FY2014 Ended March 31, 2015 Financial Flash Report

(¥ billion)

									(# DIIIIOH)
1. Statements of Income	Mar-	2012	Mar-	2013	Mar-	2014	Mar-	2015	Mar-2016
(Consolidated base)	1H		1H		1H		1H		Forecasts
Operating revenue	241.0	556.8	286.5	595.9	294.1	714.1	322.3	773.1	780.0
Operating gross profit	51.1	123.3	58.3	126.8	63.6	145.3	65.7	148.8	_
Gross margin ratio	21.2%	22.1%	20.3%	21.3%	21.6%	20.3%	20.4%	19.2%	_
SG&A expenses	34.5	73.2	35.3	74.8	38.5	83.9	40.7	85.5	_
SG&A expenses to sales	14.3%	13.2%	12.3%	12.6%	13.1%	11.7%	12.6%	11.1%	_
Operating income	16.6	50.1	23.0	52.0	25.2	61.4	24.9	63.3	65.0
Non-operating income	0.7	1.4	0.7	1.2	0.6	1.3	0.6	1.1	_
Interest and dividends	0.4	0.4	0.2	0.3	0.2	0.3	0.3	0.5	_
Other	0.4	0.9	0.5	0.9	0.4	1.0	0.2	0.6	_
Non-operating expenses	8.6	16.6	7.1	13.3	5.7	12.2	6.0	12.7	_
Interest	7.8	15.0	6.2	11.6	5.1	10.2	5.0	10.0	_
Other	0.8	1.5	0.9	1.7	0.6	2.0	1.0	2.8	_
(Net interest receive)	(7.5)	(14.6)	(6.0)	(11.3)	(4.9)	(9.9)	(4.6)	(9.5)	_
Ordinary income	8.7	34.9	16.5	39.9	20.1	50.6	19.5	51.7	52.0
Extraordinary income	48.5	49.0	11.0	11.5	0.1	0.2	-	1.2	_
Extraordinary loss	28.8	41.7	3.1	9.5	0.2	7.0	0.3	12.9	_
Income before income taxes and minority interests	28.4	42.2	24.4	42.0	20.0	43.7	19.2	40.0	_
Income before minority interests	26.1	38.1	15.9	26.7	11.5	26.6	11.4	25.8	_
Net income	24.8	34.2	14.2	22.1	9.1	23.7	11.2	25.2	26.5

2. Management Indexes

(Consolidated base)

Total assets	1,718.1	1,744.8	1,610.1	1,718.4	1,756.2	1,789.8	1,898.9	1,973.8	_
ROA	_	3.5%	l	3.0%	l	3.5%	-	3.4%	3.2%
Equity	231.6	240.8	252.9	268.7	275.2	364.5	374.8	395.3	_
Equity ratio	13.5%	13.8%	15.7%	15.6%	15.7%	20.4%	19.7%	20.0%	_
ROE	_	15.2%	_	8.7%	_	7.5%	_	6.6%	6.5%
Net income per share	46.72	64.40	26.75	41.71	17.15	41.61	18.47	41.45	43.53
Net assets per share	436.11	453.46	476.34	505.99	518.60	598.73	615.69	649.40	_
Dividends	3.5	7.0	3.5	7.0	3.5	*3 8.0	5.0	10.0	11.0
Dividend payout ratio	_	10.9%	_	16.8%	_	19.2%	_	24.1%	25.3%
Operating income before depreciation *2	27.4	71.0	33.1	72.4	36.0	84.6	37.0	88.0	89.2
Depreciation	10.7	20.8	10.0	20.2	9.8	20.0	9.8	20.2	19.6
Amortization of goodwill	0.1	0.2	0.1	0.2	1.0	3.2	2.3	4.5	4.6

3. Interest-bearing Debt

(Consolidated base)

Int	erest-bearing Debt	1,076.5	1,064.0	934.7	974.1	1,043.4	991.0	1,130.2	1,125.4	1,200.0
	Interest-bearing Debt/EBITDA	_	15.0	_	13.5	_	11.7	_	12.8	13.5
	DER	_	4.4	_	3.6	_	2.7	_	2.8	2.9
	Interest	7.8	15.0	6.2	11.6	5.1	10.2	5.0	10.0	_
	Average interest rate	_	-	_	1.1%	_	1.0%	_	0.9%	-

