# Financial Highlights FY2014 First Quarter (First Three Months) Ended June-30, 2014



The forecasts and other forward-looking statements in this report are based on currently available information and certain assumptions determined as rational. Consequently, the statements herein do not constitute assurances regarding actual results by the Company. Actual performance may significantly differ from these forecasts due to various factors in the future.

Tokyu Fudosan Holdings Corporation was established on October 1, 2013. The financial results for the year ended March 31, 2014 (Full-year) and year ended March 31, 2014 (Q1) represent the consolidated financial results of Tokyu Land Corporation.

#### FY2014 Q1 (First Three Months) Operating Results

Both revenue and income increased mainly for the urban development segment and the residential segment

					()	¥ billion)	
	Q1 First Three Months (ended June-30)			-Full (ended l			
	FY2013	FY2014	Comparison	FY2013	FY2014 Forecast	Progress	Compared to the same period last year
Operating revenue	122.6	162.1	39.5	714.1	735.0	22.1%	□ Operating revenue • Operating income
Operating income	8.1	9.2	1.1	61.4	63.0	14.5%	Both revenue and income increased, mainly owing to an increase in the sale of properties in
Non-operating income	0.3	0.5	0.2	1.3	_	_	the urban development segment and rising sales
Non-operating expenses	2.9	3.2	0.3	12.2	_	_	in the residential segment.
Ordinary income	5.6	6.5	0.9	50.6	51.0	12.7%	□Net income Income increased, partially because of improved
Extraordinary income	0.1	_	(0.1)	0.2	_	_	minority interests in income with the change to
Extraordinary losses	0.0	_	(0.0)	7.0	_	_	holding company.
Income before income taxes and minoritv interests	5.6	6.5	0.9	43.7	_	_	
Total income taxes	2.7	2.8	0.1	17.1	_	_	
Minority interests in income	0.8	0.0	(0.7)	2.9	_	_	
Net income	2.2	3.6	1.4	23.7	25.0	14.5%	
Total assets	1,699.6	1,813.8	114.2	1,789.8	_	_	
Interest-bearing Debt	1,005.2	1,050.5	45.3	991.0	1,115.0	_	
Equity	266.4	368.3	101.9	364.5	_	_	
Equity ratio	15.7%	20.3%	4.6P	20.4%	_	_	
DE ratio	3.8	2.9	(0.9)	2.7	2.9	_	

[Note] Figures in brackets in the table show amounts posted, and figures with the mark + or figures in parentheses show increases or decreases. (The same will apply in the following pages.)

## FY2014 Q1 (First Three Months) Segment performance

#### Segment categories are changed from FY2014

#### \*The details of the change in segments are described in Reference Information (1-3).

						(¥ billion)	
		rst Three N nded June-:			-year Mar-31)	Progress	Compared to the same period last year
	FY2013 (*)	FY2014	Comparison	FY2013 (*)	FY2014 Forecast	Frogress	Compared to the same period last year
Operating revenue	122.6	162.1	39.5	714.1	735.0	22.1%	Urban Development
Urban Development	32.3	59.7	27.4	178.1	216.9	27.6%	Both revenue and income increased, mainly owing to an increase in sales of properties and the contribution of the properties that have begun to b
Residential	12.7	19.6	6.9	141.8	107.2	18.3%	operated.
Property Management	28.7	31.4	2.6	139.1	140.4	22.3%	Residential
Real-Estate Agents	10.9	12.3	1.3	58.4	59.0	20.8%	Both revenue and income increased, mainly owing to an increase in the bulk sale of land
Wellness	14.4	15.4	1.0	72.9	72.4	21.3%	
Tokyu Hands	19.9	19.0	(0.8)	84.5	88.1	21.6%	☐ Property Management Both revenue and income increased, mainly owing to an increase in
Business Innovation and Others	7.7	8.8	1.1	59.4	70.6	12.4%	engineering work of common spaces of condominium
Elimination	(4.0)	(4.1)	(0.1)	(20.0)	(19.4)	_	☐ Real-Estate Agents Revenue increased, mainly owing to an increase in sales of real estate
Operating income	8.1	9.2	1.1	61.4	63.0	14.5%	sales business, although income decreased, mostly because of a decline in brokerage revenue.
Urban Development	8.0	9.1	1.2	31.9	36.0	25.4%	
Residential	(0.2)	1.2	1.4	11.6	7.4	16.2%	☐ Wellness Both revenue and income increased, mainly owing to the contribution of
Property Management	1.3	1.7	0.4	9.2	9.4	18.3%	the properties whose operation was begun.
Real-Estate Agents	0.5	0.3	(0.2)	9.2	9.3	3.6%	□ Tokyu Hands
Wellness	(0.1)	(0.0)	0.0	1.9	2.9	_	Both revenue and income decreased, mainly due to a decline in revenue of existing stores.
Tokyu Hands	0.2	(0.2)	(0.4)	1.1	0.9	_	
Business Innovation and Others	(1.6)	(1.8)	(0.1)	(1.3)	2.5	_	☐ Business Innovation and Others Revenue increased, mainly owing to an increase in the number of houses built to order and delivered, although income decreased slightly, primarily
Elimination	(0.0)	(1.2)	(1.2)	(2.2)	(5.3)	_	because of an increase in costs.

