



## Consolidated Financial Results for the Nine Months Ended June 30, 2022 [Japanese GAAP]

August 12, 2022

Company name: Aucfan Co., Ltd.

Stock Exchange Listing:  
Tokyo Stock Exchange

Securities code: 3674 URL: <https://aucfan.co.jp/en/>

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Supplementary materials on financial results: Yes

Financial results briefing session: None

(Amounts are rounded down to the nearest million yen)

### 1. Consolidated Financial Results for the Nine Months Ended June 30, 2022 (October 1, 2021–June 30, 2022)

(1) Consolidated Operating Results (Percentages represent year-on-year changes)

Term ended	Net sales		Operating profit		Recurring profit		Net income attributable to owners of the parent	
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
June 30, 2022	4,538	(29.2)	14	(97.9)	11	(98.3)	(61)	—
June 30, 2021	6,414	26.1	688	11.7	681	12.7	406	23.1

(Note) Comprehensive income: Nine Months ended June 30, 2022: ¥(927) million (—% year on year)  
Nine Months ended June 30, 2021: ¥(1,926) million (—% year on year)

Term ended	Basic earnings per share	Diluted earnings per share
	Yen	Yen
June 30, 2022	(5.80)	—
June 30, 2021	39.43	37.37

(Note) Information on diluted earnings per share for the fiscal year ended June 30, 2022, is omitted since, although potential shares did exist, the recorded figure was a basic loss per share.

### (2) Consolidated Financial Position

Term ended	Total assets	Net assets	Equity ratio
	Million yen	Million yen	%
June 30, 2022	7,433	4,705	63.3
September 30, 2021	8,487	5,458	64.2

(Reference) Equity capital: As of June 30, 2022 : ¥4,702 million  
As of September 30, 2021: ¥5,451 million

### 2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
Year ended/ending	Yen	Yen	Yen	Yen	Yen
September 30, 2021	—	0.00	—	0.00	0.00
September 30, 2022	—	0.00	—		
September 30, 2022 (Forecast)				0.00	0.00

Revisions to the most recently announced dividend forecast : None

### 3. Consolidated Financial Results Forecast for the Fiscal Year Ending September 30, 2022 (October 1, 2021–September 30, 2022)

(Percentages represent year-on-year changes)

Full-year	Net sales		Operating profit		Recurring profit		Net income attributable to owners of the parent		Basic earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
	5,200	(37.7)	100	(82.9)	80	(86.6)	50	(67.0)	4.75

Revisions to the most recently announced consolidated forecast : None

\* Notes

(1) Changes in significant subsidiaries during the year (changes in specified subsidiaries accompanying changes in scope of consolidation) : None

(2) Application of special accounting methods for preparing quarterly financial statements : None

(3) Changes in accounting policies and accounting estimates, and restatements

1. Changes in accounting policies due to revisions made to accounting standards, etc.: Yes
2. Changes in accounting policies other than 1 above : None
3. Changes to accounting estimates : None
4. Restatements : None

(4) Number of issued shares (common stock)

1. Number of issued shares at the end of the period (including treasury stock)  
June 30, 2022: 10,813,700 shares  
September 30, 2021: 10,539,400 shares
2. Number of treasury shares at the end of the period  
June 30, 2022: 216,990 shares  
September 30, 2021: 216,990 shares
3. Average number of shares outstanding during the period  
Nine months ended June 30, 2022: 10,515,476 shares  
Nine months ended June 30, 2021: 10,322,427 shares

\* The financial statements are not subject to audits performed by certified public accountants or auditing firms.

\* Explanation of the proper use of financial results forecast and other notes

(Notice regarding forward-looking statements)

Forward-looking statements within this document, including earnings forecasts, are based on currently available information to the Company and certain assumptions which the Company has deemed reasonable. Accordingly, the Company does not guarantee their achievement or fulfillment. Actual results and other performance may vary significantly due to a variety of factors.

Consolidated Financial Statements and Primary Notes

(1) Consolidated Balance Sheet

(Thousands of yen)

	As of September 30, 2021	As of June 30, 2022
<b>Assets</b>		
Current assets		
Cash and deposits	3,096,874	3,314,323
Accounts receivable – trade	708,737	535,895
Operational investment securities	2,994,026	1,868,191
Merchandise	248,315	66,148
Supplies	511	503
Accounts receivable – other	264,877	570,741
Other	611,890	259,073
Allowance for doubtful accounts	(287,050)	(46,894)
<b>Total current assets</b>	<b>7,638,182</b>	<b>6,567,982</b>
Non-current assets		
Property, plant and equipment		
Buildings, net	48,828	46,092
Tools, furniture and fixtures, net	19,421	14,903
Other, net	5,393	4,724
<b>Total property, plant and equipment</b>	<b>73,643</b>	<b>65,721</b>
Intangible assets		
Goodwill	186,897	111,021
Software	275,454	273,132
Software in progress	5,644	77,171
Other	1,509	1,285
<b>Total intangible assets</b>	<b>469,506</b>	<b>462,610</b>
Investments and other assets		
Long-term loans receivable	34,049	26,575
Deferred tax assets	139,341	144,561
Bankruptcy rehabilitation claims	–	298,303
Long-term accounts receivable	–	376,147
Other	151,568	162,266
Allowance for doubtful accounts	(19,008)	(670,950)
<b>Total investments and other assets</b>	<b>305,952</b>	<b>336,903</b>
<b>Total non-current assets</b>	<b>849,102</b>	<b>865,235</b>
<b>Total assets</b>	<b>8,487,284</b>	<b>7,433,218</b>
<b>Liabilities</b>		
Current liabilities		
Accounts payable - trade	89,002	132,537
Short-term borrowings	1,000,000	1,000,000
Current portion of long-term borrowings	319,976	270,082
Income taxes payable	27,855	90,376
Accounts payable - other	531,798	690,402
Provision for point card certificates	12,748	–
Other	260,591	257,767
<b>Total current liabilities</b>	<b>2,241,972</b>	<b>2,441,167</b>
Non-current liabilities		
Long-term loans payable	378,433	188,345
Deferred tax liabilities	404,657	49,931
Allowance for directors' retirement benefits	–	18,909
Other	4,179	29,485
<b>Total non-current liabilities</b>	<b>787,270</b>	<b>286,671</b>
<b>Total liabilities</b>	<b>3,029,243</b>	<b>2,727,838</b>

