FY2021 1H Earnings Presentation (Overview) KURARAY CO., LTD.



Overview of FY2021 1H Results

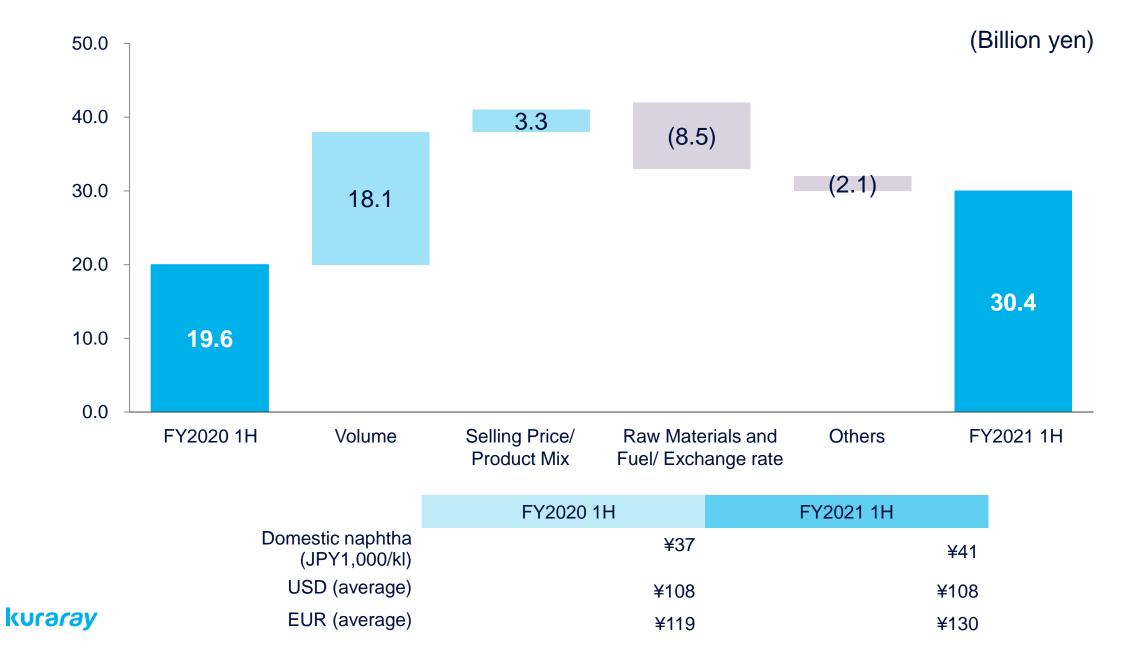
(Billion yen)

	FY2021 1H	FY2020 1H	Difference	
Net Sales	302.3	262.0	40.3 (15.4%)	
Operating Income	30.4	19.6	10.8 (55.0%)	
Ordinary Income	28.5	17.6	10.9 (61.6%)	
Net Income*	11.7	9.2	2.5 (27.8%)	
Reference				
JPY/USD	108	108		
JPY/EUR	130	119		
Domestic naphtha (JPY 1,000/kl)	41	37		

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*Net Income Attributable to Owners of the Parent

Factors Affecting the Change in Operating Income



Outcome of FY2021 Main Initiatives



- 1. Steady implementation of capital investment decided on for the previous medium-term management plan "PROUD 2020"
 - → We made steady progress on major projects, including a new isoprene plant in Thailand, a new water-soluble poval film plant in Poland, and new equipment for Calgon Carbon (U.S.).
- 2. Expansion of the Environmental Solutions Business
 - → We integrated Calgon Carbon Division and the Carbon Materials Division, whose main product is activated carbon, and launched the Environmental Solutions Division. We built a centralized management system and accelerated initiatives to generate synergy.
- 3. EVAL [™] Production Capacity Increase
 - \rightarrow We will make a decision in early stage of the next medium-term management plan period.
- 4. New line for VECSTAR [™] FCCL
 - \rightarrow We monitor penetration of 5G carefully and will decide as demand increase.
- 5. Promotion of digitalization in entire group
 - → We launched the Global Digital Transformation (GDX) Promotion Team and accelerated our efforts to enhance added value strategies and reform operating processes.