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\* Figures of the new segments for the fiscal year ended March 31, 2014 (Full-year) and year ended March 31, 2014 (Q1) are based on the estimated amounts.

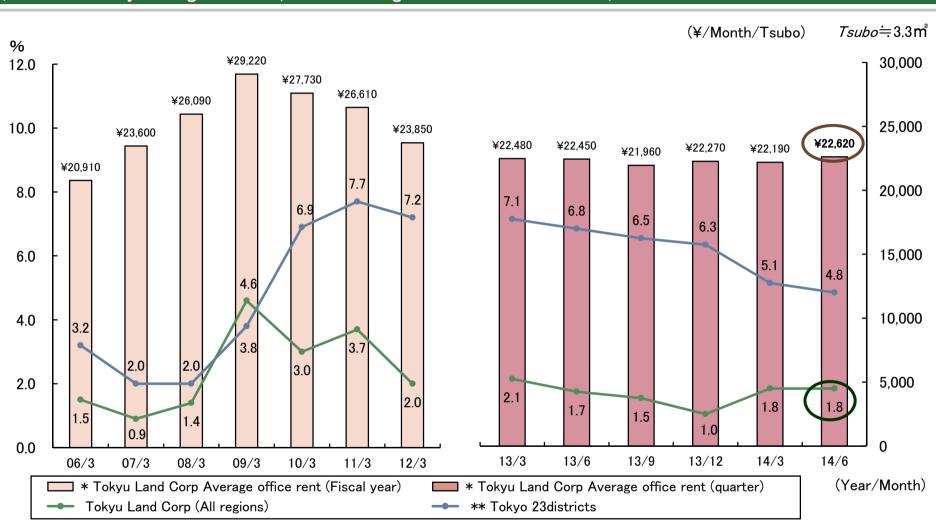
### Urban Development (1) FY2014 Q1 (First Three Months)

#### Q1: Increase revenues and income FY2014: Increase revenues and income

				(¥ billion)
First Quarter First Three Months	FY2013 Q1(Apr-Jun) (*)	FY2014 Q1(Apr-Jun)	Comparison	Progress
Operating revenue	32.3	59.7	27.4	27.6%
Leasing (Office buildings)	8.5	9.5	1.0	
Leasing (Commercial facilities)	9.2	8.5	(0.7)	
Asset management etc.	1.9	26.8	24.9	
Leasing (Residence)etc.	12.7	15.0	2.2	
Operating income	8.0	9.1	1.2	25.4%
Full-year	FY2013 (*)	FY2014 Forecast	Comparison	
Operating revenue	178.1	216.9	38.7	
Leasing (Office buildings)	35.1	38.6	3.5	
Leasing (Commercial facilities)	38.3	34.7	(3.6)	
Asset management etc.	53.6	90.9	37.3	
Leasing (Residence)etc.	51.1	52.7	1.6	* Figures of the ne ended March 31, 2
Operating income	31.9	36.0	4.1	March 31, 2014 ( amounts.

\* Figures of the new segments for the fiscal year ended March 31, 2014 (Full-year) and year ended March 31, 2014 (Q1) are based on the estimated amounts.

#### Urban Development (2) Vacancy Rate and Rent



As of June-30, 2014 Vacancy rate 1.8% (Tenants actually moving in and out, Office buildings and commercial facilities)

\* The average office rents of the Company presented include common area service expenses.

