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# Consolidated Financial Results for the Fiscal Year Ended December 31, 2020 [IFRS]

February 9, 2021

Company name: NEXON Co., Ltd.

Stock exchange listing: Tokyo Stock Exchange

Stock code: 3659

URL: <a href="http://www.nexon.co.jp/">http://www.nexon.co.jp/</a>

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Scheduled date of Ordinary General Meeting of Shareholders: March 25, 2021

Scheduled date of filing annual securities reports: March 26, 2021 Scheduled date of dividend payment commencement: March 26, 2021

Supplementary briefing material on financial results: Yes

Financial results briefing: No

(Amounts are rounded to nearest million yen)

- 1. Consolidated Financial Results for the Fiscal Year Ended December 31, 2020 (From January 1, 2020 to December 31, 2020)
  - (1) Consolidated Operating Results

(% changes from the previous fiscal year)

(Millions of yen)

	Reve	enue	Oper inco	_		e before e taxes	Net ir	icome	Net in attribut owners parent c	able to s of the	Tot comprel inco	nensive
FY 2020	293,024	17.9%	111,450	17.9%	108,171	(11.3)%	55,489	(51.0)%	56,220	(51.4)%	86,427	(0.5)%
FY 2019	248,542	(2.0)%	94,525	(3.9)%	121,968	3.9%	113,236	10.0%	115,664	7.4%	86,865	20.6%

	Basic earnings per share	Diluted earnings per share	Ratio of net income to equity attributable to owners of the parent company	before	Ratio of operating income to revenue
	Yen	Yen	%	%	%
FY 2020	63.57	61.90	8.5	13.7	38.0
FY 2019	129.34	128.03	19.7	17.8	38.0

(Reference): Share of profit (loss) of investments accounted for using equity method FY2020: ¥765 million, FY2019: ¥(325) million

#### (2) Consolidated Financial Position

			Total equity	Ratio of equity	Equity attributable
	Total assets	Total equity	attributable to	attributable to	to owners of the
	Total assets	Total equity	owners of the parent	owners of the parent	parent company
			company	company	per share
	Millions of yen	Millions of yen	Millions of yen	%	Yen
As of December 31, 2020	862,161	720,445	709,882	82.3	800.35
As of December 31, 2019	719,088	631,131	619,985	86.2	702.59

## (3) Consolidated Cash Flows

(Millions of yen)

	From operating activities	From investing activities	From financing activities	Cash and cash equivalents at end of year
FY 2020	137,603	(140,234)	(2,626)	252,570
FY 2019	105,073	(28,625)	(27,742)	253,636

#### 2. Dividends

		An	nual Divide	nds			Ratio of total	
	End of 1st Quarter	End of 2nd Quarter	End of 3rd Quarter	End of Year	Total	Total amount of cash dividends (annual)	Dividends payout ratio (consoli- dated)	amount of dividends to equity attributable to owners of the parent company (consolidated)
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
FY 2019	_	0.00	_	2.50	2.50	2,206	1.9	0.4
FY 2020	_	2.50	_	2.50	5.00	4,428	7.9	0.7
FY 2021 (Forecast)	_	2.50	_	2.50	5.00		_	

3. Consolidated Financial Results Forecast for the First Quarter of Fiscal Year Ending December 31, 2021 (From January 1, 2021 to March 31, 2021)

(% changes from the previous corresponding period)

(Millions of yen)

	Reve	enue	Oper- inco	ating ome	Income	before e taxes	Net in	come	Net in attribut owners parent co	of the	Basic earnings per share
											Yen
	82,770	0.0%	35,265	(15.1)%	36,457	(41.2)%	25,629	(48.5)%	26,019	(47.9)%	29.33
First Quarter	~	~	~	~	~	~	~	~	~	~	~
	89,129	7.7%	41,922	0.9%	43,114	(30.4)%	30,604	(38.5)%	30,920	(38.1)%	34.85

(Note) For the forecasts of consolidated financial results for the fiscal year ending December 31, 2021, it is difficult to reasonably estimate financial results for the first six months ending June 30, 2021 and the fiscal year ending December 31, 2021 at the moment, and accordingly, only the financial results forecast for the first three months of the fiscal year ending December 31, 2021 is disclosed. Also, as it is difficult to estimate specific figures, disclosure is made with a range. For details, please refer to "1. Overview of Operating Results and Financial Position (3) Qualitative Information on Consolidated Financial Results Forecast" on page 6 of the Appendix.

#### \*(Notes)

(1) Changes in Significant Subsidiaries during the Period : Yes

(Changes in specified subsidiaries accompanying changes in scope of consolidation)

New 3 entities (Names) VIP Global Super Growth Hedge Fund;

Excluded – entities (Names)

Mirae Asset Global Innovation Growth Focus

Equity Privately Placed Investment Trust;

Samsung Digital Innovation Equity Fund Private

Investment Trust 1

(Note) Refer to Appendix p.19, "4. Consolidated Financial Statements and Major Notes, (6) Notes to Consolidated Financial Statements, (Changes in Significant Subsidiaries during the Period)" for details.

- (2) Changes in accounting policies and changes in accounting estimates
  - 1) Changes in accounting policies required by IFRS: Yes
  - 2) Changes in accounting policies other than 1) above: No
  - 3) Changes in accounting estimates: No
- (3) Number of shares issued and outstanding (common stock)
  - 1) Total number of shares issued at the end of the period (including treasury stock):

As of December 31, 2020: 886,961,539 shares As of December 31, 2019: 901,530,560 shares

2) Total number of treasury stock at the end of the period:

As of December 31, 2020: 44 shares As of December 31, 2019: 19,109,021 shares

3) Average number of shares during the period:

For the fiscal year ended December 31, 2020: 884,335,963 shares For the fiscal year ended December 31, 2019: 894,277,145 shares

# (Reference) Overview of Non-consolidated Financial Results

 Non-consolidated Financial Results for the Fiscal Year Ended December 31, 2020 (From January 1, 2020 to December 31, 2020)

# (1) Non-consolidated Operating Results

(% changes from the previous fiscal year)

(Millions of yen)

	Reven	ue	Operating	income	Ordinary i	ncome	Net inc	ome
FY 2020	5,411	(10.1)%	(5,163)	_	39,937	71.0%	37,152	65.9%
FY 2019	6,016	(14.4)%	(5,143)	_	23,359	_	22,397	_

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
FY 2020	42.01	41.54
FY 2019	25.04	24.87

#### (2) Non-consolidated Financial Position

(Millions of yen)

	Total assets	Net assets	Equity ratio	Net assets per share
As of December 31, 2020	103,313	100,759	89.5%	104.28 yen
As of December 31, 2019	63,004	60,604	84.3%	60.18 yen

(Reference): Equity at December 31, 2020: ¥ 92,489 million, Equity at December 31, 2019: ¥53,105 million (Notes) Non-consolidated financial data is based on Japanese GAAP.

\*This financial report is outside the scope of audit procedures.

\*Explanation of the Proper Use of Financial Results Forecasts and Other Notes

(Caution Concerning Forward-Looking Statements)

The forward-looking statements including the financial results forecast herein are based on the information available to the Company and certain assumptions that can be deemed reasonable at time of publication of this document, and are not intended as the Company's commitment to achieve such forecasts. Actual results may differ significantly from these forecasts due to various factors. For conditions prerequisite to the financial results forecast and the points to be noted in the use thereof, please refer to "1. Overview of Operating Results and Financial Position (3) Qualitative Information on Consolidated Financial Results Forecast" on page 6 of the Appendix.

(Method of Obtaining Supplementary Briefing Material on Financial Results)

The supplementary briefing materials on financial results are available on the Company's website.

