Isetan Mitsukoshi Holdings Ltd. Sales of Department Store Business Report July 2017

August 15, 2017

Sales of each stores(Isetan Mitsukoshi Ltd.)

(Thousands of yen)	Isetan Shinjuku Main store				Mitsukoshi Nihombashi Main store				Mitsukoshi Ginza store				Total of Flagship Stores			
Merchandise Category	July	YoY (%)	Total April to July	YoY (%)	July	YoY (%)	Total April to July	YoY (%)	July	YoY (%)	Total April to July	YoY (%)	July	YoY (%)	Total April to July	YoY (%)
(Men's clothing)	4,085,665	95.3	14,312,841	96.5	937,935	94.3	3,822,123	92.6	433,568	100.0	1,694,782	98.3	5,457,168	95.5	19,829,746	95.9
(Women's clothing)	5,671,126	103.9	18,600,800	102.4	2,390,776	80.8	8,537,930	81.8	1,382,543	103.1	4,559,462	99.0	9,444,445	96.8	31,698,192	95.5
(Children's clothing)	521,543	107.2	2,142,404	110.6	164,953	98.2	1,333,790	111.5	267,059	117.2	631,713	106.8	953,555	108.0	4,107,907	110.3
(Formal wear and bedding)	755,523	101.9	2,245,124	99.9	199,229	108.9	735,016	102.5	128,103	95.0	364,225	107.2	1,082,855	102.2	3,344,365	101.2
Sales of apparel	11,033,857	100.5	37,301,169	100.3	3,692,893	85.8	14,428,859	87.6	2,211,273	103.5	7,250,182	99.9	16,938,023	97.3	58,980,210	96.8
Accessories	3,428,123	96.7	11,846,255	97.6	1,256,258	97.5	4,435,846	97.6	1,224,088	102.9	4,258,642	100.2	5,908,469	98.1	20,540,743	98.1
Sundry goods	4,644,682	108.4	17,424,624	106.8	2,737,532	97.1	10,013,566	98.4	2,605,827	121.0	9,466,594	111.7	9,988,041	107.9	36,904,784	105.5
Household	1,000,291	107.5	3,974,763	107.0	954,100	103.6	3,271,211	99.3	217,603	111.5	708,522	108.1	2,171,994	106.2	7,954,496	103.8
Foods	3,793,432	98.6	12,321,494	100.8	5,447,560	95.8	15,786,839	95.7	1,517,093	99.5	5,540,329	103.1	10,758,085	97.3	33,648,662	98.7
Restaurants & Cafés	517,791	102.1	1,788,856	101.0	212,530	89.1	725,498	90.8	46,286	100.6	173,902	102.1	776,607	98.1	2,688,256	98.1
Service	235,972	81.4	1,027,584	87.7	108,956	99.0	433,898	94.5	19,063	94.6	111,981	114.9	363,991	86.6	1,573,463	91.0
Others	328,256	67.1	1,504,443	90.1	888,875	92.1	3,555,560	94.2	109,958	101.5	412,359	98.1	1,327,089	84.9	5,472,362	93.3
Total	24,982,404	100.5	87,189,188	101.2	15,298,704	93.7	52,651,277	94.0	7,951,191	107.8	27,922,511	104.6	48,232,299	99.3	167,762,976	99.3
Operating Days	31	0	122	0	31	0	122	0	31	0	122	0	—	—	—	—

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd. branch stores			
Merchandise Category	July	YoY (%)	Total April to July	YoY (%)
(Men's clothing)	901,155	88.0	3,228,115	87.8
(Women's clothing)	2,741,207	89.0	9,190,465	88.5
(Children's clothing)	352,114	95.4	1,331,294	87.2
(Formal wear and bedding)	590,841	95.3	1,900,663	92.7
Sales of apparel	4,585,317	90.0	15,650,537	88.7
Accessories	1,468,013	92.2	5,126,578	89.8
Sundry goods	1,504,716	89.3	5,640,161	91.4
Household	349,885	84.9	1,276,160	82.9
Foods	3,245,207	85.5	11,820,093	86.7
Restaurants & Cafés	551,316	94.6	1,972,367	93.9
Service	108,785	89.0	527,832	94.0
Others	32,171	43.7	175,719	50.7
Total	11,845,410	88.7	42,189,447	88.4

(Thousands of yen)	Total of Isetan Mitsukoshi Ltd.			
Merchandise Category	July	YoY (%)	Total April to July	YoY (%)
(Men's clothing)	6,358,323	94.3	23,057,859	94.7
(Women's clothing)	12,185,653	94.9	40,888,659	93.8
(Children's clothing)	1,305,670	104.3	5,439,200	103.6
(Formal wear and bedding)	1,673,695	99.7	5,245,026	98.0
Sales of apparel	21,523,341	95.6	74,630,744	95.0
Accessories	7,376,483	96.9	25,667,322	96.3
Sundry goods	11,492,756	105.0	42,544,941	103.4
Household	2,521,881	102.6	9,230,660	100.3
Foods	14,003,290	94.3	45,468,750	95.3
Restaurants & Cafés	1,327,926	96.6	4,660,627	96.3
Service	472,775	87.1	2,101,294	91.8
Others	1,359,257	83.1	5,648,087	90.9
Total	60,077,709	97.0	209,952,425	96.9

Details of branche stores	Isetan Tachikawa store		Isetan Matsudo store		Isetan Urawa store		Isetan Sagamihara store		Isetan Fuchu store	
(Thousands of yen)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
July	3,267,559	96.8	1,661,328	97.2	3,730,177	99.8	1,807,925	95.8	1,378,421	93.5
Total April to July	11,640,635	97.8	5,857,962	95.9	13,188,766	98.0	6,492,179	94.4	5,009,905	94.6
Operating Days	31	0	31	0	31	0	31	0	31	0

Sales of each stores(regional department store subsidiaries)

(Thousands of yen)	Sapporo Marui Mitsukoshi		Hakodate Maruiimai		Sendai Mituskoshi		Nigata Isetan Mitsukoshi		Shizuoka Isetan		Nagoya Mitsukoshi		Hiroshima Mitsukoshi		Takamatsu Mitsukoshi		Matsuyama Mitsukoshi		Iwataya Mitsukoshi		Sub Total	
	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)	Sales	YoY (%)
July	5,633,375	102.1	679,412	94.3	3,311,226	96.5	4,181,055	97.0	1,777,392	99.4	5,795,515	94.5	1,565,257	92.6	2,297,073	95.8	1,403,964	99.4	11,191,354	98.6	37,835,623	97.6
Total April to July	20,139,646	103.3	2,438,765	95.4	11,003,576	99.3	14,485,617	97.4	6,402,655	101.3	21,049,627	95.2	4,977,432	94.9	7,457,266	98.9	4,579,051	96.5	37,781,891	102.1	130,315,527	99.5

Grand Total

(Thousands of yen)	Sales	YoY (%)
July	97,913,332	97.3
Total April to July	340,267,951	97.9

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