

FY2026/9 **Third Quarter** Supplementary Material on Financial Results

T&S Group Inc.

TSE Growth: 4055

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T & S
Technology & Service

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Highlights(FY2026/3Q)

(Theme of current term) **Embarking on a journey of growth**

1 **Record** revenue and profit achieved. (Compared with same quarters in the past)

Net Sales	: 3,393 million yen (YoY Up by 11.9% : +359 million yen)
Operating Profit	: 634 million yen (YoY Up by 18.9% : +100 million yen)
Ordinary Profit	: 637 million yen (YoY Up by 19.2% : +102 million yen)
Quarterly profit	: 418 million yen (YoY Up by 18.9% : + 66 million yen)

2 **Strong performance in Semiconductor, steady progress in DX Solutions, and AI Solutions returned to revenue growth.**

- Net sales of the Semiconductor Solutions category significantly increased to 1,148 million yen, up 24.5% from the same quarter of the previous year. Orders for system development project increased along with the market recovery and strong investment demand of semiconductor manufacturers.
- Net sales of the DX Solutions category remained steady and increased to 1,906 million yen, up 6.7% from the same quarter of the previous year. Transactions with new and existing customers have increased and contributed to the increase of net sales.
- Net sales of the AI Solutions category reached 338 million yen, up 4.2% from the same quarter of the previous year, and returned to an upward revenue trend. Although upfront R&D investment came first in the 1st half year, the project progressed as planned.

3 **Progress rate of net sales and each profit are on track.**

The drop in 3Q is smaller than in previous years, and the progress rate up to 3Q is 75.4% for net sales and 79.6% for EBITDA.

Financial Results Overview

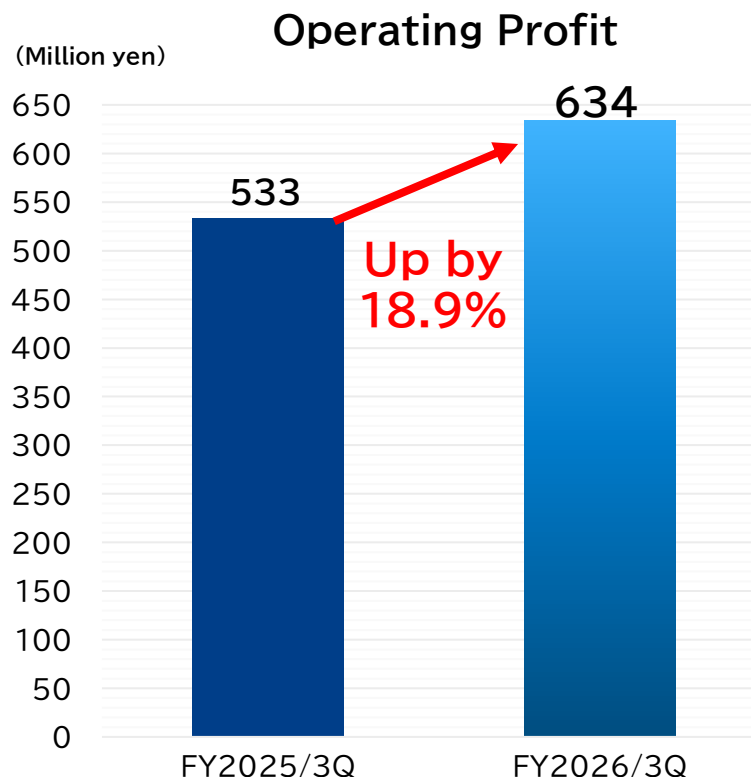
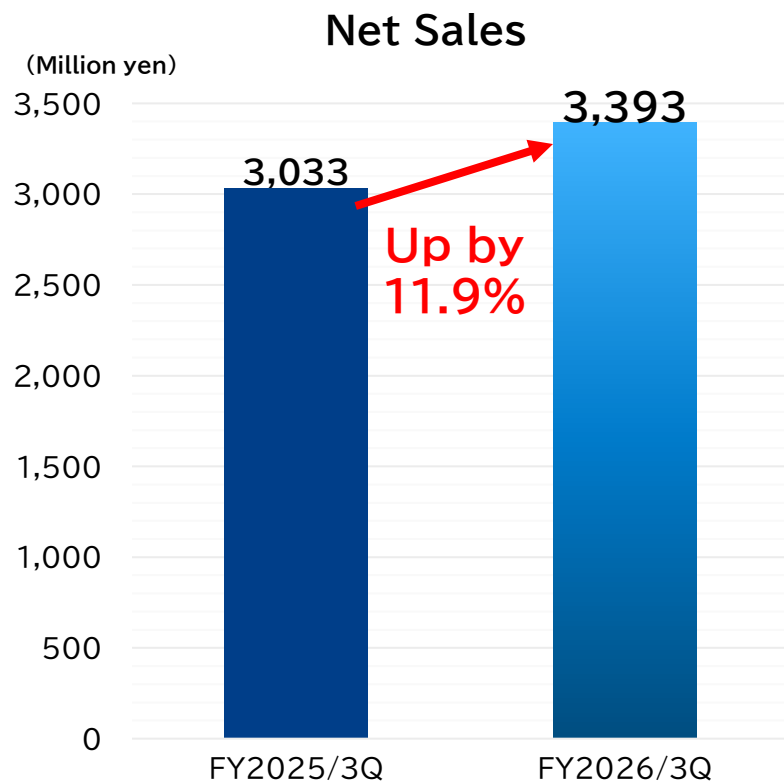
FY2026/9 Third Quarter

