Isetan Mitsukoshi Holdings Monthly Sales Report (November 2019)
(Domestic Department Store Business)

December 16, 2019

Isetan Mitsukoshi Ltd. Stores Sales (Tokyo Metropolitan area)

Store	YoY (%)	Total FY2019
Isetan Shinjuku Main store	93.3%	98.7%
Mitsukoshi Nihombashi Main store	90.0%	96.0%
Mitsukoshi Ginza store	94.0%	98.5%
Isetan Tachikawa store	104.8%	99.2%
Isetan Urawa store	95.2%	97.9%

SubTotal (A)	88.6%	97.9%
existing stores total ※	93.3%	98.0%

※excluding Isetan Sagamihara store, Isetan Fuchu store

Domestic Regional Companies Sales

Company	YoY (%)	Total FY2019
Sapporo Marui Mitsukoshi Ltd.	92.7%	99.6%
Hakodate Marui Imai Ltd.	104.6%	107.5%
Sendai Mitsukoshi Ltd.	93.6%	95.7%
Niigata Isetan Mitsukoshi Ltd.	90.9%	96.6%
Shizuoka Isetan Co., Ltd.	95.8%	95.7%
Nagoya Mitsukoshi Ltd.	94.1%	99.1%
Hiroshima Mitsukoshi Ltd.	100.6%	100.8%
Takamatsu Mitsukoshi Ltd.	90.0%	98.3%
Matsuyama Mitsukoshi Ltd.	86.3%	94.2%
Iwataya Mitsukoshi Ltd.	88.4%	95.7%

SubTotal (B)	91.8%	97.5%

Grand Total(A+B)	89.8%	97.7%
existing stores total ※	92.7%	97.8%

※excluding Isetan Sagamihara store, Isetan Fuchu store

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Grand Total	
	November	Total FY2019	November	Total FY2019	November	Total FY2019	November	Total FY2019	November	Total FY2019	November	Total FY2019
(Men's clothing)	90.6	99.5	79.5	87.3	91.0	96.1	88.8	97.3	87.0	97.8	87.5	96.3
(Women's clothing)	89.6	95.0	80.6	82.8	99.2	97.7	88.9	92.6	85.1	93.0	85.6	93.7
(Children's clothing)	96.6	95.9	74.9	98.9	110.8	104.6	92.6	98.3	87.5	98.2	86.7	95.8
(Formal wear and bedding)	87.0	80.5	80.5	93.4	92.4	97.8	86.0	85.3	84.6	91.8	83.1	92.5
Sales of apparel	90.2	96.0	79.9	86.0	97.7	98.0	88.9	94.2	85.8	94.8	86.1	94.5
Accessories	94.7	91.4	93.4	110.4	91.1	98.2	93.6	96.6	91.1	98.5	91.5	99.7
Sundry goods	88.4	105.0	79.2	104.8	89.4	98.7	86.5	103.3	84.6	102.8	86.9	103.0
Household	92.9	91.3	88.7	90.8	92.5	92.5	91.2	91.2	85.3	93.9	86.7	93.0
Foods	104.6	107.5	98.9	97.6	103.3	102.8	101.6	102.3	95.1	99.8	95.7	98.5
Restaurants & Cafés	95.0	92.6	89.8	96.7	6.5	6.7	88.7	88.2	77.3	91.4	81.9	92.6
Service	84.6	87.9	93.4	95.8	96.1	98.5	87.9	90.8	81.7	90.1	81.9	90.0
Others	117.0	107.1	92.0	88.0	76.9	92.5	95.2	92.7	94.0	92.4	96.0	93.7
Total	93.3	98.7	90.0	96.0	94.0	98.5	92.4	97.9	88.6	97.9	89.8	97.7
Operating Days	30	243	30	243	30	243	-	-	-	-	—	—

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