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July14, 2023

Non-consolidated Financial Results for the Six Months Ended May 31, 2023 (Under Japanese GAAP)

Company name: T&S inc.

Listing: Tokyo Stock Exchange

Securities code: 4055

URL: https://www.tecsvc.co.jp

Representative: Yoshihiro Takekawa, President and CEO

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Scheduled date to file quarterly securities report: July 14, 2023

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results: Yes

Holding of quarterly financial results briefing:

Yes (For Institutional Investors and Analysts)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Non-consolidated financial results for the six months ended May 31, 2023 (from December 1, 2022 to May 31, 2023)

(1) Non-consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

| | Net sales | 3 | Operating profit | | Ordinary profit | | Profit | |
|------------------|-----------------|------|------------------|------|-----------------|------|-----------------|------|
| Six months ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| May 31, 2023 | 1,708 | 8.9 | 316 | 10.5 | 321 | 9.3 | 225 | 9.5 |
| May 31, 2022 | 1,567 | 21.8 | 286 | 66.5 | 294 | 65.3 | 205 | 64.7 |

| | Basic earnings per share | Diluted earnings per share |
|------------------|--------------------------|----------------------------|
| Six months ended | Yen | Yen |
| May 31, 2023 | 29.78 | 29.55 |
| May 31, 2022 | 27.08 | 26.68 |

(2) Non-consolidated financial position

| | Total assets | Net assets | Equity-to-asset ratio |
|-------------------|-----------------|-----------------|-----------------------|
| As of | Millions of yen | Millions of yen | % |
| May 31, 2023 | 2,363 | 1,914 | 81.0 |
| November 30, 2022 | 2,281 | 1,733 | 76.0 |

Reference: Equity

As of May 31, 2023: ¥1,914 million As of November 30, 2022: ¥1,733 million

2. Cash dividends

| | Annual dividends per share | | | | | |
|---|----------------------------|--------------------|-------------------|-----------------|-------|--|
| | First quarter-end | Second quarter-end | Third quarter-end | Fiscal year-end | Total | |
| | Yen | Yen | Yen | Yen | Yen | |
| Fiscal year ended November 30, 2022 | - | 0.00 | - | 6.00 | 6.00 | |
| Fiscal year ending November 30, 2023 | - | 0.00 | | | | |
| Fiscal year ending November 30, 2023 (Forecast) | | | 1 | 6.55 | 6.55 | |

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Earnings Forecast of Fiscal year ending on November 30, 2023 (from December 1, 2022 to November 30, 2023)

(Percentages indicate year-on-year changes)

| | Net sal | les | | rating rofit | Ordi pro | nary ofit | Pro | ofit | Basic earnings per share |
|-----------|-----------------|------|-----------------|-----------------|--------------------|--------------|--------------------|------|-----------------------------|
| Full-year | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Tun yeur | 3,700 | 13.6 | 700 | 13.3 | 703 | 12.3 | 495 | 12.5 | 65.46 |

Note: Revisions to the earnings forecast most recently announced: None

* Notes

- (1) Adoption of accounting treatment specific to the preparation of quarterly non-consolidated financial statements: None
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
 - (ii) Changes in accounting policies due to other reasons: None
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None
- (3) Number of issued shares (common shares)
 - (i) Total number of issued shares at the end of the period (including treasury shares)

| As of May 31, 2023 | 7,633,200 shares |
|-------------------------|------------------|
| As of November 30, 2022 | 7,633,200 shares |

(ii) Number of treasury shares at the end of the period

| As of May 31, 2023 | 59,600 shares |
|-------------------------|---------------|
| As of November 30, 2022 | 86,000 shares |

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

| Six months ended May 31, 2023 | 7,560,836 shares |
|-------------------------------|------------------|
| Six months ended May 31, 2022 | 7,597,205 shares |

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|-----|-----------|-----|-----|
| - 1 | Thousands | ot. | VAN |
| | | | |

| | As of November 30, 2022 | As of May 31, 2023 |
|---|-------------------------|--------------------|
| Assets | | |
| Current assets | | |
| Cash and deposits | 1,405,466 | 1,566,530 |
| Accounts receivable - trade and contract assets | 322,204 | 361,630 |
| Work in process | 22,558 | 22,554 |
| Accounts receivable - other | 349,345 | 241,055 |
| Other | 12,892 | 13,974 |
| Allowance for doubtful accounts | △1,700 | △1,500 |
| Total current assets | 2,110,767 | 2,204,244 |
| Non-current assets | | |
| Property, plant and equipment | 20,603 | 21,357 |
| Intangible assets | 2,159 | 1,879 |
| Investments and other assets | 147,970 | 135,743 |
| Total non-current assets | 170,732 | 158,980 |
| Total assets | 2,281,500 | 2,363,224 |
| Liabilities | | |
| Current liabilities | | |
| Accounts payable - trade | 136,096 | 143,733 |
| Income taxes payable | 130,388 | 97,629 |
| Provision for bonuses | 67,868 | 67,653 |
| Other | 163,879 | 85,333 |
| Total current liabilities | 498,233 | 394,350 |
| Non-current liabilities | | |
| Provision for retirement benefits | 49,763 | 54,412 |
| Total non-current liabilities | 49,763 | 54,412 |
| Total liabilities | 547,996 | 448,762 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 340,783 | 340,783 |
| Capital surplus | 266,662 | 266,662 |
| Retained earnings | 1,241,774 | 1,387,224 |
| Treasury shares | △115,717 | △80,209 |
| Total shareholders' equity | 1,733,503 | 1,914,461 |
| Total net assets | 1,733,503 | 1,914,461 |
| Total liabilities and net assets | 2,281,500 | 2,363,224 |

Quarterly income statements Cumulative of six months ended

| | | (Thousands of yen) |
|--|----------------------------------|----------------------------------|
| | Six months ended May 31, 2022 | Six months ended May 31, 2023 |
| Net sales | 1,567,800 | 1,708,065 |
| Cost of sales | 1,080,574 | 1,182,041 |
| Gross profit | 487,226 | 526,023 |
| Selling, general and administrative expenses | 200,544 | 209,348 |
| Operating profit | 286,681 | 316,674 |
| Non-operating income | | |
| Interest income | 1 | 2 |
| Grant income | _ | 225 |
| Subsidy income | 7,643 | 4,969 |
| Other | 0 | 0 |
| Total non-operating income | 7,644 | 5,196 |
| Non-operating expenses | | |
| Share issuance costs | _ | 30 |
| Commission expenses | 170 | 347 |
| Other | 0 | 0 |
| Total non-operating expenses | 170 | 377 |
| Ordinary profit | 294,155 | 321,494 |
| Extraordinary losses | | |
| Loss on retirement of non-current assets | 321 | _ |
| Total extraordinary losses | 321 | _ |
| Profit before income taxes | 293,834 | 321,494 |
| Income taxes - current | 83,272 | 83,336 |
| Income taxes - deferred | 4,844 | 12,976 |
| Total income taxes | 88,116 | 96,313 |
| Profit | 205,717 | 225,181 |