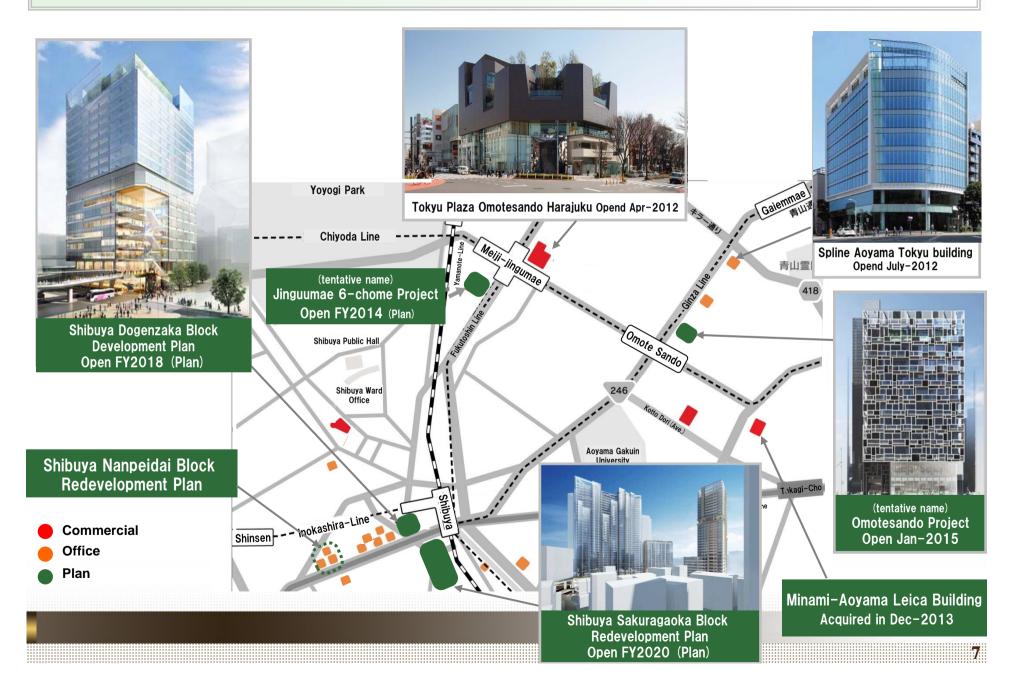
\*\* [Tokyo 23districts] ···Date Source: CBRE K.K. [OFFICE MARKET REPORT]

### **Urban Development (3) New projects**

FY	Projects	Usage	Floor space※ (thousand ㎡)	0	pen
	DECKS Tokyo Beach (Building with land lease rights)	Commercial	69	Sep-13	(Acquired)
	Minami-Aoyama Leica Building (building with superficies right)	Commercial	2	Dec-13	(Acquired)
2013	La Porte Shinsaibashi	Commercial	4	Dec-13	(Acquired)
	Ebisu Prime Square	Office • housing Commercial	69	Dec-13	(Acquired)
	Shiodome Building	Office Commercial	119	Apr-14	(Acquired)
	Nikko Shibuya Nanpeidai Building	Office	7	Apr-14	(Acquired)
2014	Market Square Sagamihara	Commercial	15	July-14	
	(tentative name) Omotesando Project	Office	9	Jan-15	
	(tentative name) Jinguumae 6-chome Project	Commercial	8	FY2014	
	(tentative name) Morinomiya Project (Building with land lease rights)	Commercial	24	FY2015	
2015	Futako Tamagawa Rise (Phase I Project)	Office Commercial	156	FY2015	
	(tentative name) Ginza 5-chome Project	Commercial	50	FY2015	
2018	Urban Redevelopment "Step Up" Project Takeshiba District (Building with land lease rights) ※Part of the project (residential properties) to open for business in FY2017	Office Commercial	105	FY2018	
	Shibuya Dogenzaka Block Development Project	Office Commercial	59	FY2018	
2020	Shibuya Sakuragaoka Block Redevelopment Plan	Office · housing Commercial	241	FY2020	

**\***Floor space of all the projects (before taking our equity into account)

#### Urban Development (4) New projects (Shibuya, Omotesando, and Aoyama areas)



# Residential (1) FY2014 Q1 (First Three Months)

#### Q1: Increase revenues and income FY2014: Decrease revenues and income

				(¥billion)		
First Quarter First Three Months	FY2013 Q1(Apr-Jun) (*)	FY2014 Q1(Apr-Jun)	Comparison	Progress		
Operating revenue	12.7	19.6	6.9	18.3%		
Condominiums	11.7	12.1	0.4			
Detached housing	0.8	0.6	(0.2)			
Others	0.1	6.9	6.8			
Operating income	(0.2)	1.2	1.4	16.2%		
Full-year	FY2013 (*)	FY2014 Forecast	Comparison			
Operating revenue	141.8	107.2	(34.6)			
Condominiums	133.3	92.8	(40.5)			
Detached housing	7.6	7.7	0.1			
Others	0.9	6.7	5.8	* Figures of the new segments for the fiscal yea		
Operating income	11.6	7.4	(4.2)	ended March 31, 2014 (Full-year) and year e March 31, 2014 (Q1) are based on the estima amounts.		

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\* The actual results before FY2014 are reapportioned under the new segments.