Forecast for FY2021

(Billion yen)

	FY2021 Revised Forecast	FY2021 Original Forecast	Difference	FY2020 Result	Difference
Net Sales	610.0	570.0	40.0	541.8	68.2
Operating Income	66.0	55.0	11.0	44.3	21.7
Ordinary Income	61.0	50.0	11.0	39.7	21.3
Net Income*	33.0	30.0	3.0	2.6	30.4

Reference

JPY/USD	106	105
JPY/EUR	127	125
Domestic naphtha (JPY1,000/kl)	47	35

107	
122	
34	

FY2017 – 2021 Net Sales and Operating Income



and work in process, and due to this change, figures for fiscal 2017 have been restated.)

FY2021 Shareholder Returns

Returns on Profit FY2021

Total return ratio: 35% or higher Dividends per share: ¥40 or higher

■ FY2021 Interim dividends

Interim dividend: ¥20/share (forecast at beginning of year: ¥20/share)

FY2021 Year end dividends (forecast)

Year end: ¥20/share (forecast at beginning of year: ¥20/share) * Full-year dividend forecast: ¥40/share (interim: ¥20; year-end: ¥20)

Initiatives for the Next Medium-Term Management Plan (FY2022-2026)

Our Mission For people and the planet — to achieve what no one else can

INNOVATION

- Continuous creation of new business
- Cross-divisional activities on a global basis

SUSTAINABILITY

- Realization of carbon neutral in 2050
- Increase of service and products that contribute to "improving the natural environment", "improving the living environment"

PEOPLE

- Corporate culture that encourage challenges
- A company where employees can find rewarding job

100th anniversary, and further future

Promoting DX

FY2021 1H Earnings Results (Details) KURARAY CO., LTD.



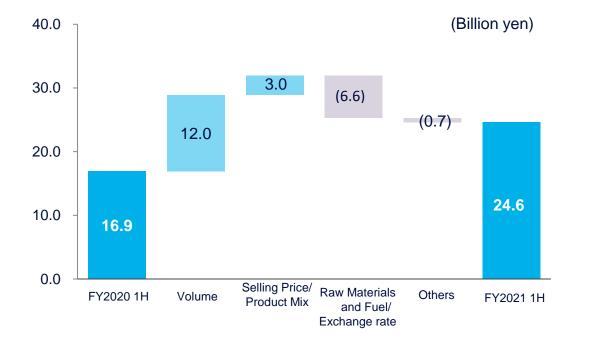
Net Sales and Operating Income by Segment

(Billion yen)

	FY2021 1	H Result	FY2020 1	FY2020 1H Result		ence
	Net Sales	Operating Income	Net Sales	Operating Income	Net Sales	Operating Income
Vinyl Acetate	148.4	24.6	121.8	16.9	26.6	7.7
Isoprene	30.5	3.2	24.7	2.1	5.7	1.1
Functional Materials	64.7	3.0	59.1	1.1	5.6	2.0
Fibers & Textiles	29.9	2.0	28.2	1.7	1.7	0.3
Trading	69.1	2.3	60.0	2.1	9.1	0.2
Others	21.8	0	22.2	0.2	(0.4)	(0.2)
Elimination & Corporate	(62.1)	(4.8)	(54.1)	(4.4)	(8.0)	(0.4)
Total	302.3	30.4	262.0	19.6	40.3	10.8
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Factors Affecting the Change in Operating Income (Vinyl Acetate)

	(Billion yen)				
	FY2020 1H	FY2021 1H	Difference	<reference> FY2021 1H Revised Forecast</reference>	
Net Sales	121.8	148.4	26.6	142.0	
Operating Income	16.9	24.6	7.7	26.5	