Financial Results Overview(FY2026/3Q)

Record performance of 3rd quarter achieved.

(compared with same quarters in the past)

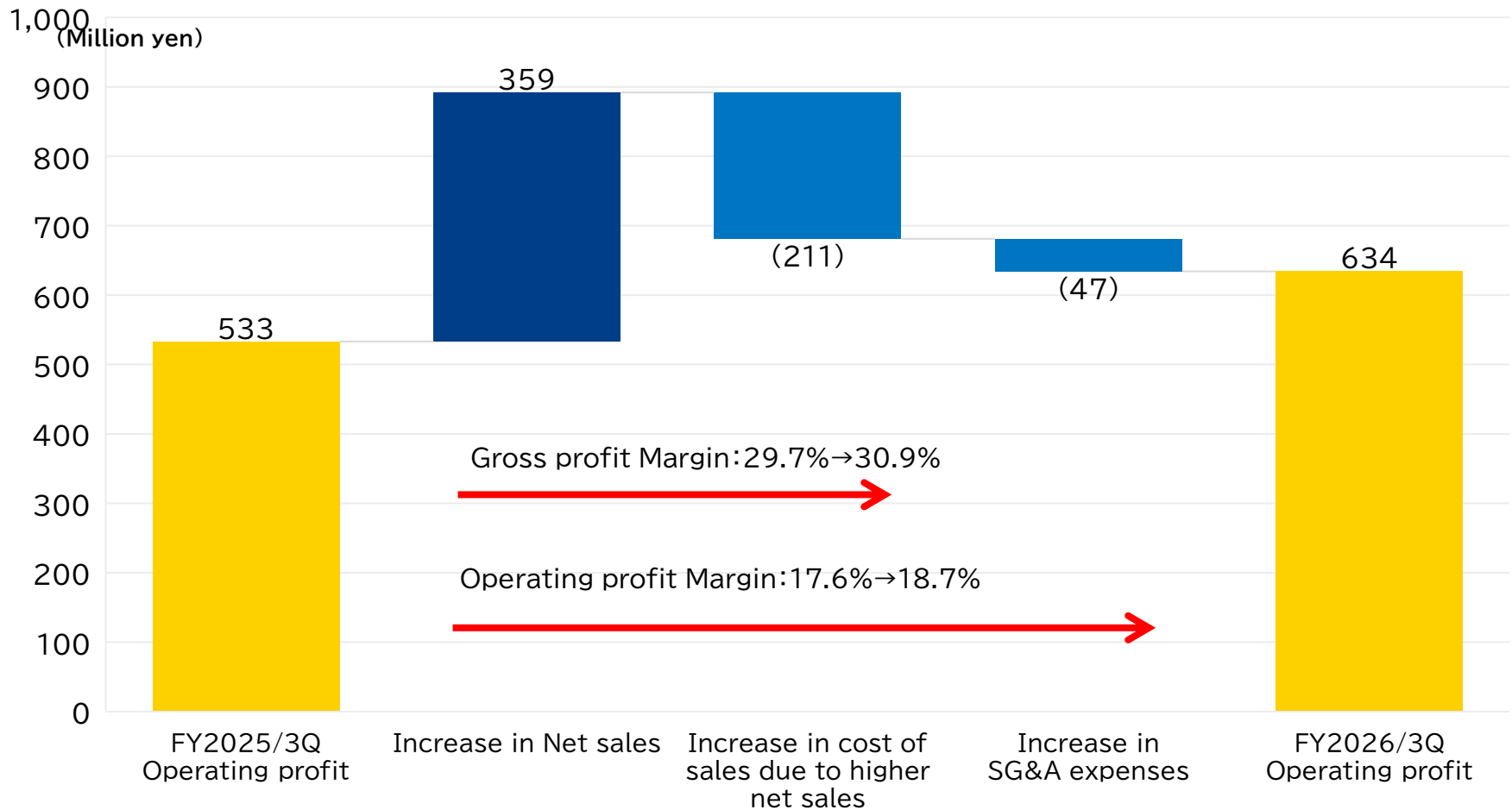
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Operating profit (FY2026/3Q)