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# 1. Overview of Operating Results and Financial Position

#### (1) Overview of Operating Results

As for the global economy during the fiscal year ended December 31, 2020, although a gradual economic recovery was seen in China where the local COVID-19 infections had been almost fully contained and some signs of recovery were seen in the U.S., the extremely harsh conditions are expected to continue as the end of the COVID-19 pandemic is still out of sight. While there are hopes for the economy to continue to pick up as the restart of global economic activities is phased in, the road to economic recovery is yet uncertain and future outlook remains extremely unclear despite the move to develop effective coronavirus vaccines in countries around the world. As for the Japanese economy, the government declared a state of emergency again due to COVID-19 resurgence and we need to continue to keep an eye on the COVID-19 situation in Japan and abroad, as well as its financial, economic and social impact.

Under these circumstances, although the situation varies slightly depending on the region, Nexon Group has continued to operate its PC online and mobile businesses without its overall business being largely affected, endeavoring to provide users with an enjoyable game experience by developing high-quality games, acquiring more contents, servicing new titles, and updating existing titles. Specifically, we have established the following as Nexon's Focus Strategy: (i) focusing on massive multiplayer online games, (ii) enabling our service to be played across multiple platforms including PC, console and mobile, (iii) leveraging Nexon's IPs, and (iv) investing in new IPs that we think are really special. We have also worked on initiatives for the growth of our global business.

For the fiscal year ended December 31, 2020, we achieved record-high full-year revenue despite a revenue decrease from our China business, as both our major franchises and mobile business significantly grew due to the effectiveness of the Focus Strategy above. We have recorded revenue growth for nine consecutive years since we went public in 2011, excluding the impact of the foreign currency exchange.

In Korea, we saw strong results from all four of our major PC titles. *MapleStory, Dungeon&Fighter* and *EA SPORTS* <sup>TM</sup> *FIFA ONLINE 4* ("*FIFA ONLINE 4*") all marked record-breaking full-year revenues. *MapleStory* and *Dungeon&Fighter* grew by 97% and 53%, respectively, year-over-year, while *FIFA ONLINE 4* also showed growth. Mobile revenue also increased significantly as we benefitted from the mobile versions of our hit titles, such as *The Kingdom of the Winds: Yeon, KartRider Rush+* and *EA SPORTS* <sup>TM</sup> *FIFA MOBILE* ("*FIFA MOBILE*"), as well as *V4*. Accordingly, our Korea business overall grew by 84% year-over-year, achieving record-high full-year revenue and accounting for 56% of the consolidated group revenue in the fiscal year ended December 31, 2020.

In China, revenue decreased year-over-year due to a slowdown of our major PC title, *Dungeon&Fighter*, which has seen a decline in its user metrics since the second half of FY2019. We have worked to improve its user engagement by conducting major updates and constant events, but the numbers of its active and paying users remained low throughout the year and its revenue decreased year-over-year.

In Japan, while we benefitted from *TRAHA*, *V4* and *FIFA MOBILE*, which all launched in FY2020, revenue decreased year-over-year due to a slowdown of *MapleStory M*, which launched in FY2019, and the disposition of gloops, Inc., which was our consolidated subsidiary.

In North America and Europe, revenue slightly increased year-over-year primarily driven by increases in revenue from *MapleStory* and *MapleStory* M.

In Rest of World, revenue increased year-over-year driven by contributions from *KartRider Rush+* and *V4*, which launched in FY2020, as well as *MapleStory*'s revenue growth.

In terms of expenses, cost of sales increased year-over-year primarily due to an increase in royalty costs in proportion to contributions from *The Kingdom of the Winds: Yeon* and an increase in revenue from *FIFA ONLINE 4*. Selling, general and administrative expenses increased year-over-year due to an increase in platform costs attributable to the strong performances of mobile games including *The Kingdom of the Winds: Yeon, KartRider Rush*+ and *V4*. Other revenue decreased due to comparisons with FY2019, when we recorded a gain on step acquisition related to our consolidation of Embark Studios AB. Other expenses also decreased due to comparisons with FY2019, when we recorded an impairment loss on goodwill and intangible assets of Pixelberry Studios.

Finance income decreased and finance costs increased year-over-year as a result of a foreign exchange loss primarily on foreign currency-denominated cash deposits. Income tax expense increased year-over-year as a result of additional recognition of deferred tax liabilities on undistributed profits of our overseas subsidiary in the fiscal year ended December 31, 2020.

As a result, for the fiscal year ended December 31, 2020, Nexon Group recorded revenue of \(\frac{\pmathbf{x}}{293,024}\) million (up 17.9% year-over-year), operating income of \(\frac{\pmathbf{x}}{111,450}\) million (up 17.9% year-over-year), income before income taxes of \(\frac{\pmathbf{x}}{108,171}\) million (down 11.3% year-over-year) and net income attributable to owners of the parent company of \(\frac{\pmathbf{x}}{56,220}\) million (down 51.4% year-over-year).

Performance results by reportable segments are as follows:

#### (a) Japan

Revenue for the fiscal year ended December 31, 2020 amounted to \(\frac{\pmathbf{4}}{4}\),316 million (down 43.6% year-over-year) and segment loss amounted to \(\frac{\pmathbf{4}}{4}\),338 million (segment loss of \(\frac{\pmathbf{3}}{3}\),490 million for the fiscal year ended December 31, 2019). PC and mobile revenues both decreased in Japan.

#### (b) Korea

Revenue for the fiscal year ended December 31, 2020 amounted to ¥266,775 million (up 21.0% year-over-year) and segment profit amounted to ¥126,839 million (up 13.0% year-over-year). Revenue in Korea include royalty income of NEOPLE INC. (a subsidiary of NEXON Korea Corporation, our consolidated subsidiary) attributable to license agreements in China.

#### (c) China

Revenue for the fiscal year ended December 31, 2020 amounted to ¥3,058 million (up 8.4% year-over-year), and segment profit amounted to ¥1,891 million (up 21.5% year-over-year).

#### (d) North America

Revenue for the fiscal year ended December 31, 2020 amounted to ¥16,907 million (up 6.0% year-over-year) and segment loss amounted to ¥1,263 million (segment loss of ¥5,527 million for the fiscal year ended December 31, 2019).

# (e) Other

Revenue for the fiscal year ended December 31, 2020 amounted to ¥1,968 million (up 16.9% year-over-year) and segment loss amounted to ¥2,821 million (segment loss of ¥957 million for the fiscal year ended December 31, 2019).

#### (2) Overview of Financial Position

#### (a) Assets, liabilities and equity

#### (Assets)

Total assets as of December 31, 2020 amounted to \(\frac{1}{2}\)862,161 million, an increase of \(\frac{1}{2}\)143,073 million from December 31, 2019. Major components include an increase of \(\frac{1}{2}\)139,289 million in other financial assets.

#### (Liabilities)

Total liabilities as of December 31, 2020 amounted to ¥141,716 million, an increase of ¥53,759 million from December 31, 2019. Major components include an increase of ¥34,344 million in deferred tax liabilities and an increase of ¥8,371 million in income taxes payable.

#### (Equity)

Equity as of December 31, 2020 totaled \(\pmathbf{\pmath}720,445\) million, an increase of \(\pmathbf{\pmath}89,314\) million from December 31, 2019. Major components of changes in equity include an increase of \(\pmathbf{\pmath}44,769\) million in retained earnings primarily due to the recording of net income attributable to owners of the parent company and an increase of \(\pmathbf{\pmath}31,464\) million in other equity interest primarily due to an increase in financial assets measured at fair value through other comprehensive income.

#### (b) Cash flows

Cash and cash equivalents (collectively, "cash") as of December 31, 2020 were \(\frac{4}{252}\),570 million, a decrease of \(\frac{4}{1}\),066 million from December 31, 2019. The decrease includes \(\frac{4}{4}\),191 million in effects of exchange rate changes on cash.

