# Isetan Mitsukoshi Holdings Monthly Sales Flash Report (Dec 2019)

(Domestic Department Store Business)

Jan 6, 2020

## Isetan Mitsukoshi Ltd. Stores Sales

(Tokyo Metropolitan Area)

| Store | YoY (%) | Total Apr to Dec |
|---|---|---|
| Isetan Shinjuku Main store | 96.5% | 97.3% |
| Mitsukoshi Nihombashi Main store | 92.1% | 96.0% |
| Mitsukoshi Ginza store | 94.3% | 97.9% |
| Isetan Tachikawa store | 98.7% | 99.1% |
| Isetan Urawa store | 93.3% | 97.2% |

| | | |
|---|---|---|
| Sub Total (A) | 89.5% | 96.2% |
| existing stores total ※ | 94.7% | 97.0% |

※excluding Isetan Sagamihara store and Isetan Fuchu store

## Domestic Regional Companies Sales

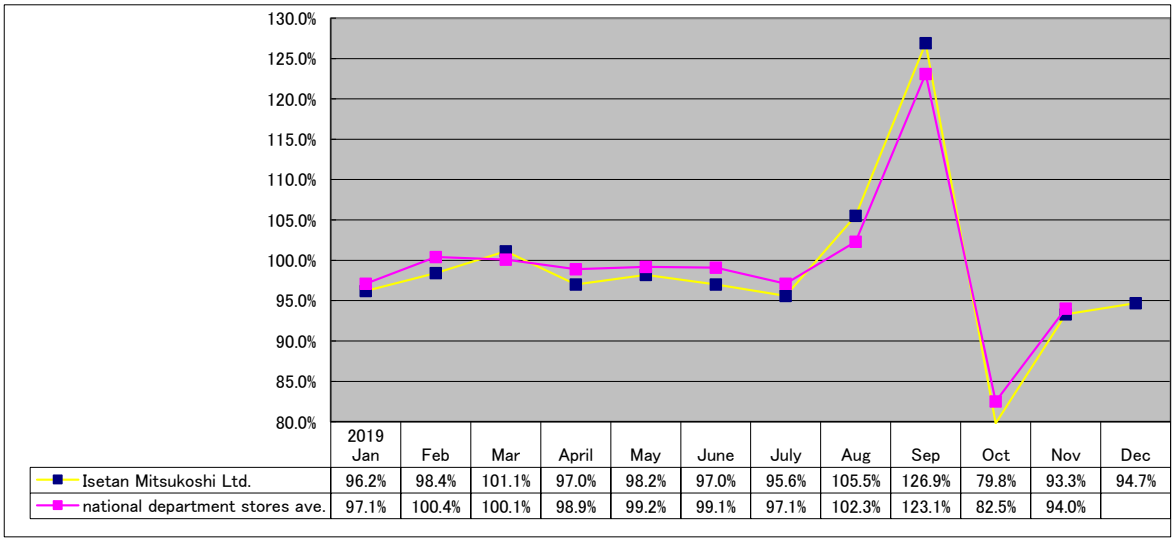
| Company | YoY (%) | Total Apr to Dec |
|---|---|---|
| Sapporo Marui Mitsukoshi Ltd. | 97.4% | 99.2% |
| Hakodate Marui Imai Ltd. | 104.9% | 107.1% |
| Sendai Mitsukoshi Ltd. | 92.0% | 95.1% |
| Niigata Isetan Mitsukoshi Ltd. | 95.5% | 96.5% |
| Shizuoka Isetan Co., Ltd. | 92.1% | 95.2% |
| Nagoya Mitsukoshi Ltd. | 92.8% | 98.1% |
| Hiroshima Mitsukoshi Ltd. | 93.8% | 99.7% |
| Takamatsu Mitsukoshi Ltd. | 91.4% | 97.1% |
| Matsuyama Mitsukoshi Ltd. | 86.5% | 93.0% |
| Iwataya Mitsukoshi Ltd. | 91.5% | 95.0% |

| | | |
|---|---|---|
| Sub Total (B) | 93.3% | 96.8% |

| | | |
|---|---|---|
| Grand Total(A+B) | 91.1% | 96.4% |
| existing stores total ※ | 94.1% | 96.9% |

※excluding Isetan Sagamihara store and Isetan Fuchu store

**Monthly sales change for the past one year (year on year)**
**[Isetan Mitsukoshi Ltd. (Tokyo Metropolitan Area) ・national department stores average]**




| | 2019 Jan | Feb | Mar | April | May | June | July | Aug | Sep | Oct | Nov | Dec |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Isetan Mitsukoshi Ltd. | 96.2% | 98.4% | 101.1% | 97.0% | 98.2% | 97.0% | 95.6% | 105.5% | 126.9% | 79.8% | 93.3% | 94.7% |
| national department stores ave. | 97.1% | 100.4% | 100.1% | 98.9% | 99.2% | 99.1% | 97.1% | 102.3% | 123.1% | 82.5% | 94.0% | |


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