An improvement in the gross profit margin led to a
100 million yen **increase in operating profit.**

(compared with same quarters in the past)



Net Sales by Category(FY2026/3Q)

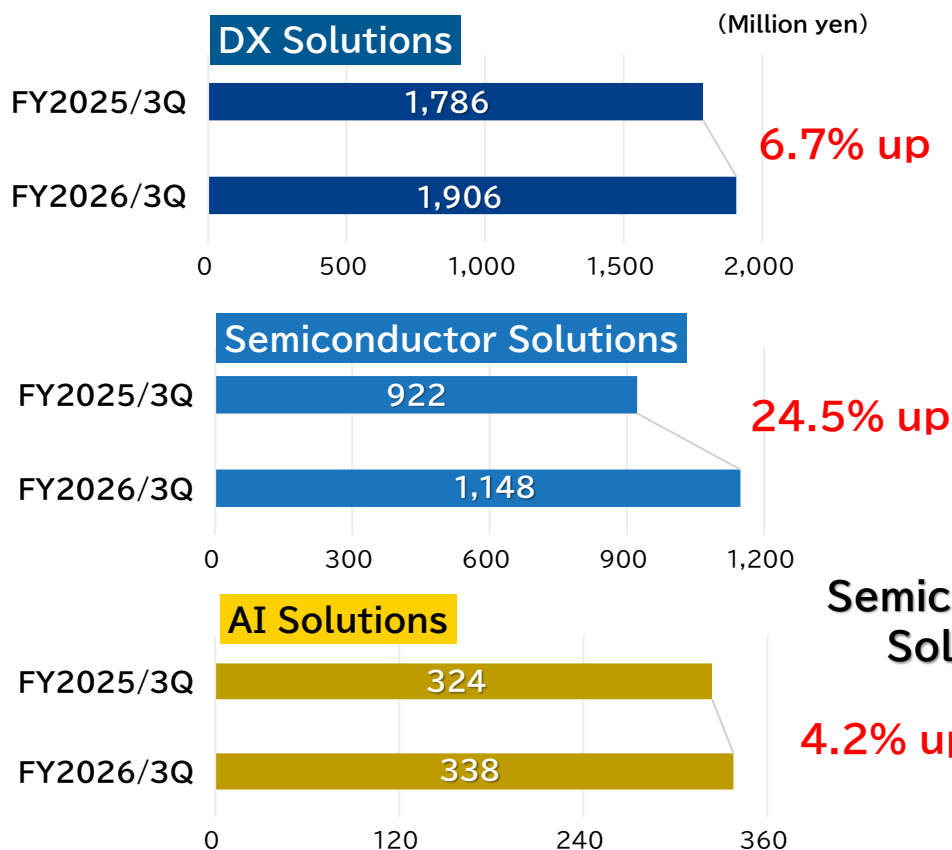
Net sales in Semiconductor Solutions continued high **growth of 24.5%**.

Net sales in DX Solutions expanded steadily with **6.7% increase**.

