# **Financial Highlights**

FY2016 First Quarter (First Three Months)

Ended June 30, 2016

2016.08.01

TOKYU FUDOSAN HOLDINGS CORPORATION

Code : 3289

The forecasts and other forward-looking statements in this report are based on currently available information and certain assumptions determined as rational. Consequently, the statements herein do not constitute assurances regarding actual results by the Company. Actual performance may significantly differ from these forecasts due to various factors in the future.

# FY2016 Q1 (First Three Months) Operating Results

Both revenue and income decreased mainly due to a decline in gains on the sales of buildings for investors, although respective businesses remained firm.

	Q1 First Three Months			Full-year			
(¥ billion)	(en	ded June	30)	(ended March 31)		Progress	Compared to the same period
	FY2015	FY2016	Comparison	FY2015	FY2016 Forecast		last year
Operating revenue	161.2	145.8	(15.4)	815.5	840.0	17.4%	Operating revenue Operating income
Operating income	11.5	9.4	(2.1)	68.8	73.0	12.8%	Both revenue and income decreased mainly
Non-operating income	0.3	0.3	(0.1)	1.2	_	-	due to a decline in gains on the sales of buildings for investors, despite solid financial
Non-operating expenses	3.2	2.7	(0.6)	13.6	_	-	results achieved against a backdrop of solid
Ordinary income	8.6	6.9	(1.7)	56.4	61.0	11.4%	
Extraordinary income	_	0.1	0.1	0.3	_	-	□Profit attributable to owners of parent
Extraordinary losses	-	1.1	1.1	9.9	—		Income decreased because losses were
Income before income taxes and minority interests	8.6	5.9	(2.7)	46.8	_	-	posted in light of the damage incurred by golf courses as a result of the Kumamoto earthquakes.
Profit attributable to owners of parent	5.3	1.9	(3.4)	28.7	31.5	6.0%	
Total assets	1,987.5	2,040.9	53.4	1,984.4	_	-	□DE ratio
Interest-bearing Debt	1,163.5	1,188.7	25.2	1,106.1	1,140.0		The DE ratio rose to 2.9 due to an increase in
Equity	397.4	414.7	17.4	418.8	—	-	interest-bearing debt.
Equity ratio	20.0%	20.3%	0.3P	21.1%	_		
DE ratio	2.9	2.9	(0.1)	2.6	2.6	-	

\* Figures in brackets in the table show amounts posted, and figures with the mark + or figures in parentheses show increases or decreases. (The same will apply in the following pages.)

# FY2016 Q1 (First Three Months) Segment performance

# Both revenue and income decreased in the urban development and residential segments due to a decline in gains on sales.

(¥ billion)		rst Three M nded June (			Full-year (ended March 31)		Compared to the same period
(‡ DIMON)	FY2015	FY2016	Comparison	FY2015	FY2016 Forecast	Progress	last year
Operating revenue	161.2	145.8	(15.4)	815.5	840.0	17.4%	Urban Development Both revenue and income decreased due to a decline in gains
Urban Development	47.9	36.1	(11.8)	258.7	243.4	14.8%	on the sales of buildings to investors, despite the contributions
Residential	15.9	9.6	(6.3)	117.7	116.7	8.2%	made by new operating properties. □Residential
Property Management	33.2	34.0	0.7	145.2	152.6	22.3%	Revenue and income decreased mainly due to declines in the
Real Estate Agents	16.2	16.4	0.2	80.3	83.3	19.6%	sales of condominiums and lump−sum sales of land. □Property Management
Wellness	20.4	21.7	1.3	90.2	98.5	22.1%	Income decreased mainly due to an increase in the strategic investment cost and a decline in work projects, although
Tokyu Hands	22.3	23.0	0.7	95.7	102.3	22.4%	revenue rose primarily as a result of the enhancement of managed stock.
Innovation business	9.9	10.1	0.2	51.2	70.3	14.3%	Real Estate Agents
Elimination	(4.6)	(4.9)	(0.4)	(23.7)	(27.1)	-	Both revenue and income increased, largely because of rising sales in the real estate agent business and the improved
Operating income	11.5	9.4	(2.1)	68.8	73.0	12.8%	profitability ratio in the real estate sales business. □Wellness
Urban Development	10.3	9.1	(1.2)	44.8	43.3	21.1%	Both revenue and income rose, primarily reflecting the
Residential	(0.5)	(1.2)	(0.7)	7.0	8.9	-	increased sales of villas as well as the operation of new Tokyu Stay hotels.
Property Management	1.7	1.2	(0.5)	8.0	9.0	13.1%	□Tokyu Hands Income decreased largely as a result of an increase in business
Real Estate Agents	0.9	1.4	0.4	10.2	10.5	13.0%	commencement expenses, although revenue picked up, mainly
Wellness	0.5	1.3	0.8	6.4	7.5	17.2%	reflecting contributions made by new shops. □Innovation business
Tokyu Hands	0.4	0.1	(0.3)	1.1	0.9	13.9%	Revenue rose primarily because of an increase in the construction revenue of built-to-order houses. However.
Innovation business	(0.6)	(0.9)	(0.3)	(3.0)	(0.6)	-	income declined, mainly reflecting the reaction to property sales
Elimination	(1.2)	(1.6)	(0.4)	(5.7)	(6.5)	_	that occurred in the previous year in the overseas business.

