Financial Summary FY2012 First Quarter (First Three Months) Ended June 30, 2012

Tokyu Land Corporation

This report provides information excerpts from Tokyu Land's original disclosure in Japanese, "*Kessan Tanshin*," which was released on July 31, 2012 at 15:00 (GMT+9).

The audit has not been completed.

1. Overview of the FY2012 First Quarter (First Three Months) Ended June 30, 2012

*All the figures in millions are rounded down and all the figures in billions are rounded off to one decimal place.

(1) Summary of consolidated statements of income

(% indicates year-on-year change.)

	Operating rev	enue	Operating income		g income Ordinary income		Net income	
First three months	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)	(Millions of yen)	(%)
FY2012	144,447	33.5	8,753	52.4	5,457	184.7	7,962	(63.6)
FY2011	108,240	0.0	5,745	(5.6)	1,916	(56.6)	21,883	867.6

Note: Comprehensive income: First three months of FY2012 ¥8,154 million [(63.2)%]

First three months of FY2011 ¥22,155 million [868.9%]

	Net income per share	Fully diluted net income per share
First three months	(Yen)	(Yen)
FY2012	14.99	_
FY2011	41.21	_

(2) Summary of consolidated balance sheets

•	Total assets	Total net assets	Equity ratio	Net assets per share
	(Millions of yen)	(Millions of yen)	(%)	(Yen)
As of June 30, 2012	1,599,139	280,927	15.4	464.49
As of March 31, 2012	1,744,774	275,347	13.8	453.46

Reference: Equity: As of June 30, 2012 ¥246,659 million; As of March 31, 2012 ¥240,804 million

2. Dividends

	Annual dividends						
	Q1	Q2	Q3	Year-end	Total		
	(Yen)	(Yen)	(Yen)	(Yen)	(Yen)		
FY2011 ended March 31, 2012		3.50	_	3.50	7.00		
FY2012 ending March 31, 2013	ı						
FY2012 ending March 31, 2013 (Forecast)		3.50	_	3.50	7.00		

Note: Revisions to the forecasts of dividends most recently announced: None

3. Forecast for Fiscal Year 2012 Ending March 31, 2013

(% indicates year-on-year change.)

	Operating revenue		Operating income	7	Ordinary income	,	Net inc	come	Net income per share
	(Millions of yen)	(%)	(Yen)						
Full-year forecast	600,000	7.8	51,000	1.8	38,000	9.0	16,000	(53.2)	30.13

Note: Revisions to the forecasts most recently announced: None

This quarterly financial summary report is not subject to the quarterly review procedures in accordance with the Financial Instruments and Exchange Act. At the time of disclosure of this quarterly financial summary report, the quarterly review procedures in accordance with the Financial Instruments and Exchange Act are in progress.

The forecasts and other forward-looking statements in this report are based on currently available information and certain assumptions determined as rational. Consequently, any statements herein do not constitute assurances regarding actual results by the Company. Actual performance may significantly differ from these forecasts due to various factors in the future.

^{*} Indication regarding execution of quarterly review procedures

^{*}Proper use of forecasts, and other special matters (Disclaimer)

Operating Results and Financial Position

1. Analysis of Operating Results

(1) Overview

Results for the first three months ended June 30, 2012 showed an increase in revenues and profit with ¥144.4 billion in operating revenue (up 33.5% from the same period of the previous year), ¥8.8 billion in operating income (up 52.4%) and ¥5.5 billion in ordinary income (up 184.7%).

Following the listing of Activia Properties Inc., which entrusts the Company's wholly-owned subsidiary, TLC Activia Investment Management Inc., with its asset management, part of the commercial facilities and office buildings owned by the Company and its consolidated subsidiaries were transferred, as planned, to Activia Properties. As a result, the Real Estate Sales segment recorded an increase in both revenues and profit. In addition, gain on sales of noncurrent assets of \footnote{8}.4 billion was recorded as extraordinary income.

Meanwhile, net income decreased to ¥8.0 billion (down 63.6%). This was mainly the result of the recording of gain on negative goodwill as extraordinary income associated with the consolidation of silent partnerships, etc. in the previous year.