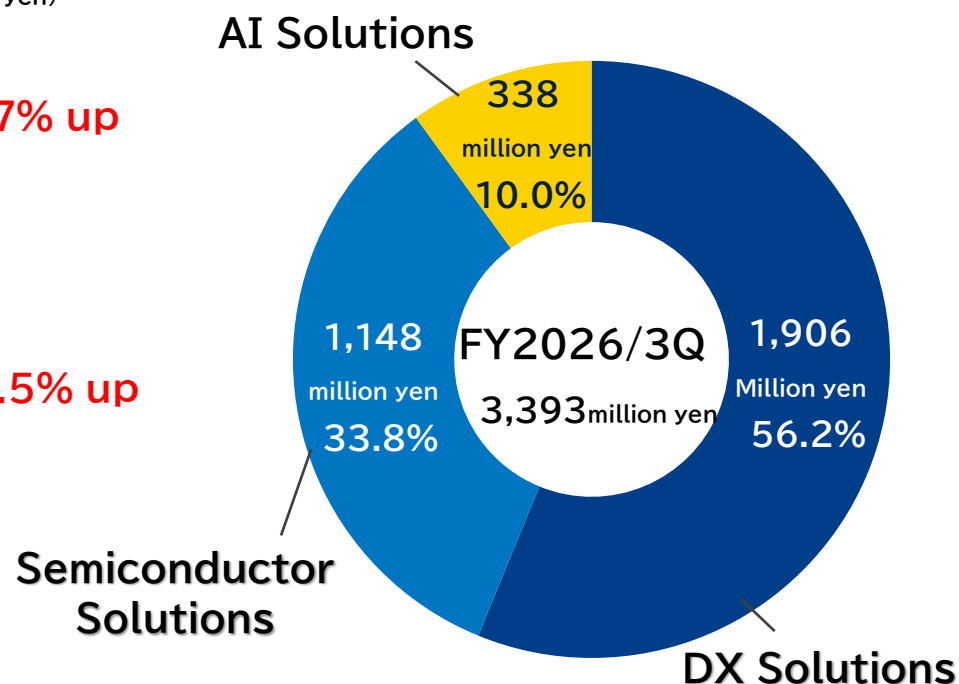
Net sales in AI Solutions resulted in **4.2% increase** despite upfront R&D investment and returned to an upward revenue trend.

(Compared with same quarter in previous year)

Net sales(By category) ※1



Net sales ratio(By category) ※1

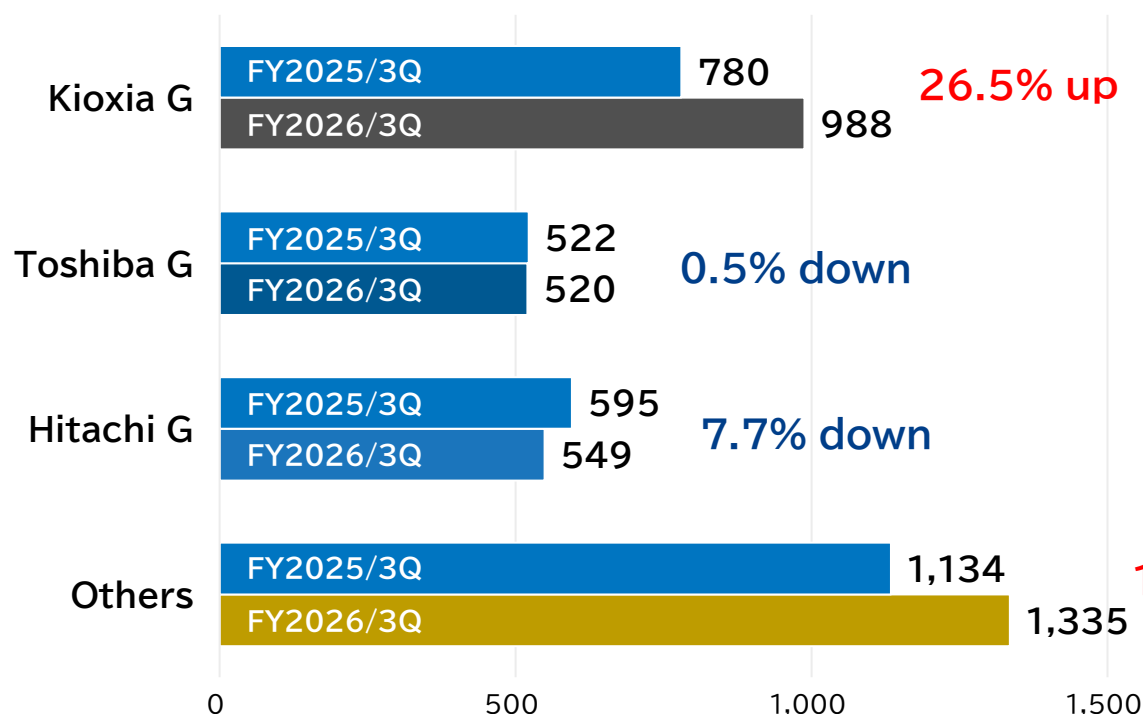


※1 Our business segment is a single segment. Only net sales are calculated by category.