Cash flows from each activity for the fiscal year ended December 31, 2020 and their significant components are as follows:

# (Cash flows from operating activities)

Net cash provided by operating activities was ¥137,603 million, compared to ¥105,073 million for the fiscal year ended December 31, 2019. Major components of the increase include income before income taxes of ¥108,171 million (¥121,968 million for the fiscal year ended December 31, 2019) and interest and dividends received of ¥11,353 million (¥11,992 million for the fiscal year ended December 31, 2019). While income before income taxes decreased due to the impact of exchange rates, net cash provided by operating activities increased year-over-year primarily driven by revenue growth.

## (Cash flows from investing activities)

Net cash used in investing activities was ¥140,234 million, compared to net cash of ¥28,625 million for the fiscal year ended December 31, 2019. Major cash outflows include purchases of investment securities of ¥86,258 million (¥31,519 million for the fiscal year ended December 31, 2019) and purchases of securities by investment funds under consolidated subsidiaries of ¥31,867 million (¥- million for the fiscal year ended December 31, 2019). Net cash used in investing activities increased year-over-year as a result of an increase in purchases of securities primarily due to our consolidation of investment funds and strategic investments in global entertainment companies.

#### (Cash flows from financing activities)

Net cash used in financing activities was ¥2,626 million, compared to ¥27,742 million for the fiscal year ended December 31, 2019. Major cash inflows include proceeds from exercise of stock options of ¥7,050 million (¥3,127 million for the fiscal year ended December 31, 2019). Major cash outflows include cash dividends paid of ¥4,417 million (¥0 million for the fiscal year ended December 31, 2019), purchases of treasury stock of ¥2,783 million (¥27,225 million for the fiscal year ended December 31, 2019) and repayment of lease liability of ¥2,339 million (¥1,790 million for the fiscal year ended December 31, 2019). Net cash used in financing activities decreased year-over-year primarily due to a decrease in purchases of treasury stock and an increase in proceeds from exercise of stock options.

(Reference) The changes in cash flow indicators are as follows:

	FY2019	FY2020
Ratio of equity attributable to owners of the parent company (%)	86.2	82.3
Ratio of equity attributable to owners of the parent company at fair value (%)	177.9	327.1
Interest-bearing liabilities to cash flow ratio (years)	0.1	0.1
Interest coverage ratio (times)	264.8	337.6

Ratio of equity attributable to owners of the parent company:

Equity attributable to owners of the parent company (end of year) / total assets (end of year)

Ratio of equity attributable to owners of the parent company at fair value:

Market capitalization / total assets (end of year)

Interest-bearing liabilities to cash flow ratio:

Interest-bearing liabilities / cash flows

Interest coverage ratio:

Cash flows / interest paid

- (Note 1) All ratios are calculated based on the financial data on a consolidated basis.
- (Note 2) Market capitalization is calculated based on the number of shares issued and outstanding, excluding treasury stock.
- (Note 3) Cash flows are derived from operating cash flows.
- (Note 4) Interest-bearing liabilities cover all liabilities recorded in the consolidated statement of financial position that are subject to interest payment.

#### (3) Qualitative Information on Consolidated Financial Results Forecast

The harsh conditions in the business environment surrounding Nexon Group are expected to continue going forward as there are concerns of an economic downturn due to the sharp decline in consumption attributable to the COVID-19 pandemic while the end of the pandemic is still nowhere in sight. However, we do not expect any event that could have material impact on our business to occur going forward.

In our consolidated business outlook, we disclose our expectations for the following quarter as a range to provide more accurate information to our shareholders and investors, since it is difficult to derive full-year consolidated forecasts due to uncertainties in projecting the speed of growth of PC online game and mobile game markets in which Nexon Group's main businesses operate, and because our revenue is largely dependent on such uncertain factors as users' preferences and whether or not we have any hit titles.

For the three months ending March 31, 2021, Nexon Group expects consolidated revenue in the range of \\ \frac{\text{\tex

As for revenue based on customer location for the three months ending March 31, 2021, our expectations are as follows.

In Korea, we expect that our Focus Strategy will drive year-over-year double-digit growth of our PC online games, namely *MapleStory, Dungeon&Fighter* and *Sudden Attack*, as well as *MapleStory M*, which is keeping up its good momentum since the major update in December 2020. Both PC online and mobile games are expected to grow year-over-year due to contributions from *The Kingdom of the Winds: Yeon* which launched in Q3 2020, as well as *KartRider Rush*+ and *FIFA MOBILE*, both of which launched in Q2 2020. As a result, we expect our overall revenue in Korea to increase once again even with the tough comparisons with Q1 2020.

While we expect the mobile business in Korea to grow year-over-year, revenue is expected to sequentially decrease due to the slowdown of *The Kingdom of the Winds: Yeon* and *KartRider Rush*+ attributable to decreases in the number of users. We will endeavor to retain existing users, attract new users and regain lapsed users by offering rich contents and events, and also conduct measures for long-term operations.

In China, we expect revenue to decrease year-over-year due to a decrease in revenue from our major PC title, Dungeon&Fighter.

On January 21, 2021 we introduced *Dungeon&Fighter*'s Lunar New Year update, which included additional dungeons and avatar package offerings. While the numbers of active users and paying users have remained stable from Q4 2020, they have decreased compared to last year. Accordingly, we also expect the sales of the Lunar New Year package offerings to decrease. In addition, revenue is expected to decrease due to tough comparisons with Q1 2020 when we introduced a major update including the Level Cap release and the third awakening. Although we do not expect a significant improvement in the user metrics on the short term, we will take various measures for growth on the mid- to long-term, including seasonal updates and updates designed to attract new users and regain churned users.

In Japan, we expect revenue to increase year-over-year driven by *FIFA MOBILE*, *V4*, *TRAHA* and contributions from *Blue Archive*, which is a mobile game that launched on February 4, 2021 developed by our consolidated subsidiary NAT GAMES Co., Ltd.

In North America and Europe, we expect revenue in the range of a year-over-year decrease to increase. While we anticipate a double-digit growth in *MapleStory* compared to Q1 2020 when it recorded 54% growth year-over-year, we also expect this to be offset by a decrease in revenues from *Choices* and *MapleStory* 2, whose service ended in 2020.

In the Rest of World, we expect revenue to decrease year-over-year due to contributions expected from *KartRider Rush*+ being more than offset by declines in *World of Dragon Nest* and other mobile titles.

On the cost side, in the three months ending March 31, 2021, we expect increases in royalty costs and platform costs, as well as an increase in marketing costs due to ongoing marketing of mobile games, and an increase in HR costs including salary and stock option costs. Furthermore, we have formulated a new HR strategy in Korea, which is the center of our development, for the purpose of sustained growth and further strengthening of our competitiveness in the global market. We expect that HR costs will significantly increase year-over-year as salary levels were raised to retain talented personnel and gain new top-level personnel in the intensely competitive HR market, and we decided to adopt an incentive program that is more aligned with individual results than before. While we expect a decrease in Other expenses due the impairment loss recorded in Q1 2020 not being repeated in Q1 2021, we expect the unfavorable factors to be greater than the favorable factors. Therefore, we expect costs to increase year-over-year in the three months ending March 31, 2021.

Our business outlook is based on information currently available to us, which includes various uncertainties. Therefore, actual performance may vary from our outlook due to changes in the business condition.

#### (4) Basic Policy on the Distribution of Profits and Dividends for the Current and Next Fiscal Year

Nexon recognizes that the return of profits to shareholders is an important management issue. Our policy is to return profits to shareholders through dividend payments, share repurchases and other means depending on the results of operations and upon full consideration of factors including the state of shareholder equity, management results and revenue outlook. We intend to use our internal capital reserves by taking into account the balance between return of profits to shareholders and other considerations such as the expansion of our existing business and development of new businesses to strengthen our management base and enrich our future business domain, and effective investments, primarily M&As and acquisition of game publishing rights, to proactively develop our business for future growth.