As of this point in time, our results have progressed nearly in line with our assumptions made in the forecast for the fiscal year ending March 31, 2013.

Operating revenue and operating income

(Unit:¥ billion)

operating revenue and operating meanic						
	First three months	First six months	First nine months	Full-year		
Operating revenue for FY2012	144.4	_	_	_		
Operating revenue for FY2011	108.2	241.0	364.2	556.8		
Operating income for FY2012	8.8	_	_	-		
Operating income for FY2011	5.7	16.6	27.4	50.1		

By segment, the six segments other than Retail Sales, which are Real Estate Sales, Contracted Construction, Leasing of Real Estate, Property Management, Facility Operations and Real-Estate Agents, saw an increase in revenues and profit (compared with the same period of the previous year).

Operating revenue

	First thre	Commonison	
	FY2011	FY2012	Comparison
Total	108.2	144.4	36.2
Real Estate Sales	11.9	42.4	30.5
Contracted Construction	9.4	10.9	1.5
Retail Sales	20.5	19.6	(0.9)
Leasing of Real Estate	31.0	33.9	2.9
Property Management	18.3	18.8	0.4
Facility Operations	12.0	12.6	0.6
Real-Estate Agents	7.1	7.9	0.8
Other	1.8	2.1	0.3
Adjustment for Inter- Company Transactions	(3.8)	(3.6)	0.3

Full-year forecast	Progress
600.0	24.1%
150.6	28.1%
70.3	15.4%
88.4	22.1%
125.4	27.0%
76.1	24.6%
59.7	21.1%
40.8	19.3%
8.7	24.0%
(20.0)	_

Operating income

First three months Comparison FY2011 FY2012 Total 5.7 3.0 8.8 Real Estate Sales (0.3)0.3 0.5 0.0 **Contracted Construction** (1.2)(1.2)Retail Sales 0.7 0.2 (0.4)Leasing of Real Estate 9.0 11.1 2.1 Property Management 1.2 1.3 0.1 **Facility Operations** 0.4 (1.0)(0.6)Real-Estate Agents (1.5)(1.0)0.5

(0.1)

(1.2)

(Unit:¥ billion)

	,
Full-year forecast	Progress
51.0	17.2%
9.6	2.8%
1.7	١
2.0	12.5%
33.0	33.6%
5.1	25.3%
2.0	١
3.7	1
0.0	_
(6.0)	_

1) Real Estate Sales

Adjustment for Inter-

Company Transactions

Other

In our Real Estate Sales business, we recognized ± 42.4 billion in operating revenue (up 255.5% from the same period of the previous year) and ± 0.3 billion in operating income.

(0.1)

(1.3)

(0.0)

(0.2)

As mentioned above, both revenues and profit increased as a result of such factors as the transferring of inventories, including the commercial facilities and office buildings, to Activia Properties Inc.

Sales of condominiums etc., continued to perform firmly and the inventory of completed units decreased from the end of the previous fiscal year, remaining at a low level. The ratio of contracted amount for sale to the planned sales amount for the full year for condominium excluding sales of rental residence building blocks became 58% (up 2%) from 43% at the beginning of the fiscal year (parent company basis).

(Unit:¥ billion)

	First thre	e months	Comparison
	FY2011	FY2012	Comparison
Operating revenue	11.9	42.4	30.5
Operating income	(0.3)	0.3	0.5

FY2011	FY2012 forecast
116.3	150.6
6.7	9.6

Breakdown of operating revenue

(Before adjustments in ¥ billion)

· · · · · · · · · · · · · · · · · · ·					
First thre	Comparison				
FY2011	FY2012	Comparison			
9.1	7.8	(1.3)			
0.8	0.5	(0.3)			
0.9	0.1	(0.8)			
1.2	34.0	32.8			
	FY2011 9.1 0.8 0.9	9.1 7.8 0.8 0.5 0.9 0.1			

FY2011	
98.8	
5.0	
1.9	
10.7	

Number of units supplied and sold (Parent company)

(Units)

(Omis						
	First three months				Inventory of completed units	
	FY2011		FY2	2012	inventory or co	ompleted units
	New supply	Contracted units	New supply	Contracted units	As of March 31, 2012	As of June 30, 2012
Condominium	743	665	344	412	291	271
Detached housing	25	26	6	29	39	24
Country houses	38	29	7	7		_

2) Contracted Construction

In our Contracted Construction business, we posted ¥10.9 billion in operating revenue (up 15.7% from the same period of the previous year) and ¥1.2 billion in operating loss.