FY	FY2012	FY2013	FY2014 Forecast	FY2015 Forecast
No. of units sold	Total 2,082units	Total 2,528units	Total 2,117units (Plan)	Acquired land for total
Revenue (¥ billion)	89.3 from the previous year +10.4	133.3 from the previous year +43.9	92.8 (Plan)	about 6,500units to be delivered on or after next fiscal year
Beginning-of-year contract ratio	43%	38%	44% → 59% (As of June-30, 2014)	_
Year-end inventory of completed units	252	260	138 (As of June-30, 2014)	-
Major derevery condo	Exlus Tower Musashi-Kosugi 300units (29%)	Branz 4-bancho 133units (85%)	ATLAS BRANZ TOWER Mikawashima 313units (50%)	Branz City Shinagawa Katsushima 356units (100%)
Number of units refers to the number of units for sale The figures for FY2014 and FY2015 are planned figures ( ) ownership ratio				
	Cross Air Tower 443units (30%)	Branz Azabumamiana-cho 140units (100%)	Branz Ichigao Hilltop 140units (75%)	Branz Totsuka 109units (100%)
	Waterras Tower Residence 253units (20%) Branz Tower Sapporo 104units (100%)	South Gate Tower Kawaguchi 346units (55%) Branz Tower Minamihorie 228units (70%)	Branz Futako Tamagawa 58units (100%) Branz Takarazuka Umeno-cho 140units (100%)	Branz Tower∙Wellith shinsaibashi 246units (65%) Branz City Abeno Ouji−cho 318units (100%)
Purchase of land for sales	54.9	48.7	68.0 (Plan) Q1:21.3	-
(¥ billion)	(4,505units)	(3,211units)	(518units)	_

### Property Management (1) FY2014 Q1 (First Three Months)

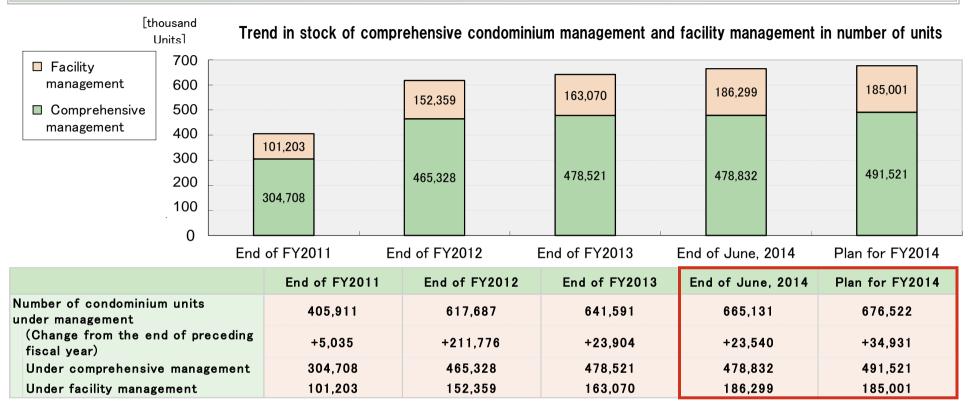
#### Q1: Increase revenues and income FY2014: Increase revenues and income

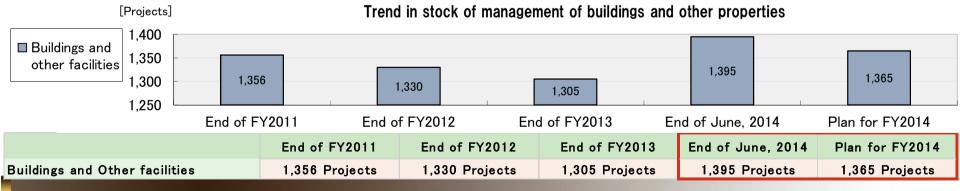
				(¥billion)
First Quarter First Three Months	FY2013 Q1(Apr-Jun) (*)	FY2014 Q1(Apr-Jun)	Comparison	Progress
Operating revenue	28.7	31.4	2.6	22.3%
Property Management	23.2	23.4	0.2	
Constructions of common areas of condominiums etc.	4.5	7.0	2.4	
Others	1.0	1.0	(0.0)	
Operating income	1.3	1.7	0.4	18.3%

Full-year	FY2013 (*)	FY2014 forecast	Comparison
Operating revenue	139.1	140.4	1.3
Property Management	96.0	95.2	(0.8)
Constructions of common areas of condominiums etc.	39.2	41.0	1.9
Others	3.9	4.2	0.2
Operating income	9.2	9.4	0.2

\* Figures of the new segments for the fiscal year ended March 31, 2014 (Full-year) and year ended March 31, 2014 (Q1) are based on the estimated amounts.