In accordance with the policy above, we are scheduled to pay out year-end dividends of 2.5 yen per share for the fiscal year ended December 31, 2020. Furthermore, interim and year-end dividends of 2.5 yen per share are also scheduled for the fiscal year ending December 31, 2021.

At Nexon, dividends of surplus are decided by a resolution of the Board of Directors. Furthermore, Nexon's Articles of Incorporation stipulates that "The decisions of the Company with regards to dividends of surplus and other matters as stipulated under each provision of Article 459 (1) of the Companies Act shall not require a resolution of the General Meeting of Shareholders but shall be decided by a resolution of the Board of Directors, except when otherwise provided for by laws and regulations," and that "The record date for the Company's year-end dividends shall be December 31 of each year" and "The record date for the Company's interim dividends shall be June 30 of each year."

# 2. Current Status of the Corporate Group

As of December 31, 2020, Nexon Group consists of NEXON Co., Ltd. ("Nexon"), Nexon's 24 consolidated subsidiaries and 12 affiliated companies and joint ventures, and is engaged in the production, development and service of PC online and mobile games. In Japan, Nexon is responsible for developing the overall strategies for our products and services and operating the business, while overseas, our local consolidated subsidiaries do so in their respective regions as independently managed entities.

Accordingly, Nexon Group consists of geographical segments based on production, development and service of PC online and mobile games. The reportable segments include "Japan," "Korea," "China," "North America," and "Others." Europe and Asian countries are included in "Others."

(Consolidated subsidiaries as of December 31, 2020)

Japan: NEXON Co., Ltd.

Korea: NEXON Korea Corporation; NEOPLE INC.; Nexon Networks Corporation; NEXON GT Co., Ltd.;

NEXON COMMUNICATIONS Co., Ltd.; Nexon Space Co., Ltd.; Thingsoft Inc.; N Media Platform Co., LTD.; JoongAng Pangyo Development Co., Ltd; Ngine Studios;

NAT GAMES Co., Ltd.; TDF Co., Ltd.;

Mirae Asset Global Innovation Growth Focus Equity Privately Placed Investment Trust;

VIP Global Super Growth Hedge Fund;

Samsung Digital Innovation Equity Fund Private Investment Trust 1

China: Lexian Software Development (Shanghai) Co., Ltd.

North America: Nexon America Inc.; Nexon US Holding Inc.; Big Huge Games, Inc.; Pixelberry Studios;

Others: NEXON TAIWAN LIMITED; Nexon Thailand Co., Ltd.; Embark Studios AB;

NEXON NETWORKS VINA COMPANY LIMITED

Nexon Group classifies its lines of business into (a) PC online business and (b) Mobile business.

#### (1) Lines of business

## (a) PC online business

The PC online business mostly involves the production, development and service of PC online games. Additional services we offer include consulting related to PC online game service, in-game advertising, and merchandising incidental to the PC online business.

Major titles serviced by Nexon Group include *MapleStory*, *Dungeon&Fighter* and *FIFA ONLINE 4*. When we launch a new title, we flexibly adapt to market differences by conducting a test service of the game, taking into account the characteristics and preferences of users in the respective areas of the world and the genre of the game to be serviced.

PC online games developed within Nexon Group, by NEXON Korea Corporation, NEOPLE INC. or other group companies, are directly serviced by themselves or, in regions that have large markets, through other members of Nexon Group such as Nexon, Nexon America Inc., NEXON TAIWAN LIMITED or Nexon Thailand Co., Ltd. We have endeavored to maximize business synergy effects by establishing a closely coordinated structure within Nexon Group for the production, development and service of PC online games. In addition, with regards to PC online games developed by non-Nexon Group developers and for which we have acquired publishing rights, we try to maximize revenue by publishing those games through Nexon Group so that they reach a large audience and we also build rapport with such developers as we service their games. In regions where Nexon Group does not directly service games, we go through local publishers to service in-house developed PC online games. Through such business initiatives as above, we are making the utmost effort to service fun and creative games to users all over the world.

As for the consulting business, Lexian Software Development (Shanghai) Co., Ltd. provides Chinese publishers with consulting services for setting up and maintaining billing systems (please see the Note below) and membership systems, business strategy development, game operation and marketing.

In Korea, Nexon Networks Corporation provides services related to customer support and net-café operation when offering PC online games. N Media Platform Co., LTD. provides net-cafés with advertisement platform and operation management services.

The in-game advertisement business capitalizes on the strengths of ad placements within PC online games, i.e. ongoing updates of game contents and advertisement information, and leverages such features as that enabling direct exposure to players through in-game usage of functional items equipped with an advertisement function, or that enabling simultaneous exposure of different advertisements to their respective target users through dedicated servers that comprehensively manage all advertisements.

The merchandising business engages in the production and sales of goods that feature popular characters from games owned by Nexon Group.

(Note) Billing system: An electronic billing confirmation service related to the usage of internet or email services provided by enterprises.

#### (b) Mobile business

The mobile business involves the development and service of mobile games playable on smartphones and tablet devices. Nexon Group develops and services mobile games in Japan and overseas. In Japan, Nexon is engaged in mobile game service. In Korea, mobile game development and service are conducted primarily through NEXON Korea Corporation, NEOPLE INC. and NAT GAMES Co., Ltd. In the U.S., mobile game development and service are conducted through Big Huge Games, Inc., and Pixelberry Studios.

#### (2) Business models for PC online and mobile games

Nexon's PC online game and mobile game business models can be categorized into the following three types:

#### (a) Self-publishing model

Self-publishing model is a model where a game developed by a Nexon Group entity such as NEXON Korea Corporation or NEOPLE INC. is directly serviced (including the setup of a network environment, marketing and user support) by themselves or by Nexon or another Nexon Group entity including Nexon America Inc., NEXON TAIWAN LIMITED and Nexon Thailand Co., Ltd.

Once a game is launched, service fees are collected from users according to the pre-determined monetization method. In many cases, we pay fees to payment gateway providers to have them collect service fees from users on our behalf.

#### (b) Licensing model

Licensing model is a model where Nexon Group, as a copyright holder of commercialized games, enters into licensing agreements with outside publishers and grants them the right to publish our games.

A publisher who enters into a licensing agreement with us and acquires the publishing rights for a game will be responsible for setting up the network environment, marketing and user support necessary to service the game. The respective Nexon Group entity holding the copyright will provide support for such activities to enable the publisher to generate greater revenue.

Nexon Group entities engaged in the development of PC online games, including NEXON Korea Corporation and NEOPLE INC., have licensed publishing rights to non-Nexon Group publishers in China, for instance.

Under the licensing agreements where publishing rights are granted by Nexon Group, in principle, license is granted to a single publisher per country per game title. In other words, Nexon Group grants local exclusive publishing rights to a publisher. The respective Nexon Group entity holding the game copyright will provide game content updates and technical support on an ongoing basis to the publisher and in return receive contract money at the time of entering into the agreement, and once the game launches, receive a predetermined rate as royalty in accordance with the service fees that the publisher collects from users.

The conditions for royalty and other payments are determined individually for each agreement, taking into account the real local situation of the country in which the publisher is located.

#### (c) Licensed publishing model

Licensed publishing model is a model where Nexon Group enters into a licensing agreement with a non-Nexon Group developer of PC online or mobile games to acquire exclusive publishing rights to a game within a specified region. Nexon Group will set up the network environment for such service, conduct marketing and user support, as well as service the licensed game.

