Isetan Mitsukoshi Holdings Ltd, Sales of Department Store Business Report June 2018

July 16, 2018

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	June	YoY (%)	Total April to June	YoY (%)	June	YoY (%)	Total April to June	YoY (%)	June	YoY (%)	Total April to June	YoY (%)	June	YoY (%)	Total April to June	YoY (%)
(Men's clothing)	3,891,396	128.1	11,346,504	110.9	859,959	91.9	2,544,223	88.2	393,744	108.7	1,342,699	106.5	5,145,099	118.7	15,233,426	106.0
(Women's clothing)	5,157,885	132.2	14,977,907	115.8	2,211,841	110.2	5,948,574	96.8	1,250,577	132.1	3,658,703	115.2	8,620,303	125.8	24,585,184	110.5
(Children's clothing)	565,493	129.5	1,785,485	110.2	211,700	107.6	1,176,713	100.7	119,924	130.1	383,793	105.2	897,117	123.6	3,345,991	106.1
(Formal wear and bedding)	651,711	112.8	1,592,231	106.9	175,924	100.4	567,246	105.9	85,543	97.1	221,505	93.8	913,178	108.6	2,380,982	105.3
Sales of apparel	10,266,485	129.1	29,702,127	113.1	3,459,424	104.4	10,236,756	95.4	1,849,788	124.2	5,606,700	111.3	15,575,697	122.1	45,545,583	108.3
Accessories	3,172,565	120.8	9,262,568	110.0	991,165	95.3	3,017,394	94.9	1,195,128	126.3	3,590,154	118.3	5,358,858	116.2	15,870,116	108.5
Sundry goods	5,452,935	126.2	15,374,267	120.3	2,302,151	98.9	6,710,294	92.2	2,719,295	122.5	8,230,511	120.0	10,474,381	118.1	30,315,072	112.6
Household	946,048	94.1	2,768,432	93.1	772,031	93.5	2,067,801	89.2	170,896	107.3	482,350	98.3	1,888,975	94.9	5,318,583	92.0
Foods	4,114,275	108.4	8,858,684	103.9	5,690,193	99.4	10,112,723	97.8	1,564,657	100.2	3,961,241	98.5	11,369,125	102.6	22,932,648	100.2
Restaurants & Cafés	461,873	113.3	1,351,173	106.3	138,453	75.0	400,663	78.1	38,900	99.0	117,709	92.2	639,226	101.2	1,869,545	97.8
Service	290,025	103.2	826,296	104.4	105,034	105.2	350,300	107.8	26,021	110.5	92,099	99.1	421,080	104.1	1,268,695	104.9
Others	358,201	72.0	813,861	69.2	989,124	91.1	2,335,061	87.6	134,759	109.0	310,189	102.6	1,482,084	86.8	3,459,111	83.4
Total	25,062,407	120.0	68,957,408	110.9	14,447,575	98.9	35,230,992	94.3	7,699,444	117.3	22,390,953	112.1	47,209,426	112.3	126,579,353	105.9
Operating Days	30	–	91	–	30	–	91	–	30	–	91	–	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd, branch stores			
Merchandise Category	June	YoY (%)	Total April to June	YoY (%)
(Men's clothing)	767,142	95.2	2,083,603	89.5
(Women's clothing)	1,969,504	99.0	5,806,356	90.0
(Children's clothing)	242,717	108.2	862,180	88.1
(Formal wear and bedding)	401,111	83.8	1,077,312	82.2
Sales of apparel	3,380,474	96.6	9,829,451	88.8
Accessories	1,157,860	97.8	3,343,797	91.4
Sundry goods	1,383,390	94.4	3,845,654	93.0
Household	270,887	86.5	776,073	83.8
Foods	3,190,988	82.7	7,064,021	82.4
Restaurants & Cafés	413,963	87.7	1,228,577	86.5
Service	86,911	71.5	309,153	73.8
Others	49,050	101.5	129,568	90.3
Total	9,933,523	90.6	26,526,294	87.4

※existing stores total
(excluding Isetan Matsudo store)
June: 106.0 Total: 101.4
(Apr. to June)

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd,			
Merchandise Category	June	YoY (%)	Total April to June	YoY (%)
(Men's clothing)	5,912,241	115.0	17,317,028	103.7
(Women's clothing)	10,589,808	119.7	30,391,541	105.9
(Children's clothing)	1,139,833	120.0	4,208,169	101.8
(Formal wear and bedding)	1,314,288	99.6	3,458,294	96.8
Sales of apparel	18,956,170	116.6	55,375,032	104.3
Accessories	6,516,719	112.4	19,213,914	105.0
Sundry goods	11,857,772	114.7	34,160,725	110.0
Household	2,159,863	93.7	6,094,656	90.8
Foods	14,560,113	97.5	29,996,670	95.3
Restaurants & Cafés	1,053,189	95.4	3,098,122	93.0
Service	507,991	96.6	1,577,847	96.9
Others	1,531,133	87.2	3,588,681	83.7
Total	57,142,950	107.8	153,105,647	102.2

※existing stores total
(excluding Isetan Matsudo store)
June: 111.1 Total: 105.1
(Apr. to June)

Details of branche stores (Thousands of yen)	Isetan Tachikawa store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
June	3,252,724	110.0	3,689,813	108.2	1,710,863	99.9	1,280,123	98.9
Total April to June	8,786,560	104.9	9,780,493	103.4	4,539,799	96.9	3,419,442	94.2
Operating Days (June)	30	–	30	–	30	–	30	–

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		Iwataya Mitsukoshi		Sub Total	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
June	5,381,431	105.9	648,039	99.5	2,696,178	102.8	3,716,683	107.6	1,680,065	105.5	5,675,001	109.3	1,225,946	97.4	1,827,937	109.2	1,148,081	97.9	9,654,641	105.1	33,654,003	105.6
Total April to June	14,981,943	103.3	1,728,393	98.2	7,481,077	97.3	10,288,582	99.8	4,508,675	97.5	16,151,142	105.9	3,245,676	95.1	5,274,368	102.2	3,047,756	96.0	27,096,813	101.9	93,804,425	101.4

Grand Total

(Thousands of yen)	Sales	YoY (%)
June	90,796,953	107.0
Total April to June	246,910,073	101.9

※existing stores total
(excluding Isetan Matsudo store)
June: 109.0 Total: 103.7
(Apr. to June)

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