There was an increase in revenues due to an increase in completions of constructions to common areas of condominiums as well as reconstruction alternative products etc. in our renovation businesses. Orders received also expanded, mainly for constructions to common areas of condominiums and landscape gardening.

(Unit:¥ billion)

	First three months		Commonicon
	FY2011	FY2012	Comparison
Operating revenue	9.4	10.9	1.5
Operating income	(1.2)	(1.2)	0.0

	(Cint.1 dimon)
FY2011	FY2012 forecast
66.7	70.3
0.9	1.7

Breakdown of operating revenue

	First three months		Comporison	
	FY2011	FY2012	Comparison	
Custom-built houses	2.3	1.9	(0.4)	
Renovation	2.7	3.3	0.6	
Landscape gardening etc.	4.4	5.6	1.2	

(Unit:¥ billion)

,
FY2011
18.1
17.1
31.5

Orders received (sales from orders)

(Before adjustments in ¥ billion)

	First three months		Comparison
	FY2011	FY2012	Comparison
Total sales from orders	13.6	15.0	1.4
Custom-built houses	3.9	3.7	(0.2)
Renovation	4.3	4.2	(0.1)
Landscape gardening etc.	5.4	7.1	1.7

FY2011	
66.7	
19.0	
18.5	
29.3	

3) Retail Sales

In our Retail Sales business, operating revenue amounted to \$19.6 billion (down 4.4% from the same period of the previous year), and we recorded operating income of \$0.2 billion (down 64.4%).

At Tokyu Hands, Inc., both revenues and profit decreased due to such factors as the diminishing of the positive impact in the previous year, including a contribution from opening of new stores and strong sales of emergency-related supplies following the Great East Japan Earthquake.

The new stores that opened were "hands be Tokyu Plaza Omotesando Harajuku" (Shibuya-ku, Tokyo), "hands be DiverCity Tokyo Plaza" (Koto-ku, Tokyo), and "Tokyu Hands Shanghai," the first overseas store of Tokyu Hands, in April 2012. Moreover, "Tokyu Hands Tokyo" (Chiyoda-ku, Tokyo) is planned to be opened in September 2012.

	First three months		Composison
	FY2011	FY2012	Comparison
Operating revenue	20.5	19.6	(0.9)
Operating income	0.7	0.2	(0.4)

	(Ollit.# billion)
FY2011	FY2012 forecast
85.3	88.4
1.8	2.0

4) Leasing of Real Estate

In our Leasing of Real Estate business, operating revenue amounted to ¥33.9 billion (up 9.3% from the same period of the previous year) with operating income at ¥11.1 billion (up 22.9%).

During the first three months, there was an increase in revenues and profit, due mainly to "Tokyu Plaza Omotesando Harajuku" (Shibuya-ku, Tokyo), which started its operations at 100% capacity in April 2012, as well as the start of operations of "COCOE Amagasaki Ryokuyu Shintoshin" (Amagasaki-shi, Hyogo) and "Shibuya Nomura Building" (Shibuya-ku, Tokyo) which we acquired in the previous fiscal year.

The vacancy rate (office buildings and commercial facilities) improved to 1.2%, thanks mainly to the improved occupancy at existing office buildings, and remained at a low level (parent company basis).