In this case, we will collect service fees from users and pay a certain amount out of it as royalty to the outside PC online or mobile game developer.

Nexon Group's deal with Valve Corporation related to *Counter-Strike Online* and our deals with Electronic Arts Inc. related to *FIFA ONLINE 4, EA SPORTS*<sup>TM</sup> *FIFA ONLINE 4 M* and *FIFA MOBILE* fall into this category.

#### (3) Monetization models for PC online games

Currently, there are three types of monetization methods for PC online games as follows. Nexon Group mainly uses the method under (a) for monetization.

#### (a) Microtransaction model of paying to purchase in-game items

Microtransaction is a model where a game is basically offered for free, but users pay to purchase the items (e.g. costumes, weapons) they need or to use specific services.

The basic game is free to play, which lowers the mental hurdle for a user to start playing a new PC online game. This allows new users to casually start playing a game, but on the other hand, it means that revenue generated by a game could be impacted by how appealing the in-game items offered for purchase are. In recent years, with heightening market awareness of free-to-play games, there are more and more PC online games in the market as a whole which have adopted this model to acquire new users.

Nexon Group was early to adopt the microtransaction model to PC online games because we wish for more users to enjoy the services of games we offer.

## (b) Pay-as-you-go according to the period of use (subscription model)

Pay-as-you-go (subscription) is a model where users are charged with a fixed service fee based on the number of months, days or hours of use as fee for playing a game.

Although this method can generate a constant level of revenue by securing a certain number of users, it is likely that, compared to free-to-play games, new users would find making fixed monthly payments burdensome when starting a game.

#### (c) Advertisement revenue model

Advertisement revenue model is a model where a game is free to play and revenue is generated through advertisements which are displayed on screen before, after or during the game. Since advertisements under this model are primarily sponsored by businesses, it is typically used in combination with method (a) or (b) above, and the popularity of the game itself (i.e. user traffic) will have a direct impact on revenue.

#### (4) Monetization models for mobile games

Currently, there are two types of monetization methods for mobile games as follows. Nexon Group mainly uses the method under (a) for monetization.

# (a) Microtransaction model of paying to purchase in-game items

Microtransaction is a model where a game is basically offered for free, but users pay to purchase the items (e.g. costumes, weapons) they need or to use specific services.

The basic game is free to play, which lowers the mental hurdle for a user to start playing a new mobile game. This allows new users to casually start playing a game, but on the other hand, it means that revenue generated by a game could be impacted by how appealing the in-game items offered for purchase are. Microtransaction model is the mainstream in the mobile game market.

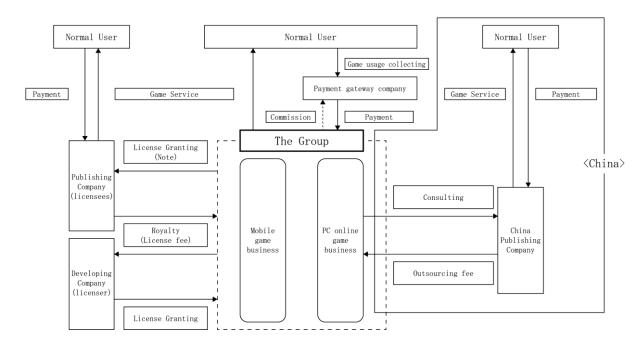
#### (b) Advertisement revenue model

Advertisement revenue model is a model where a game is free to play and revenue is generated through advertisements which are displayed on screen before, after or during the game. Since advertisements under this model are primarily sponsored by businesses, it is typically used in combination with method (a) above, and the popularity of the game itself (i.e. user traffic) will have a direct impact on revenue.

# [Business system chart]

Chart 1 shows the above described matters.

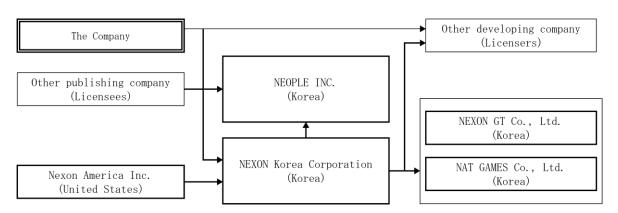
#### <Chart 1>



(Note) In general, only one license is granted for a game in each country, providing the local company with an exclusive right for distribution.

The royalty income flow within Nexon Group is shown in Chart 2, covering Nexon and its major subsidiaries.

## <Chart 2>



# 3. Basic Concept for Selection of the Accounting Standards

Nexon Group has applied International Accounting Standards since the fiscal year ended December 31, 2013, with the aim to enhance the global comparability and convenience of financial information in the capital market.

# 4. Consolidated Financial Statements and Major Notes

# (1) Consolidated Statement of Financial Position

(Millions of yen)

		(
	As of December 31, 2019	As of December 31, 2020
Assets		
Current assets		
Cash and cash equivalents	253,636	252,570
Trade and other receivables	28,643	20,935
Other deposits	257,331	273,132
Other financial assets	8,418	27,343
Other current assets	5,468	4,552
Total current assets	553,496	578,532
Non-current assets		
Property, plant and equipment	23,481	24,191
Goodwill	42,480	38,425
Intangible assets	21,519	14,935
Right-of-use assets	6,612	10,029
Investments accounted for using equity method	2,515	5,195
Other financial assets	47,256	167,620
Other non-current assets	243	1,277
Deferred tax assets	21,486	21,957
Total non-current assets	165,592	283,629
Total assets	719,088	862,161

	As of December 31, 2019	As of December 31, 2020
Liabilities and equity		
Liabilities		
Current liabilities		
Trade and other payables	7,753	10,668
Deferred income	10,250	11,505
Borrowings	2,223	2,094
Income taxes payable	7,403	15,774
Lease liabilities	2,129	2,657
Provisions	4,099	6,881
Other current liabilities	7,311	8,388
Total current liabilities	41,168	57,967
Non-current liabilities		
Deferred income	15,950	15,180
Lease liabilities	8,507	11,842
Other financial liabilities	826	868
Provisions	260	304
Other non-current liabilities	4,472	4,437
Deferred tax liabilities	16,774	51,118
Total non-current liabilities	46,789	83,749
Total liabilities	87,957	141,716
Equity		
Capital stock	17,967	22,679
Capital surplus	35,688	17,421
Treasury Stock	(27,219)	(0)
Other equity interest	38,511	69,975
Retained earnings	555,038	599,807
Total equity attributable to owners of the parent company	619,985	709,882
Non-controlling interests	11,146	10,563
Total equity	631,131	720,445
Total liabilities and equity	719,088	862,161

# (2) Consolidated Income Statement

		(Millions of yen)
	Fiscal Year ended December 31, 2019	Fiscal Year ended December 31, 2020
		_
Revenue	248,542	293,024
Cost of sales	(59,586)	(69,009)
Gross profit	188,956	224,015
Selling, general and administrative expenses	(85,117)	(103,711)
Other income	9,059	1,796
Other expenses	(18,373)	(10,650)
Operating income	94,525	111,450
Finance income	30,040	15,005
Finance costs	(2,272)	(19,049)
Share of profit (loss) of investments accounted for using equity method	(325)	765
Income before income taxes	121,968	108,171
Income taxes expense	(8,732)	(52,682)
Net income	113,236	55,489
Attributable to:		
Owners of the parent company	115,664	56,220
Non-controlling interests	(2,428)	(731)
Net income	113,236	55,489
Earnings per share (attributable to owners of the parent company)		(Yen)
Basic earnings per share	129.34	63.57
Diluted earnings per share	128.03	61.90

# (3) Consolidated Statement of Comprehensive Income

(Millions of yen)