^{*1} For the FY2013 second quarter ended September 30, 2013 and prior fiscal periods, data of Tokyu Land Corporation (on a consolidated basis) is used.(Page1~4)

^{*2} Operating income before depreciation = Operating income+Depreciation+Amortization of goodwill

^{*3} The sum of the interim dividend of ¥3.5 paid by Tokyu Land Corporation and the year-end dividend of ¥4.5 paid by the Company.

(¥ billion)

4. Investment etc.	Mar-2012		Mar-	2013	Mar-2014	
(Consolidated base)	1H		1H		1H	
Capital Investment	8.6	41.6	18.1	43.8	27.6	77.5
Real estate for sale (buildings commercial facilities)	9.1	22.2	_	27.4	33.3	92.9
Land for sale (Condominiums Detached housing)	18.5	36.6	15.5	59.5	31.3	51.1

4. Investment etc.	Mar-	2015	Mar-2016
(Consolidated base)	1H		Forecasts
Capital Investment	64.3	126.7	140.0
Real estate for sale (buildings • commercial facilities)	72.5	150.4	65.0
Land for sale (Condominiums Detached housing)	27.7	74.8	60.0
Investment overseas	17.4	21.1	47.0

5. Cash Flows (Consolidated base)

CF from operating activities	(6.8)	44.9	22.0	70.2	(62.8)	(13.5)
CF from investing activities	(3.3)	(28.8)	103.5	42.5	(31.5)	19.7
CF from financing activities	0.9	(16.4)	(128.5)	(90.5)	68.3	3.0
Cash and cash equivalents at the end of the year	54.0	64.2	58.9	84.1	58.3	92.7

5. Cash Flows (Consolidated base)

CF from operating activities	(108.5)	(38.5)	_
CF from investing activities	(63.8)	(100.3)	_
CF from financing activities	140.0	139.2	_
Cash and cash equivalents at the end of the year	60.2	93.9	_

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	Mar-	2012	Mar-	2013	Mar-	2014
6. Segment Performance	1H		1H		1H	
Operating revenue	241.0	556.8	286.5	595.9	294.1	714.1
Real Estate Sales	32.8	116.3	69.0	145.1	57.9	209.1
Contracted Construction	27.3	66.7	30.6	70.1	36.7	90.7
Retail Sales	42.7	85.3	40.9	82.8	41.3	84.5
Leasing of Real Estate	61.5	125.3	65.5	128.3	63.2	130.9
Property Management	37.0	74.7	37.9	76.5	47.5	96.0
Facility Operations	26.7	59.6	27.2	59.7	29.2	63.8
Real Estate Agents	17.6	37.7	19.3	42.3	24.2	51.6
Other	3.6	7.7	4.0	8.8	4.5	9.9
Elimination	(8.2)	(16.5)	(7.9)	(17.8)	(10.4)	(22.3)
Operating income	16.6	50.1	23.0	52.0	25.2	61.4
Real Estate Sales	(0.4)	6.7	2.5	6.6	2.9	12.5
Contracted Construction	(0.9)	0.9	(0.2)	1.6	(0.0)	2.9
Retail Sales	0.8	1.8	0.2	0.9	0.0	1.1
Leasing of Real Estate	18.1	35.3	19.5	35.0	17.9	33.6
Property Management	2.4	4.9	2.5	5.1	3.1	6.7
Facility Operations	(0.7)	3.0	0.0	3.8	0.8	4.3
Real Estate Agents	0.1	2.9	1.2	4.8	3.6	8.5
Other	(0.2)	0.2	(0.1)	0.0	(0.2)	0.0
Elimination	(2.6)	(5.7)	(2.7)	(5.8)	(3.0)	(8.0)
Operating Income Ratio	6.9%	9.0%	8.0%	8.7%	8.6%	8.6%
Real Estate Sales	(1.4)%	5.8%	3.7%	4.6%	4.9%	6.0%
Contracted Construction	(3.3)%	1.3%	(0.7)%	2.3%	(0.0)%	3.2%
Retail Sales	1.8%	2.2%	0.5%	1.0%	0.0%	1.3%
Leasing of Real Estate	29.5%	28.2%	29.8%	27.3%	28.3%	25.6%
Property Management	6.4%	6.6%	6.7%	6.7%	6.6%	6.9%
Facility Operations	(2.5)%	5.0%	0.2%	6.3%	2.7%	6.7%
Real Estate Agents	0.8%	7.6%	6.0%	11.3%	14.9%	16.5%
Other	(5.6)%	3.1%	(3.7)%	0.3%	(3.4)%	0.1%

