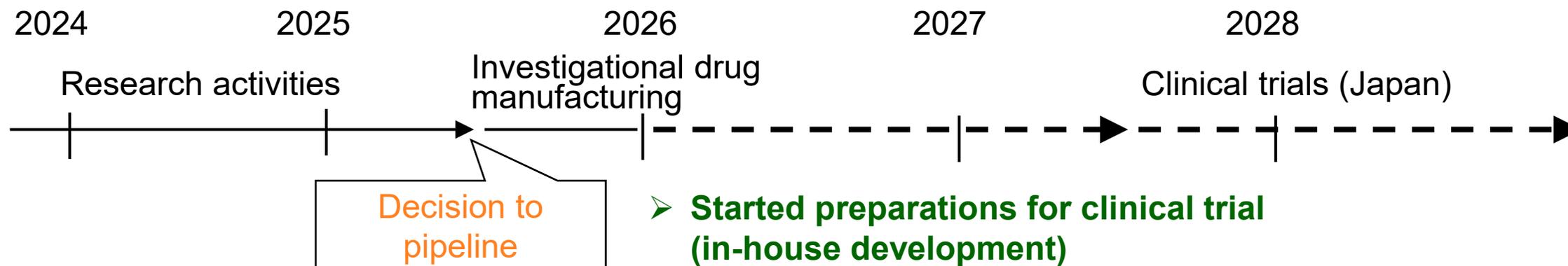
[Competitor Comparison]

	Dosing / decrease in intraocular pressure	Side effects
H-1337 (ROCK inhibitor)	Once daily/ 6~7mmHg	<ul style="list-style-type: none"> • Conjunctival hyperemia: 43.4% (Phase 2b: ~4 weeks) • Long-term administration side effects unknown
Netarsudil ^{*2} (ROCK inhibitor)	Once daily/ ~5mmHg	<ul style="list-style-type: none"> • Conjunctival hyperemia: 53% • Corneal vortex: approx. 20%

*1 : Classified and compiled by DWTI based on IQVIA MIDAS Dec 2020 MAT Reprinted with permission

*2 : Label of RHOPRESSA®

Keratoconjunctival Disease Treatment H-1129



[Outlook]

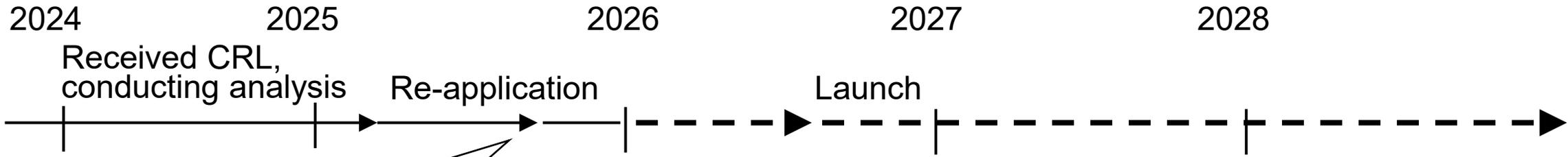
- Finalization of a clinical trial protocol
 - Consultation with PMDA to start Phase II
 - Application for orphan drug designation
- Investigational drug manufacturing
- Currently raising development funds in the 13th series of stock acquisition rights

➔ **Aiming for efficient development**

[Key Features]

- Internally discovered Rho kinase inhibitor
 - 2012: Commenced development as a glaucoma treatment
 - 2019: Development discontinued in Phase III study
 - Explored repositioning
 - Significant efficiency demonstrated in animal disease models
 - Decided to develop a treatment for keratoconjunctival diseases based on immune disorders
 - (target indication not disclosed for competitive strategy reasons)

Neuropathic Pain Treatment DW-5LBT (Bondlido)



Obtained the U.S. approval
(Neuropathic pain after shingles)

- Currently under negotiation with potential sales partners
- Aiming for launch in the second half of FY2026



[Outlook]