#### **Property Management (2) Stock of properties**





### Real Estate Agents (1) FY2014 Q1 (First Three Months)

#### Q1: Increase revenues and decrease income FY2014: Increase revenues and income

				(¥ billion)
First Quarter First Three Months	FY2013 Q1(Apr-Jun) (*)	FY2014 Q1(Apr-Jun)	Comparison	Progress
Operating revenue	10.9	12.3	1.3	20.8%
Real-estate sales agent	8.9	8.8	(0.1)	
Consignment sales	0.7	0.6	(0.1)	
Real-estate sales	1.4	2.8	1.4	
Other	0.0	0.2	0.2	
Operating income	0.5	0.3	(0.2)	3.6%
Full-year	FY2013 (*)	FY2014 Forecast	Comparison	
Operating revenue	58.4	59.0	0.7	
Real-estate sales agent	40.1	42.2	2.1	
Consignment sales	5.8	3.5	(2.2)	
Real-estate sales	10.1	10.9	0.8	
Other	2.4	2.4	(0.0)	* Figures of the ended March 31,

\* Figures of the new segments for the fiscal year ended March 31, 2014 (Full-year) and year ended March 31, 2014 (Q1) are based on the estimated amounts.

# **Real Estate Agents (2) Performance indicators in sales agency operations**

	FY2014 Q1			Retail (Result)
	Retail	Wholesale	Total	<ul> <li>Both revenue and income increased owing to an increased</li> </ul>
No. of transactions	4,156	176	4,332	the number of transactions and a rise in contract prices through promotion of cultivation of regions by the existir
(Rate of change YoY)	+1.6%	±0%	+1.6%	stores.
Amount of transactions	140.2 billion yen	35.7 billion yen	175.9 billion yen	
(Rate of change YoY)	+5.7%	(32.7)%	(5.3)%	Wholesale (Result)
Average handling price	34 million yen	203 million yen	41 million yen	• Both revenue and income decreased with a decline in the average transaction price, even though the number of
(Rate of change YoY)	+3.9%	(32.7)%	(6.8)%	transactions remained almost the same. (Average transaction price: ¥ 301million $\rightarrow$ ¥ 203 million)
Commission fee ratio	4.8%	3.4%	4.5%	

	FY2013			FY2014 (Plan)			
	Retail	Wholesale	Total	Retail	Wholesale	Total	
No. of transactions	18,433	1,002	19,435	19,772	1,057	20,829	
(Rate of change YoY)	+17.9%	+1.8%	+17.0%	+7.3%	+5.5%	+7.2%	
Amount of transactions	618.5 billion yen	293.0 billion yen	911.5 billion yen	668.8 billion yen	293.2 billion yen	962.0 billion yen	
(Rate of change YoY)	+19.7%	+35.4%	+24.3%	+8.1%	+0.1%	+5.5%	
Average handling price	34 million yen	292 million yen	47 million yen	34 million yen	277 million yen	46 million yen	
(Rate of change YoY)	+1.5%	+33.0%	+6.3%	+0.8%	(5.2)%	(1.5)%	
Commission fee ratio	4.9%	2.9%	4.3%	4.9%	3.2%	4.4%	

### Wellness FY2014 Q1 (First Three Months)

#### Q1: Increase revenues and income FY2014: Decrease revenues and increase income

			_	(¥ billion)
First Quarter First Three Months	FY2013 Q1(Apr-Jun) (*)	FY2014 Q1(Apr-Jun)	Comparison	Progress
Operating revenue	14.4	15.4	1.0	21.3%
Golf course	2.6	2.6	0.0	
Harvest Club	2.7	3.1	0.4	
Oasis(Sports Clubs)	3.6	3.8	0.2	
Ski resort	0.9	1.3	0.3	
Senior housing	1.3	1.5	0.3	
Sales of country houses and membership	0.8	0.6	(0.2)	
Other	2.5	2.5	(0.0)	
Operating income	(0.1)	(0.0)	0.0	_

Full-year	FY2013 (*)	FY2014 Forecast	Comparison
Operating revenue	72.9	72.4	(0.5)
Golf course	8.4	8.9	0.6
Harvest Club	13.5	14.6	1.1
Oasis(Sports Clubs)	15.0	15.9	0.9
Ski resort	10.5	10.7	0.2
Senior housing	6.3	6.1	(0.2)
Sales of country houses and membership	10.0	6.7	(3.3)
Other	9.3	9.5	0.3
Operating income	1.9	2.9	1.0

\* Figures of the new segments for the fiscal year ended March 31, 2014 (Full-year) and year ended March 31, 2014 (Q1) are based on the estimated amounts.