		(Infiliations of Jen)
	Fiscal Year ended December 31, 2019	Fiscal Year ended December 31, 2020
Net income	113,236	55,489
Other comprehensive income		
Items that will not be reclassified to net income Financial assets measured at fair value through other comprehensive income	(2,151)	28,150
Re-measurement of defined benefit pension plans	(91)	8
Income taxes	474	(6,844)
Total items that will not be reclassified to net income	(1,768)	21,314
Items that may be reclassified subsequently to net income		
Exchange differences on translating foreign operations	(24,602)	9,628
Other comprehensive income under equity method	(1)	(4)
Total items that may be reclassified subsequently to net income	(24,603)	9,624
Total other comprehensive income	(26,371)	30,938
Total comprehensive income	86,865	86,427
Attributable to:		
Owners of the parent company	89,686	87,067
Non-controlling interests	(2,821)	(640)
Total comprehensive income	86,865	86,427

# (4) Consolidated Statement of Changes in Equity

Fiscal Year ended December 31, 2019

(Millions of yen)

	Equity attributable to owners of the parent company					Non-		
·	Capital stock	Capital surplus	Treasury stock	Other equity interest	Retained earnings	Total		Total equity
Balance at January 1, 2019 Adjustment for adoption of	14,402	34,814	(1)	64,068	441,985 (2,965)	555,268 (2,965)	10,209	565,477 (2,965)
IFRS16 (net of tax)					(2,903)	(2,903)		(2,903)
Restated balance	14,402	34,814	(1)	64,068	439,020	552,303	10,209	562,512
Net income	_	_	_	_	115,664	115,664	(2,428)	113,236
Other comprehensive income	_	_	_	(25,978)	_	(25,978)	(393)	(26,371)
Total comprehensive income	_	_	_	(25,978)	115,664	89,686	(2,821)	86,865
Reclassification from capital surplus to retained earnings	_	(423)	_	_	423	_	_	_
Issue of shares	3,565	3,565	_	_	_	7,130	_	7,130
Stock issue cost	_	(26)	_	_	_	(26)	_	(26)
Share-based compensation	_	_	_	352	_	352	_	352
Non-controlling interests on acquisition of subsidiary	_	_	_	_	_	_	1,516	1,516
Changes in interests in subsidiaries	_	(2,235)	_	_	_	(2,235)	2,242	7
Purchase of treasury stock	_	(7)	(27,218)	_	_	(27,225)	_	(27,225)
Reclassification from other equity interest to retained earnings	_	_	_	69	(69)	_	_	_
Total transactions with the owners	3,565	874	(27,218)	421	354	(22,004)	3,758	(18,246)
Balance at December 31, 2019	17,967	35,688	(27,219)	38,511	555,038	619,985	11,146	631,131

Fiscal Year ended December 31, 2020

(Millions of yen)

	Equity attributable to owners of the parent company					Non-		
	Capital stock	Capital surplus	Treasury stock	Other equity interest	Retained earnings	Total		Total equity
Balance at January 1, 2020	17,967	35,688	(27,219)	38,511	555,038	619,985	11,146	631,131
Net income	_	_	_	_	56,220	56,220	(731)	55,489
Other comprehensive income	_	_	_	30,847	_	30,847	91	30,938
Total comprehensive income	_	_	_	30,847	56,220	87,067	(640)	86,427
Issue of shares	4,712	4,712	_	_	_	9,424	_	9,424
Stock issue cost	_	(32)	_	_	_	(32)	_	(32)
Payment of dividends	_	_	_	_	(4,417)	(4,417)	_	(4,417)
Share-based compensation	_	_	_	611	_	611	_	611
Changes in interests in subsidiaries	_	27	_	_	_	27	57	84
Purchase of treasury stock	_	(2)	(2,781)	_	_	(2,783)	_	(2,783)
Cancellation of treasury stock	_	(22,972)	30,000	_	(7,028)	_	_	_
Reclassification from other equity interest to retained earnings	_	_	_	6	(6)	_	_	_
Total transactions with the owners	4,712	(18,267)	27,219	617	(11,451)	2,830	57	2,887
Balance at December 31, 2020	22,679	17,421	(0)	69,975	599,807	709,882	10,563	720,445

# (5) Consolidated Statement of Cash Flows

(5) Consolidated Statement of Cash Flows	Fiscal Year ended December 31, 2019	(Millions of yen) Fiscal Year ended December 31, 2020
Cash flows from operating activities		
Income before income taxes	121,968	108,171
Depreciation and amortization	7,694	8,574
Share-based compensation expenses	2,133	3,002
Interest and dividend income	(13,376)	(8,275)
Interest expense	401	357
Impairment loss	18,006	9,655
Share of loss (profit) of investments accounted for using equity method	325	(765)
(Gain) loss on step acquisitions	(7,480)	_
(Gain) loss on valuation of securities	(107)	(4,382)
Exchange (gain) loss	(14,065)	15,306
(Increase) decrease in trade and other receivables	(301)	5,855
(Increase) decrease in other current assets	(850)	419
(Decrease) increase in trade and other payables	448	2,691
(Decrease) increase in deferred income	(2,612)	437
(Decrease) increase in provisions	1,268	2,796
(Decrease) increase in other current liabilities	515	758
Other	51	(64)
Subtotal	114,018	144,535
Interest and dividends received	11,992	11,353
Interest paid	(397)	(408)
Income taxes paid	(20,540)	(17,877)
Net cash provided by operating activities	105,073	137,603
Cash flows from investing activities	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·
Net decrease (increase) in restricted deposit	(39)	(3,443)
Net decrease (increase) in time deposit	9,958	(32,736)
Purchases of property, plant and equipment	(1,425)	(2,342)
Proceeds from sale of property, plant and equipment	149	77
Purchases of intangible assets	(690)	(890)
Payments associated with increase in long-term prepaid expenses	(185)	(1,441)
Purchases of securities by investment funds under consolidated	_	(31,867)
subsidiaries Proceeds from sale of securities by investment funds under consolidated		• • • • • • • • • • • • • • • • • • • •
subsidiaries	_	20,423
Purchases of investment securities	(31,519)	(86,258)
Proceeds from sale and redemption of investment securities	2,395	865
Purchase of investments accounted for using equity method	_	(2,075)
Proceeds from sale of investments accounted for using equity method	146	55
Purchases of subsidiaries	(6,864)	_
Proceeds from sale of subsidiaries	284	_
Other -	(835)	(602)
Net cash used in investing activities	(28,625)	(140,234)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	(1,852)	(137)
Proceeds from exercise of stock options	3,127	7,050
Purchases of treasury stock	(27,225)	(2,783)
Cash dividends paid	(0)	(4,417)
Repayment of lease liability	(1,790)	(2,339)
Other	(2)	
Net cash used in financing activities	(27,742)	(2,626)
Net (decrease) increase in cash and cash equivalents	48,706	(5,257)
Cash and cash equivalents at the beginning of the year	205,292	253,636
Effects of exchange rate changes on cash and cash equivalents	(362)	4,191
Cash and cash equivalents at the end of the year	253,636	252,570

#### (6) Notes to Consolidated Financial Statements

(Notes on Going Concern Assumption)
Not applicable.

# (Changes in Significant Subsidiaries during the Period)

For the fiscal year ended December 31, 2020, Nexon Group invested in the investment funds VIP Global Super Growth Hedge Fund, Mirae Asset Global Innovation Growth Focus Equity Privately Placed Investment Trust and Samsung Digital Innovation Equity Fund Private Investment Trust 1, and we have included these funds in the scope of our consolidation. The respective amounts of investment received by these funds correspond to ten-one hundredth (10/100) or more of Nexon's capital stock. Consequently, they are also deemed to be our specified subsidiaries.

(Changes in Accounting Policies and Changes in Accounting Estimates)

## (Changes in accounting policies required by IFRS)

The accounting policies used to prepare these consolidated financial statements are consistent with those applied in the consolidated financial statements for the year ended December 31, 2019 unless otherwise noted, except for the new standards applied as listed below.