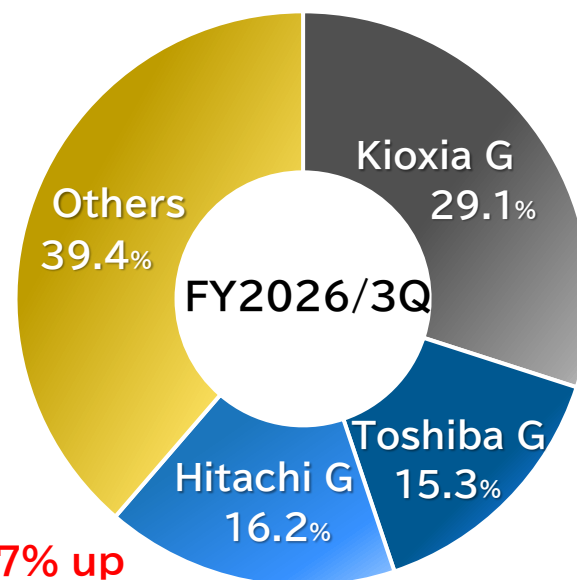
Net sales by Customer(FY2026/3Q)

Kioxia G is expanding significantly thanks to increase of development projects.
Shifting resources from **Hitachi G**.
Other customers increased smoothly in both existing and new areas.

Net sales(By customer) (Million yen)



Net sales ratio(By customer)



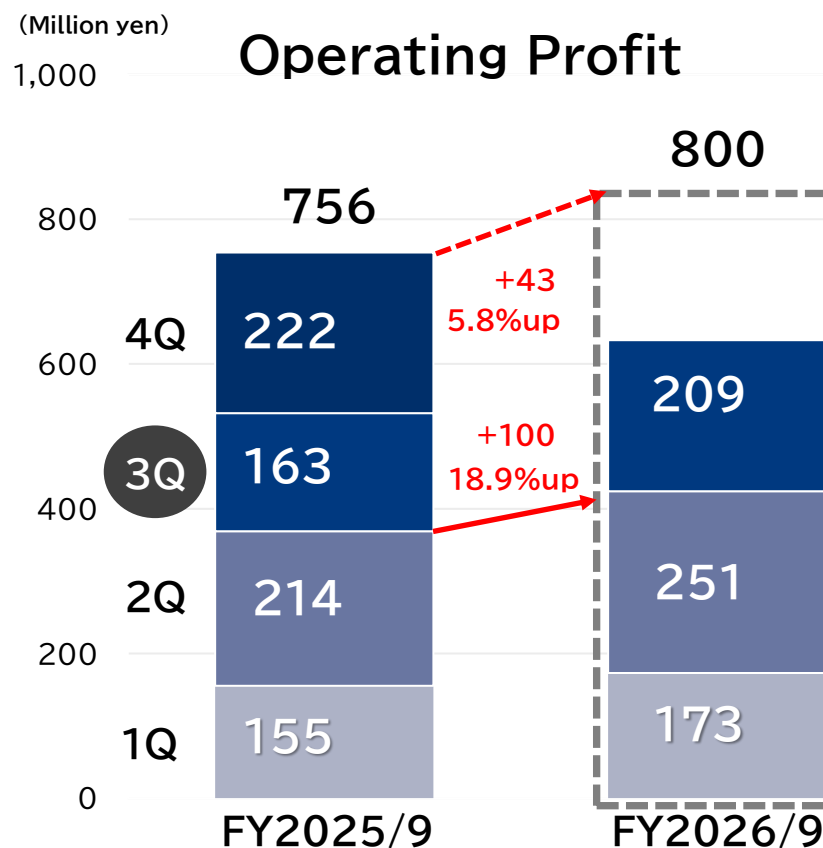
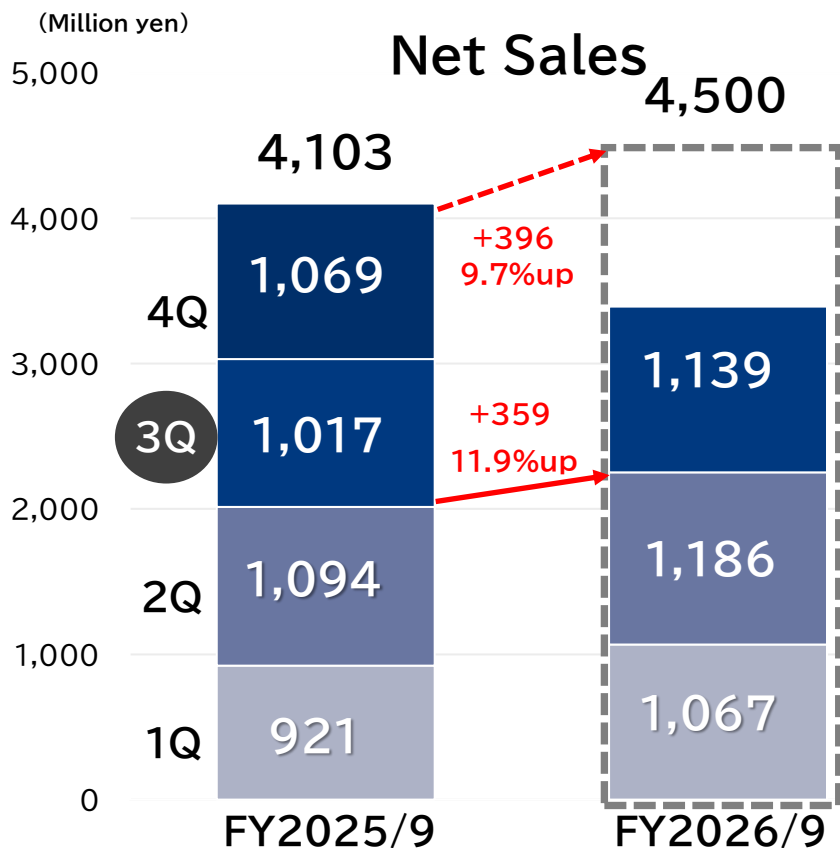
Quarterly Net sales and Operating profit (FY2026/3Q)