- Finalization of sales partners
- After going on sale, result distributions from MEDRx
- ➔ **Expectation for securing an immediate and stable revenue base**

[Product Differentiation]

- Equal effects with smaller dose (near 30%) of lidocaine
- Better usability of patch
(Low skin irritation and excellent adhesive strength)

[Marketability]

- **Targeting the market of the blockbuster Lidoderm® (lidocaine patch with over \$1 billion sales at peak)**
- U.S. lidocaine patch market: \$162 million (2024)
- Share of Lidoderm generic products
: Approx. 90% in volume and approx. 60% in amount
- Similar preceding product Ztlido (launched in 2018)
: Net Sales \$52 million (2024)

*MEDRx's documents

Regenerative Cell Therapy Product (Bullous keratopathy) DWR-2206



[Outlook]

Japan (Joint development:  ActualEyes)

- Preparations for Phase III study
 - Protocol to be considered (consultation with PMDA)
 - Investigational drug manufacturing
- No burden of development expenses on DWTI in Phase III and beyond

China (ActualEyes licensee: )

- Consultation with authorities and aim at early start of clinical trial

[Key Features of DWR-2206]



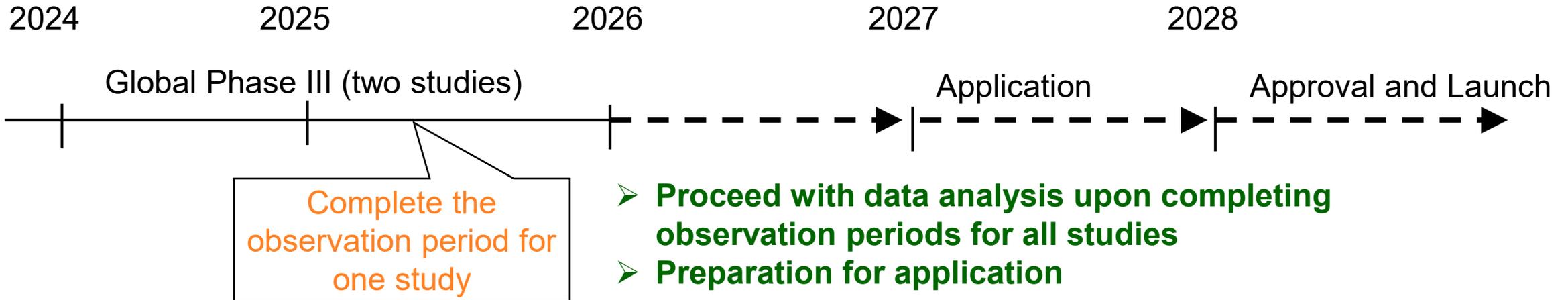
- **Frozen Formulation** (Competitive Advantage)
- Manufacture the product for 50 to 80 patients with the cells come from the donor

Competitor Products “Vyznova[®]” (Aurion Biotech, Inc.)

Drug price	¥9,464,500
Market size Forecast	<ul style="list-style-type: none"> • Number of patients using this medical device : 160 • Forecast sales : Approx. ¥1.5 bn (peak: 6th year)

* Source: MHLW

Fuchs Endothelial Corneal Dystrophy K-321 Indication Expansion of Ripasudil



[Outlook]

- After completion of Phase III study, initially aiming to launch in the U.S. for patients with Fuchs endothelial corneal dystrophy
 - After the U.S. launch, expansion to Europe to be considered
 - Development promoted by the licensee Kowa and no burden of responses and funds on DWTI
 - After going on sale, to receive royalties until end of data protection period*
- *Patent royalty rate differs from GLANATEC, GLA-ALPHA

[Success Probability and Potential to Be a Blockbuster]

<Clinical report> As a result of administering ripasudil hydrochloride hydrate eye drops after DSO surgery

