

mercari

Summary of Financial Results

FY2026.6 Q2

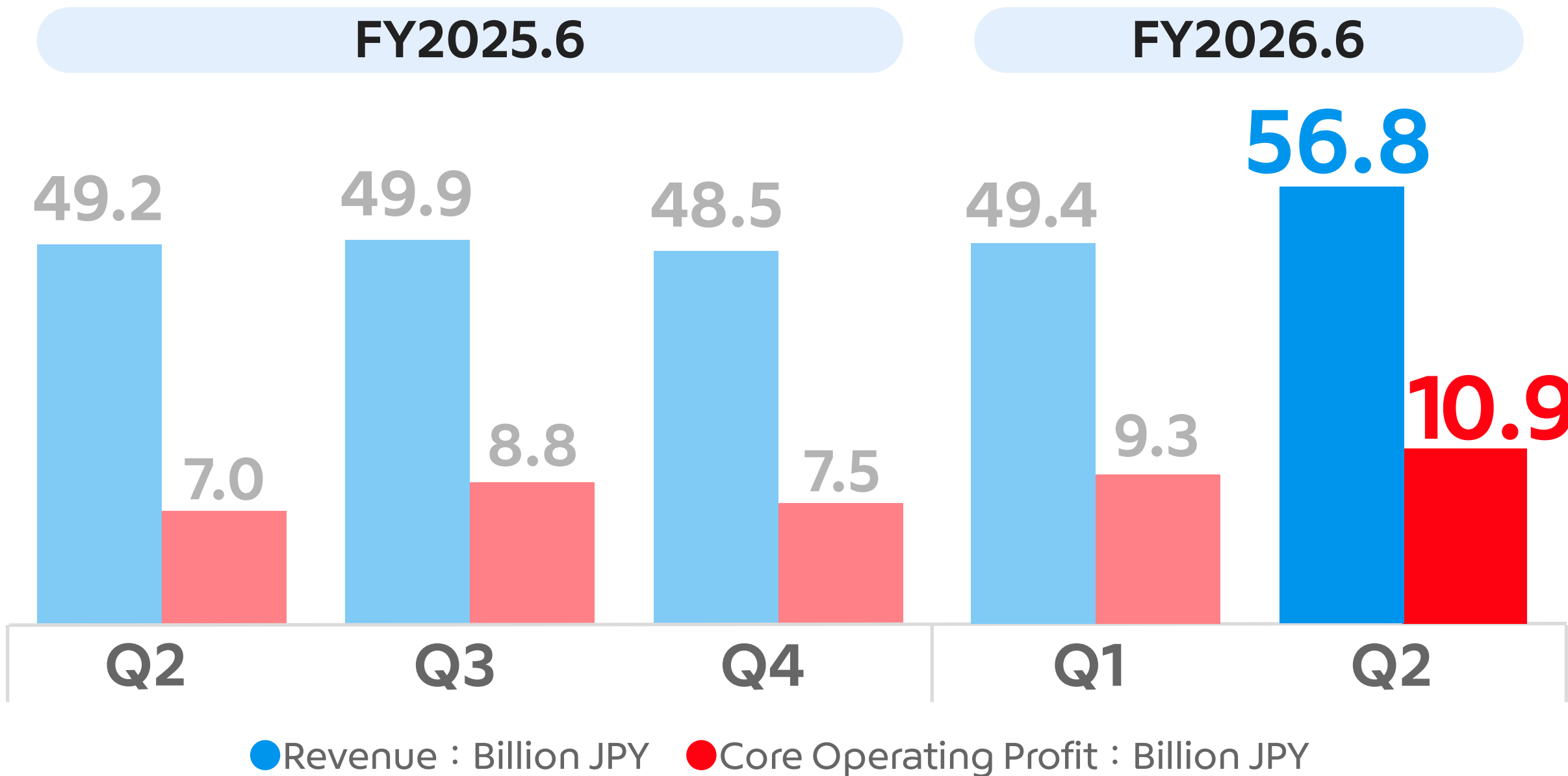


Driven by the Marketplace business, our three core businesses grew steadily. Based on these positive business results, Mercari has revised both its Marketplace guidance and consolidated results forecast upward.