### Tokyu Hands/Business Innovation and Others FY2014 Q1 (First Three Months)

Tokyu Hands Q1: Decrease revenues and income Business Innovation and Others Q1: Increase revenues and Decrease income

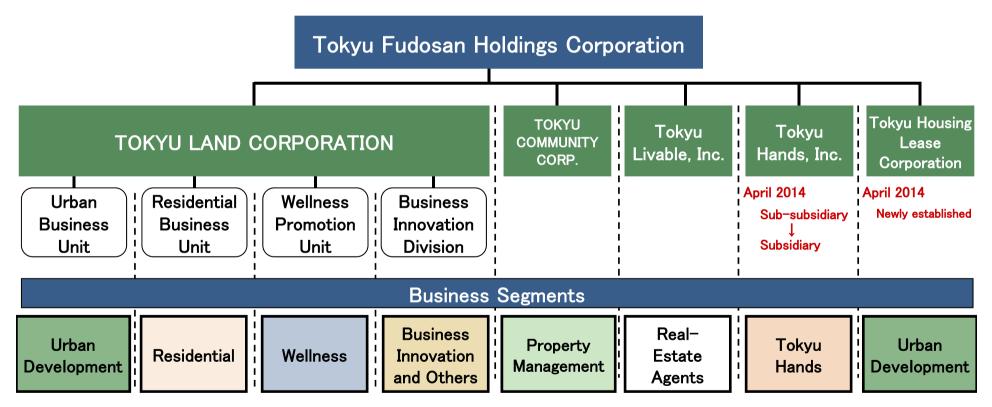
(¥billion) **FY2013** FY2014 Comparison Progress Tokyu Hands **Operating revenue** 19.9 19.0 (0.8)21.6% Q1 results **Operating** income 0.2 (0.2)(0.4)84.5 88.1 3.6 **Operating revenue** Full-year (0.2)**Operating** income 1.1 0.9 **Business Innovation and Others** 7.7 8.8 1.1 12.4% **Operating revenue** Q1 results (1.8)(0.1)**Operating income** (1.6)59.4 70.6 11.2 **Operating** revenue Full-vear **Operating income** (1.3)2.5 3.7

(\*1) The figures for the year ending March 2015 (Full-year) are forecasts and those for the year ended March 2014 and year ending March 2015 (Q1) are actual results. (\*2) Figures of the new segments for the fiscal year ended March 31, 2014 (Full-year) and year ended March 31, 2014 (Q1) are based on the estimated amounts.

#### **Reference (1) Change of Segment Categories (1)**

Reviewing and consolidating the segment categories from the existing 8 segments to 7 segments

Reorganization with a focus on customers and the restructure of the Group's configuration based on the management approach were carried out in April 2014.



\* The figure above shows the relationship between the major companies and the segments. In addition, at this stage, there are certain companies that are responsible for more than one segment.

## **Reference** Change of Segment Categories (2)

[Until FY2013]	]					[From FY2014]	
	Breakdown	Post-reorganization segment				Breakdown	New segment
	Office buildings / commercial facilities	Urban Development				Office buildings / commercial facilities	_
easing of Real Estate	Rental residence	Urban Development				Rental residence	Urban Development
	Management of REITs / private funds, etc. Urban Develo					Management of REITs / private funds, etc.	
				[		ightarrow Sale of buildings, etc.	
	Condominiums	Residential				Condominiums	Residential
	Detached housing	Residential				Detached housing	nesidentia
Real Estate Sales	Sale of buildings, etc.	Urban Development					
neal Estate Sales	Country houses	Wellness		7	<b>、</b>		
	Purchase, resale, etc. (Tokyu Livable)	Real-Estate Agents		-	ר		
	Overseas operations and other	<b>Business Innovation and Others</b>					
Property Management						Management of condominiums / buildings, etc.	
	Management of condominiums / buildings, etc.	Property Management				Constructions of common areas of condominiums, etc.	Property Manageme
	Constructions of common areas of condominiums, etc.	Property Management	⊢₼		γŲ		
Contracted Construction	Custom-built houses / renovations, etc.	Business Innovation and Others					
						Real-estate sales agent / consignment sales	
	Real-estate sales agent / consignment sales	Real-Estate Agents				→ Purchase, resale, etc. (Tokyu Livable)	<ul> <li>Real-Estate Agent</li> </ul>
Real-Estate Agents	Resort real estate agent, etc.	Wellness		ነ			•
						Resort hotels / fitness clubs / senior housing	
				L		Country houses	Wellness
Facility Operations	Resort hotels / fitness clubs / senior housing	Wellness		-		Resort real estate agent, etc.	
Retail Sales	Retail sales (Tokyu Hands)	Tokyu Hands				Retail sales (Tokyu Hands)	Tokyu Hands
		Business Innovation and Others				$\rightarrow$ Custom-built houses / renovations, etc.	
Other	Welfare services agency business, etc.					Landscape gardening	Business Innovatio
	-					Overseas operations and other	and Others
						Welfare services agency business, etc.	