# **Summary of balance sheets**

Both assets and debt rose largely because of increases in properties for sales and interest-bearing debt.

	FY2015		2016	
(¥ billion)	As of Mar-31, 2015	As of June 30, 2016	Comparison	Compared to the end of the previous fiscal year
Cash and deposits	40.2	72.1	31.9	Real estate for sale
Real estate for sale	364.4	386.5	22.1	Real estate for sale increased mainly in condominiums, among other properties.
Property and equipment, Intangible assets	1,207.7	1,214.2	6.5	Property and equipment, Intangible assets Property and equipment and intangible assets increased 6.5
Goodwill	75.9	74.7	(1.1)	billion yen, largely as a result of new investments. <b>[Reference]</b> (As of Mar-31, 2016)
Other investments	203.2	203.7	0.4	Market value appraisal for leased properties
Acconuts receivable etc.	34.2	27.7	(6.5)	Year-end book value: ¥866.9 billion
Other	58.8	62.0	3.2	Year−end market value:¥967.7 billion Difference: +¥100.8 billion
Total assets	1,984.4	2,040.9	56.5	
Interest-bearing Debt	1,106.1	1,188.7	82.6	DE ratio
Guarantee and lease deposits received	174.1	174.0	(0.0)	The DE ratio rose from 2.6 to 2.9, mainly reflecting an increase in interest-bearing debt.
Deposits	54.3	58.2	3.8	
Trade payables etc.	81.2	58.9	(22.3)	
Other	146.3	142.4	(3.9)	
Total liabilities	1,562.0	1,622.2	60.2	
Equity	418.8	414.7	(4.1)	□Equity ratio
Non-controlling interests	3.6	4.0	0.4	20.3% (As of Mar-2016, 21.1%)
Total net assets	422.4	418.7	(3.7)	



# Urban Development(1) FY2016 Q1(First Three Months)

### Q1:Decrease revenues and income FY2016:Decrease revenues and income

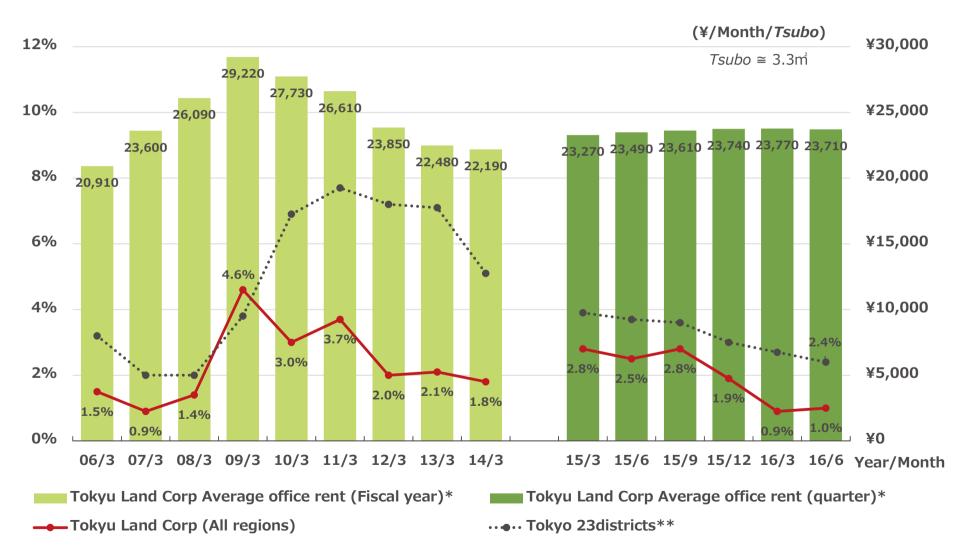
First Quarter First Three Months (¥ billion)	FY2015 Q1(Apr-Jun)	FY2016 Q1(Apr-Jun)	Comparison	Progress
Operating revenue	47.9	36.1	(11.8)	14.8%
Leasing (Office buildings)	9.5	9.6	0.1	
Leasing (Commercial facilities)	9.9	10.7	0.8	
Asset management etc.	15.9	1.6	(14.4)	
Leasing (Residence) etc.	12.6	14.2	1.6	
Operating income	10.3	9.1	(1.2)	21.1%

Full-year (¥ billion)	FY2015	FY2016 Forecast	Comparison
Operating revenue	258.7	243.4	(15.3)
Leasing (Office buildings)	38.1	37.8	(0.3)
Leasing (Commercial facilities)	39.3	42.5	3.2
Asset management etc.	126.6	102.4	(24.2)
Leasing (Residence) etc.	54.7	60.6	5.9
Operating income	44.8	43.3	(1.4)

# Urban Development(2)Vacancy Rate and Rent

### As of June 30, 2016 Vacancy rate 1.0%

(Tenants actually moving in and out, Office buildings and commercial facilities)



\* The average office rents of the Company presented include common area service expenses.