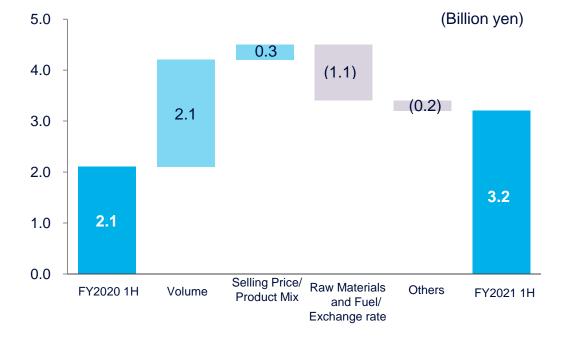
PVA resin	Sales increased as global demand began to recover, but production was affected by the cold wave that hit the southern United States in February 2021.	
Optical-use poval film	Sales were brisk due to an increase in demand for LCD panels, especially large displays, from the second half of the previous fiscal year.	
Water-soluble PVA film <monosol></monosol>	Sales steadily expanded for use in unit dose detergent packets, including for laundry and dish detergents.	
PVB film	The sales volume rose on the back of a recovery in demand for both construction and automotive applications.	
EVAL™	The sales volume increased as demand for gas tank applications recovered, but production was affected by the cold wave in the southern United States.	
Volume	Profit increased because of sales increase in all businesses.	
Selling Price/Product Mix	Profit rose due to price increase.	
Raw Materials and Fuel/ Exchange rate	High raw material and fuel prices had continued.	
Others	Logistics cost increased. 17	

Factors Affecting the Change in Operating Income (Isoprene)

	FY2020 1H	FY2021 1H	Difference	<reference> FY2021 1H Revised Forecast</reference>
Net Sales	24.7	30.5	5.7	30.0
Operating Income	2.1	3.2	1.1	3.0

(Billion yen)

Fine Chemicals and Elastomers	The sales volume increased due to a demand recovery.
GENESTAR™	Sales remained brisk for electric and electronic device applications and automotive applications amid growing demand.

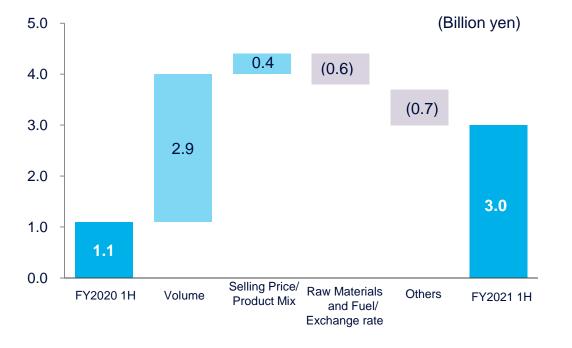


Volume	Profit increased because of sales increase in all businesses.	
Selling Price/Product Mix	Profit rose due to price increase.	
Raw Materials and Fuel/ Exchange rate	High raw material and fuel prices had continued.	
Others	Depreciation decreased but logistics cost increased.	

Factors Affecting the Change in Operating Income (Functional Materials)

	FY2020 1H	FY2021 1H	Difference	<reference> FY2021 1H Revised Forecast</reference>
Net Sales	59.1	64.7	5.6	63.0
Operating Income	1.1	3.0	2.0	2.0

(Billion yen)



MethacrylateSales of spatter-blocking barrier panels
and displays increased. In addition, market
conditions recovered.MedicalDental materials business saw brisk sales,
mainly in Europe and the United States,
with contributions from the launch of new
products.Environmental
SolutionsThere were signs of a recovery for
industrial applications, and sales of
activated carbon remained steady.

Volume	Profit increased because of sales increase in all businesses.	
Selling Price/Product Mix	Profit rose due to price increase.	
Raw Materials and Fuel/ Exchange rate	High raw material and fuel prices had continued.	
Others	Depreciation and amortization decreased but logistics cost increased.	

Factors Affecting the Change in Operating Income (Fibers and Textiles)

	FY2020 1H	FY2021 1H	Difference	<reference> FY2021 1H Revised Forecas</reference>
Net Sales	28.2	29.9	1.7	29.0
Operating Income	1.7	2.0	0.3	1.0

(Billion yen)



CLARINO™	Sales remained brisk amid a recovery in demand for shoe applications and luxury good applications.
Fibers and Industrial Materials	Sales volume for KURALON [™] increased due to a recovery in demand for cement reinforcement and rubber materials applications.
Consumer Goods and Materials	As for KURAFLEX™, demand for counter cloths for the restaurant industry was weak.

Volume	Profit increased because of sales increase.
Selling Price/Product Mix	Profit decreased due to product mix change.
Raw Materials and Fuel/ Exchange rate	High raw material and fuel prices had continued.
Others	Logistics cost increased.