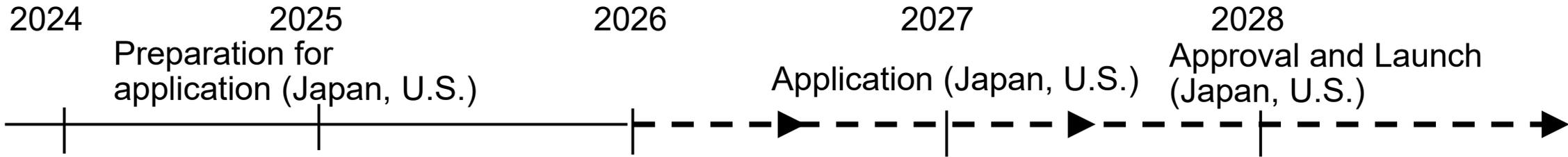
- 22 of 23 eyes achieved corneal clearance
- Visual function was improved

Sources: Descemet Stripping Only Supplemented With Topical Ripasudil for Fuchs Endothelial Dystrophy 12-Month Outcomes of the Sydney Eye Hospital Study; Cornea, 2020

- Suffered by many patients, but no exiting drugs available
 - Europe: Approx. 16 million patients
 - U.S.: Approx. 6 million patients



Ophthalmic Surgical Adjuvant DW-1002 **BBG**



➤ Working on preparation toward application for both Japan and the U.S.

[Outlook]

Japan (Licensee: わかもと製薬株式会社)

- Consultation with PMDA on issues related to standard and quality in the use of U.S. approved data

*Development plans based on our estimates.

U.S. (Licensee:)

- The FDA has instructed us to conduct a small-scale trial, and the trial is in progress

[Marketability]

Japan

- Vitrectomy: 100,000 procedures*₁
- Cataract surgery: Less than 10%*₁ of 1.2mn*₂ procedures

(Reference) Unit price per piece

EU/CE-market product	€55
US/Pharmaceutical products	\$140

*₁: DWTI estimate (based on interviews with related parties, etc.)

*₂: June 2019 data of MHLW's Statistics of Medical Care Activities in Public Health Insurance, 2019

Joint Research Results in 2H of FY2025 (Disclosed)