		Forecast at start of period	Revised forecast
Consolidated	Revenue	200.0-210.0B JPY	210.0-220.0B JPY
	Core operating profit	28.0-32.0B JPY	32.0-36.0B JPY
Marketplace	GMV growth rate	+3-5% YoY	+5-10% YoY
	Core operating profit	32.0-36.0B JPY	35.0-39.0B JPY

Consolidated

Revenue / Core Operating Profit

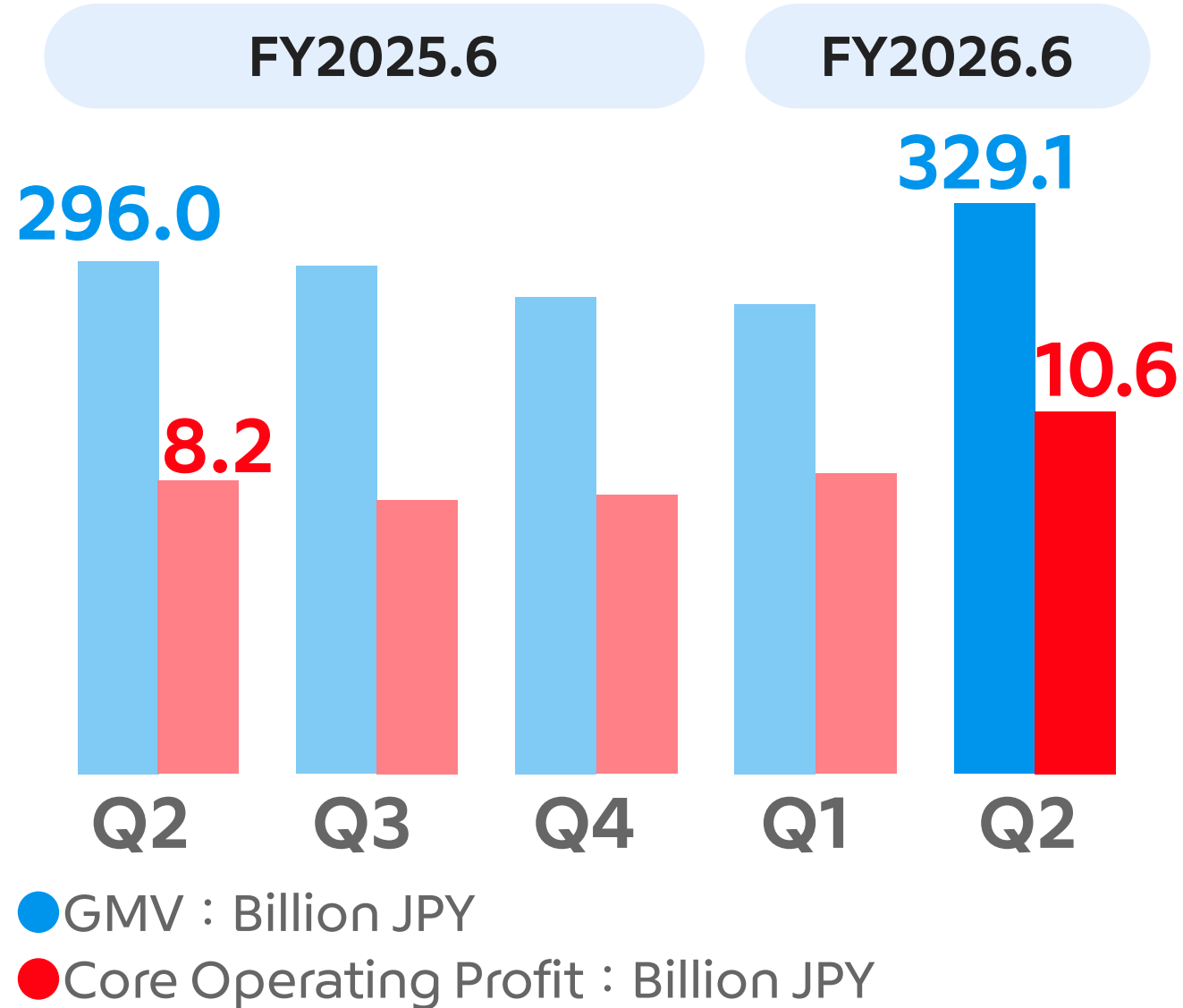


KPI

Marketplace	Fintech	US
GMV 329.1 Billion JPY YoY+11%	Credit Balance 300.7 Billion JPY YoY+41%	GMV 196 Million USD YoY+12%
Core Operating Profit 10.6 Billion JPY YoY+2.3Billion JPY	Core Operating Profit 1.8 Billion JPY YoY+0.6Billion JPY	Core Operating Profit 0.6 Billion JPY YoY+0.8Billion JPY