(Unit:¥ billion)

	First three months		Companicon	
	FY2011	FY2012	Comparison	
Operating revenue	31.0	33.9	2.9	
Operating income	9.0	11.1	2.1	

	(Unit:# billion)
FY2011	FY2012
	forecast
125.3	125.4
35.3	33.0

Breakdown of operating revenue

Dicardown of operating revenue				
	First three months		Comparison	
	FY2011	FY2012	Comparison	
Owned *1	16.3	17.4	1.2	
Leased etc. *2	3.0	2.6	(0.5)	
Subsidiaries and others *3	11.7	13.9	2.2	

(Unit:¥ billion)

FY2011
65.2
12.1
48.0

- *1: Owned refers to office buildings and commercial facilities, etc. owned by the parent company and those owned by consolidated silent partnerships, etc.
- *2: Leased etc. refers to leases by the parent company, and businesses of non-consolidated silent partnerships, etc.
- *3: Subsidiaries and others refers to subsidiaries etc. other than consolidated silent partnerships, etc.

Vacancy rate of office buildings and commercial facilities

	As of March 31, 2009	As of March 31, 2010	As of March 31, 2011	As of March 31, 2012	As of June 30, 2012
Consolidated basis	5.1%	3.9%	4.1%	2.3%	1.7%
Parent company basis	4.6%	3.0%	3.7%	2.0%	1.2%

5) Property Management

Operating revenue and operating income from our Property Management business were \$18.8 billion (up 2.3% from the same period of the previous year) and \$1.3 billion (up 4.1%), respectively.

Regarding our Property Management business, both revenues and profit increased because of an expansion in the stock of condominium management service sites thanks partially to orders received for large contracts as a designated manager and increased orders for building management services, at Tokyu Community Corporation.

	First three months		Comparison	
	FY2011	FY2012	Comparison	
Operating revenue	18.3	18.8	0.4	
Operating income	1.2	1.3	0.1	

	(Unit:# billion)
FY2011	FY2012 forecast
74.7	76.1
4.9	5.1

6) Facility Operations

Our Facility Operations business generated ¥12.6 billion in operating revenue (up 4.6% from the same period of the previous year) and posted an operating loss of ¥0.6 billion.

Both revenues and profit increased due partially to a recovery in the number of visitors to ski resorts, membership resort hotel Harvest Club and golf clubs, which were at low levels in the previous year resulting from the impact of the Great East Japan Earthquake.

(Unit:¥ billion)

	First three months FY2011 FY2012 Compa		Composison	
			Comparison	
Operating revenue	12.0	12.6	0.6	
Operating income	(1.0)	(0.6)	0.4	

	(Cint.i dillidii)
FY2011	FY2012 forecast
59.6	59.7
3.0	2.0

Breakdown of operating revenue

*The figures in brackets indicate the number of facilities at end of period.

	First three months				
	FY2	011	FY2	012	Comparison
Golf course	2.7	[21]	2.7	[20]	(0.0)
Harvest Club	2.4	[24]	2.6	[24]	0.2
Oasis	3.4	[31]	3.6	[32]	0.1
Ski resort	0.7	[8]	1.0	[8]	0.3
Senior housing	1.0	[10]	1.0	[10]	(0.0)
Other	1.7		1.7		0.0

(Unit:¥ billion)

FY20	011	
9.5	[20]	
12.1	[24]	(Membership resort hotel)
14.1	[31]	(Fitness club, etc.)
10.7	[8]	
5.1	[10]	
8.1		

7) Real-Estate Agents

Operating revenue

Operating income

In our Real-Estate Agents businesses, operating revenue was ¥7.9 billion (up 11.3% from the same period of the previous year) and operating loss amounted to ¥1.0 billion.

Regarding our real-estate sales agent business, there was an increase in revenues and profit thanks mainly to an increase in the number of transactions in both retail sales and wholesale sales, and a rise in contracted prices.