Jul. 8: Joint research on therapeutic drugs for eye diseases



Chordia's kinase inhibitors to be evaluated by DWTI for efficacy in eye diseases

Compounds	Chordia's kinase inhibitors
Indication	Eye diseases

Oct. 30: Exploratory research aimed at creating a dry eye treatment



Joint research started in 2024

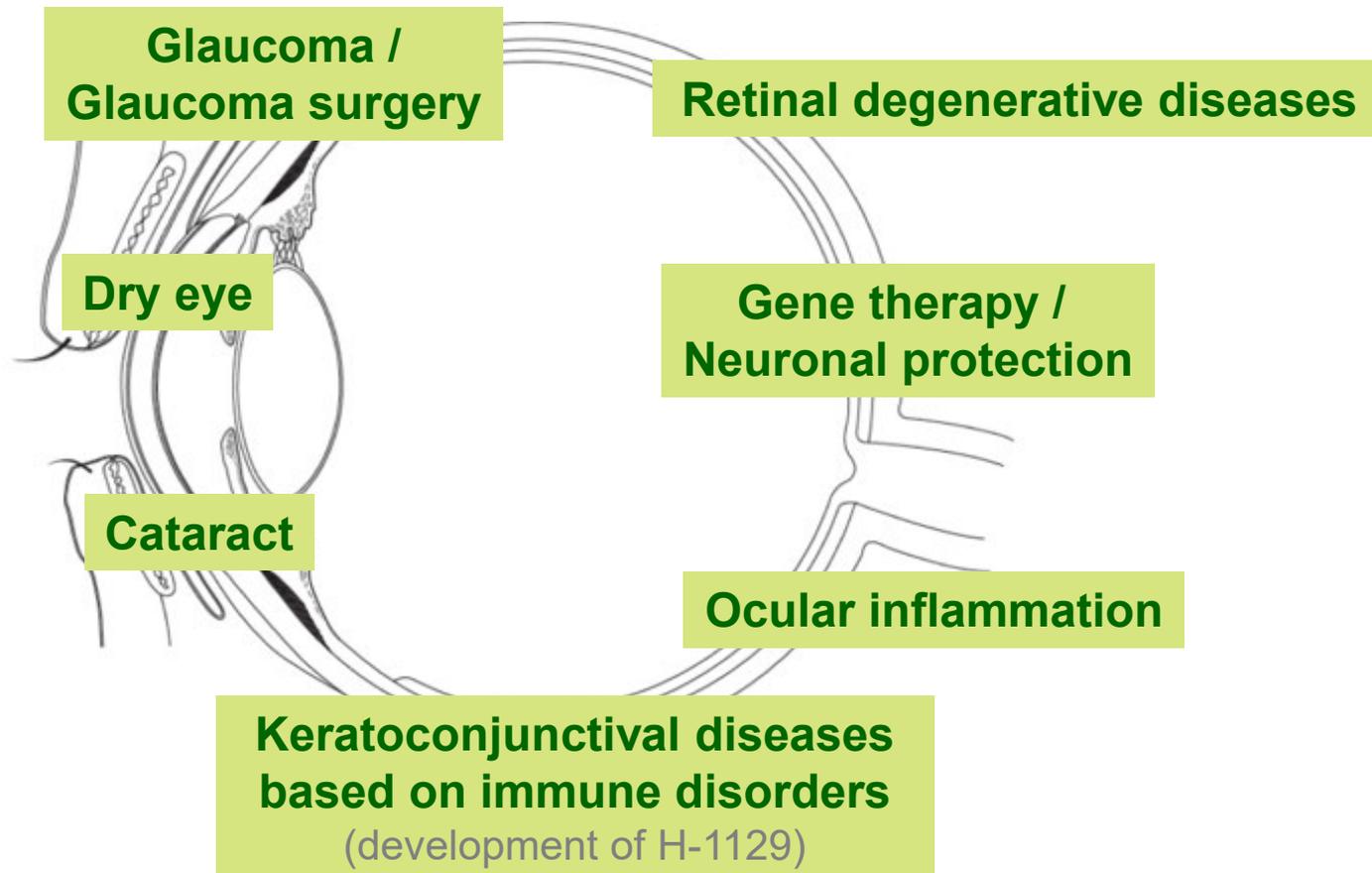
➔ **Pharmacological effects confirmed in animal dry eye models, additional verification being in execution**