,			(¥ billion)
	Mar-2	2015	Mar-2016
6. Segment Performance	1H	*1	Forecasts *2
Operating revenue	322.3	773.1	780.0
Urban Development	97.9	261.0	227.9
Residential	40.6	104.8	105.7
Property Management	64.0	136.1	148.2
Real-Estate Agents	26.9	61.4	70.5
Wellness	32.7	75.1	89.2
Tokyu Hands	41.6	87.9	95.4
Business Innovation and Others/Innovation business *2	27.8	68.3	64.8
Elimination	(9.3)	(21.5)	(21.7)
Operating income	24.9	63.3	65.0
Urban Development	17.4	38.5	39.4
Residential	2.7	5.5	5.3
Property Management	3.6	9.1	8.8
Real-Estate Agents	3.0	9.4	8.8
Wellness	0.7	4.4	4.4
Tokyu Hands	(0.2)	0.9	1.2
Business Innovation and Others/Innovation business *2	0.3	1.2	2.5
Elimination	(2.5)	(5.7)	(5.4)
Operating Income Ratio	7.7%	8.2%	8.3%
Urban Development	17.7%	14.7%	17.3%
Residential	6.6%	5.3%	5.0%
Property Management	5.7%	6.7%	6.0%
Real-Estate Agents	11.2%	15.3%	12.5%
Wellness	2.0%	5.9%	4.9%
Tokyu Hands	(0.5)%	1.0%	1.2%
Business Innovation and Others/Innovation business *2	1.1%	1.7%	3.8%

^{* 1.} The Group reorganized its structure and reportable segments effective from the fiscal year ending March 31, 2015.

The segment name of "Business Innovation and Others" used until the fiscal year ended March 31, 2015, has been changed to "Innovation business"

 $[\]ast$ 2. The Group reorganized its structure and reportable segments effective from the fiscal year ending March 31, 2016.