Cash Flow for FY2021 1H and Key Data

(Billion yen)

	FY2021 1H	FY2020 1H	Difference
Operating CF	21.1	12.1	9.0
Investing CF*	(37.8)	(48.2)	10.4
Free CF*	(16.7)	(36.1)	19.4
CAPEX(Acceptance basis)	34.8	40.8	(6.0)
Depreciation and Amortization (incl.amortization of goodwill)	28.8	31.0	(2.2)
R&D Expenses	10.3	10.3	0

*Cash flows from investing activities and free cash flow exclude net cash used in fund management and M&A.



	Jun. 30, 2021	Dec. 31, 2020	Difference
Current Assets	433.1	461.2	(28.1)
Noncurrent Assets	612.8	590.4	22.4
Total Assets	1,045.9	1,051.6	(5.7)

Reference: Exchange rates at end of period

	Jun. 30, 2021	Dec. 31,2020
JPY/USD	111	104
JPY/EUR	132	127

Balance Sheet [2]: Liabilities and Net Assets

(Billion yen)

	Jun. 30, 2021	Dec. 31, 2020	Difference
Current Liabilities	209.8	195.1	14.7
Noncurrent Liabilities	290.2	341.1	(50.8)
Total Liabilities	500.0	536.1	(36.1)
Net Assets	545.9	515.5	30.4
Total Liabilities and Net Assets	1,045.9	1,051.6	(5.7)
Equity Ratio	50.5%	47.4%	3.0%

Reference: Exchange rates at end of period

	Jun. 30, 2021	Dec. 31,2020
JPY/USD	111	104
JPY/EUR	132	127

Forecast for FY2021

(Billion yen)

	FY2021 Revised Forecast	FY2020 Results	Difference
Net Sales	610.0	541.8	68.2
Operating Income	66.0	44.3	21.7
Ordinary Income	61.0	39.7	21.3
Net Income*	33.0	2.6	30.4
EPS	¥95.93	¥7.48	¥88.45
Dividends per share	¥40	¥40	¥0
CAPEX(Decision basis)	50.0	61.4	(11.4)
CAPEX(Acceptance basis)	0.08	76.7	3.3
Depreciation and Amortization (incl. amortization of goodwill)	58.0	62.5	(4.5)
R&D Expenses	21.0	20.6	0.4



*Net Income Attributable to Owners of the Parent

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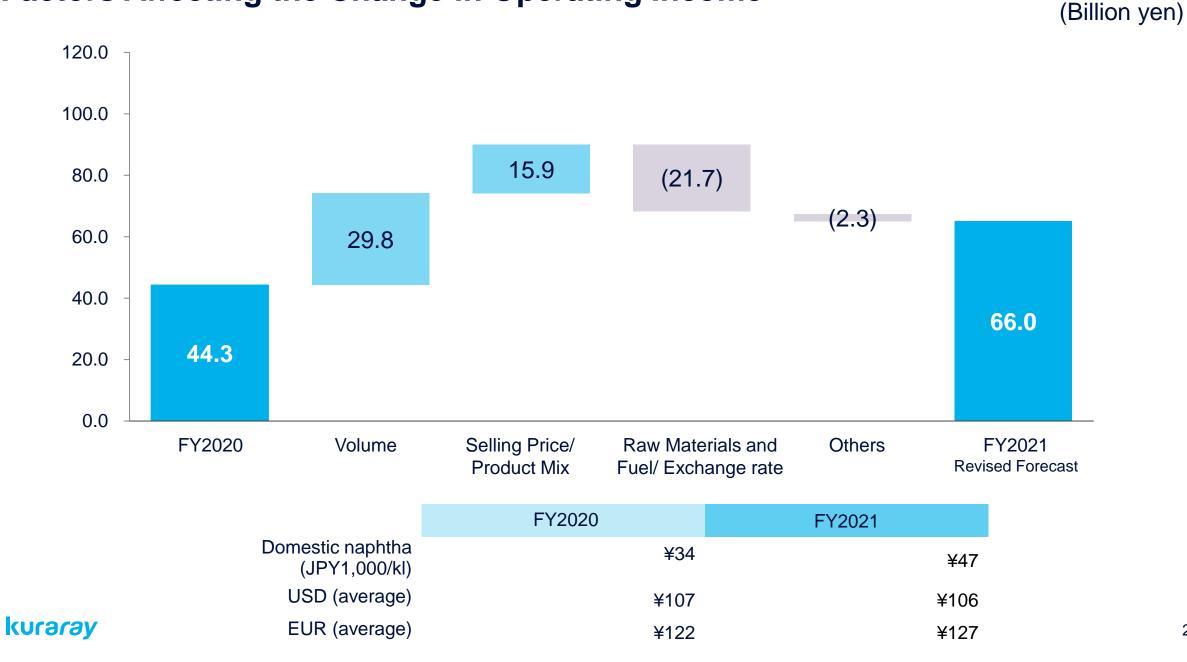
Net sales and Operating Income by Segment