Compounds	Daiichi Kogyo Seiyaku's compound
Indication	Dry eye

Research Activities for Creation of New Drug Candidates

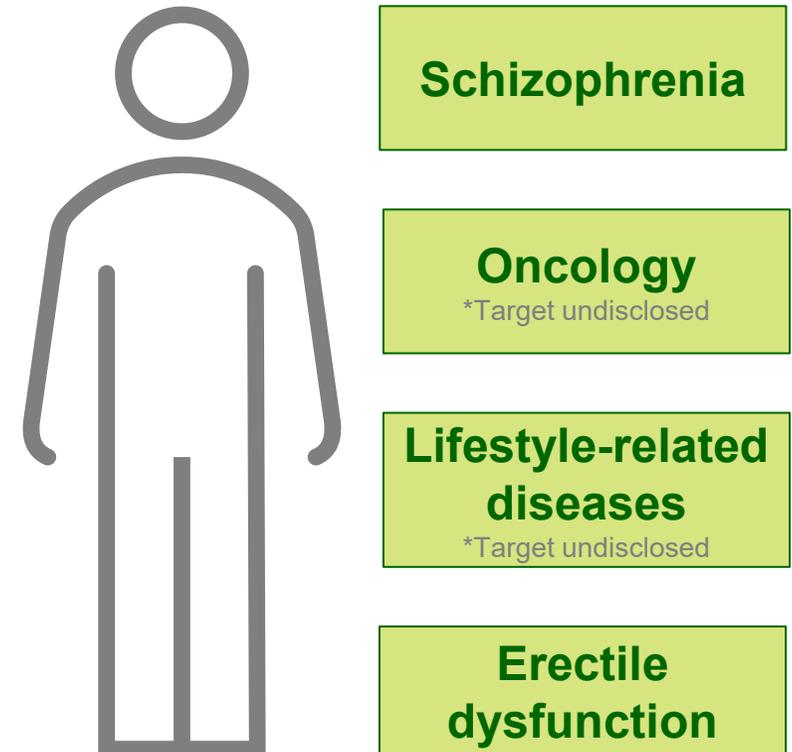
① Ophthalmology field

All anterior eye and posterior eye diseases covered in our researches, utilizing our knowledge of ophthalmic diseases



② Kinase inhibitors

Researches focused on mechanisms of each disease, taking advantage of drug discovery and development know-how for kinase inhibitors



4. FY12/26 Forecast

2026 Event Calendar

Product		Licensee	Region	Event
DW-5LBT		(Co-development) 		Finalization of sales partners, launch
DWR-2206		(Co-development) 		Clinical trial initiation
K-321	Ripasudil hydrochloride hydrate		 	Completion of observation period of the second global Phase III study
DW-1002	Brilliant Blue G (BBG)			Application
				Application

Consolidated Earnings Forecast for FY12/26 (released Feb. 13, 2026)

(JPYmn)

	FY12/25	FY12/26		Primary factors
	FY results	FY forecast	YoY change	
Net sales	387	300	(87)	<ul style="list-style-type: none"> • Mainly, royalty income from DW-1002 and GLA-ALPHA • Milestone income from DW-1002(Japan) is expected • No sales are included for DW-5LBT, as it is difficult to make a reasonable forecast at this time • A decrease in revenue is expected due to the end of domestic royalties for DW-1002(EU)
Operating loss	(619)	(780)	(161)	<ul style="list-style-type: none"> • R&D expenses expected to increase (see below) • Other SG&A expenses were generally in line with the previous year
Ordinary loss	(630)	(800)	(170)	
Loss attributable to owners of parent	(632)	(800)	(168)	
R&D expenses	669	780	111	<ul style="list-style-type: none"> • Main breakdown <ul style="list-style-type: none"> - Development expenses for the clinical trials of H-1337 and H-1129 (toxicity tests, investigational drug manufacturing, etc.) - Research expenses for new drug development (in-house drug discovery and joint research) increased YoY

Development Pipeline Plan **Launch one product every year**

Products and Indication		Region	2025	2026	2027	2028
H-1337	Glaucoma and ocular hypertension					P3
H-1129	Keratoconjunctival diseases based on immune disorders					Clinical Trial
DW-5LBT	Neuropathic pain after shingles		Re-application	Approval	Launch	
DWR-2206	Bullous Keratopathy		P2		P3	
					Clinical Trial	
K-321	Fuchs endothelial corneal dystrophy	 	P3		Application	Approval → Launch
DW-1002	ILM staining ALC staining			Application	Approval	Launch
	ILM staining and ERM staining			Application	Approval	Launch

Note: Development plans are based on development plans of the licensees or our forecast. Hence, actual development progress may differ from that plan.
 DW-1001 (ophthalmic therapeutic agent) is not included, as future development plans are under review by our out-licensing partner, Rohto Pharmaceutical.