\*\* [Tokyo 23districts] ...Date Source : CBRE K.K. [Japan Office MarketView]



# **Urban Development(3)Major projects**

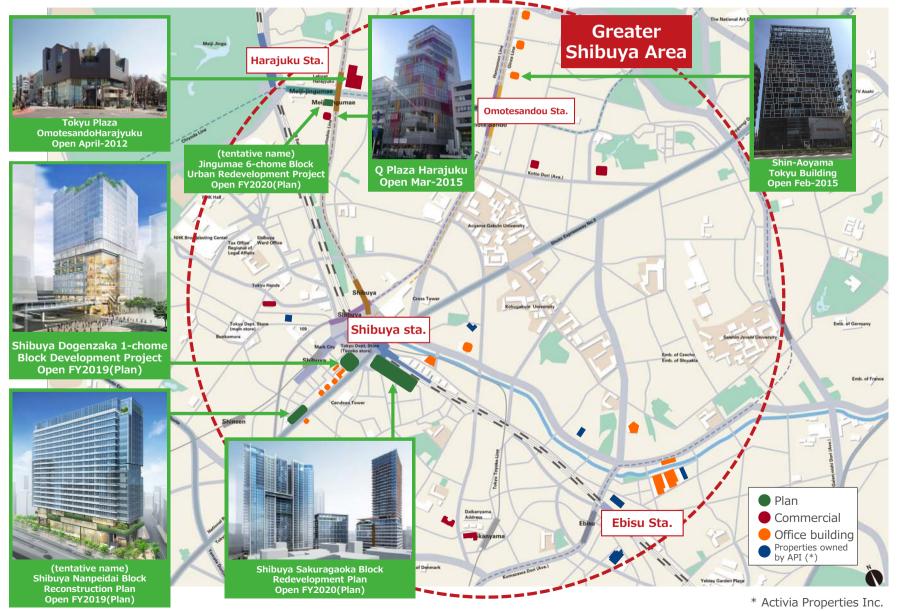
FY	Projects	Usage	Floor space* (thousand m)	Open
	Shiodome Building	Office/Commercial	119	Apr- 14 (Acquired)
	Nikko Shibuya Nampeidai Building	Office	7	Apr- 14 (Acquired)
	Northport Mall	Commercial	141	Sep- 14 (Acquired)
2014	Kichijoji Place	Commercial	9	Sep- 14 (Acquired)
2014 2014 2015 2017 2019	Shinjuku i-land	Office	213	Oct- 14 (Acquired)
	Daini Musashino Building	Commercial	6	Nov- 14 (Acquired)
	Shin-Aoyama Tokyu Building	Office	9	Feb- 15
	Q Plaza Harajuku	Commercial	8	Mar- 15
	CROSS PLACE Hamamatsucho	Office	12	Apr- 15 (Acquired)
	Morinomiya Q's MALL BASE	Commercial	24	Apr- 15
2015	(Building with land lease rights)	Commercial	24	Abi- 12
2014 2014 2015 F 2015 F 2017 2017 2019	Futako Tamagawa Rise (Phase II Project)	Office/Commercial	157	Apr- 15
	Market Square Kawasaki East (Subleased)	Commercial	30	Feb- 16
	Tokyu Plaza Ginza	Commercial	51	Mar- 16
2017	MM21-32 Block Office Project	Office	55	FY2017
2019	Shibuya Dogenzaka 1-chome Block Development Project	Office/Commercial	59	FY2019
2017	Shibuya Nampeidai Project**	Office	46	FY2019
	Urban Redevelopment "Step Up" Project Takeshiba District	Office/Commercial/housing	200	FY2020
2020	(Building with land lease rights)	Office/Confinencial/Housing	200	112020
	Jingumae 6-chome Block Urban Redevelopment Project**	Commercial/Public facilities	22	FY2020
	Shibuya Sakuragaoka Block Redevelopment Plan	Office/Commercial/housing	250	FY2020

<sup>\*</sup>Floor space of all the projects (before taking our equity into account)

\*\* tentative name

# Urban Development(4)Major projects Greater Shibuya Area

Construction for the Dogenzaka 1-chome project started in March 2016, while work on the Nanpeidai project began in July.



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# Urban Development(5)Major projects (Ginza · Takeshiba)

Tokyu Plaza Ginza opened in March 2016, and construction for the Takeshiba project started in May.