Comparison

0.8

0.5

	(Unit:¥ billion)
FY2011	FY2012 forecast
37.7	40.8
2.9	3.7

Breakdown of operating revenue

Dreakdown or operating revenue				
	First three months		Composison	
	FY2011	FY2012	Comparison	
Real-estate sales agent	5.9	6.8	0.9	
Consignment sales	0.5	0.4	(0.1)	
Other	0.6	0.6	0.0	

FY2011

First three months

7.1

(1.5)

FY2012

7.9

(1.0)

FY2011
31.4
3.5
2.8

8) Other

	First thre	First three months	
	FY2011	FY2012	Comparison
Operating revenue	1.8	2.1	0.3
Operating income	(0.1)	(0.1)	(0.0)

	(Unit:\(\frac{1}{2}\) billion)	
FY2011	FY2012 forecast	
7.7	8.7	
0.2	0.0	

Breakdown of operating revenue

	First three months		Comparison	
	FY2011	FY2012	Comparison	
Consignment welfare	1.2	1.3	0.1	
Other	0.6	0.8	0.1	

- 1	(Unit:\frac{1}{2} billion)
	FY2011
	5.0
	2.7

(2) Analysis of Financial Conditions

During the first three months, total assets decreased by ¥145.6 billion compared to the end of the previous fiscal year, due to such factors as the transferring of part of the commercial facilities and office buildings owned by the Company and its consolidated subsidiaries to Activia Properties Inc. Total liabilities also decreased by ¥151.2 billion due mainly to a decrease in interest-bearing debt from the transfer of the said assets, etc. Of interest-bearing debt, ¥489.0 billion is loans payable of silent partnerships, etc.

(Unit:¥ billion)

	As of June 30, 2011	As of June 30, 2012	(Reference) As of March 31, 2012
Total assets	1,732.4	1,599.1	1,744.8
Total liabilities	1,472.1	1,318.2	1,469.4
Net assets	260.3	280.9	275.3
Equity	228.7	246.7	240.8
Equity ratio	13.2%	15.4%	13.8%
Interest-bearing debt	1,098.9	942.2	1,064.0

(3) Forecast for Fiscal Year 2012 Ending March 31, 2013

	Operating revenue	Operating income	Ordinary income	Net income
	(Millions of yen)	(Millions of yen)	(Millions of yen)	(Millions of yen)
Full-year forecast	600,000	51,000	38,000	16,000

Reference: Projected net income per share (full-year): ¥30.13

There is no change from the forecast announced on May 10, 2012.

However, the forecasts and other forward-looking statements in this report are based on currently available information and certain assumptions determined as rational. Actual performance may significantly differ from these forecasts due to various factors in the future.

First Quarter Consolidated Balance Sheets

 $\frac{Tokyu\ Land\ Corporation\ and\ Consolidated\ Subsidiaries}{(Audit\ has\ not\ been\ completed.)}$ (Millions of yen)

(Addit has not been completed.)		(Willions of yell)
Account title	As of March 31, 2012	As of June 30, 2012
Assets		
Current assets		
Cash and deposits	60,570	45,492
Notes and accounts receivable-trade	17,486	13,086
Short-term investment securities	4,110	7,572
Merchandise	8,311	8,460
Real estate for sale	89,986	62,030
Real estate for sale in process	79,085	80,238
Costs on uncompleted construction contracts	3,602	6,323
Supplies	741	690
Other	37,066	43,614
Allowance for doubtful accounts	(277)	(326)
Total current assets	300,683	267,182
Noncurrent assets		
Property, plant and equipment		
Buildings and structures	423,894	402,023
Accumulated depreciation	(164,176)	(162,153)
Buildings and structures, net	259,718	239,869
Land	1,016,728	914,270
Construction in progress	13,073	9,987
Other	47,127	46,976
Accumulated depreciation	(29,750)	(30,210)
Other, net	17,377	16,765
Total property, plant and equipment	1,306,897	1,180,892
Intangible assets		
Goodwill	656	616
Other	26,617	25,171
Total intangible assets	27,274	25,788
Investments and other assets		
Investment securities	29,538	37,928
Lease and guarantee deposits	51,505	57,830
Other	29,769	30,376
Allowance for doubtful accounts	(894)	(859)
Total investments and other assets	109,918	125,275
Total noncurrent assets	1,444,090	1,331,956
Total assets	1,744,774	1,599,139
		· · · ·

Note: Amounts are in units of millions of yen with fractional units discarded.