(Thousands of yen)

	As of September 30, 2021	As of June 30, 2022
<b>Net assets</b>		
Shareholders' equity		
Capital stock	884,082	973,683
Capital surplus	818,258	907,859
Retained earnings	2,308,014	2,246,979
Treasury shares	(203,380)	(203,380)
Total shareholders' equity	3,806,976	3,925,142
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,644,097	777,328
Total accumulated other comprehensive income	1,644,097	777,328
Share acquisition rights	6,968	2,909
Non-controlling interests	5,458,041	4,705,379
Total liabilities and net assets	8,487,284	7,433,218

## (2) Consolidated Statement of Income and Statement of Comprehensive Income

(Thousands of yen)

	Nine Months ended June 30, 2021 (October 1, 2020–June 30, 2021)	Nine Months ended June 30, 2022 (October 1, 2021–June 30, 2022)
Net sales	6,414,035	4,538,266
Cost of sales	3,701,270	2,247,534
Gross profit	2,712,764	2,290,732
Selling, general and administrative expenses	2,024,382	2,276,050
Operating profit	688,381	14,681
Non-operating income		
Interest income	582	476
Exchange gain	662	2,550
Subsidy income	570	665
Commission income	–	404
Other	5,998	2,288
Total non-operating income	7,813	6,384
Non-operating expenses		
Interest expenses	7,383	5,963
Non-deductible consumption tax, etc.	7,336	2,561
Other	126	968
Total non-operating expenses	14,846	9,493
Recurring profit	681,348	11,573
Extraordinary income		
Gain on sales of shares of subsidiaries	34,685	–
Gain on return of stock acquisition rights	–	3,676
Gain on sale of non-current assets	–	2,079
Gain on bargain purchase	–	85,910
Other	–	277
Total extraordinary income	34,685	91,943
Extraordinary losses		
Loss on retirement of non-current assets	0	1,679
Impairment loss	107,619	–
Total extraordinary losses	107,619	1,679
Profit before income taxes	608,414	101,836
Income taxes - current	259,084	138,825
Income taxes - deferred	(58,162)	24,046
Total income taxes	200,922	162,872
Net income	407,491	(61,035)
(Breakdown)		
Net income attributable to owners of the parent	406,978	(61,035)
Net income attributable to non-controlling interests	513	–
Other comprehensive income		
Valuation difference on available-for-sale securities	(2,334,279)	(866,769)
Total other comprehensive income	(2,334,279)	(866,769)
Comprehensive income	(1,926,787)	(927,804)
(Breakdown)		
Comprehensive income attributable to owners of the parent	(1,927,300)	(927,804)
Comprehensive income attributable to non-controlling interests	513	–

Sales, profit (loss), assets, liabilities, and other items by reportable segment

Nine Months ended June 30, 2021 (October 1, 2020–June 30, 2021)

(Thousands of yen)

	Reportable segment				Adjustments (note i)	Amount recorded in consolidated financial statements (note ii)
	Inventory Management Solution	Merchandise Distribution Platform	Incubation	Total		
Sales						
Sales to external customers	1,635,671	3,386,247	1,392,116	6,414,035	—	6,414,035
Intersegmental sales and transfers	82,328	42,855	—	125,183	(125,183)	—
Total	1,717,999	3,429,102	1,329,116	6,539,219	(125,183)	6,414,035
Segment profit	259,700	45,436	668,103	973,240	(284,858)	688,381

Notes:

- i. The adjustment of ¥(284,858) thousand in “segment profit (loss)” includes elimination of intersegment transactions and companywide costs not allocated to reportable segments.
- ii. “Segment profit (loss)” is consistent with operating profit recorded on the corresponding consolidated statement of income and statement of comprehensive income.

Nine Months ended June 30, 2022 (October 1, 2021– June 30, 2022)

(Thousands of yen)

	Reportable segment				Adjustments (note i)	Amount recorded in consolidated financial statements (note ii)
	Inventory Management Solution	Merchandise Distribution Platform	Incubation	Total		
Sales						
Sales to external customers	1,659,049	2,207,611	671,605	4,538,266	—	4,538,266
Intersegmental sales and transfers	64,938	73,297	—	138,235	(138,235)	—
Total	1,723,987	2,280,909	671,605	4,676,502	(138,235)	4,538,266
Segment profit	345,249	(502,405)	522,949	365,793	(351,111)	14,681

Notes:

- i. The adjustment of ¥(351,111) thousand in “segment profit (loss)” includes elimination of intersegment transactions and companywide costs not allocated to reportable segments.
- ii. “Segment profit (loss)” is consistent with operating profit recorded on the corresponding consolidated statement of income and statement of comprehensive income.