Tokyu Plaza Ginza Usage : Commercial Floor Space : approx. 51,000m Open : Mar-31, 2016



Urban Redevelopment "Step Up" Project Takeshiba District Usage : Office•housing•Commercial Floor Space : approx. 200,000m Open : FY2020 (Plan)

# **Residential(1)** FY2016 Q1(First Three Months)

Q1: Decrease revenues and income FY2016: Decrease revenues and Increase income

First Quarter First Three Months (¥ billion)	FY2015 Q1(Apr-Jun)	FY2016 Q1(Apr-Jun)	Comparison	Progress
Operating revenue	15.9	9.6	(6.3)	8.2%
Condominiums	10.1	7.4	(2.7)	
Detached housing	0.6	2.0	1.4	
Others	5.2	0.2	(5.0)	
Operating income	(0.5)	(1.2)	(0.7)	-

Full-year (¥ billion)	FY2015	FY2016 forecast	Comparison
Operating revenue	117.7	116.7	(1.0)
Condominiums	87.6	107.9	20.3
Detached housing	7.5	8.2	0.8
Others	22.7	0.6	(22.0)
Operating income	7.0	8.9	1.9

# **Residential(2)Outline of condominium**

Growth in revenue is expected from the strong sales of high-end properties in the fiscal year ending March 31, 2017.

	FY	FY2014	FY2015	FY2016 Forecast	FY2017 Forecast
	No. of units sold	Total 2,027units	Total 1,892units	Total 1,802units (Plan)	-
	<b>Revenue</b> (¥ billion)	89.7 from the previous year	87.6 from the previous year	107.9 (Plan) from the previous year	Acquired land for total
	Beginning-of-year contract ratio	(43.6) 44%	(2.1) 34%	+20.3 57%→67% (As of June 30, 2016)	about 8,100units to be delivered on or after next fiscal year
	Year-end inventory of completed units	303	396	293 (As of June 30, 2016) Branz Tower Minatomirai	-
	Major derevery condo Number of units	ATLAS BRANZ TOWER Mikawashima 313units (50%)	ATLAS BRANZ TOWER Mikawashima     Branz City Shinagawa Katsushima       313units (50%)     356units (100%)		Branz Yokohama 210units (50%)
smu	<ul> <li>refers to the number of units</li> <li>of units for sale</li> <li>( ) ownership ratio</li> </ul>				
		Branz Ichigao Hilltop 140units (75%) Branz Futako Tamagawa 58units (100%) Branz Takarazuka Umeno-cho 140units (100%)	Branz Totsuka 109units (100%) Branz Tower•Wellith shinsaibashi 246units (65%) Branz City Abeno Ouji-cho 318units (100%)	Branz The House 1bancho 56units (100%) Branz City Kugahara 278units (100%) Branz Kakogawa ekimae 150units (60%)	Branz Shibuya Tokiwamatsu 72units(85%) Branz Tower midosujihommachi 276units(50%) Branz Tower • Wellith shinsaibashi SOUTH 202units(65%)
	Purchase of land for sales (¥ billion)	71.7 (2,853units)	52.2 (2,847 units)	70.0 (Plan) Q1: 3.2 (152 units)	-



# Property Management(1) FY2016 Q1(First Three Months)

Q1: Increase revenues and Decrease income FY2016: Increase revenues and income

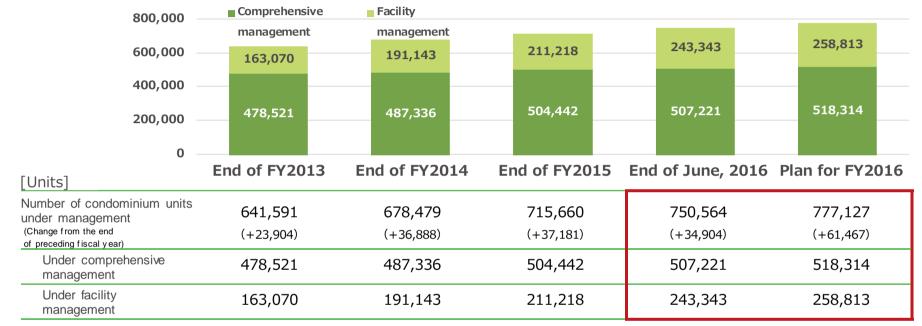
First Quarter First Three Months (¥ billion)	FY2015 Q1(Apr-Jun)	FY2016 Q1(Apr-Jun)	Comparison	Progress
Operating revenue	33.2	34.0	0.7	22.3%
Condominium	22.8	23.8	1.0	
Buildings and Other facilities	10.4	10.1	(0.3)	
Operating income	1.7	1.2	(0.5)	13.1%

Full-year (¥ billion)	FY2015	FY2016 Forecast	Comparison
Operating revenue	145.2	152.6	7.4
Condominium	105.6	111.8	6.2
Buildings and Other facilities	39.6	40.8	1.2
Operating income	8.0	9.0	1.0

# **Property Management(2)Stock of properties**

The number of management contracts for both condominiums and other buildings increased as planned, resulting in growth in property stock under management.

