Isetan Mitsukoshi Holdings Monthly Sales Flash Report September 2026
Domestic Department Store Business

三越伊勢丹ホールディングス

October 1st 2026

■We have applied revenue recognition standard from FY2021. The disclosure of the Department Store Business sales by store remains on conventional standard.

Sales for Department Stores in Japan

Isetan Mitsukoshi Ltd. Stores (Tokyo Metropolitan Area)	YoY (%)	Total FY2026
Isetan Shinjuku Main Store	111.5	111.7
Mitsukoshi Nihombashi Main Store	109.2	109.0
Mitsukoshi Ginza Store	119.9	108.3
Isetan Tachikawa Store	92.8	96.1
Isetan Urawa Store	98.7	98.3
Sub Total(A)	111.0	109.2

Domestic Regional Companies	YoY (%)	Total FY2026
Sapporo Marui Mitsukoshi Ltd.	105.5	101.1
Hakodate Marui Imai Ltd.	89.9	96.1
Sendai Mitsukoshi Ltd.	94.5	98.0
Niigata Isetan Mitsukoshi Ltd.	100.9	100.8
Shizuoka Isetan Ltd.	97.7	100.2
Nagoya Mitsukoshi Ltd.	100.0	97.7
Hiroshima Mitsukoshi Ltd.	93.3	96.8
Takamatsu Mitsukoshi Ltd.	96.4	92.9
Matsuyama Mitsukoshi Ltd.	90.0	88.2
Iwataya Mitsukoshi Ltd.	107.0	106.6
Sub Total(B)	102.5	101.4

Total domestic department stores	YoY (%)	Total FY2026
Total(A+B)	108.3	106.6

<Domestic customers seles>

	YoY (%)	Total FY2026
Isetan Mitsukoshi Ltd. Total	107.1	106.7
Regional companies Total	99.2	99.0
Domestic department stores Total	104.4	103.9

<(of which) domestic identified customers sales>

	YoY (%)	Total FY2026
Isetan Mitsukoshi Ltd. Total	109.6	108.7
Regional companies Total	99.2	100.5
Domestic department stores Total	106.6	106.1

<Overseas customers seles>

	YoY (%)	Total FY2026
Isetan Mitsukoshi Ltd. Total	135.5	122.5
Regional companies Total	138.5	130.7
Domestic department stores Total	136.2	124.1

September Overview

Strong ties with domestic customers have driven steady revenue growth.
Revenue from overseas customers also continues to recover.

○Isetan Mitsukoshi Ltd. continued its strong performance with a 111.0% increase, while domestic department stores as a whole posted a 108.3% increase. The Isetan Shinjuku Main Store, the Mitsukoshi Nihombashi Main Store, and the Mitsukoshi Ginza Store in the Tokyo metropolitan area all saw significant growth.

○The Tanseikai and Ippinkai events—special events aimed at customers with whom we have particularly close relationships—saw significant growth compared to the previous fiscal year. Through the “power of people” centered on our out-of-store-sales representatives, combined with the use of data from our app and credit cards, we have deepened our relationships with our key customers, leading to stable sales growth that is not affected by external conditions.

○ Sales to overseas customers grew significantly, reaching 136% of the previous year’s level. While maintaining a high average transaction value, the number of customers making purchases also exceeded the previous year’s figure. Going forward, through the use of an app for overseas customers—which will enable recommendations based on purchase data—and out-of-store-sales to overseas customers, we aim to achieve a position where we can expect more stable growth, similar to that seen with domestic customers.

Merchandise Category

	Isetan Shinjuku Main store		Mitsukoshi Nihombashi Main store		Mitsukoshi Ginza store		Total of Flagship Stores		Isetan Mitsukoshi Ltd.		Group Total	
	September	Total FY2026	September	Total FY2026	September	Total FY2026	September	Total FY2026	September	Total FY2026	September	Total FY2026
Men's clothing	116.5	108.9	100.7	104.5	106.8	100.0	114.4	107.8	113.9	106.9	111.7	105.3
Women's clothing	111.1	112.2	110.9	103.0	180.8	120.8	118.7	112.1	117.3	111.0	112.1	107.4
Children's clothing	115.0	111.5	130.5	124.1	105.9	107.7	114.9	112.1	111.7	109.2	109.2	107.2
Kimono, bedding, others	99.9	102.6	125.1	131.8	136.8	127.6	110.0	112.0	107.7	108.7	102.4	104.5
Clothing Total	112.8	110.8	110.2	105.7	160.0	116.2	117.0	110.7	115.7	109.5	111.5	106.7
Accessories, Handbags, etc.	109.1	107.7	108.6	105.6	107.3	102.6	108.5	105.7	107.5	105.2	102.6	101.8
Cosmetics	101.8	105.2	94.9	101.2	105.3	99.0	102.2	102.5	101.0	102.0	100.3	102.0
Arts, Jewelry, Precious Metals, etc.	113.2	128.0	112.1	119.9	130.1	132.3	115.0	126.1	114.5	125.5	115.1	123.6
Other General goods	184.9	116.9	119.7	116.5	100.7	101.5	147.1	113.8	136.2	110.7	127.0	106.5
General goods Total	112.9	121.0	110.7	117.5	117.5	115.3	113.1	118.8	111.9	117.7	111.2	116.0
Household goods	112.8	101.4	94.4	101.1	97.6	90.2	104.1	100.1	103.3	99.5	105.3	98.5
Foods	105.9	102.3	107.9	103.9	100.1	96.8	105.3	101.8	104.2	100.8	104.2	99.7
Restaurants & Cafés	98.8	98.4	103.9	102.5	100.0	97.8	100.0	99.3	100.0	97.6	100.8	96.7
Services	101.8	102.6	95.7	91.1	36.1	46.0	95.4	94.1	96.5	94.3	95.5	94.6
Others	109.2	95.0	130.4	113.4	43.0	36.6	114.3	98.0	113.3	97.3	104.9	96.7
Total	111.5	111.7	109.2	109.0	119.9	108.3	112.4	110.4	111.0	109.2	108.3	106.6
Operating Days unit:days	30	183	30	183	30	183	—	—	—	—	—	—

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