<u>Tokyu Land Corporation and Consolidated Subsidiaries</u> (Audit has not been completed.)

(Millions of yen)

Account title	As of March 31, 2012	As of June 30, 2012
Liabilities		
Current liabilities		
Notes and accounts payable-trade	46,125	32,351
Short-term loans payable	337,805	197,003
Commercial papers	_	3,500
Current portion of bonds	20,000	20,000
Income taxes payable	9,537	8,238
Provision	7,536	4,687
Other	96,707	87,804
Total current liabilities	517,713	353,585
Noncurrent liabilities		
Bonds payable	33,000	30,200
Long-term loans payable	673,173	691,455
Long-term lease and guarantee deposited	164,832	164,995
Provision for retirement benefits	17,761	18,201
Other provision	672	682
Other	62,274	59,090
Total noncurrent liabilities	951,713	964,626
Total liabilities	1,469,427	1,318,211
Net assets		
Shareholders' equity		
Capital stock	57,551	57,551
Capital surplus	39,288	39,288
Retained earnings	133,243	139,702
Treasury stock	(1,189)	(1,190)
Total shareholders' equity	228,894	235,351
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(221)	(532)
Deferred gains or losses on hedges	116	(16)
Revaluation reserve for land	13,984	13,634
Foreign currency translation adjustment	(1,968)	(1,777)
Total accumulated other comprehensive income	11,910	11,308
Minority interests	34,542	34,267
Total net assets	275,347	280,927
Total liabilities and net assets	1,744,774	1,599,139

Note: Amounts are in units of millions of yen with fractional units discarded.

First Quarter Consolidated Statements of (Comprehensive) Income

(First Quarter Consolidated Statements of Income)

<u>Tokyu Land Corporation and Consolidated Subsidiaries</u> (Audit has not been completed.)

(Millions of yen)

(Addit has not been completed.)	First three months		
Account title	FY2011 (from April 1, 2011 to June 30, 2011)	FY2012 (from April 1, 2012 to June 30, 2012)	
Operating revenue	108,240	144,447	
Operating cost	85,722	118,663	
Operating gross profit	22,517	25,784	
Selling, general and administrative expenses	16,772	17,031	
Operating income	5,745	8,753	
Non-operating income			
Interest income	29	29	
Dividends income	91	80	
Equity in earnings of affiliates	114	168	
Other	70	71	
Total non-operating income	305	351	
Non-operating expenses			
Interest expenses	3,939	3,218	
Other	193	429	
Total non-operating expenses	4,133	3,647	
Ordinary income	1,916	5,457	
Extraordinary income			
Gain on sales of noncurrent assets	32	8,377	
Gain on negative goodwill	48,286	_	
Other	141	223	
Total extraordinary income	48,460	8,600	
Extraordinary loss			
Impairment loss	26,702	59	
Loss on sales of noncurrent assets	0	65	
Other	185	_	
Total extraordinary losses	26,888	125	
Income before income taxes and minority interests	23,488	13,932	
Income taxes	1,386	5,519	
Income before minority interests	22,101	8,413	
Minority interests in income	218	451	
Net income	21,883	7,962	

Note: Amounts are in units of millions of yen with fractional units discarded.

(First Quarter Consolidated Statements of Comprehensive Income)

(Millions of yen)

7,714

439

<u>Tokyu Land Corporation and Consolidated Subsidiaries</u> (Audit has not been completed.)

First three months FY2012 FY2011 Account title (from April 1, 2012 to (from April 1, 2011 to June 30, 2011) June 30, 2012) Income before minority interests 22,101 8.413 Other comprehensive income Valuation difference on available-for-sale securities (48)(324)Deferred gains or losses on hedges 41 (132)Foreign currency translation adjustment 61 193 Revaluation reserve for land 5 Total other comprehensive income 53 (258)22,155 8,154 Comprehensive income Comprehensive income attributable to

21,942

213

Note: Amounts are in units of millions of yen with fractional units discarded.

Comprehensive income attributable to owners of the

Comprehensive income attributable to minority

interests