**(Trend in stock of comprehensive condominium management and facility management in number of units)** 



### **(Trend in stock of management of buildings and other facilities)**

[Projects]	1,550	Buildings and Other facilities							
	1,450 - 1,350 -			1,453		1,491		1,520	
	1,250	1,305	1,360						
[Projects]		End of FY2013	End of FY2014	End of FY201	15 End	l of June, 2	2016 Pla	an for FY2	016
Buildings and Other facilities		1,305	1,360	1,453		1,491		1,520	
(Change from the end of preceding fiscal year)		(25)	+ 55	+ 93		+ 38		+ 67	

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# Real Estate Agents(1) FY2016 Q1(First Three Months)

### Q1: Increase revenues and income FY2016: Increase revenues and income

First Quarter First Three Months (¥ billion)	FY2015 Q1(Apr-Jun)	FY2016 Q1(Apr-Jun)	Comparison	Progress
Operating revenue	16.2	16.4	0.2	19.6%
Real-estate sales agent	10.2	10.7	0.5	
Consignment sales	0.3	0.3	0.0	
Real-estate sales	5.2	4.8	(0.4)	
Other	0.5	0.6	0.1	
Operating income	0.9	1.4	0.4	13.0%

Full-year (¥ billion)	FY2015	FY2016 Forecast	Comparison
Operating revenue	80.3	83.3	3.0
Real-estate sales agent	48.4	51.3	2.9
Consignment sales	2.7	3.3	0.6
Real-estate sales	26.3	26.5	0.2
Other	3.0	2.3	(0.7)
Operating income	10.2	10.5	0.3

# **Real Estate Agents(2)**Performance indicators in sales agency operations

Both the number of transactions and average handling prices increased in the retail business, driven by the strong market conditions.

		FY2016 Q1	
	Retail	Wholesale	Total
No. of transactions	5,067	200	5,267
(Rate of change YoY)	+10.2%	( 3.8)%	+9.6%
Amount of transactions (Rate of change YoY)	178.0 billion yen +10.7%	42.1 billion yen ( 79.0)%	220.0 billion yen ( 39.1)%
Average handling price (Rate of change YoY)	35 million yen +0.5%	210 million yen ( 78.2)%	42 million yen ( 44.5)%
Commission fee ratio	4.7%	4.2%	4.6%

		FY2015	
	Retail	Wholesale	Total
No. of transactions	20,851	1,088	21,939
(Rate of change YoY)	+12.3%	+9.3%	+12.1%
Amount of transactions	750.6 billion yen	461.0 billion yen	1,211.6 billion yen
(Rate of change YoY)	+15.1%	+28.6%	+19.9%
Average handling price	36 million yen	424 million yen	55 million yen
(Rate of change YoY)	+2.5%	+17.6%	+6.9%
Commission fee ratio	4.7%	2.4%	3.9%

# Highlights Retail (Result) Revenue increased based on growth both in the number of and average handling price. 7 new stores opened (Kunitachi, Koenji, Sendai-higashiguchi, Toyonaka, etc.) Wholesale (Result) Revenue decreased, reflecting a decline in the average handling price (965 million yen → 210 million yen) due to a backlash from the exerction of constructs for large scale presenties in the same period of a sector.

conclusion of contracts for large-scale properties in the same period of the previous year, despite the improved commission rate (1.1%  $\rightarrow$  4.2%).

FY2016 (Plan)				
Retail	Retail Wholesale Total			
23,126	1,128	24,254		
+10.9%	+3.7%	+10.6%		
814.0 billion yen	438.9 billion yen	1,252.9 billion yen		
+8.4%	(4.8)%	+3.4%		
35 million yen	389 million yen	52 million yen		
( 2.2) %	(8.2)%	(6.5)%		
4.8%	2.5%	4.0%		

# Wellness(1)FY2015 and FY2016 Forecast

### Q1: Increase revenues and income FY2016: Increase revenues and income

First Quarter First Three Months(¥ billion)	FY2015 Q1(Apr-Jun)	FY2016 Q1(Apr-Jun)	Comparison	Progress
Operating revenue	20.4	21.7	1.3	22.1%
Operation of resort facilities*	7.0	6.9	(0.1)	
Oasis (Sports Clubs)	3.9	4.2	0.3	
Senior housing	1.7	1.5	(0.2)	
TOKYU STAY (Hotels)	2.0	2.5	0.5	
Consignment welfare	1.8	2.2	0.4	
Sales of country houses and membership	1.0	1.4	0.5	
Other	3.0	2.9	(0.1)	
Operating income	0.5	1.3	0.8	17.2%

Full-year (¥ billion)	FY2015	FY2016 Forecast	Comparison
Operating revenue	90.2	98.5	8.3
Operation of resort facilities*	34.9	36.4	1.5
Oasis (Sports Clubs)	16.4	17.0	0.6
Senior housing	6.5	6.3	(0.1)
TOKYU STAY (Hotels)	8.7	9.8	1.1
Consignment welfare	7.7	8.7	1.0
Sales of country houses and membership	4.2	8.6	4.4
Other	11.9	11.6	(0.3)
Operating income	6.4	7.5	1.1