3Q Cumulative Net Sales: 3,393 million yen

Amount of increase: **+359 million yen, Up by 11.9%** (Compared with same quarter in previous year)

3Q Cumulative Operating Profit: 634 million yen

Amount of increase: **+100 million yen, Up by 18.9%**(Compared with same quarter in previous year)



Net sales and operating profit of 3Q exceeded the same period of the previous year, continuing from 1Q and 2Q performance.

Trend of Major Customers

Semiconductor industry is at the center of the ongoing growth.

Semiconductor industry is entering the new growth stage with increase of capital investments, strengthening policy support and capital reorganization with a background of increasing demand for AI and major technical trends. Motivation is strong and increasing trend is continuing for investments in digitalization relating to DX and AI and for software for the purpose of labor saving and rationalization. Thus, business environment surrounding our group is expected to progress steadily. On the other hand, inflation is a risk of economic downturn while employment situation is favorable, and therefore the close attention should be paid to ongoing conflicts abroad, impact of US trade policy and geopolitical risks.

Kioxia G

Domestic market situation for semiconductor remained steady in the last several months thanks to the expansion of investment in data center for generation AI. Especially, the market of NAND flash memory, which Kioxia focuses on, is tight as the demand for SSD is rapidly increasing for AI servers, and prices keep rising. We expect significant increase of inquiries to our group as a result of Kioxia's improvement in business performance.

Toshiba G

The effects of structural reforms after going private have become apparent, and the expansion of the HDD business for power transmission and distribution equipment and data centers, driven by AI-related demand, resulted in a record level of profit in the first half of this fiscal year. Inquiries from customers are expected to remain strong, supported by demand for AI, energy, and social infrastructure.

Hitachi G

Record quarterly performance was achieved across all sectors, including the digital solutions business "Lumada," energy, mobility, and industry, driven by AI demand and investment in digitalization. Demand for power infrastructure driven by the expansion of AI data centers, together with corporate DX and modernization demand, continues to support growth, and customer inquiries are expected to remain strong.

Others

The business environment surrounding our Group is expected to remain favorable, supported by expanding AI investment and demand for DX. We expect continued expansion of business with customers other than the three major customer groups above and their contribution to our business performance.