		FY2021 Revised Forecast		EY2020 Results Difference		ence	FY2021 Fore	Original cast	Difference	
	Net sales	Operatin g Income	Net sales	Operating Income	Net sales	Operating Income	Net sales	Operating Income	Net sales	Operating Income
Vinyl Acetate	296.0	53.0	257.1	40.8	38.9	12.2	270.0	48.0	26.0	5.0
Isoprene	62.0	7.0	50.4	3.8	11.6	3.2	55.0	5.0	7.0	2.0
Functional Materials	135.0	7.0	125.0	3.0	10.0	4.0	130.0	5.0	5.0	2.0
Fibers & Textiles	62.0	4.0	54.4	2.2	7.6	1.8	57.0	3.0	5.0	1.0
Trading	140.0	4.5	124.4	3.6	15.6	0.9	130.0	4.0	10.0	0.5
Others	40.0	0.5	41.7	0.2	(1.7)	0.3	43.0	0.5	(3.0)	0.0
Elimination & Corporate	(125.0)	(10.0)	(111.2)	(9.2)	(13.8)	(0.8)	(115.0)	(10.5)	(10.0)	0.5
Total	610.0	66.0	541.8	44.3	68.2	21.7	570.0	55.0	40.0	11.0

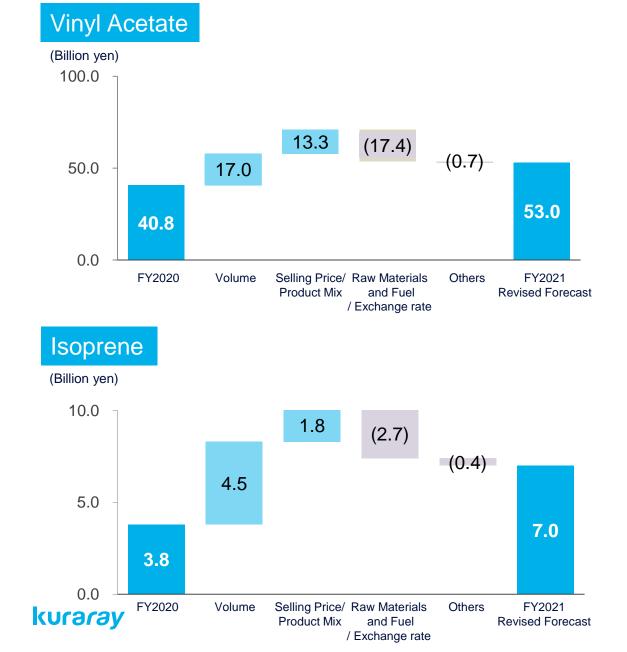
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(Billion yen)

Factors Affecting the Change in Operating Income



[Ref.] Factors Affecting the Change in Operating Income by segment

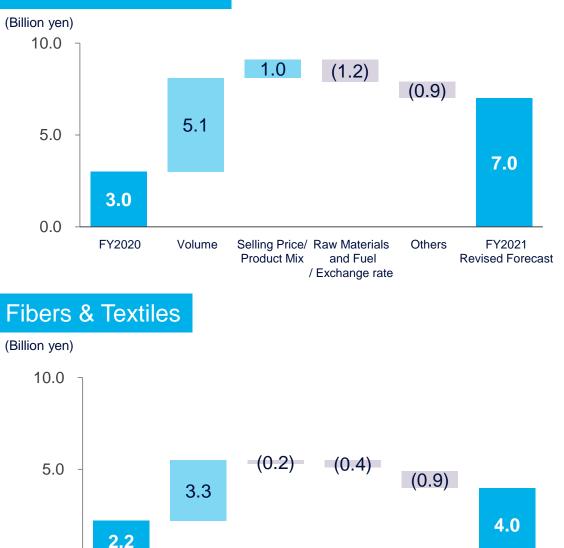


Functional Materials

0.0

FY2020

Volume



Selling Price/ Raw Materials

Product Mix

and Fuel

/ Exchange rate

Others

FY2021

Revised Foreca

[Ref.] FY2021 Full-Year Forecast (vs FY2020)