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	Mar-	2012	Mar-	2013	Mar-2014		Mar-	2015	Mar-2016	
6. Segment Performance	1H		1H		1H		6. Segment Performance	1H		Forecasts
Assets		1,744.8	_	1,718.4	_	1,789.8	Assets		1,973.8	_
Real Estate Sales	_	185.8	_	190.8	_	260.2	Urban Development	_	1,363.1	_
Contracted Construction	_	27.1	_	24.4	_	30.1	Residential	_	146.5	_
Retail Sales	_	32.2	_	33.2	_	32.2	Property Management	_	89.6	_
Leasing of Real Estate	_	1,241.5	_	1,165.8	_	1,099.5	Real-Estate Agents	_	57.1	_
Property Management	_	12.0	_	54.2	_	52.7	Wellness	_	206.2	_
Facility Operations	_	199.4	_	195.0	_	196.5	Tokyu Hands	_	36.0	_
D 15		00.7	_	70.7		40.0	Business Innovation			
Real Estate Agents		36.7	_	72.7	_	48.0	and Others/Innovation business *2	_	77.0	_
Other		12.9	_	(22.2)	_	24.1			(1.0)	
Eliminations		(2.9)		(33.2)		46.5	Elimination		(1.8)	_
Depreciation		20.8	_	20.2	_	20.0	Depreciation	_	20.2	
Real Estate Sales	_	0.1	_	0.1	_	0.1	Urban Development	_	10.6	_
Contracted Construction	_	0.3	_	0.3	_	0.3	Residential	_	0.2	_
Retail Sales	_	1.1	_	1.1	_	1.1	Property Management	_	8.0	-
Leasing of Real Estate	_	11.8	_	11.5	_	11.1	Real-Estate Agents	_	1.2	_
Property Management	_	0.2	_	0.2	_	0.3	Wellness	_	5.2	_
Facility Operations	_	4.9	_	4.8	_	5.0	Tokyu Hands	_	1.2	-
Real Estate Agents	_	1.1	_	1.1	_	0.9	Business Innovation and Others/Innovation		1.0	
Other	_	0.6	_	0.6	_	0.6	business *2		1.0	
Eliminations	_	0.5	_	0.4	_	0.4	Elimination	_	0.1	
Capital expenditures	_	41.8	_	82.9	_	77.5	Capital expenditures	_	102.2	
Real Estate Sales		0.1	_	0.6		0.4	Urban Development	_	83.8	_
Contracted Construction		0.1	_	0.0	_	0.4	Residential		0.6	
Retail Sales	_	1.1	_	1.2	_				1.8	
		33.6	_		_	1.1	Property Management			_
Leasing of Real Estate			_	35.9		64.2	Real-Estate Agents	_	1.6	
Property Management		0.1	_	38.4	_	0.6	Wellness	_	7.3	
Facility Operations		4.3	_	4.1	_	6.9	Tokyu Hands	_	3.5	_
Real Estate Agents	_	0.6	-	1.2	-	1.4	Business Innovation and Others/Innovation	_	3.0	_
Other	_	1.2	-	0.6	-	1.0	business *2			
Eliminations	_	0.4	_	0.5	_	1.5	Elimination	_	0.6	-

7. Segment Indicators

Vacancy rate (Consolidated)

Vacancy rate (*TLC·SPC)

① Leasing of Real Estate								
Operating revenue	61.5	125.3	65.5	128.3	63.2	130.9		
Owned (*TLC)	14.2	30.1	15.3	30.1	14.6	30.1		
Owned (Consolidated SPC)	18.0	35.1	17.8	33.7	16.3	34.3		
Leased etc.(*TLC)	6.2	12.1	6.3	11.9	5.0	11.6		
Other	23.2	48.0	26.1	52.5	27.2	54.9		

2.3%

2.0%

1.8%

1.3%

①Urban Development (¥ billio								
Operating revenue	97.9	261.0	227.9					
Leasing (Office buildings)	19.0	38.9	38.2					
Leasing (commercial facilities)	17.3	36.6	38.7					
Asset management etc.	34.0	129.7	102.1					
Leasing (Residence) etc.	27.7	55.8	49.0					
Vacancy rate	2 ∩%	2 0%	_					