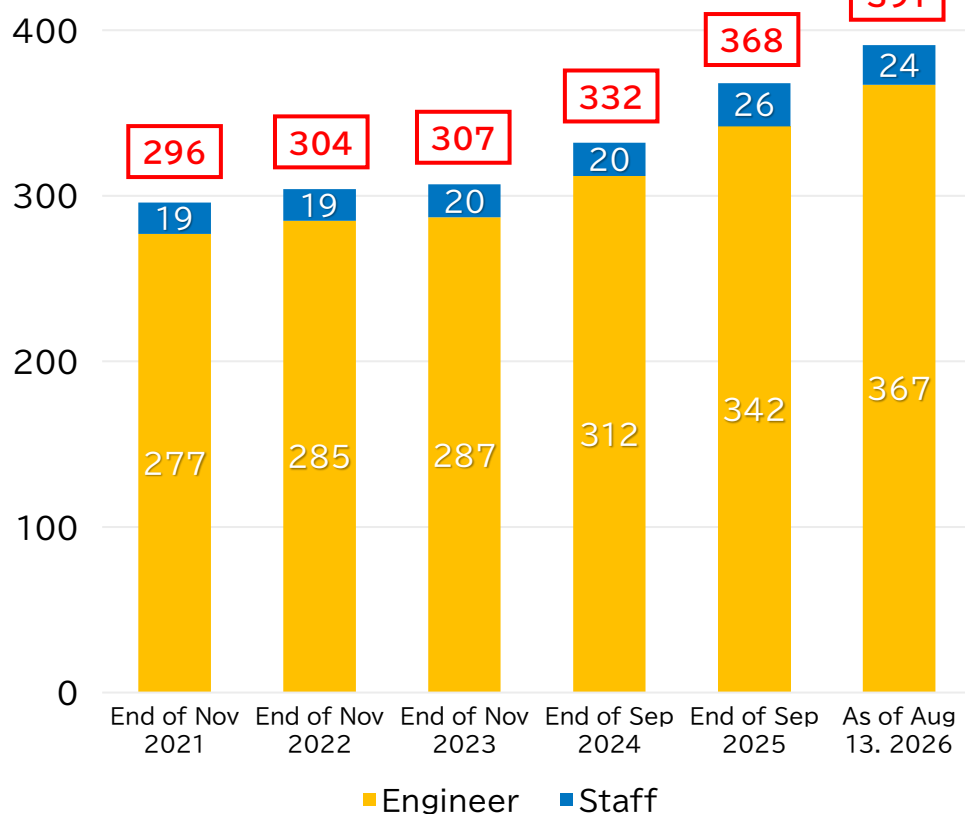
Status of Engineers

Promoting to achieve the FY2031 goal (700 engineers)

25 additional engineers have joined us in current FY (7.3% increase).

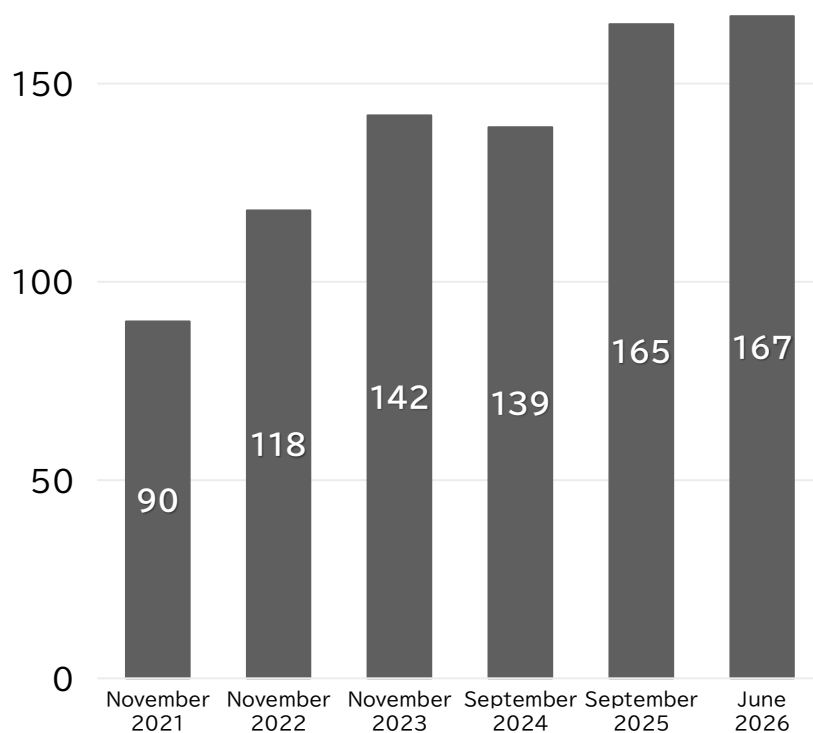
Trend of Employee Number(※1)

(Unit: Headcount)



Trend of order number to BP(※2)

(Unit: Order number)



※1 Total of T&S group

※2 BP...Business Partner, Engineers working for us on outsourcing contract.