Nexon Group applied the following standards from Q1 2020, but the application of these standards did not have material impacts on the fiscal year ended December 31, 2020.

Standards	Title	Overview of New or Revised Standard
IFRS 3	Business Combinations	Improved the definition of "business"
IAS 1	Presentation of Financial Statements	Clarified the definition of "material"
IAS 8	Accounting Policies,	
	Changes in Accounting	
	Estimates and Errors	
IFRS 9	Financial Instruments	Revised the requirements for certain hedge accounting to mitigate the
IAS 39	Financial Instruments:	potential impact of uncertainties caused by the IBOR reform
	Recognition and	
	Measurement	
IFRS 7	Financial Instruments:	
	Disclosures	

#### (Changes in Presentation Method)

#### (Consolidated statement of cash flows)

For the three months ended March 31, 2020, presentation of "Purchases of securities by investment funds under consolidated subsidiaries" was included in "Purchases of investment securities" under "Cash flows from investing activities," and "Proceeds from sale of securities by investment funds under consolidated subsidiaries" was included in "Proceeds from sale and redemption of investment securities" under "Cash flows from investing activities." However, these items are separately listed from the six months ended June 30, 2020 due to increased materiality of each of their monetary amounts. In addition, "(Gain) loss on valuation of securities," which was included in "Other" under "Cash flows from operating activities," is also separately listed from the nine months ended September 30, 2020 due to increased materiality of its monetary amount.

To reflect these changes in the presentation method, the presentation of the following amounts in the condensed consolidated statement of cash flows for the three months ended March 31, 2020 were each reclassified as follows:  $\frac{1}{2}(9,879)$  million was reclassified from "Purchases of investment securities" to "Purchases of securities by investment funds under consolidated subsidiaries" under "Cash flows from investing activities," and  $\frac{1}{2}(4,433)$  million was reclassified from "Proceeds from sale and redemption of investment securities" to "Proceeds from sale of securities by investment funds under consolidated subsidiaries" under "Cash flows from investing activities." In addition, of the amounts presented in "Other" under "Cash flows from operating activities" in the consolidated statement of cash flows for the fiscal year ended December 31, 2019 and in the condensed consolidated statement of cash flows for the six months ended June 30, 2020,  $\frac{1}{2}(107)$  million and  $\frac{1}{2}(1,160)$  million, respectively, were reclassified to "(Gain) loss on valuation of securities."

(Notes on Significant Changes in the Amount of Equity Attributable to Owners of the Parent Company)

(1) For the fiscal year ended December 31, 2019 (From January 1, 2019 through December 31, 2019)

Nexon's treasury stock increased by \(\frac{\text{\frac{\tinte\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\tinte\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\tinte\text{\frac{\text{\frac{\text{\frac{\text{\frac{\tinte\text{\frac{\tinte\text{\frac{\text{\frac{\text{\frac{\text{\frac{\tintext{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\text{\frac{\frac{\text{\frac{\text{\frac{\frac{\frac{\text{\frac{\frac{\frac{\frac{\frac{\text{\frac{\tinte\fin}}\frac{\text{\frac{\

## (2) For the fiscal year ended December 31, 2020 (From January 1, 2020 through December 31, 2020)

## (a) Amount of dividends paid

	Class of stock	Total dividends	Dividend per share	Record date	Effective date
		(million yen)	(yen)		
Resolution of the Board of Directors on February 20, 2020	Common stock	2,206	2.5	December 31, 2019	March 26, 2020
Resolution of the Board of Directors on August 6, 2020	Common stock	2,211	2.5	June 30, 2020	September 28, 2020

# (b) Purchases of treasury stock

Nexon's treasury stock increased by ¥2,781 million as a result of the purchase of 1,862,000 shares of treasury stock during the fiscal year ended December 31, 2020 based on a resolution of the Board of Directors on September 9, 2019.

#### (c) Retirement of treasury stock

During the fiscal year ended December 31, 2020, Nexon retired 20,971,021 shares of its treasury stock based on a resolution of the Board of Directors' meeting held on February 13, 2020. As a result, treasury stock and other capital surplus each decreased by \(\frac{2}{3}\)30,000 million. Due to the retirement of such treasury stock, the balance of other capital surplus of Nexon as of December 31, 2020 was negative \(\frac{2}{3}\)7,028 million and other retained earnings were reduced by this amount.

#### (Segment Information)

#### (1) Outline of reportable segments

Reportable segments of Nexon Group are components of Nexon Group, for which separate financial statements are available, that are evaluated regularly by the board of directors in deciding how to allocate management resources and in assessing performance.

Nexon Group is engaged in production, development and distribution of PC online games and mobile games, and the Company (in Japan) and its local consolidated subsidiaries (overseas) develop overall strategies and operate business activities for their respective products and services in each region as independent units. Accordingly, Nexon Group is comprised of geographical business segments based on production, development, and distribution of PC online games and mobile games. Nexon Group has formed its reportable segments by consolidating business segments based on the geographic location since subsidiaries in the same region, due to their business characteristics, receive similar impact of the foreign exchange fluctuation risk on their operating results and the ratio of the impact to operating results is high. There are five reportable segments: "Japan", "Korea", "China", "North America" and "Other" which includes Europe and Asian countries.

Furthermore, IFRS 15 is applied by Nexon Group. We have therefore presented the revenue arising from our contracts with customers by breaking it down into PC online, mobile and other revenues based on such contracts with customers.

(2) Revenue, profit or loss by reportable segment Information on the segments of Nexon Group is as follows:

Fiscal year ended December 31, 2019 (From January 1, 2019 to December 31, 2019)

(Millions of yen)

			Reportable	Segments			Adjust-	Consoli- dated
	Japan	Korea	China	North America	Other	Total	ments (Note 4)	
Revenue								
Revenue from external customers								
PC online	3,496	173,797	2,821	3,920	1,680	185,714	_	185,714
Mobile	4,084	44,530	_	11,962	1	60,577	_	60,577
Other	69	2,106	_	74	2	2,251	_	2,251
Total revenue from external customers	7,649	220,433	2,821	15,956	1,683	248,542	_	248,542
Intersegment revenue	1,058	2,153	_	952	318	4,481	(4,481)	_
Total	8,707	222,586	2,821	16,908	2,001	253,023	(4,481)	248,542
Segment profit or loss (Note 1)	(3,490)	112,265	1,557	(5,527)	(957)	103,848	(9)	103,839
Other income (expense), net (Note 5)		_	_			_	_	(9,314)
Operating income	_	_	_		_	_	_	94,525
Finance income (costs), net (Note 6)	_	_	_	_	_	_	_	27,768
Share of loss of investments accounted for using equity method	_	_	_	_	_	_	_	(325)
Income before income taxes		_	-		-	_	_	121,968
(Other items)								
Depreciation and amortization	17	6,194	89	1,164	230	7,694	_	7,694
Impairment loss	84	3,421	_	14,501	_	18,006	_	18,006
Capital expenditures (Note 3)	87	7,018	58	1,404	267	8,834	_	8,834

- (Notes) 1. Segment profit or loss is calculated by deducting cost of sales and selling, general and administrative expenses from revenue.
  - 2. Price for intersegment transactions is based on the general market price.
  - 3. Capital expenditures include investments in property, plant and equipment, right-of-use assets and intangible assets. In the fiscal year ended December 31, 2019, Nexon Group had not included investments in right-of-use assets in its capital expenditures. However, we conducted a review of the applicable scope and decided to include right-of-use assets from the fiscal year ending December 31, 2020 by taking their monetary significance into account. Accordingly, we have made an adjustment to the numbers for FY2019 to include the investments in right-of-use assets. The numbers before adjustment of capital expenditures for FY2019 are as follows: Japan ¥79 million, Korea ¥1,652 million, China ¥51 million, North America ¥265 million, Other ¥113 million and Total ¥2,160 million.
  - 4. Adjustments in segment profit or loss of Y(9) million represent elimination of intersegment transactions.
  - 5. A major component of other expense is impairment loss on prepaid royalties of ¥6,050 million.
  - 6. A major component of finance income is foreign exchange gain of ¥16,232 million.
  - 7. For PC online and mobile, performance obligations are fulfilled and revenues are recognized over a certain period of time mainly because control over services is transferred over a certain period of time.