Key Points Going Forward and Initiative Policies

Performance

Net sales: Revenue decline due to the expiration of the marketed product's royalties

➔ **Already started preparing for product development to build the next revenue base, aiming at launch at least one product every year**

DW-5LBT in 2026, DW-1002 in 2027, and K-321 in 2028

Development Pipeline

- Promotion of development of H-1337, H-1129, and DWR-2206
- Development support for the out-licensed pipelines

➔ **Constructed development system, aiming at efficient promotion of development**

Research Project

Decision of next new drug candidates, following H-1129

➔ **Multiple candidates, requiring strategic selection to create revenue opportunities**

➔ **Starting creation cycle to continuously create new drug candidates**

Funding

Maximum fund-raising in the 13th series of stock acquisition rights, launch support as planned

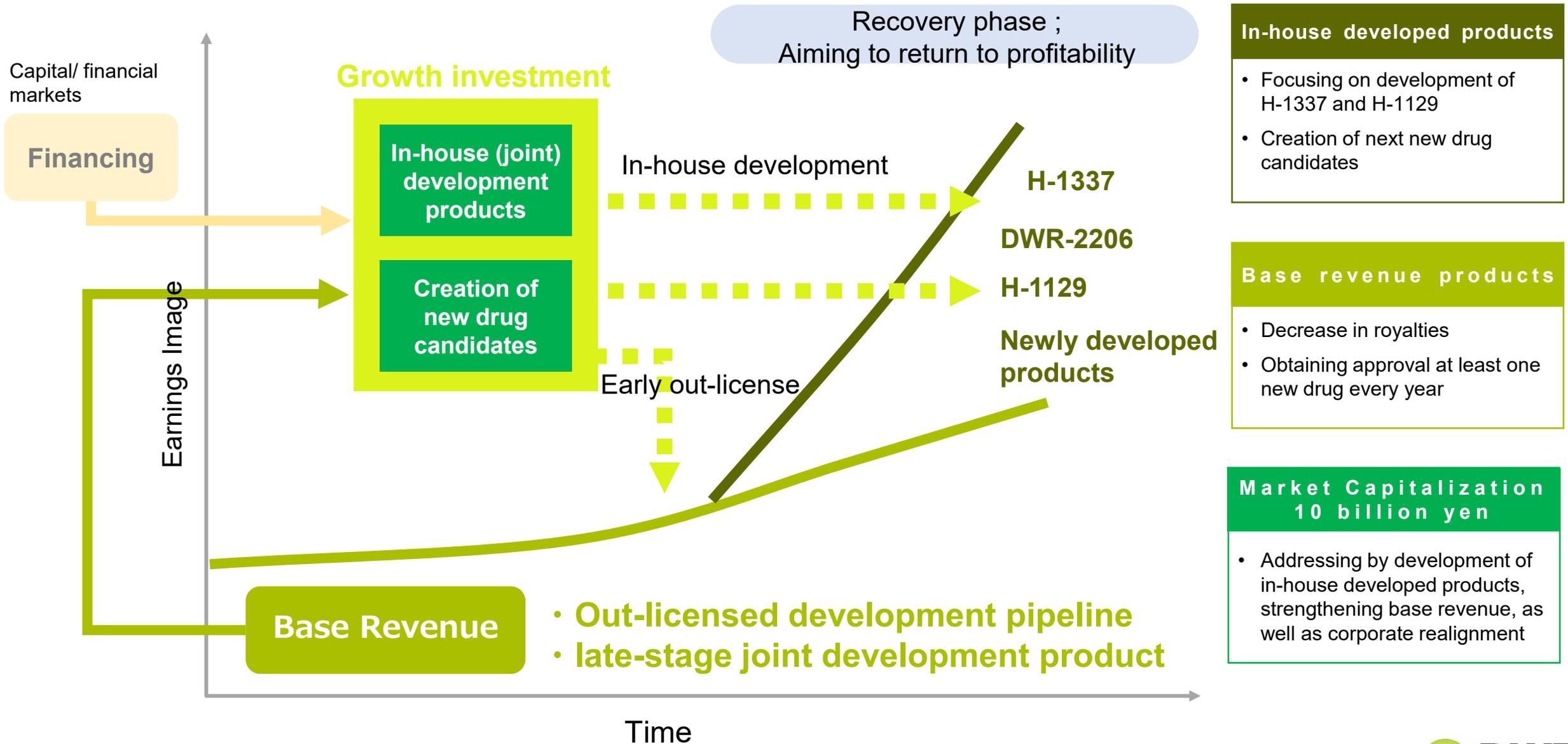
➔ **Continuous growth investment, determination of future demand for funds**