Consolidated Statement of Income (FY2026/3Q)

Consolidated Statement of Income(FY2026/3Q)

Unit:Thousand yen	FY2025/3Q	FY2026/3Q	+/- amount	+/- %
Net sales	3,033,776	3,393,604	359,828	11.9%
Cost of sales	2,132,929	2,344,239	211,309	9.9%
Gross profit	900,846	1,049,365	148,518	16.5%
SG&A expenses	367,306	414,966	47,659	13.0%
Operating profit	533,539	634,398	100,859	18.9%
<i>Operating profit margin</i>	<i>17.6%</i>	<i>18.7%</i>		
Ordinary profit	534,286	637,081	102,794	19.2%
<i>Ordinary profit margin</i>	<i>17.6%</i>	<i>18.8%</i>		
Quarterly profit attributable to owners of parent	351,939	418,414	66,474	18.9%
<i>(Quarterly profit margin attributable to owners of parent)</i>	<i>11.6%</i>	<i>12.3%</i>		

Consolidated Balance Sheets (FY2026/3Q)

Consolidated Balance Sheets (FY2026/3Q)

Unit: Thousand yen	FY2025/9	FY2026/3Q	+/- amount
Current assets	3,369,815	3,456,649	86,834
Non-current assets	293,142	1,716,496	1,423,353
Total assets	3,662,958	5,173,145	1,510,187
Current liabilities	683,592	549,624	△133,968
Non-current liabilities	66,305	552,303	485,997
Total liabilities	749,898	1,101,927	352,029
Total net assets	2,913,059	4,071,218	1,158,158
Total liabilities and net assets	3,662,958	5,173,145	1,510,187

Earnings Forecast and Progress rate

FY2026/9 As of 3Q

Earnings Forecast Progress Rate

(theme) **Embarking on a journey of growth**

Unit: Million yen	FY2025/9 Full Year(Actual)	FY2026/9 Full Year(Forecast)	FY2026/9 3Q (Actual)	Progress rate (%)
Net sales	4,103	4,500	3,393	75.4%
Operating profit	756	800	634	79.3%
EBITDA	770	816	650	79.6%
Ordinary profit	753	801	637	79.5%
Net profit	509	539	418	77.6%

Entire T&S group

Business environment surrounding our group is expected to progress favorably and the performance of entire group is proceeding as planned. We have launched various measures and projects to realize our long-term vision, while systematically strengthening our management system to contribute to business performance.

T&S System Development Business HQ

Business performance is progressing favorably thanks to the constant inquiries from main customers such as semiconductor manufacturers for continuing projects and 3Q performance has remained strong. 4Q performance is also expected to be strong and the start of a core system modernization project of major customers is expected to contribute to the next FY performance as well.

T&S IT Services Business HQ

In 3Q, as part of our efforts to acquire new clients, we initiated transactions with two new companies. Mid-career recruitment, including at regional offices, is progressing steadily, with additional hires at the leader and sub-leader levels scheduled to join from 4Q onward. We will continue to reinforce our overall organization, assign personnel to new clients, and drive operations through AI integration to ensure the achievement of our full-year plan and accelerate non-linear growth.

Int IV

In 3Q, despite uncertainty in our clients' business environment, we expanded orders as planned, driven by robust demand for AI agents and models for the manufacturing sector. We will continue to leverage our enhanced organizational capacity established in the first half to actively pursue both existing projects and new inquiries.

TS System Solution

In 3Q, business performance progressed steadily, driven by expanded transactions with existing clients and continued orders for new projects. As we make progress in strengthening our business foundation through strategic job rotation and shifting toward high-value-added projects, we will capture expanding demand toward the end of the fiscal year to drive further growth.

ex-stage

In 3Q, strong performance continued, with both revenue and operating income exceeding the budget. Orders from a major company listed on the Prime Market, with whom we initiated transactions last fiscal year, expanded significantly. Mid-career hires are steadily delivering results, inspiring existing employees and generating synergies, such as an increase in certified qualifications. We will continue to actively drive recruitment and strengthen our talent base.

Shareholder Returns

Shareholder Returns ~ Progressive Dividends~

We continue stable dividend in accordance with **progressive dividends** (*) policy.

Basic Policy on dividends

The Company considers it an important management task to **increase corporate value through investment in the acquisition of new technologies in fields where future growth is expected**, and believes that achieving this goal shall lead to the return of profits to shareholders.

Our basic policy for profit distribution is **to continue implementing progressive dividends(*)** based on performance, while prioritizing the securing of internal reserves necessary to realize the enhancement of corporate value.

(*) Progressive dividends is a dividend policy to maintain or increase dividend without cutting it.
The company shall aim to increase dividend every year as much as possible.

As for FY2026/9, the Company is forecasting to pay a dividend of 11.00 yen per share (1.00 yen increase) in accordance with the above policy.

The financial indicators that related to the dividend are as follows.

	Dividend per share	Dividend payout ratio (Consolidated)	Dividend on equity ratio(DOE)
FY2025/9	10.00yen	14.9%	2.8%
FY2026/9 (Forecast)	11.00yen	15.2%	2.7%

Contact

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