(Millions of yen)

<b>_</b>							(1711	mons of yen
		Reportable Segments					Adjust-	Consoli-
	Japan	Korea	China	North America	Other	Total	ments (Note 4)	dated
Revenue								
Revenue from external customers								
PC online	3,249	181,594	3,058	5,029	1,313	194,243	_	194,243
Mobile	1,001	83,630	_	11,790	653	97,074	_	97,074
Other	66	1,551	_	88	2	1,707	_	1,707
Total revenue from external customers	4,316	266,775	3,058	16,907	1,968	293,024	_	293,024
Intersegment revenue	938	2,635	_	717	396	4,686	(4,686)	_
Total	5,254	269,410	3,058	17,624	2,364	297,710	(4,686)	293,024
Segment profit or loss (Note 1)	(4,338)	126,839	1,891	(1,263)	(2,821)	120,308	(4)	120,304
Other income (expense), net	_	_	_	_	_	_	_	(8,854)
Operating income	_	_	_	_	_	_	_	111,450
Finance income (costs), net (Note 5)	_	_	_	_	_	_	_	(4,044)
Share of profit of investments accounted for using equity method	_	_	_	_	_	_	_	765
Income before income taxes		_	_	_		_	_	108,171
(Other items)								
Depreciation and amortization	3	7,578	96	329	568	8,574	_	8,574
Impairment loss	491	3,698	_	5,466	_	9,655	_	9,655
Capital expenditures (Note 3)	283	6,469	186	69	3,513	10,520	_	10,520

- (Notes) 1. Segment profit or loss is calculated by deducting cost of sales and selling, general and administrative expenses from revenue.
  - 2. Price for intersegment transactions is based on the general market price.
  - 3. Capital expenditures include investments in property, plant and equipment, right-of-use assets and intangible assets.
  - 4. Adjustments in segment profit or loss of \(\frac{\pmathbf{Y}}{4}\) million represent elimination of intersegment transactions.
  - 5. A major component of finance costs is foreign exchange loss of ¥17,744 million.
  - 6. For PC online and mobile, performance obligations are fulfilled and revenues are recognized over a certain period of time mainly because control over services is transferred over a certain period of time.

# (3) Revenue from major products and services

Revenue from major products and services are as follows:

(Millions of yen) Fiscal year ended Fiscal year ended December 31, 2019 December 31, 2020 Item charging 131,967 206,103 Royalty 111,577 82,225 Other 4,998 4,696 Total 248,542 293,024

## (4) Information by region

Carrying amounts of non-current assets (excluding financial assets and deferred tax assets) are as follows:

(Millions of yen)

	As of December 31, 2019	As of December 31, 2020
Japan	107	7
Korea	60,350	55,632
China	140	244
North America	6,249	235
Other	27,489	32,739
Total	94,335	88,857

(Notes) 1. Non-current assets are classified into country or region category based on the location.

- 2. Categorization by country or region is based on geographic proximity.
- 3. Major countries or regions contained in each regional category:
  - (1) North America: USA
  - (2) Other: Europe and Asian countries
- 4. While IFRS 16 *Leases* was applied from the fiscal year ended December 31, 2019, the balance of right-of-use assets was not included in the carrying amount of non-current assets. Therefore, the balance of non-current assets for FY2019 has been adjusted to the amount including the balance of right-of-use assets. The numbers before adjustment for FY2019 by region are as follows: Japan ¥107 million, Korea ¥54,701 million, China ¥120 million, North America ¥5,733 million, Other ¥27,062 million and Total ¥87,723 million.

Revenue from external customers is as follows:

Nexon Group has made a change to a part of its regional segmentation of revenue from external customers from the fiscal year ended December 31, 2020. The numbers for the fiscal year ended December 31, 2019 have also been adjusted accordingly.

For the fiscal year ended December 31, 2019 (From January 1, 2019 to December 31, 2019)

(Millions of yen)

_	Rev	Total		
	PC online	Mobile	Other	Total
Main regional market				
Japan	3,516	10,312	26	13,854
Korea	64,018	24,118	1,658	89,794
China	109,850	2,319	78	112,247
North America and	3,539	15,559	354	19,452
Europe	3,339	13,339	334	19,432
Rest of World	4,791	8,269	135	13,195
Total	185,714	60,577	2,251	248,542

(Notes) 1. Revenue is broken down by country or region based on customer location.

- 2. Categorization by country or region is based on geographic proximity.
- 3. Major countries or regions contained in each regional category:
  - (1) North America and Europe: USA, Canada and Europe
  - (2) Rest of World: Central and South America and Asian countries

For the fiscal year ended December 31, 2020 (From January 1, 2020 to December 31, 2020)

(Millions of yen)

	Revenue by major business			Total
	PC online	Mobile	Other	Total
Main regional market				
Japan	3,250	7,100	68	10,418
Korea	99,829	63,765	1,386	164,980
China	80,194	1,033	13	81,240
North America and	4,485	15,195	183	19,863
Europe Rest of World	6,485	9,981	57	16,523
Total	194,243	97,074	1,707	293,024

(Notes) 1. Revenue is broken down by country or region based on customer location.

- 2. Categorization by country or region is based on geographic proximity.
- 3. Major countries or regions contained in each regional category:
  - (1) North America and Europe: USA, Canada and Europe
  - (2) Rest of World: Central and South America and Asian countries

#### (Change in presentation method)

From the three months ended March 31, 2020, the revenue from Europe, which was previously included in "Other [Rest of World]" is included along with "North America" under the category of "North America and Europe." This is due to increasing similarity between these regions attributable to the same service being provided by Nexon Group in North America and Europe.

As a result, in the fiscal years ended December 31, 2019, ¥4,765 million has been reclassified from "Other [Rest of World]" to "North America and Europe."

# (5) Information on major customers

One customer contributed more than 10% of Nexon Group's consolidated revenue for the fiscal years ended December 31, 2019 and 2020, and revenue earned from the customer were \mathbb{\cuparrow}102,443 million (Korea segment) and \mathbb{\cuparrow}71,694 million (Korea segment), respectively.

# (Per Share Information)

Basic and diluted earnings per share attributable to owners of the parent company are calculated based on the following information.

(Millions of yen)

	Fiscal year ended December 31, 2019	Fiscal year ended December 31, 2020
Net income attributable to owners of the parent company Adjustments of net income used for the calculation of diluted earnings per share	115,664	56,220
Adjustments due to dilutive shares of consolidated subsidiaries	(293)	(891)
Diluted net income attributable to owners of the parent company	115,371	55,329
Number of basic weighted-average common stock Dilution: Stock option Number of dilutive weighted-average common stock	894,277,145 shares 6,825,815 shares 901,102,960 shares	884,335,963 shares 9,543,454 shares 893,879,417 shares
Earnings per share (attributable to owners of the parent company)  Basic earnings per share	129.34	(Yen) 63.57
Diluted earnings per share (Note)	128.03	61.90

(Notes) Some of the subscription rights to shares issued by Nexon do not have any dilutive effect and thus are not included in the calculation of diluted earnings per share.

(Significant Subsequent Event)

Not applicable.