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#### **Reference (3) Previous and New Segment Information**

[Until FY2013]			(¥ billion)	[From FY2014]	(¥ billion)		
	FY2012	FY2013	0			FY2014	0
	Results	Results	Comparison		Results (*1)	Forecast	Comparison
Operating revenue	595.9	714.1	118.2	Operating revenue	714.1	735.0	20.9
Real Estate Sales	145.1	209.1	64.0	Urban Development	178.1	216.9	38.7
Contracted Construction	70.1	90.7	20.6	Residential	141.8	107.2	(34.6)
Retail Sales	82.8	84.5	1.7	Property Management	139.1	140.4	1.3
Leasing of Real Estate	128.3	130.9	2.6	Real-Estate Agents	58.4	59.0	0.7
Property Management	76.5	96.0	19.5	Wellness	72.9	72.4	(0.5)
Facility Operations	59.7	63.8	4.1	Tokyu Hands	84.5	88.1	3.6
Real Estate Agents	42.3	51.6	9.3	Business Innovation and Others	59.4	70.6	11.2
Other	8.8	9.9	1.1	Elimination	(20.0)	(19.4)	0.6
Elimination	(17.8)	(22.3)	(4.5)	Operating income	61.4	63.0	1.6
Operating income	52.0	61.4	9.5	Urban Development	31.9	36.0	4.1
Real Estate Sales	6.6	12.5	5.9	Residential	11.6	7.4	(4.2)
Contracted Construction	1.6	2.9	1.3	Property Management	9.2	9.4	0.2
Retail Sales	0.9	1.1	0.2	Real-Estate Agents	9.2	9.3	0.1
Leasing of Real Estate	35.0	33.6	(1.4)	Wellness	1.9	2.9	1.0
Property Management	5.1	6.7	1.5	Tokyu Hands	1.1	0.9	(0.2)
Facility Operations	3.8	4.3	0.5	Business Innovation and Others	(1.3)	2.5	3.7
Real Estate Agents	4.8	8.5	3.7	Elimination (*2)	(2.2)	(5.3)	(3.1)
Other	0.0	0.0	(0.0)				
Elimination (*2)	(5.8)	(8.0)	(2.2)				

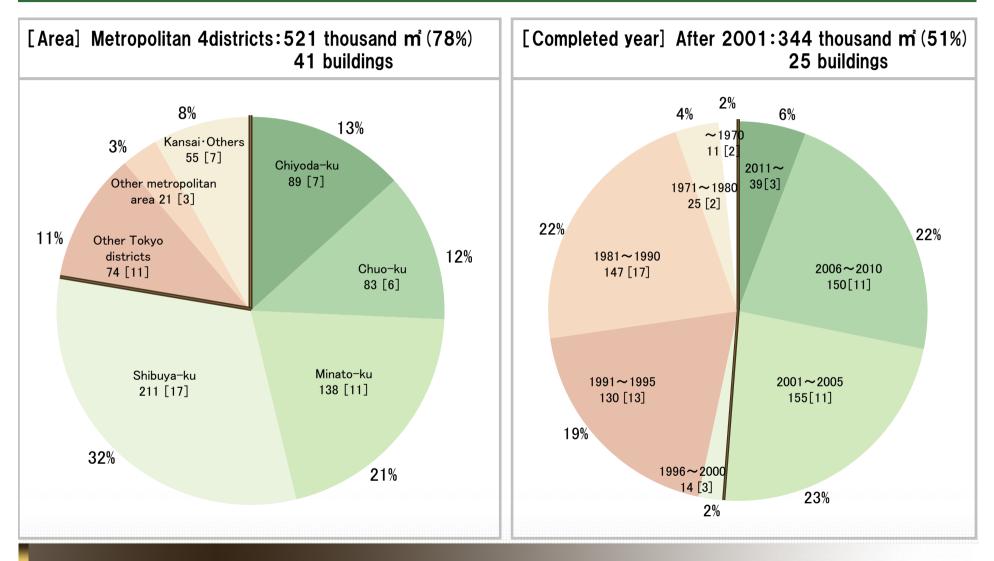
(\*1) Figures presented in the new segments for the fiscal year ended March 2014 are based on the estimated amounts.

(\*2) As a result of the allocation of general and administrative expenses and other items of Tokyu Land Corporation to each segment (Urban Development, Residential, Wellness, Business Innovation and others) effective from the fiscal year ending March 2015, elimination/headquarters for the fiscal year ended March 2014 has declined [from (80) to (22)].