2.1%

1.5%

2.2%

1.8%

7. Segment Indicators Mar-2012		Mar-2013 N		Mar-	2014	(1) Listers December 1	Mar-2015		(thousand m)	
1) Leasing of Real Estate		2012		2010		2014	①Urban Development		2010	Mar-2016 Forecasts
Total Leasing floor area	1H	1.505	1H	4 405	1H	4.540	T	1H	4.540	Torecasts
Total floor area (*TLC·SPC) Office	1,327	1,505	1,406	1,425	1,486	1,512	Total floor area Office	1,582	1,548	_
Commercial Facilities	607	633	584	620	612	671	Commercial Facilities	669	689	_
	720	872	822	805	874	841		913	859	_
Owned (Including SPC)	1,176	1,353	1,275	1,298	1,364	1,394	Owned (Including SPC)	1,471	1,441	_
Subleased	151	152	132	127	122	118	Subleased	111	107	_
Office for each area Chiyoda,Chuo,Minato,							Office for each area Chiyoda,Chuo,Minato,			
Shinjuku,Shibuya	498	505	466	465	460	525	Shinjuku,Shibuya	535	577	_
Other Tokyo districts	07	F.C.		77	77	71	Other Tokyo districts	67	64	
(total 23 districts)	37	56	57	77	77	71	(total 23 districts)	67	64	_
Other Metropolitan area	21	21	21	21	21	21	Other Metropolitan area	14	14	_
Kansai area and Others	52	51	40	57	55	55	Kansai area and Others	53	34	_
② Real Estate Sales							*			
(TOKYU LAND CORPORATION							②Residential Operating revenue			(¥ billion)
Operating revenue	29.0	105.8	65.2	134.4	51.5	175.4		40.6	104.8	105.7
Condominiums	21.3	91.2	29.1	95.1	39.1	137.0	Condominiums	31.1	89.7	90.8
Detached housing	2.1	4.5	1.4	3.5	4.6	7.6	Detached housing	2.5	5.5	7.6
Country houses, Cottages	1.6	1.9	0.2	0.5	6.1	7.2	Other	7.0	9.6	7.2
Counter sales total	25.0	97.6	30.7	99.1	49.8	151.9				
Other sales	4.1	8.2	34.5	35.4	1.8	23.5				
No.of units sold *1	677	2,636	788	2,502	1,087	3,057	No.of units sold *1	828	2,169	2,119
Condominiums	558	2,426	730	2,367	782	2,633	Condominiums	768	2,027	1,927
Detached housing	64	145	51	122	180	272	Detached housing	60	142	192
Country houses, Cottages	55	65	7	13	125	152				
Inventory of completed units *1	156	330	269	280	153	306	Inventory of completed units *1	221	348	_
Condominiums	139	291	243	252	122	260	Condominiums	162	303	_
Detached housing	17	39	26	28	31	46	Detached housing	59	45	
No.of units supplied *1	1,624	2,921	1,028	2,537	1,646	2,747	No.of units supplied *1	1,099	2,201	2,200
Condominiums	1,520	2,728	978	2,381	1,517	2,489	Condominiums	1,030	2,061	2,000
Metropolitan area	681	1,346	275	1,144	1,112	1,818	Metropolitan area	598	1,173	1,200
Kansai area	605	1,078	594	1,124	281	511	Kansai area	383	699	600
Other area	234	304	109	113	124	160	Other area	49	189	200
Detached housing	50	112	31	99	86	170	Detached housing	69	140	200
Country houses,Cottages *1 No. of units is after conve	54	81	19	57	43	88				
		•	are.				@ -			
3 Property Management (Numb							③Property Management			
Condominiums (units)	409,281	405,911	451,606	617,687	627,304	641,591	Condominium units	668,760	678,479	723,734
Buildings (no. of contracts)	1,360	1,356	1,352	1,330	1,318	1,305	Number of office buildings	1,399	1,360	1,409
4 Real Estate Agents							④Real-Estate Agents	1		
Number of transactions	7,258	14,912	7,872	16,615	9,446	19,435	Number of transactions	9,327	19,568	21,160
5 Facility Operations (Consolida	ated base)						⑤Wellness			(¥ billion)
Operating revenue	26.7	59.6	27.2	59.7	29.2	63.8	Operating revenue	32.7	75.1	89.2
Golf course	5.2	9.5	4.9	8.6	4.7	8.4	Golf course [20]	4.8	8.6	8.7
Harvest club	6.1	12.1	6.3	12.2	6.7	13.5	Harvest club [27]	7.4	14.7	14.9
Oasis	7.1	14.1	7.3	14.5	7.5	15.0	Oasis [34]	7.9	15.8	16.8
Ski resort	2.1	10.7	2.4	10.7	2.4	10.5	Ski resort [8]	2.5	11.1	12.1
Senior housing	2.2	5.1	2.5	5.7	2.8	6.3	Senior housing [11]	3.1	6.4	6.4
Other	4.0	8.1	3.8	8.1	5.1	10.2	TOKYU STAY [15]	_	JT	7.8
Registration fee	1.0	1.6	0.7	1.7	1.5	2.8	Consignment welfare	_	_	7.9
No.of memberships							Sales of country houses and			
	850	1,383	507	1,325	1,019	1,841	membership	1.9	8.3	3.0
* TLC=TOKYU LAND CORPO	RATION						Other	5.2	10.3	11.6