\* Sales at golf courses, Tokyu Harvest Club facilities, and ski resorts



# Wellness(2) Major projects

### Sales of the membership rights for Tokyu Harvest Club Karuizawa & VIALA began.

Туре	Major project	Usage	Open
	Tokyu Stay Shinjyuku	Urban tura business betal	May-2015
Tokyu Stay	Tokyu Stay Ginza	Urban-type business hotel	Mar-2016
Harvestclub	Tokyu Harvestclub Karuizawa&VIALA	Membership Resort Hotel	FY2018
Senior housing	Grancreer Setagaya Nakamachi	Senior housing ( • condominium)	FY2017
Senior nousing	Tōkaichiba project *	Senior housing ( $\cdot$ condominium $\cdot$ etc.)	FY2019
Other	Seragaki Hotel project *	Resort Hotel	TBA
	* tentative name	•	



# Tokyu Hands FY2015 and FY2016 Forecast

Q1: Increase revenues and Decrease income FY2016: Increase revenues and Decrease income

First Quarter First Three Months (¥ billion)	FY2015 Q1(Apr-Jun)	FY2016 Q1(Apr-Jun)	Comparison	Progress
Operating revenue	22.3	23.0	0.7	22.4%
Operating income	0.4	0.1	(0.3)	13.9%

Full-year (¥ billion)	FY2015	FY2016 Forecast	Comparison
Operating revenue	95.7	102.3	6.6
Operating income	1.1	0.9	(0.2)

# Innovation Business FY2015 and FY2016 Forecast

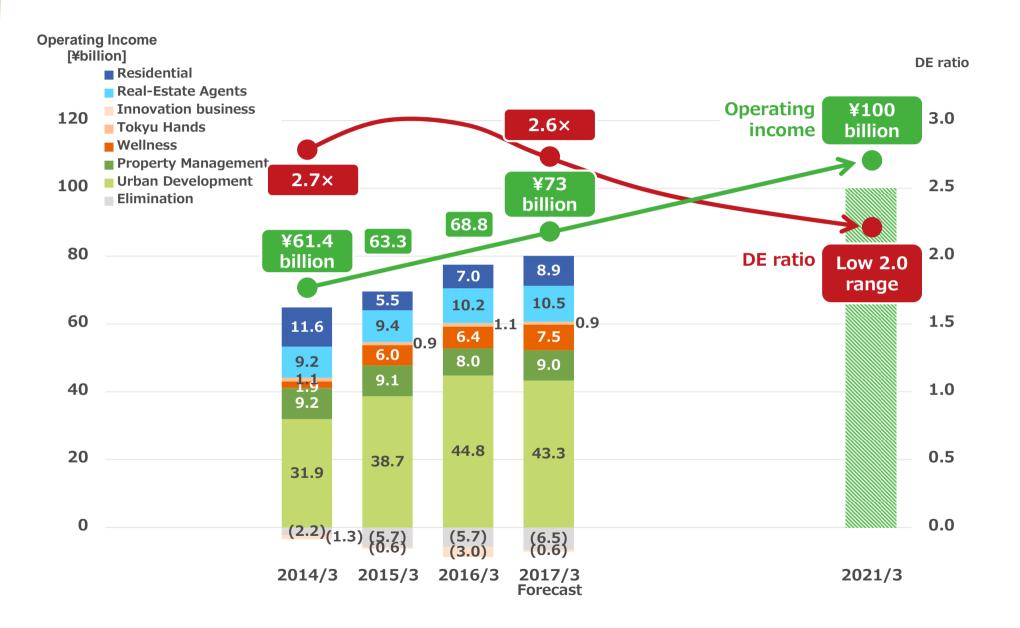
Q1: Increase revenues and Decrease income FY2016: Increase revenues and income

First Quarter First Three Months (¥ billion)	FY2015 Q1(Apr-Jun)	FY2016 Q1(Apr-Jun)	Comparison	Progress
Operating revenue	9.9	10.1	0.2	14.3%
Operating income	(0.6)	(0.9)	(0.3)	-

Full-year (¥ billion)	FY2015	FY2016 Forecast	Comparison
Operating revenue	51.2	70.3	19.0
Operating income	(3.0)	(0.6)	2.4