	FY2021 Forecast		FY2020 Results			Difference			
	1H	2H	Full-Year	1H	2H	Full-Year	1H	2H	Full-Year
Net Sales	302.3	307.7	610.0	262.0	279.8	541.8	40.3	27.9	68.2
Operating Income	30.4	35.6	66.0	19.6	24.7	44.3	10.8	10.9	21.7
Ordinary Income	28.5	32.5	61.0	17.6	22.1	39.7	10.9	10.4	21.3
Net Income*	11.7	21.3	33.0	9.2	(6.6)	2.6	2.5	27.9	30.4

*Net Income Attributable to Owners of the Parent

⁽Billion yen)

[Ref.] Net Sales by Segment (vs FY2020)

(Billion yen)

1H 2H Full-Year 1H 2H Full-Year 1H 2H Fu	ull-Year 38.9
	38.9
Vinyl Acetate 148.4 147.6 296.0 121.8 135.3 257.1 26.6 12.3	
Isoprene 30.5 31.5 62.0 24.7 25.7 50.4 5.7 5.9	11.6
Functional Materials64.770.3135.059.165.8125.05.64.4	10.0
Fibers & Textiles 29.9 32.1 62.0 28.2 26.2 54.4 1.7 5.9	7.6
Trading 69.1 70.9 140.0 60.0 64.4 124.4 9.1 6.5	15.6
Others 21.8 18.2 40.0 22.2 19.6 41.7 (0.4) (1.3)	(1.7)
Elimination & Corporate (62.1) (62.9) (125.0) (54.1) (57.2) (111.2) (8.0) (5.7)	(13.8)
Total 302.3 307.7 610.0 262.0 279.8 541.8 40.3 27.9	68.2

[Ref.] Operating Income by Segment (vs FY2020)

(Billion yen)

	FY2021 Revised Forecast			FY2020 Results			Difference		
	1H	2H	Full-Year	1H	2H	Full-Year	1H	2H	Full-Year
Vinyl Acetate	24.6	28.4	53.0	16.9	23.9	40.8	7.7	4.5	12.2
Isoprene	3.2	3.8	7.0	2.1	1.7	3.8	1.1	2.1	3.2
Functional Materials	3.0	4.0	7.0	1.1	1.9	3.0	2.0	2.0	4.0
Fibers & Textiles	2.0	2.0	4.0	1.7	0.5	2.2	0.3	1.5	1.8
Trading	2.3	2.2	4.5	2.1	1.5	3.6	0.2	0.6	0.9
Others	0	0.5	0.5	0.2	0	0.2	(0.2)	0.5	0.3
Elimination & Corporate	(4.8)	(5.2)	(10.0)	(4.4)	(4.8)	(9.2)	(0.4)	(0.4)	(0.8)
Total	30.4	35.6	66.0	19.6	24.7	44.3	10.8	10.9	21.7

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All figures are rounded to the nearest hundred million yen.

This presentation contains various forward-looking statements which are based on the current expectations and assumptions of future events. All figures and statements with respect to the future performance, projections, and business plans of Kuraray and its group companies constitute forward-looking statements. Although Kuraray believes that its expectations and assumptions are reasonable, actual results and trends of Kuraray's performance could differ materially from those expressed or implied by such figures or statements due to risks and uncertainties in the future business circumstances. The factors which may cause such difference include, without limitation: (1) general market and economic conditions in Asia including Japan, the U.S., Europe and other regions; (2) fluctuations of currency exchange rates, especially between the Japanese yen and the U.S. dollar and other foreign currencies; (3) changes in raw material and fuel costs; (4) industrial competition and price fluctuations in Japan and international markets; (5) advance or delay in the construction of new plants and production lines; (6) successful development of new products and technologies; and (7) changes in laws and regulations (including tax and environmental) and legal proceedings.