Market Capitalization 10 billion yen

Market capitalization 5.2 billion yen (at the end of FY2025)

➔ **Expectation to achieve by promoting the above initiatives, looking into business and capital partnerships in addition to pushing in-house business**

Growth Investment and Profit Image



(Reference) Business Overview

DWTI Overview / History

Name	D. Western Therapeutics Institute, Inc. (DWTI)
Markets	Tokyo Stock Exchange Growth Market (Code : 4576)
Business	New drug discovery, research, and development
Capital	JPY697 mn
Officers and Employees	30 (connection)
Location	Head office : Nagoya-shi, Aichi, Japan R&D laboratory : Tsu-shi, Mie, Japan (Established Institute of Human Research Promotion and Drug Development at Mie University)
Consolidated Subsidiary	Japan Innovative Therapeutics, Inc.  Japan Innovative Therapeutics

Focus on basic research

Expansion of business domain
-Undertaking internally development
-Collaboration with other companies

- 1999 Founded of a company
- 2006 Established R&D laboratory (Mie University)
- 2009 Listed on Tokyo Stock Exchange Growth Market
- 2014 Launch in Japan of internally developed products 
- 2015 Started of In-licensed products developed by other companies
- 2018 Started of internally clinical development
- 2022 Started of jointly development of regenerative medicine products

As of December 31, 2025

Business Highlights

4

- Four products available on the market
- Five products in late stages of development (Phase III study or later)

1,500

- About 1,500 kinase inhibitors included in DWTI's compound library
- A pioneer in the field of kinase inhibitors

7

- Out-licensed seven products
- Internally developing Three additional products (including joint development)

Our Businesses

Drug Discovery	Internal drug discovery	<ul style="list-style-type: none"> ✓ Create promising kinase inhibitors from our original compound library with efficiency ✓ Create new drug seeds by collaborating with other companies
	Clinical development	<ul style="list-style-type: none"> ✓ Internal clinical development (including the evaluation of safety and efficacy in humans)
Drug Development	Business development	<ul style="list-style-type: none"> ✓ Out-licensing activities for original products and in-licensed products ✓ Consider in-licensing of products in late development stages and repurposed drugs

Core Technologies to Create New Drugs

- ◆ DWTI's drug discovery engine is an original core technology that enables us to continuously create new drugs
- ◆ A kinase is an enzyme that phosphorylates proteins; excessive phosphorylation is a factor that contributes to the onset of various diseases (kinases regulate protein activity)

Drug discovery engine

Compound library

- ✓ Superior new drug seeds
- ✓ Includes three launched drugs

Drug design

- ✓ Ability to create new drugs from compounds in our library (experience, data)

Drug-Western Method

- ✓ Tool for exploring mechanisms of action of new drugs
- ✓ Enhance value by estimating mechanisms (estimate safety and elements of therapeutic effects)

Potential uses of kinase inhibitors

Various indications

- ✓ Kinases play a critical role in a variety of diseases
- ✓ Kinase inhibitors are primarily used in anti-cancer agents; development of kinase inhibitors to treat immune, neurodegenerative, and inflammatory diseases is also under consideration

Large market scale

- ✓ Total annual sales of kinase inhibitors exceed JPY2tn

DWTI is a pioneer in the field of kinase inhibitors

- ✓ Launched in 1995, fasudil is the world's first kinase inhibitor (and is included in our compound library)



Innovative New Drugs to the World from Japan

D. Western Therapeutics Institute

- These materials have been created with the goal of facilitating understanding regarding the company and were not produced for the purpose of soliciting investment in the company.
- Investment decisions should be made at the sole discretion of each investor.
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