#### **Reference (4) Distribution of Office Buildings**

As of Mar. 31, 2014

Office Buildings : As of Mar. 31, 2014 Floor space 671 thousand m, Total of 62 buildings



Included SPC. Office Buildings Floor space: thousand m. []: Number of buildings

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#### **Reference 5 Major properties** [Office building]

#### As of Mar. 31, 2014

[No.	Area of buildings]	Major properties [Building]	Year built	Total floor space ※		notes		
		Shin-Nampeidai Tokyu	1974	17				
		Shibuya Center Place	1983	7	E			
		Shibuya Dogenzaka Tokyu	1983	13				
	Shibuya−ku [17]	Unosawa Tokyu	1984	15				
		Shibuya TOD	1989	8				
		Ebisu Prime Square	1997	69				
		Shibuya Shin-Minamiguchi	2000	7		AND DESCRIPTION		
		Ebisu Business Tower	2003	23	Shibuya Minami Tokyu	Ebisu Business Tower	Hamamatsucho Square	
		Shibuya Square	2004	13				
D		Shibuya Minami Tokyu	2005	20	Minamiaoyama Tokyu			
are		DBC Shinagawa Tokyu	1985	22				
		Hamamatsucho Square	2004	24		Shimbashi Tokyu		
lite.	Minato-ku [11]	Shinagawa Tokyu	2007	21				
lopo		Minamiaoyama Tokyu	2008	12				
tro		Shimbashi Tokyu	2008	15				
Ĕ		Spline Aoyama Tokyu	2012	8	*			
S	Chiyoda-ku [7]	Sanban-cho Tokyu	2001	12				
ok		Ichiban-cho Tokyu	2002	20				
		Ichigaya Tokyu	2004	15				
		Uchisaiwaicho Tokyu	2006	14				
		Kasumigaseki Tokyu	2010	19				
		Hatchobori Tokyu 1993 10						
		St. Luke's Tower	1994	14	Uchisaiwaicho Tokyu	Kasu migaseki Tokyu		
	Cyuo-ku [6]	Nihombashi hon−cho Tokyu	2004	12				
	[0]	Nihombashi Maruzen Tokyu	2006	17				
		Nihombashi Front	2008	29				
	Other	Meguro Tokyu	2003	10				
	[14]	Shin-Meguro Tokyu	2012	22				
Kan	sai•Others	Shinsaibashi Tokyu	1982	11	Nihombashi Front	Shin-Meguro Tokyu		
		Umeda Kita Place	2009	11	ri i nombasni i-ront.		rise-office	

💥 (thousand m) : Floor space is the area owned by the Company (including the leased area).

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#### **Reference** Major properties [Commercial facilities]

Area [No. of buildings]	Major properties [Commercial facilities]	Year built	Total floor space ※		notes			
	Jiyūgaoka Tokyu	1961	6					
	Tokyu Plaza Shibuya	1965	26					
	Tokyu Plaza Kamata	1968	28		M			
	Tokyu Plaza Akasaka	1969	21					
	Narita Tokyu	1985	37					
	BEAM	1992	7					
	Sunrose Daikanyama	1992	4	Aler Hickory	A CONTRACTOR			
Tokyo	Daikanyama Loveria	1997	2	To kyu Plaza Shibuya	To kyu Plaza Akasaka	Tokyu Plaza		
Metropolita n area	DECKS Tokyo Beach	1997	69		-	OmotesandoHarajyuku		
	Minami-Aoyama Leica Building	1998	2					
[24]	GLASSAREA AOYAMA	2002	2					
2-13	<b>GENTO YOKOHAMA</b>	2004	10					
	Vispo YOKOSUKA (sublease)	2007	9					
	La Porte Shinsaibashi	2007	4					
	Saclass Totsuka (sublease)	2009	48			DECKS Tokyo Beach		
	Tokyu Plaza Totsuka	2010	10	Tokyu Plaza Totsuka	Futakotamagawa			
	Futakotamagawa rise•SC	2011	20		rise-SC			
	Tokyu Plaza OmotesandoHarajyuku	2012	3			and the second se		
Kansai∙ Others [12]	Tokyu Plaza Esaka	1983	44		CALL AND	22		
	GRAND GATE Takarazuka	2003	22					
	Minoh Q'sMALL	2003	30	First Land				
	LA-VAMO SASASHIMA	2005	19	Abeno Q'sMALL	Minoh Q'sMALL			
	Amagasaki Q'sMALL	2009	164	ADGIN YSMALL	MINON & SMALL	Amagasaki Q'sMALL		
	Abeno Q'sMALL	2011	123					

% (thousand  $\mathbf{m}^{i}$ ):Floor space is after conversion for ownership share.