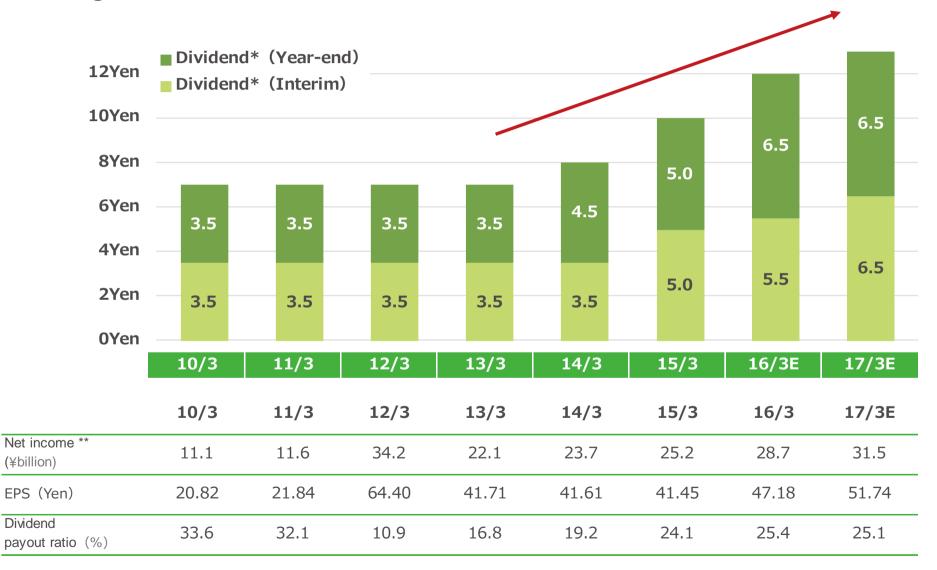


# **Progress in the Medium-and Long-Term Management Plan**



# **Return to Shareholders**

Annual dividend for the fiscal year ending March 31, 2017, will be raised to 13 yen, representing the fourth consecutive increase.

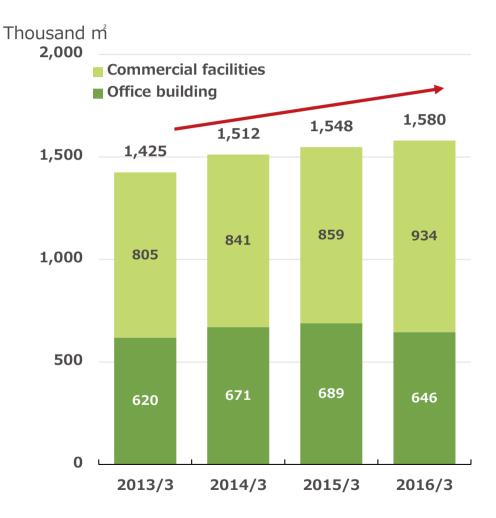


\* Dividends before interim dividends for the fiscal year ended March 2014 are those paid by Tokyu Land Corporation.

\*\* "Net income" was replaced with "profit attributable to owners of parent" in the fiscal year ended March 31, 2016.

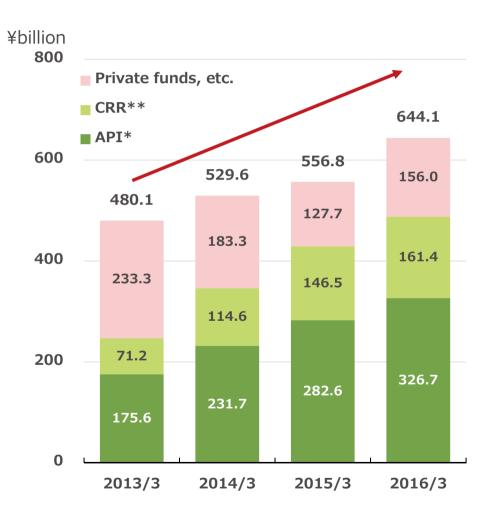


## **Reference (2)** Transition in total floor area and AUM transition



### **(Transition in total floor area)**

**〈AUM transition〉** 

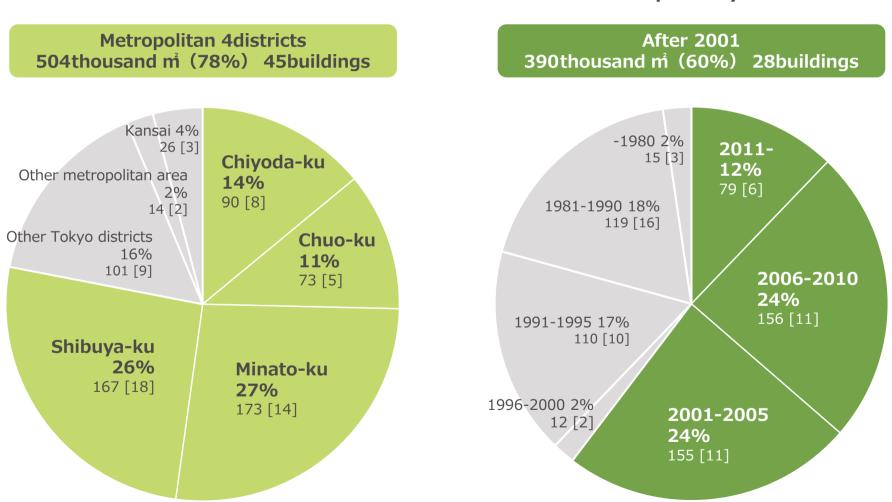


\* API: Activia Properties Inc.