Marketplace

GMV / Core Operating Profit



TOPICS



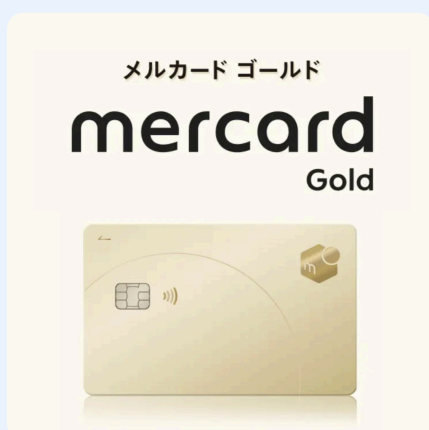
Marketplace achieved double-digit GMV growth (first time since FY2024.6 Q2) due to measures to enhance the core experience of Mercari's product and the synergy generated by Super Mercari Market Days.



We grew the available item inventory by collaborating with Suruga-ya to strengthen high-demand entertainment areas for crossborder transactions.

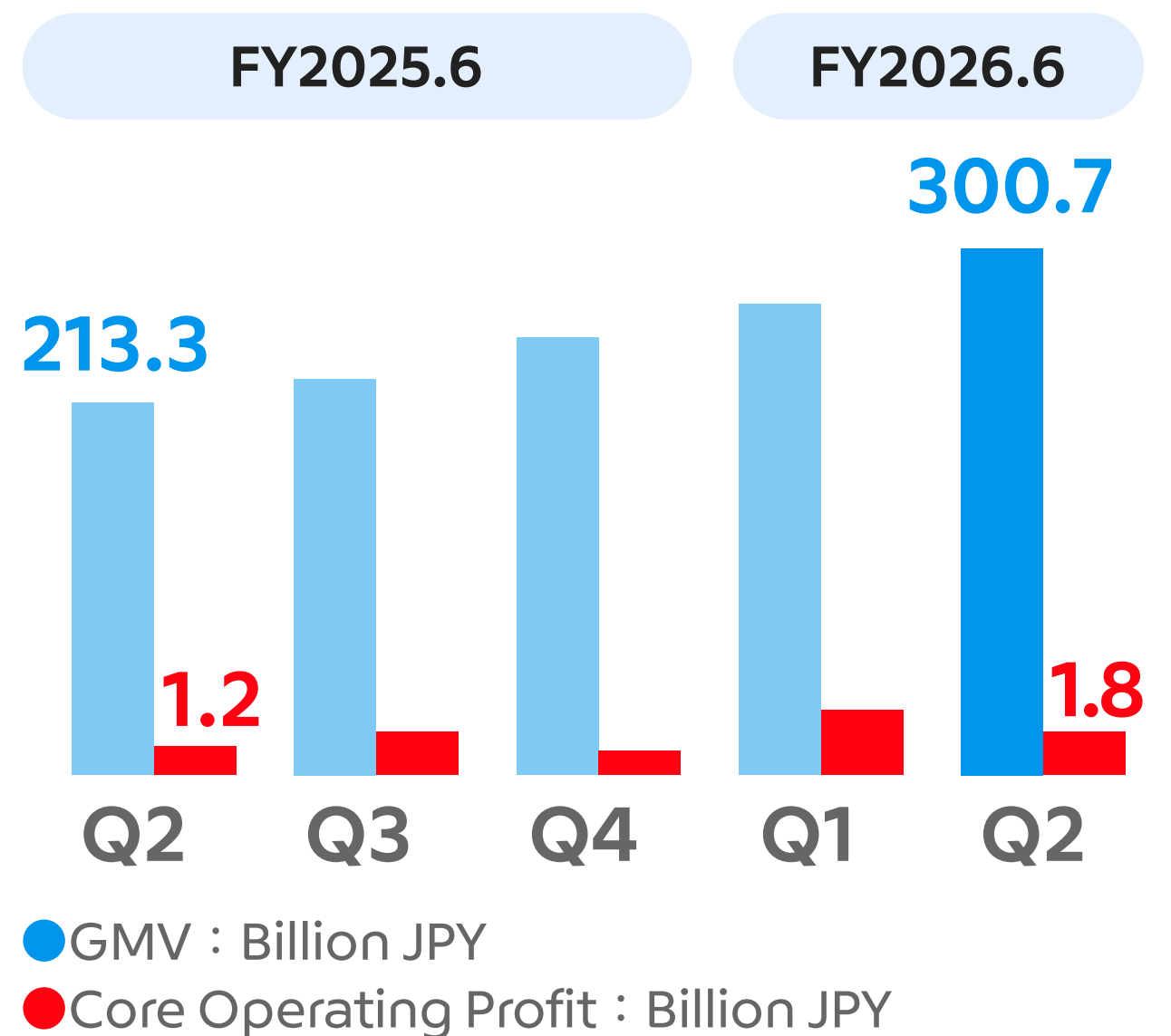
Fintech

TOPICS



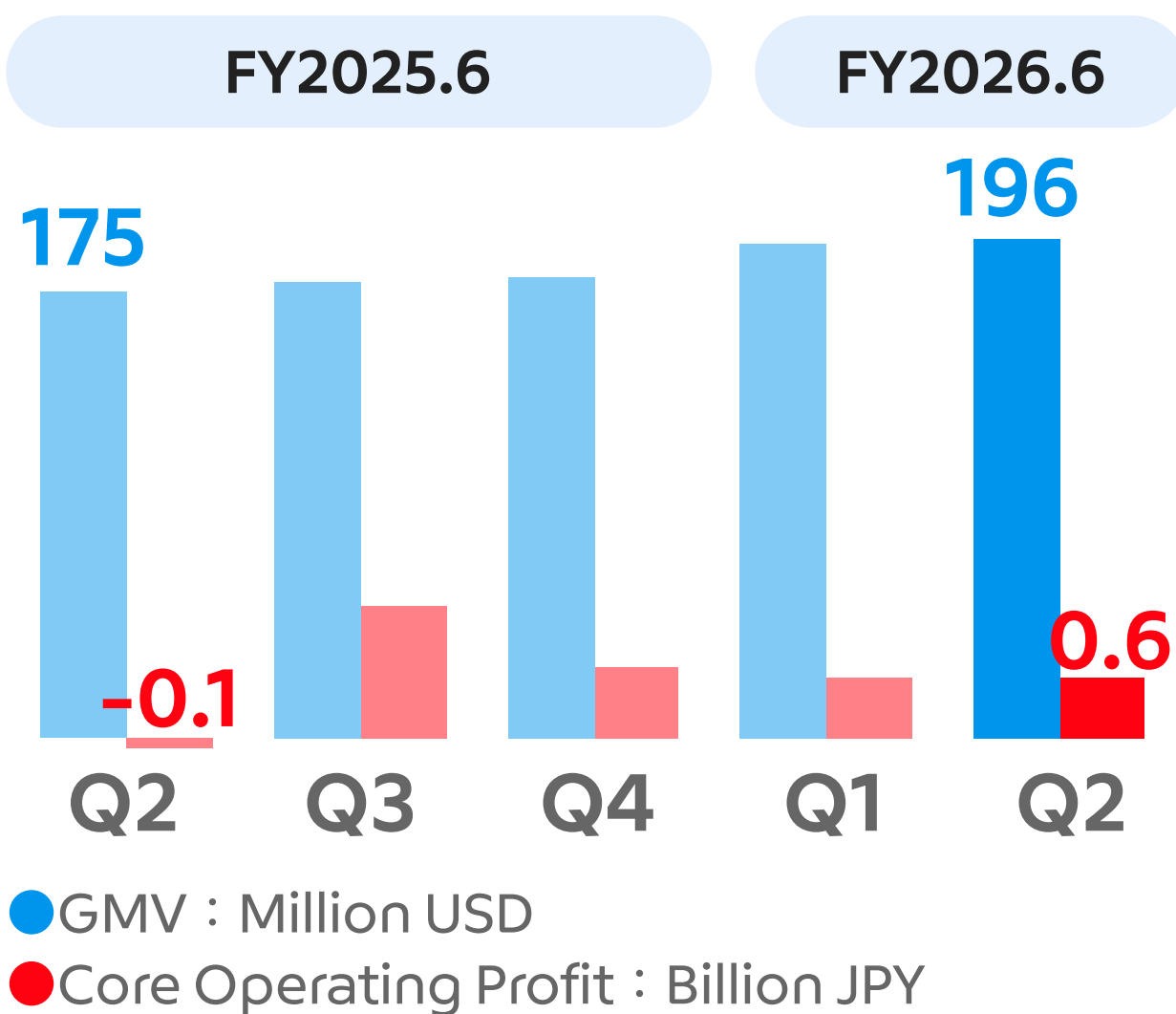
Credit balance grew steadily due to an increase in internal and external payments following the acquisition of new Mercard holders.

Credit Balance / Core Operating Profit



US

GMV / Core Operating Profit



TOPICS



US achieved double-digit GMV growth due to the success of effective marketing strategies in addition to an increase in Mercari's growth rate resulting from strengthening the core experience of our product.