\*\* CRR: Comforia Residential REIT, Inc

# **Reference Oistribution of Office Buildings** As of Mar-31, 2016

Office Buildings : Floor space 646 thousand m<sup>2</sup>, Total of 59 buildings



**〈Area〉** 

(Completed year)

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# **Reference (Major properties [Office building]**

As of the end of March 2016, the Company holds 59 buildings, located mainly in four wards in central Tokyo.

	Area	No. of buildings	Major properties[Building]	Year built	Total floor space *		notes	
Tokyo Metropolitan area	Shibuya-ku	18	Shibuya Center Place	1983	7			
			Shibuya Dogenzaka Tokyu	1983	13	Shibuya Minami Tokyu	Ebisu Business Tower	
			Unosawa Tokyu	1984	15			
			Ebisu Prime Square Tower	1997	35			
			Shibuya Shin-Minamiguchi	2000	7			
			Ebisu Business Tower	2003	23			
			Shibuya Square	2004	13			
			Shibuya Minami Tokyu	2005	20			Hamamatsucho Square
			Shibuya Place	2009	4			
	Minato-ku	14	DBC Shinagawa Tokyu	1985	22	Minamiaoyama Tokyu	Image: Shimbashi Tokyu       Image: Shiodome Buildin         Image: Shimbashi Tokyu       Image: Shiodome Buildin	Shiodome Building
			Shimbashi Center Place	1986	9			
			Hamamatsucho Square	2004	24			
			Shinagawa Tokyu	2007	21			
			Shiodome Building	2007	12			
			Minamiaoyama Tokyu	2008	12			
			Shimbashi Tokyu	2008	15			
			Spline Aoyama Tokyu	2012	8			
			Shin-Aoyama Tokyu	2015	9			
	Chiyoda-ku	8	Sanban-cho Tokyu	2001	12			
			Ichiban-cho Tokyu	2002	20			
			Ichigaya Tokyu	2004	15			
			Uchisaiwaicho Tokyu	2006	14			Average in a new province of
			Kasumigaseki Tokyu	2010	19			Nihombashi Maruzen Tokyu
	Cyuo-ku	5	St. Luke's Tower	1994	14			
			Nihombashi hon-cho Tokyu	2004	12		Shin-Meguro Tokyu	
			Nihombashi Maruzen Tokyu	2006	17			
			Nihombashi Front	2008	29			
	Other	11	Shinjuku Island	1995	30			
			Meguro Tokyu	2003	10			
			Shin-Meguro Tokyu	2012	22	Nihombashi Front		Futakotamagawa rise • office
	Kanaai	0	Shinsaibashi Tokyu	1982	11	1		
	Kansai	3	Umeda Kita Place	2009	11			

\* (thousand  $\vec{m}$ ) : Floor space is the area owned by the Company (including the leased area).

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# **Reference** Major properties [Commercial facilities]

As of the end of March 2016, the Company operates 21 locations in the Tokyo area and 8 locations in Kansai and other regions.

Area	No. of facilities	Major properties [Commercial facilities]	Year built	Total floor space *	notes	
	21	Tokyu Plaza Kamata Tokyu Plaza Akasaka	1968 1969	28 21		
		BEAM	1992	7		
		Sunrose Daikanyama	1992	4	Construction of the second second	184 Martin
		Daini Musashino Building	1992	6	Tokyu Plaza Akasaka	Northport Mall
		DECKS Tokyo Beach	1997	69		
Tokyo		Minami-Aoyama Leica Building	1998	2		
Metropolitan		GLASSAREA AOYAMA	2002	2		
area		Northport Mall	2007	141	Tokyu Plaza OmotesandoHarajyuku	Abeno Q'sMALL
ui cu		Saclass Totsuka (sublease)	2009	48	Omolesandonarajyuku	Winter
		Tokyu Plaza Totsuka	2010	10		CALL AND
		Futakotamagawa rise • SC	2011	20		
		Tokyu Plaza Omotesando Harajyuku	2012	3		Minoh Q'sMALL
		Q Plaza Harajyku	2015	8	Tokyu Plaza Ginza	MINOR Q SMALL
		Market Square Kawasaki East (sublease)	2016	30		C. Frank
		Tokyu Plaza Ginza	2016	51		
	8	Market Square Nakayamadera	2003	22		
		Minoh Q'sMALL	2003	30	Tokyu Plaza Totsuka	Amagasaki Q'sMALL
Kansai •		Market Square SASASHIMA	2005	19		
Others		Amagasaki Q'sMALL	2009	164		
		Abeno Q'sMALL	2011	123		
		Tokyu Plaza Shinnagata (sublease)	2013	10	DECKS Tolaro Boach	Morinomiya Q's MALL
		Morinomiya Q's MALL BASE	2015	24	DECKS Tokyo Beach	BASE

\* (thousand  $\vec{m}$ ) : Floor space is after conversion for ownership share.

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